






# IBM ECM Business Partner Directory — Latin America



	<p><b>Description</b> Datafix is a Brazilian company with more than 16 years of experience making corporate solutions on information technology, specifically with Enterprise Content Management and Business Process Management. We have offices in Sao Paulo and Rio de Janeiro but presence across the country. Datafix has success stories in many market segments, including oil &amp; gas, telecommunications, utilities, finance and insurance.</p>	<p><b>ECM Value Proposition</b> Datafix has a track record of successful implementations of IBM FileNet Business Process Manager and other ECM solutions. Our certified professionals work on consulting, process modeling, system development and integration. In addition to implementation, we support all business solutions for our customers.</p>
	<p><b>Description</b> DSS was founded in 1995 and began working with Business Intelligence (BI) and Corporate Performance Management (CPM) products. We became a Master Distributor for Cognos in Mexico in 2005 and have since signed up as an IBM Software ValueNet Partner working with Enterprise Content Management products.</p>	<p><b>ECM Value Proposition</b> DSS has been one of the top Business Partners for Cognos in Latin America for 7 consecutive years, with more than 70 Cognos consultants and more than 100 customers. After 12 years exclusively devoted to the BI and CPM markets, DSS signed up as an IBM Software ValueNet Partner focused on Enterprise Content Management. DSS is leveraging their strong experience with Cognos products to join forces with IBM to bridge in the IBM FileNet P8 product suite.</p>
	<p><b>Description</b> INTeNT is a company exclusively focused on consulting services to implement content and process management solutions based on IBM ECM technologies. With more than 14 years of experience, we have a track record of successful implementation of solutions in industry sectors such as oil &amp; gas, energy, utilities, telecommunications, banking and insurance.</p>	<p><b>ECM Value Proposition</b> INTeNT holds more than 24 certifications in IBM ECM products with 17 sales and technical resources implementing ECM solutions throughout Latin America. Grupo INTeNT has developed a proven methodology that helps our customers apply the technology where they can get the most value, highest benefits and fastest results to meet their return on investment goals.</p>
	<p><b>Description</b> LPA has been an IBM Software ValueNet partner since 1996. With more than 12 years of experience in the Enterprise Content Management and Business Process Management market, LPA provides a wide range of Professional Services around all the IBM FileNet P8 line of products. LPA has successfully implemented FileNet P8 solutions for more than 100 customers worldwide.</p>	<p><b>ECM Value Proposition</b> LPA Group is based in Argentina, Chile, Peru and Colombia and performs services in all Latin America and the US. We bring to the market a staff of talented and experienced Content Management and Business Process Management professionals (architects, consultants, engineers, developers, trainers, installers) at a low cost. LPA also build solutions for various markets and products.</p>
	<p><b>Description</b> Magna Sistemas is a Brazilian system integrator who offers IT solutions (services and products) including software development, IT infrastructure and IT Consulting to SMB and enterprise market customers.</p>	<p><b>ECM Value Proposition</b> Magna Sistemas has worked with IBM's Enterprise Content Management segment since 2000 with several solutions built on IBM Content Manager. We have the highest number of IBM Content Manager certifications in Brazil and have the experience to deploy Enterprise Content Management solutions in banking, insurance, government, utilities, cross industry and other segments.</p>

If you have questions about these Business Partners or you are interested in working with one of them, please send an email to [ecmbp@us.ibm.com](mailto:ecmbp@us.ibm.com).