



Pulse 2008: IBM simplifies IT service management to facilitate business and IT convergence

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IBM's Pulse 2008 conference reaffirmed the company's attempt to further simplify and leverage its extremely robust Tivoli IT service and infrastructure management offerings while continuing to expand, integrate and leverage their capabilities to better improve the convergence of IT and business. By acknowledging that the traditional IT automation initiatives tended to be silo centric, the ongoing integration efforts within Tivoli solutions are targeting more holistic enablement of IT to better respond to dynamic business needs and industry specific issues.

Perhaps the most refreshing take away from the event was that IBM is finally attempting to package its very complete, though discrete, Tivoli management offerings into more understandable and less acronym-centric solution sets, leveraging robust integration, improved price points, deployment models, best practices, and global services capabilities, all that target more holistic IT automation. Acknowledging that such automation, or industrialization, remains as the key enabler for enterprise deployments of SOA, Web 2.0, dynamic componentized infrastructures and applications, and cloud computing initiatives, reaffirms the company's direction to tighten IT's link with its business constituents. The stated target is to better automate and respond to dynamic business needs with expanded automation and management capabilities.

The breadth of the IBM offerings, services and partner ecosystem make this undertaking realistic, and the introduction of Quick Start and expanded assessment offerings allows incremental and targeted projects to proceed. The need to leverage all IT and business assets to support services across the enterprise in a managed and cohesive manner is paramount for enterprises today, and we believe the holistic approach being taken by IBM will gain strong traction. This approach is quite different from the past since it provides the overall direction toward business solutions, yet targets the key enablers that must be done to become successful. The solutions, which are mostly existing but with some new functionality and enhanced integration (supporting both IBM and heterogeneous offerings), will provide enterprises with the capability to streamline their critical pain points against a more complete set of business objectives.

As impressive as the simplified packaging and messaging, was the continued expansion of the Tivoli portfolio's functionality and integration. Key functionality announcements centred around service delivery and process automation focusing on a common set of capabilities within the



Tivoli Process Automation Platform. Beyond enhanced integration throughout the portfolio were the following new/enhanced products:

- IBM Tivoli Service Request Manager extending its service desk and catalogue capabilities with a built-in service catalogue for improved problem resolution and automated interaction capabilities
- IBM Tivoli Asset Management for IT addressing improved IT asset lifecycle management
- IBM Maximo Asset Management further addressing enterprise asset and service optimization
- IBM Tivoli Business Continuity Process Manager including System z
- new offerings in applications and systems management and monitoring
- a new version of the IBM Tivoli Monitoring software that includes consolidated views of energy management information with automated capabilities to set power utilization thresholds and actions not only for the data center but also the enterprise
- enhanced security management including expanded federation
- expanded service provider enhancements as well as more focused global technology services.

While the event highlighted a host of new Tivoli/IBM functionality and services, the overriding benefit delivered through this event was the company's demonstration of enhanced integration and simplification of the critical IT automation functions that enable a more responsive IT linked to business initiatives. Embracing business and IT convergence with more easily understood offerings will certainly bode well for IBM and Tivoli's continued success.



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