








IBM ECM Business Partner Directory — AP/J











 <p>accenture High performance. Delivered.</p>	<p>Description Accenture Information Management Services (AIMS) is a global cross-industry organization focused on bringing clients' solutions to better manage their business, interact with customers and make strategic, financial and operational decisions. Working across Accenture's service lines and industry groups, the 13,000-strong group specializes in information management services including business intelligence, portals and content management and in data management and architecture.</p>	<p>ECM Value Proposition Through our alliance, we have successfully implemented enterprise content management (ECM) and business process management (BPM) solutions in many industries worldwide. Accenture's ECM solutions help organizations make better decisions by managing the information and processes that drive their business. The ECM solutions are built on IBM FileNet P8, a reliable, scalable and highly available enterprise platform that integrates content and business processes across the enterprise.</p>	
 <p>theBPAgroup</p>	<p>Description The BPA Group has been delivering sustainable BPM & ECM solutions for business transformation and process automation projects since 1994. The BPA Group's IBM FileNet P8 based solutions help organizations support innovation, meet compliance & governance strategies, improve efficiency, effectiveness & productivity, and sustain scalable growth & profitability.</p>	<p>ECM Value Proposition BPA's significant "Resource Sector" customers, which include energy & water utilities, construction, telco & mining companies, are testimony to our focus on delivering solutions that ensure the BPM & ECM system lights get switched on, and stay on. Continuous improvement is sustained through our Evolutionary Process Improvement (EPI™) support and report system.</p>	<p>Solution Meeting Manager</p>
 <p>certus</p>	<p>Description Certus is a pre-eminent provider of implementation services for complex enterprise software projects in New Zealand. Certus is an IBM Premier Business Partner specialising in providing consulting and software implementation services to organisations that use IBM software to maintain large, complex mission-critical IT environments. Certus has over 40 highly skilled and certified IBM software professionals, supporting all five key IBM software brands including Information Management.</p>	<p>ECM Value Proposition Certus specializes in delivering IBM ECM solutions for process automation in government and financial services markets. Certus provides a full range of consulting services, including ECM strategy, project planning and implementation, and ongoing support services. Certus is a level 1 technical support partner for IBM FileNet P8 products.</p>	
 <p>CSK SYSTEMS CORPORATION</p>	<p>Description CSK Group is engaged in a wide range of business process outsourcing (BPO) services, including technical and back office support. CSK offers customers a full lineup of services through the integration of ITO and BPO operations. This enables them to implement services to optimize customers' entire systems, providing an incentive for companies to entrust CSK Group with comprehensive mandates for everything from systems integration and management to business process outsourcing</p>	<p>ECM Value Proposition CSK is one of the largest system integration companies in Japan targeting the finance, manufacturing and engineering industries. CSK provides project management, implementation, development, and support services. CSK has expertise in the areas of imaging, enterprise content management and business process management. As a large SI, CSK can support large-scale projects with a vast array of resources.</p>	
 <p>01010 10101 DECA An ECM & BPM Company</p>	<p>Description DecaSoft Corp. is a leading imaging and BPM company in Korea and is growing fast. We were established in 2003 to provide solutions, enable innovation and improve production and performance of business process management (BPM) and enterprise content management (ECM). DecaSoft customers include major Korean banking customers. DecaSoft's in-depth knowledge and technical expertise in the finance market has helped us to become recognized as a leading ECM/BPM company.</p>	<p>ECM Value Proposition "Customer satisfaction" and "customer value creation" is our company motto. We have partnerships with consulting firms, local SI companies and solution providers and a strong presence in the financial industry, manufacturing and the public sector. We have engineers with abundant ECM/BPM expertise and a variety of self-developed core components. We are a TDA (Trusted Document Authority) consulting and business leader with affluent domain knowledge.</p>	
 <p>DELTEQ</p>	<p>Description DELTEQ SYSTEMS is a Singapore IT Systems Integrator providing one-stop end-to-end total solutions from IT consultancy, software, professional services in implementation, development of application solutions riding on top of software technologies and hardware from major vendors, as well as integration with other systems and maintenance support.</p>	<p>ECM Value Proposition DELTEQ SYSTEMS has been an IBM Software ValueNet partner since 1992. We have developed our expertise through certifying our technical consultants on IBM FileNet P8 and we were awarded the "Partner of the Year Singapore" by IBM in 2005. We have esteemed customers with repeatable projects in the financial and government sectors.</p>	
 <p>HitachiSoft 創る、支える、拓く</p>	<p>Description HitachiSoft's main business focus is in three areas: system development, services, and product/packaging. In addition, we provide development and sales of IT hardware/devices and system integration services. We offer the best systems that integrate our solutions with IBM hardware and software.</p>	<p>ECM Value Proposition HitachiSoft has developed Lotus Notes based systems for a large number of customers. One of our advanced skills is Lotus Notes systems integration as an enterprise integrated platform. For more than five years, we've offered Lotus Notes archiving solutions to customers. Our ECM compliance solution is based on IBM CommonStore for Lotus Domino (CSLD) and features e-mail archiving, retrieval, e-mail search and discovery. We also offer SAP archive integration to customers based on IBM CommonStore for SAP (CSSAP).</p>	

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	<p>Description IT Frontier was established through the consolidation of five IT subsidiaries of Mitsubishi Corporation: Mitsubishi Office Machinery, AST, IT Commerce, MC Techno Serve and Sirius. Our corporate mission is to provide reliable & executable IT infrastructure to enterprise customers. We are an IT management service provider with the ability to establish and operate an enterprise resource planning system. We have end to end solution offerings, from system integration to outsource services. We also have industry knowledge acquired through Mitsubishi's extensive business experiences overseas.</p>	<p>ECM Value Proposition IT Frontier has worked with IBM FileNet P8 products for over a decade with an original product support team, development team and help desk. We have more IBM FileNet certified professionals on staff in Japan than any other vendor, including IBM Japan.</p>	
	<p>Description Keystone Technology, founded in 1995, has continued to grow by providing enterprise communication & collaboration solutions such as groupware, document management solutions, intranet knowledge management systems, banking business automation solutions and wireless Internet solutions. We make our customers' goals come true by providing banking business automatic solutions that understand the renovation of the banking industry.</p>	<p>ECM Value Proposition KeyProcess is a business automation solution developed by Keystone to manage financial business processes in Korea, using the IBM FileNet P8 engine.</p>	
	<p>Description Lightwell Co., Ltd., established in June 1973, is a company that specializes in system device sales, software development, data mining, consulting & service support, microprocessor applications and ICE. Our head office is located in Tokyo, Japan with branch offices in Nagoya, Osaka, Hiroshima and Ehime.</p>	<p>ECM Value Proposition Lightwell is an IBM business partner that has been focused on OmniFind Enterprise Edition (OEE) since 2006 and has worked on several OEE implementations successfully in various industries. In the ECM market, we are seeing many great results with IBM Content Manager.</p>	
	<p>Description MindTree Consulting is a global IT and R&D services company co-headquartered in the U.S. and India. With a passion for customer satisfaction, MindTree partners with its clients to create a transparent, value-based relationship. Our domain experts deliver business-enabling solutions by leveraging a consulting led, framework based and IP-driven approach. MindTree's IT Services business provides a range of services to CIOs across a variety of industry segments.</p>	<p>ECM Value Proposition MindTree provides innovative and end-to-end IT solutions that help organizations manage their mission-critical business content and processes. At MindTree, our content management and portal solutions practice is a key focus area within our Internet Technologies and Emerging Technologies group. Over the years we have helped our customers implement variety of enterprise scale web and content management solutions for multiple customers across different industries.</p>	
	<p>Description NCS is a leading vendor-independent IT and communications engineering solutions provider with approximately 4,000 staff in the Asia Pacific and Middle East regions. NCS boasts the region's largest pool of certified IT project managers (CITPM) to offer quality services to our clients, and was ranked first in professional services in Singapore (2006) by Gartner Dataquest.</p>	<p>ECM Value Proposition NCS is one of the largest and leading IT and communications engineering services company in Singapore and the Asia Pacific region. We are capable of integrating your product successfully into complex systems and we provide high standards of technical support for your products and services. We have a large market share and vast experience in Singapore's government sector and a reputation for reliable and quality work. Working with leading content management partners like IBM, we have developed numerous ECM solutions to customers in industries like government, financial, and telecommunications.</p>	
	<p>Description Nihar Info Global Ltd. (NIGL) is India's fast growing IT solutions and products company. Founded 13 years ago, we are a public limited company listed on the Mumbai Stock Exchange. Nihar aims to provide the very best in bringing cost effective solutions with quality processes, good infrastructure and a committed people force.</p>	<p>ECM Value Proposition Nihar is executing IBM ECM solutions proof of concepts with APHIC, Paradip Port Trust, South Central railway and Mumbai Port Trust. Nihar currently has four IBM FileNet P8 certified professionals and has plans to add 20 more by next year.</p>	
	<p>Description Nippon Information and Communication Corporation (NI+C) Group is a professional team geared for total support, including customer IT planning, solution development, implementation, operation and maintenance. We offer value to our customers on the strength of our cutting edge IT and IP expertise.</p>	<p>ECM Value Proposition NI+C, over the two decades since its launch in 1985, has developed and introduced customer systems spanning a vast range of fields. In this work, we have relied upon the sophisticated network technology of NTT, together with the pioneering system technology of IBM Japan, as the critical backbone of our business platform. We offer our customers a rich experience by introducing an ECM text mining solution using IBM OmniFind Analytics Edition (OAE), which provides them analytical reports and a valuable maintenance program.</p>	

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	<p>Description The people of Oki, true to the company's enterprising spirit, are committed to superior network solutions and providing excellent information and communication services globally to meet the diversified needs of communities worldwide in the information age. Oki manufactures and sells products, technologies, software and solutions for telecommunications systems, information systems and electronic devices, including IT services distribution and constructions related to these businesses solutions and system integration services.</p>	<p>ECM Value Proposition Oki offer ECM solutions, primarily to financial institutions, to improve back office productivity. We use image workflow, OCR, seal verification, image filing, and more. Oki has been an IBM partner since 1998.</p>	
	<p>Description R2K is a top-tier IT consulting services firm serving Fortune 1000 companies in a wide range of businesses, including insurance, finance, banking, and sports and entertainment. Offering premier IT consulting, systems integration, and engineering outsourcing services, R2K possesses unsurpassed expertise in document imaging and workflow, enterprise content management, business process management, ICR and data capture,</p>	<p>ECM Value Proposition R2K combines its solution knowledge with deep domain expertise of multiple industry verticals in rolling out content and business management solutions. R2K's success mantra has been by adopting a consultant's role rather than a software vendor who can deploy an ECM solution. R2K has invested a lot of effort in building accelerators for quicker roll-outs. We won the IBM "Best Performing Information Management Software Partner for 2007". And our partnership with IBM, the industry leader, has only strengthened our position.</p>	
	<p>Description Renewtek is a technical consultancy and project delivery specialist. Our focus is on the provision of hard-core technical skills for the delivery of ECM solutions. We help organisations minimise business risk by providing common sense consulting. Renewtek's extensive experience can mitigate the business challenges associated with implementing new technology.</p>	<p>ECM Value Proposition Renewtek is the largest provider of IBM FileNet P8 products in Australia. Our ECM solutions can increase productivity, enable real-time visibility of key processes and create business agility. Renewtek provides end-to-end solutions using a highly skilled and experienced workforce. In 2006, Renewtek won solution of the year award for SLA Pulse, a FileNet P8 add-on.</p>	<p>Solution SLA Pulse; VERS Plug-In</p>
	<p>Description Robert Barnett and Associates Pty Ltd specializes in the development of business forms, both paper and electronic, forms management, procedure manuals and information design. Our primary focus is on the human side of business systems and producing business documents that people can understand.</p>	<p>ECM Value Proposition Robert Barnett and Associates has extensive experience with IBM FileNet eForms, having represented the product in Australia for many years. Our expertise is recognised worldwide. Robert Barnett is the only non-American to receive the Business Forms Management Association's most prestigious award for services to the forms and systems profession.</p>	
	<p>Description RSTN was founded in 1997 as a solution provider and systems integrator for document imaging, enterprise content management, workflow and business process management (BPM). RSTN has provided integrated business solutions to several of the world's most successful organizations, allowing them to realize quantitative increases in operational efficiency, dramatic reductions in business processing turn-around-times, and greater agility in handling transactions, thereby improving their overall competitive advantage. Each of our projects has resulted in substantial and verifiable cost savings.</p>	<p>ECM Value Proposition RSTN Consulting has successfully deployed document imaging, content management, collaboration and workflow management (BPM) solutions to numerous organizations worldwide. RSTN has helped these organizations realize increases in operational efficiency and great improvements in turn-around-times for business processing cycle. We have very strong domain knowledge within the insurance (general and life) and banking industries.</p>	
	<p>Description Established in 1980, Singapore Computer Systems (SCS) provides trusted ICT services to enterprise clients across multiple sectors, including government, defence, education, healthcare, logistics and financial services. It offers an extensive range of services including IT infrastructure, applications management services, business solutions, managed services, converged communications and business continuity management services. SCS has operations in Singapore, Brunei, China, Indonesia, Malaysia, the Philippines and Thailand and has been listed on the mainboard of The Singapore Exchange since 1991.</p>	<p>ECM Value Proposition SCS' Forms Process Outsourcing (FPO) services unify paper and electronic records, within a workflow and integration framework, into a singular legally recognisable electronic output. This means, when using our ECM solutions, businesses can go paperless and automate their processes with confidence that they can migrate, keep records safe and retrieve them completely and quickly.</p>	
	<p>Description SYCOR ASIA Pte. Ltd. is a management and IT-consulting company that provides first-class service and support to our clients in the Asia Pacific region. With its headquarters in Goettingen, Germany, and subsidiaries worldwide including offices in USA, Canada, Singapore, China and Malaysia, the SYCOR group is as international as many of its clients.</p>	<p>ECM Value Proposition SYCOR ASIA's portfolio consists of cross-industry business solutions for companies of all sizes. Specializing in ECM document management and business process optimization for IBM, SYCOR ASIA has impressive references from customers such as AXA, Bayer and DBS. SYCOR ASIA has won the following awards as an IBM Software ValueNet Partner: "Best Professional Services Partner" and "Best Insurance Solution".</p>	<p>Solution Sycor Insurance Solution</p>
	<p>Description Technosoft Solutions Sdn. Bhd. was established in June 1999 to provide professional enterprise content management (ECM) and workflow solutions. Realizing the need for fundamental enterprise and office workflow management coupled with electronic document filing and retrieval, Technosoft Solutions provides technical consultancy, development and integration services and solutions for increased enterprise productivity.</p>	<p>ECM Value Proposition Technosoft Solutions focuses on the manufacturing, construction and logistic sectors. We conduct an ROI study prior to customer investment to show proof of cost-effectiveness and implement ECM solutions with minimum operational issues. We also promote technology transfer so that the in-house team becomes self-sufficient, thus reducing long-term operational cost. We build such strong relationships with customers that they often offer their sites as referrals.</p>	

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www.thunderhead.com

Description

Thunderhead has redefined the market for document generation, with an XML-based enterprise platform that helps organizations streamline the process of creating customer and partner communications, for either print or electronic output. Thunderhead empowers business users to manage the entire lifecycle of creating, reviewing and delivering personalized correspondence or other rules-driven communications.

ECM Value Proposition

With integration to IBM FileNet P8, IBM Content Manager, WebSphere and Lotus Forms, Thunderhead helps organizations to better engage with customers, improve efficiency, and maintain compliance with brand and regulatory guidelines. Content such as correspondence, insurance policies, loan packages or derivatives contracts can be easily created, directed and archived in one continuous process.

Solution

Derivatives Trade Confirmation Solution;
Enterprise Communications Platform for
Insurance Policies, Contracts &
Correspondence