Roma, 24 - 25 gennaio 2013

Soluzioni per una Customer Experience efficace e appagante

Eugenio Barozzi Channel & ICS Technical Manager



AGENDA

Il portale: storia di una vision

BM**SoftwareNetwork**2013 Fare partnership con il Software IBM

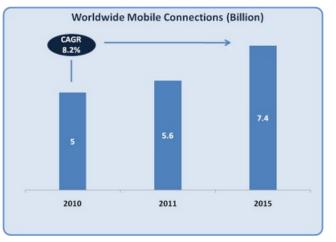
- Cosa ha scritto chi e quando? La gestione dei contenuti
- Posso usare il mio tablet? La gestione dei dispositivi mobili
- 11:00 Break
- Freeze police La sicurezza
- Scotty beam me up: trasformare un e-commerce in un \$ocial commerce

Due Aspetti fondamentali

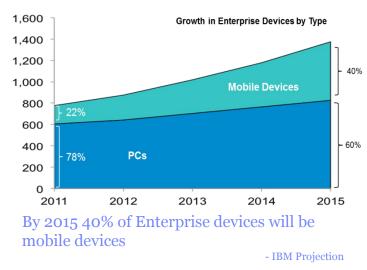
- La sicurezza in ambito mobile
 - BYOD
 - Apps
 - Network access
- La sicurezza in ambito applicativo
 - Web application
 - Mobile applications
 - Third party sw integration

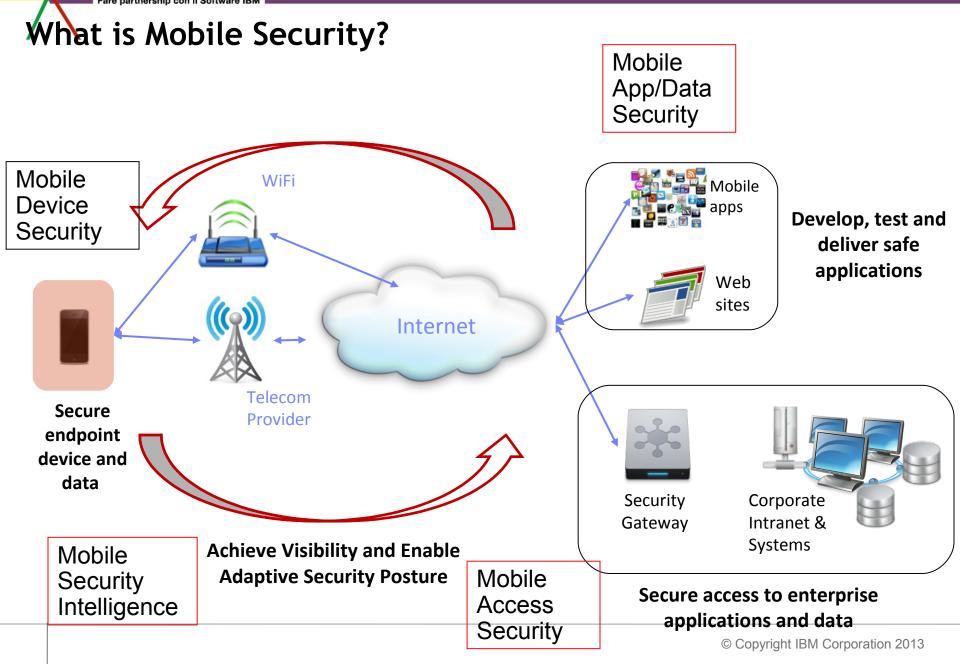
Mobile facts

- Mobile devices are pervasive in our daily lives and increasingly coming to work
- Chief Information Security Officers (CISOs) turn to IBM to help them manage the risks associated with mobility
- Mobile Security market is large and growing rapidly (approx. \$900M, CAGR >35%)
- IBM is committed to delivering on its secure mobile enterprise vision
- Compelling IBM Mobile Security Solutions that help customers address their challenges holistically
 - Mobile Device Management
 - Access Management of mobile users and their devices
 - Application Security achieved by employing vulnerability testing
 - Security Intelligence
- Mobile Security will drive demand for existing assets in our security portfolio



5.6 Billion connections growing to 7.4 by 2015 - Gartner





Mobile Security Solutions IBM Has to Offer

Achieve Visibility and Enable Adaptive Security Posture

Internet

Secure Data and the Device

IBM WorkLight Runtime for safe mobile apps Encrypted data cache App validation

IBM Endpoint Manager for Mobile

Configure, Provision, Monitor Set appropriate security policies Enable endpoint access Ensure compliance

Protect Access to Enterprise Apps and Data

IBM Security Access Manager for Mobile (TAMeb) Authenticate & authorize users and devices Standards Support: OAuth, SAML, OpenID Single Sign-On & Identity Mediation IBM Mobile Connect Secure Connectivity App level VPN

IBM QRadar System-wide Mobile Security Awareness

Risk Assessment Threat Detection

Develop and Test Mobile Apps

IBM WorkLight Develop safe mobile apps Direct Updates

IBM AppScan for Mobile

Vulnerability testing Dynamic & Static analysis of Hybrid and Mobile web apps



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Trends in Enterprise Mobility ...

The need for business agility along with changing employee behaviors will require enterprises to mitigate operational risk associated with mobility

Number and Types of	Mobility is Driving the	Increasing Demand for	Security Requirements
Devices are Evolving	"Consumerization" of IT	Enterprise Applications	Becoming More Complex
 1 Billion smart phones	 46% of large enterprises	 20% of mobile workers	 Threats from rogue applications and social engineering expected to double by 2013 50% of all apps send device info or personal details
and 1.2 Billion Mobile	supporting personally-	are getting business	
workers by 2014 Large enterprises	owned devices Billions of downloads	apps from app stores	
expect to triple their	from App Stores; longer	today 50% of organizations	
smartphone user base	term trend for app	plan to deploy mobile	
by 2015	deployment	apps within 12 months	
Smartphone Proliferation	% of Consumer v. Enterprise Devices	Enterprise Application Market	Assessment of Security Threats
In mm of devices 1,500 1,000 1,000 2008 2009 2010 2011 2012 2013 2014 2015 Symbian BADA Others Palm OS	100% 80% 60% 40% 27% 73% 73% 77% 79% 81% 83% 83% 85% 20% 2008 2009 2010 2011 2012 2013 2014 Consumer-Owned Enterprise Dedicated	\$15.0 12.0 12.0 56.5 6.0 3.0 2010E 2014E \$11.5 \$11.5 \$11.5 \$11.5 2014E	Lost/stolen device Rogue apps Social engineering II% Malware Identity theft Stolen data Denial of service Spam 0% 22% 67% 78% 56% 11% 44% In 2 years 33% 11% 22% 33% 0% 40% 60% 80% 10% 10% 10% 10% 10% 10% 10% 1

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Uniqueness of Mobile

Mobile Devices are Shared More Often

Smartphones and tablets are multipurpose personal devices. Therefore, users share them with friends, and family more often than traditional computing devices – laptops and desktops. Social norms on privacy are different when accessing filesystems vs. mobile apps



Mobile Devices are Used in More Locations

Smartphones and tablets are frequently used in challenging wireless situations that contrast with laptop friendly remote access centers. Laptops are used in a limited number of trusted locations



Mobile Devices prioritize User Experience

Smartphones and tablets place a premium on user experience and any security protocol that diminishes the experiences will not be adopted or will be circumvented. Workstation level security cannot be assumed unless they are dedicated devices



Mobile Devices have multiple personas

Smartphones and tablets may have multiple personas – entertainment device, work tool, etc. Each persona is used in a different context. Users may want to employ a different security model for each persona without affecting another.



Mobile Devices are Diverse

Smartphones and tablets employ a variety of different platforms and have numerous applications aimed at pushing the boundaries of collaboration. The standard interaction paradigms used on laptops and desktops cannot be assumed.



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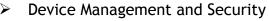
Challenges of Enterprise Mobility



Security and Privacy cited as the number one mobile adoption concern

- 2011 IBM Tech Trends Report

Adapting to the Bring Your Own Device (BYOD) to Work Trend



- Application management
- \triangleright

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Achieving Data Separation

- Privacy
- Corporate Data protection
 - Providing secure access to enterprise applications & data
- Secure connectivity
- Identity, Access and Authorization
 - Developing Secure Mobile Apps
- Vulnerability testing
 - Designing an Adaptive Security Posture
- Policy Management
- Security Intelligence

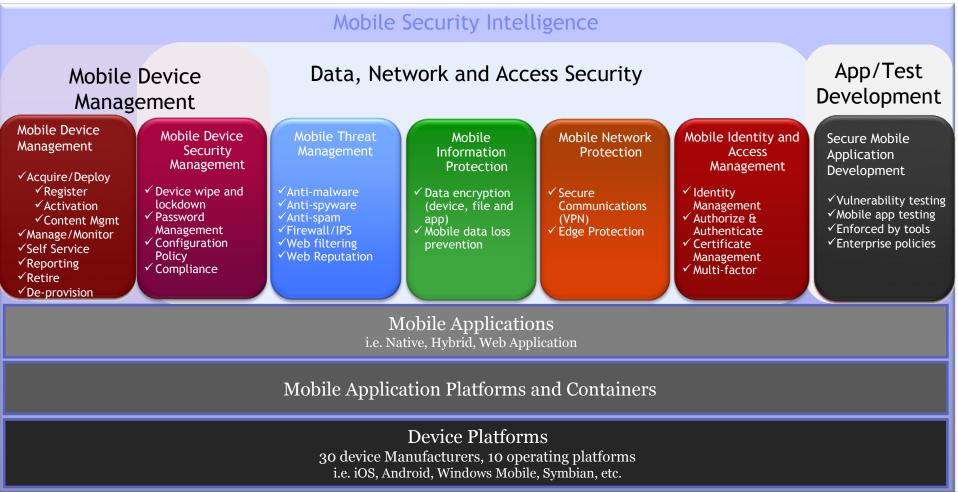






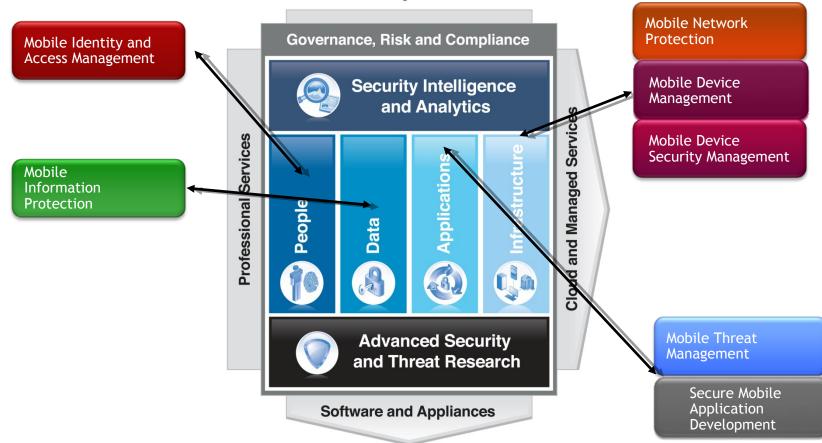
... Driving Key Set of Mobile Security Requirements

Mobile devices are not only computing platforms but also communication devices, hence mobile security is multi-faceted, driven by customers' operational priorities



Mobile Security Enabled with IBM Solutions

IBM can bring together a broad portfolio of technologies and services to meet the mobile security needs of customers across multiple industries



IBM Security Framework

ustomer Scenarios



Business Need: Protect Data & Applications on the Device

▶ Prevent Loss or Leakage of Enterprise Data

- Wipe
- Local Data Encryption
- ▶ Protect Access to the Device
 - Device lock
- Mitigate exposure to vulnerabilities
 - Anti-malware
 - Push updates
 - Detect jailbreak
 - Detect non-compliance
- ➢Protect Access to Apps
 - App disable
 - User authentication
- ► Enforce Corporate Policies



Business Need: Protect Enterprise Systems & Deliver Secure Access

Provide secure access to enterprise systems

- VPN
- Prevent unauthorized access to enterprise systems
 - Identity
 - Certificate management
 - Authentication
 - Authorization
 - Audit
- Protect users from Internet borne
- threats
 - Threat protection
- Enforce Corporate Policies
 - Anomaly Detection
 - Security challenges for access to sensitive data



Business Need: Build, Test and Run Secure Mobile Apps

Enforce Corporate Development Best Practices

- **Development tools**
 - enforcing security policies

▶ Testing mobile apps for exposure to threats

- **Penetration Testing**
- Vulnerability Testing
- ➢ Provide Offline Access
 - Encrypted Local Storage of Credentials
- Deliver mobile apps securely
 - Enterprise App Store
- Prevent usage of compromised apps
 - Detect and disable compromised apps

Application Security Solution: WorkLight



Security by Design

 Develop secure mobile apps using corporate best practices
 Code Obfuscation



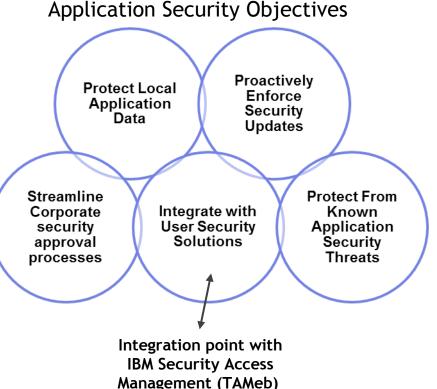
Protecting Mobile App Data ✓Encrypted local storage for data, ✓Offline user access

- ✓ Challenge response on startup
- App Authenticity Validation

✓ Enforcement of organizational security policies



Enforcing Security Compliance ✓ Direct Updates ✓ Integration with User Security Solutions





App Management

✓ Analytics

Remote Disabling of apps

Application Security Solution: AppScan

Detection of Vulnerabilities before Apps are Delivered and Deployed

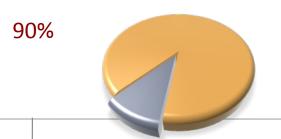
Known vulnerabilities can be addressed in software development and testing
Code vulnerable to known threat models can be identified in testing
Security designed in vs. bolted on

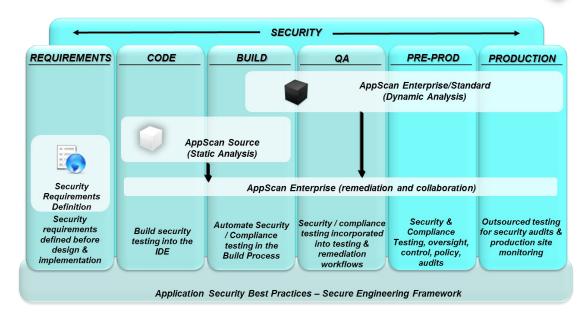
Leverage AppScan for vulnerability testing of mobile web apps and web elements (JavaScript, HTML5) of hybrid mobile apps

Apps vulnerable To Client-side JavaScript vulnerabilities



Applications with issues in 3rd Party JavaScript code





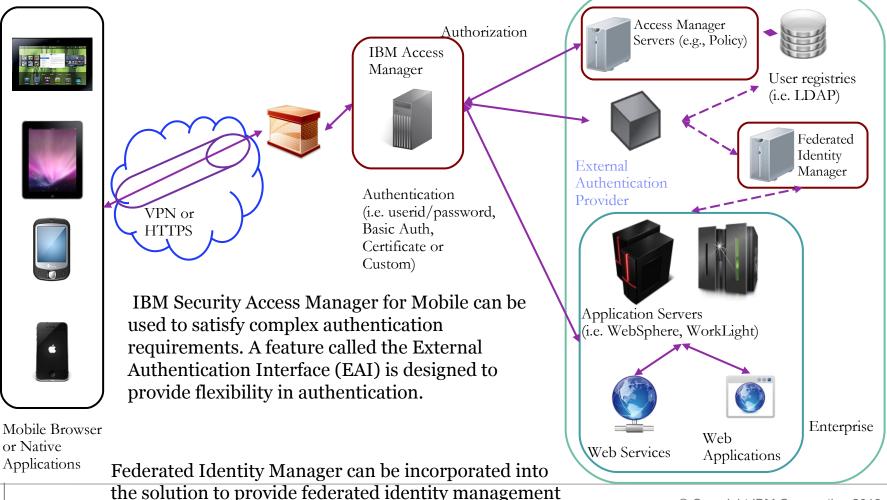
Dynamic Analysis/Blackbox

Static Analysis/Whitebox

User Security Solution: IBM Security Access Manager for

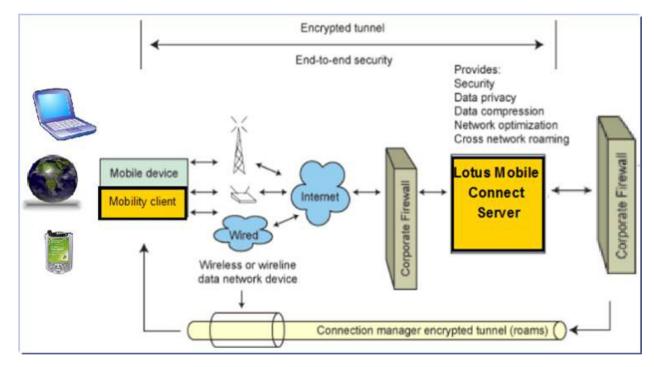
Mobile (current product name: Tivoli Access Manager for e-business -TAMeb)

Delivers user security by authenticating & authorizing the user along with their device. Supports open standards applicable to mobile such as OAuth



Solution: IBM Mobile Connect

Delivers secure connectivity from mobile devices to back-end systems and adapts to a mobile user's unique requirements such as roaming support and cost-based routing



A high availability intelligent solution providing:

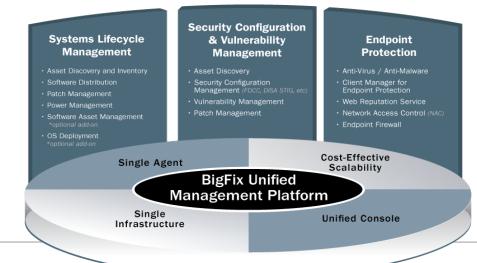
- ✓ Mobile VPN
 - ✓ SSL VPN
- ✓ Least cost routing & data optimization
- ✓ End-to-end encryption

Device Security Solution: IBM Endpoint Manager For Mobile

Delivers device security by providing visibility of the devices connected to the enterprise, and supports core capabilities such as device lock, selective wipe and jailbreak detection.

A highly-scalable, unified solution across platforms, device types, and IT functions providing:

- Near-instant deployment of new features and analytics reports in to customer's environments
- A unified systems and security management solution for all enterprise devices
- Platform to extend integrations with Service Desk, CMDB, SIEM, and other information-gathering systems to mobile devices



- Advanced mobile device management capabilities for iOS, Android, Symbian, and Windows Phone
- Unified management approach capable of automatically enabling VPN access based on security compliance
- Security threat detection and automated remediation
- Will be used internally, extending IBM's existing 500,000 device endpoint management deployment

Mobile Security Intelligence: QRadar

Delivers Mobile Security Intelligence by monitoring data collected from other mobile security solutions - visibility, reporting and threat detection

Integrated

Intelligent

Automated

- Unified collection, aggregation and analysis architecture for:
 - Application logs
 - Security events
 - Vulnerability data
 - Identity and Access Management data
 - Configuration files
 - Network flow telemetry
- A common platform for
 - Searching
 - Filtering
 - Rule writing
 - Reporting functions

A single user interface for

- Log management
- Risk modeling
- Vulnerability prioritization
- Incident detection
- Impact analysis tasks

- ✤ Ingest log data and events from:
 - ✓ Endpoint Manager for Mobile Devices
 - Access Manager for Mobile
 - ✓ Mobile Connect
 - ✓ WorkLight

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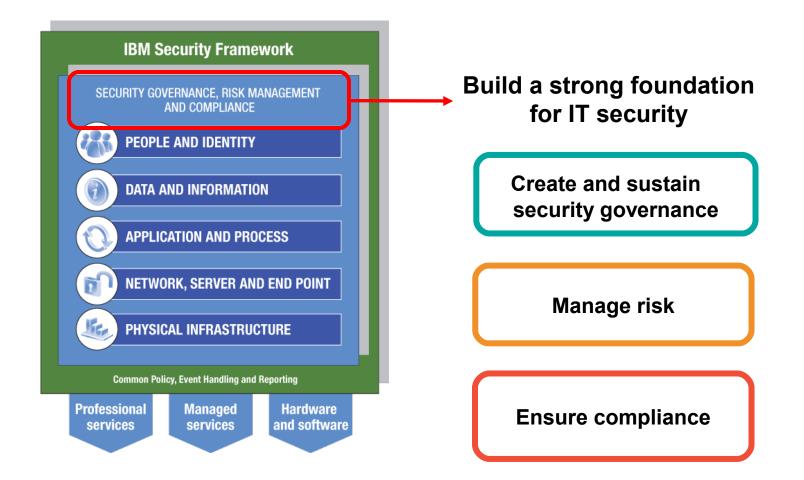
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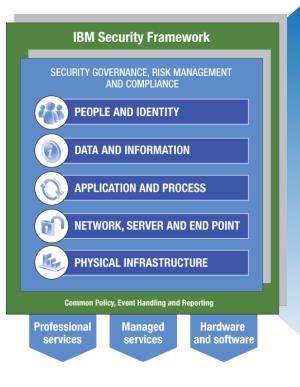
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BA Security Framework helps you address key challenges of cost, complexity and compliance



The Framework identifies five security focus areas as starting points





PEOPLE AND IDENTITY Mitigate the risks associated with user access to corporate resources

1

DATA AND INFORMATION Understand, deploy, and properly test controls for access to and usage of sensitive data



APPLICATION AND PROCESS Keep applications secure, protected from malicious or

fraudulent use, and hardened against failure



I.

NETWORK, SERVER AND END POINT Optimize service availability by mitigating risks to network components

PHYSICAL INFRASTRUCTURE

Provide actionable intelligence on the desired state of physical infrastructure security and make improvements



for more information

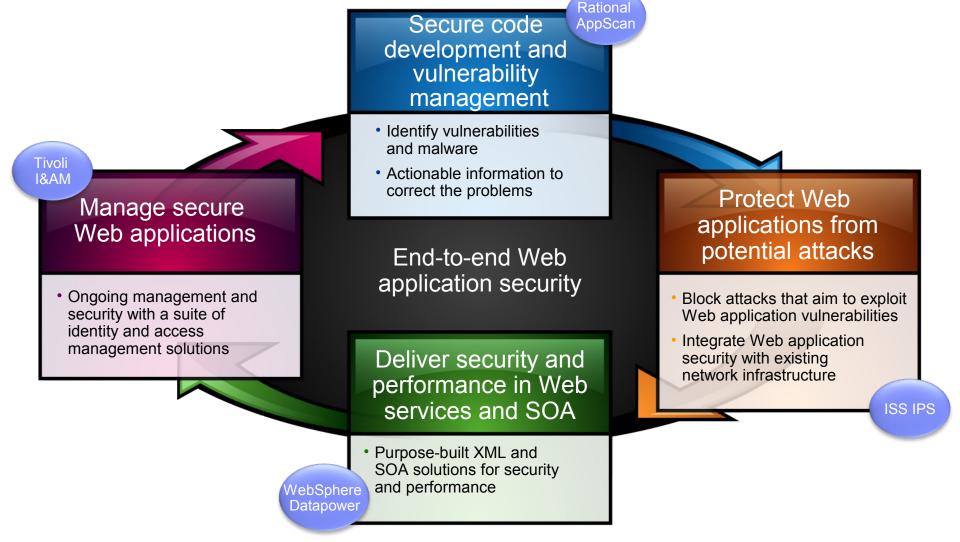
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BA Security portfolio can help you meet challenges in each security focus area

Framework	Challenges		
PEOPLE AND IDENTITY	 Manage identities Control access to applications 	 Audit, report and manage access to resources 	
DATA AND INFORMATION	 Protect Critical Databases Messaging Security and Content 	 Monitor & manage data access Prevent Data Loss Encryption 	
	Filtering		
APPLICATION AND PROCESS	 Ensure Security in App Development Discover App Vulnerabilities 	Embed App Access ControlsProvide SOA Security	0
 NETWORK, SERVERS & ENDPOINTS 	 Protect Servers, Endpoints, Networks, Mainframes 		
PHYSICAL INFRASTRUCTUR	 Video Surveillance Command and Control 	 Video Analytics 	
		Click 🚺 for mo	re information

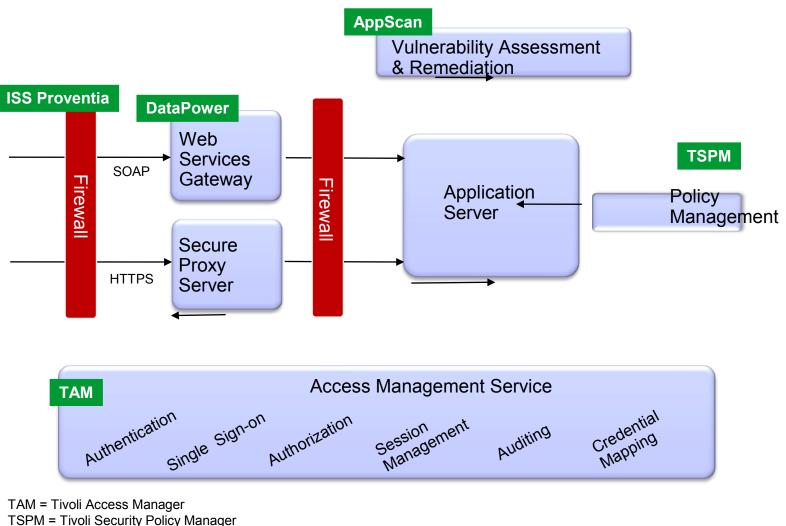




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BA Security Solutions End-to-End Application Coverage



TSPM = Tivoli Security Policy Manag DataPower = Secure XML Gateway