

IBM Software Universe

Smarter Businesses, Smarter Industries.

8th March 2011, Pan Pacific, Dhaka.

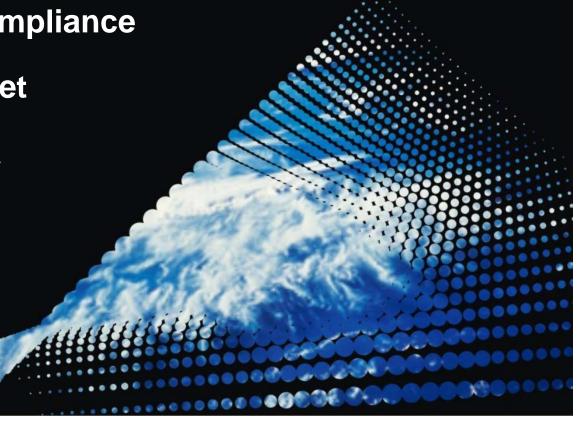




Pawan Chopra

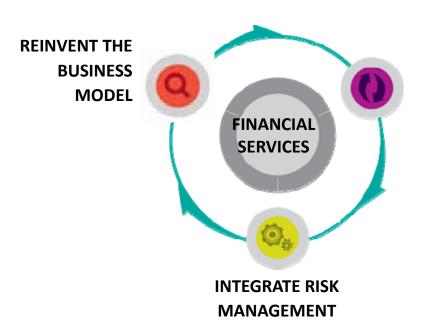
Business Manager: Software Security

IBM India



A Smarter BFSI focuss on three key imperatives....





DEVELOP NEW INTELLIGENCE

- IBM BSFI Industry Solutions Enabling speed, flexibility & choice in solution deployment
- Banking Performance Management
- Managing Security, Risk & Compliance in BFSI
- Securing Enterprise Data for Banks
- Managing Quality & Security of Banking Applications
- Unified Business Process Management for Collaborative Process Improvement
- Payment Systems: Evolution and Framework
- Better Customer Service Through
 Exceptional Web Experiences

Paradigm change in Banking in Last 10 Years



Hobby Hackers

External Threat

Security a technology

issue

Simpler Infrastructure

Perimeter Security



Professional Hacking

Internal Threats

Security a BUSINESS issue

Complex, heterogeneous

Hut plugability, compliance,

operational efficiency the bigger

Welcome to the Smart planet... and a Smarter infrastructure



Billions of mobile devices accessing the Web: Net Banking, Phone Banking



New possibilities. New complexities. New risks.



One Click Banking: Core Banking

Access to streams of information in the Real Time



Integrated Heterogeneous Infrastructure

On Contrary: State Of Security In Enterprise



Incomplete

- Multiple point solutions from many vendors
- Disparate technologies that don't work together

Complex

- Repeated point-to-point integrations
- Mostly manual operations

'Non-compliant'

- Difficult to enforce consistent set of policies
- Difficult to measure compliance with those policies





Loss of customer data at BNY Mellon much bigger than first thought. Bank confirms tape with info on 12 million customers of its shareholder service unit is unaccounted for



Societe Generale loses \$7.2 billion in trading fraud. Lack of privileged password management and insufficient IT security controls

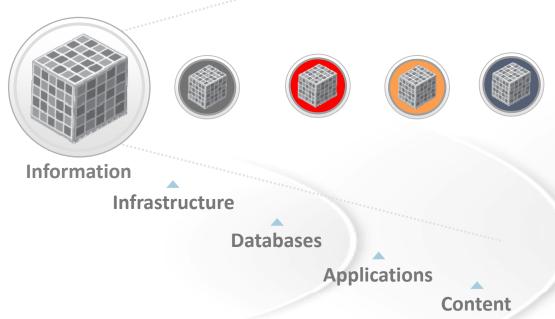
- 70% attacks originate inside the firewall
- 90% attacks perpetrated by employees with privileged access
- Security breaches cost \$90 to \$305 per lost record



Built in. Not bolted on.

Smarter security solutions from IBM

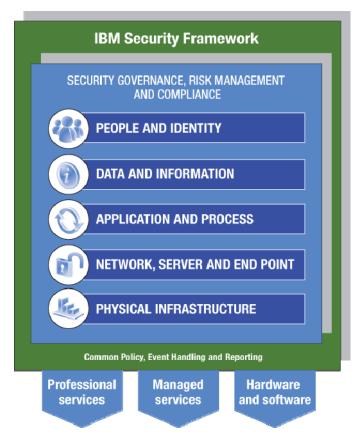




IBM delivers a new approach to Security







Designed to....

- Enable innovation through secured infrastructure and platforms
- Reduce number and complexity of required security controls
- Reduce redundant security expenses
- Improve organizational and operational agility and resiliency
- Deliver needed visibility, control and automation
- ✓ Only security vendor in the market with <u>end-to-end coverage of the</u> security foundation
- √ 15,000 researchers, developers and SMEs on security initiatives
- √ 3,000+ security & risk management patents
- ✓ 200+ security customer references and 50+ published case studies
- √ 40+ years of proven success securing the mainframe environment
- √ \$1.5 Billion security spend in 2008

IBM's unparalleled breadth across domains



Each domain has a distinct security lifecycle. IBM uniquely secures assets across their lifecycle in all IT domains that impact business processes.

End to End Business Process & Dependencies

- Identity & Access Mgt
- Federated Identity Mgt.
- Trusted Identity
- Identity Provisioning
- Identity Proofing

People & Identity

Data & **Information**

- Database/Content Mgt
- Content Monitoring
- Data Governance
- Data Encryption Solns.
- Storage Management

- Secure Development Tools
- Security Method Enforcement
- Web Application Scanning

Application & Process

- Application Firewall
- SOA & XML Security

Server, & **Endpoint**

Network,

- Intrusion Detection
- Vulnerability Mgt.
- Event Correlation
- Change & Config. Mgt
- Security Compliance Scale

REOPLE AND IDENTITY APPLICATION AND PROCESS NETWORK, SERVER AND END POINT

- Digital Video Surveillance
- Smart Surveillance Solns.
- RFID solutions
- Enterprise Asset Mgt.
- Physical Security

Physical Infrastructure

IBM Global Security Reach





IBM has the unmatched global and local expertise to deliver complete solutions – and manage the cost and complexity of security

Smarter Businesses, Smarter Industries.

Client Experiences





Hudson's Bay Company

- Anticipates, tracks and mitigates security threats before they cause harm to data or the IT infrastructure.
- Provides professional management of network devices.

"IBM provided us with more than just compliance. Sensitive data is secure, systems are monitored closely for performance issues, and our IT staff can focus more mission-critical activities."



DTCC

- Security features are designed and built into more than 225 new applications per year.
- Help improved developer productivity.
- Reduced time to market for each new service.

"IBM helped us have the education in place and can implement security early in the application development lifecycle, so that we have less overall vulnerabilities to manage."



Medical Centers

- Reduced costs with fewer password resets and simplified administration.
- Enhanced security through HIPAA support.
- Improved staff productivity with single sign-on support.

"IBM provided our users with one secure password to our applications and flexibility to manage how users access applications, something other vendors have not easily been able to provide."



Allianz Seguros

 Applied proven data masking techniques to protect privacy and support compliance with country regulations.

"IBM provided the capabilities we needed to improve application development and testing processes and protect privacy."

More Success Stories







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Risks Details

RISK DETAILS

(Slide 5 includes links to the slides in this section)

Risk: New technology introduces new security challenges



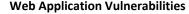


Technology innovations, like virtualization & cloud computing models, used to enable the globally integrated enterprise increase infrastructure complexity

 Lack of skills, best practices, industry expertise compounds the security challenge

Web 2.0 and SOA style composite applications introduce a new level of complexity

- 54% of all vulnerabilities disclosed in 2008 were web-based¹
- 80% of development costs are spent identifying and correcting defects, costing \$25 during coding phase vs. \$16,000 in post-production²
- View into application and information level entitlements is needed for regulatory compliance



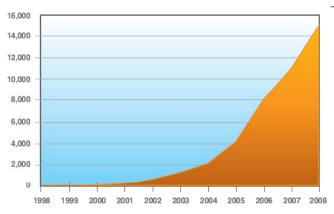


Figure 16: Cumulative Count of Web Application Vulnerabilities, 1998 – 2008

¹IBM Internet Security Systems: X-Force° 2008 Trend & Risk Report, Jan 2009

²Applied Software Measurement, Caper Jones, 1996

To what extent has introduction of new technologies, like virtualization, changed your approach to security and compliance management?

Risk: Volume of data is exploding



What's driving this tremendous growth?

- Records retention for regulatory and industry compliance
- Data Backup and a Disaster Recovery environment that mirror production data for business resiliency
- Development and test requirements
- Mergers and acquisitions that lead to redundant systems, data centers, applications, etc.
- Technology innovation that makes it possible to access more data, more quickly than ever before

- O Data volumes double every 18 months¹
- 1 37% of data is expired or inactive²
- Information created, captured, or replicated exceeded available storage for the 1st time in 2007³
- 10% of the digital universe is created by individuals³...
 - Enterprises are responsible for the security, privacy, reliability & compliance of 85%³
 - Data breach costs \$6.6 million on average and more than \$200 per compromised record⁴
- Average US legal discovery request can cost organizations from \$150K to \$250K⁵

How have you addressed the information explosion?

¹ "Changing Enterprise Data Profile", IDC, December 2007

²"The Costs of Enterprise Downtime: NA Vertical Markets 2005" International Research; IBM

³The Diverse and Exploding Digital Universe, IDC, March 200

⁴Ponemon Institute, February 2009

⁵CIO Magazine, Survey 2007

Risk: Barbarians are everywhere



Wireless devices empower individuals to more effectively participate in the global economy



- Able to send and receive information (audio and video)
- Authentication tool for secure transactions
- Security technology is many years behind the security used to protect PCs

Green initiatives lead to increased adoption of telecommuting strategies

 New breed of security threat: Those that know no geographical boundaries

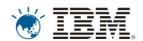


Persistent security threat

 Privileged users with limited skills, following manual process definition, with high levels of physical and logical access

Have you considered how security can enable a 'teleworking' strategy?

Risk: The supply chain is only as strong as the weakest link





In an increasingly networked world, enterprises must shore-up their weakest supply chain partners

Need to collaborate in monitoring end-to-end security and respond to threats time

- More evenly distributed security responsibilities
- Increased transparency from start to finish
- Eased burden of customer-facing unit

Growing number of compliance requirements and industry standards, like the Payment Card Industries Data Security Standard (PCI-DSS), require partners to certain minimum requirements



How does your organization ensure each link in the supply chain shoulders their fair share of the load for compliance and the responsibility for failure?

Risk: Expectation of privacy



Consumer expectation is that security should be built in to services themselves

 50% of consumers still avoid online purchases due to fear of financial information being stolen¹

Expectation drives regulation

Vendors, like automakers, are expected to take a greater share of responsibility



- Critical to assess trade-offs consumers are willing to make against convenience or cost
- Risk of so much security that functionality is lost:
 careful not to destroy that which you are trying to protect!

¹Cyber Security Industry Alliance (CSIA) survey, May 200

To what extent is privacy driving security spend?

Risk: Compliance fatigue

Complexity and confusion keep customers from acting strategically

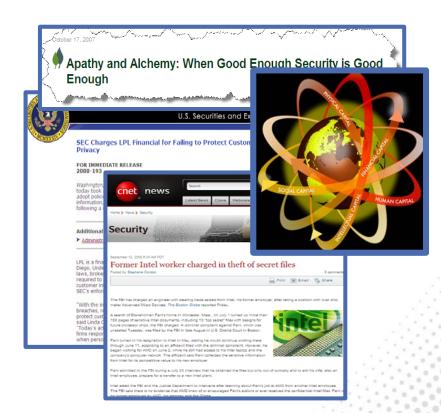
- Extended relationships create a tangle of potential legal liability
- Compliance requirements are inconsistent within and across geographies
- Confusion as to where to start

Pressure to simply "check the box" has resulted in creation of silos

 Silos lead to duplicative efforts and redundant spending as well as reduced visibility

The CSO struggles to become a consultant to the business

• Nearly impossible without a central, risk based view



How much security and compliance control is good enough?