

Smarter Physical Infrastructure

Rahul Desai, India Software Labs, IBM India









Business without LIMITS 2012

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Power outage on 31st July 2012

- 3 out of 5 Indian Regional Grids collapsed
- Impact
 - 600 million people in 22 states without power
 - 200 coal miners got trapped
 - 300 trains came to a grinding halt
 - Presumptive losses in Crores





In India, IBM is engaged with clients to build

- Smarter Buildings
- Smarter Telecom Infrastructures
- Smarter Power Generation
- Smarter Water Utilities
- Smarter airports
- And so on ...



Smarter Buildings









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In built Analytics

Analytical Rules shipped with the product and added with every release. Clients can add new rules

- AH00001 AHU simultaneously heating and cooling Based on valve positions
- AH00003 AHU cooling control alert High building zone temp, rolling 2 hrs
- AH00004 AHU heating control alert Low building zone temp, rolling 2 hrs
- AH00005 AHU temperature sensor drift detected
- AH00006 AHU operating in override mode, rolling 2 hrs
- AH00007 AHU operating outside of weekday office hour schedule, rolling 2 hrs
- AH00008 AHU operating outside of weekend office hour schedule, rolling 2 hrs
- AH00009 AHU excessive loading of variable frequency drives, rolling 2 hrs
- AH00013 AHU cooling valve passing Leakage detection, rolling 3 hrs
- AH00014 AHU heating valve passing Leakage detection, rolling 3 hrs
- AHSR00001 AHU heating coil for multi-zone unit in operation where OAT > SAT
- AHSR00002 AHU heating control alert Heating valve open where OAT > supply air temp, rolling 2 hrs
- AHSR00003 AHU cooling control alert Cooling valve open where OAT < min threshold temp, rolling 4 hrs
- AHSR00004 AHU cooling control alert AHU cooling when in free cooling mode, rolling 2 hrs
- AHSR00005 AHU economiser mode alert Not in free cooling mode
- AHSR00006 AHU economiser mode alert Not in optimal mechanical cooling mode (With CO2 sensing)
- AHSR00007 AHU economiser mode alert Not in optimal mechanical cooling mode (Without CO2 sensing)
- CR00003 Chiller low supply temperature
- CR00004 Chiller cooling substance temperature delta
- CR00005 Chiller efficiency
- CR00012 Chiller cooling substance temperature setpoint comparison
- CRSR00001 Chiller free cooling not being utilized
- HXSR00001 Perimeter heater detected operational where OAT > min threshold temp
- And so on ...



IBM Smarter Building Rollout

over 100 buildings, 20M sq ft and 800+ AHUs being optimized by IBM Intelligent Building Management Makuhari, JP Emb Golf Links, IN Austin, TX Rochester. Emb Manyata, IN Boulder, CO MN Ehningen, Ger Fishkill, NY 3.2M SF Multi-Use Montpellier, FR Poughkeepsie, NY Hursley, UK **Facility** Lennox Wood, UK Raleigh, NC 6th Largest IBM Portsmouth, UK Silicon Valley Dublin, **Energy Consumer** Southbury, CTI South Bank, UK Ireland Lab, CA Yorktown, NY Full Functionality Hortolandia, BR Pilot Bromont, QU Legacy Mfg Plant Deploy At **Software** Burlington, VT Highest **Development** Columbus, OH Initial Green Energy Gaithersburg, MD Armonk, NY Sigma Rules Initial Test Consuming Markham, ON **Development** Location Global Corp-Locations Sterling Forest, NY orate HQ Almaden, CA Smarter Tucson, AZ Building Showcase Deploy at High Energy Consuming Locations & across all geographies

2009 2010 2011 2012

As of YE 2011 we have

Smarter Buildings Implementations at Armonk and Rochester

Developed and Implemented with Smarter Building Alliance Partner Johnson Controls

Armonk, NY



Property Characteristics

- 280,000 sq. feet
- Opened in September, 1997

Scope:

- Metering
- PLC BMS integration
- Advanced analytics
- Fault detection & diagnostics
- Dashboard for energy, carbon, maintenance, space, etc.

Rochester, MN



Property Characteristics:

- 3.3M sq ft multi-building mixed use light industrial campus
- Facilities date to the 1950s

Scope:

- BMS/metering integration
- HVAC sensors/metering point integration
- Lighting management
- Perimeter pre-heat
- Chiller optimization
- Advanced analytics/FDD.
- Dashboard for energy, carbon, maintenance, space, etc.

First IBM implementation

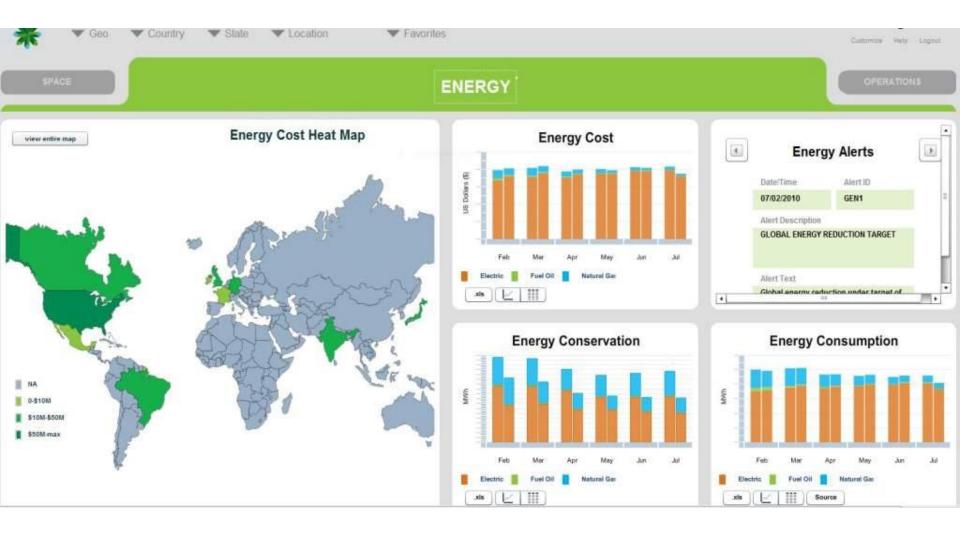
5+% energy cost reduction in already efficient buildings that have seen 7% reductions/year for the last 10 years.

8% annual savings from Operational cost reductions expected from condition-based maintenance and prioritization of preventive maintenance.







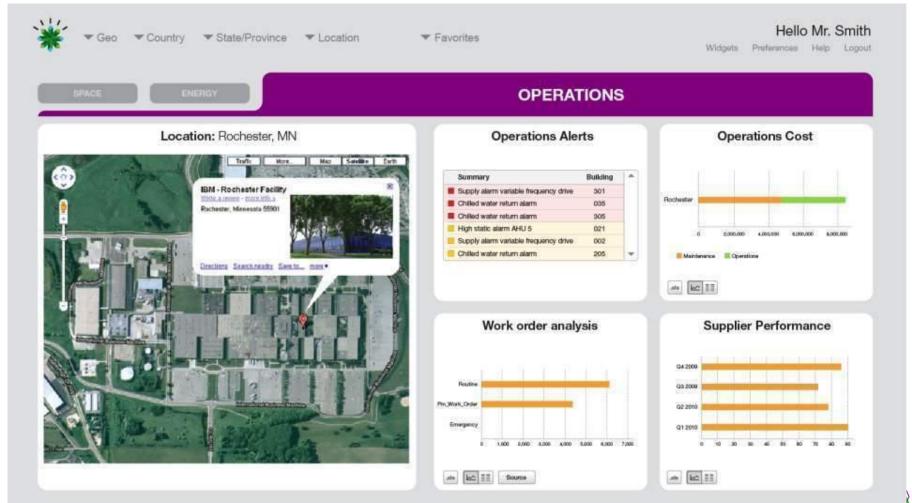


Developed with Smarter Buildings Alliance Partner, Johnson Controls

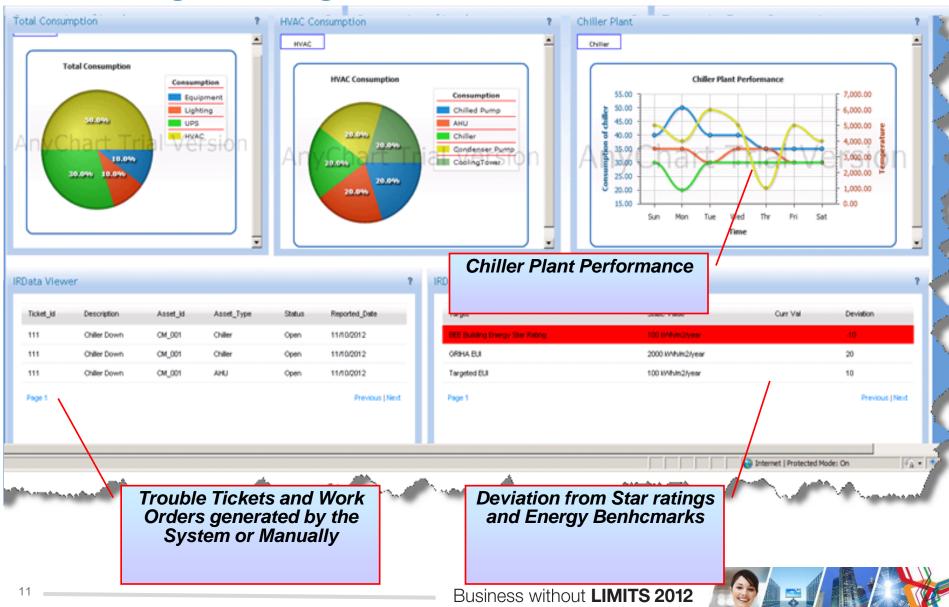
IBM Rochester, 3.3M sq ft multi-building mixed use light industrial campus. Facilities date to the 1950s. Consistently achieved year on year energy reductions of 5% to 7% over the last 10 years.

- Reactive maintenance decreased by 16%
- Hours per work order reduced by 34%
- Total number of work order hours decreased by 49%
- Energy cost reduction on equipment monitored of between 10-15%

IBM Rochester Campus



Interactive Charting hosted within LMC showing Building Health



IBM smarter buildings case studies & benefits

SMART IS

Solving building systems shortcomings with the most appropriate, effective & energy efficient approaches.



Tulane University:

Connecting to existing building systems to collect metered data; incorporating advanced analytics to uncover sub optimal conditions; bringing disparate data together to drive better decision making and measurably reduce overall energy costs.

SMART IS

Integration of energy and asset management to lower operating cost.



IBM Rochester, MN:

Incremental energy savings of approximately 5% yearly through various improvements and programs; after the installation of IBM Intelligent Building Management, the team achieved an incremental 8% savings.

SMART IS

Optimizing energy consumption lowers operating costs and reduces carbon emissions.



Bryant University:

An IT initiative to create an energy-efficient data center shifted to a partnership between IT & Facilities to construct smarter buildings. A 15% reduction in energy use and 50% reduction in floor space in the data center are helping to reduce Bryant's carbon footprint..



How can we engage? – The ROI Tool is a good starter



Current Capabilities	
Energy Management	V
Facilities Operations	V
Emissions reductions	V
Single and Multiple-similar building scenarios	V
Investment Payback Period	V



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