SmarterBusiness Symposium

Scottsdale | November 1-3 | 201

Turning Opportunity into Outcomes



Healthcare and Life Sciences Exchange Sessions

Wednesday, November 2, 10:45 am - 12:30 pm

Session 1: The Opportunity to Redefine Value and Success in Healthcare and Life Sciences

We are at an inflection point in our industry. Smarter healthcare of the future requires building sustainable healthcare systems, collaborating to improve quality, outcomes, and personalized care, and increasing consumer access and value. Hear about the key ideas shaping this dynamic ecosystem and the future in this session consisting of industry keynote speaker, customer spotlight and Q&A.

Featured Speakers:



Dan PelinoGeneral Manager
IBM Global Healthcare &
Life Sciences



Dr. Jeffrey BurnsM.D., Chief of Critical Care Medicine
Children's Hospital Boston

Wednesday, November 2, 3:30 pm - 5:00 pm

Session 2: Transforming Patient Value and Measuring Outcomes

In this panel discussion with Q&A, clients and industry experts share real-world experiences as they work to redefine their organizations, business models and partnerships to deliver improved patient outcomes. Key to their success is investment in capabilities such as business analytics, social business and Smarter Commerce that support the shift to personalized medicine and smarter healthcare.

Panel:



Dan Pelino
General Manager
IBM Global
Healthcare &
Life Sciences



Harry Reynolds Director of Health Industry Transformation IBM



Scott Lundstrom Vice President Health Insights IDC



Mike Prebenda Vice President Consumer Health Products Medco



Dr. David StumpfSenior Vice President
Innovations Center
UHG

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Thursday, November 3, 8:00 am – 9:15 am

Session 3: Speakers' Breakfast Exchange

Network with your industry peers over breakfast. This is a perfect opportunity to meet the speakers from the day before and engage in further dialogue. IBM senior Healthcare and Life Sciences executives will be available for deeper discussion and to answer any questions you may have.

For those attendees in marketing leadership roles within their companies, there is a separate breakfast exchange focused exclusively on marketing leadership topics.

Thursday, November 3, 11:30 am – 12:30 pm

Session 4: Charting the Path to Value

In this culminating session, actively engage as we capture and depict "the redefinition of value and success" using graphic recording and concept illustration. We will all take away a cohesive image that captures the key ideas in an illustrative model (information-graphic chart).

Featured Speakers:



Dr. Mohammad NaraghiGlobal Healthcare Life Sciences
Industry Leader
IBM



Karen Parrish Vice President Healthcare Life Sciences Software Solutions IBM



Leah SilvermanStudio Director
Design by Leah