

Rational Solution for SAP SAP Connector, Worksoft, VirtualFor



Change is critical to Business Innovation There are 3 key drivers for change events... Business Compliance **Technology Drivers Drivers Drivers** Governance Maintenance Changed Business Risk Management New functionality Processes Compliance Upgrades M&A and Reorganizations · Examples: SOX, • (Global) Rollouts · New Products, Vendors, ... SEC, FDA, Basel2 ... these change events impact the life cycle of Enterprise Solutions

New

processes

Suppor

Pack

Dev.

Effort

@SAP 2008 / Page 3

New Implem.

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Support

Pack

Consolid

Custom

Dev.

Upgrades

Custom

Dev.

Discrete

Change Events

Ongoing

Change

Events

Change in the SAP Environment and Beyond Customer Pain Points Around Managing Solution Integrity



How Do I Align Business Requirements With IT Requirements?



How Can I Manage My SAP and non-SAP projects in a unified way?



Can I Verify That My Business Processes Have Been Deployed & Tested?



Can I Coordinate IT Changes Across My Heterogeneous Systems & Business Processes?

Silos of people, process, and projects

Application Lifecycle Management with SAP Solution Manager and IBM Rational software

SAP Solution Manager

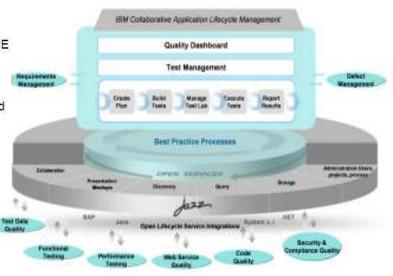
Optimize Application Lifecycle Management Operate South Management Deploy

Reduces risk and lowers TCO through standardized and integrated E2E Solution Operations according to ITIL

Optimizes business benefits through a comprehensive and integrated quality management process

Leverages built-in innovation
 by making innovation a non-event and protecting existing investments

IBM Rational



End-to-end Quality Management is a key element of effective Application Lifecycle Management to help lower costs and improve deployment success

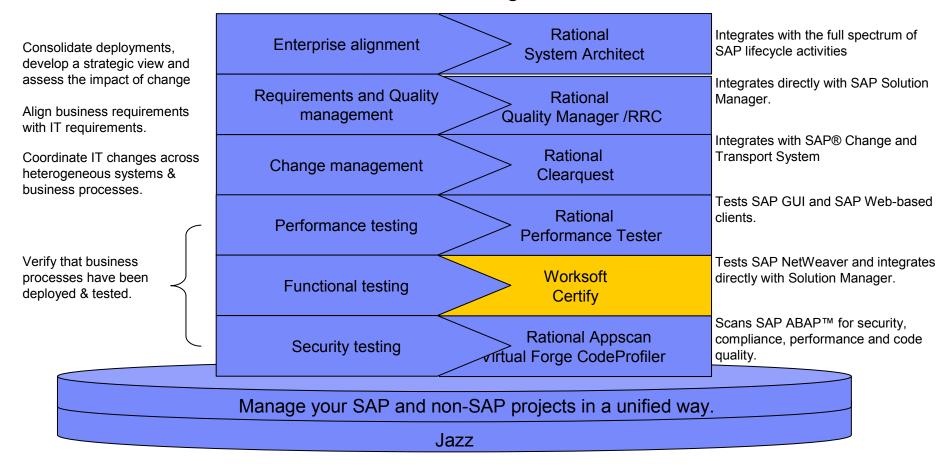
SAP and IBM Rational are collaborating on an integrated Lifecycle Management solution to support our joint customer needs by starting with an end-to-end Quality Management offering.



Rational solutions for SAP

Plan a business transformation | Implement a new package solution | Add ALM to an existing packaged solution

At the heart of the organization



"Our collaboration with IBM Rational brings together the best of our combined application lifecycle management market leadership and can help customers reduce costs, manage change, and improve quality across the enterprise applications lifecycle."

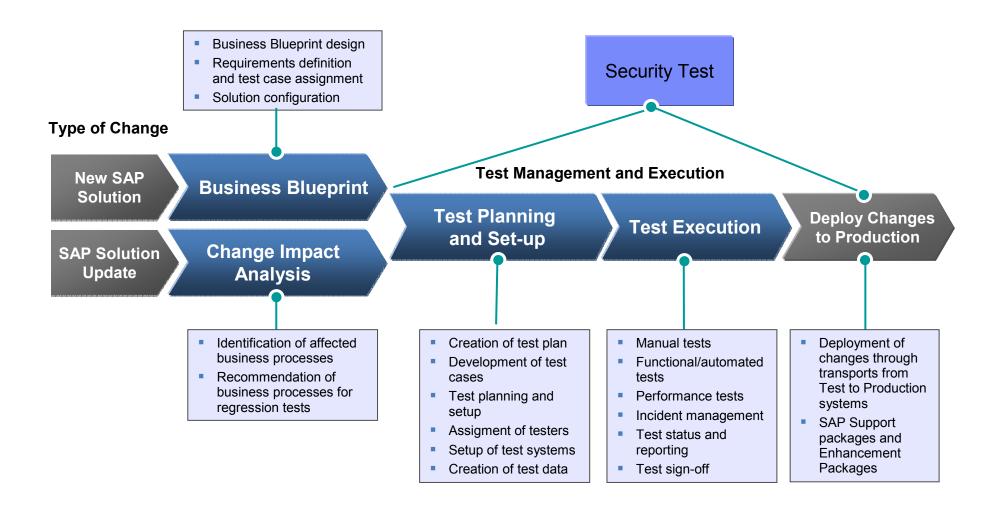
Dr. Uwe Hommel Executive Vice President and Head of SAP Global Active Support, SAP AG



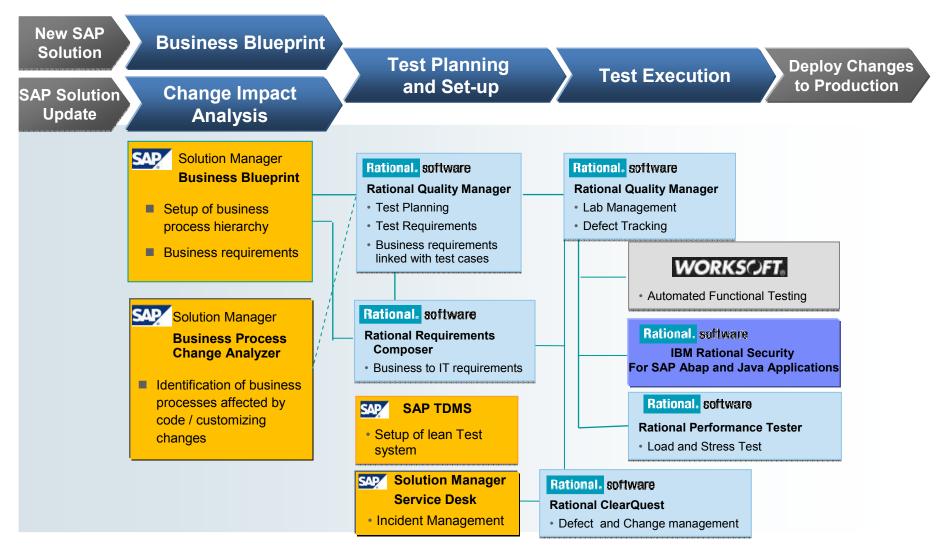
Rational Solutions For SAP

- Overview
- Rational Quality Solution
- Worksoft Solution
- SAP Connector
- Security

Quality Management for SAP-centric Solutions *End-to-end integration testing of SAP solutions*



End-to-end Quality and Test Management with SAP Solution Manager and IBM Rational software





IBM Rational Requirements Composer

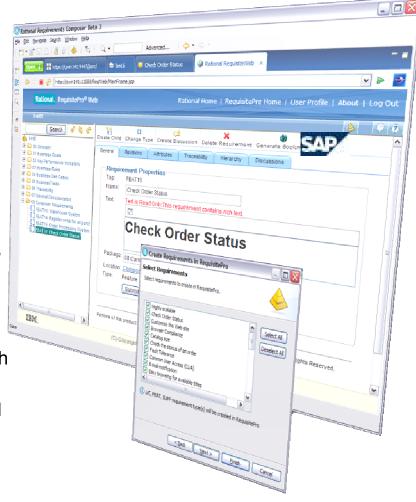
Capture and integrate requirements for SAP and non-SAP projects

Work smarter through integrated requirements

- Capture and manage SAP business requirements and align associated development and test activities
- Enable a single, holistic view of requirements across enterprise projects and stakeholders
- Leverage the Web 2.0 interface to foster collaborative software delivery and coordination among distributed teams

Reduce project risk and improve responsiveness

- Leverage a rich requirements authoring environment and governance capabilities to manage business goals, rules, dependencies and priorities
- Link test cases with requirements through integration with IBM Rational Quality Manager
- Integration with IBM Rational ClearQuest & IBM Rational Team Concert allows traceability of requirements implementation activities through the software delivery lifecycle



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IBM Rational Quality Manager

A central hub for business-driven software quality

Mitigate business risk with collaboration

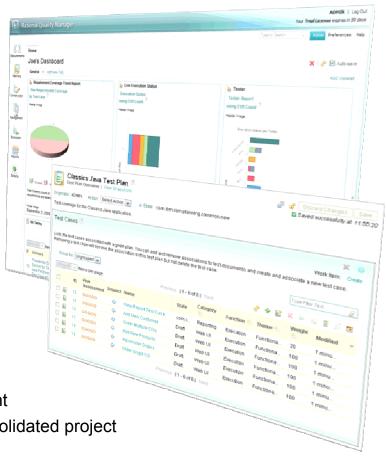
- Stakeholder and team coordination reduces mistakes
- Risk identification and management leads to educated prioritization decisions
- Test traceability linked to business requirements (including link with SAP solution blueprint) improves customer satisfaction

Improve operational efficiency with automation

- Running tests earlier leads to reduced repair costs
- Running more tests in less time improves coverage
- Reducing manual labour leads to fewer testing errors
- Lab configuration automation improves efficiency and asset utilization

Make confident decisions with effortless reporting

- Real-time dashboards enable proactive risk management
- Customizable reports facilitate ongoing process improvement
- Transfer test results back to SAP Solution Manager for consolidated project reporting



Rational Appscan & Virtual Forge CodeProfiler for Rational AppScan Source Edition

Java Applications

- Dynamic (black box) analysis
 - Rational AppScan Standard
 - Rational AppScan Enterprise
- Static (white box) analysis
 - AppScan Source
- IBM Rational AppScan
 - Recognized leader of dynamic (DAST) and static (SAST) security testing solutions that integrate into the software development life cycle
 - Integrates security testing into AppScan platform for complete application lifecycle management

ABAP Applications

CodeProfiler for Rational AppScan Source Edition identifies security vulnerabilities in SAP ABAP applications and enables enterprises to eliminate SAP application risk with advanced static (white box) security testing of ABAP source code.

- Identify and remediate security vulnerabilities in your SAP applications by analyzing ABAP source code to expose security defects with static (white box) analysis
- Empower developers to write secure ABAP applications by integrating security scanning into the ABAP Workbench and SAP user interface
- Enforce service level agreements for security for applications and code developed by consultants and third parties
- Drive remediation efforts with recommended code fixes and triage results in AppScan Source Edition for a single view of all static analysis testing and results
- Manage SAP security as part of your enterprise application risk management program by integrating with Rational AppScan Enterprise

Worksoft Certify®

Comprehensive Automated Functional Testing

- Cross platform, script-less automation supporting a comprehensive suite of underlying technologies including HTML, Java, SAP GUI, Adobe Dynamic Forms, Mainframe, .Net, WPF, Adobe Flex, Sliverlight, Unix, Win 32, Microsoft Office, etc.
- SAP optimized solution supports all SAP applications (ERP, Business Suite 7, Portals, Web Dynpro Applications, etc.)

Global Fortune 500 Customer Base

Successfully deployed at eBay, Intel, Dow Corning, Monsanto,
 Panasonic, Fujitsu, Under Armour, General Mills, Clorox and many other multi-national companies representing most industry verticals

Faster Time to Value

- Easy to learn, easy to use
- Comprehensive pre-built, re-usable SAP test content
- · Documentation & automation in one step





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IBM Rational Performance Tester

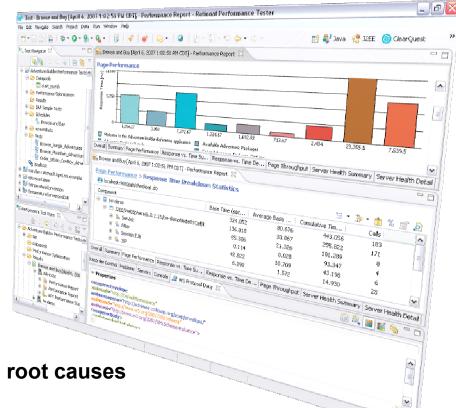
Powerful workload creation combined with ease of use

Speed test creation

- Easily capture all SAP transactions in SAPGUI or NetWeaver Portal through SAP recorder
- Reduce test development effort with automatic data correlation engine significantly

Simplify test execution

- Easily read and edit tests with visual representation of SAP activity
- Create and deploy realistic user workloads that exercise the key business transactions
- Leverage automated data variation and synchronization



Quickly identify performance problems and root causes

- Test and report against desired business SLAs
- Quickly pinpoint bottlenecks through graphical results representation
- Automatically identify the location and root cause of performance problems in hardware and software

IBM Rational ClearQuest

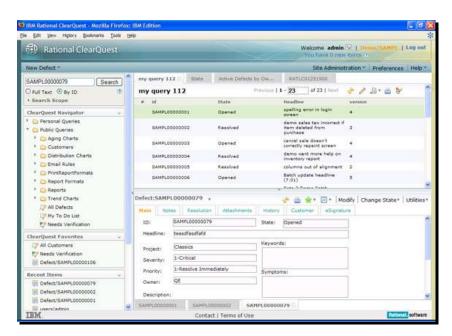
Integrated change and defect management for SAP and non-SAP projects

Reduce project risk improve project governance

- Leverage a set of best practice templates to facilitate governance of SAP implementation activities including enhancement requests, project deliverables, change requests and known defects
- Extend and customize SAP schemas with electronic signature and audit trail capabilities to automate regulatory and/or internal record keeping requirements

Accelerate project delivery and improve productivity

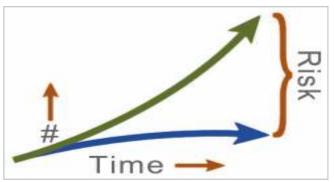
- Automate project defect/incident management through integration with IBM Rational Quality Manager and SAP Solution Manager
- Leverage flexible, customizable and automated workflows that provide repeatable, enforceable and predictable processes
- Enable secure and role-based stakeholder collaboration across project environments and globally outsourced and internally distributed teams

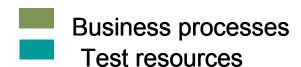


The Business Case for Automation

- Speed to Market is Top Priority
 - Limited / Fixed Resources
 - Manual Testing can't keep pace
 - Many changes go untested
 - No reusability means decreasing coverage
 - Time, turnover cause loss of knowledge
 - Backlog grows
 - Business agility suffers
- Traditional Methods are Too Costly
 - Script-based solutions require many customizations and an army of consultants/programmers
 - Writing code to test code is not the right answer

Risk Increases Over Time



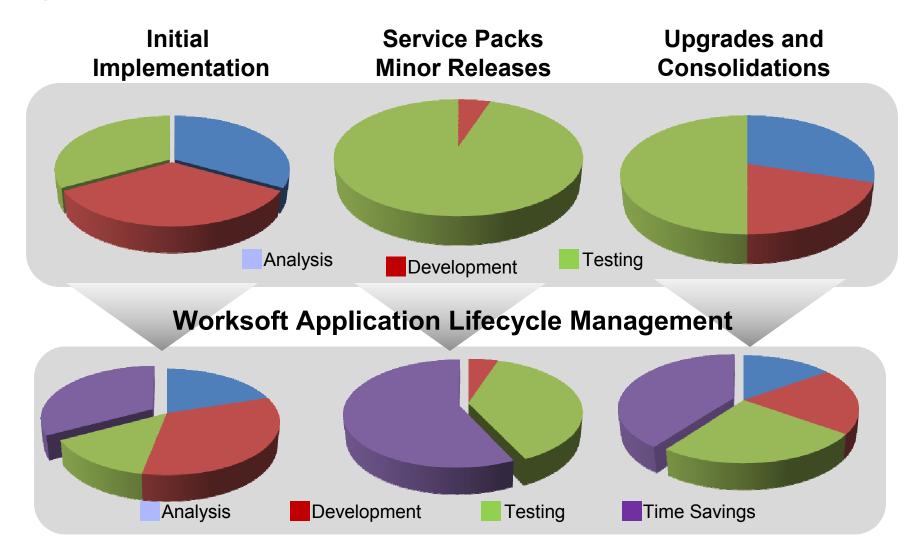


Automation is the Right Answer

- Reduced time and effort
- Expanded coverage
- More flexibility



Typical SAP Maintenance Efforts



Enterprise Change Management The High Cost of Manual Testing



- Identify source of change
- Identify type of change
- Determine impact of change
- Calculate risk of change
- Recommend areas for validation

- Test case design
- Test case development
- Test case execution
- Test case management
- Test data management

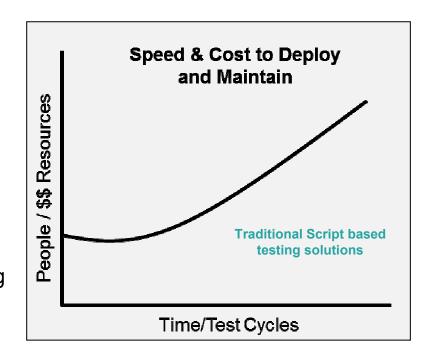
- Load testing
- Stress testing
- Test data
- management
- Document process
- Report on progress
- dashboard
- Capture auditable events – audit trail

Typical lifecycle process required for deploying application changes is people and time intensive

= 2 weeks to 6 months!

Challenges with Traditional Test Automation

- 90%+ of SAP application testing is manual
 - Scripting tools have been around for 20 years
- Costs too much, takes too long
 - Need special skills to implement
- Test maintenance can't keep up
 - Too much code
 - Pace of change is too fast
- Manual testing is the bottleneck to accelerating deployment



Worksoft changes the rules on testing

Faster Test Development

- No script code is written, generated, or maintained
- Build the test in the time it would take to document the test case
- Extract test data directly from SAP as the test is being written
- Focus testing efforts by inspecting SAP transports and identifying the correct tests to run and any "gaps" in test coverage
- Process and test documentation (BPPs, audit, training, test results) generated automatically

End to End Business Process Validation, One User Interface

- Manage, maintain and execute with one application
- Test business processes end-to-end, across multiple applications and platforms
- Significantly fewer assets to manage (250 ETE processes vs. 3000 manual tests)

Fast, Easy Test Maintenance

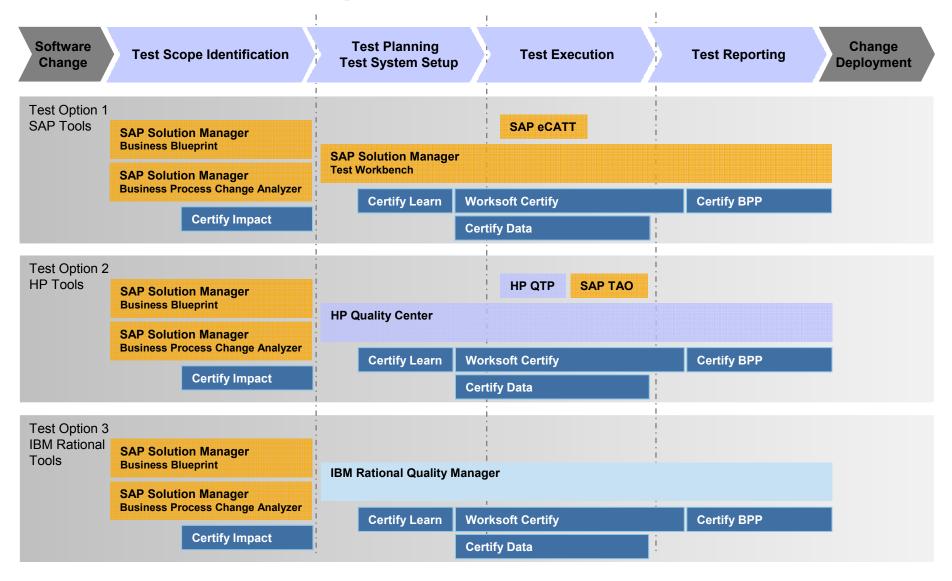
- Instantly identify and update tests for changes within applications
- Low Cost, minimal resource requirements

Faster Time to Value

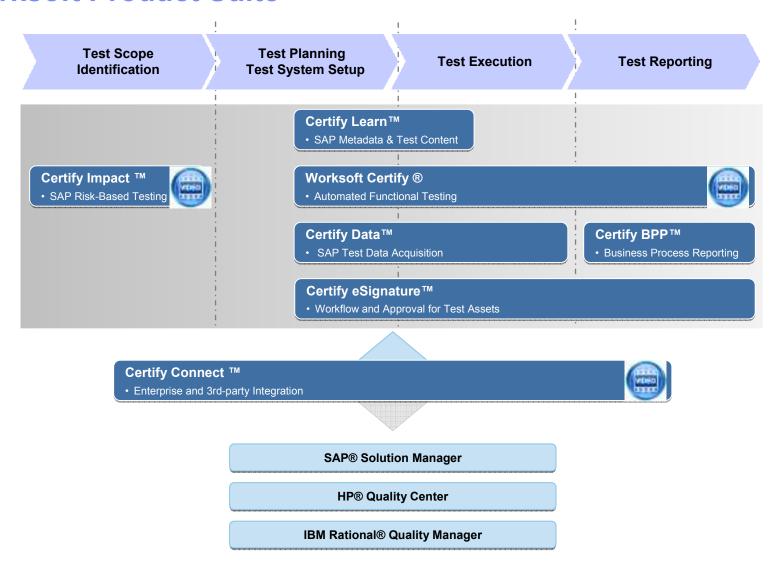
- Pre-built SAP test content
- Easy to learn, easy to use by Business Analyst/SME
- Easily obtain and manage SAP test data across environments
- Document and automate in one step
- Start test development ahead of code delivery to QA
- Lights Out Testing...Increase test coverage of business processes to near 100%



Supported SAP Testing Tool Suites



Worksoft Product Suite



Worksoft Product Suite – Spanning the Lifecycle

- Certify LiveLearn & Certify SAP Test Content
 - Automates the process of loading all SAP objects into Worksoft Certify allowing SAP teams to define and execute more automated tests in a shorter period of time
 - Includes comprehensive set of pre-built, re-usable SAP test content

Certify Connect

- Automates the connection of Worksoft Certify to enterprise or 3rd-party applications
- Provides bi-directional integration with all 3 leading SAP Test Management solutions:
 - SAP Solution Manager
 - IBM Rational Quality Manager
 - · HP Quality Center

Certify Impact

- Automated risk-based testing solution that can identify, recommend, and execute end-to-end business process tests based on a set of proposed SAP application changes and their relationship to critical business processes (leveraging SAP BPCA)
- Also identifies Certify tests that need to be updated, as well as a "gap" report listing SAP changes that do not have a corresponding Certify test

Worksoft Product Suite – Spanning the Lifecycle

Certify Data

- Automates the extraction of SAP data and storage in the corresponding Worksoft Certify test process as the test steps are constructed
- Minimizes the initial and recurring costs of test data acquisition and validation
 - Initial: During test construction, Certify Data extracts test data directly from the application under test
 - · Recurring: Existing test data may be maintained and refreshed from within Certify

Certify Business Process Procedures (BPP)

- Automates the generation of comprehensive documentation for quality assurance, training and compliance from the results of a Certify test process execution
- Documentation is based on templates that can be customized to meet specific requirements

Certify E - Signature

- Automates the workflow and approval for Worksoft Certify assets including test requirements, test processes and test results
- Records and preserves test assets and generates documentation to aid in compliance

Worksoft Certify for SAP

Simple

- All solutions designed with non-technical, business users in mind
- Create automation by simply interacting with the application

Script Less

- Object/Action paradigm fundamentally different from other automation solutions
- No scripts are ever generated, stored or required to be used
- No programming skills are required to create or maintain automated tests

Reusable

- Automated tests can be reused from one customer to another saving hundreds of man hours
- Lights out regression tests can be used over and over again and can be run on a daily/weekly basis to ensure core business processes are functioning correctly

Maintainable

 Simple single click maintenance by comparing maps from a new version with an old version of the application and automatically identifying/updating affected test steps

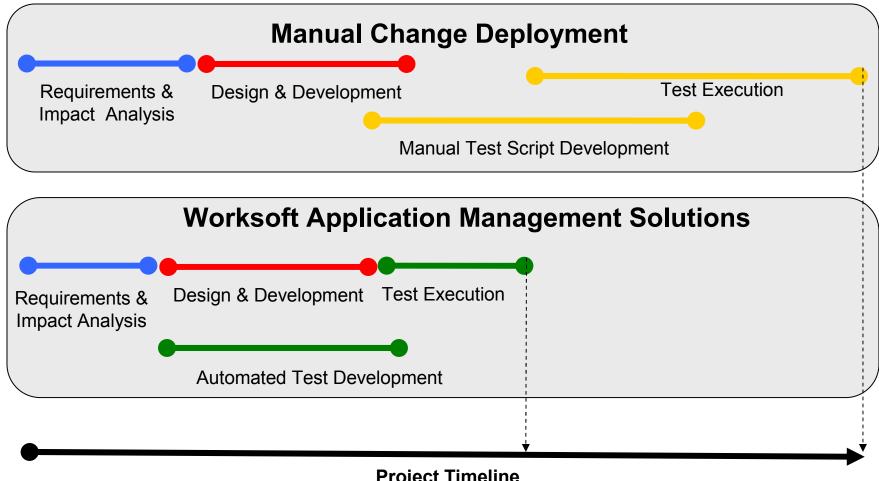
Versatile

Support provided for almost any kind of software technology used to build the enterprise/portal application





Certify Speeds Development Reducing Project Timelines



Project Timeline

BPP Documentation is real time, and auto generated

It Can Be Done

■ Dow Corning [Link to Case Study]

- Experts being lost to rotation, retirement
- Automation enabled knowledge capture, transfer to others
- 75% processes automated in 90 days
- 250 processes executed every night

Large Airframe Manufacturer

- 8 man months saved in first project
- Refreshed user knowledge of business processes
- Fewer emergency transports due to increased coverage



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Extensive Customer Experience























Husky Energy

























GraybaR









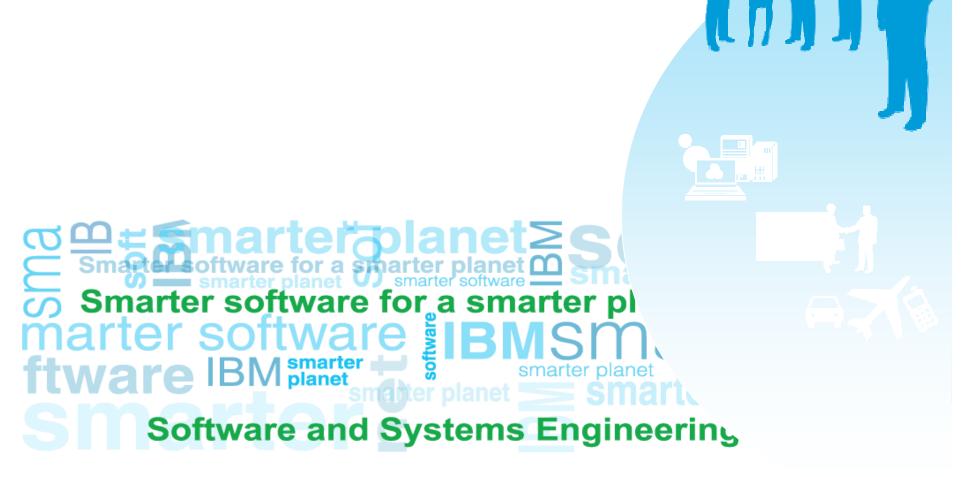








Green Hat Overview



Green Hat delivers better software quality with its unique virtualization and integration testing capabilities

Organization

- Founded in 1996, Green Hat has a built a strong expertise in integration testing and virtualization for testing
- Jointly headquartered in London, England and Wilmington, DE

Capabilities

- Makes automated testing simple for complex systems relying on Cloud, web services, messaging, SOA, ESB, BPM, SAP, etc.
- Enables earlier and more parallel, continuous testing across the development lifecycle

Technology

- Mature technology (version 5.3)
- Superior architecture for scalable enterprise deployments
- Broad support for middleware and applications
- Ready for IBM Rational software

Customers

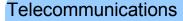
- 80+ customers
- Marquee financial, healthcare, government, and Telco customers
- Used by several GSIs, including IBM Global Services

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Green Hat customers include...



















Retail



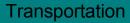


































The combination of IBM and Green Hat solutions delivers first class quality management and agile development capabilities

IBM is a leader in...

- Application lifecycle management
- Quality management
- Scaling agile development

Green Hat is a leader in...

 Integration testing and application virtualization

Quality Management Capabilities

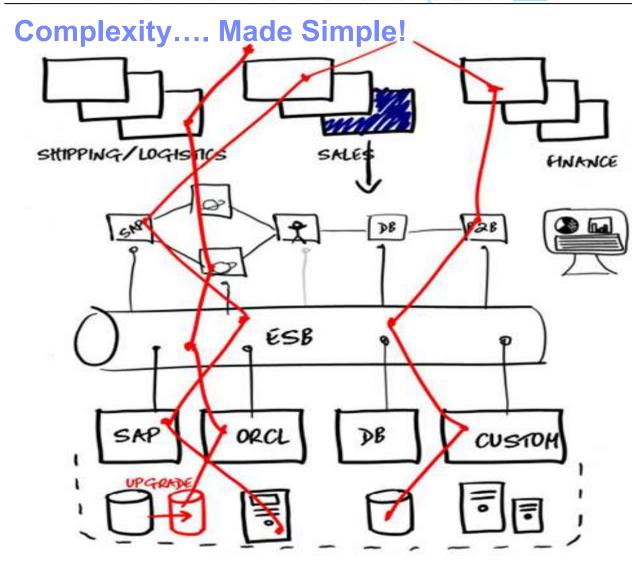
Dynamic Planning | Risk Management | Test Management | Analytics

Coverage Analysis | Defect Resolution

Agile Development Capabilities

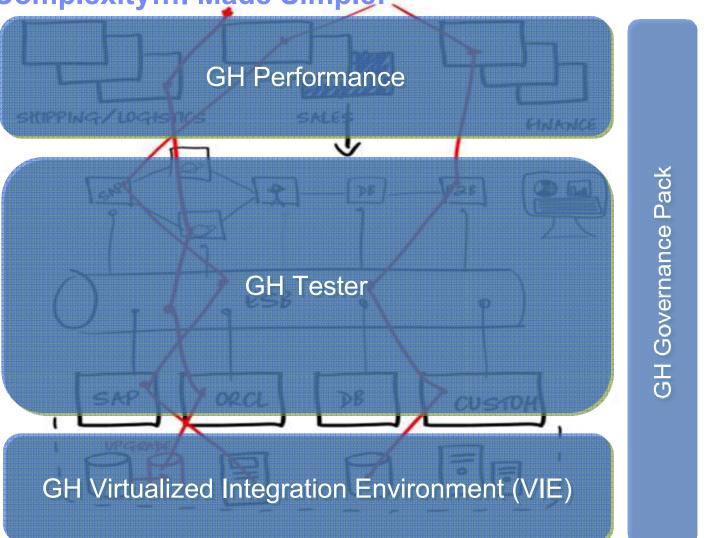
Analytics | Collaboration | Visibility | Process | Integration Testing First

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- Multiple layers of technology
- Multiple vendor platforms
- Complex transactions
- Complex dependencies
- Multiple stakeholders

Complexity.... Made Simple!



GH Management Pack

GH Build Pack

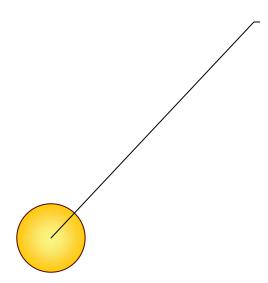
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Technologies: 70+

Messaging Protocols	SOA and ESB	Message Formats
ActiveMQ BEA Tuxedo Email (SMTP, IMAP) Files FTP/S HTTP/S JMS (JBOSS et al) IBM WebSphere MQ JBoss MQ SAP IDoc, BAPI, RFC & XI/PI Software AG's IB & IS Solace Sonic MQ FIX	CentraSite Oracle Fusion SCA Domain Software AG IS, BPMS Sonic ESB TIBCO ActiveMatrix UDDI Web Services WebSphere RR WSDL	.Net Objects Bytes COBOL Copybook ebXML EDI FIX Fixed Width HL7 IATA Java Objects MIME OAG SOAP Software AG Broker Docs
TCP TIBCO Rendezvous, Smart Sockets & EMS	Other Technologies	SWIFT TIBCO ActiveEnterprise XML (DTD, XSD, WSDL)
Custom	BPM Databases Log Files GUI	Custom

Functional Test Automation

Build and Send Payloads 1

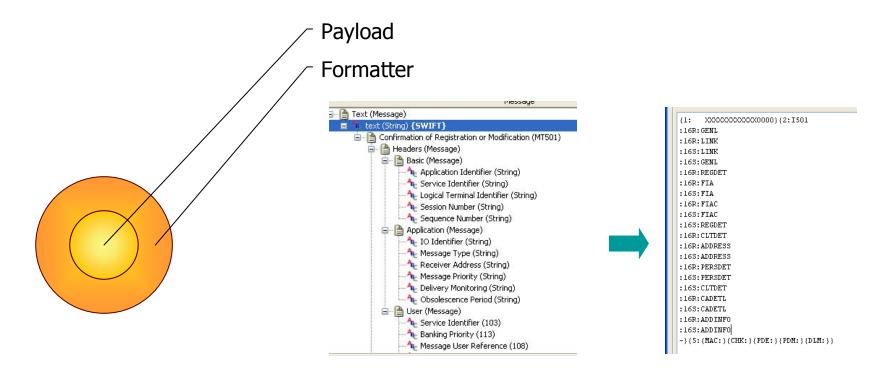


Payload

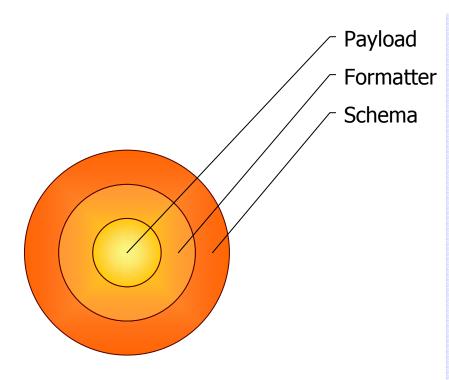
e.g. SWIFT, FIX, OFAC, Custom

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}{3:{103:}{113:}{108:}{119:}{115:}}{4:
:16R:GENL
:16R:LINK
:16S:LINK
:16S:GENL
:16R:REGDET
:16R:FIA
:16S:FIA
:16R:FIAC
:16S:FIAC
:16S:REGDET
:16R:CLTDET
:16R:ADDRESS
:16S:ADDRESS
:16R:PERSDET
:16S:PERSDET
:16S:CLTDET
:16R:CADETL
:165:CADETL
:16R:ADDINFO
:16S:ADDINFO
-}{5:{MAC:}{CHK:}{PDE:}{PDM:}{DLM:}}
```

Build and Send Payloads 2



Build and Send Payloads 3



SOAP XML

SWIFT COBOL Copybook

DTD XSD

WSDL HL7

EDI IATA

Text MIME

Byte Array Java Objects

OAG SAP BAP/RFC

FIX .Net Objects

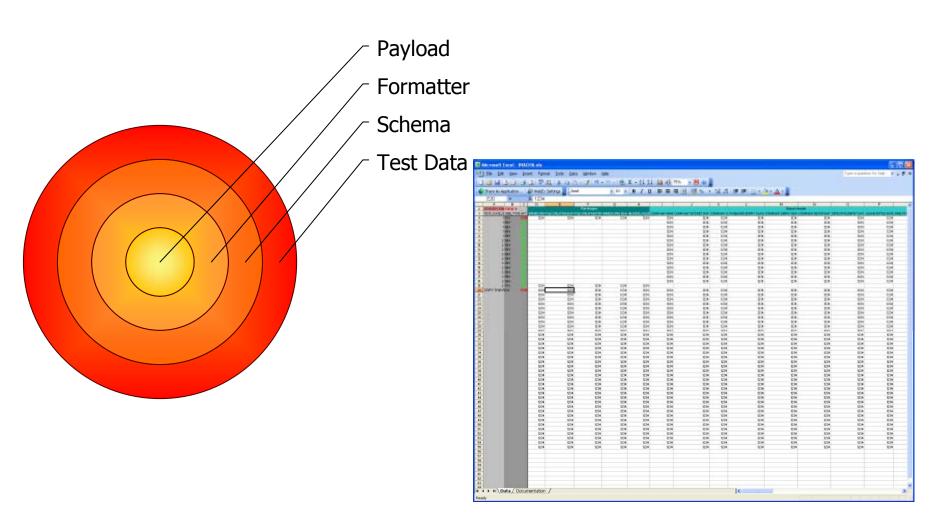
TIBCO ActiveEnterprise

webMethods IB and IS Documents

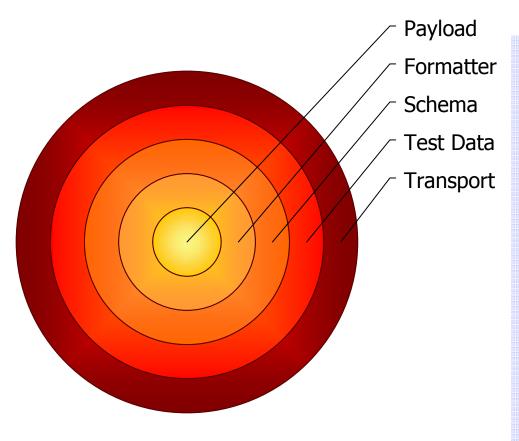
Custom... 161

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Build and Send Payloads 4



Build and Send Payloads 5



JMS webMethods

HTTP/S FTP

NDM Oracle/BEA

JDBC Sonic MQ

TCP/UDP PL/SQL

Flat Files Shell commands

TIBCO EMS TIBCO iProcess

TIBCO Rendezvous

IBM WebSphere MQ

Custom Transports...

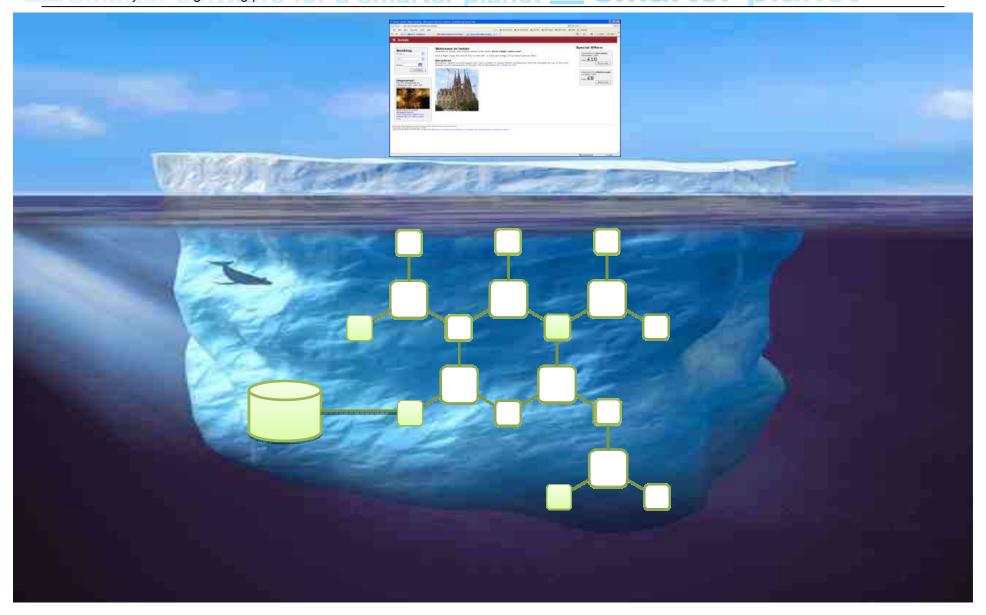
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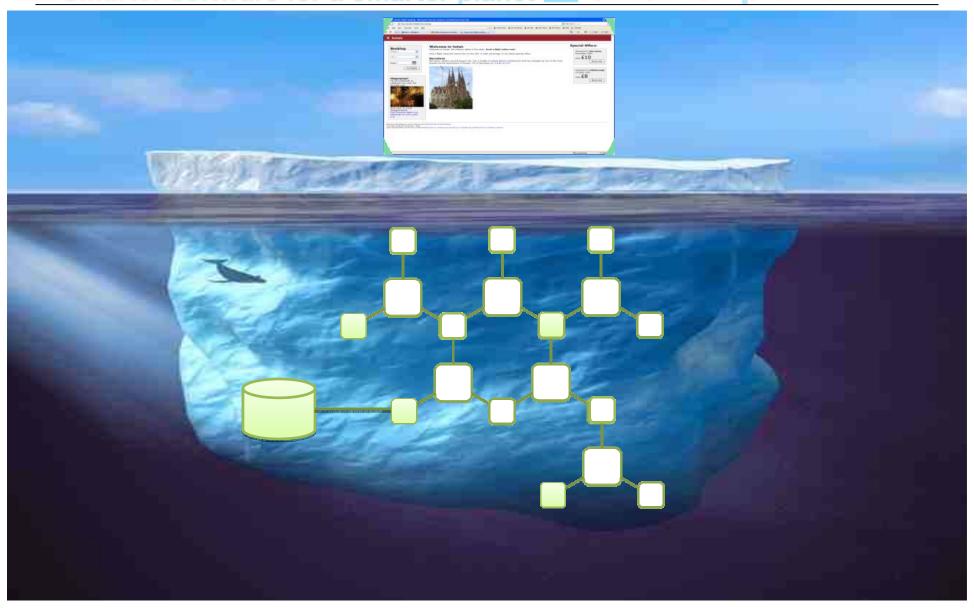


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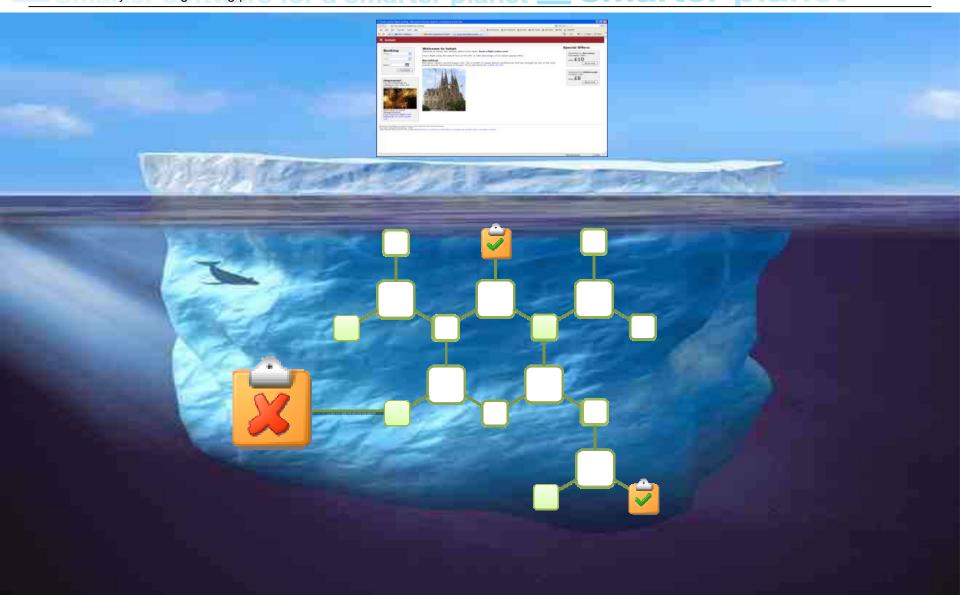


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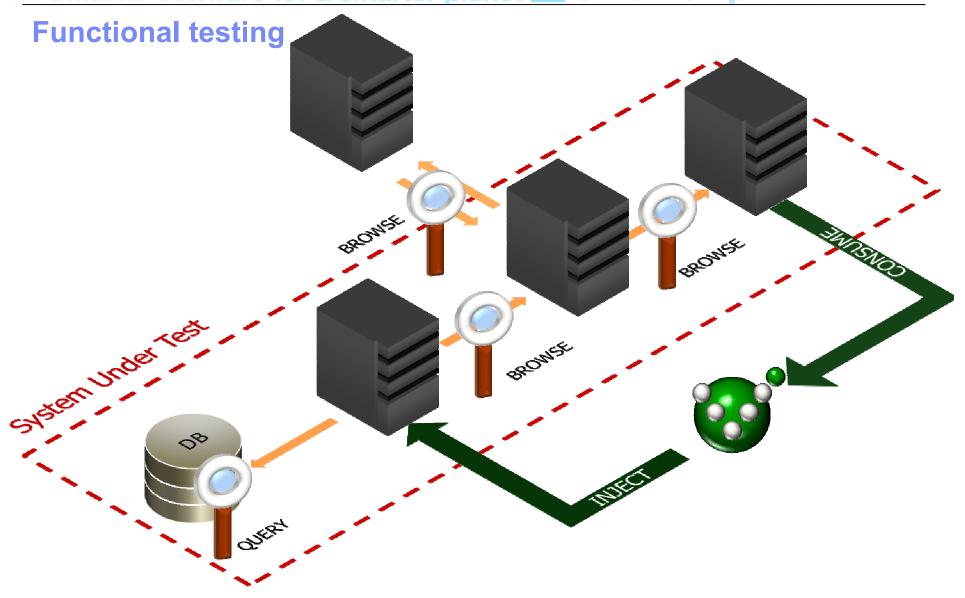
IBM



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Simple Virtualization

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Blockers for e2e testing

"Too costly to setup a test message feed for test" "We're still waiting for them to deploy"

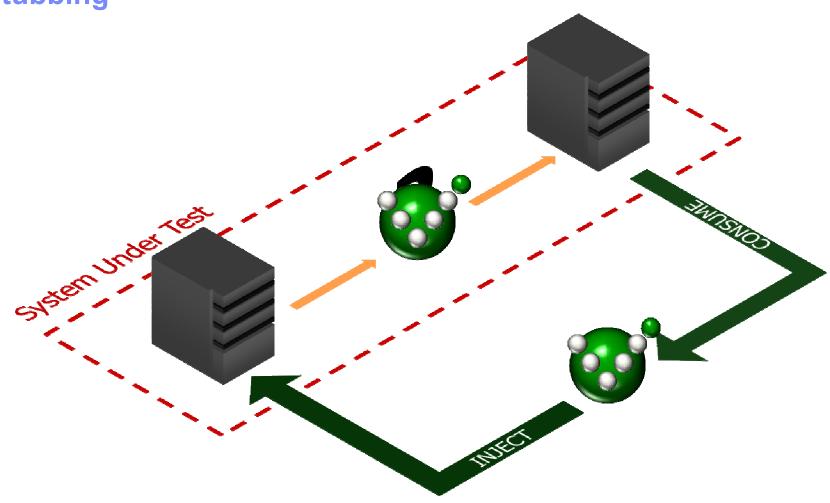
"We don't have anything to test against"

"The environment will be another 3 weeks"

"The dev team hasn't started work on it yet"

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Stubbing



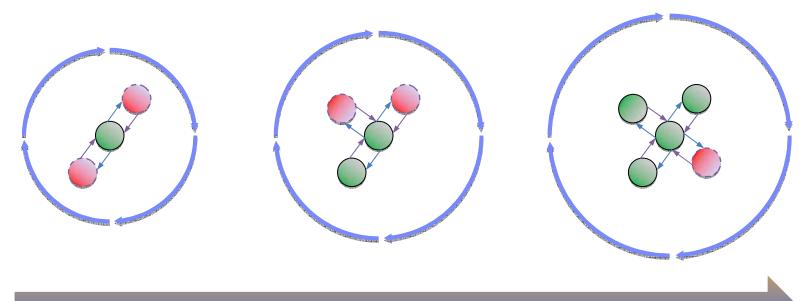
Incremental Integration Testing Software and Systems Engineering | Rational Particular |

Units are introduced into the continuous integration cycle in a prioritised, controlled fashion.

Units not yet built can be simulated and tested against..

Actual Component

Simulated Component



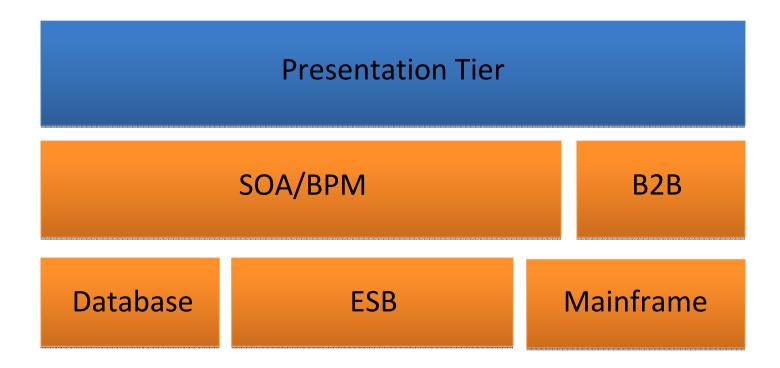
Incremental Integration Testing

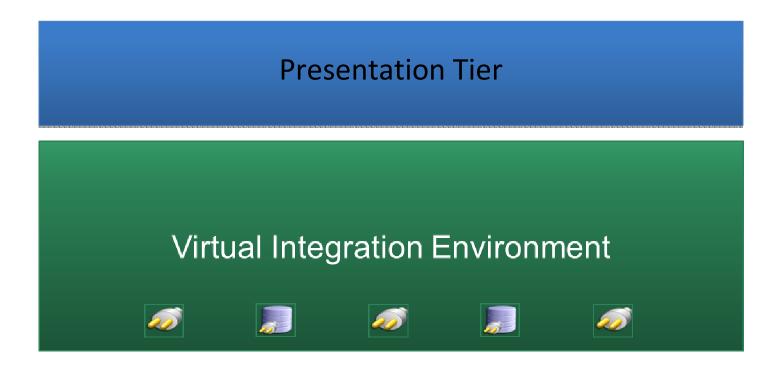
Complex/Orchestrated Virtualization

What is VIE?

"VIE is a means of virtualising a complete application domain and dependent services that are understandable and can be built without relying on teams of developers for coding"

- Tools for capture/analysis of the business domain
- Tools for automated generation of virtual applications
 - Extensible & code free (Stateful, Stateless, Behavioural, Model Driven)
- Management interfaces to enable remote administration
- Repository to enable reuse and collaboration





- Virtualise entire set of applications
- Users unaware of virtualisation

Virtual Applications Evolve as Project Matures

Problem	How VIE Solves It
In a Green Field, no systems exist at the beginning	Virtual Applications and their models can be built from interface definitions and fleshed out with whatever logic is required
Inconsistent access to resources in non- Green Field projects	Virtual Applications can be built easily from recordings of working systems
Business partner has no test system	Virtual Application replaces business partner
Don't want to modify system to facilitate recording/stubbing	VIE has a battery of techniques to circumvent this problem
Need to model <i>intended</i> as well as existing functionality	Virtual Applications can be built in conjunction with business rules



VIE Benefits...

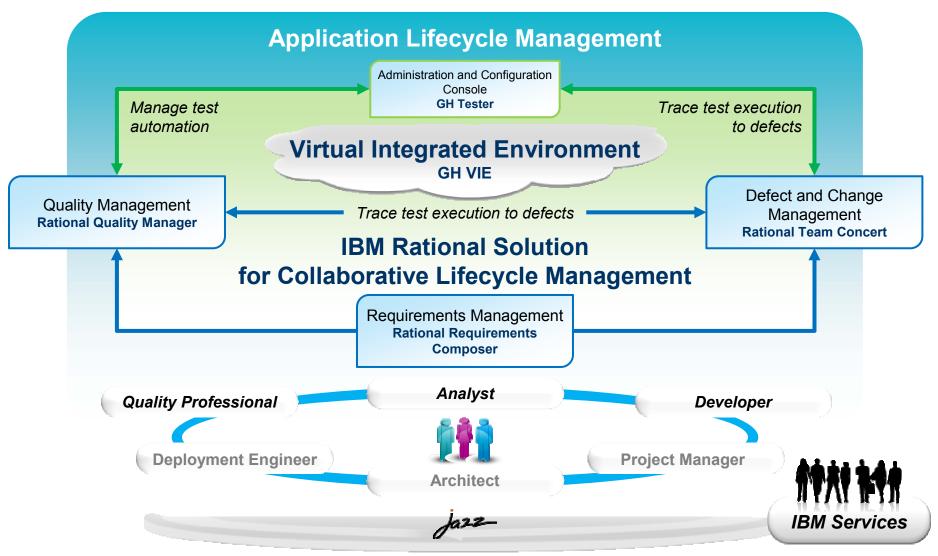
No need to modify application code	Variety of tools to enable creation of virtual service eg recording	Frees projects from external constraints eg databases
Simplifies management of Stub execution	Enables traceability over where stubs are running	Provides audit of who ran stubs and when
Enables simple versioning of stubs	Removes delays caused by late delivery of external interfaces	Speeds up development of stubs for testers and developers
Stubs can be reused and embellished to support different test cycles	Allows control over datasets being used across an environment	Enables erroneous data to be played back into systems
Removes the need for costly 3 rd party interface leasing	Let's developers get on with developing code not stubs	Puts testers back in control and removes dependency on other teams
Easily simulate "+1" changes to interfaces and environments	Enables multi interface, complex and stateful simulation easily	Limits risk and lowers integration issues when going into production



In Simple Terms, if you remember nothing else!

- Greater change frequency requires more regular releases, which means more testing
- So more organizations interested in reducing the cost and complexity of testing, and testing earlier in the lifecycle
- This means doing integration testing earlier, when only some of the components are available
- It also means testing at a different layer, more API and service testing than traditional UI test automation
- The offerings acquired from Green Hat address this problem from two directions:
 - More testing means more environments and more dependencies. GH VIE addresses this problem by providing a new way to deal with test environment, creating lightweight virtual counterparts of the components the system under test connects to, allowing test environments to be smaller, faster, cheaper and in the control of the individual developer or tester
 - When it comes to testing at a different layer, GH Tester is a flexible, extensible tool with out-of-the-box support for dozens of different technologies used behind the UI in the modern enterprise, be it SOAP, JMS or obscure file formats from mainframes sent over MQ 15 years ago, the same users can test all of these technologies earlier than they would with other traditional products

Test virtualization capabilities from Green Hat extend IBM Application Lifecycle Management





Conclusion





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2009 Quality Achievements

- ✓ Verification best practices, recommendations and test methodologies model in place. Improvements in Testers participation in requirements and design phase, Test Planning, Documentation, Tracking, Execution, Closing, Best practices, Tooling, Automation, resolved test team issues
- ✓ Regular monthly meetings with Test leads and testers, to share tools, best practices, productivity and quality improvements. XXXXI Test Corner Wiki and Lotus Connections Community in place to share knowledge.
- Consultancy to test teams to drive systematic improvement in product and solution quality
- ✓ Interface with other XXXXX Verification organizations/teams (i.e. QSE, etc.) to identify and contribute to best practices/methodologies
- Established links with Rational Quality management products and planned workshop on RQM
- ✓ Participation in XXXXi Test Architect Board activities to work towards consistency and continued improvement across XXXXi test teams
- ✓ Ongoing coaching and monitoring to testers and test leads to support their professional development and career plans and to improve Quality

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Measuring success

- Operational metrics
 - Show progress of implementation
- Business impact metrics
 - Show value of test automation
 - Defect arrival rates over time
 - Number of times a test case is executed before it passes
 - Time spent on execution of tests and analysis of results
 - Defects found by customers
 - % of test cases automated
 - % of time spent on test execution and analysis
 - Number of runs of a test suite
 - Number of environments covered per iteration
 - Number of assets contributed for reuse and reused



Next Steps – Learn and Explore



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 - ▶ Full Product Information
 - Product demonstrations
 - Product datasheets
- ibm.com/developerWorks
 - Download Evaluation Software
 - User Forums
 - Product tutorials
 - ▶ Tech Notes, etc...

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Additional resources

- Find out more about Rational Quality Manager
 - http://www.ibm.com/software/awdtools/rqm/
- Download the Rational Quality Manager Trial
 - Rational Quality Manager Trial on DeveloperWorks
- Learning resources Webcasts/Telcons/Podcasts.
 - Ensuring Lifecycle Quality through RQM integration capabilities
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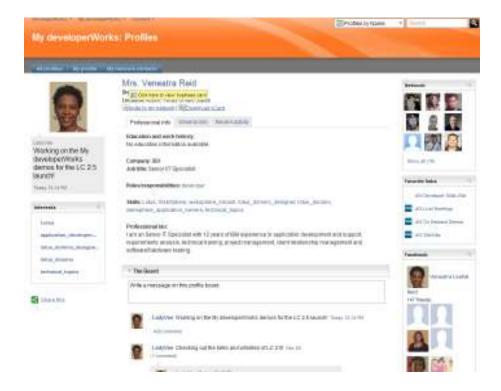


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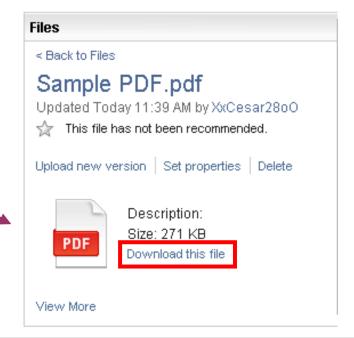
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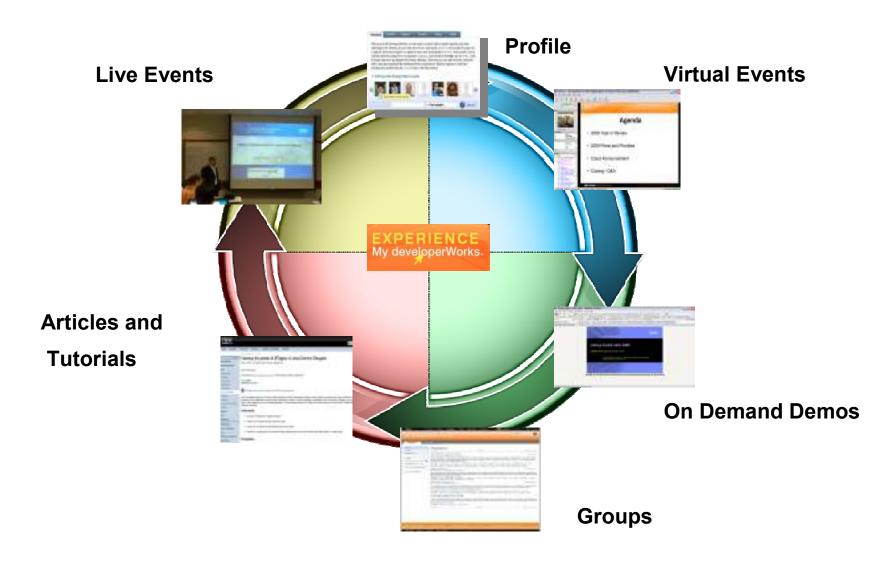
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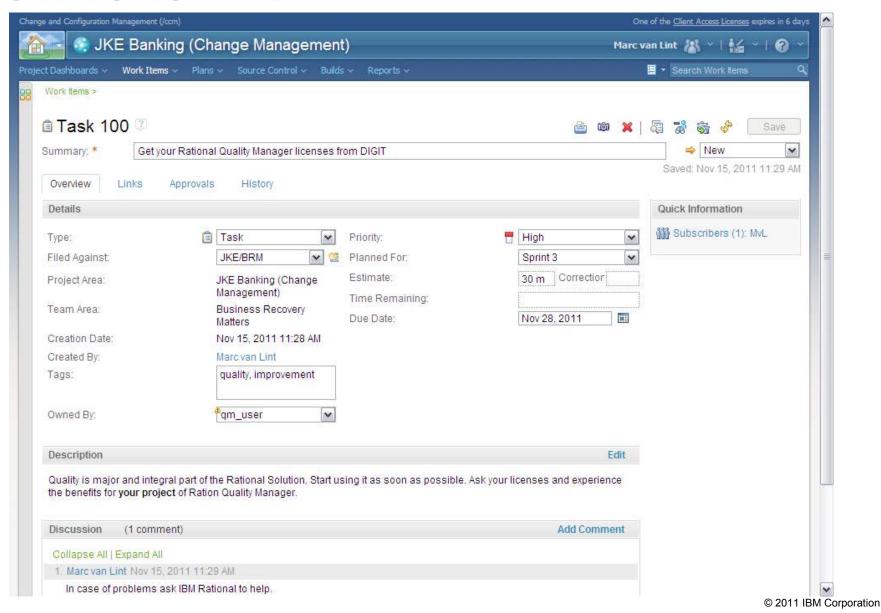


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