

THE PREMIER SERVICE MANAGEMENT EVENT April 25, 2009 | Goa, India

Service Management for a smarter IT



Agenda

- Introduction
- Why Service Management
- Summary
- Discussion



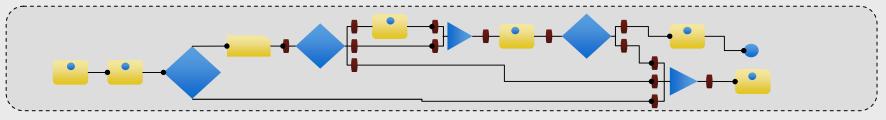






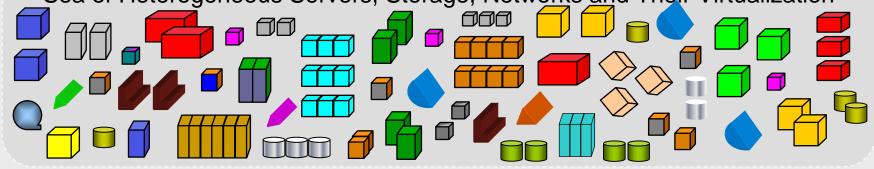
The IT Complexity Problem

Business Processes as Services



Topologies of federated services must be mapped onto large numbers of diverse physical and virtual resources

Sea of Heterogeneous Servers, Storage, Networks and Their Virtualization



- Businesses spend a large fraction of their IT budgets on data center resource management rather than on valuable applications and business processes
- Data center complexity has reached record levels and is continuing to increase thereby limiting IT improvements and benefits

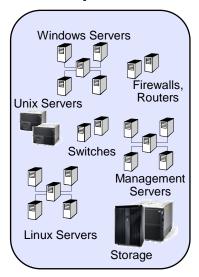




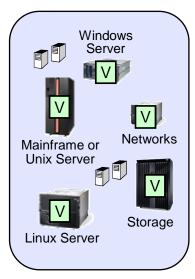
IT Infrastructure Evolution

IT Simplification

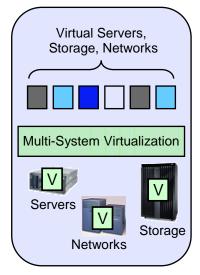
Scale-Out Sprawl



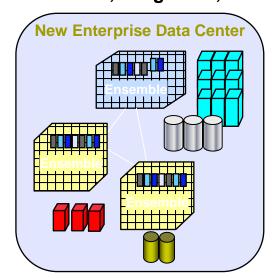
Physical Consolidation



Abstraction and **Pooling**



Service Orientation, Cloud Services, Integration, ...



Key Technologies

- Service oriented architecture
- End-to-end service mgmt
- Comprehensive virtualization
- Ensembles & scalable servers
- Converged networks
- Cloud computing services

- Software as a service
- Information as a service
- IT appliances
- Real-time data streams
- Mobile client services
- Virtual worlds

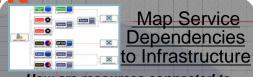
Top IT Requirements (all are vital)

- Agility rapid deployment, self-service, ...
- Resiliency availability, disaster recovery, …
- **Security** trusted computing, surveillance, ...
- **Greenness** energy efficiency, low impact, ...
- Low Cost TCO (HW, SW, labor, facilities, ...)





IBM Service Management



How are resources connected to provide business services?



Visibility across Applications,
Data and Underlying
Infrastructure



Process and Technology Automation across **Business Services**





Understand
User Service
Experience

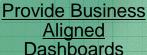
How are services meeting
business user needs?

Service Management <u>Control</u> Aligned to Business Priorities





How effectively are requests for services being managed?





What is the health of my business and the services that support it?





Enabling Clients to Deliver Quality Services



Visibility: See your Business



Control: *Manage* your Business



Automation: Improve your Business











Visualization – Approach

Setup

- Service definition by describing components and their dependencies
- Event consolidation from various feeds; Event standardization
- Introduced end-to-end monitoring
- Moving up the value chain
 - Service Monitoring; views generated from the service definition
 - Service Availability, leveraging standardized events

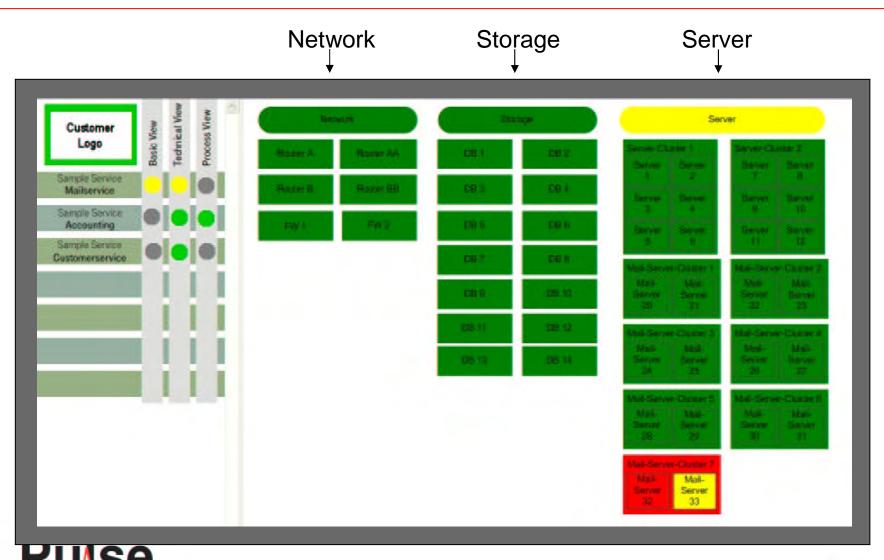
Results

- "real-time" Service views
- Monthly Service Reports
- Business Metrics



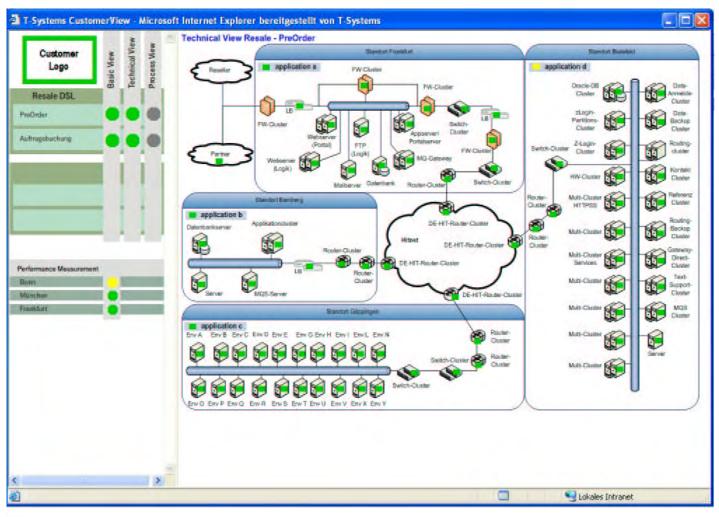


Visualization – Business Views





Visualization – Topology Views

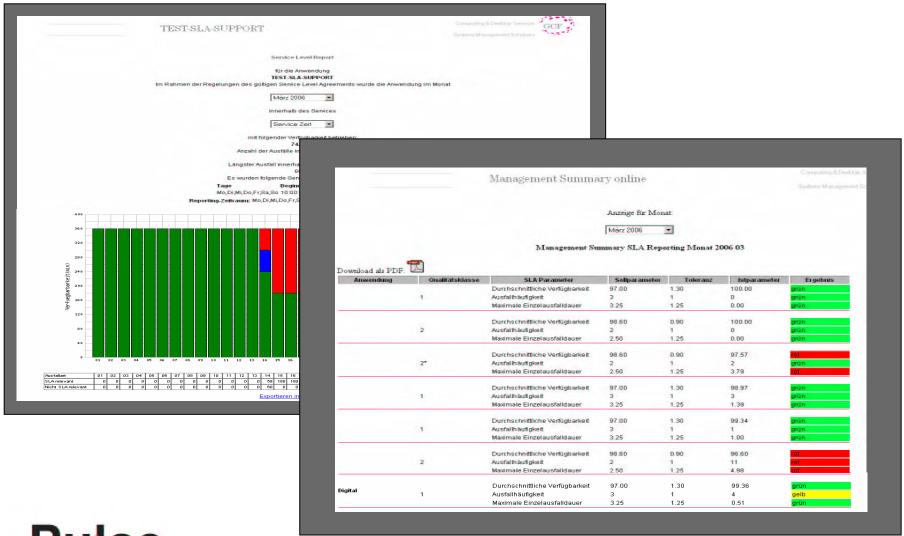




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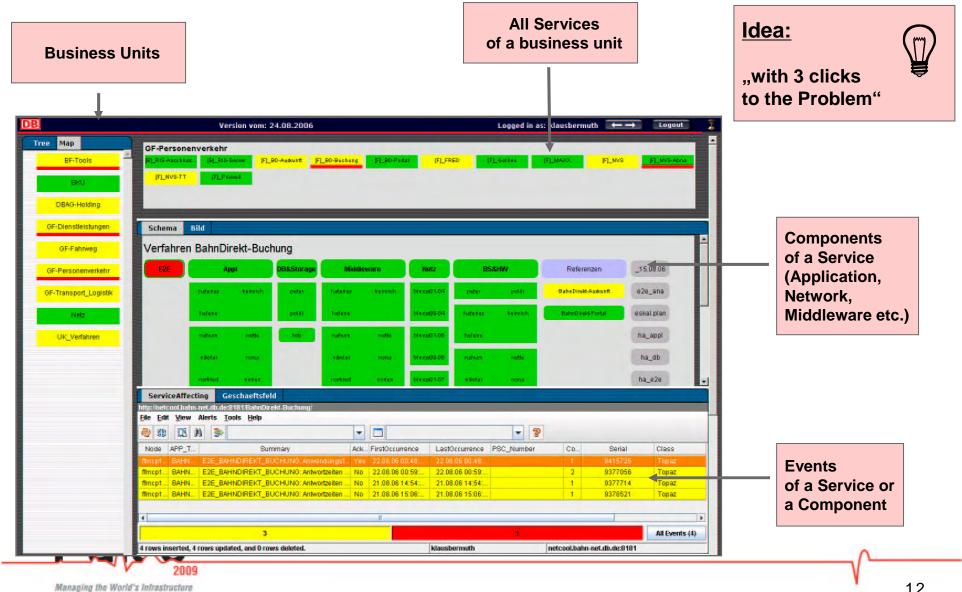
Visualization – Reporting



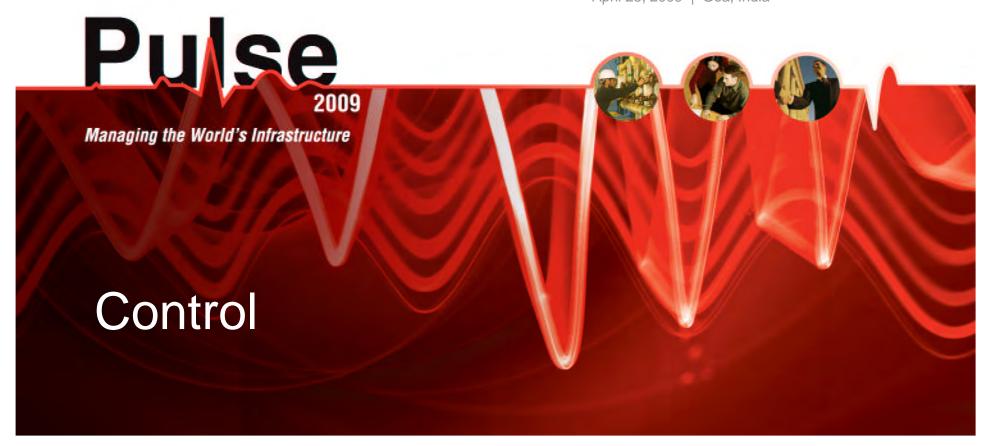




Mash'ing Business and Event Views









Control

- Why Control?
 - Cost savings
 - Improve stability
 - Reduce risk

- How do I add Control?
 - Control Change
 - Control Service Quality
 - Control Assets
 - Control Access
 - Control Security Compliance

Control: *Improve* your Business

Lower costs and reduce risks

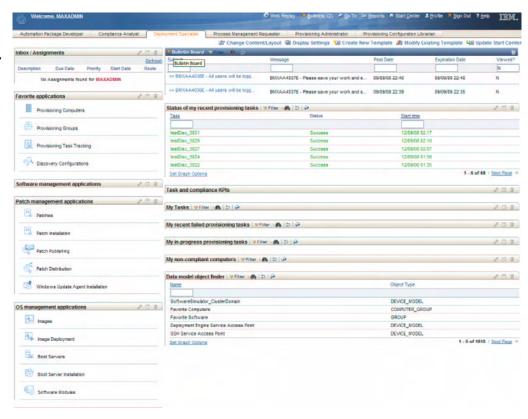


Managing the World's Infrastructure



Benefits - Control Change

- Large Retailer
 - Increase the success rate for changes
 - Reduce undesirable side effects from changes
- Government Agency
 - Increase reliability
 - Reduced system downtime

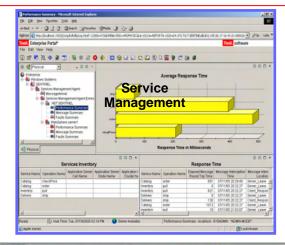


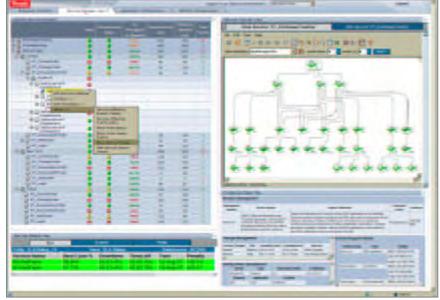




Benefits - Control Service Quality

- International Bank
 - Provide consistent service as the business grew
- Large Internet Retailer
 - Enhance the user experience
 - Reduce impact from partial service outages
 - Consistent quality
- Insurance
 - Establish attainable service goals
 - Meet service level agreements



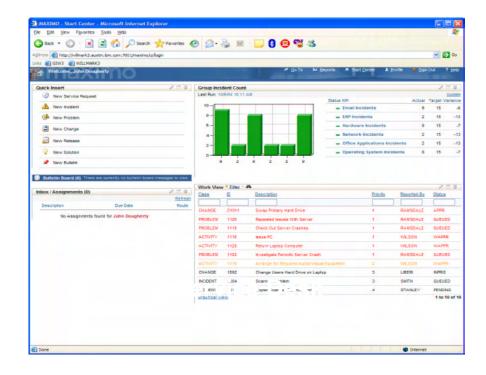






Benefits - Control Assets

- Large Space Contractor
 - Reduced Repair Times
 - Improved Service
- Insurance company
 - Align software spending with business requirements
 - Reduce ongoing maintenance and upgrade costs











Automation

- Why automate?
 - Cost savings
 - Improve quality
- What can/should I automate?
 - Repeatable
 - Established Policies
 - Event Automation
 - Configuration Automation
 - Process Automation
 - Service Automation
 - Identity Automation
 - Workload Automation
 - Operations Automation
 - Storage Automation

Automation

Eliminate cost and error by automating change, configuration, provisioning, release and asset management tasks.

Automation:

Improve your Business

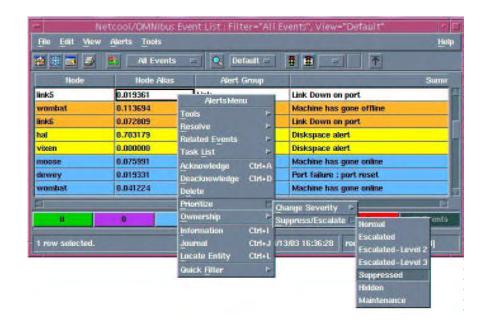
Lower costs and build agility





Benefits - Event Automation

- Commercial Bank
 - ATM outage reporting decreased from 4 hours to 30 seconds
- Automotive Supplier
 - Reduced down time
- Government Agency
 - Reduced time to reply to security alerts
 - Increased compliance

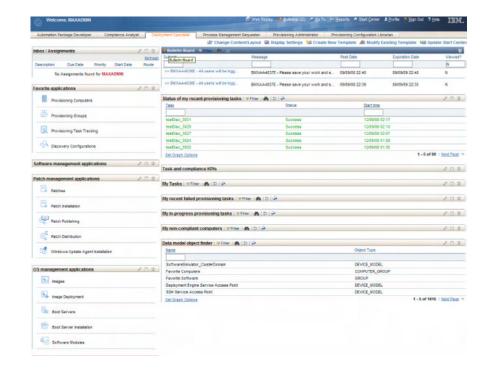






Benefits - Configuration Automation

- Consumer Electronics company
 - Eliminated resource capacity bottlenecks
- Telco
 - Higher server utilization
 - Reduced software costs
 - Consistent quality
- Insurance
 - Lower overall cost of software delivery
- Education
 - Reduced software licenses
 - Reduced hardware licenses and purchases

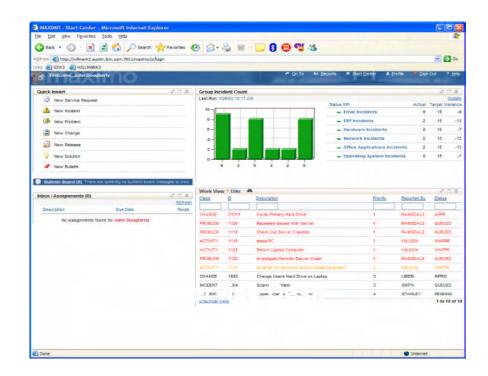






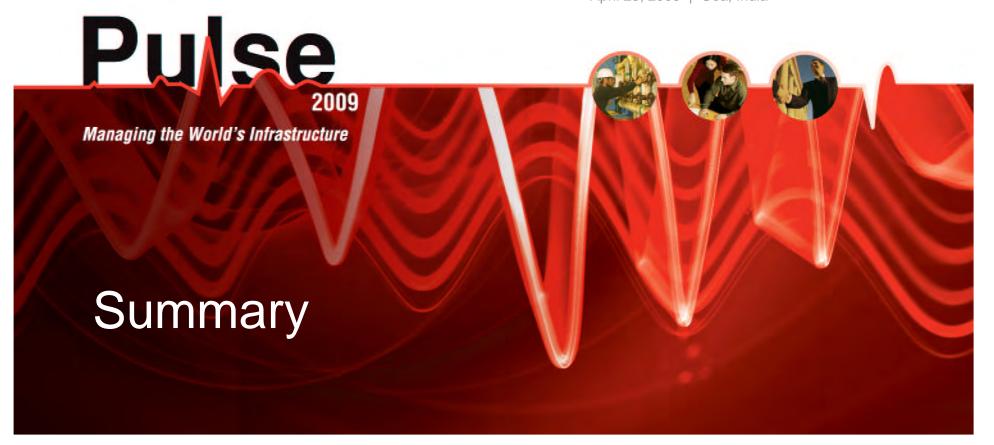
Benefits - Process Automation

- Large Space Contractor
 - Reduced Repair Times
 - Improved Service
- IT Services Company
 - 80% decrease in help desk calls
 - 22% reduction in # of service tickets
 - 10% reduction in incident resolution times
- Media company
 - Request approval time cut from days to 1 hour
 - Enhanced government compliance











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provide business services?

Automate Service **Operations** Are activities efficiently executed when delivering business services?

Visibility across Applications, **Data and Underlying** Infrastructure



Process and Technology Automation across **Business Services**







Service Management Control Aligned to **Business Priorities**



Fulfill Service Requests



How effectively are requests for services being managed?

Provide Business Aligned Dashboards



What is the health of my business and the services that support it?