

S01

Consolidation Data Analysis Toolset

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IBM **@server** xSeries
Technical Conference

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Why Consolidate?

- Many corporations suffer from "server sprawl", where large numbers of servers consume vast quantities of power and rack space, driving up operational costs
- Microsoft support for Windows NT 4.0 ends on December 31, 2004
- For a variety of reasons, Intel-based servers are seldom fully utilized
 - Vendors discourage mingling disparate applications on a single server
 - Most applications do not need the full capacity of modern servers
- IT staff must monitor and update each system individually, often having to deal with different operating system versions or hardware configurations



- Saves money through an overall reduction in the number of servers
 - Reduces server maintenance costs
 - Reduces administration costs
 - Reduces energy and floor space costs
- Reduces administration complexity by using state-of-art technology to manage fewer, more robust servers
- Fewer enterprise level systems can replace the commodityclass machines and increase overall reliability
- Improve disaster recovery
- Better accommodate future growth
- Improve physical and network security



IBM xSeries 'miniAlign'

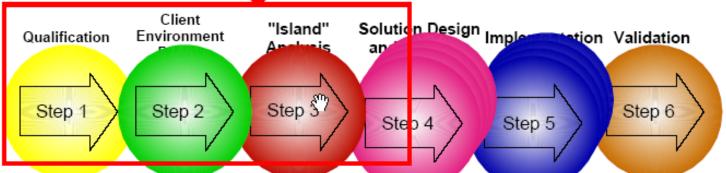
- Direct subset of IGS' patented 'Align' methodology
- Over 500 studies in Americas in past 2 years
- 95% competitive environment
- 92% success rate
- 'Elevator Pitch':
 - Agreed Success Criteria, commitment to implement
 - IBM makes significant investment to fund study
 - 4-6 week process, start to finish
 - Little customer resource required
 - Implementation Services available



xSeries miniAlign Process

ALIGN Server Consolidation Methodology: Process Steps

miniAlign



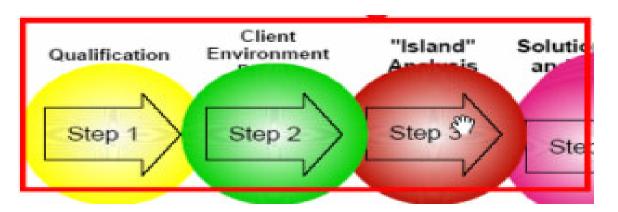
- Understand and document business issue and IT strategies
- ► Prioritize issues
- ► Describe potential benefits and organizational implications
- ► Propose further work if warranted

- Collect client application and server information
- Develop initial concept of potential consolidation solutions
- Develop list of ongoing issues

- ► Analyze client's ► A server and application inventory
- Develop a consolidation matrix based on client priorities and propensity to consolidate
- ► Develop prioritized project list
- Scope projects and create business proposal

- Systems Management (Availability / Performance / Service Levels / etc.)
- Operational / Skill issues
- Application affinities, dependencies and interrelations
- Facility / Data / Security Issues
- Networking systems
- Disaster recovery planning
- ► Financial Assessment
- Develop Target Model & Proposals
- ► Develop Project Plan

- Assess the overall consolidation effort
- ► Provide feedback to sponsoring executives
- ► Develop IT policies to maintain enhanced server environment





• Process Steps:

- Qualification > Nomination Form
- Profile Environment > CDAT
- "Island Analysis" > SCON SWAT team
- Solution Development > Proposal (Fee based):
- Implementation > Lab Services



Process Steps:

- Qualification >
 - CDAT

Nomination Form

- Profile Environment >
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Qualification > Nomination Form

eXpresSCON Opportunity Nomination Form	
i i i i i i i i i i i i i i i i i i i	V1.3 1/01/2004
Opportunity Description / Contact Info	Page 1 of 3
Opportunity Description / Contact into	raye i oi o
Company Name:	
Division/Project ID if multiple studies:	
Location:	
Siebel/OMNotes #:	
Omsys/Siebel xSeries Revenue \$:	
Client rep/Notes ID:	
Region/ Area #:	
xSeries rep/Notes ID	
FTSS/Notes ID	
BP name if applicable:	
Contact info:	
IGS involved? Yes- contact/Notes ID:	
Contact 1, Primary Decision Maker Name:	
Title:	
Phone:	
Email:	
L maii.	



Qualification > Nomination Form

1	
eXpresSCON Opportunity Nomination Form	V1.3 1/01/2004
Technical Information	Page 2 of 3
Success Criteria:	
(i.e.) "Consolidate SQL Serves by 3:1"	
or "Reduce file/print Servers from 15 to 5"	
Which two islands of servers wթչվd the	
customer like us to study?	
(Additional islands are additional cost)	
Total # Wintel servers:	
# Servers in scope of study:	
(potential addt'l cost if > 200)	
Incumbent vendor:	
Do NOT include servers faster than # Ghz:	
(Normally exclude 1.5Ghz and greater)	
Has customer agreed to implement on xSeries if	
we deliver a proposal that meets the agreed	YES/ NO
objectives stated above?	(delete one)
Desired Start Date	
CDAT requested? Est run date:	
# days if extended run:	
(Customer must provide additional server	
function/usage data to supplement CDAT info)	



Qualification > Critical Success Factors

Objective 1: Server Reduction

- •Reduce total number of development servers by 70% within the 12 months of implementation.
- •Reduce total number of QA servers by 70% within the 12 months of implementation.
- •Reduce total number of production servers by 50% within 24 months of implementation.

Objective 2: Improve Service Level/Improve Server Manageability

- •Implement a server consolidation process which will improve service levels to the business owner by 15%. The term service level includes enhance performance, manageability and system availability.
- •Implement a server consolidation process that decreases the total of cost ownership by 30%.

Objective 3: Return on Investment

•Development/QA/Production Server Consolidation: Implement a solution which will provide a ROI within 12 months of the implementation, while taking into consideration our current hardware and software investment.



Process Steps:



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CDAT Tool Highlights

- Performs the critical data collection process required for xSeries 'miniAlign' study
 - CDAT can access all Wintel servers, not just IBM
 - Gathers ~ 75-80% of data required for study
 - Additional customer data required ('User counts', 'Location', etc.)
- Developed, maintained by ICMT ("IBM Director")
- No installation of agents on the target systems
- Uses only published calls/API's ('Enumerate')
- Tunable to minimize network traffic
- Does not store password information
- Does not read disk data
- 30 day license key



CDAT Runtime Requirements

- A user ID and password with administrator privileges for domains containing target servers.
 - If organization has multiple domains, trust relationships must be in place in order for CDAT to access all servers using one common id and password.
- Browser service must be turned ON for all target servers (for full Discovery)
 - Or customer provide servername / IP list of servers
- Share on admin\$ must be turned ON for all target servers



Limitations

- All data required by miniAlign cannot be collected by CDAT
 - i.e. Physical location of servers (if multi-site)
 - # Concurrent users non-infrastructure servers
 - ? Test/Dev/Production
- 'Dropdown' selection for some customer supplied data
 - Can use customer server inventory data if avail



Using CDAT Features



CDAT Features

- Network discovery
 - Automatic
 - Server Name / IP address .txt file
- On-screen data display
 - IBM Director look and feel
- Database management
- Data Collection Wizard
- Export to miniAlign spreadsheet
- Enterprise Data Collector



Network Discovery

- Automatic Background discovery
 - Discovers Windows domains and servers in connected and trusted domains
- Classifies the discovered servers
 - MS SQL Servers, DB2 Servers, Domino Servers, MS Exchange Servers, Windows Servers, Netware Servers, AIX Servers, 'Other' servers
- Remote discovery over WAN thru 'IP_Address' option

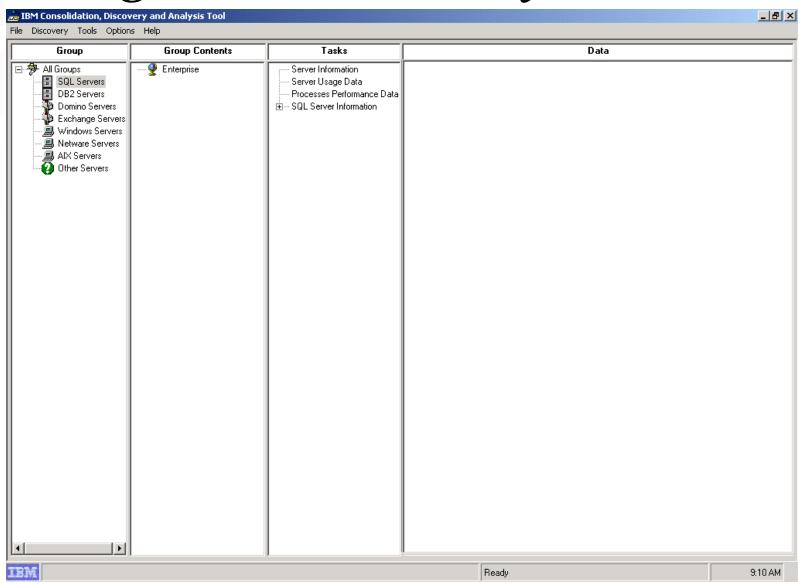


Network Discovery

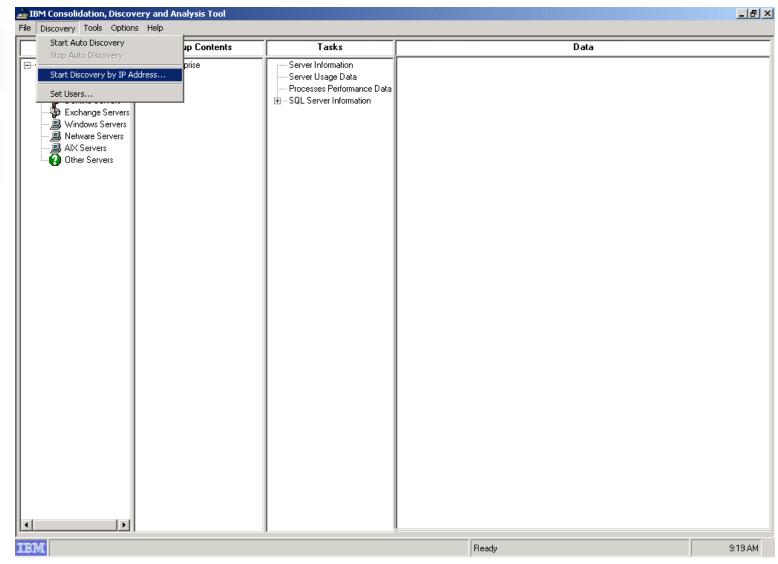
- Discovery by IP Address
 - IP Address Range (subnet)
 - IP Addresses in a text file (from DNS servers)
- Can also use Server Names in input text file
- Or combination
 - Recommend use of Server Name wherever possible to assist with adding of additional data (location, user counts, etc.)

Background Discovery (Default)



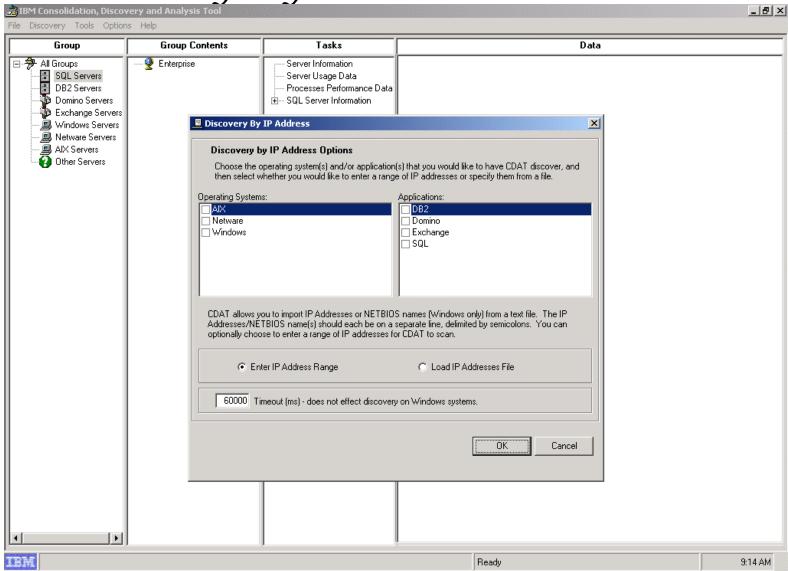


Discovery by IP Address (Option)





Discovery by IP Address







```
mc-name.txt - Notepad
                                                                     File Edit Format Help
mcnstl02;
mcnstlo3;
mcnstl04;
mcnstl05;
mcnstl100;
mcnst123;
mcnstl21;
mcnstl20;
mcnstl22;
mcnstl25
mcnstl26;
mcnstl37:
mcnstl29;
mcnstl30;
mcnstl36;
mcnstl47
mcnstl45;
mcnstl40:
mcnstl41;
mcnstl43;
mcnstl48;
mcnstl51;
mcnstl49;
mcnstl50;
mcnstl55;
mcnstl73;
mcnstl71;
mcnst172:
mcnstl80;
mcnstl91;
mcnstl96;
stletrust1;
stlbmc1;
stlldrps;
stlldrps1;
stlldrps2;
stllms;
stlpora1;
stlmymc1;
stltčoreĺ;
stltest5;
stltdir1;
|stl-a102;
```

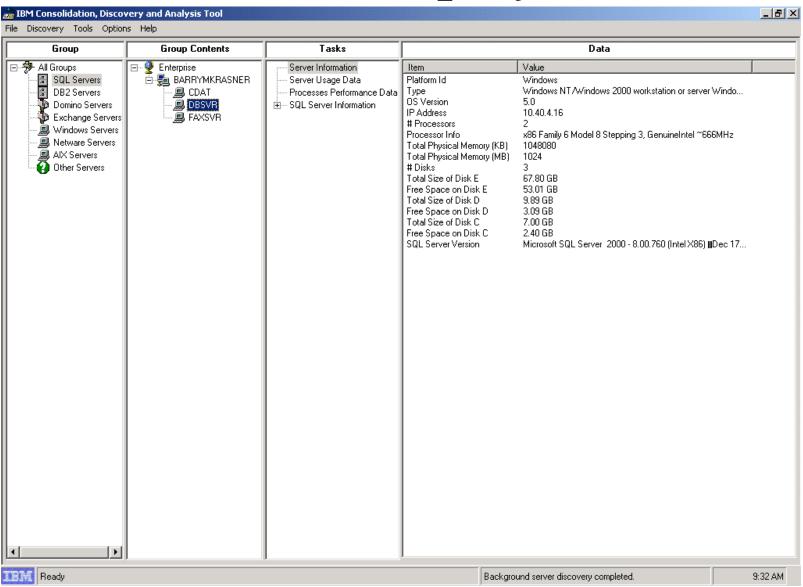


On-screen data Display

- Click on a server node in the "Group Contents" pane
- Data is displayed for that server in the "Data" pane
- Data is refreshed every time the user clicks on a server
- Must be logged in with Administrator ID
 - Will be prompted for User/PW if Access Denied







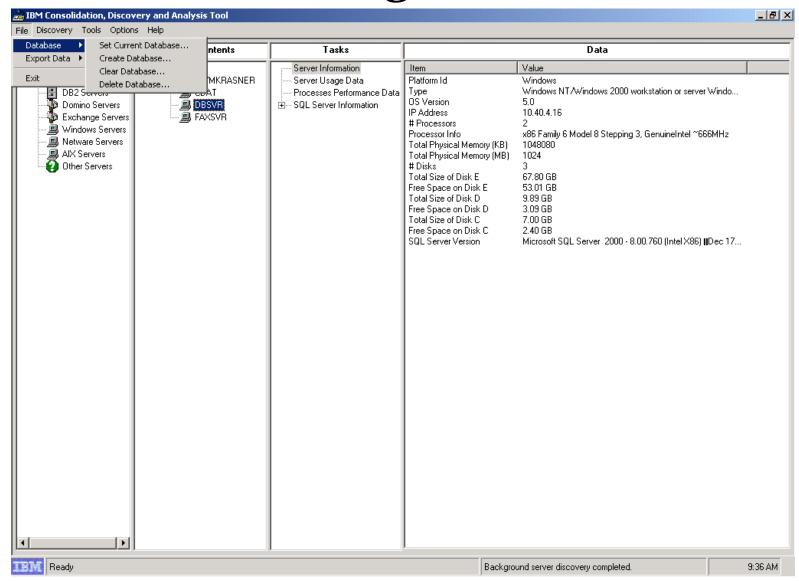


Database Management

- CDAT stores data collected for servers in a SQL Server-compatible database (MSDE)
- Database functions
 - (Select db server: 'Local'/dropdown list)
 - Create (new)
 - Clear (contents)
 - Set Current Database (select DB file to export)

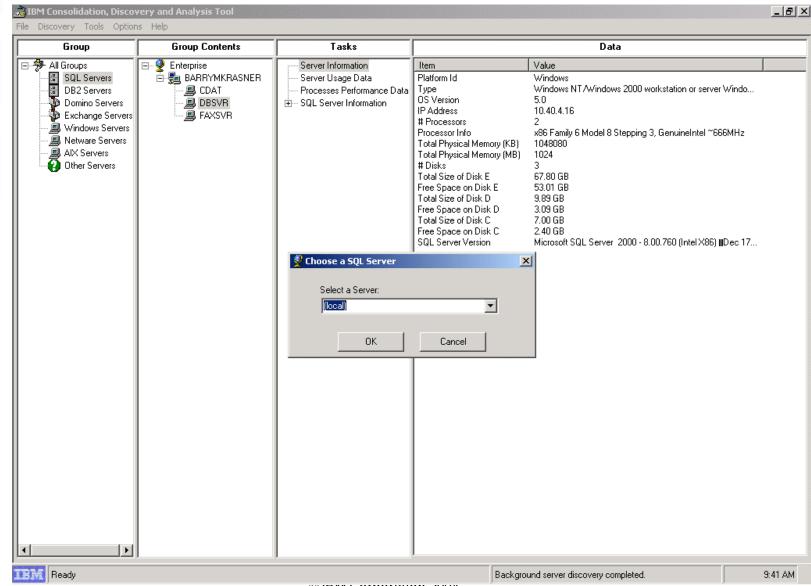


Database Management



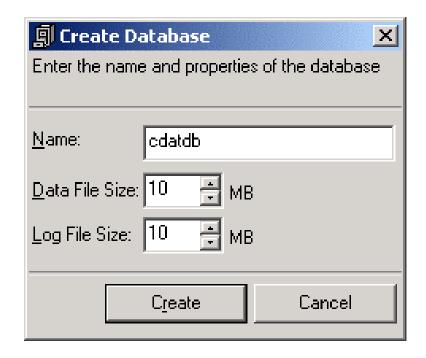
'Create' Database Dialog







'Create' Database Dialog



No need to change default values

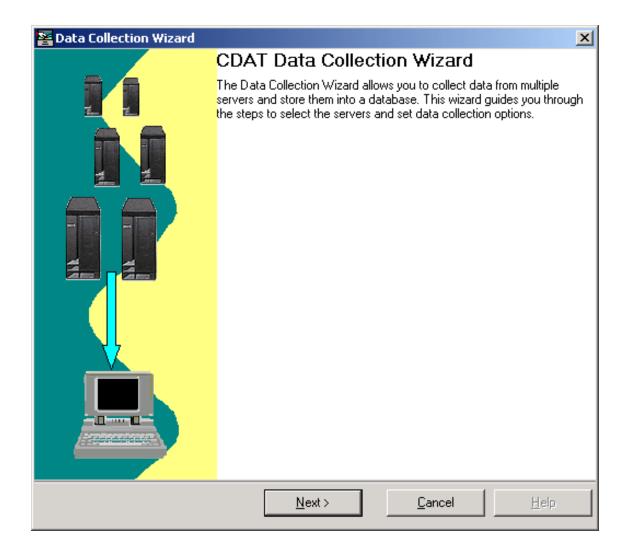


- Allows user to collect data for multiple servers and store them in a database
- Customizable data collection
- Runs in the background, user can continue using other features in CDAT
 - Or CDAT can be closed
- Success/error messages are recorded in a time stamped log file

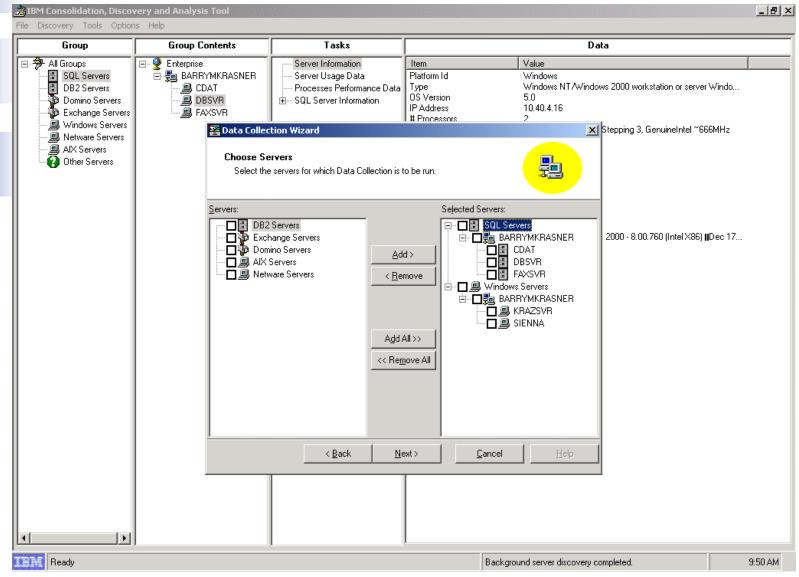


- User can choose any number of servers
- Supports one or multiple snapshots of data (Need 'multiple' for Peak/Average Utilization)
- 'Multiple' uses Windows Task Manager
- Launched from Tools Data Collection Wizard menu

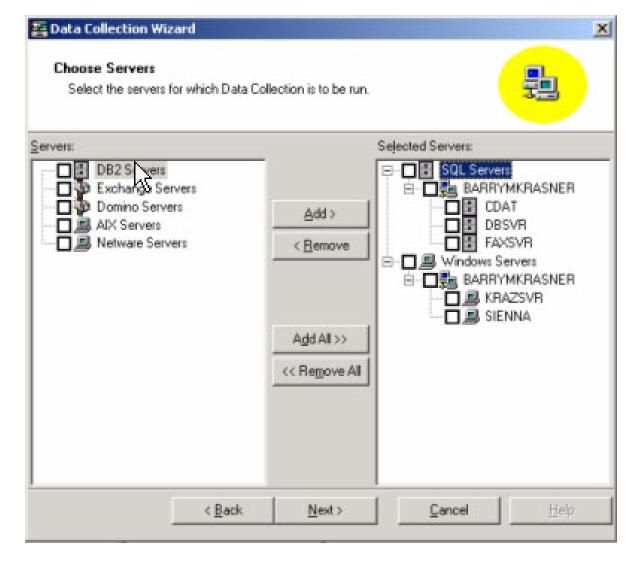












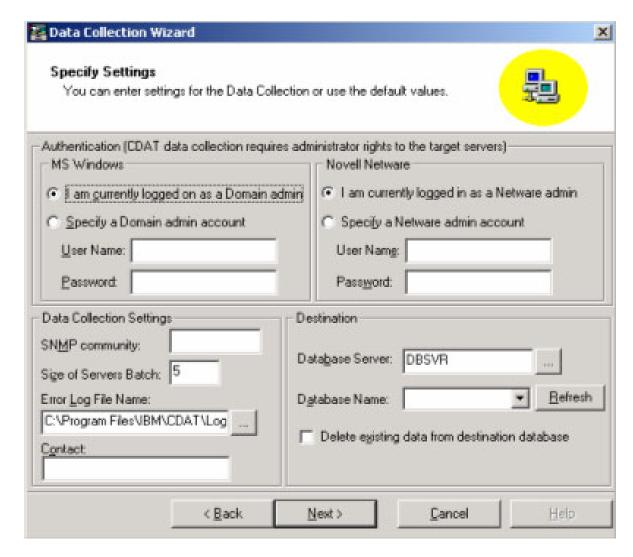


- When selecting servers to collect data from, remove ALL:
 - CD Towers
 - SNAP servers
 - NAS devices, etc.
- These devices will not respond properly to an RPC call and will cause errors and slow collection times
- Data collection speed is in range of 4-8 servers per minute depending on network topology/distance



🚵 IBM Consolidation, Disco	very and Analysis Tool				_ B ×
File Discovery Tools Option	ns Help				
Group	Group Contents	Tasks	Data		
	Enterprise BARRYMKRASNER CDAT BBSVR FAXSVR Pata Collect Specify Se You can e	Server Information Server Usage Data Processes Performance Data SQL Server Information tion Wizard ttings nter settings for the Data Collection o	Platform Id W Type W OS Version 5. IP Address 10 # Processors 2	alue /indows /indows NT/Windows 2000 workstation or server .0 0.40.4.16 Stepping 3, GenuineIntel ~66	
	© [am currently logged on as a Domain admin] © Specify a Domain admin account User Name: Password: Data Collection Settings SNMP community: Size of Servers Batch: 5 Error Log File Name: C:\Program Files\IBM\CDAT\Log	I am currently logged in as a Ne Specify a Netware admin account of the Netware of t	unt Refresh	II Dec 17	
(< <u>B</u> ack <u>N</u> €	ext > <u>C</u> ancel	<u>H</u> elp	
IBM Ready			Background	server discovery completed.	9:52 AM





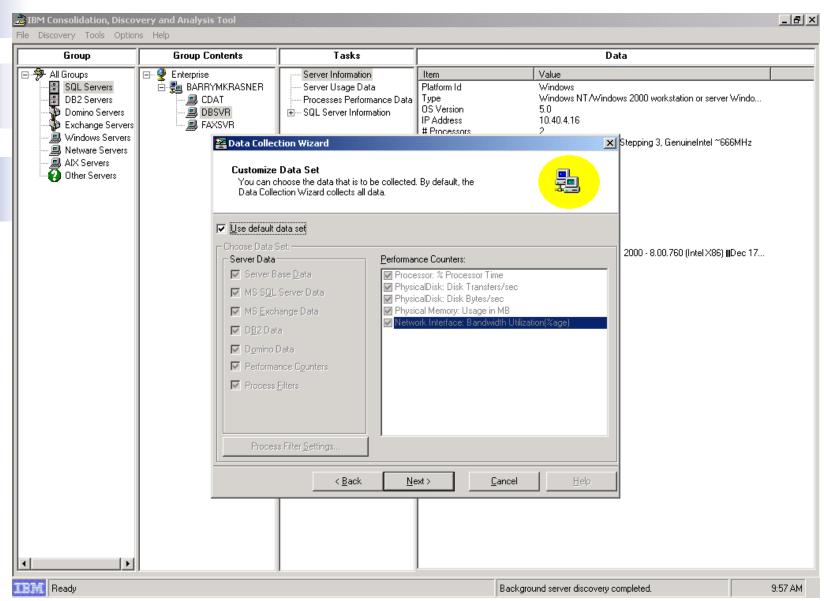


BM Consolidation, Discov					_ 8]
Group	Group Contents	Tasks		Data	
All Groups SQL Servers DB2 Servers Domino Servers Exchange Servers	Enterprise BARRYMKRASNER CDAT BBSVR AXXVR	Server Information Server Usage Data Processes Performance Data SQL Server Information	Item Platform Id Type OS Version IP Address # Processors	Value Windows Windows NT/Windows 5.0 10.40.4.16 2	2000 workstation or server Windo
Windows Servers Netware Servers AIX Servers Other Servers	You can s	tion Wizard amples Settings pecify the settings to collect multiple d			epping 3, GenuineIntel ~666MHz
	C) Collect multi Multiple Sampl I ask Nan Start Date	ple samples es Settings ne:	09:55	2	000 - 8.00.760 (Intel X86) Dec 17
	C <u>o</u> llect da M <u>a</u> ximum	Run Time: 60 minutes	OMM CDATAT - akai	_	
	Batch <u>F</u> ile ☐ T <u>h</u> is n <u>L</u> ocal Adr	nachine is not part of a domain (passw		the batch file)	
		< <u>B</u> ack <u>N</u> e	xt > <u>C</u> ancel	<u>H</u> elp	
← Peady			Backgrou	nd server discovery comp	oleted. 9:55 AM

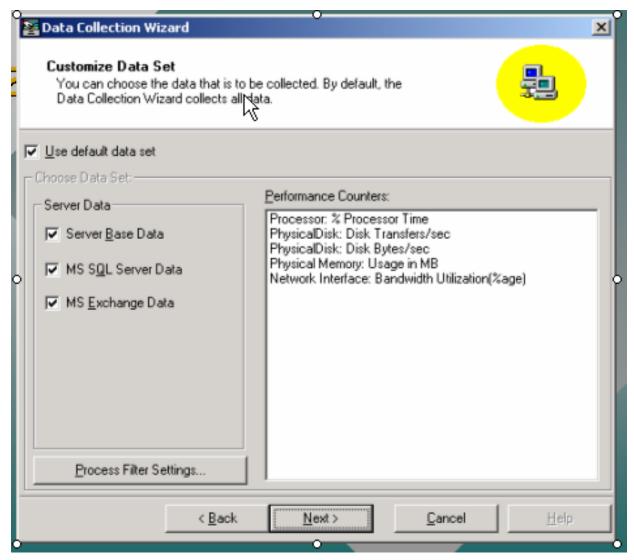


Multiple Samples Settin You can specify the settin	-	ect multiple	data sample	BS.	B
Collect a single sample imm	ediately				
Collect multiple samples - Multiple Samples Settings					
ask Name:					
Start Date and Time:	6/21/	2004	09:55		
Bun data collection for:	5	days			
Collect data every:	30	minutes			
Maximum Run Time:	60	minutes			
Batch File Location:	C:\Pro	gram Files\	IBM\CDAT	\Tasks\	
This machine is not p	art of a do	main (pass	word will be	stored in clear tex	t in the batch file)
Local Admin User:		15	Password		
	< Back		ext >	Cancel	Help

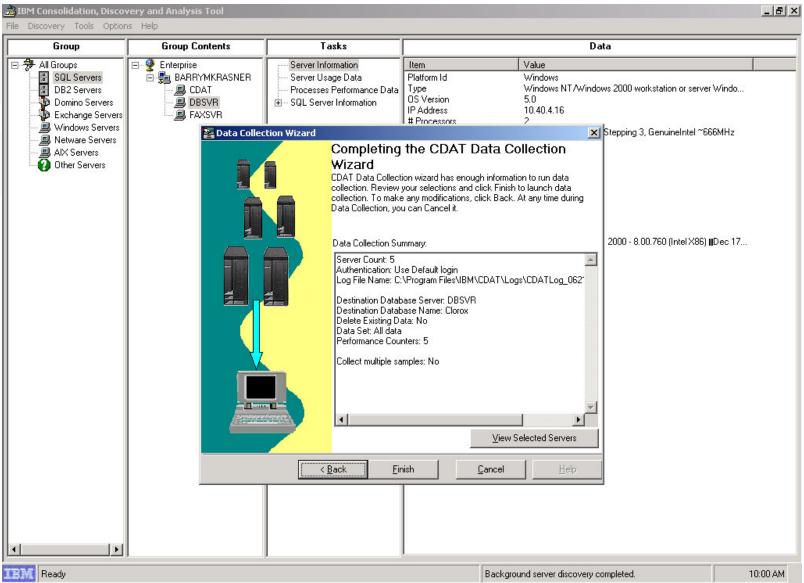




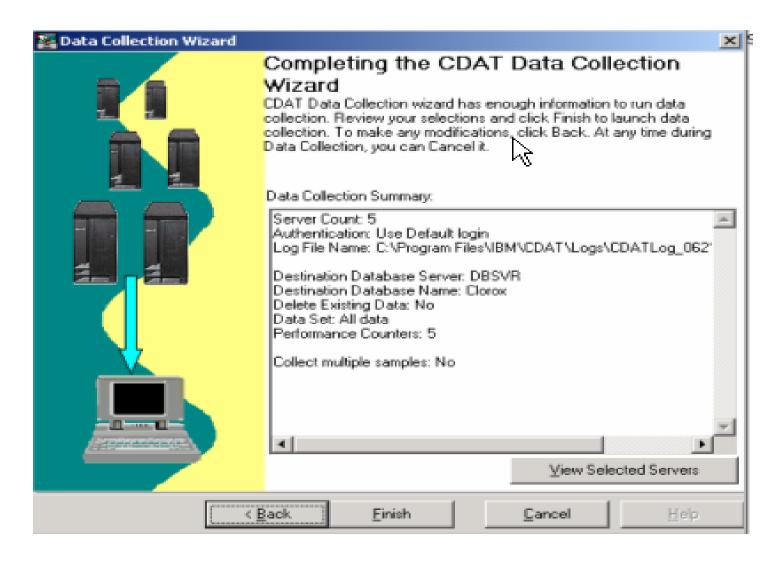




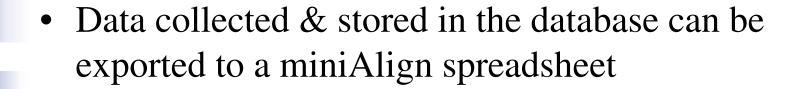












• Fields that are populated:

Server Type	Dataset Collected
All Servers	Server Information: OS Type, IP Address, CPU Information and
	Speed, Physical Memory, Disk Information
	Server Usage Data: Memory Utilization, CPU Utilization, Disk
	Transfers/Sec, Disk Kilobytes/Sec, Network Bandwidth Utilization
	Process Information: Process name, CPU Utilization, Thread
	Count, Virtual Memory usage, IO Bytes/sec, Page Faults/sec
MSSQL Servers	SQL Server Version, Configuration Parameters, Database(s)
	Information, Extended stored procedures
MS Exchange	Exchange database(s) path and size
Servers	



Г	А	Е	F	G	Н		J	K	L
			Operating						Disk
	Server		System			Memory	Total	Used	Drive
1	Name	Operating System	Version	CPU Count	CPU MHz	(MB)	Storage (GB)	Storage (GB)	Count
2	Server1	Invalid platform Id 0	0	0		0	0	0	0
3	Server2	Windows	4	1	498	256	33.86	1.34	2
4	Server3	√Vindows	4	1	497	192	9.32	2.26	3
5	Server4	Windows	5.2	2	448	1024	33.86	5.68	2
6	Server5	Windows	4	1	498	1024	33.86	5.23	2
7	Server6	Windows	5	1	498	384	33.86	28.81	2
8	Server7	Windows	4	1	299	255	50.81	48.45	2
9	Server8	Windows	4	1	299	127	7.96	6.84	2



Server Name	Primary Role	Location if Mult	Primary Function	Primary Software	Database	High Availability	Concurrent Users
Server1	Production	NYC	File	Windows NT 4.0		Standalone	30
Server2	Unknown	Milwaukee	Network	Windows NT 4.0		Active-Active Cluster	
Server3	Test	NYC	Print	Windows NT 4.0		Standalone	
Server4	Development	NYC	Database	Microsoft SQL Server	SQL 6.5	Standalone	35
Server5	Production	Atlanta	Application	Plant Applications		Standalone	
Server6	Production	Atlanta	EnSail and Groupware	Lotus Notes		Active-Passive Cluster	120
Server7	Other	Pittsburgh	File	Windows NT 4.0		Active-Passive Cluster	
Server8	Production	Pittsburgh	Network	Windows NT 4.0		Standalone	
4 D / 0000	B 1 P	61 1 14FS	B. C. I	INC. I. NEWS		AL LI	



Server Name	Memory Utilization (MB) Peak	Memory Utilization (MB) Avg	CPU Utilization (%age) Peak	CPU Utilization (%age) Avg						LAN Side Network Bandwidth Utilization (%age) Avg
Server1	-1	4	-1	-1	-1	-1	-1	-1	-1	-1
Server2	-1	4	-1	4	-1	-1	-1	-1	-1	-1
Server3	74	73	0	0	0	0	0	0	0	0
Server4	387	372	1	0	0	0	0	0	0	0
Server5	115	103	0	0	0	0	0	Ą	0	0
Server6	379	282	100	12	0	0	0	d)	0	0
Server7	188	164	100	9	0	0	0	0	0	0
Server8	-1	-1	-1	-1	-1	-4	-1	-1	-1	-1



CDAT Usage

- Data Collection from Multiple domains
 - has to be done one domain at a time if there are no trust relations/common administrative account

- Server Access
 - Sometimes, specific servers can flag an "Access Denied" message if the Administrative account used is not valid on the server.



CDAT Usage

- Server Discovery
 - CDAT cannot discover or collect data from certain servers (e.g., in a DMZ)
 - Can run within DMZ if allowed
 - CDAT normally discovers ~ 20% more servers than customer is aware of
 - Automatic discovery discovers only "Servers" (not Windows PC's)
 - IP discovery supports workstations also



CDAT Usage



- Allows Business Units to run CDAT independently
- Select 'Local' or remote server name from list of SQL
 Servers in Domain
- Can store collected CDAT database on selected server
- "EDC" program will merge multiple CDAT databases into single database
- Generate Enterprise-wide spreadsheet of server data



Process Steps:



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"Island Analysis"

Island •	CCF	S L e o	Primary Application	Database	OS Version	CPU Count	CPU MHz	Memory (MB)	Used Storage (GB)	Memory Utilization (MB) Avg ▼	CPU % Peak	CPU %
db	1326	a ; B	r BlackBerry Wireless E-Mail	SQL 2000	5	1	1396	1024	5.12	423	95	1
db	5584	ΑВ	Informatica	SQL	5	4	1396	3744	37.18	1734	100	9
db	1243	aįВ	Remedy (helpdesk and asset mgmt)	SQL 2000	5	2	901	2048	18.11	182	69	3
db	134	DΒ	i∤SQL 2000 CMLS (TEST)	SQL	5	1	448	512	12.05	314	12	1
db	658	DΒ	r Excellnet SQL	SQL 7.0	4	2	731	512	3.87	168	45	1
db	1494	dŧB	i∤SQL 2000	SQL 2000	5	2	996	2048	21.95	1852	75	12
db	1155	DΒ	i∤SQL 2000	SQL	5	2	996	2048	32.78	1767	58	3
db	1360	DΒ	i∤SQL 2000	SQL	5	2	731	3872	204.41	2004	93	18
db	√1258	DΒ	i∤SQL 2000	SQL	5	1	1258	2304	18.57	1949	100	6
db	1786	dŧ₿	i∤SQL 2000	SQL 2000	5	2	902	3776	198.35	1874	99	17
db	417	DΒ	rSQL 2000,Strohl	SQL	5	1	1390	1024	5.44	938	28	1
db	1591	dŧ₿	InSQL Server 2000	SQL	5	2	1396	2048	6.23	513	57	1
db		DΒ	I _f anchville	SQL					2.14	174	3	3
db	402	DΒ	NWeb Clas Application Test Server	SQL	5	1	731	512	20.98	449	55	3
db		_	STROHL LDRPS Database Server (TEST)	SQL					5.04	821	1	1
db	1117	ISB	ifIIS	SQL	5	2	997	2048	14.29	1868	56	3
db	1761	ΜB	NetIQ	SQL	5	2	1258	3840	21.45	2870	70	20
db	2307	ΜB	lrWeb Inspector	SQL	5	2	1390	2048	8.57	1535	83	6



"Island Analysis"

			Customer Inventory	Customer Inventory										
	Status	са	Services / Applications	Host	os	I/S Department								
1	Production	NΥ	File & Print	S01	WINTEL	Tech Services								
2	Production	NΥ	File & Print	NY5	WINTEL	Tech Services								
3	Production	NΥ	Spartacom Modem pool	ОМ	WINTEL	Tech Services								
4	Production	NY	Citrix for .Com	M01	WINTEL	Internet / Intranet								
5	Production	NY	PDC	DS1	WINTEL	Tech Services								
6	Production	NY	Legato	BS	WINTEL	Tech Services								
7	Production	NY	Exchange - Mailbox	EX01	WINTEL _	Tech Services								
8	Production	NY	Essbase dev and Hyperion Reports	P09	WINTEL Vo	Tech Services								
9	Production	NY	Starteam	P13	WINTEL	Tech Services								
10	Production	NY	Sales Audit, Citrix, Oracle	P14	WINTEL	Tech Services								
11	Production	NY	Radius - Steel Belted Radius	JS01	WINTEL	Tech Services								
12	Production	NY	Marketworks development	DEV	WINTEL	Tech Services								
13	Production	NY	Exchange - Mailbox	EX4	WINTEL	Tech Services								
14	Production	NY	Exchange - Mailbox	EX3	WINTEL	Tech Services								
15	Production	NY	Exchange - Mailbox	EX2	WINTEL	Tech Services								
16	Production	NY	Exchange - Mailbox	EX02	WINTEL	Tech Services								
17	Production	NY	Exchange - Mailbox	EX03	WINTEL	Tech Services								
18	Production	NY	FTP	TP1	WINTEL	Tech Services								
19	Production	NY	Internet Data warehouse Access	C01	WINTEL	Internet / Intranet								
20	Production	NY	Internet Data warehouse Database	B01	WINTEL	Internet / Intranet								
21	Production	NY	Internet Data warehouse Report	T01	WINTEL	Internet / Intranet								
22	Production	NΥ	IIS - Intranet	ET1	WINTEL	Internet / Intranet								



"Island Analysis"

- Perform a detail database analysis
 - Can the databases be combined?
 - Are there any custom databases?
 - Number of database transactions?
 - Database indexing?
 - Number of queries?
 - Middleware application requirements?
 - Vendor validated?
 - Can the business and infrastructure support centralization
 - Can one database platform be used as standardization?
 - Memory requirements?



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	Server Name	Location	Primary Software	OS Version	CPU Count	CPU MHz	Memory (MB)	Used Storage (GB)	Memory Utilization (MB) Avg	CPU % Avg	CPU % Peak
Βŗ	(DADT 1000	USA - Bayport, TX	HurrtrakRM/Pro 2002; CodeCalc v2004;	5	1	927	512	43.7	126	0	0
B.		USA - Bayport, TX	Symantec Norton Antivirus 7.x	4	1	863	126	1.41	86	0	1
B.		USA - Bayport, TX	Microsoft File Server & St. Bernard Update Expert 6.2	5	2	993	512	3.49	219	0	0
В		USA - Belpre, OH	TRIM 4.0	4	1	399	192	0.97	71	1	3
В		USA - Belpre, OH	Symantec Norton Antivirus 7.x	4	1	730	126	1.29	84	0	1
В		USA - Belpre, OH	Microsoft Internet Information Services	5	1	1130	1024	4.95	126	0	0
С		USA - Chesapeake, VA	Origin Lab v7.5 by Origin Pro, Clarity v3 by Coastal Clarity, PAS Works 5	5	2	348	192	2.2	136	0	29
С		USA - Chesapeake, VA	Microsoft File Server & St. Bernard Update Expert 6.2	5	2	993	512	3.38	232	0	0
С		USA - Chesapeake, VA	MoldFlow v7, MoldFlow Plastics Insight v4.1, Rainbow Technologies Centinel LM v7.1.1, CADKEY v10	5	4	699	3968	10.05	422	0	0
D		USA - Decatur, AL	Symantec Norton Antivirus 7.x	4	1	399	128	2	88	0	12
E		USA - MOC Comms Room	Winframe Citirix v1.7	5	1	930	2048	8.88	405	0	2
В		USA - Monaca, PA	AutoCAD Licensing Server	4	1	231	64	1.32	45	0	0
В		USA - Monaca, PA	Symantec Norton Antivirus 7.x	4	1	863	126	1.46	83	0	0
В		USA - Monaca, PA	Microsoft File and Printer Server	5	2	993	512	24.68	372	1	13
P	V	USA - Painesville, OH	Symantec Norton Antivirus 7.x	4	1	863	126	1.4	396	1	9
R		USA - Red Deer	DHCP	4	1	167	32	0.29	451	5	79
S	-	USA - SCRS	Microsoft SMS	5	1	399	256	1.95	300	0	1
S	-	USA - Sherwood Park	DHCP	4	1	167	48	0.39	34	0	0
S	<u> </u>	USA - Southfield, MI	Symantec Norton Antivirus 7.x	4	1	864	126	2.02	500	7	46
S	_	USA - Springfield, MA	Process Control Historian Server	4	2	447	512	72.04	80	1	3
S	_	USA - Springfield, MA	Symantec Norton Antivirus 7.x	4	1	448	128	1.39	23	0	1
K	_	USA - USOC - Pittsburgh, PA	SAP Content Server; SAP Knowledge Provider Web Server	4	2	199	672	0.93	129	0	2
М	_	USA - USOC - Pittsburgh, PA	Exchange 5.5	4	2	549	2048	93.3	1158	6	40
М	_	USA - USOC - Pittsburgh, PA	Exchange 5.5	4	2	549	2048	13.93	1110	2	32
		USA - USOC - Pittsburgh, PA	Exchange 5.5	4	2	549	2048	2.45	158	2	5
N		USA - USOC - Pittsburgh, PA	WINS Service	5	1	927	256	1.35	121	0	1
S		USA - USOC - Pittsburgh, PA	Winframe Citirix v1.7	4	4	550	4032	11.37	112	0	0
T		USA - USOC - Pittsburgh, PA	Trend Micro ServerProtect 5	5	1	993	512	2.89	247	0	3
UL	OO TW/TV	USA - USOC - Pittsburgh, PA	Symantec Norton Antivirus 7.x	4	1	730	126	1.49	89	0	1





- 30 servers will be consolidated 2 x445 server.
- Use ESX Server and VirtualCenter
- ESX Server requires local disk storage for OS boot
- Will be SAN connected.

Total Quantity *	Component
2	x445 server configured with:
8	3.0 Ghz Intel Xeon processors
	GB of RAM
4	10/100/1000 Ethemet adapters (built in)
2	73 GB disk drives
2	2Gb FC HBA



Storage Requirements



Canada

Current Storage	Plus 25%	Plus 25% Growth	Recommend Total		
"In Use" (GB)	Overhead (GB)	Factor (GB)	Storage (GB)		
5683	1421	1421	8524.5		

USA

Current Storage	Plus 25%	Plus 25% Growth	Recommend Total
"In Use" (GB)	Overhead (GB)	Factor (GB)	Storage (GB)
2252	563	563	3378

Europe

rrent Storage	Plus 25%	Plus 25% Growth	Recommend Total
n Use" (GB)	Overhead (GB)	Factor (GB)	Storage (GB)
1054	264	264	





		TCO Summary			
Hardware Solution	Category	Without Consolidation	With Consolidation	Difference	%
	Hardware	\$1,423,950	\$624,000	\$799,950	56%
<i>\</i> ∕₹	Maintenance	\$278,850	\$25,768	\$253,082	91%
xSeries Servers	Soft ware	\$0	\$240,000	(\$240,000)	
	Facilities	\$299,056	\$19,944	\$279,111	93%
	Labor	\$3,071,250	\$2,457,000	\$614,250	20%
	xSeries Subtotal	\$5,073,106	\$3,366,712	\$1,706,393	34%
	Hardware	\$1,111,300	\$598,540	\$512,760	46%
	Maintenance	\$151,580	\$24,600	\$126,980	84%
BladeCenter	Soft ware	\$0	\$37,500	(\$37,500)	
	Facilities	\$162,564	\$29,386	\$133,178	82%
	Labor	\$1,669,500	\$819,000	\$850,500	51%
	Blades Subtotal	\$3,094,944	\$1,509,026	\$1,585,918	51%
	Hardware	\$2,535,250	\$1,222,540	\$1,312,710	52%
	Maintenance	\$430,430	\$50,368	\$380,062	88%
	Soft ware	\$0	\$277,500	(\$277,500)	
	Facilities	\$461,619	\$49,330	\$412,289	89%
	Labor	\$4,740,750	\$3,276,000	\$1,464,750	31%
Grand Totals		\$8,168,049	\$4,875,738	\$3,292,311	40%



Process Steps:

- Qualification > Nomination Form
- Profile Environment > CDAT
- "Island Analysis" > SCON SWAT team
- Solution Development > Proposal (Fee based):
- Implementation > Lab Services



Implementation Services

xSeries Lab Services

- xSeries Lab Services can help in the deployment of all solutions in this study
 - Skilled and experienced xLS staff help speed deployment.
 - Reduces interruptions, freeing I/T staff to focus on other tasks
 - A smooth and efficient deployment results in faster financial savings

The goal of xLS is to assist customers in the efficient adoption of IBM technology, resulting in a faster realization of savings.



Implementation Services



Services	Number of Server(s)	Estimated Effort (in person days)
Installing larger xSeries servers for physical consolidations. Includes		
installation, configuration, setup and integration	4	4
Migrating older servers to larger xSeries servers (does not include OS or		
application upgrades (e.g., NT4 to Win2K))	18	9
VMware ESX Server Training (does not include equipment fees or manuals)	N/A	2
VMware Jump-Start Implementation. Includes installation, configuration, setup and		
integration	2	3
VMware Server Migration (does not include OS or application upgrades (e.g., NT4		
to Win2K))	27	13
VMware Server Migration Tools	27	N/A
BladeCenter Jump-Start Implementation. Includes installation, configuration, setup		
and integration	2	3
BladeCenter Server Migration (does not include OS or application upgrades (e.g.,		
NT4 to Win2K))	20	10
BladeCenter Server Migration Tools	20	N/A
Storage Installation/Configuration	1	5
IBM Director Training on Best Practices of System Management (does not include		
equipment fees)	2	4
IBM Director Jump-Start Implementation for the target environment (assumes		
Director server)	1	3
Preparation and Planning Verify servers to be migrated. Develop implementation		
plan.	65	6
Project Management	N/A	12
Total		61



Questions?.....

Thank you for your time!

Optional Demo

Multiple Samples Security



- To use the Domain Admin account for multiple samples, the machine (laptop) must be a member of the Domain or a trusted domain
- As a workaround, enter a local Admin account in the Multiple Samples screen the domain user and password will be stored in clear text in the batch file