

Optimizing IT in a Dynamic Infrastructure

Subram Natarajan

Executive IT Consultant, Systems and Technology Group

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Do You Recognize These Issues? Static "Links" Between Servers

In-efficient Utilization of Storage Driver Driver Capacity Driver Driver Driver Δ Δ R R C Out Out **Migration of Data IS Disruptive** \sum of of Spac and Time Consuming Proprietary, Non-interoperable \geq **Copy Services** SAN No Common Storage \sum **Management Interface PIT Copy? Paying for Functionality - When** STOP You Really Just Need Capacity STOP Out of Free capacity **Remote Mirror**? STOP Vendor Vendor Vendor A B С Comes to You 2009 Page 2

and Storage.

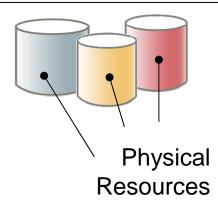


Disk Virtualization is . . .





Virtualization



Technology that makes one set of resources look and feel like another set of resources

A logical representation of physical resources

- Hides some of the complexity
- Adds or integrates new function with existing services
- Can be nested or applied to multiple layers of a system

Source: Evaluator Group





Why Disk Virtualization?

- Radically changes your views on storage . .
 - Becomes more flexible
 - Becomes more responsive to change
- It complements server virtualization very well
 - Increase flexibility
 - Enables quicker responses to threats or opportunities
- Makes disk storage management automatic, timesaving and non-disruptive to the business







Disk Storage Virtualization Delivers Value



- Enterprise Strategy Group reports that early virtualization adopters on average every year save:
 - 24% on hardware costs

16% on software costs

19% on SAN administration costs

• With a \$1 million budget spending \$500,000 on hardware, \$200,000 on software, and \$300,000 on administration

Source: http://searchstorage.techtarget.com/tip/1,289483,sid5_gci1122304,00.html



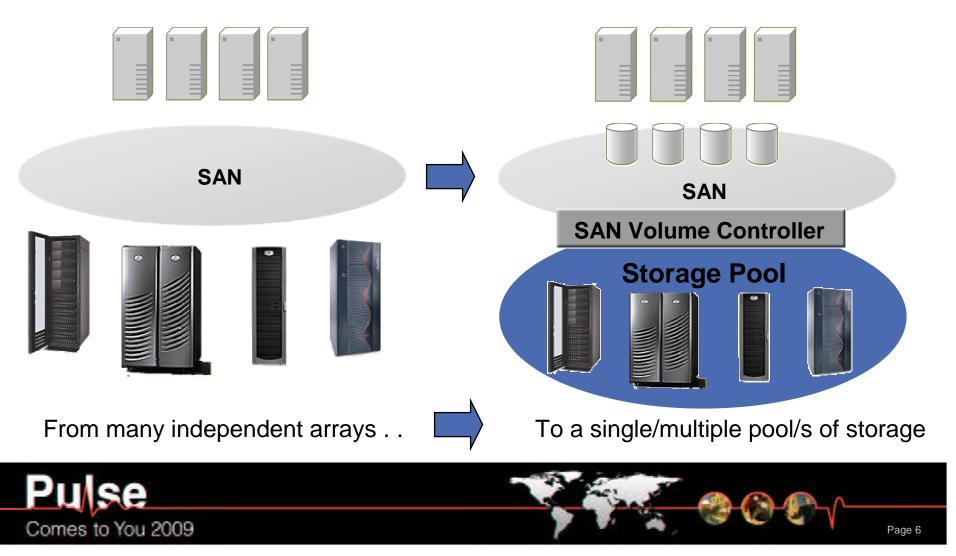


Annual savings would be \$209,000



Basic Disk Storage Virtualization Concept

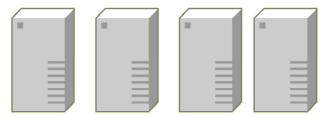
Array Pooling: SAN Volume Controller (SVC) Example



SAN Volume Controller (Disk Virtualization)

- Making Storage Management Simpler and Storage More Cost Effective

Unix / Linux / Windows / Z Linux



SAN



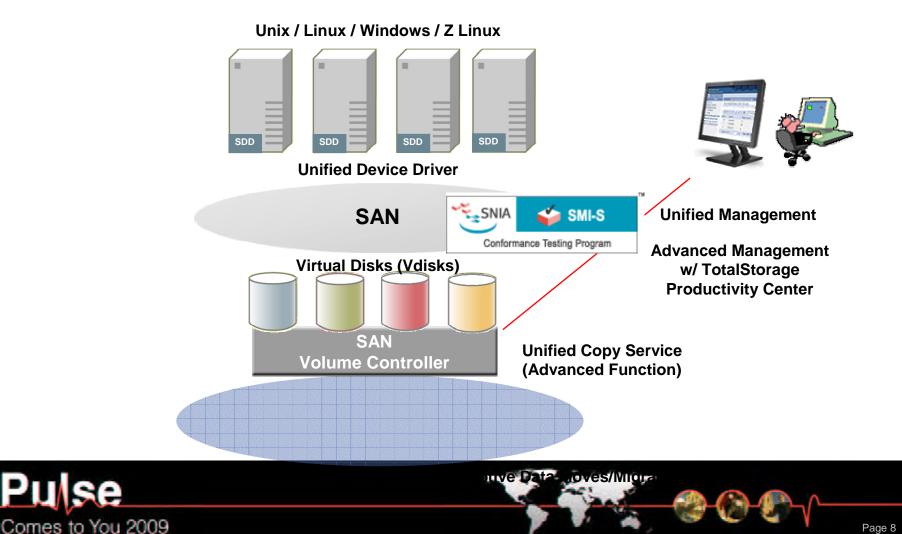
Traditionally, host systems were impacted by physical changes in the storage infrastructure





SAN Volume Controller (Disk Virtualization)

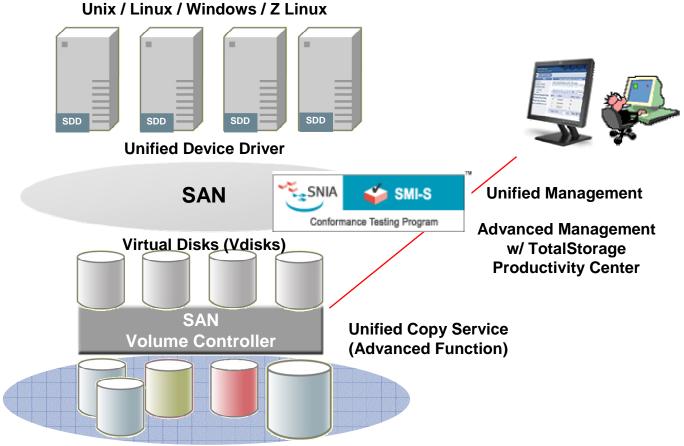
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SAN Volume Controller (Disk Virtualization)

- Making Storage Management Simpler and Storage More Cost Effective



Heterogeneous - Pooled capacity / Non-disruptive Data Moves/Migrations





SAN Volume Controller Facts

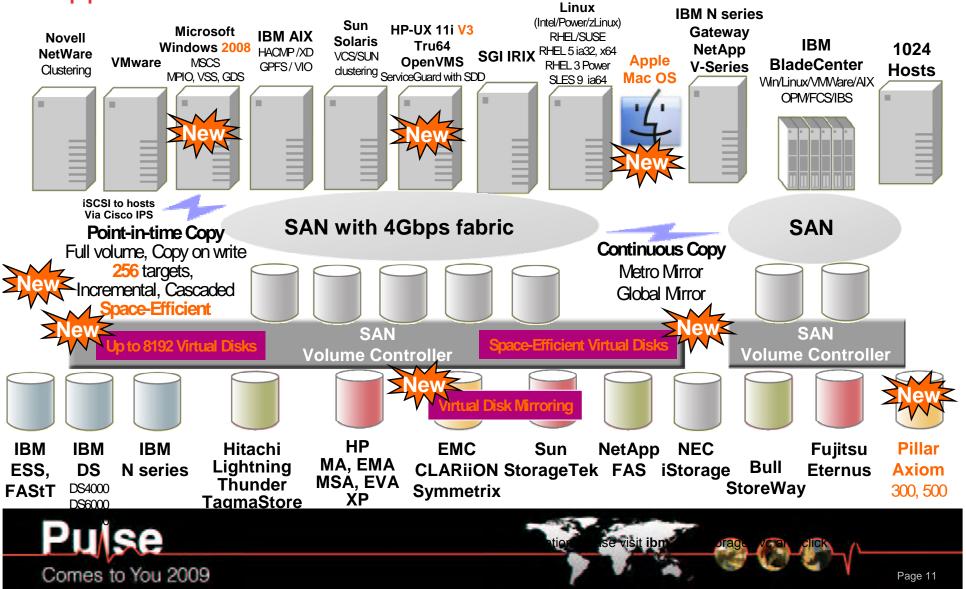
- IBM has 45 years experience in virtualization technologies
- IBM has shipped over 16,000 SVC engines (SVC nodes) running in more than 5000 SVC systems (SVC Clusters)
- There are more than 150 customer references and 24 customer case studies for SAN Volume Controller
 - 60% to SMB customers
 - 40% to Large Enterprise customers
- SAN Volume Controller is a proven offering that has been delivering benefits to customers for five years
- SAN Volume Controller demonstrates scalability with the fastest Storage Performance Council benchmark results
- SAN Volume Controller can virtualize IBM and non-IBM storage (over 120 systems from IBM, EMC, HP, HDS, Sun, Dell, NetApp, Fujitsu, NEC, Bull)

Pulse Comes to You 2009





SAN Volume Controller Version 4.3 Supported Environments

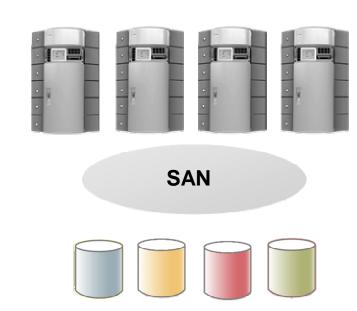


Manage Different Tiers and Different Vendors

Traditional SAN

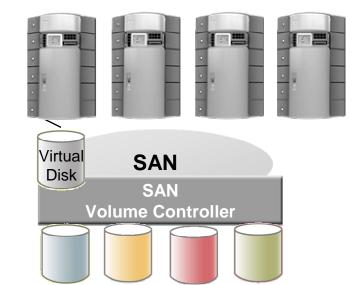
Comes to You 2009

- 1. Different device types and storage tiers
- 2. Different multi-pathing drivers
- 3. Different management interfaces



SAN Volume Controller

- 1. All virtual disks look the same to the hosts: one type, one driver, one management interface
- 2. Manage different storage for Tiered Information Infrastructure
- 3. Support Multi-Vendor strategy



Page 12

Non-disruptive Data Migration

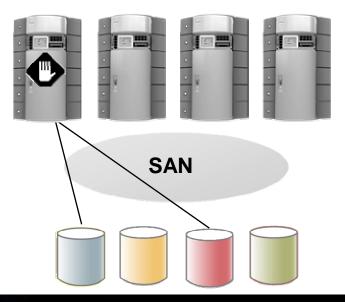
Traditional SAN

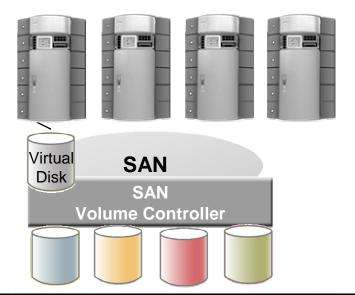
- 1. Stop applications
- 2. Move data
- 3. Re-establish host connections
- 4. Restart applications

SAN Volume Controller

1. Move data

Host systems and applications are not affected.







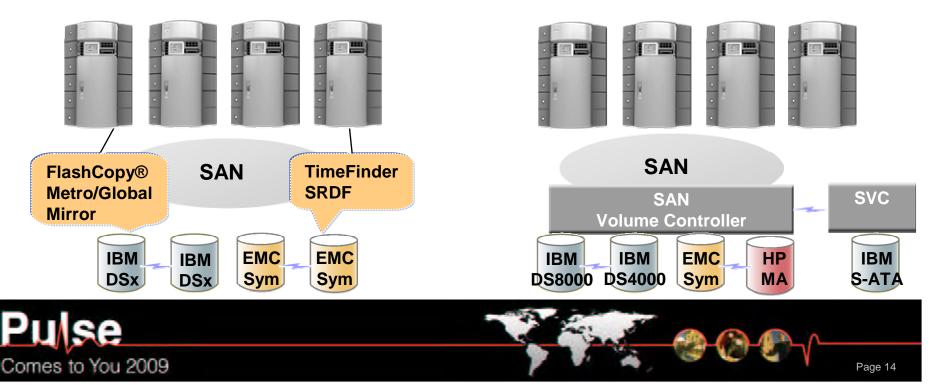
Business Continuity with SVC

Traditional SAN

- Replication APIs differ by vendor
- Replication destination must be the same as the source
- Different multipath drivers for each array
- Lower-cost disks offer primitive, or no replication services

SAN Volume Controller

- Common replication API, SAN-wide, that does not change as storage hardware changes
- Common multipath driver for all arrays
- Replication targets can be on lowercost disks, reducing the overall cost of exploiting replication services



Manage Storage as a Resource, Not Separate Boxes

Traditional SAN

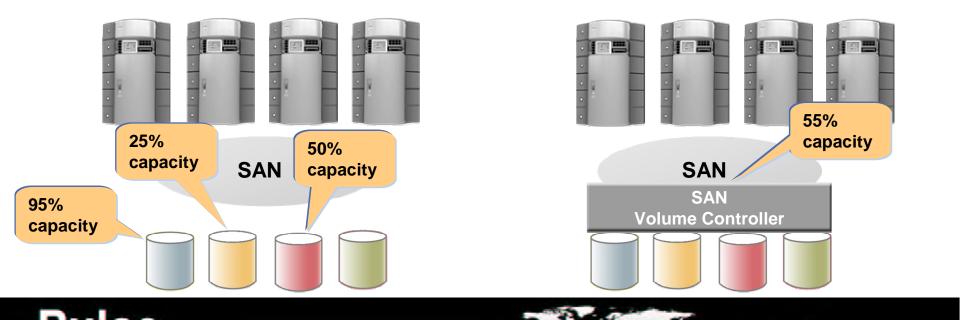
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- Capacity is isolated in SAN islands
- Multiple management points
- Poor capacity utilization
- Capacity is purchased for, and owned by individual servers

SAN Volume Controller

- Combines capacity into a single pool
- Uses storage assets more efficiently
- Single management point
- Capacity purchases can be deferred until the physical capacity of the SAN reaches a trigger point.

Page 15





Manage Storage in a Consistent Manner

Traditional SAN

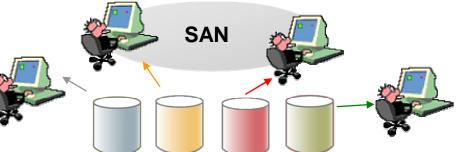
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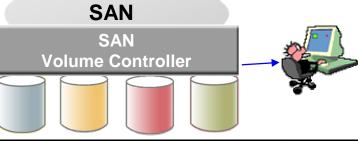


SAN Volume Controller

- Single management point
- Add TotalStorage Productivity Center
 - Asset and capacity reporting
 - Configuration reporting and management
 - Performance management
 - Basic and automated provisioning











Breakthrough Performance with SVC 4.2



- SPC-1 benchmark: Simulates I/O characteristics of OLTP workloads
 - ► SVC 4.2 delivers 272,500 SPC-1 IOPS (75% better throughput than SVC 4.1)
- SPC-2 benchmark: Simulates heavy sequential workloads
 - ► SVC 4.2 delivers 7080 SPC-2 MB/s (50% better throughput than SVC 4.1)
- SVC leads the industry in both SPC benchmarks
- High SVC throughput supports virtualizing multiple storage systems

Measurements conducted using 8-node SVC configurations; SVC 4.1 used 8F4 nodes; SVC 4.2 used 8G4 nodes. For more information, see www.storageperformance.org/results





Thank You

Subram Natarajan subram.natarajan @in.ibm.com

