



IBM Software Group

*Improving Software Economics
and Getting to Painless Governance*

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Rational Software



@business on demand software

Improving Systems/Software Governance

1960s-1980s

1990s-2000s

2005+

Complexity	100% Custom	30% Reused Assets 70% Custom	70% Reused Assets 30% Custom
Process	Ad-hoc	Repeatable	Managed and Measured
Team	Collocated OJT	Collocated Software Skills	Distributed Systems/Software Professionals
Tools	Proprietary Not Integrated	Mix of Proprietary and Commercial Not Integrated	Commercial Integrated Processes-Tools
Project Performance	Predictable <i>over budget, over schedule</i>	Unpredictable <i>Infrequently on budget, on schedule</i>	Predictable <i>Frequently on budget, on schedule</i>

Success Rate

10%

25%-33%

50% +



Transitioning from the Old Way to the New

Conventional Governance

Activity-based management

Mature processes, PMI/PMBOK
Plan in detail, then track variances

Adversarial relationships

Paper exchange, speculation

Requirements first

Assumes certainty in desired product
Avoid change

Early false precision

“More detail = higher quality”

Apply too much or too little process

Process is primary, blind adherence

Modern Governance

Results-based management

More art than engineering
Plan/steer/plan/steer....

Honest collaborative communication

Progressions/digressions, facts

Architecture (*risk mitigation*) first

Admits uncertainties
Manage change

Evolving artifacts

Scope (Problem specs)
Design (Solution specs)
Constraints (Planning specs)

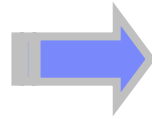
Right-size the process

Desired results drive process

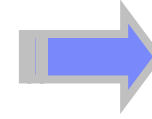


Development Governance

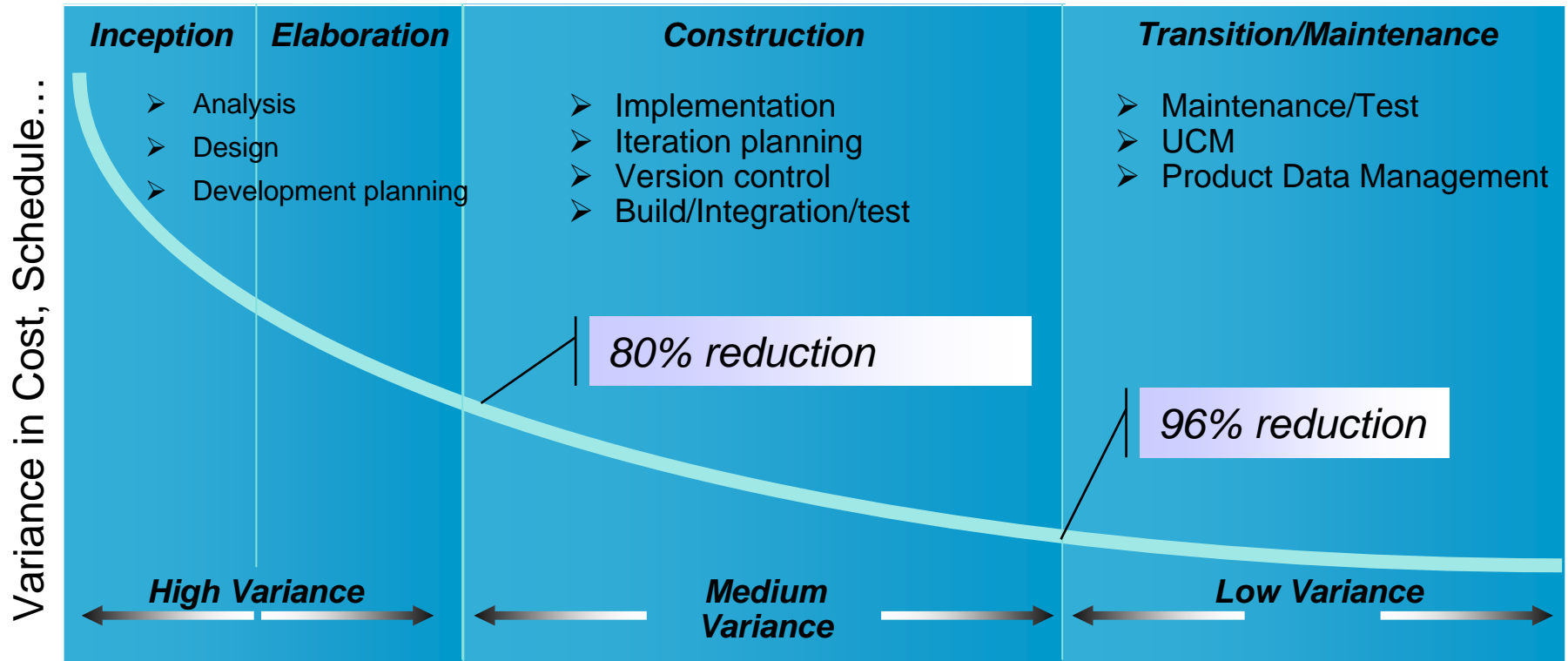
Agile
“Steering”



Methodical
“Production”

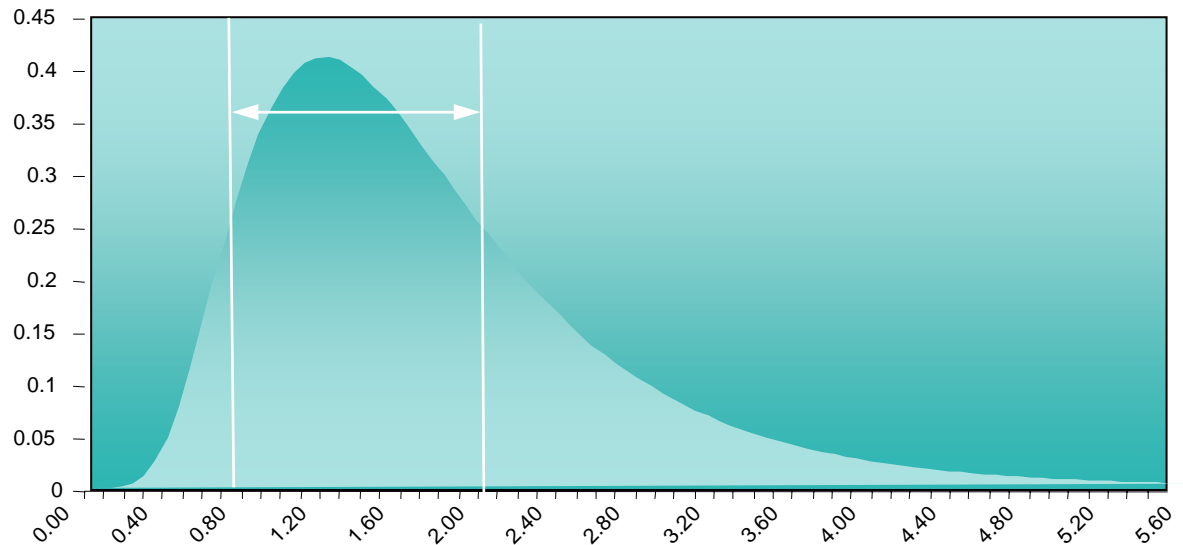


Rigorous
“Quality Controlled”



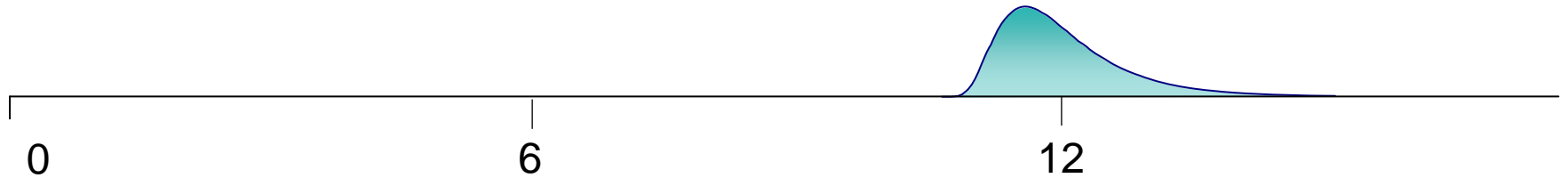
Managing Variance

- Sources of uncertainty and variance
 - ▶ Lack of knowledge
 - ▶ Lack of confidence
 - ▶ Lack of agreement
- Reduction of variance reflects
 - ▶ Increased predictability of outcome
 - ▶ Increased knowledge about
 - Client needs
 - Technology capability
 - Team capability
 - ▶ Good Decisions

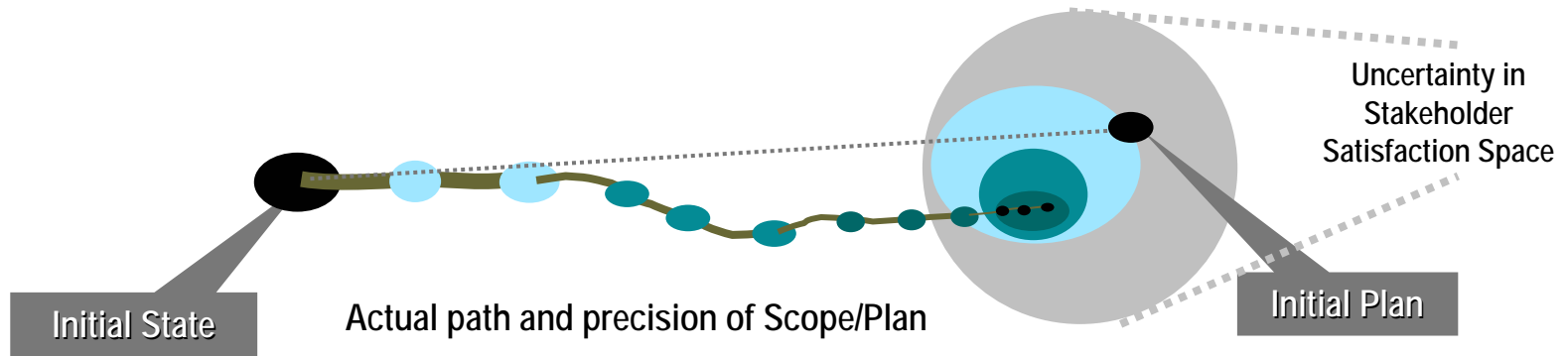


Governance = Managing Uncertainty = Managing Variance

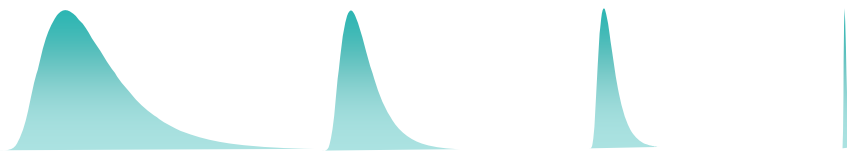
- A completion date is not a point in time, it is a probability distribution



- Scope is not a requirements document, it is a continuous negotiation
- A plan is not a prescription, it is an evolving, moving target



Plans/Resource estimates
 Scope
 Product features/quality



Four Patterns of Success

- **Scope management** → *Asset based development*
 - ▶ Solutions need to evolve from user specifications AND user specifications need to evolve from candidate solutions.
 - As opposed to getting all the requirements right up front.
- **Process management** → *Rightsize the process*
 - ▶ Process and instrumentation rigor evolves from light to heavy.
 - As opposed to the entire project's lifecycle process should be light or heavy depending on the character of the project.
- **Progress management** → *Honest assessments*
 - ▶ Healthy projects display a sequence of progressions and digressions.
 - As opposed to healthy projects progress to 100% earned value with a monotonically increasing and predictable plan.
- **Quality management** → *Incremental demonstrable results*
 - ▶ Testing needs to be a 1st class, full lifecycle activity.
 - As opposed to a subordinate, later lifecycle activity.

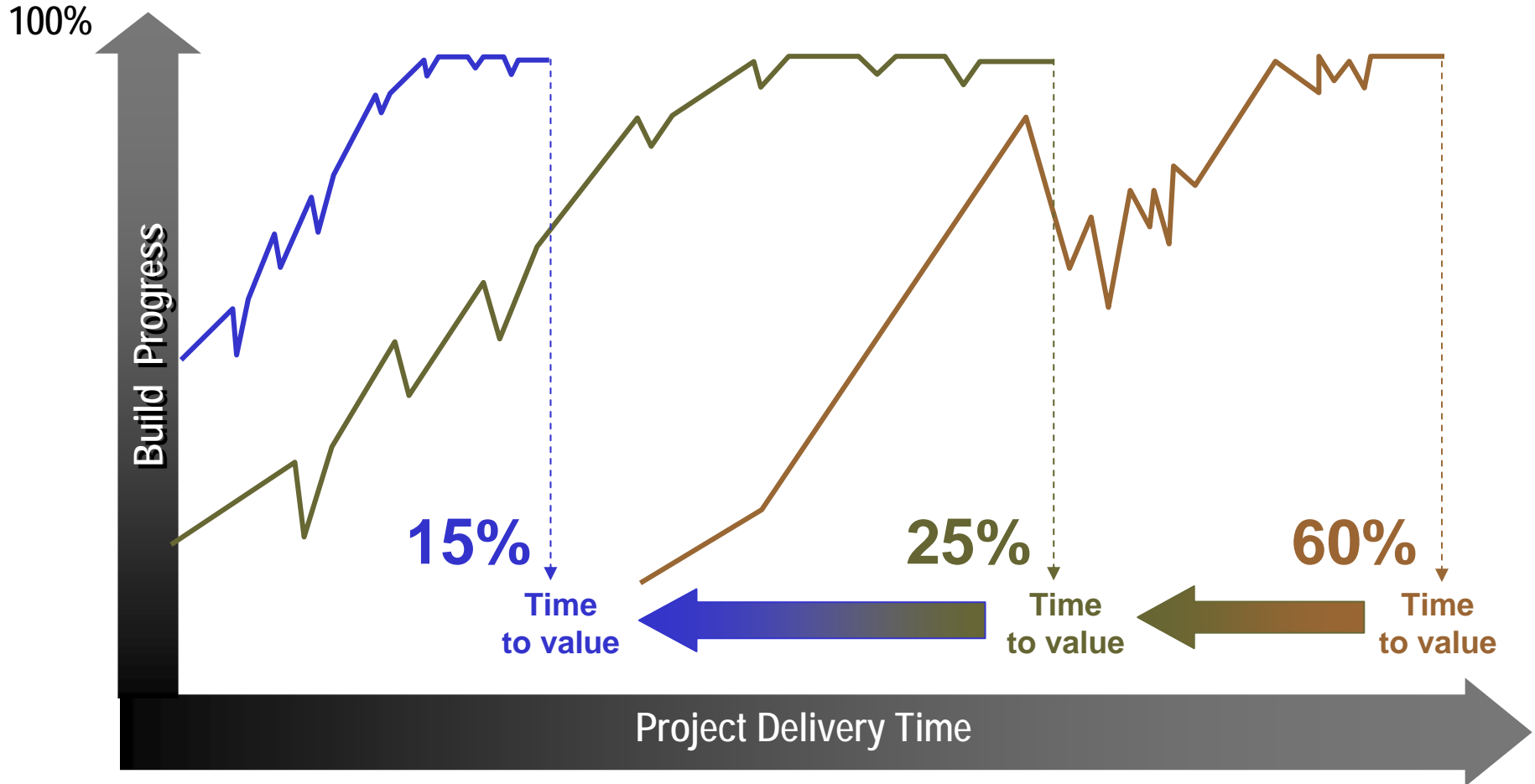


Improving Time to Value

Effective governance
SOAs
Integrated environments

Iterative processes
Middleware components
Mature commercial tools

Conventional processes
Stovepipe architectures
Proprietary tools/methods



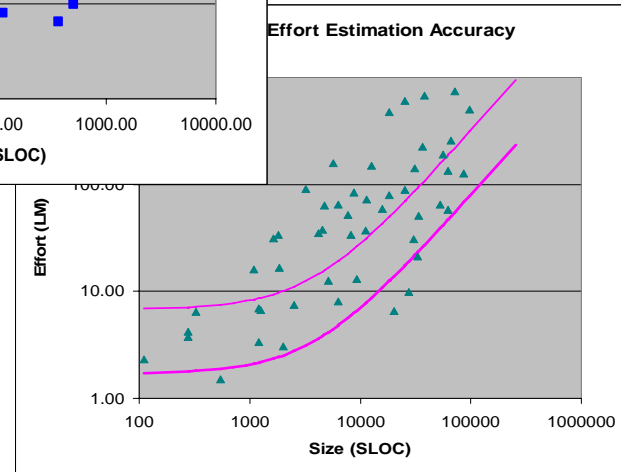
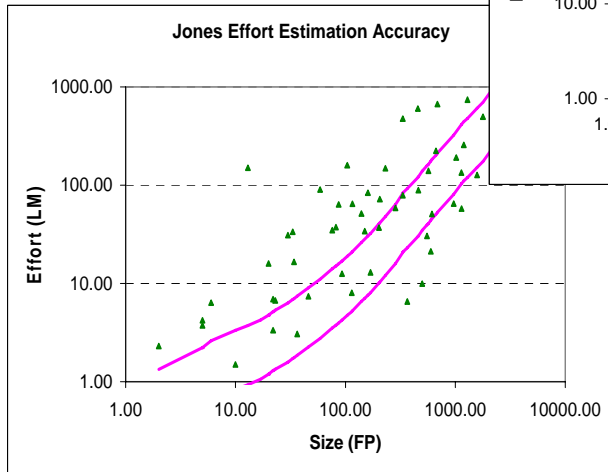
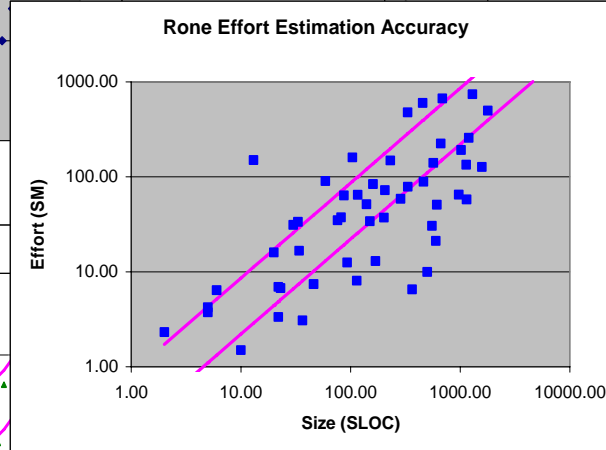
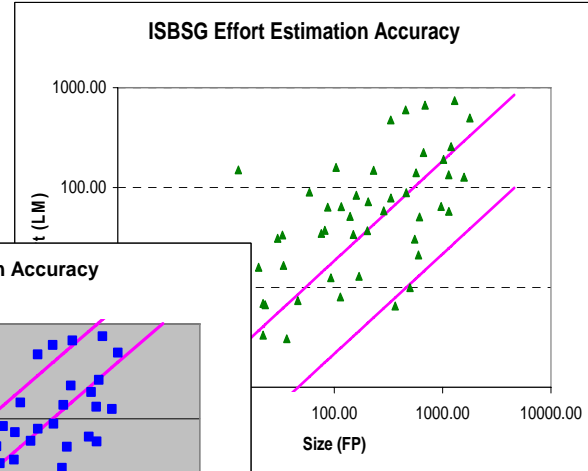
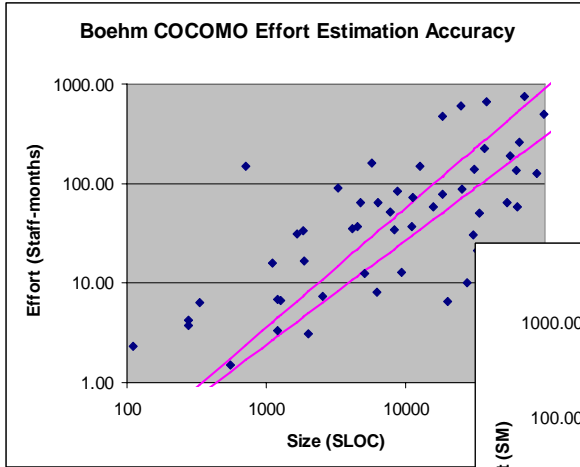
A Discriminating Macro-Level Metric: Activity Mix Trends

Workflow	Future Process	Iterative Process	Waterfall Process
Management	12%	10%	5%
Requirements	12%	10%	5%
Design	20%	15%	10%
Implementation	14%	25%	30%
Test & Assessment	18%	25%	40%
Deployment	12%	5%	5%
Environment	<u>12%</u>	<u>10%</u>	<u>5%</u>
	100%	100%	100%

More balance; less waste during integration and test



Software Cost Models



Improving Software Economics

Legacy system upgrades
e-business, Web applications
SW Maintenance

New Developments
New Releases
Packaged applications

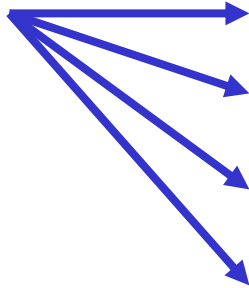
$$\text{Time or Cost To Build} = (\text{Complexity})^{(\text{Process})} * (\text{Team}) * (\text{Tools})$$

- Complexity** → Volume of human-generated code
- Process** → Methods, notations, maturity
- Team** → Skill set, experience, motivation
- Tools** → Process automation



The Value of IBM/Rational's Development Platform

Business Driven Development



Reduced Complexity

Semantic knowledge of SOA patterns, components, usage

Improved Process

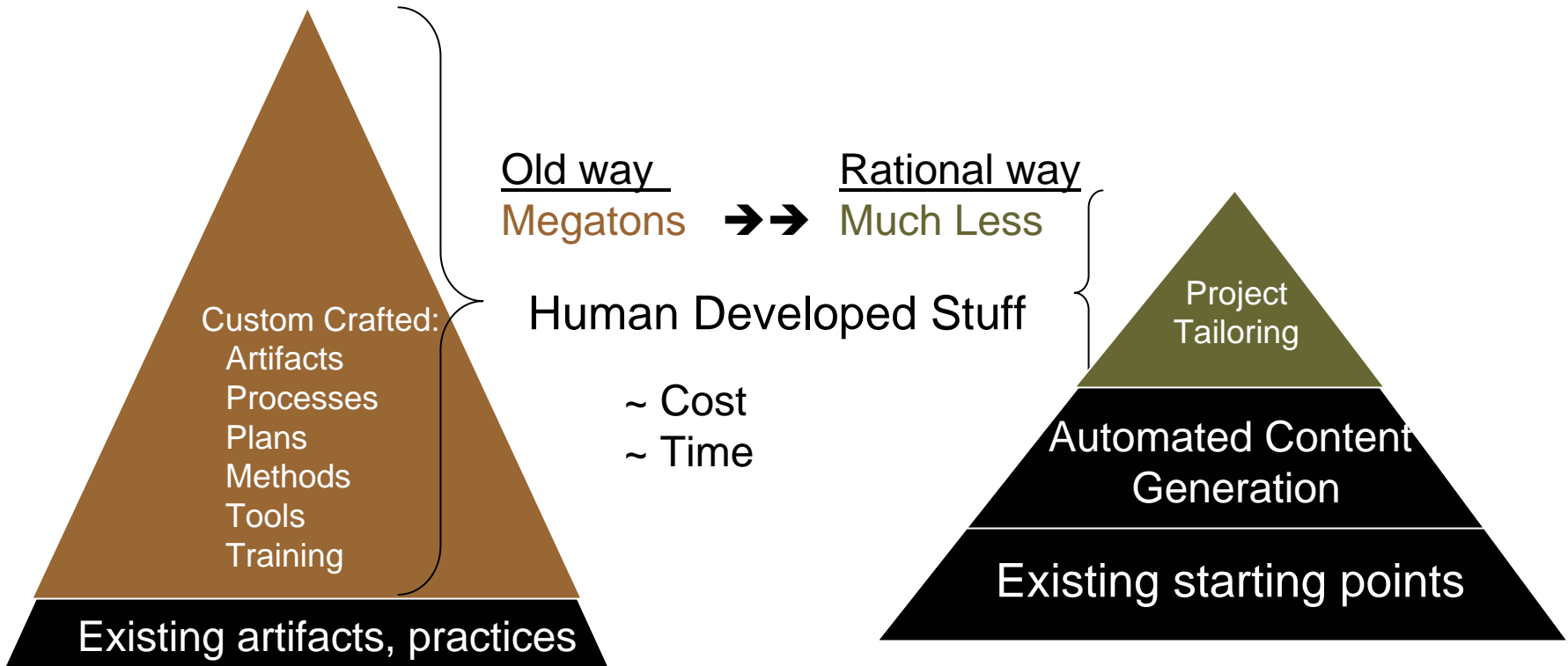
Governance, guidance and variance management

More Efficient Teams

Accelerated proficiency, more engineering, less overhead

More Automation

Content generation, Instrumentation, change management



Measured capability improvement

Map business value to software delivery best practices

Target: Phase 1

Already implemented

Outside scope

Example: Financial Service Company

Customer Business Challenges

- Create financial products more quickly
- Functionality of customer web falling behind competition
- Inconsistencies with integrated financial reporting
- Recent SOX audit failure

Operational Objectives

- Reduce time-to-market
- Improve productivity
- Increase innovation
- Improve consistency/predictability
- Improve oversight
- Enable flexible/global resourcing
- Satisfy compliance mandate

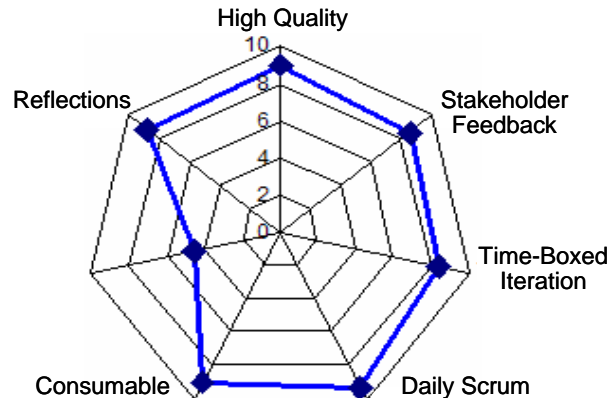
Software Delivery Best Practice

- Use-case driven development
- Continuous integration
- Shared vision
- Whole team
- Staged integration
- Multi-team management
- Risk-value lifecycle
- Asset-based development
- Asset governance
- Iterative development
- SOA modeling
- Enterprise SOA
- SOA governance
- Architecture modeling
- Test driven development
- Functional testing
- Test management
- Structured testing
- ...

Business Metrics

Project	Time to Market (M)	Quality (Defect Density)	Productivity (SLOCS / PM)
A	22	2.3	200
B	14	1.4	160
C	18	1.6	180
D	9	0.3	150
E	6	0.4	205

Measured Iterative Practice Adoption



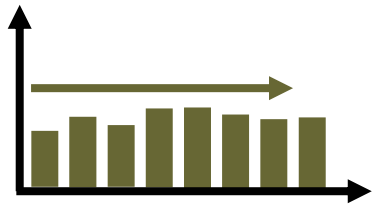
Improve Organizational Capability



1. Ad hoc processes, methods, tools

Ungoverned

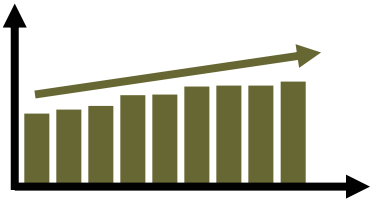
- ◆ Custom defined on each project, no ROI



2. Foundation project disciplines

Repeatable practices

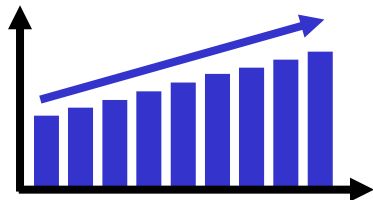
- ◆ Analysis & design, configuration and change management, planning, scope management, testing



3. Organizational process discipline

Governance

- ◆ Common methods, tools and training, Objective metrics collection



4/5. Software economies of scale

Business driven development

- ◆ Business performance optimization, Quantitative process management



Getting to Painless Governance

- What is “painless” governance?
 - ▶ An integrated environment (process-methods-tools-assets) that ensures artifact integrity and frees practitioners to design, code and test
- What barriers to adoption exist?
 - ▶ Middle level (Project) management is where this war is won
 - ▶ Execs and practitioners are easy, PMs are challenging
- What measures/metrics actually work?
 - ▶ Metrics extracted from the CM system
 - ▶ 1st derivatives on the design base, code base, test base
- How do you balance long-term enterprise needs with short-term project needs?
 - ▶ 80% Lifecycle framework (RMC, RUP, principles, common metrics & tools)
 - ▶ 20% Project tailoring (context specific details, tactics, standards, measures)
 - ▶ Start with minimal, agile process, evolve to rigor



Presenting Governance to Practitioners

- Good Governments frame governance around protecting freedoms of citizens.
- Here are the sorts of freedoms that would raise practitioner eyebrows:
 - ▶ Freedom of speech —open honest communication of progress and issues
 - ▶ Freedom to change —platform tools and process permit software change freedom
 - ▶ Freedom to experiment —process supports trial and error activities and prototyping
 - ▶ Freedom to create —automate bookkeeping, instrumentation, change propagation, traceability
—self documenting designs/code/tests trump all other artifacts
 - ▶ Freedom to adapt —right-size the policies and processes to the project specific context
 - ▶ Freedom to distribute —platform permits untaxed collaboration
 - ▶ Freedom of computing power —platform hardware does not impose artificial constraints
 - ▶ Freedom to demonstrate —progress metrics are derived from executable software baselines

Our Platform of process/methods/tools needs to provide for those freedoms
Paint that sort of picture for practitioners and governance is a positive



What is the Value of a Governance Platform?

★ Accelerate time to value

- Steer projects iteratively and integrate/test continuously to cut downstream scrap and rework by 50%

★ Improve project predictability

- Real time instrumentation of changing work products for lifecycle assessment of progress and quality

★ Improve software economics

- Balance existing reusable assets with evolving user needs to optimize economic outcomes
- Employ know-how and skills from anywhere in a collaborative development environment

★ Right-size development governance

- Dynamically adapt process agility & rigor commensurate with the uncertainty in the estimate to complete

