

IBM Software

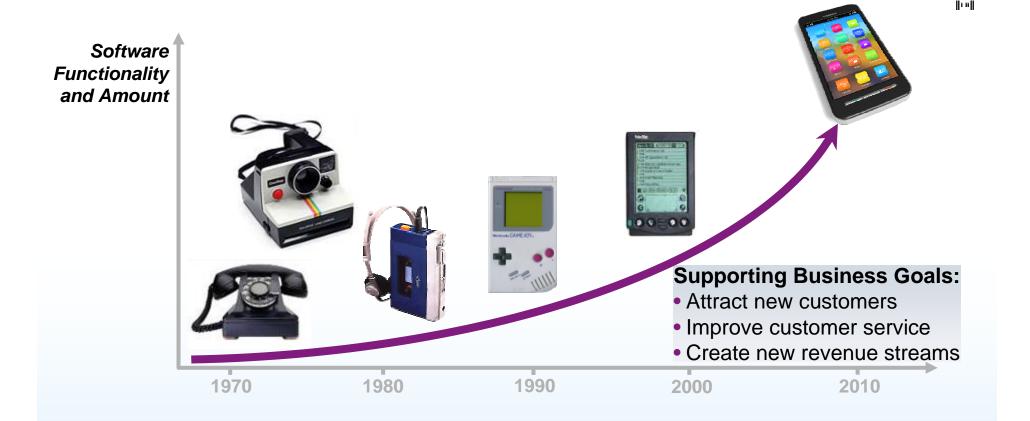
Innovate2011

The Premier Event for Software and Systems Innovation



We didn't get here overnight

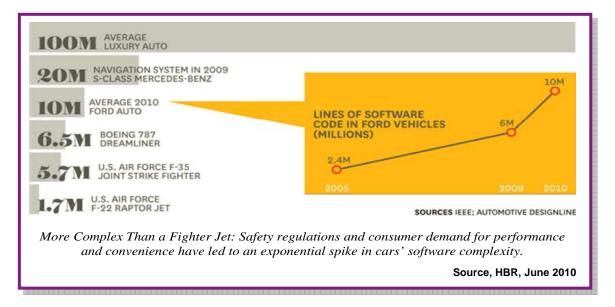
Uniquely customizable phone, email, music, Web, camera, GPS, games, apps, video recorder... in a single device



Introduction of software brings complexity

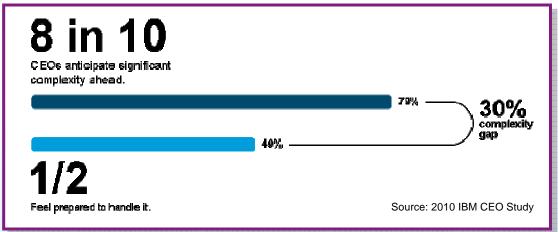
Innovate2011

Yet few are prepared to handle it





Software. Everyware.



What Hinders Innovation?

In our customer's words







Evolving Business Models

"I need to transform product development to be more collaborative while removing redundant activities."

Increasing Product Complexity

"I need for mechanical, electrical, and software engineering to all be on the same page."

Extension of the Enterprise

"I need a way for all my design and supply partners to participate in a unified process for product development."

Disconnect with Operations

"I need to ensure that the products I build can be profitably supported and maintained over their lifetime."



Introduction to IBM Innovation Strategy

Integrated Product Management: Provides an integrated approach to innovation across the product lifecycle



BUSINESS PLANNING & TRANSFORMATION

Product management and global optimization of process & organization

PRODUCT & DESIGN DEVELOPMENT

Designing, delivering and managing product value and differentiation

LIFECYCLE COLLABORATION

Automating processes across the ecosystem of system contributors

PRODUCT IMPLEMENTATION AND IN-SERVICE SUPPORT

Gain visibility and control over critical assets and improve implementation efficiencies & value

Collaborative mechanical, electronic and software lifecycle management







Design, deliver and manage smart products



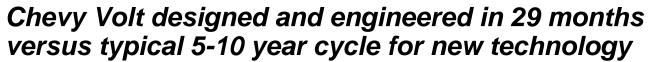
Customer Success: GM

Requirements Management

& Product Line Engineering

Rational DOORS

BigLever Gears









Analytics

Rational Insight

Architecture, Design & Implementation

Systems & Software Engineering Rational Rhapsody

MathWorks Simulink

Quality Management & Testing

PHASE 2

Rational Quality Manager Custom Testing Tools

Plant Modeling

Collaborate, Change & **Configuration Management**

> **Rational Team Concert** Method Park Stages

> > Meta-Data Management

Rational Asset Manager

Meta Data Backbone

Open Services for Lifecycle Collaboration

Product Data Management

Siemens PLM TeamCenter

Enterprise Resource Planning

SAP

Supplier Community



How IBM is Leading the Innovation Agenda





Software and systems delivery

Integrate

across the development lifecycle

OSLC and the Jazz Platform

Collaborate

among stakeholders

Collaborative Design Management

Optimize

outcomes through better measurements and organizational steering

Systems and Software Engineering Solution



Systems and Software Engineering Solution



Technology, Best Practices, Services and Industry Solutions



QUALITY MANAGEMENT

Rational Quality Manager



ARCHITECTURE & DESIGN

Rational Rhapsody

COLLABORATION, PLANNING & CHANGE MANAGEMENT

Rational Team Concert







Open Services for Lifecycle Collaboration











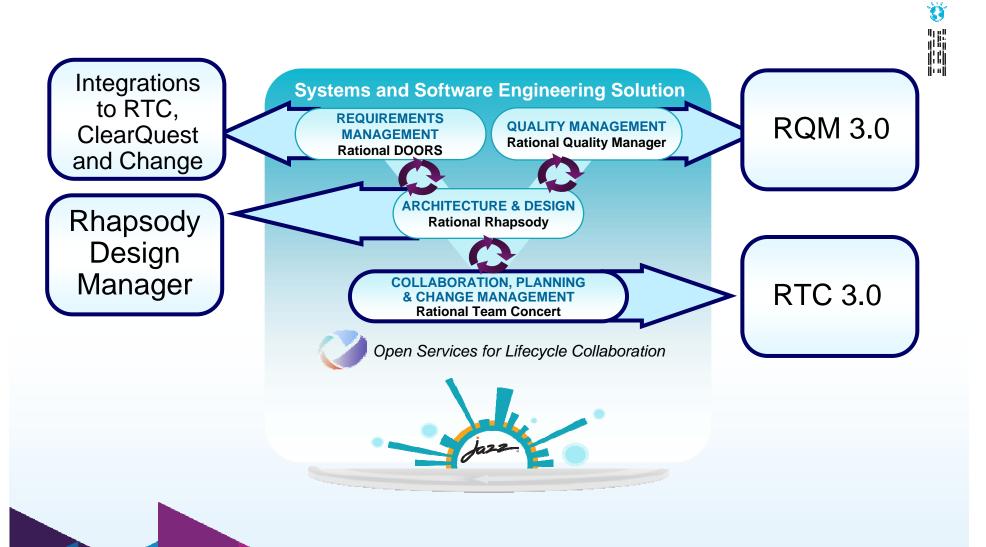




Systems and Software Engineering Solution



New capabilities for a systems audience





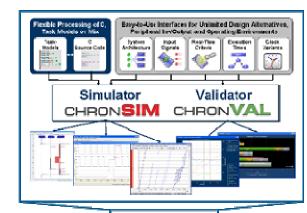
IBM and INCHRON Software

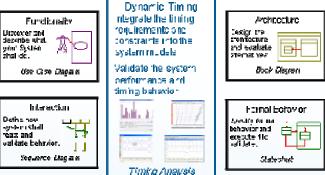
Model-driven solutions for embedded systems timing, analysis and validation



Extending the Rational Systems and Software Engineering Solution

- Add timing, performance and behavior analysis capabilities to system models
- Simulate, analyze and test the dynamic, real-time behavior of individual subsystems and complex interacting systems





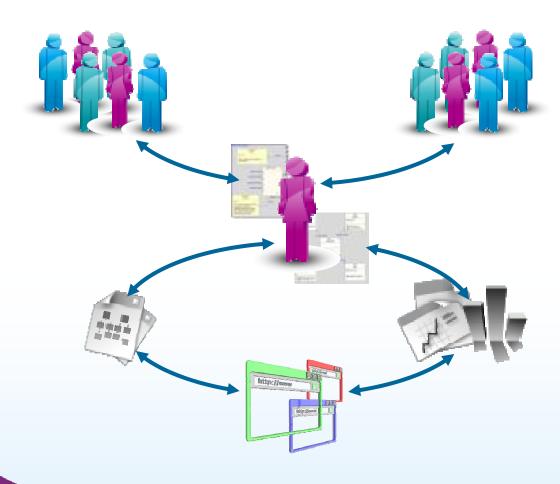




How do you manage increasing complexity across a collaborative lifecycle and a system of systems?









Collaborative Design Management Offerings

Enable cross-team collaboration on systems and software architecture, across the lifecycle

- Engage all stakeholders
- Unify design across domains and supply chains
- Enable an open, collaborative ecosystem
- For both Rhapsody and Rational Software Architect

"The 'design review' capability is one of the most important capabilities offered and allows us to make designs broadly accessible to the entire organization."

Greg Hodgkinson, Prolifics



















Collaborative Design Management

OSLC and the Jazz Platform

IBM's Jazz platform leverages OSLC, providing open collaboration across the software and systems lifecycle

COMMUNITY

Transparent collaboration and exchange of ideas



PRODUCTS

Application lifecycle tools that leverage the Jazz platform

PLATFORM

Open Services for Lifecycle Collaboration and Integration Services



Application frameworks and toolkits





OSLC: simplifying lifecycle integration

Cross lifecycle scenarios implemented to open specifications



426 registered community members from **127** organizations and growing



Increasing Adoption

- New Eclipse OSLC SDK project proposal
- Open source community projects
- Clients integrating in-house tools
- IBM business partners releasing integrations
- Growing number of published specifications

"With OSLC's open and scenario-based approach, businesses benefit from the ability to tie disparate tools together. This collaborative approach gives our consultants the flexibility to make lifecycle tool choices based on specific client project demands."

Randy Vogel, Accenture

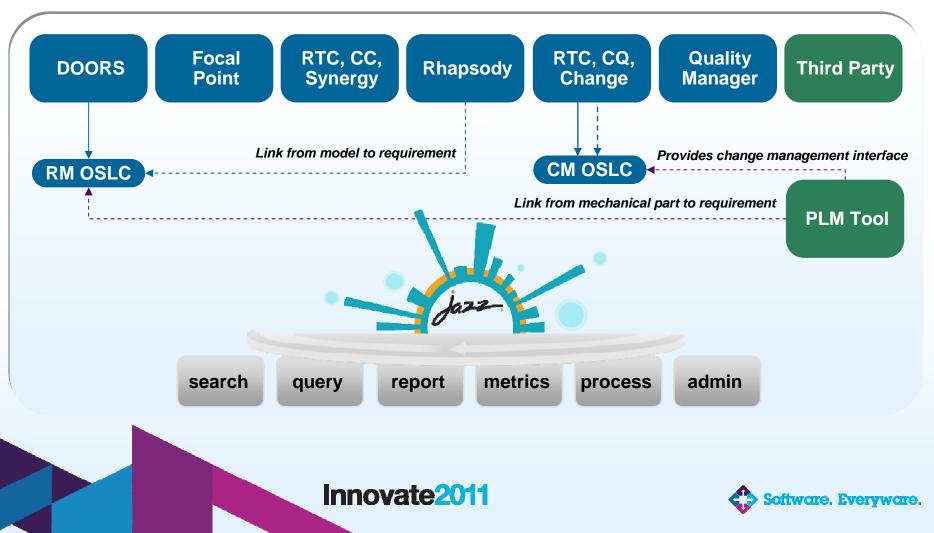


Not ALM versus PLM... but ALM with PLM



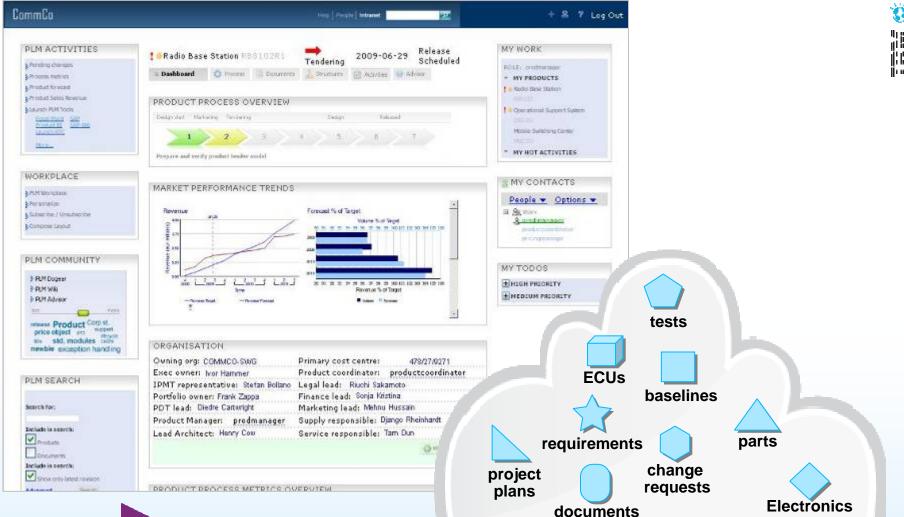
OSLC enables an open integration platform between key disciplines





Jazz: An open platform approach

Enables loosely coupled "web" of linked engineering data











Advertisement Engineering Lifecycle Management Coming up in Thomas Konrad's presentation





Customer Success

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Helping you combat complexity and lead the innovation agenda





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outcomes through better measurements and organizational steering

Systems and Software Engineering Solution





Brockwell Technologies, Inc.



The Challenge

- Error-free integrated weapons systems
- Allows for integrated and iterative lifecycle management of embedded weapon systems applications and embedded diagnostics for military vehicles across engineering teams



- Predictive modeling and simulation to visualize applications and systems to identify and fix design flaws prior to mass production
- IBM Rational Rhapsody

The Result

- Improved reliability, safety and function
- 40% improvement in time-to-market





"Because weapon systems are so interconnected, we often face the challenge of how to change one system without affecting the integrity of another. With our new modeling tool, we can prototype systems to see how they function and whether they impact others, before going on to production."

Tim Brockwell, Founder Brockwell Technologies, Inc.



St. Jude Medical

Interconnected life sustaining technology

The Challenge

- Reduce cost, time to market in highly regulated industry
- Plan growth & sustainability of complex System of Systems

The Solution

- Systems of Systems approach both inward and external focused
- Common and/or reusable components
- Technical governance, Integration of work streams
- IBM Rational DOORS, Rational Team Concert, ClearQuest, ClearCase, BuildForge

The Result

- Streamlined regulatory reporting
- Improved margins, lower product costs
- 30% increase in product deliveries to market
- Development costs reduced by up to 25%









"Creating a Systems of Systems approach that strategically fits together both internally and externally has enabled us to reduce our costs and increase our output"

Cyndi McHenry, Director, Product Development Strategic Planning, Tools & Logistics, Cardiac Rhythm Management Division

St. Jude Medical





Tieto

IBM Development Platform as a Service

The Challenge

- Developing applications for defense company, project split between customer and Tieto
- Development organization spread over several sites
- Security requirements implied development on customer specific production network
- Need for better collaboration and process support

The Solution

- Setup of RTC environment as private Cloud-service
- Project setup with adaptation of Rational Team Concert pre-packaged Scrum template
- Development platform as a service

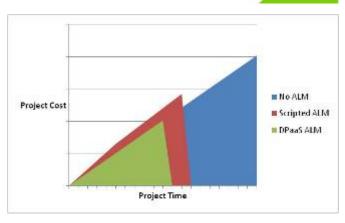
The Result

- Code delivery time down by 97%
- Full migration within 2 months
- Tool migrated with no negative effect on running release
- 80% lower overhead costs
- Zero "Tool down" time reported since migration









100% very satisfied users!

Ericsson

Leveraging Rational for Worldwide Agile development

The Challenge

- Project for real-time software with 2,000 software modules and 30M lines of code
- Distributed cross-functional teams with needs for coordination and collaboration

The Solution

- Backlog and team planning using RTC
- Test planning and execution using RQM
- Feature requirement collaboration using RRC
- OSLC to integrate Ericsson proprietary systems

The Result

- Integrated development platform for lean and agile development
- Option for connection to proprietary SCM systems
- Smoothly integrated test management solution
- Dashboard for real-time reporting
- Make information transparent, unique and valuable



A journey from "me" to "us"



We're not content to sit still...









IBM Academic Initiative



FIRST Robotics



Business Partner Ecosystem



Customers











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