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IBM MobileFirst Platform:





Mobile is everywhere

5 Trends with significant implications for the enterprise

Mob 91%

Mobile is primary

91% of mobile users keep their device within arm's reach 100% of the time

2

Insights from mobile data provide new opportunities

75% of mobile shoppers take action after receiving a location based messages

3

Mobile is about transacting

96% year to year increase in mobile cyber Monday sales between 2012 and 2011

4

Mobile must create a continuous brand experience

90% of users use multiple screens as channels come together to create integrated experiences

5

Mobile enables the Internet of Things

Global Machine-to-machine connections will increase from 2 billion in 2011 to 18 billion at the end of 2022

IBM MobileFirst



What people are doing in B2C: Mobile fundamentally integrates the digital experience in new ways, transforming supporting business processes



Expanded reach



Better informed interaction





New levels of convenience (driven by contextual personalization)







Changing the end-to-end servicing experience



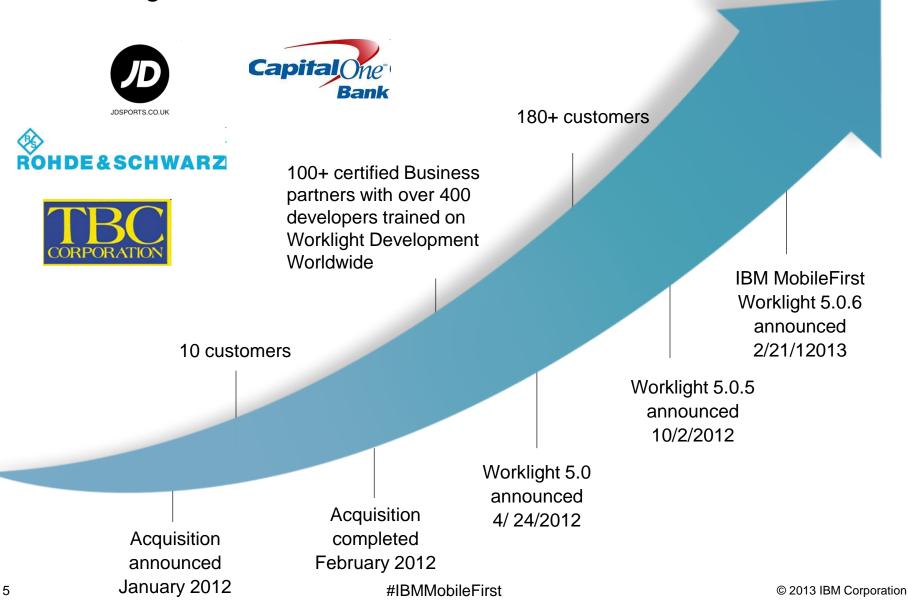
IBM introduces the IBM MobileFirst offering portfolio



IBM **MobileFirst**



IBM Worklight momentum





Why mobile development is different

Mobile apps are different.

- They are more strategic Greater urgency and immediacy of engagement
- They are context-aware –know where you are and what you are doing
- They run on unstable networks—interruption is the norm, not the exception
- Smaller footprint More challenging to make compelling and easy to use
- Always on An opportunity to deliver greater value

Management is different.

- Smaller screens pulling content from more sources: need to choreograph content from multiple repositories and applications, both on premises and in the cloud
- Greater challenges of application governance, distribution, and version management
- AppStore Terms of Service present challenges for managing B2C apps

Development is different.

- Faster development cycles
- More devices to support, each with its own set of capabilities, OS and UI behaviors
- More development approaches to choose from Web, HTML, Native
- More third-party and open-source tools, frameworks and libraries to choose from

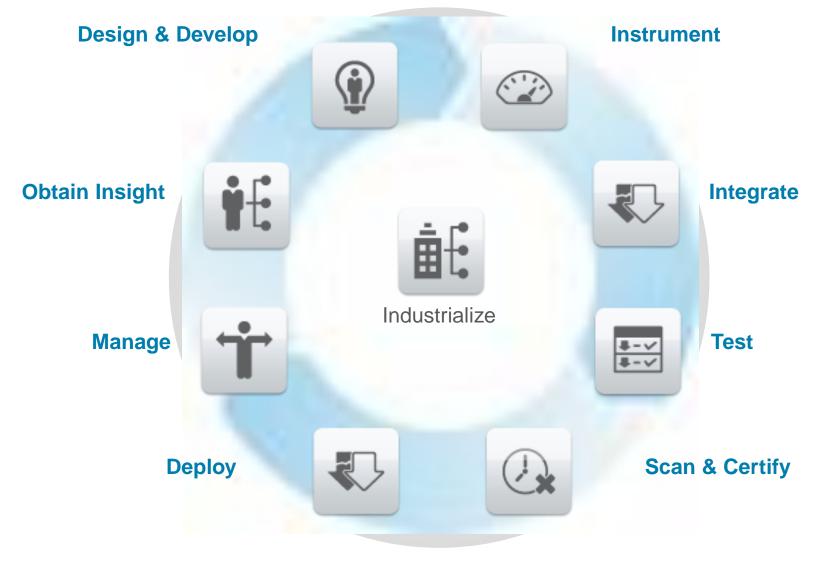
Security is different.

- Greater risks of exposing applications and data on small, light and always on portable devices
- Greater authentication challenges associated with content mashups
- AppStore Terms of Service can limit security options





The IBM Mobile Enterprise Development Lifecycle







IBM MobileFirst Platform

For clients that need to:

- Quickly develop and deploy high quality mobile apps across multiple platforms
- Seamlessly connect rich mobile applications to enterprise data and services

IBM MobileFirst Platform offers:

- ✓ Native, web, or hybrid app development
- ✓ Tools to build & test high quality apps for many devices
- Management, security, continuous delivery & distribution of apps
- ✓ Easy connectivity to existing data & services for mobile usage
- ✓ On-premises or managed service delivery

Available Today!

- Automated testing for high quality mobile apps (planned beta in 1Q)
- Streamlined deployment for private clouds on PureApplication System
- Single sign-on across multiple apps on a device
- Latest versions of all major mobile OS's (iOS, Android, Windows, and BlackBerry)

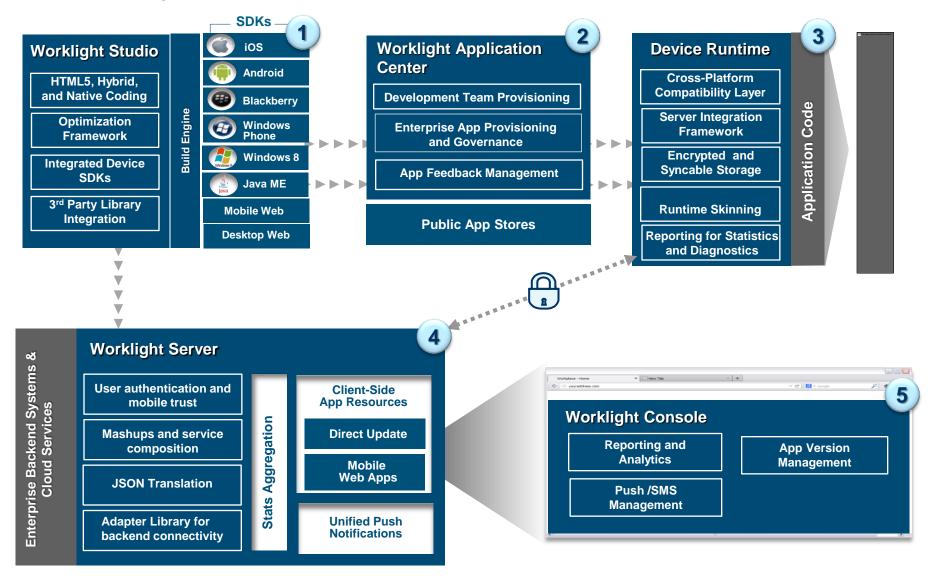
IBM Worklight

IBM Rational Test Workbench

IBM Mobile Application Platform Management



IBM Worklight Components overview



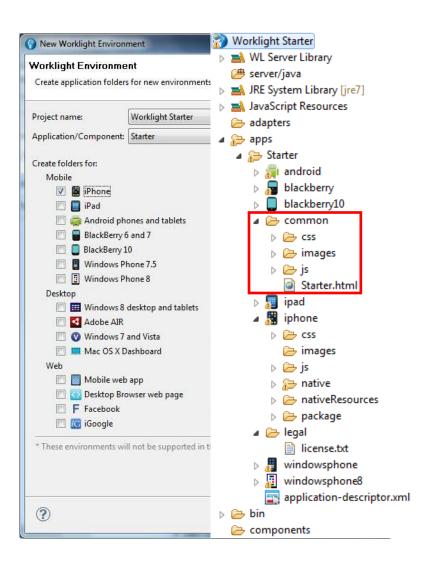


Studio - WYSIWYG UI Construction (HTML, JQuery or Dojo)





Common web codebase facilitates reuse



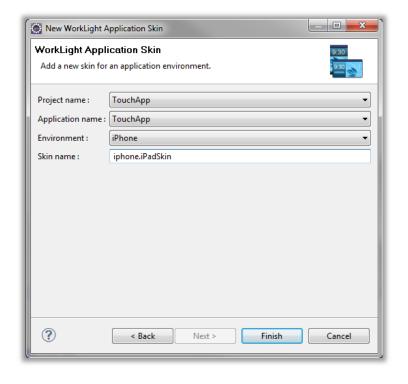
Common code placed in primary file

Environment optimization code is maintained separately



Runtime skins

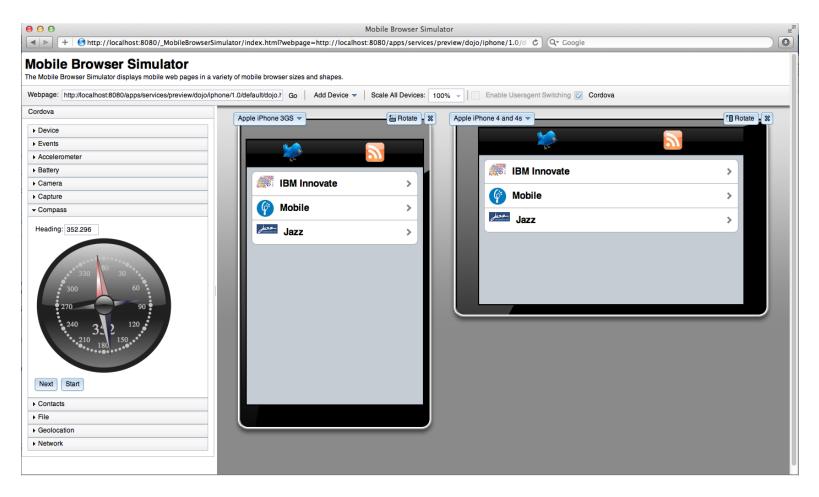
Different Screen Sizes Different Screen Densities Different Input Method Support for HTML5



Single application App Store presence for smartphone and tablets



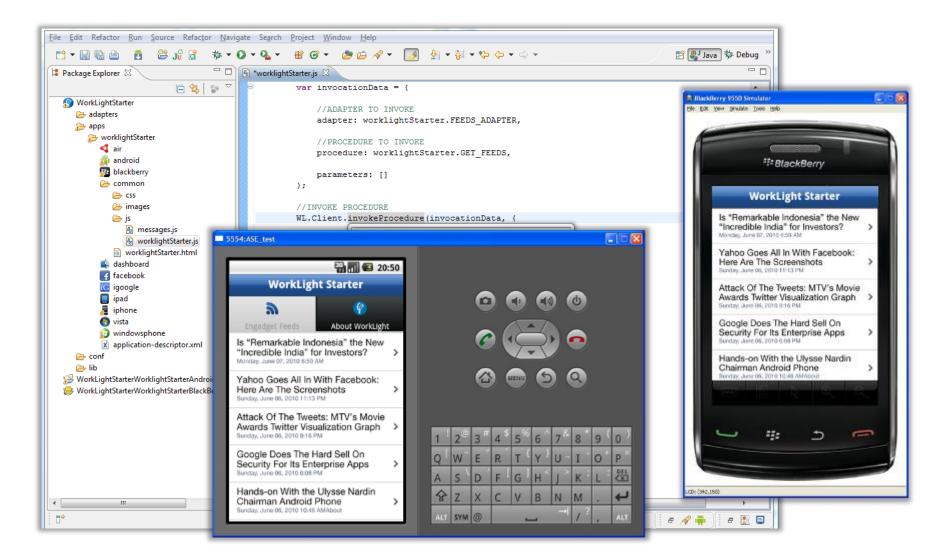
Rich mobile simulator for hybrid applications



- Device specific tests early during development.
- Change device types, orientation, device settings (GPS, accelerometer, etc...)
- Supports Cordova and Worklight client API

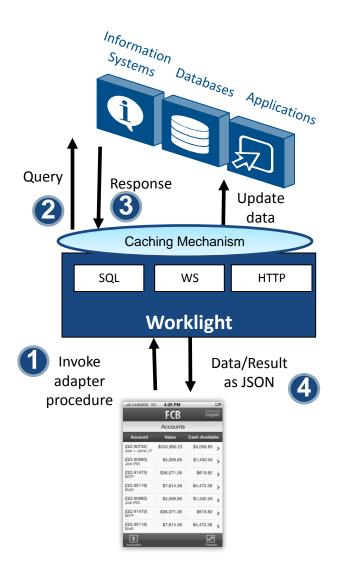


Incorporated Device SDKs





Worklight Server- Adapters



Universality

Supports multiple integration technologies and back-end information systems

Read-only & Transactional Capabilities

 Adapters support read-only and transactional access modes to back-end systems

Fast Development

- Defined using simple XML syntax
- Easily configured with JavaScript APIs

Security

- Flexible authentication APIs for back-end connections
- Connected user identity control

Caching

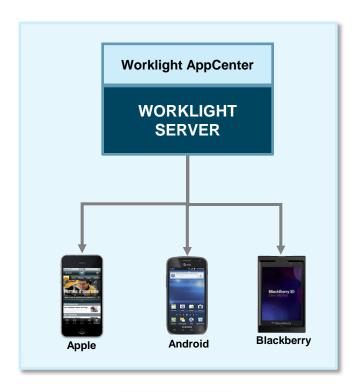
Leveraged to store data retrieved from back-end

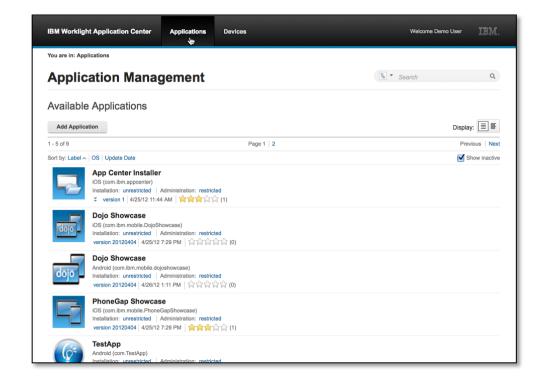
Transparency

Uniform exposure of back-end data for all adapter types



One App Store for all of your devices







- Efficient deployment of development artifacts to stakeholders for test and feed-back
- Easier employees enablement for up to date mobile apps access
- Advanced control via ACL and LDAP support



Application Management – Application Center



A cross-platform, private mobile app store:

- During development for early builds feed-back and reviews from stakeholders
- Production-ready for deployment to employees
- Supports versioning and updates
- Centralizes rating and feed-back
- LDAP integration of users and groups for access lists and app review, management and installation
- Easy to integrate and simple to run
- Integrates with IBM EndPoint Manager for Mobile Device for production deployment

IBM MobileFirst

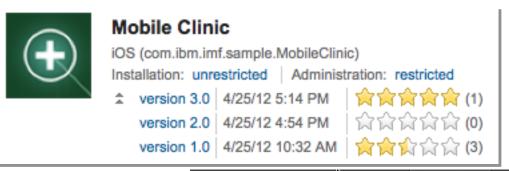


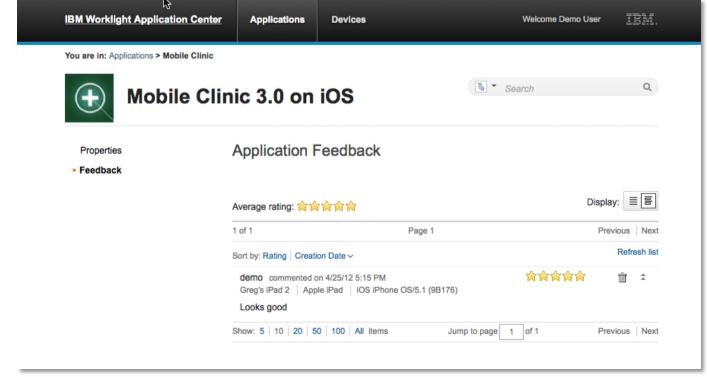
Over-the-air (OTA) installation





App Center console feed-back views





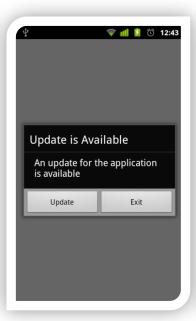


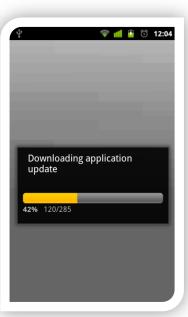
Direct update – client user experience

- Detection upon startup and foreground
- 2. Dialog for easy user selection
- 3. App download progress bar







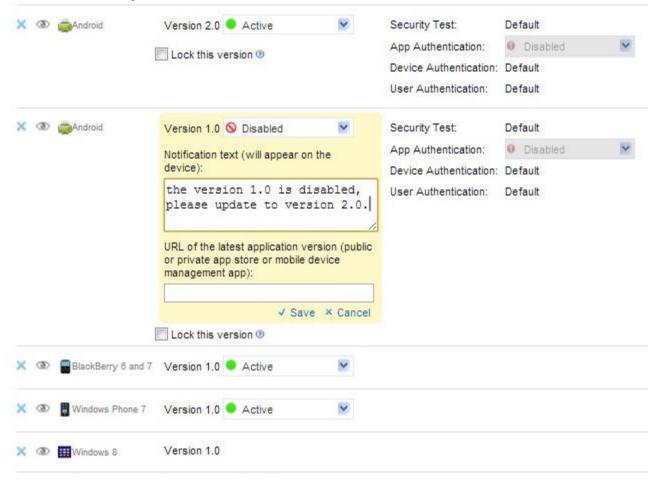


4. Application restarts automatically



App Management: Worklight console

Remote Disable: you can use the Worklight Console to deny access to an app of a specific version on a specific environment



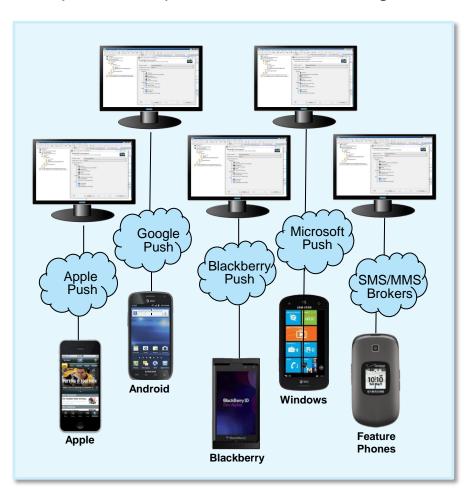




Centralized push notifications

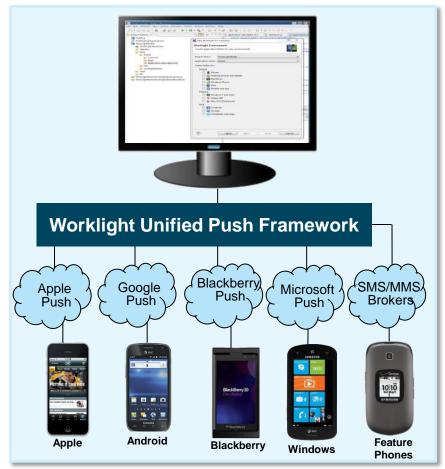
From the complexity of many...

Multiple sets of push services to manage



To the simplicity of one...

Unified push management

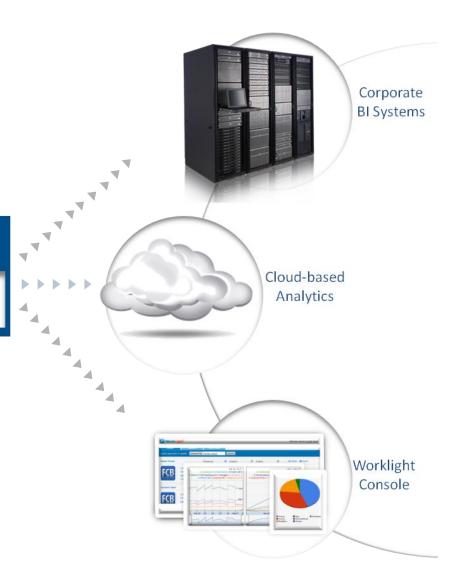




Data Collection and Analytics

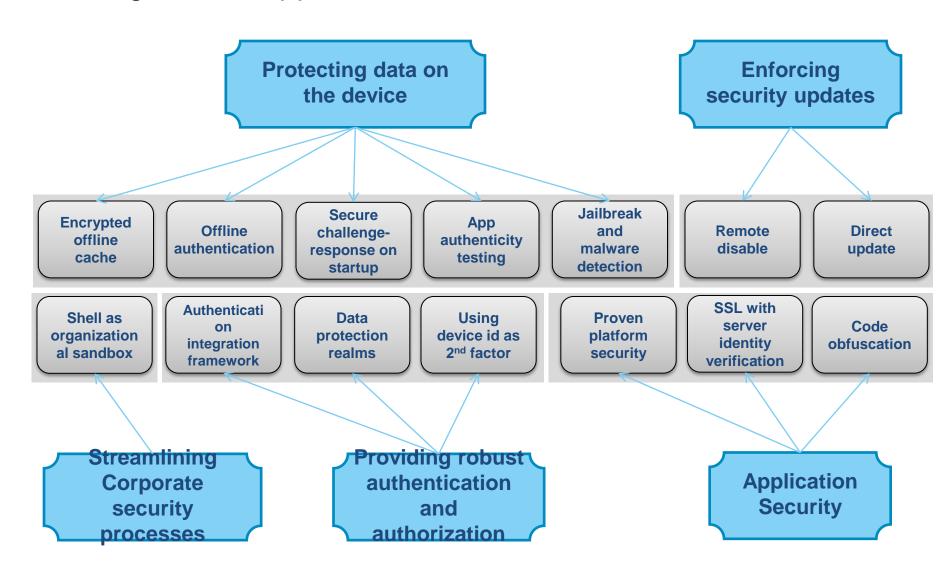


Data Collection and Stats Aggregation





Securing Mobile Apps





How Worklight Is Different

Standards-based

- Tooling for HTML 5 development and device adaptation
- Application lifecycle management of HTML5 artifacts
- · Leveraging de-facto standards to provide added value for developers

Flexibility and choice

- Native / hybrid / web
- Full coverage of the hybrid spectrum
- Full leverage of HTML5 and native ecosystems

Consumability

- For developers: steep (quick) learning curve, small number of programming models, JS anywhere, small footprint
- Collaborative development
- Installation and deployment

Security

- Flexible security model
- Portfolio integration
- · Advanced in-app security features

Ecosystem

- IBM products already leveraging Worklight as a mobile standard
- · Starting to build a catalog for third-party APIs



Next steps

✓ Download the free Worklight Developer Edition IBM Worklight Developer Edition download: http://www.ibm.com/developerworks/mobile/worklight.html

✓ Evaluate software and build skills thru training and code examples IBM developerWorks Mobile Site:

http://www.ibm.com/developerworks/mobile/

✓ Expand your knowledge and interact with IBM SMEs IBM tech talk series for Mobile Enterprise:

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