

Smarter Physical Infrastructure

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Business without **LIMITS 2012**

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Who Depends on Physical Infrastructure?

Business



Society









An Unusual scenario played out last

month in India

3 out of 5 Indian Regional Grids collapsed

- Northern Regional grid (NR)
- Eastern Regional grid (ER)
- North Eastern Regional grid (NER)
- Impact
 - 600 million people in 22 states without power[1]
 - 200 coal miners got trapped[1]
 - 300 trains came to a grinding halt[1]
 - Presumptive losses in Crores

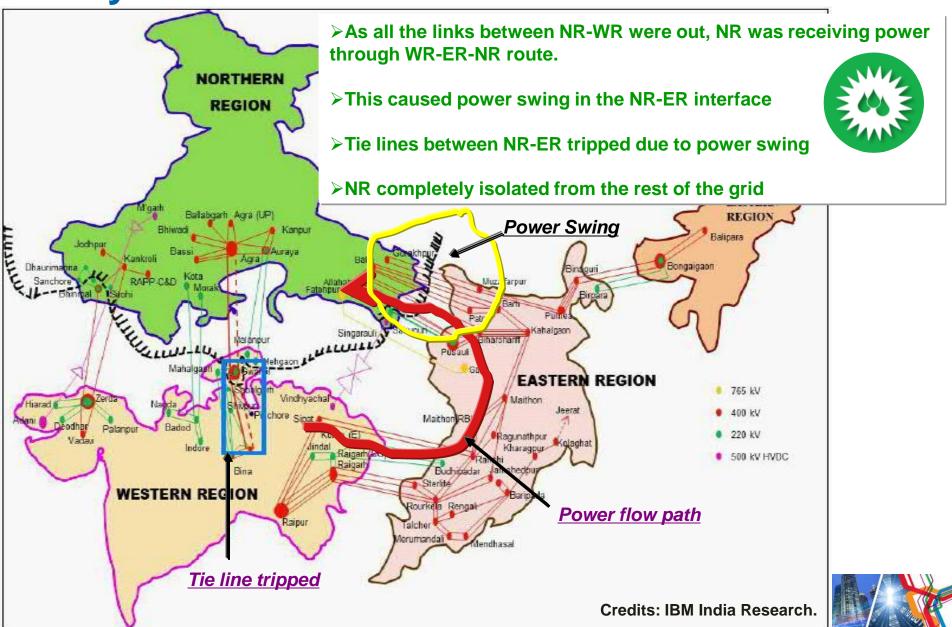
[1] http://www.indianexpress.com/news/power-grid-fails-again;-blackout-blankets-half-of-india/981887/0

Credits: IBM India Research.

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Physical Infra Events on the Grid on July 30th 2012



Enquiry committee recommendations for preventing blackouts

- Hardware Based
- Regulation based
- IT based
 - (among other things....)
 - Coordinated outage planning
 - Real time congestion management
 - Analyzing the present grid conditions and predicting anticipated scenarios which might lead to any such disturbances in future



....resulting in a Smarter Physical Infrastructure

- Today's progressive global organizations are:
 - Transitioning to smarter, flexible infrastructures
 - Enabling more intelligent enterprise assets
 - Delivering insight, recommendations, performance, and optimization across their organization



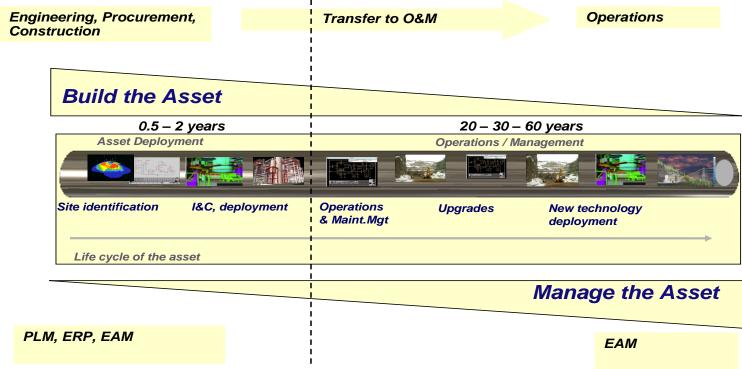






Overview

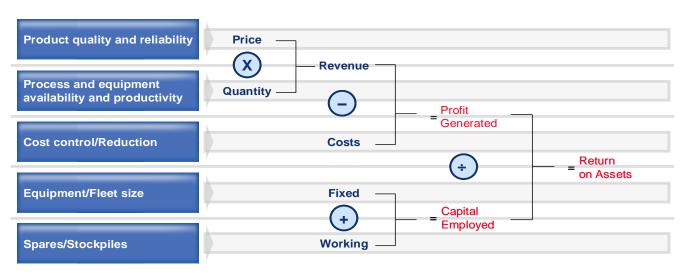
- Physical infrastructure is an asset-intensive business
 - Lifecycle: Asset deployment, followed by provision of space, power and services to customers (internal or external) over many years
- In steady-state, business performance is directly linked to capex and opex productivity





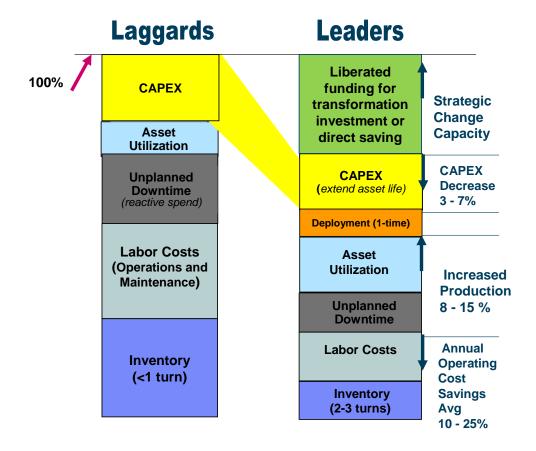
Key business performance drivers

- Capex productivity
 - Asset Lifetime and performance
 - Tenancy (Ex: In Buildings, Mobile Tower Sharing)
- Opex productivity
 - Energy and fuel
 - Labor
 - Spares and inventory





IBM PoV - Impact on capital-intensive businesses



Where can IBM help?

Smart Physical Infrastructure Applies Across Industries



- Plants and production lines
- Warehouses



- Roads, bridges, vehicles
- Rails, trains
- Airports, aircraft



- Transmission and distribution networks
- Power plants
- Drilling platforms and wells
- Refineries



- Commercial offices
- Government buildings
- Schools and college campuses
- Hospitals

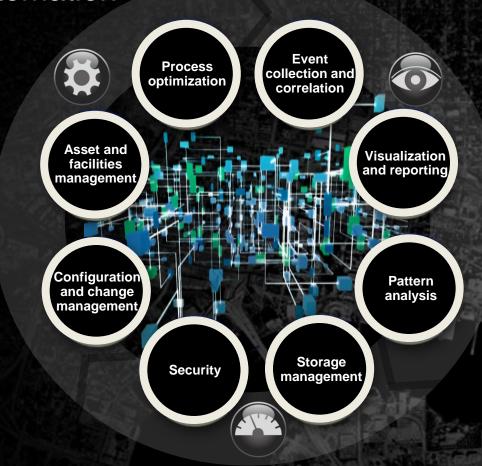


- Wells and dams
- Treatment plants
- Pipes and valves



How do we Help?

Real-time, analytics-based visibility, control and automation



Decisions based on fact & insight.

In India, IBM is engaged with clients to build

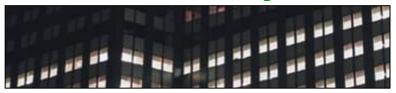
- Smarter Buildings
- Smarter Telecom Infrastructures
- Smarter Supply Chain
- Smarter Transmission Grids
- Smarter Cities
-



What does it mean to be a Smarter Building?

The interconnection of physical assets and information technology can optimize efficiency, production and consumption in many types of buildings.

Smarter Commercial Building



 Provides integrated facilities operations information for owners/operators in order to optimize energy usage and services based on tenant's needs.

Smarter Data Center



 Integrated facilities and IT insight to energy efficiency of datacenter and the correlation of IT and facilities information.

Smarter Cell Tower



 Integration of active and passive management enables optimized operations to reduce truck rolls.

Smarter Campus



 Intelligent infrastructure platform and tools to manage plug-in electric vehicle stations, buildings, badging, central utility plant



Smarter Buildings

IBM TRIRIGA ENERGY OPTIMISATION



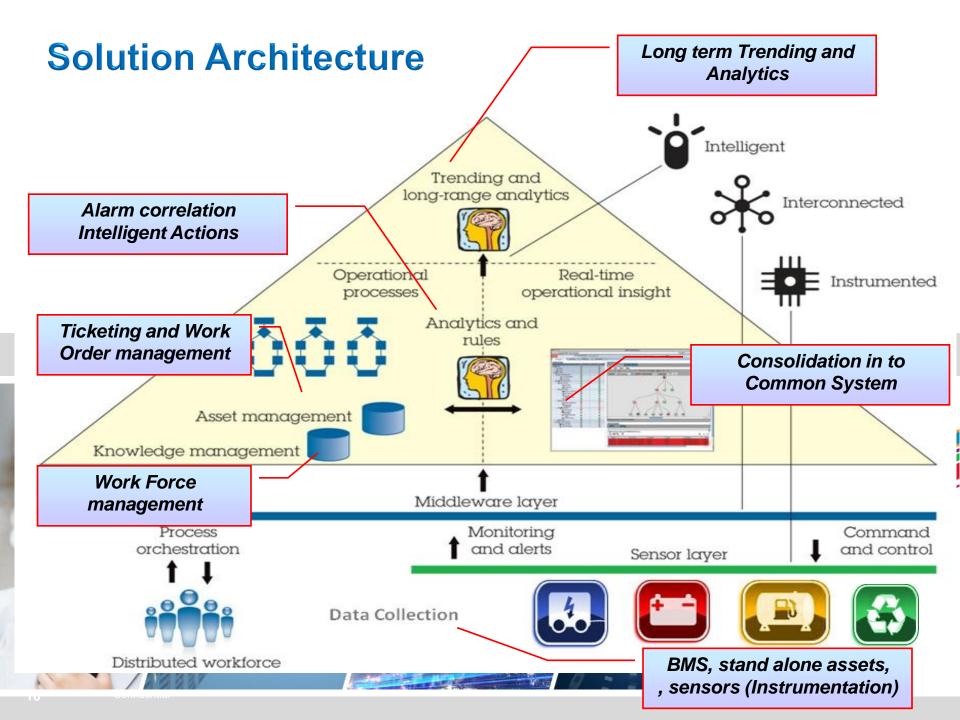




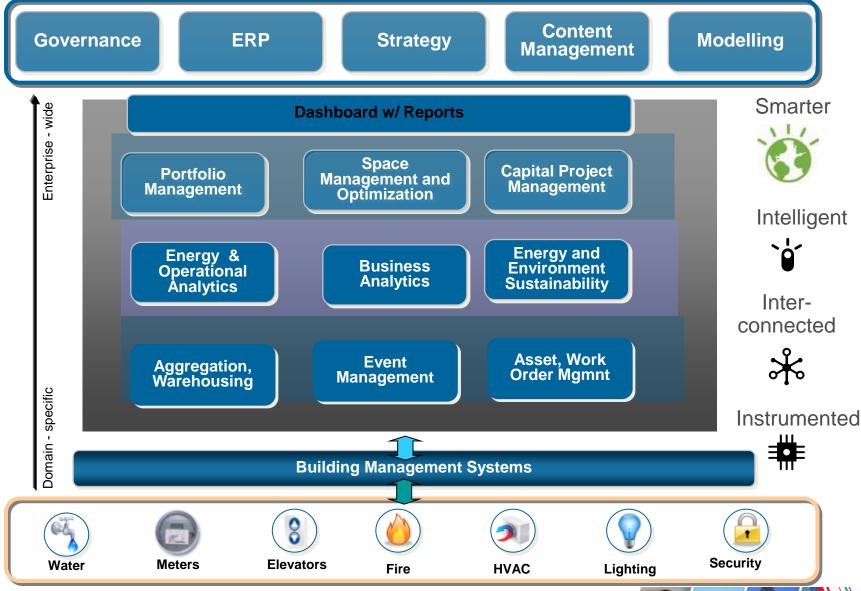


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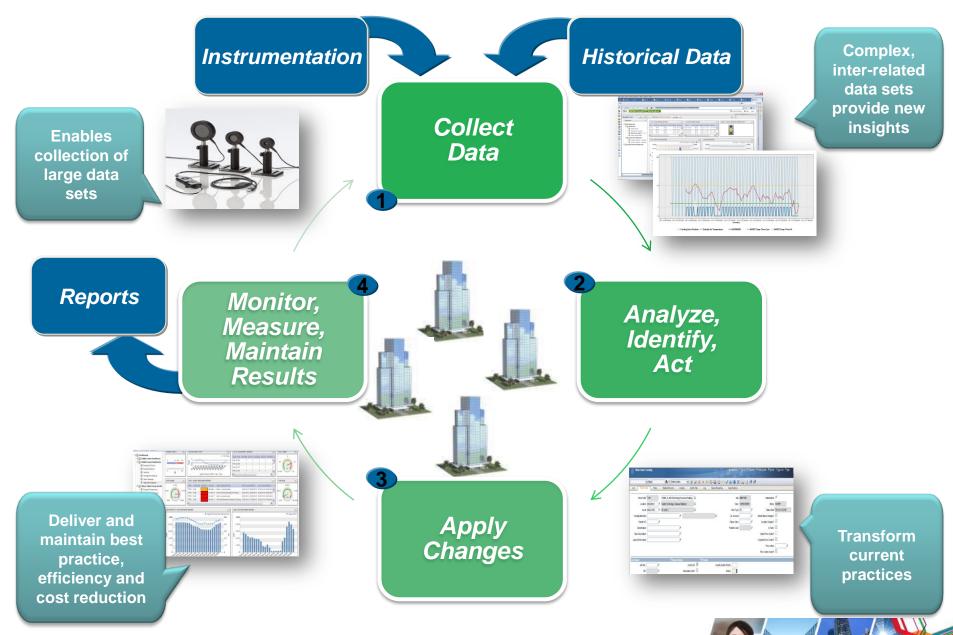




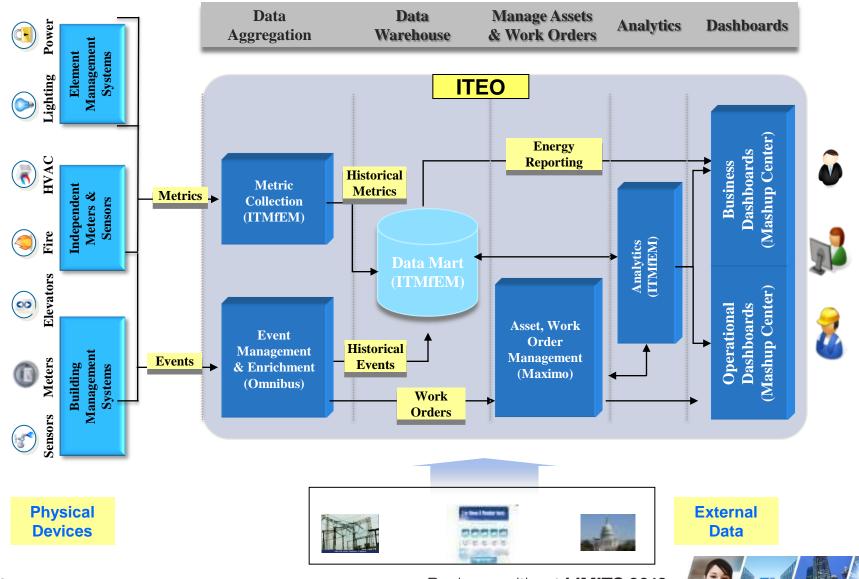
Architectural view of IBM's smart building Solution



Smarter buildings require continuous improvement



IBM Tririga Energy Operations Architecture

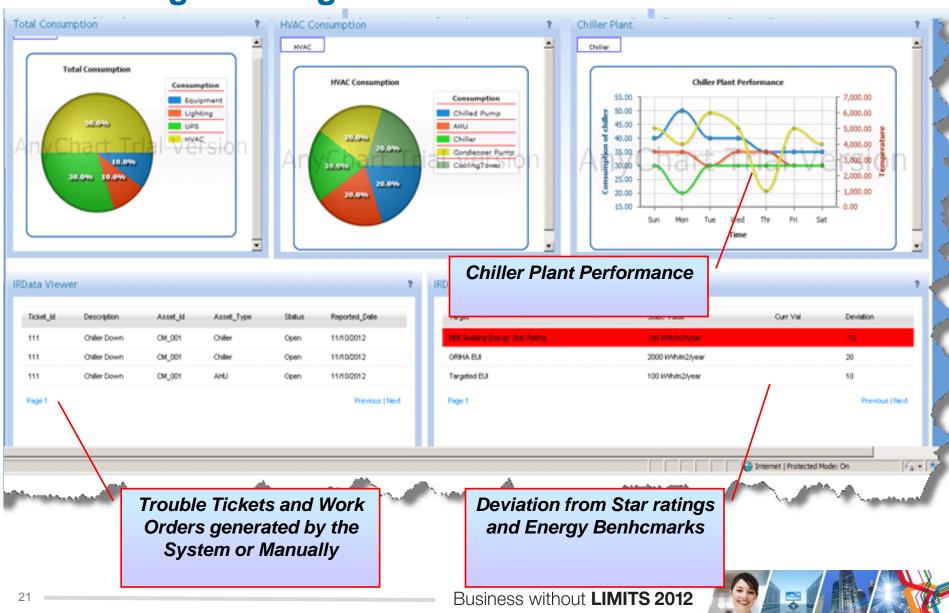


Real IBM Smarter Building (ITEO) implementations -

Widgets are Hosted within Lotus Mashup center to show real time data from the physical assets. Any Flash / HTML5 charting can be used. .



Interactive Charting hosted within LMC showing Building Health



In built Analytics

Analytical Rules are shipped with the product nd are added with every release. With appropriate licensing, Clients can add new rules

- AH00001 AHU simultaneously heating and cooling Based on valve positions
- AH00003 AHU cooling control alert High building zone temp, rolling 2 hrs
- AH00004 AHU heating control alert Low building zone temp, rolling 2 hrs
- AH00005 AHU temperature sensor drift detected
- AH00006 AHU operating in override mode, rolling 2 hrs
- AH00007 AHU operating outside of weekday office hour schedule, rolling 2 hrs
- AH00008 AHU operating outside of weekend office hour schedule, rolling 2 hrs
- AH00009 AHU excessive loading of variable frequency drives, rolling 2 hrs
- AH00013 AHU cooling valve passing Leakage detection, rolling 3 hrs
- AH00014 AHU heating valve passing Leakage detection, rolling 3 hrs
- AHSR00001 AHU heating coil for multi-zone unit in operation where OAT > SAT
- AHSR00002 AHU heating control alert Heating valve open where OAT > supply air temp, rolling 2 hrs
- AHSR00003 AHU cooling control alert Cooling valve open where OAT < min threshold temp, rolling 4 hrs
- AHSR00004 AHU cooling control alert AHU cooling when in free cooling mode, rolling 2 hrs
- AHSR00005 AHU economiser mode alert Not in free cooling mode
- AHSR00006 AHU economiser mode alert Not in optimal mechanical cooling mode (With CO2 sensing)
- AHSR00007 AHU economiser mode alert Not in optimal mechanical cooling mode (Without CO2 sensing)
- CR00003 Chiller low supply temperature
- CR00004 Chiller cooling substance temperature delta
- CR00005 Chiller efficiency
- CR00012 Chiller cooling substance temperature setpoint comparison
- CRSR00001 Chiller free cooling not being utilized
- HXSR00001 Perimeter heater detected operational where OAT > min threshold temp
-



IBM smarter buildings case studies & benefits



Tulane University

Smart is: Collecting, managing and analyzing data from buildings to gain intelligence and insight to energy and facilities management for a significant projected energy savings.



IBM Real Estate Site Operations

Smart is: Consistently achieving energy cost reduction on equipment monitored of between 10-15% and reactive maintenance decreased by 16%



Global 20 Company

Smart is: Improved operational processes and performance management resulting in reported real estate cost savings of \$925 million within first four years.

MOSWOS extended to Buildings!

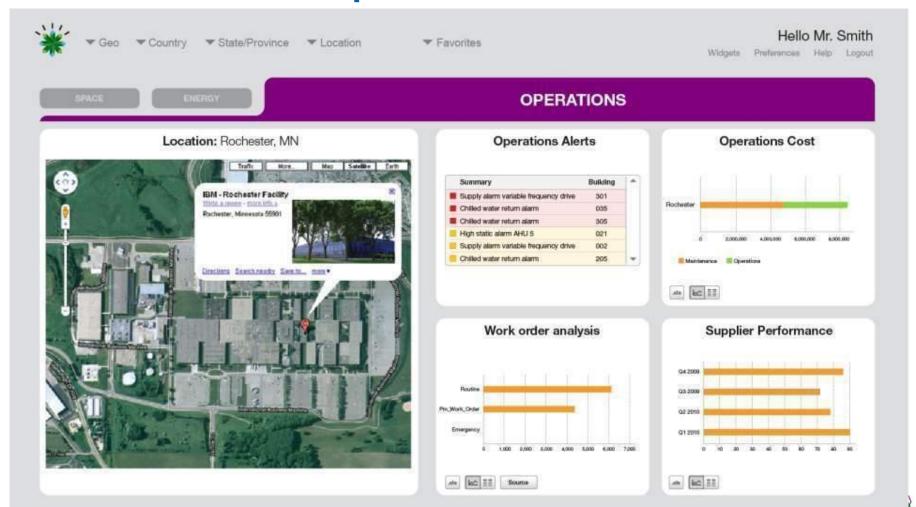


IBM Rochester, 3.3M sq ft multi-building mixed use light industrial campus. Facilities date to the 1950s. Consistently achieved year on year energy reductions of 5% to 7% over the last 10 years.

- Reactive maintenance decreased by 16%
- Hours per work order reduced by 34%
- Total number of work order hours decreased by 49%

IBM Rochester Campus

Energy cost reduction on equipment monitored of between 10-15%

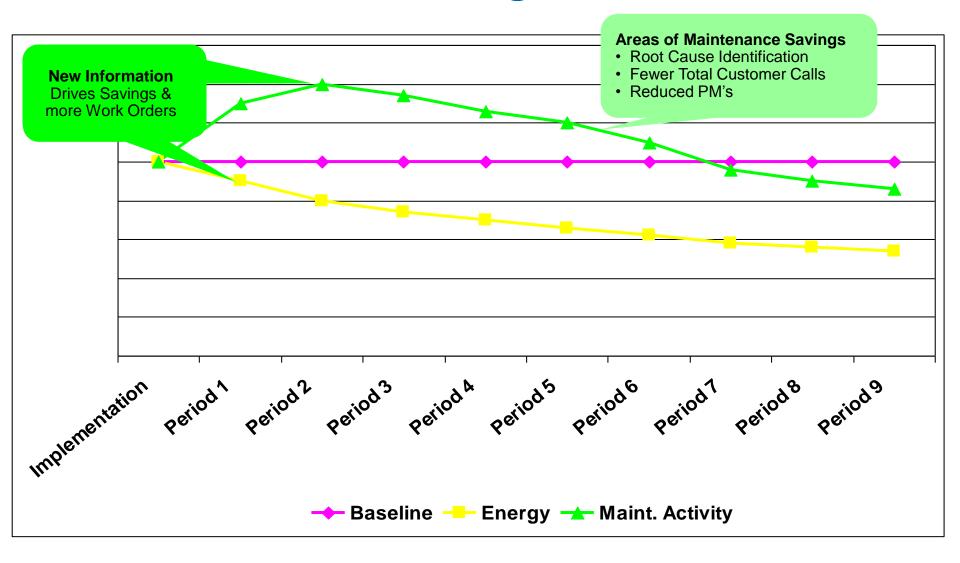


IBM Smarter Building Rollout

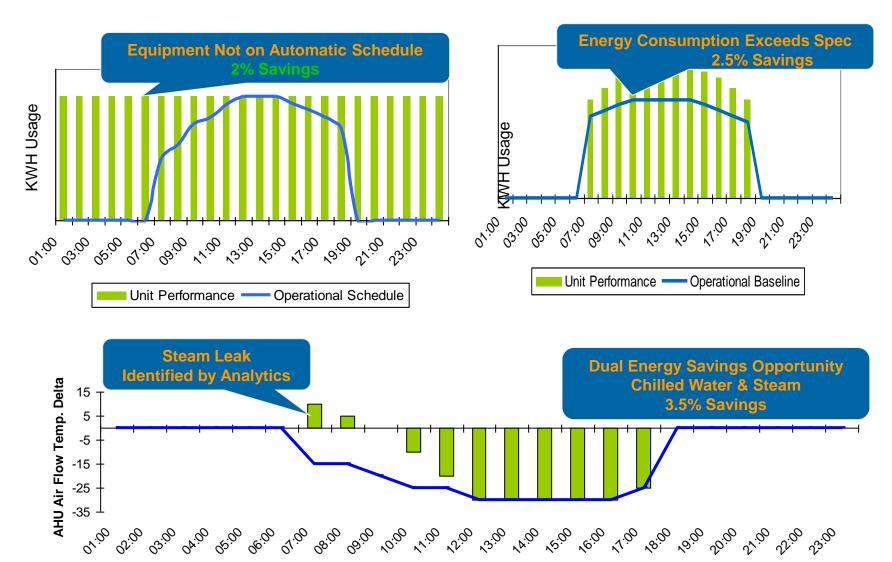
As of YE 2011 we have over 100 buildings, 20M sq ft and 800+ AHUs being optimized by IBM **Intelligent Building** Management Makuhari, JP Emb Golf Links, IN Austin, TX Rochester, Emb Manyata, IN Boulder, CO MN Ehningen, Ger Fishkill, NY 3.2M SF Multi-Use Montpellier, FR Poughkeepsie, NY **Facility** Hursley, UK Lennox Wood, UK Raleigh, NC 6th Largest IBM Portsmouth, UK Silicon Valley Dublin, **Energy Consumer** Southbury, CT South Bank, UK Ireland Lab, CA Full Functionality Yorktown, NY I Hortolandia, BR Pilot Bromont, QU Deploy At Legacy Mfg Plant **Software** Burlington, VT Highest **Development** Initial Green Columbus, OH Energy Armonk, NY Sigma Rules Initial Test Gaithersburg, MD **Consuming Development** Location Markham, ON Global Corp-Locations Sterling Forest, NY orate HQ Almaden, CA Smarter Tucson, AZ **Building** Showcase Deploy at High Energy Consuming Locations & across all geographies

2009 2010 2011 2012

Work Order Related savings



IBM Energy Savings





Actual — Normal Operation

How can we engage? – The ROI Tool is a good starter



Current Capabilities	
Energy Management	V
Facilities Operations	V
Emissions reductions	V
Single and Multiple-similar building scenarios	V
Investment Payback Period	V



Sources of information used in building this tool

IBM Internal resources

- Case studies from IBM Rochester and IBM Armonk implementations
- IBM RESO
- IBM Center for Applied Insights
- IBM Business Value Assessments (GBS)
- IBM SWG (Tivoli Maximo + IIBM architects and product management)
- IBM STG

External resources

- US Department of Energy
- Environmental Protection Agency
- LEED, BREEAM, EN ISO16001 standards
- Lutron Electronics
- Associated General Contractors of America



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