

॥ श्री गणेशाय नम ॥ एकमेकांस सहाय्य करू अवधे धरू सुपंथ



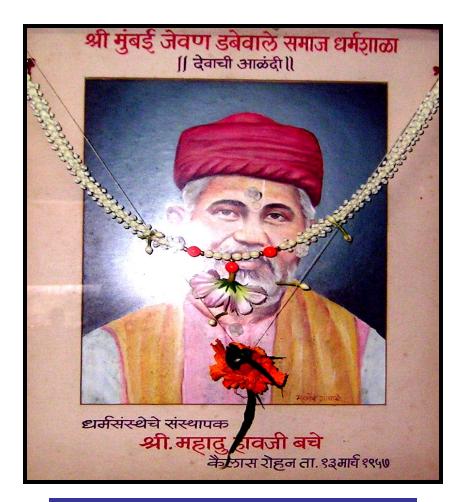


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## The Wonder Of Dabbawallas Unfolded NUTAN MUMBAI TIFFIN BOX SUPPLIERS ASSOCIATION

## **A Tribute to**



#### Late Shri. Mahadu H. Bachche



#### Late Shri. Dhondiba R. Medge

# **ABOUT NMTBSA**

## **Nutan Mumbai Tiffin Box Suppliers Association**

- History
- Charitable trust
- Avg. Literacy Rate : 8<sup>th</sup> Grade Schooling
- Total area coverage: 60 Kms to 70 Kms
- Employee Strength : 5000

Time taken

• Number of Tiffin's : 2,00,000 Tiffin Boxes

: Started in 1890

: Registered in 1956

- i.e. 4,00,000 transactions every day.
- : 3 hrs

(9.00 A.M.. to 12.00 P.M. for the **Collection of Dabba and Delivery)** 

## **DEAL YA NO DEAL TV PROGRAME**





### President - Shri. RAGHUNATH D. MEDGE

## **ORGANISATIONAL STRUCTURE**

#### PRESIDENT

#### **VICE PRESIDENT**

#### **GENERAL SECRETARY**

#### TREASURER

### DIRECTORS (9)

#### **MUKADAMS (800)**

#### MEMBERS (5000)



# Working of NMTBSA

- Error Rate : 1 in 16 million transactions
- Six Sigma performance (99.99999)
- Technological Backup : Nil.
- Cost of service Rs. 300/- to 350/- month (\$ 6.00/month)
- Standard price for all (Weight, Distance, Space)
- Rs. 36 to 40 Cr. Turnover approximately.
- "No strike" record as each one a share holder
- Earnings Rs. 5000/- to 6000/- per month.
- Diwali Bonus: One month's extra payment from customers.

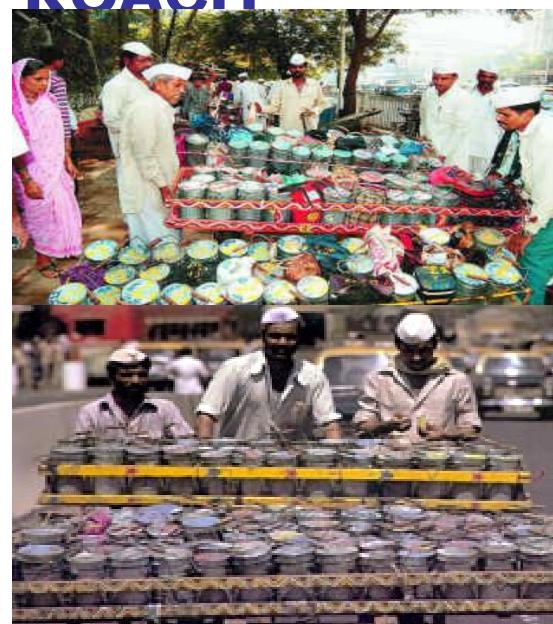
## **APPROACH**

## **DISCIPLINES**

- No Alcohol Drinking during business hours.
- Wearing White Cap during business hours.
- Carry Identity Cards.
- No Leave without Prior Notice.

## **WOMEN**

- Mrs. Bhikhubai of Kandivali.
- Mrs. Anandibai of Borivali.
- Mrs. Parvatabai of Karale, Ghatkopar.
- Mrs. Laxmibai Bagade of Santa Cruz.



## **Our Belief WORK IS WORSHIP**

Tiffin Basket's weight: 60-65 kgs.

SPECIAL FEATURES OF DABBAWALA'S SERVICES Zero % fuel - Poulusion Zero % investment Zero % modern tech. Zero % Disputes 99.99% performance 100 % Customers Care

& Satisfaction



## **Case Study: NMTBSA** Nutan Mumbai Tiffin Box Suppliers Association

- How do they do it ...?
- Organizational Structure
- Operations
- Coding System
- War against



## Time

(9 a.m. to 12:30 p.m.) Individual Dabbawallahs Workload (30 Tiffins)
Collect Tiffins from home.
Carry Tiffins from One Station to Other
Delivery Tiffins at Office.
Return Empty Tiffins to Home.

# **Awards and Felicitation**

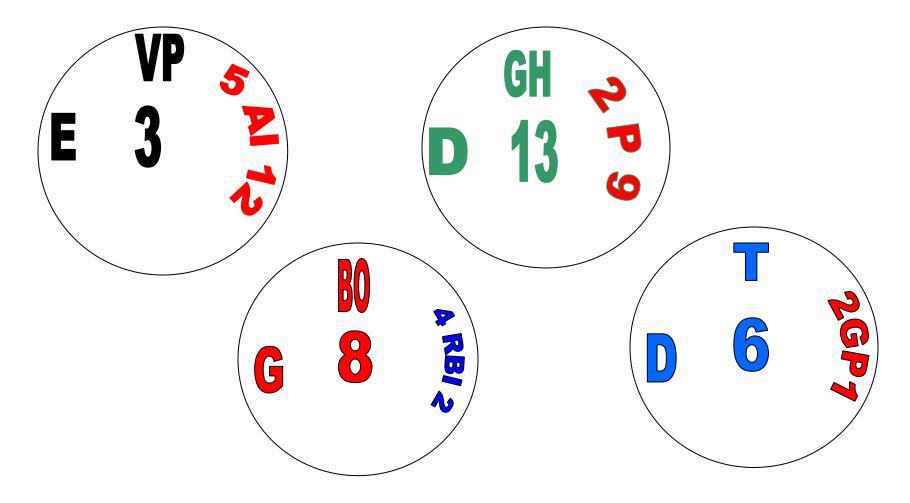
- Shri.Varkari Prabhodhan Mahasamati Dindi Palkhi
   Sohala 4<sup>th</sup> March 2001.
- Documentaries made by BBC, UTV, MTV, ZEE TV, AAJ TAK, TV TODAY, SAHARA SAMAY, STAR TV, CNBC TV 18, CNN, SONY TV, TV TOKYO, NDTV, Channel 7, DD Metro, Doordarshan.
- •CASE STUDY
  - Richard Ivey School of Business Ontarion
  - •IFIM Business School Banglore
  - IIM Ahmedabad
  - ICFAI Press Hyderabad

## **Coding System**

- VLP : Vile Parle (suburb in Mumbai)
- 9EX12 : Code for Dabbawalas at Destination
- EX : Express Towers (building name)
- 12 : Floor no.
- E : Code for Dabbawala at residential station
- 3 : Code for destination Station eg. Churchgate Station (Nariman Point)

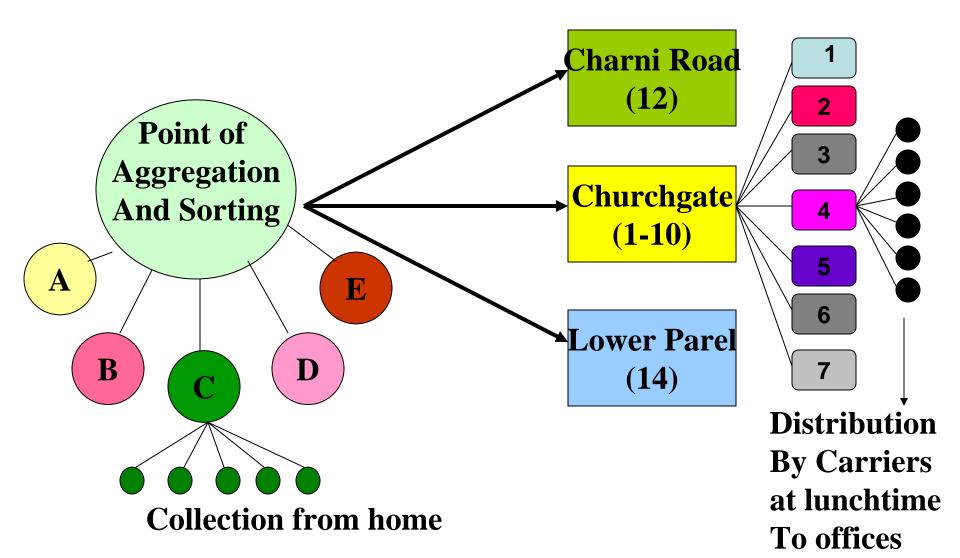


 Let us now look at an example of these codes on the tiffins to better understand the system and what it all denotes:



# **The Flow Logic**

### **Zones for destination**



# Wartime: Emergency measures being taken to ensure delivery by making proper coding.



## • <u>10:30 -11:15 am</u> (Andheri Stn.)

• This time period is actually the journey time. The Dabbawalas load the wooden crates filled with tiffins onto the luggage or goods compartment in the train. Generally, they choose to occupy the last compartment of the train.

12 coach train 4,000 commuters 8,000 disputes But no excuses, Duty first



## Loading at the Resident stat

## DABBAWALLAS IN TRAIN COMPARTMENT



Fellow Dabbawallas in the Luggage Compartment of a Local Train between 10.15 a.m. to 11.15 a.m.

### <u>11:15 a.m. – 12:15 p.m.</u> (Church Gate Station)

At this stage, the unloading takes place at the destination station

Re-arrangement of tiffins takes place as per the destination area and destination building





- 70% deliveries at CST & Churchgate
- High volume areas like Nariman Point, Fort ,
  - CST have dedicated crates
- Each crate 150 dabbas,
- Pushed by 3-4 elderly dabbawallas

## **RETURN JOURNEY**

### <u>1:15 – 2:00 pm</u>

#### (At All Destination Stations)

Here on begins the collection process where the dabbawalas have to pick up the tiffins from the offices where they had delivered almost an hour ago.



#### <u>2:00 – 2:30 pm</u>

#### (At Destination Station)

The dabbawalla's meet for the segregation as per the destination suburb.



### Low Cost But Reliable - and Always on Time

#### <u>2:48 – 3:30 pm</u>

The return journey by train where the group finally meets up after the day's routine of dispatching and collecting from various destination offices



#### <u>3:30 – 4:00 pm</u> (The Origin Station)

This is the stage where the final sorting and dispatch takes place. The group meets up at origin station and they finally sort out the tiffins as per the origin area.



Usually, since it is more of a pleasant journey compared to the earlier part of the day, the dabbawalas lighten up the moment with merry making, joking around and singing.



# DABBAWALAS

# WITH

# DIGNITIES

## 4 Nov, 2003 – At Church Gate Stn. Time 11.20 a.m. to 11.40 a.m.

# PRINCE CHARLES' VISIT TO THE DABBAWALLAS OF MUMBAI



# **Some Achievements**

- World record in Best Time Management with Six Sigma rating.
- Name in "GUINESS BOOK of World Records".
- Registered with *Ripley's "believe it* or not".
- Received ISO 9001 : 2000
   Certificate

## **Awards and Felicitation**





#### Certificate of Registration

This is to certify that The Quality Management Systems

Of

#### NUTAN MUMBAI TIFFIN BOX SUPPLIERS CHARITY TRUST

a

3, RAGHUNATH PATHAK CHAWL, SAMBHAJI NAGAR, SAHAR ROAD, NEAR FLY-OVER BRIDGE, ANDHERI (EAST), MUMBAI - 400 069 INDIA

Has been found to confirm to the Quality Management System Standard:

#### **ISO 9001:2000**

This certificate is valid for the following Product or Service ranges:

#### PICK & DROP TIFFIN BOX SERVICES

Place and Date: NEW DELHI: 29/07/2006

This is a Single site Certification

Certificate no PCMS/QMS/501-2006 the Accredited Unit: P.C. Management System Pvt. Ltd.

CHAIRMAN / DIRECTOR

ssue: 2006/07/29 Expire: 2009/07/28 Regd. Off. - 134-A, IInd Floor, Taimoor Nagar, New Friends Colony, New Delhi - 110 065 Website - www.pcmsindia.com, E-Mail - pcms@pcmsindia.com



## Hon. Shri. Richard Branson Chairman of Virginn Atlantic Airways with Dabbawalas



## **TOP 50 OF INDIA**

DNA

### The uenti

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BIRKHALL

8<sup>th</sup> August, 2005

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My wife and I were deeply concerned to learn of the appalling floods in Mumbai as a result of the catastrophic Monsoon weather. We are particularly distressed by the suffering being endured by so many people in and around Mumbai and wanted the Dabbawallahs to know how much we feel for you all and that our hearts go out to all those whose lives and property have been so cruelly affected by this continuing tragedy.

We send you all our fondest thoughts and heartfelt wishes.

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PRINCE CHARLES

After Heavy Flood in Mumbai on 26<sup>th</sup> July 2005.

