Innovare con sicurezza per aprire al futuro



Mariangela Fagnani

Il Cloud per migliorare la sicurezza



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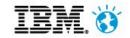


Agenda

- Cloud Security Concerns
- IBM approach for building a secure Cloud infrastructure
- Customer experience

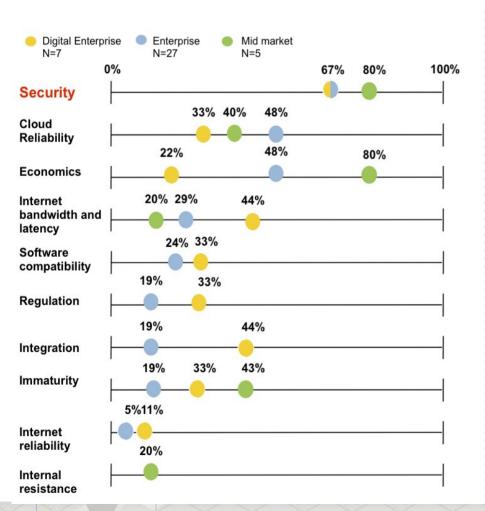




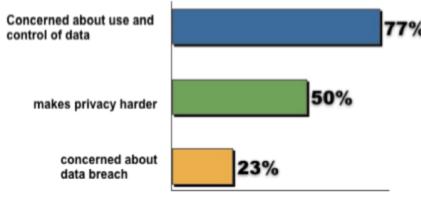


Security Remains a top concern of customers migrating to the cloud ...

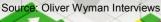
Two Studies Tell the Story...



In a recent IBM study on Cloud Security, IBM found organizations adopting the cloud had a number of concerns about security in the emerging technology.



Source: IBM Study on Cloud Security



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... due to many risk categories



Control

Many companies and governments are uncomfortable with the idea of their information being located on systems they do not control.

Providers must offer a high degree of security transparency to help put customers at ease.

Reliability

High availability will be a key concern. IT departments will worry about a loss of service should outages occur.

Mission-critical applications may not run in the cloud without strong availability guarantees.

Data

Migrating workloads to a shared network and compute infrastructure increases the potential for unauthorized exposure.

Authentication and access as well as protection along the data life-cycle become increasingly important.

Compliance

Complying with SOX, Data Privacy and other regulations may prohibit the use of clouds for some

Comprehensive auditing capabilities are essential.

Security Management

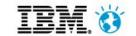
Even the simplest of tasks may be behind layers of abstraction or performed by someone else.

Providers must supply easy controls to manage security settings for application and runtime environments.









An Example of Security Challenge: Virtual Images Mobility

Virtualization is a building block inside the cloud computing paradigm. Inside cloud is crucial to move running application from one physical server to another to have systems management flexibility and better availability

...but some security Issues could wait through the journey from one host to another....

- •Today data are transferred without being encrypted;
- This means possible threats against the VM

...as well as on the target physical host

- Does the destination "fulfill" origin security policy and regulation?
- •What about the security of the target system?





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Cloud security requires a change of the usual security mindset, we need an interdisciplinary approach based on the following steps



Develop a strategy Based on Business Requirements Security Best practices

... think holistically



Design and **Implement**

Take a risk-based approach to security > ... prioritize workloads



Technology and Services

Select technologies and services

... modularity and standards are keys



Monitor & Audit

Proactively inspecting the infrastructure

... address new threats





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IBM Strategy: support customers with an unmatched synergy among solutions, products and services for both private and public cloud



Trusted Advisor

Solution Provider

Security Services

Research







Security for the Cloud

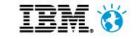
Security from the Cloud



Security & Privacy Leadership



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IBM built security services and solutions aligned with IBM Security Framework to address Client's concerns from any security perspective

PEOPLE AND IDENTITY

DATA AND INFORMATION

APPLICATION AND PROCESS

NETWORK, SERVER AND END POINT

PHYSICAL INFRASTRUCTURE

SECURITY GOVERNANCE, RISK MANAGEMENT
AND COMPLIANCE

Common Policy, Event Handling and Reporting

Professional Services Managed Services Services

Professional Cloud security services

We help you assess, plan and implement security solutions

Examples:

- Security assessment services
- Architecture, design and implementation services

2 Cloud Hosted Security services

We provide service from the cloud

Examples:

- Web Uniform Resource Locator (URL) filtering
- Security event log management

Cloud Security
Products

We provide products to protect the cloud

Examples:

- Virtual Security Server for VMWare
- Proventia IPS and Virtual IPS appliance

Vision: Be the trusted partner for professional, managed, and cloud security services for customers around the world



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IBM Security Solutions for the Cloud

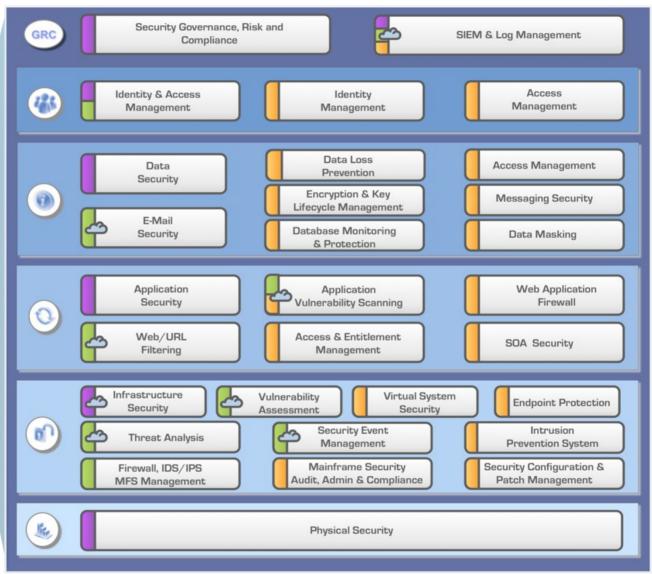


Managed Services

Products

Cloud Delivered







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Professional Cloud security services



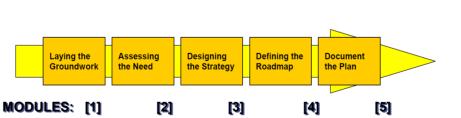
IBM Professional Cloud Security Services

Cloud Security Strategy Roadmap

Guides customers through their unique security and privacy concerns related to cloud computing and helps them to build a security roadmap for risk mitigation while still pursuing a cloud initiative

Key Features

- Education and guidance from knowledgeable IBM consultants on cloud security and privacy concerns during an interactive onsite working session
- Development of a cloud security strategy for risk mitigation including security measures and compensating controls
- Provides recommendations for cloud provider evaluation





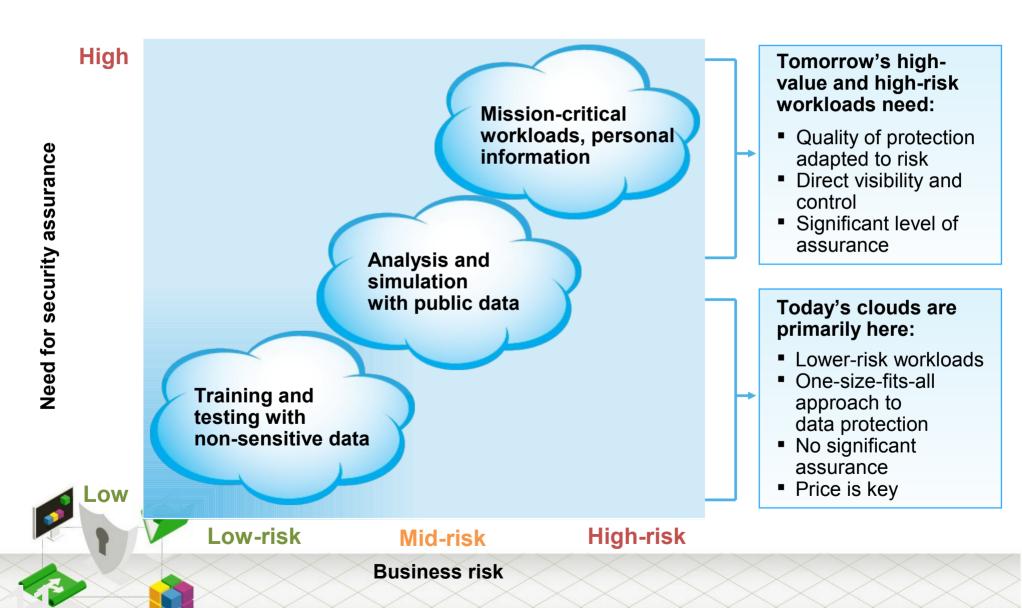


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One-size does not fit-all:

Different cloud workloads have unique risk profiles.





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IBM Professional Cloud Security Services





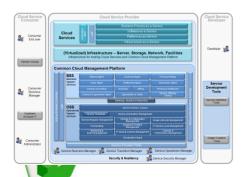
Cloud Security Assessment

Assist clients in evaluating the strength of the security architecture, policies and practices associated with their cloud solution against best practices for secure cloud computing in consideration of their security objectives

Key Features

- Evaluates client's existing or proposed cloud security infrastructure against industry best practices
- Develops maturity ranking of existing security posture in consideration of cloud security goals and gap assessment
- Provides specific recommendations on action items or considerations for addressing identified issues

















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IBM Cloud Security Products

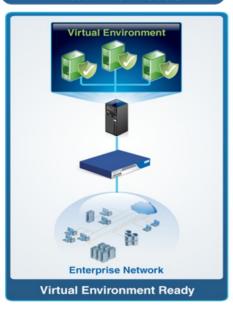
Cloud Security
Products



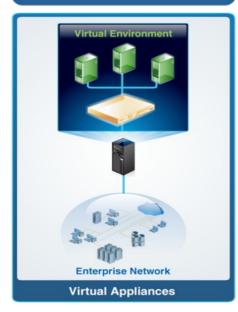
IBM Virtualization Security Solutions deliver products and services, optimized for virtualization

These solutions will enable customers to realize the benefits of virtualization while maintaining their security posture

Existing solutions certified for protection of virtual workloads



Threat protection delivered in a virtual form-factor



Integrated virtual environment-aware threat protection



IBM Virtual Server Security for VMware®

 An Integrated security partition able to protect all the VMs inside physical hosts





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Cloud Hosted Security services

management



IBM Cloud Hosted Managed Security Services

Cloud-based Security Services that help reduce costs and complexity, improve security posture, and meet regulatory compliance

From the Cloud - IBM Security Operations Centers

Cloud based



Vulnerability Management Service

Managed Web and **Email Security Service**

X-Force Threat **Analysis Service**



Offsite management of logs and events from IPS's. Firewalls and OSs Customers can access secure log/event archival of all aggregated security events for up to 7 years.

Subscription service



Proactive discovery and remediation of vulnerabilities, including temporal risk reporting for PCI **DSS** compliance

PCI - Approved Scanning Vendor



Clean pipe information- Protection against spam, worms, viruses, spyware, adware, and offensive content



Customized security intelligence based on threat information from X-Force research and development team

To the Customer - Offloading Security Tasks on the Ground





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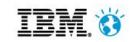
Cloud Hosted Security services

IBM Security Operations Centers

IBM has unmatched global network of Security Operations Centers (SOC) and Research facilities to extensively monitor real-time threats



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Security remains a top customer concern in shifting to Cloud infrastructures, thus presenting IBM an opportunity to demonstrate thought leadership

Security for the Cloud	Security from the Cloud		
Helping clients begin their journey to the cloud with relevant security expertise	Cloud-based Security Services that help clients reduce costs and complexity, improve security posture, and meet regulatory compliance		
Cloud Security Strategy Roadmap Cloud Security Assessment	Security Event and Log Management Vulnerability Management Services Managed Email / Web Security Services X-Force Threat Analysis Service		
Penetration Testing Application Security Assessment			
Identity and Access Management			

IBM Security Services are already providing support and delivery services to several of IBM's strategic cloud offering initiatives. . .

Dev/Test Cloud		Compute Cloud		Storage Cloud
 Intrusion Prevention device under management 		 Intrusion Prevention devices under management 		On going deployment
 Internal and External VMS (Vulnerability Mgmt Service) deployed 				

Penetration testing Security & Compliance Leadership

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An end to end approach from IBM Security Services addressed the need for stronger protection

The client

In 2008 suffered a significant attack against their systems. They didn't realize the full extent of the attacks until the FBI alerted them that year and in early 2009. We came to our Client as a company that shared the same concerns/challenges. A high profile global company with a large population of employee and IT spread around the world.

The challenge

- Client needed a solution able to analyze, correlates and store security events coming from the IT to recognize and stop attacks against his systems
- Client wanted to minimize the threat of viruses and other security threats that increase when employees boost the use of the Internet.
- The solution had to be "global", it would have been costly and complex to have specialized security analysts and specific solution appliances at each of its physical premises.

The solution

- IBM Security Services responded with an end-to-end security solution that included at its core IBM's cloud-delivered Security and Event Log Management (SELM 2.0)
- Solution also provided provisioning and management of a secure web gateway solution to all Client properties worldwide.

The value

- The solution provided highly scalable Internet protection at a fixed cost per employee.
- The managed services helped to ensure a smooth deployment worldwide
- The overall Opex of the managed solution was lower than having the same solution on premise
- Client selected IBM as their partner of choice, since IBM provides a global perspective and in-depth insight into the challenges that face



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