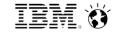






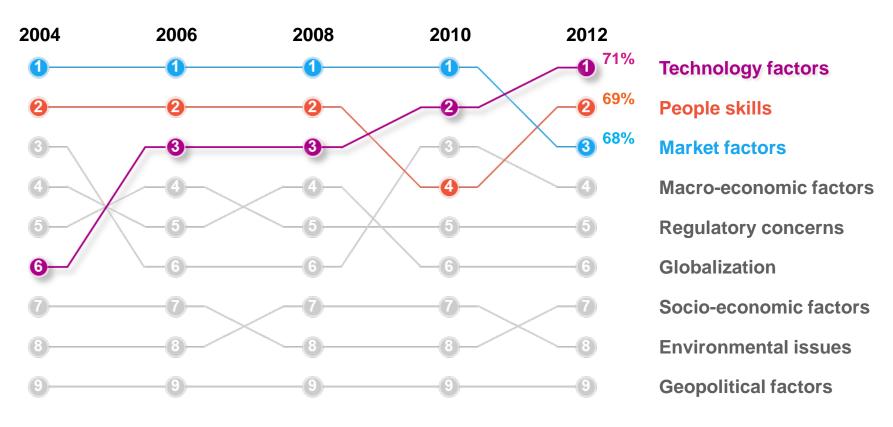
#### Agenda

- PureApplication Systems Introduction
- Hybrid Cloud with PureApplication System & Service
- IBM Cloud Strategy and PureApplication



CEOs identify technology as the most important external force impacting their organizations

#### External forces that will impact the organization

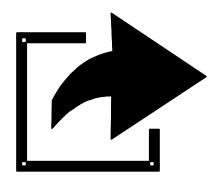


Source: Q1 "What are the most important external forces that will impact your organization over the next 3 to 5 years?"

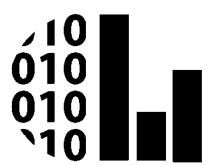


#### Three Market Shifts Are Driving IT Change

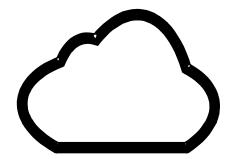
**Application** cycle time is shrinking



Social, Mobile, Analytics and Big Data applications emerge as required



**Cloud** is the new delivery model



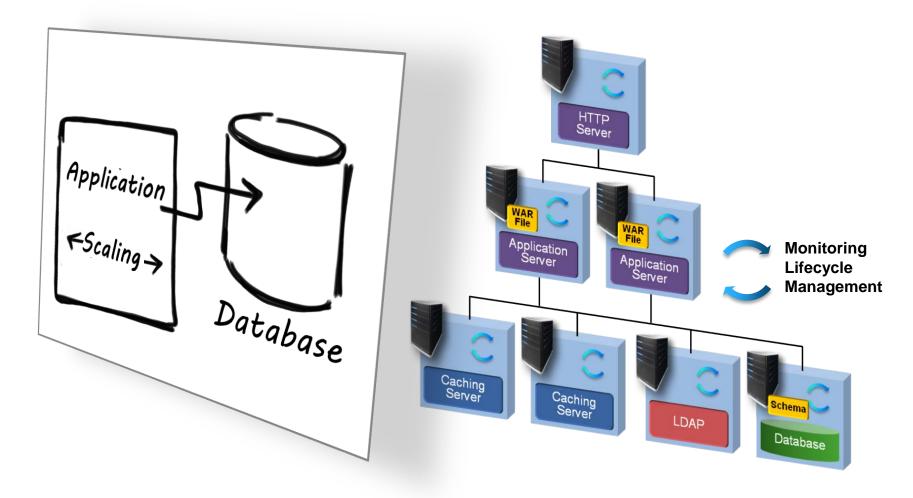
Increasing the need for Speed

- Very short cycle times
- Rapid iteration
- Real-time access
- Faster insight

- Immediate context
- Rapid scaling for unpredictable demand and large volume

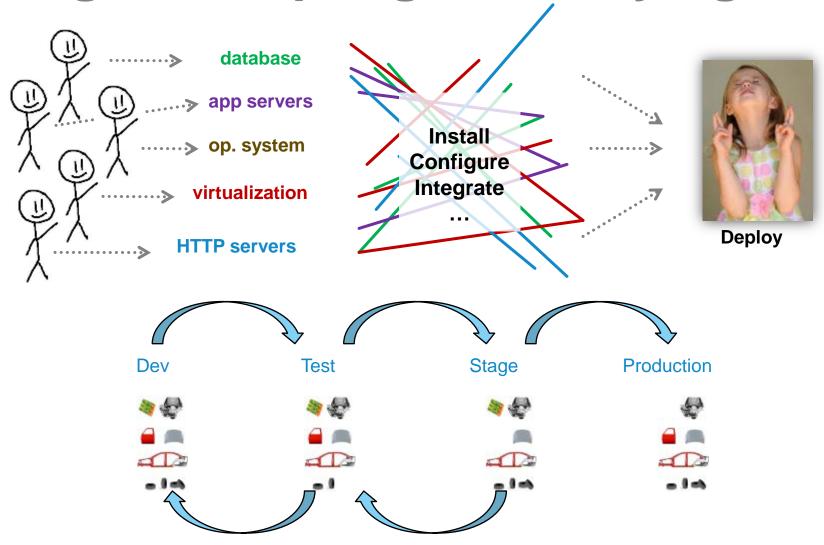
What the business wants...

#### What's required...



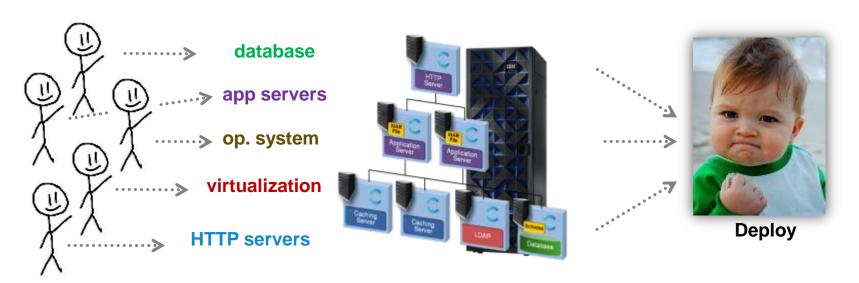


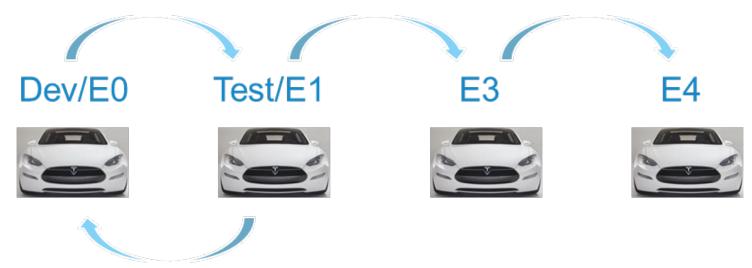
Images, Scripting and Praying





## Repeatable deployments





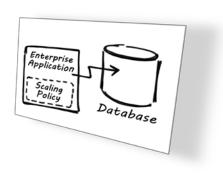


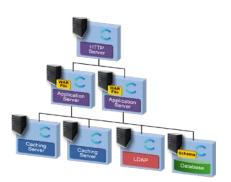
#### Driving built-in expertise with IBM's patterns of expertise

What the business wants...

What's required...

What a pattern automates...







#### Patterns include:

- Application topology
- Pre-integrated across components
- Pre-configured & tuned
- Pre-configured monitoring & security
- Pre-installed on an operating system
- Lifecycle Management

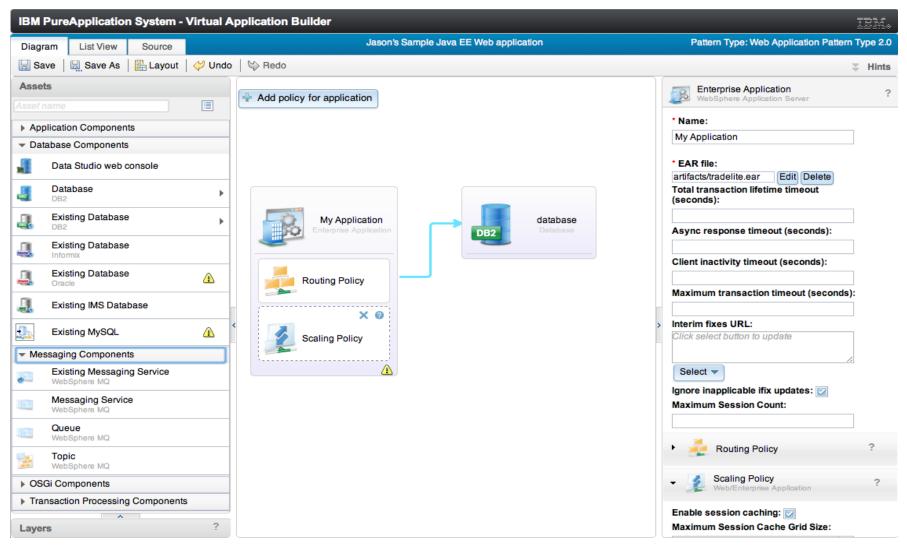
8

- Expertise
- Repeatability
- Simplicity
- Agility
- Governance
- Elasticity
- Efficiency

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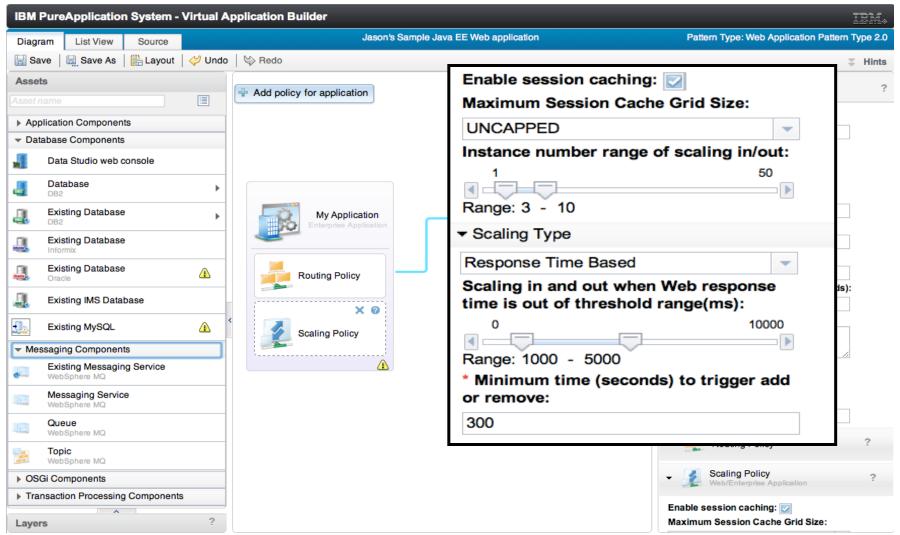
#### Patterns Make Deploying Scalable Web Application - Simple



Drag ... Drop ... Deploy



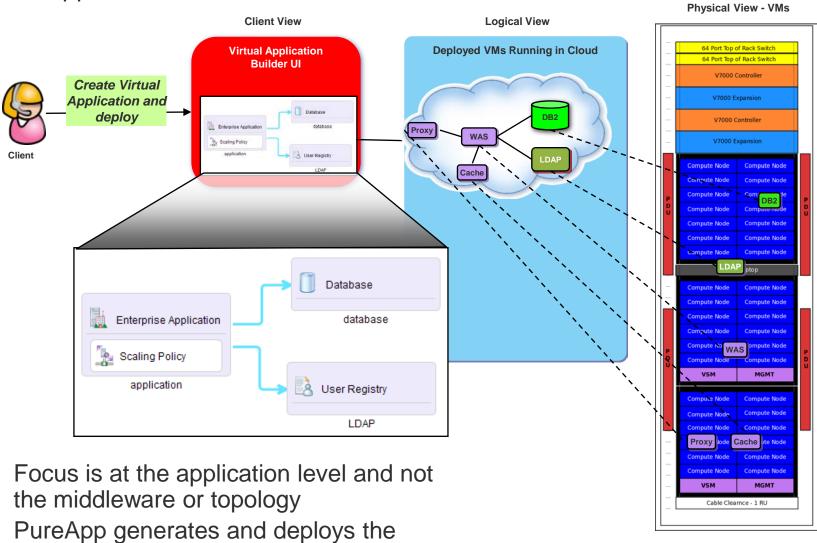
#### Setup Dynamic Auto-Scaling for Applications – in just few seconds



OR.... choose to write 100s of lines of proprietary code + incur CapEx for unused capacity reserved for peak loads



#### Virtual Application Views



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topology needed to run the application

## PureSystems PureApplication System Gen 2 (W2500 / W2700)



"Mini" – Intel & Power 32, 64, 96, 128 cores

Top of Rack Switches 320 Gbps to DC

#### 42U Rack

#### Storage:

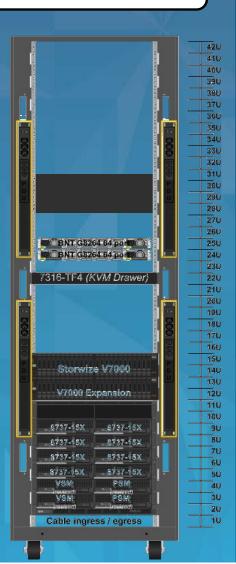
- V7000
- 2.4 TB SDD
- 24 TB HDD

#### PDU:

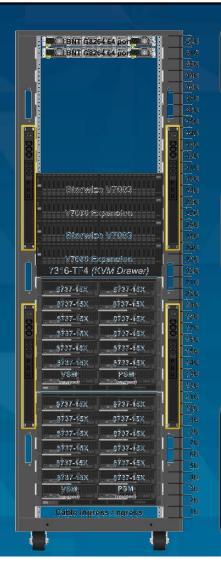
• 4x30A 1ph

#### Compute:

- Intel Ivy Bridge2.6 GHz and
- Power 7+ 4.1
   GHz
- Memory: 16 GB / core



"Enterprise" – Intel & Power 32, 64, 96, 128, 160, 192, 224, 320, 384 cores



Top of Rack Switches 320 Gbps to DC

42U Rack

#### Storage:

- V7000
- 6.4 TB SDD
- 48 TB HDD

#### PDU:

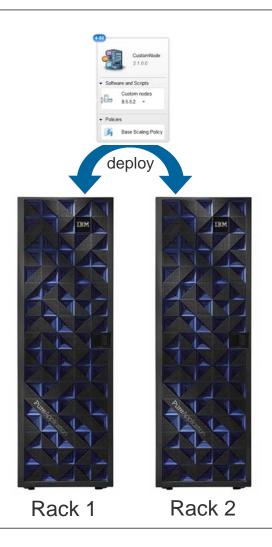
4x60A 1ph
 or 4x60A 3ph

#### Compute:

- Intel Ivy Bridge2.6 GHz and
- Power 7+ 4.1 GHz
- Memory 32 GB / core



# Achieve high availability for key applications by deploying across multiple systems



Build a pattern on any rack

Deploy the pattern across the racks, choosing where each image within the pattern should run

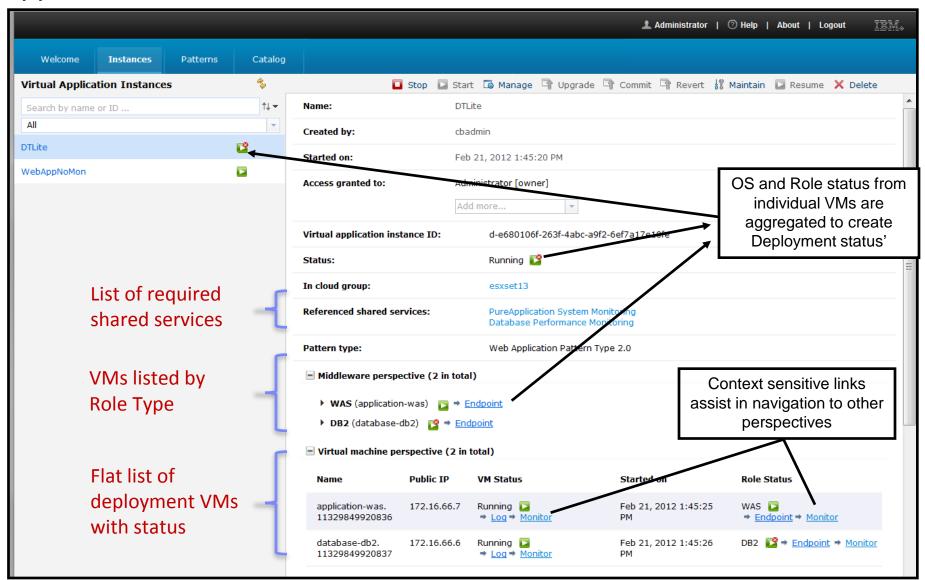
Consolidated view of pattern artifacts across the racks

A single view to monitor the status of the deployed pattern across the racks

Greater cost efficiency through finer grained replication on a workload by workload basis



## Application Instance Dashboard - Monitor links and status

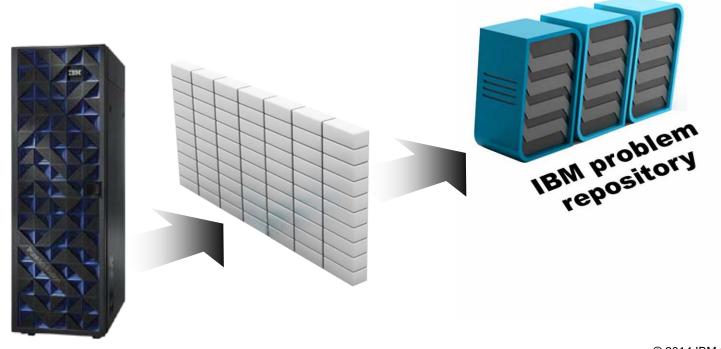




#### Call-home delivers simplified system troubleshooting

#### Problem reporting

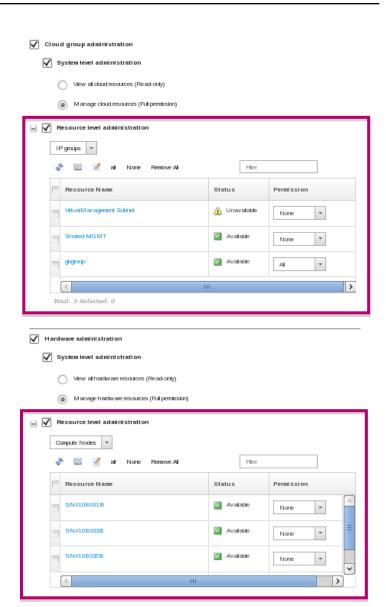
- Automatic PMR generation based upon hardware events (compute nodes, network, storage, power & cooling)
- Automatic log collection and upload
- Collection of system configuration information
- Report showing PMRs generated by call-home





#### Security enhancements

- More granular access for administrating cloud and hardware resources at individual resource level
  - Security administrators can provide more granular access control for cloud and hardware resources
  - Allows limit on administrator access to only those resources that need to be managed at a particular time
  - Provides better separation of duties & responsibilities
  - Various access level (read, write, all, none) can be assigned to specific resources.
- Enhanced account policies for local user account (password length, expiration, etc.)





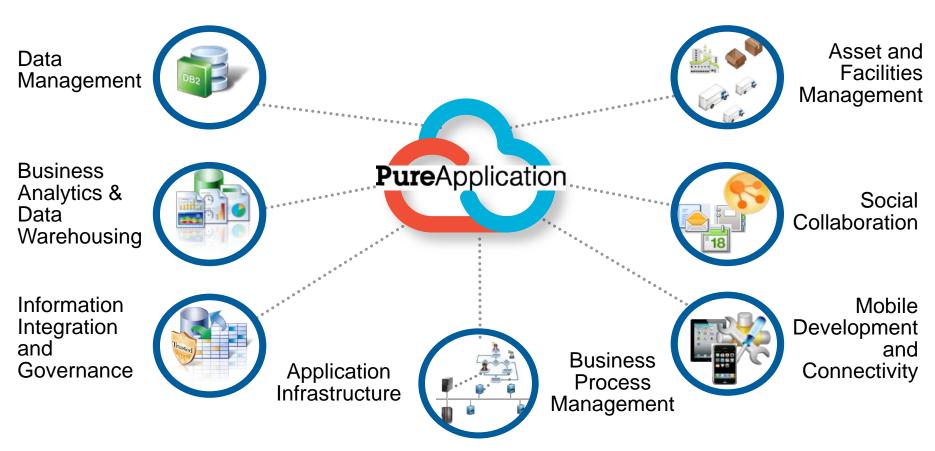
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## Application Deployment and Management Made Easy

More than 130 leading ISVs have optimized more than 155 applications as IBM PureApplication "Patterns of Expertise" to automate deployment, simplify management, and accelerate time to value



Connectivity, Integration and SOA



We're Partnering across Key Industries to Bring Critical Applications onto PureSystems

#### Big Data

Data Management
Business Analytics & Data Warehousing
Information Integration & Governance

#### Mobile

Mobile Development and Connectivity

#### Social

Collaboration
Web Experience

New

**Smarter Process** 

DB2 with
BLU Acceleration
Mobility





**Hybrid Cloud Innovation** 



Investing in **PureApplication** capabilities **across a hybrid cloud** environment to help clients easily leverage and extend enterprise application investments





## SoftLayer at a Glance

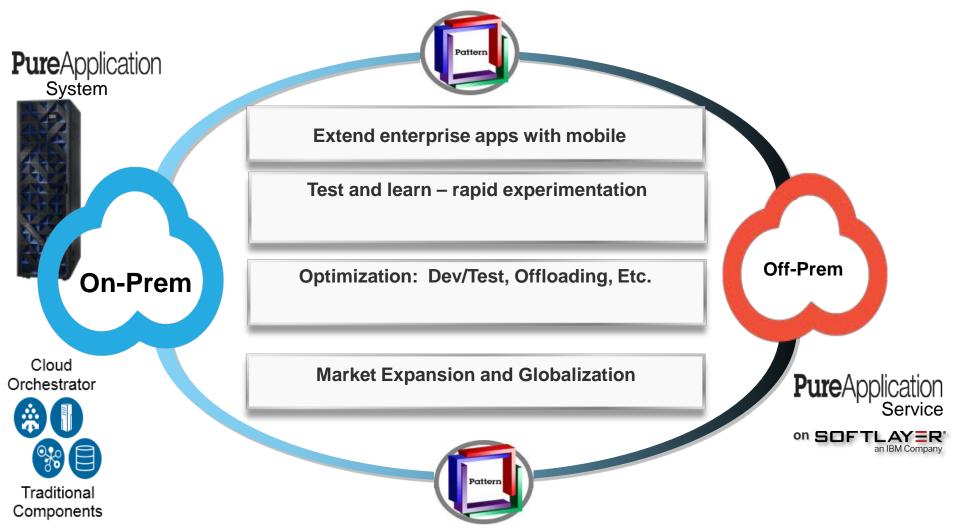




Global Leader		Unified architecture with common management and programming interfaces
Customers	21,000 in 140 Countries	<ul> <li>Robust, unified command-and-control interface</li> <li>Combine bare-metal servers, public cloud instances and private cloud deployments into distributed hybrid architectures and manage from either single control pane and API</li> <li>All deployed on-demand and provisioned in real time</li> <li>Ideally suited to big data deployments, high I/O and latency-sensitive apps and broad spectrum</li> </ul>
Devices	100,000	
Data Centers	13	
Network PoPs	19	
IBM commits \$1.2B to expand global cloud footprint		of applications



## Patterns: Create Once – Deploy Anywhere



Today – seamlessly export / import with no change Tomorrow – seamlessly manage



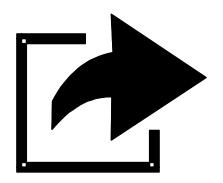
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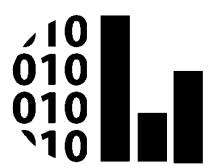


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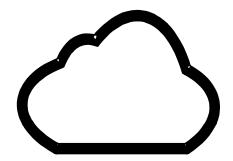
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Increasing the need for Speed

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A True Composable Business Requires Multiple Services





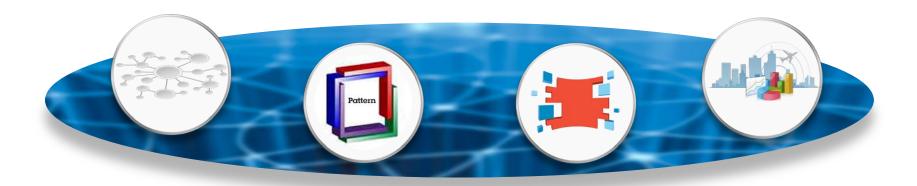
Infrastructure Defined Patterns
Services Services

Composable Services

**Business Services** 

A True Composable Business Requires Multiple Services





Infrastructure Defined Patterns
Services Services

Composable Services

**Business Services** 



**Pure**Application



SaaS



## The Future is a Composable Business Facilitated by Cloud

#### **Systems of Record**

- Traditional focus of Internal IT
- Highly available, scalable, and managed transactions' systems
- Apps and DBs that store business records and automate standardized processes (e.g. HR, CRM)
- Less agile and extensible

Next Generation Architectures



#### **Systems of Engagement**

- Complement and unite Systems of Record
- Typically add context via social and mobile components
- Adaptable to changing requirements
- Offer an engaging user experience
- Development process is usually agile and iterative with a quick time to value

**Data & Transaction Integrity** 





Delivered by Hybrid Cloud **Smarter Devices & Assets** 



On or off Premise (may be public)



#### **Using Hybrid Cloud Options Together Strategically**



Extend enterprise apps with mobile

Test and learn – rapid experimentation

Optimization: Dev/Test, Offloading, Etc.

**Market Expansion and Globalization** 

**Off-Prem** 







Video

