



IFS APPLICATIONS™ FOR

AUTOMOTIVE



OUR SOLUTION'S DNA

When we first set out to create IFS Applications over 25 years ago, our goal was to make the most usable business software on the market. And to help us achieve that ambition, we put simplicity at the forefront of everything we did.

We still do.

We decided that we would make only one product, which can be easily configured to match the specific requirements of a broad range of industries.

We still do.

We decided that we would build IFS Applications on standards so our customers would not be locked into any particular technology.

We still do.

We decided to design IFS Applications as a component-based structure so it can be easily extended and updated.

We still do.

We decided that each software component must be totally compatible with every other, yet capable of running independently.

We still do.

We decided to build a product that could handle change and long-term evolution.

We still do.

And, that we would make the most user-friendly business software on the market.

We still do that, too.

CONSISTENTLY HIGH QUALITY IS NOT NEGOTIABLE

The recent spate of recalls within the automotive industry has dramatically highlighted the need for the highest level of quality control. Not only is the consequence of a recall hugely expensive, but it also undermines consumer confidence and causes long-term brand damage that can take years to repair.

As the automotive industry faces an ever more discerning public that demands more in terms of value, performance and safety, it must take every measure and precaution to ensure that product and logistic quality remains paramount. And to accomplish this objective, it must use the right tools.



THE COST-EFFECTIVE AND LO YOUR SOLUTION

As you can see from the solution map, with IFS Applications you have the opportunity to configure or extend your ERP solution to match your size and requirements. Flexibility is a core characteristic of IFS Applications component-based design and gives the solution a highly prized quality—agility.

In addition, because all components are developed in partnership with IFS' customers you have the added value of knowing the new components have 'been born' from practical necessity and arrive fully proven.

MEAN AND LEAN—ROUGH AND TOUGH

The automotive industry is driven by innovation and ambition. The innovation is perhaps more readily apparent in the design and performance but behind the scenes the industry is just as active. By constantly reviewing production processes many companies

within the automotive industry have successfully turned their business into a far leaner operation. But as with design, this is an ongoing state and new and exciting developments mean companies must have the ability to incorporate fresh ideas and practices if they are to remain lean.

A SOLUTION THAT CAN BE SHAPED TO FIT YOUR PROCESSES

With IFS Applications, users have a solution which is as agile as their thinking and can be easily reconfigured to support a new way of doing business. Due to its component-based design and total integration, businesses can take on board new thinking confident in the knowledge that their ERP solution will not be a stumbling block. The solution's inherent flexibility ensures that any additional implementation can be accomplished with the minimum of upheaval and cost.

TIER 1—TIER N SUPPLIERS

Complete ERP solution for automotive suppliers
Lean manufacturing, including

- Kanban
- Production line management (orderless manufacturing)
- Quality management
- Streamline shipping

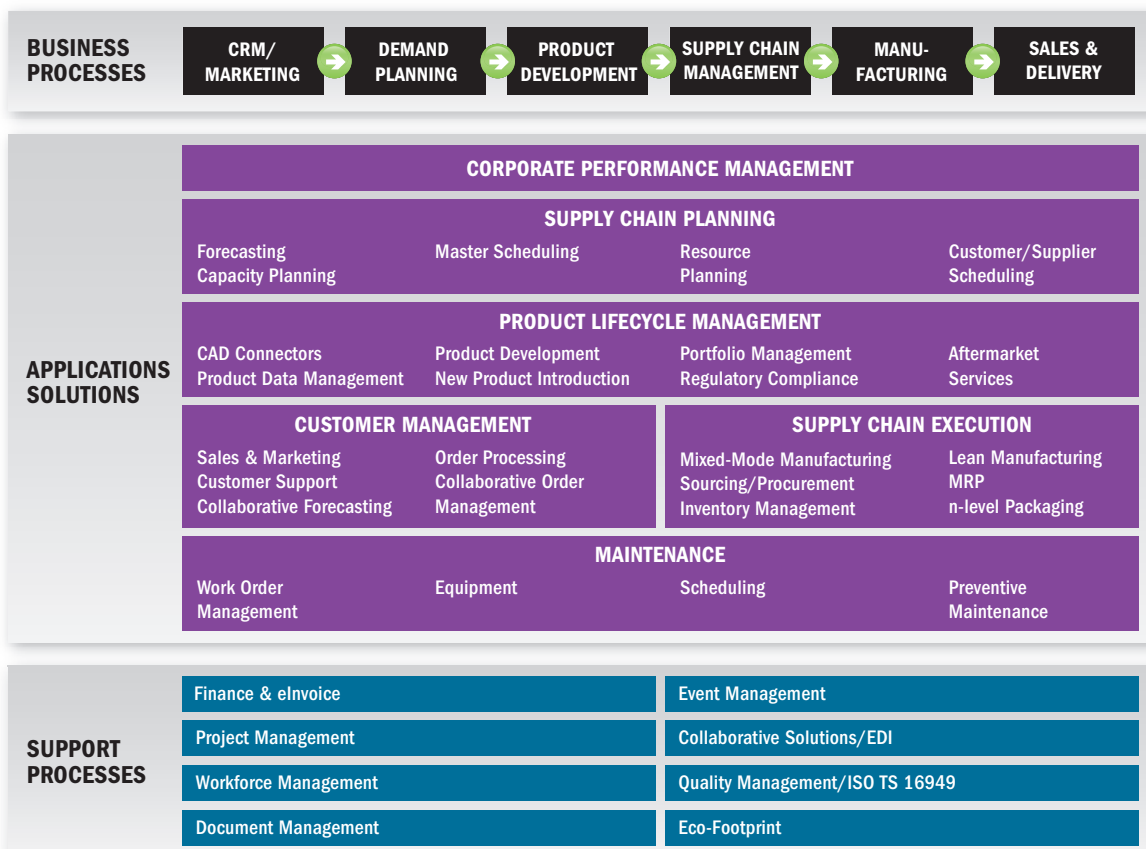
EDI and labeling
n-level Packaging
Multi-site planning and execution
Business performance
PLM, from CAD integration to aftersales and maintenance

VEHICLE MANUFACTURERS/ASSEMBLERS

Complete ERP solution including

- Multiple-algorithm-based demand planning and forecasting
- Service-level-based spare parts and planning
- Portal solutions for collaboration development
- Dealer management system
- Importer management system
- Design, engineer, and configure-to-order capability
- Make-to-project
- Dynamic order processing/Seiban
- Program/project management
- Plant maintenance

LOGICAL WAY TO BUILD



IMPORTER/DISTRIBUTOR/DEALER

Complete IMS and DMS solution including

- Web based sales configuration
- CRM
- Vehicle sales
- Service
- Warranty
- Spare parts logistics

Complete integrated ERP solution, including

- Financials
- Payroll
- Preventive maintenance

- Document management
- Human resources

OTHER AUTOMOTIVE SERVICES

- Lifecycle services (ALM/EAM)
- Engineering design services
- CAD-integrated/collaboration
- PDM/PLM
- Purchasing
- Document management
- Project management
- Timesheets
- Billing



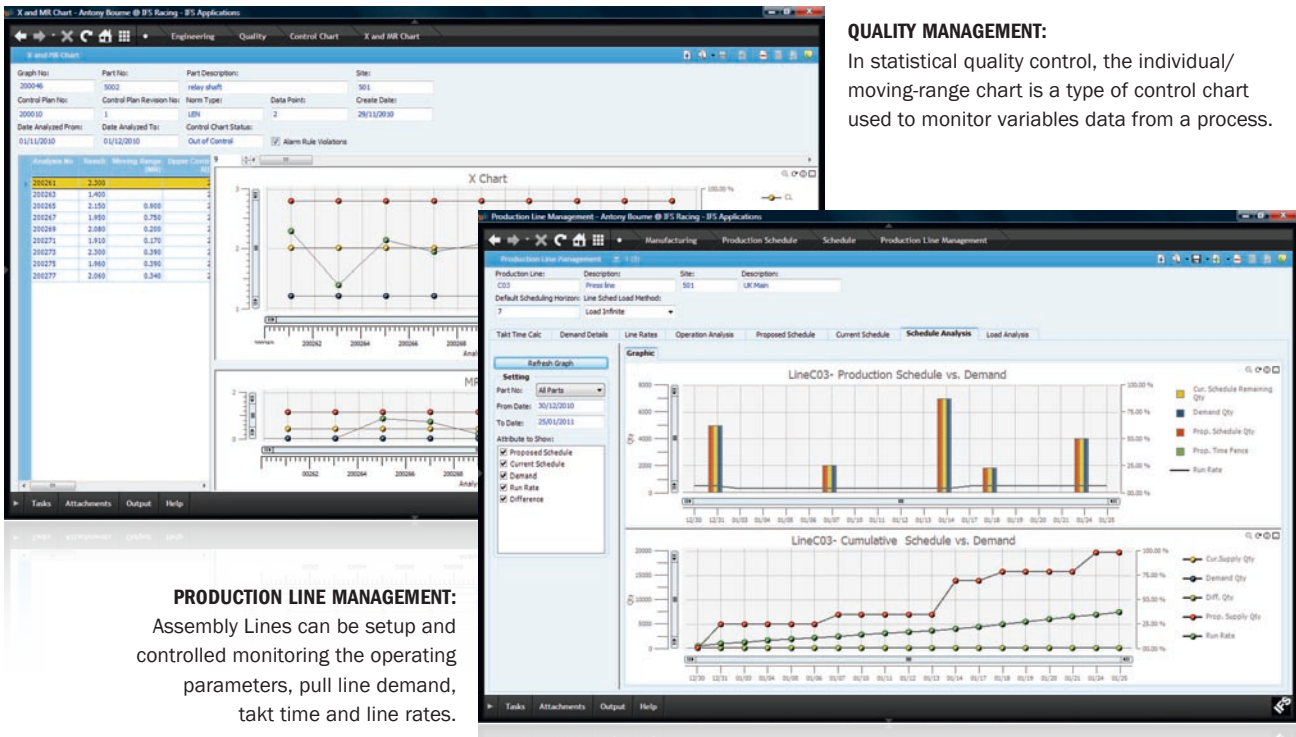
CONTROL YOUR COSTS WITHOUT COMPROMISING ON YOUR QUALITY

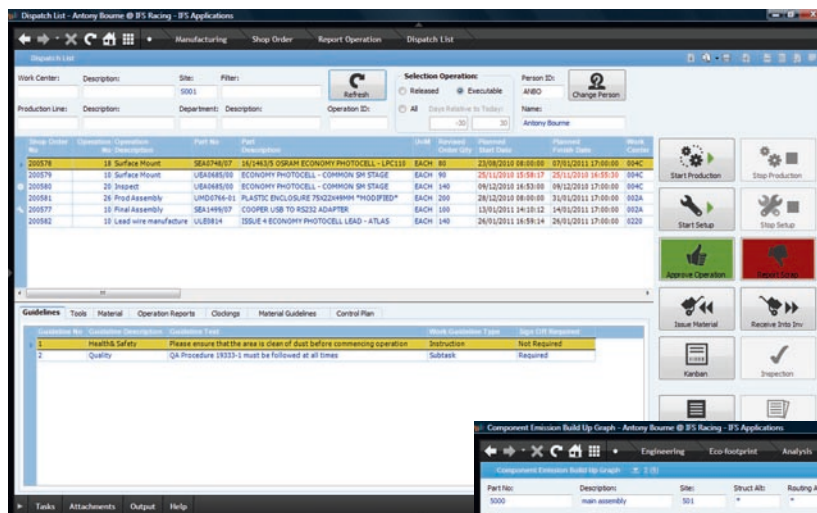
IFS Applications for automotive industries contain solutions for automotive OEMs and automotive suppliers. The solution supports different manufacturing and business control strategies for improved supply chain efficiency, cost reductions and quality control.

As a fully integrated ERP solution, IFS Applications is far easier to implement and can be quickly customized to accommodate a company's unique requirements.

IF YOU CAN SEE IT, YOU CAN CHANGE IT

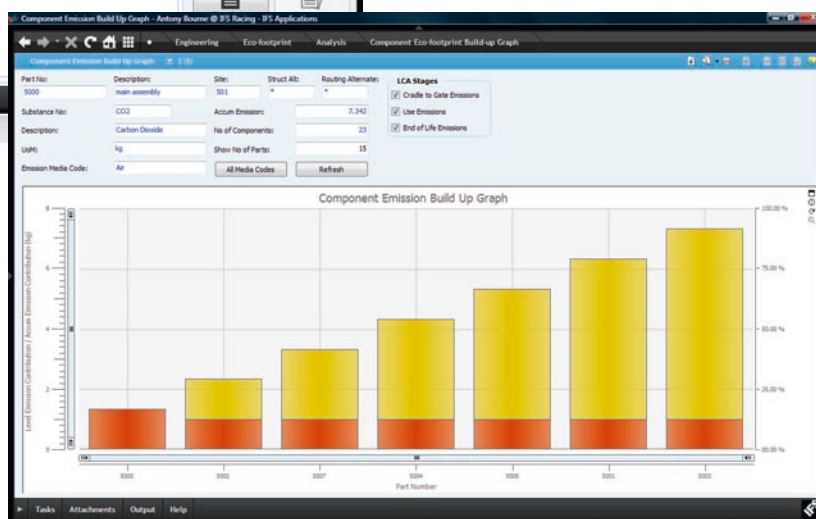
Full supply chain visibility enables you to manage local and global suppliers so that you and your business can keep up with changes as they actually happen. Should your supply chain experience a sudden and unexpected change, the visibility provided by IFS Applications ensures that it doesn't come as a nasty shock and permits you to make any necessary adjustments to safeguard your products and pricing.





SHOP FLOOR MANAGEMENT:

A number of shop floor reporting functions are contained within a user-friendly screen allowing touch screen capabilities



ECO-FOOTPRINT MANAGEMENT:

User defined substances can be setup and monitored to allow full traceability of emissions.

QUALITY ACROSS THE BOARD

Integrated quality management including Failure Mode and Effects Analysis (FMEA), Statistical Process Control (SPC) and Non Conformance Reporting (NCR) are all standard modules within the offering, as well as support for ISO/TS 16949. Clearly the issue of quality is uppermost within the automotive industry and therefore it is particularly assuring to know that IFS Applications' range of specific quality control functions provides you with total coverage.

COLLABORATION TOWARD COMMON GOALS

Complete collaboration allows suppliers and customers to view, add and change information from IFS, e.g. vendor-managed inventory (VMI).

The close cooperation between end manufacturers and suppliers makes it absolutely vital that both parties have the means to keep each other informed. IFS Applications provides the perfect means to create an effective flow of information between all parties involved.

KEEP IT GREEN

For a number of years the automotive industry has been active in pursuing a greener, more sustainable approach. This is reflected in the choice of materials and in the manufacturing processes. With IFS Applications users are able to take advantage of IFS Eco-footprint Management to track all substances including CO₂ and recyclable material to ensure the efficient use of energy and adherence to approved codes of conduct by suppliers.

ABOUT IFS AND IFS APPLICATIONS

IFS is a public company (OMX STO: IFS) founded in 1983 that develops, supplies, and implements IFS Applications™, a component-based extended ERP suite built on SOA technology. IFS focuses on agile businesses where any of four core processes are strategic: service & asset management, manufacturing, supply chain and projects. The company has more than 2,000 customers and is present in 50+ countries with 2,700 employees in total.

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