Mobility & Storage

17.15 - 17.40

IBM Endpoint Manager for Mobile Devices

Alessandra Pecorari – Tivoli Client Technical Professional

17.45 – 18.10

Simplify and optimize storage infrastructure in the cloud era

Carlo Anello – Italy Tivoli Storage Sales Leader & Business Development

18.10 - 18.30

Integrated platform for network management

Alessandro Proia - Tivoli Client Technical Professional





IBM Endpoint Manager for Mobile Devices

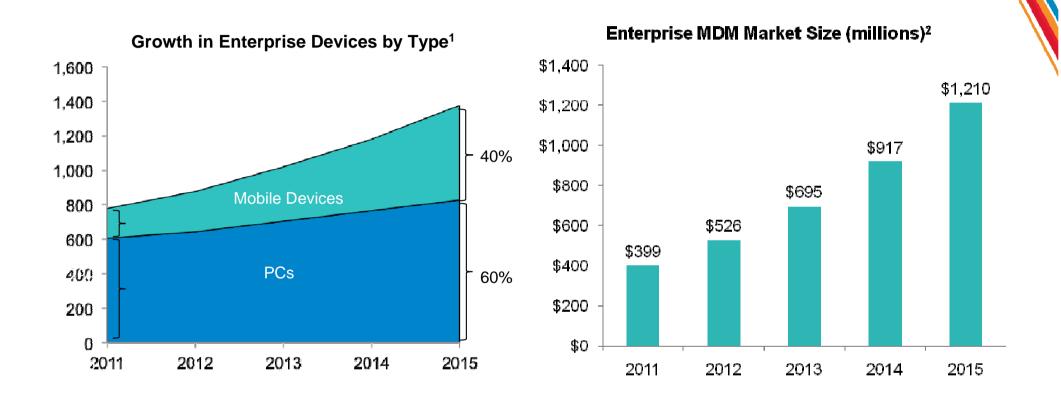
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Pulse Comes to You

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Mobile device growth



Note: Enterprise devices defined as PCs, smart phones, and media tablets (iPad, RIM PlayBook, etc)



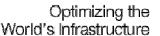
¹ Gartner Forecast: PCs, All Countries (Annual Data) 1Q11; IDC, Worldwide Business Use Smartphone 2010-2014 Forecast, 9/2010; Gartner Forecast: Connected Mobile Consumer Electronics, Worldwide, 2008-2014, 4Q10 Update;

² IDC, Worldwide Mobile Device Management Enterprise 2011-2015 Forecast; August 2011

IBM Endpoint Manager for Mobile Devices Summary

- IBM Endpoint Manager for Mobile Devices
 - New product released on March 2012
- Background
 - Smartphones and tablet usage continues to grow
 - Mobile devices (owned by employees or organization) access company data and resources
 - Enterprises do not have the tools to properly manage mobile devices
 - Old methods of managing devices (email-based management) do not give enterprises sufficient control of the devices
- Unique management console
 - IBM Endpoint Manager for Mobile Devices (built on the BigFix) platform provides fully-integrated, single-pane-of-glass Unified Endpoint Management





Mobile Devices Create New IT Challenges

Traditional Mgmt Model	New Device Mgmt Paradigm
Enterprises provide all equipment	Employees bring personal devices (BYOD)
Small set of supported platforms / models	Many different manufacturers / models
IT initiates and manages upgrades	OS/app upgrades managed by carriers, OEMs, users
IT tightly controls apps and security	Users control their own devices

Options for IT departments

- Don't allow mobile devices because they are too hard to manage
- X Allow unmanaged and insecure mobile devices X
- ✓ Invest in tools to secure and manage devices
 ✓



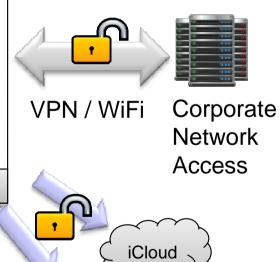
Managing Mobile Devices – The Problem





- Mail / Calendar / Contacts
- Access (VPN / WiFi)
- Apps (app store)
- Enterprise Apps

Encryption not enforced



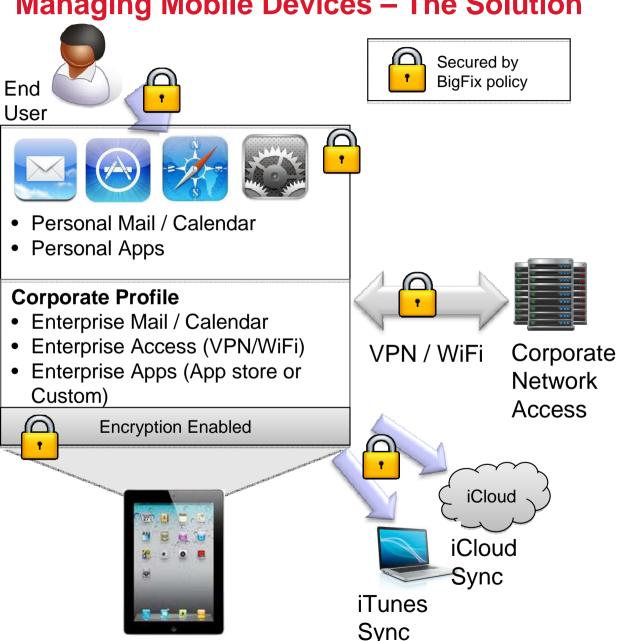
Security/Mgmt Problems

- Potential Unauthorized Access (lost, stolen)
- Insecure devices connecting to network
- Lack of encryption
- Corporate data leakage





Managing Mobile Devices – The Solution



Endpoint Manager for Mobile Devices

- Enable PW Policies
- Enable Device Encryption
- Force encrypted backup
- Disable Sync
- Corporate Access, email access, and App access contingent on Policy Compliance!
- Wipe if lost / stolen
- Wipe corporate data if employee leaves company (selective wipe)

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PCs and mobile devices have many of the same management needs

Traditional Endpoint Management

Mobile Device Management

- OS provisioning
- Patching
- Power Mgmt
- Anti-Virus Mgmt





·9.

- Device inventory
- Security policy mgmt
- Application mgmt
- Device config (VPN/Email/Wifi)
- Encryption mgmt
- Roaming device support
- Integration with internal systems
- Scalable/Secure solution
- Easy-to-deploy
- Multiple OS support
- Consolidated infrastructure

- Device Wipe
- Location info
- Jailbreak/Root detection
- Enterprise App store













IEM MDM Functionality Overview

Category	Tivoli Endpoint Manager Capabilities
Platform Support	Apple iOS, Google Android, Nokia Symbian, Windows Phone, Windows Mobile
Device Inventory	Model, manufacturer, carrier, free space, battery details, serial numbers
Management Actions	Selective wipe, full wipe, deny email access, remote lock, user notification
Application Management	Application inventory, enterprise app store, whitelisting, blacklisting
Policy & Security Management	Password policies, device encryption, jailbreak & root detection
Location Services	Track devices and locate on map
Enterprise Access Management	Configuration of Email, VPN, Wi-fi



How does IEM manage mobile devices?

- Agent-based Management
 - Complete set of management functionality
 - Supported OSes
 - Android Native BigFix Agent (95%+ shared code)
 - Apple iOS Apple MDM APIs







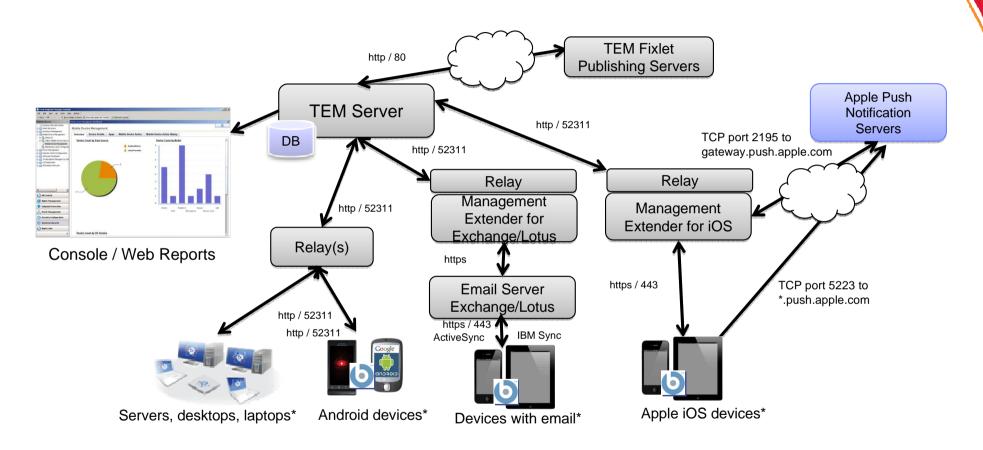


- Email-based management through Exchange (ActiveSync) and Lotus Traveler (IBMSync)
 - Minimal management functionality (security policies + wipe)
 - Supported OSes
 - iOS
 - Android
 - Windows Phone
 - Symbian





MDM Architecture



^{*} Managing devices that are not connected to the internal network requires opening the management port to the Internet (HTTP 52311 for Laptops and Android or HTTPS 443 for Apple iOS devices)



MDM Component – Android Agent

- Android agents are built from Linux agent
- Deployed through an App available on Google Play
- They act very similar to any other BigFix Agent (e.g., registering, gathering, evaluating Fixlets, relay selection, etc)
- Android Agent can:
 - Inspect hardware, apps, security policies, network, location, battery
 - Wipe the device
 - Change security policies
 - Detect if device is "rooted"
- Android Agent cannot:
 - Silently install apps (but can "offer" apps)
 - Silently uninstall apps (but can message user with notifications)
 - See or delete other app's info



Mobile Client

MDM Component – Email-based Management

- Almost all devices can be managed by Activesync protocol (or "IBMSync")
- Email-based management is fairly easy to setup
 - Install mgmt extender and immediately get access to all devices
- Email-based management has limited capabilities
 - Allowed: Wipe, deny email access, password policies
 - Not allowed: device info (hardware, network, manufacturer, location, apps, etc.)
 - Not allowed: "selective wipe", clear password, "offering apps"



MDM Component – Apple iOS

- Deployed through an App available on the Apple Store
- Apple MDM APIs allow many functions:
 - Advanced inventory (device HW, apps, user, VPN info, email info, etc.)
 - Configuring security policies (passwords, encryption, etc.)
 - Configuring "enterprise access" (wifi, email, vpn)
 - Restrictions (camera, bluetooth, appstore, etc.)
 - "Managed Apps" (associating apps with profile) new to iOS5
 - Complete device wipe
 - "Enterprise container" / "Selective Wipe" Grouping & removing calendar / contacts / email / VPN / Wifi / managed apps
- Apple iOS App still needed for full mgmt
 - Jailbreak detection
 - "Recommended Apps"
 - Facilitated enrollment





IBM Mobile Platform – Platform for Managing Devices and Apps

IBM Mobile Platform



Build mobile applications

Connect to, and run backend systems in support of mobile



Manage mobile devices and applications

Secure my mobile business



Extend existing business capabilities to mobile devices

Grow the business by creating new opportunities

IBM Endpoint Manager for Mobile Devices

- IBM Mobile Platform brings together Mobile Enterprise Application Platform (Worklight) with Mobile Device Management (BigFix)
- Enterprises can now build, manage, and secure internal enterprise apps and the devices that they run on





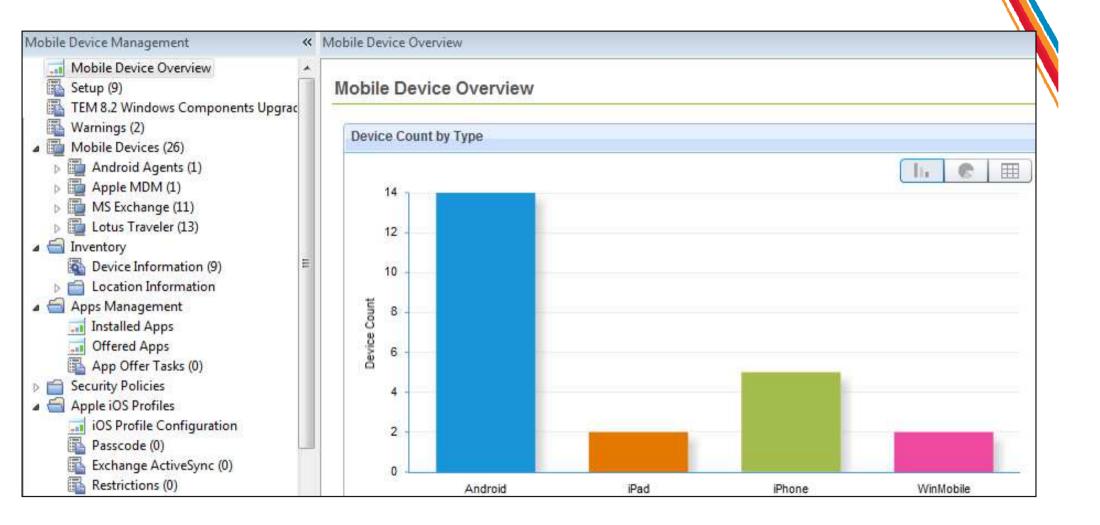
IBM Endpoint Manager for Mobile Devices

Product Demo

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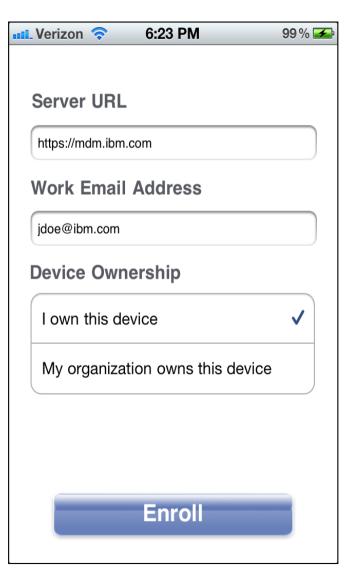


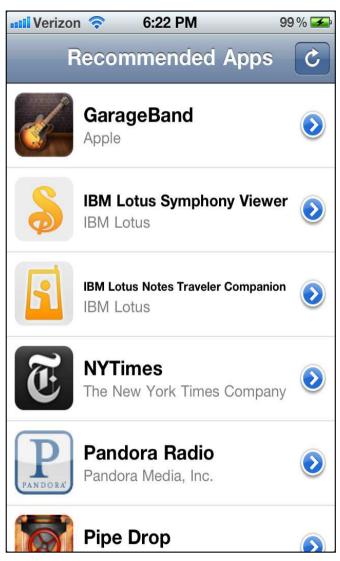
Endpoint Manager for Mobile Devices Dashboard

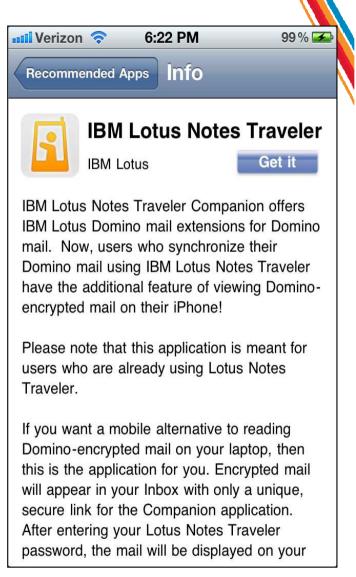




An on-device app can be used to distribute Nenterprise apps and detect whether an iOS or Android device is jailbroken or rooted



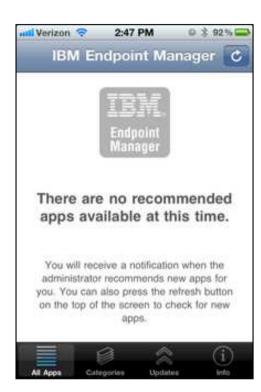


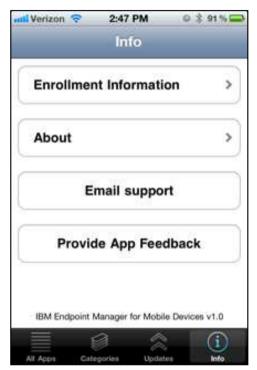


iOS Enrollment

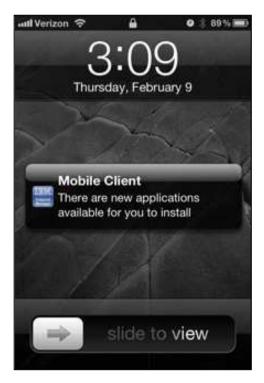






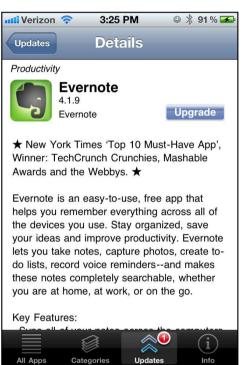


App Management









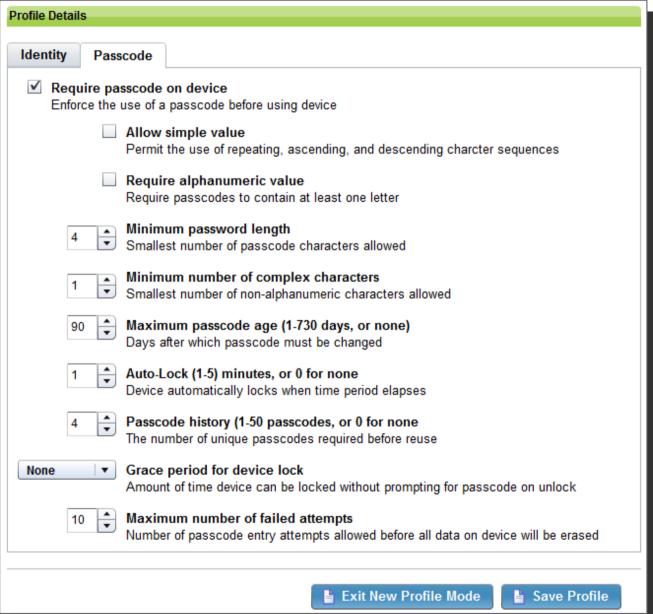
iOS Jailbreak Notification



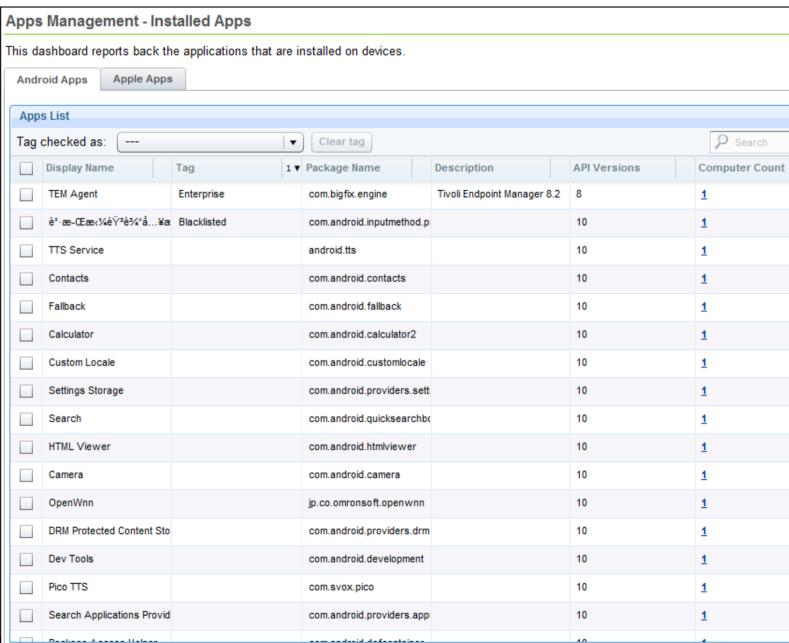




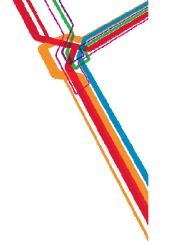
A user-friendly iOS Profile Configuration Wizard exposes all of the configuration capabilities exposed by Apple's MDM APIs



View installed apps on Android and iOS devices



World's Infrastructure



Q & A Thank You!



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