

Smarter Data Protection and Storage Management Solutions

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IBM Service Management Connects all Elements of a Dynamic Infrastructure



IBM Service Management provides solutions and expertise you need to design, build and manage a dynamic infrastructure. IBM connects all elements of the dynamic infrastructure so that organizations can:

- Leverage and integrate IT and 'smart' business assets to deliver next generation services.
- Respond rapidly to change and support new business needs through greater agility
- Deliver higher quality service to customers and business partners at a lower cost







IBM Service Management and Information Infrastructure



Key Offerings

 Tivoli Storage Manager, TotalStorage Productivity Center, IBM System Storage hardware, IBM Storage Enterprise Resource Planner (SERP) 5.0,

Customer Benefits:

- Gain rapid recovery, data reliability and integrity across the Information Infrastructure
- Can now effectively prevent disruptions due to data loss
- Are able to manage storage more efficiently to reduce costs
- Gain built-in data de-duplication to reduce secondary storage capacity requirements and improve recovery time
- Now have complete management of the storage infrastructure including
 - Storage systems
 - Storage networks
 - Replication services
 - Capacity management





The Tidal Wave of Data Continues ...

- The amount of digital information continues to grow exponentially ...
- And we need to keep more of it, longer ...
- And the costs of losing data are unacceptable ...
 - Lost revenues
 - Lost customer confidence
 - Embarrassment in the market
 - Fines from contracts, government agencies
 - CEO and CFO could go to jail



Data created and copied is expected to grow at 57% CAGR through 2010

We Need to do More with Less, and we need to do it smarter



More information is created in digital-only formats









More Data = Longer Recovery Times

A gap exists between the increasing cost of data availability and the ability to deliver and recover through traditional methods of information unavailability Ability to deliver availability through traditional methods

> More complex systems More data to restore

Requires continuous information availability—BY DESIGN



Key Objectives in Data Protection and **Storage Management**

- Optimal utilisation of Storage Resources
- Storage Operations Optimisation
- Control over Compliance
- Ensuring Data Security
- Availability and Visibility of Storage
- Application Availability & Performance







Data and Storage Infrastructure







Design Considerations in effective Data Protection

- Classification of Data & Data Value
 - Stop protecting employee home movies, last years news
 - Not all data assets are created equal
- Existing Infrastructure
 - Understand your network, hosts, applications
- Recovery Time Objective (RTO)
 - Speed of Recovery
 - How much does it cost to be down?
- Recovery Point Objective (RPO)
 - Amount of Data Loss
 - How far back in time to recover data?
- Service Level Agreements





Classification of Data

Classification of Data is probably the most important design consideration and one that should play a key role in technology selection



2 dimensional classification

| c | Application Classification | | | | | |
|------------------|----------------------------|-----|------|--|--|--|
| 0 | | SAP | Mail | | | |
| ess ficat | Retail Business | | | | | |
| Busine Classi | Consulting Business | | | | | |

- Add multiple of dimensions
- In each dimension add multiples
 - For each sub class add tens of policies

Management of Complexity

Need of the hour – Multi-level & Multi-dimensional Classification and Policy definition





Protection based on Recovery



Enabling Technologies



Matching SLAs to Information Lifecycle





Design Considerations lead to Critical factors

- Multi level and Multi dimensional policy
 - Ability to define policies
 - Ability to edit and update retro actively
- Hierarchy and Multitude of Secondary Storage devices
 - Ability to backup different sub class of data on different media
 - Policy based and/or default movement of data from one type of media to another including to new technology
- 'Process oriented' as against 'People oriented' systems
 - Lay the foundation for ITIL standards





Design Considerations lead to Critical factors

- Multiple backup options
 - Scheduled, Flashcopy, CDP
- Multiple data movement options
 - Backup, Archive, HSM, DR
- Multiple data types
 - Application aware, DB aware, Bare machine, Files





Tivoli Storage Manager 6 - Overview

Tivoli Storage Manager 6 keeps IBM on the leading edge of enterprise-class data protection and recovery management, staying ahead of the ever-increasing growth in digital information, no matter where it resides.

- Data Protection: Backup & Recovery
- Data Retention: Archive
- Data Reduction and Data Management
 - Progressive Incremental Backup
 - Data Deduplication
 - Tape Reclamation
 - Collocation





- Architecture
 - Relational Database
 - Policy Management
 - Storage Hierarchy
 - Reporting and Monitoring

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Tivoli Storage Manager 6

The core component of an integrated, end-to-end data protection and unified recovery management solution



- Tivoli CDP for Files: Continuous data protection for desktops & mobile users
- **TSM FastBack:** Block Level CDP protection for critical Windows servers
 - Robust remote office data protection & replication
 - Near-instant recovery of any data, anywhere



Storage Infrastructure Management





- Leverage Information
 - Capitalize on data sharing for collaboration
 - Align storage investments, informational value
- Optimize IT
 - Automate and Simplify IT operations
 - Optimize Performance, Functionality, Availability
- Mitigate Risk
 - Comply with regulatory, security requirements
 - Keep your business running continuously
- Enable Business Flexibility
 - Flexible, On Demand IT infrastructure
 - Protect your IT investment







- Leverage Information
- Optimize IT
- Mitigate Risk
- Enable Business Flexibility

How much storage do I have available for my applications?

Which applications, users and databases are the primary consumers of my storage?

When do I need to buy more storage?

How reliable is my SAN?

How is my storage being used?







- Leverage Information
- Optimize IT
- Mitigate Risk

• Enable Business Flexibility

How do I simplify and centralize the management of my storage infrastructure?

How do I know the storage is not the bottleneck for user response time issues?

Is the storage infrastructure available and performing as needed?







- Leverage Information
- Optimize IT
- Mitigate Risk
- Enable Business Flexibility

How do I monitor and centrally manage my replication services?

How do I maintain storage service levels?

Which files must be backed up, archived and retained for compliance?







- Leverage Information
- Optimize IT
- Mitigate Risk

Enable Business Flexibility

How can I automate the provisioning of my storage systems, databases, file systems and SAN?

How can I quickly determine the relationships between my applications, servers, and storage resources?

How can I more quickly configure and deploy storage resources?







How does Storage Infrastructure Management Help?

- Reports on storage infrastructure
 - Assets/Capacity
 - Applications and Database awareness
- Chargeback for storage usage
 - Control storage costs



- Data Classification
 - Managing storage and data based on level of criticality of information
 - Manage compliance
 - Manage storage tiers and tier based service levels





How does Storage Infrastructure Management Help?

- Centralization
 - End to end visibility
 - Storage provisioning
 - Event management
 - Performance Management
 - Configuration Management
- Analytics and Trending
 - Historical configuration changes
 - Workload based provisioning
 - Performance analysis
 - Configuration analysis

- Service Management
 - Align your storage and data management policies with your business goals
 - Automation/workflow based management



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What is SMI-S?

- Storage Management Initiative Specification
 - The specification was designed with the purpose of standardizing and streamlining storage management functions and features into a common set of tools that address the day-today tasks of the IT environment.

www.snia.org/forums/smi/tech_programs/smis_home

SMI-S addresses Storage Management related to -

- •Hardware Devices: SMI-S Providers
 - •FC Switches
 - •Arrays (FC and iSCSI)
 - •NAS Devices
 - •Tape Libraries
 - •Host Profiles (including HBAs)

- •SMI-S Clients (Software)
 - •Configuration Discovery
 - •Provisioning and Trending
 - •Security
 - Asset Management
 - •Compliance and Cost Management
 - •Event Management
 - Data Protection





IBM TivoliStorage Productivity Center

Enable end-to-end storage management with a single tool

- Extends storage configuration management across the SAN
- Centralizes management of storage

Improve storage utilization, performance and service levels

- SAN Topology end to end views and management
- Reduce storage complexity to make your team more productive
 - Storage Reporting across host file systems, data bases and storage
 - Correlation to host usage

Comes to You 2009

 Ties to Tivoli Storage Manager for complete information life cycle









A Look Inside Productivity Center 4.1



- Tivoli Integrated Portal
- LDAP, Single-Sign-On & Launch in Context
- Custom Reporting
- Storage Resource Agents
- Disk Performance Optimization
- Storage Resource Groups
- Replication Progress Indicators
- MGM with Practice Volumes
- MGM with Hyperswap
- GM both directions with practice volumes
- Global copy
- WebSphere on zOS





Replication Progress Indicators

- 1. Estimated time to complete synchronization
- 2. What volumes are currently being synchronized
- 3. Session progress to Prepared state
- 4. How many more tracks need to be copied

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Storage Infrastructure Management Wrap-up

• With open interfaces like SMI-S, we can empower administrators with automated tools to improve the effectiveness of the storage environment.

File and database data

Optimization





Tivoli Integrated Portal



- Integration with TIP portal enabling single management dashboard for many Tivoli products
- Launch TPC GUI via Java
 Web Start
 - Common security enables role-based authorization across products
 - Common reporting Shared infrastructure for

viewing/running/adm inistering/distributing reports -shared across the **Tivoli Portfolio**

IBM.

But, the Business ROI is still the deciding factor

The Business Value Analyst Tool

- The tool was developed by ALINEAN a well established vendor who has been doing ROI modeling for nearly a decade. Two former Gartner ROI/TCO experts founded Alinean.
- The Business Value Analyst Tool is customized for IBM products and customized to YOUR environment
- The business case reduces the time to build effective cost justifications down from weeks to days
- The process is fast and NO CHARGE
- The tool identifies measurable ROI metrics
- The tool generates easy-to-read and customize reports in both Word and PowerPoint formats
- The IBM Business Value Analyst Tool helps YOU make a more informed business decision









Managing the World's Intrastructure

Thank You

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TotalStorage SAN Volume Controller Storage Virtualisation



15 Years of Leading the Way in Data Protection



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Pulling the SAN together with TPC (SVC specific integration) **Asset and Capacity Reporting**



- Physical characteristics such as the manufacturer, model, serial number, capacity, etc
- Show the allocated and free capacity of every SVC on the network

Configuration Reporting and Performance

- Reports on SVC's storage allocated to logical host volumes (which appear to hosts as disk drives) and the managed disks being used on the backside
- Display the physical managed disks behind what the host sees as a disk drive
- List all SVC volumes which have been allocated but aren't in use
- Show which hosts have access to a given SVC volume
- Show which hosts have access to a given disk drive (within the SVC)
- Show which SVC volume (and managed disks) a host has access to Discovery, Show the Storage Controllers (ex. ESS/DS4000) that provide volumes to SVC
- Historical Reporting Historical SVC Subsystem occupancy data will be maintained (e.g. assigned/unassigned space within the SVC).

Measure and monitor SVC performance

Define, connect and perform any needed zoning for VDisks through

