



New Realities in Enterprise Modernization - Driving down the costs of Innovation

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Program Director, Rational System z and
Cross-Platform Segments, IBM Software Group

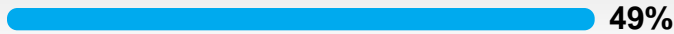


Many businesses are challenged by growing complexity

8 in 10 CEOs anticipate significant complexity ahead.

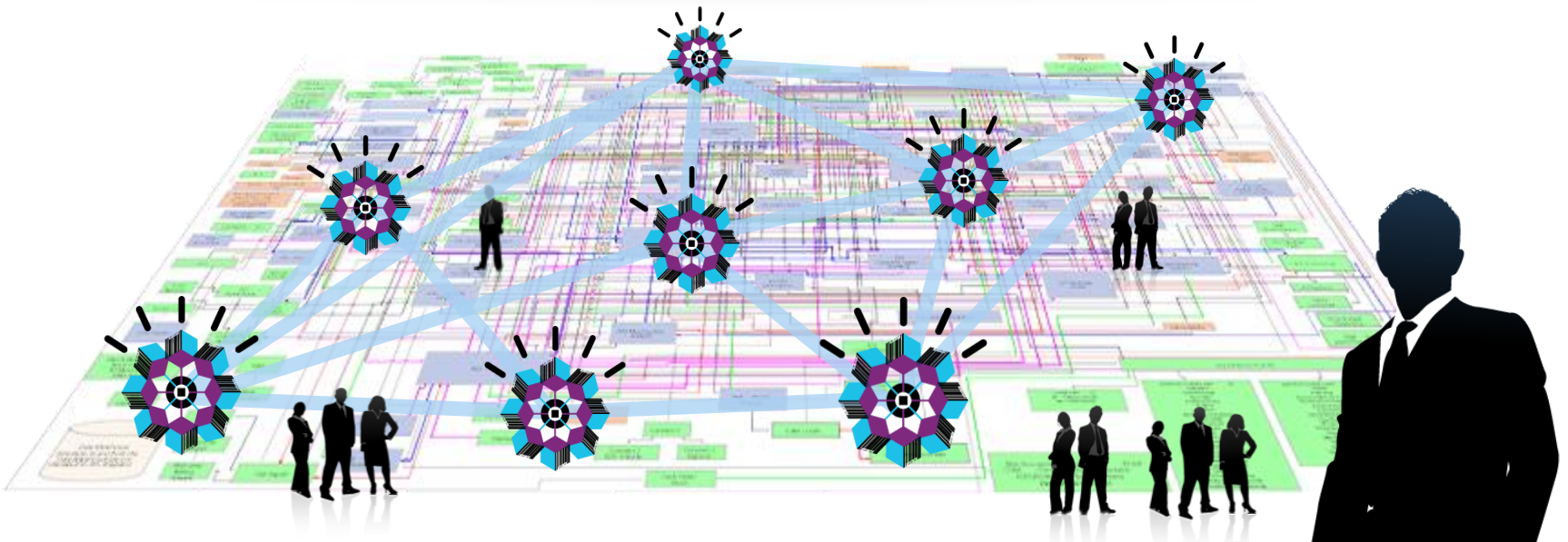


Half Feel prepared to handle it.



30%
complexity gap

Source: IBM Global CEO Study 2010
"Capitalizing on complexity".

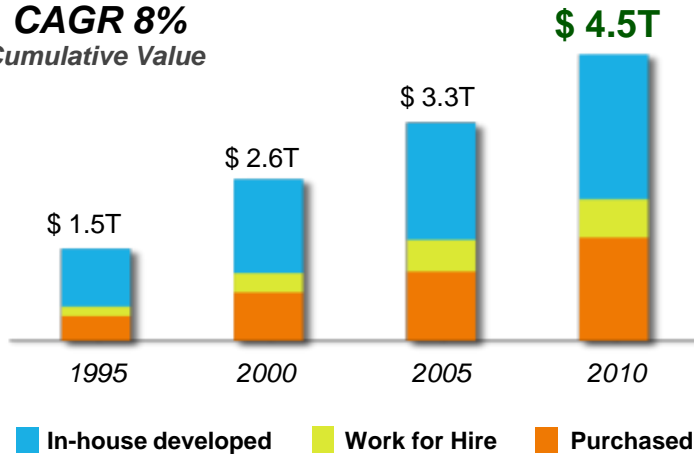


Growing Complexity

...and the numbers can be unpleasant

Investment

CAGR 8%
Cumulative Value



Challenges

- **70%** budget locked in maintenance
- **80%** of Mainframers are 50+ years old
- **50%** IT projects rolled back
- **85%** of distributed computing capacity is idle



Mainframe



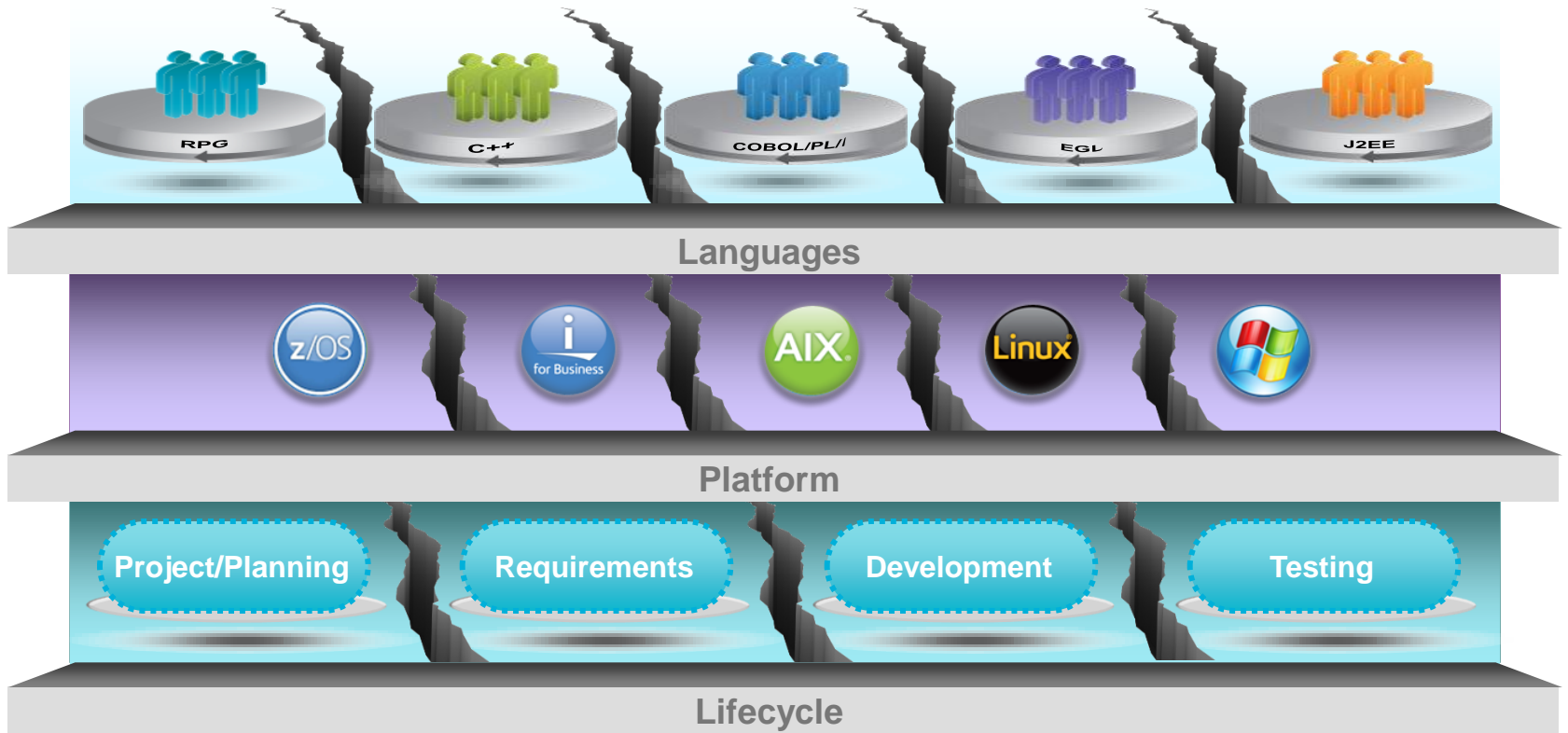
Distributed

...and IT is often viewed as a root cause

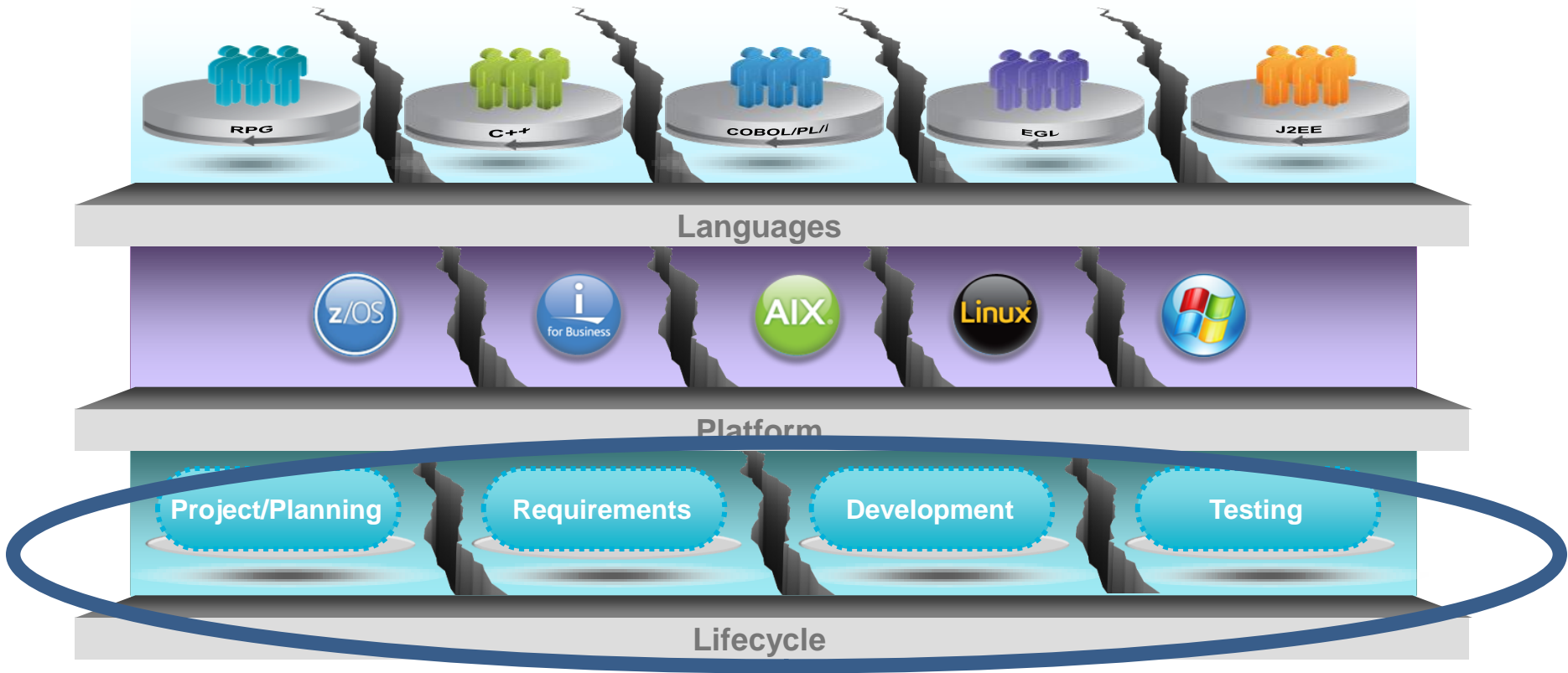


"For IT to regain relevance, it must reinvent itself as an organization that moves beyond its legacy burdens and helps the business take charge of the new IT capabilities available in the market."

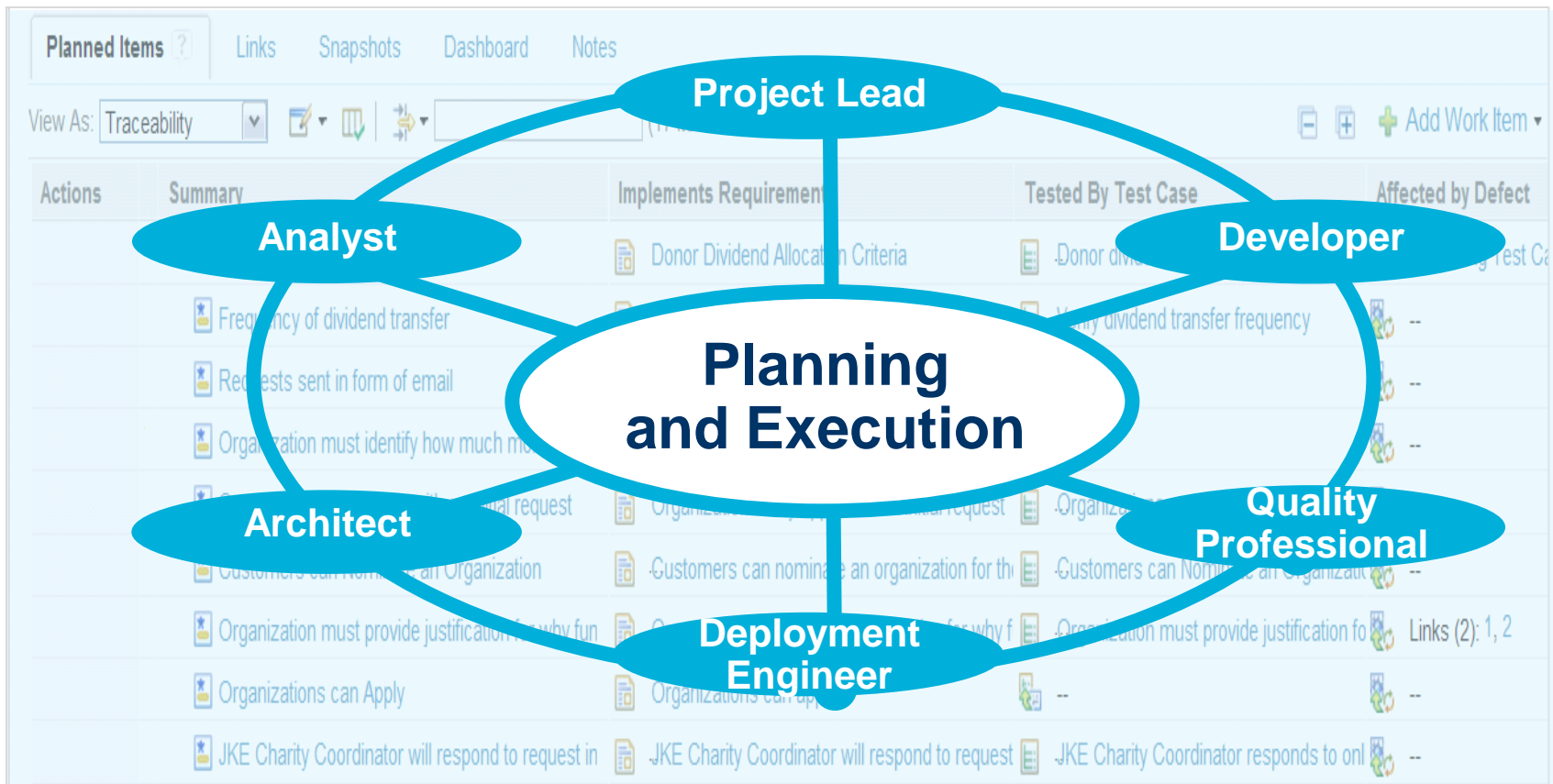
Enterprise Integration Barriers



Enterprise Integration Barriers



Imperative 1: Real-Time Planning

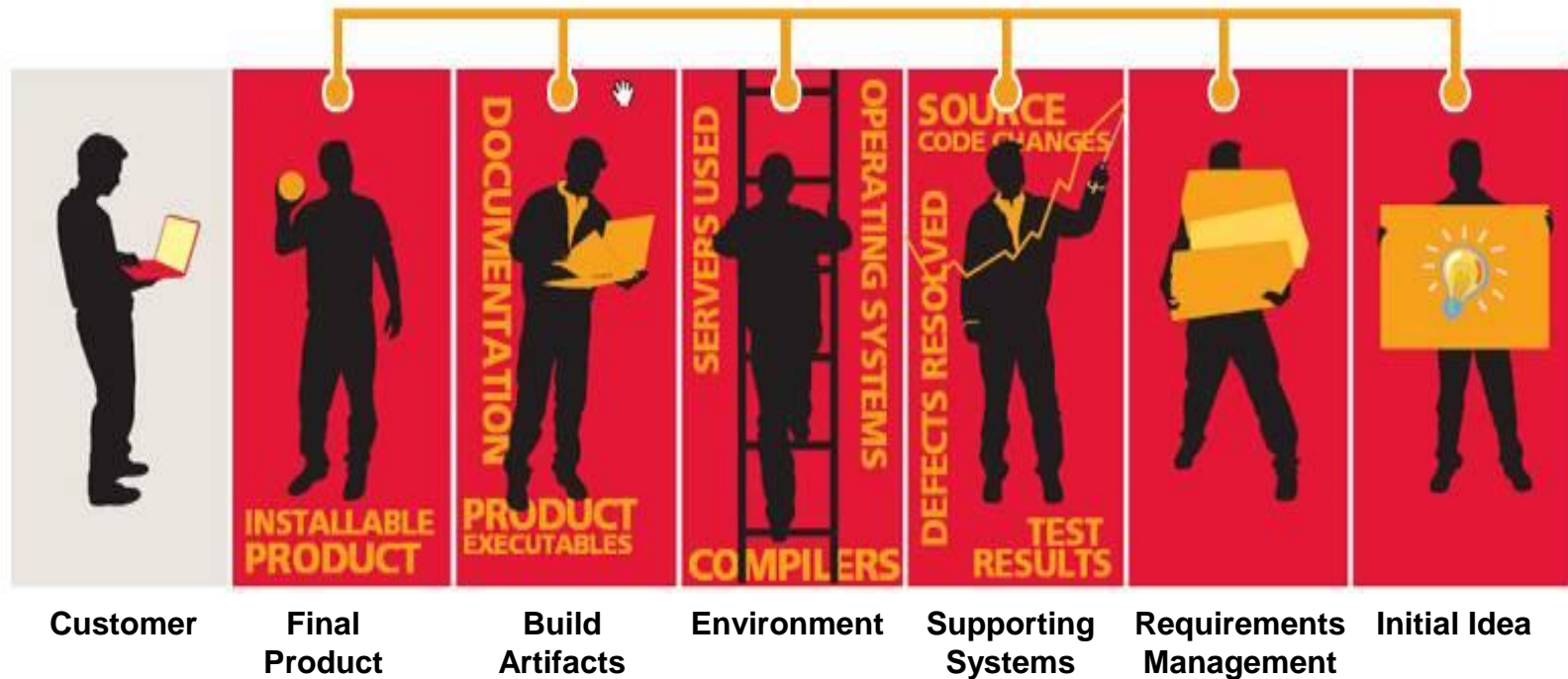


Improves time to delivery by:

- ✓ Providing a single plan spanning all stages of the development lifecycle
- ✓ Integrating planning with execution
- ✓ Allowing everyone to participate interactively in maintaining plan currency
- ✓ Helping teams respond timely to unexpected changes

Imperative 2: Lifecycle Traceability

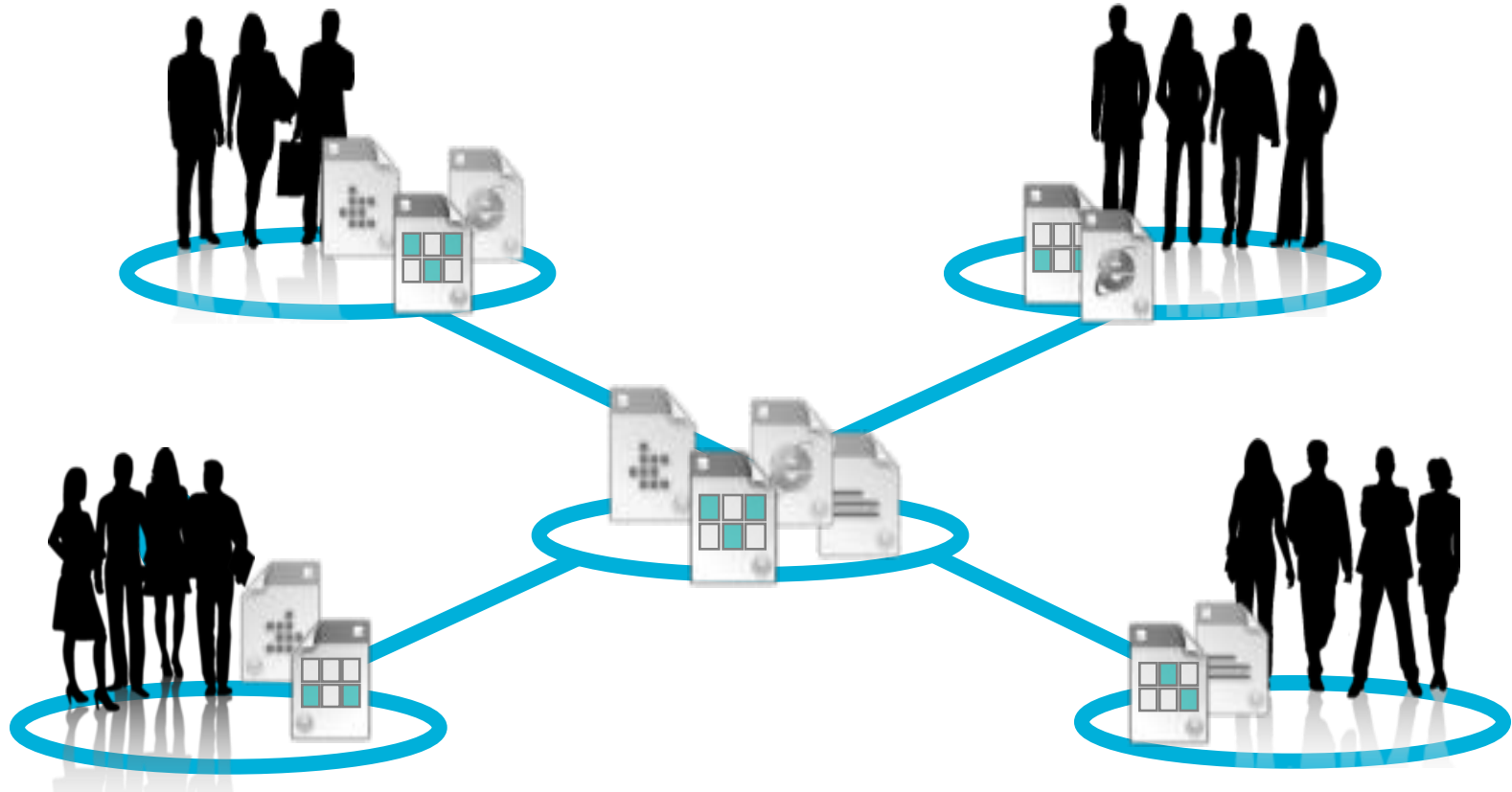
Instant access to details from any point in the development process



Improves quality by:

- ✓ Enabling impact analysis across all artifact types
- ✓ Helping to quickly understand context by tracing links to associated artifacts, e.g. corresponding requirements
- ✓ Delivering transparency enabling fully informed decisions

Imperative 3: In-Context Collaboration

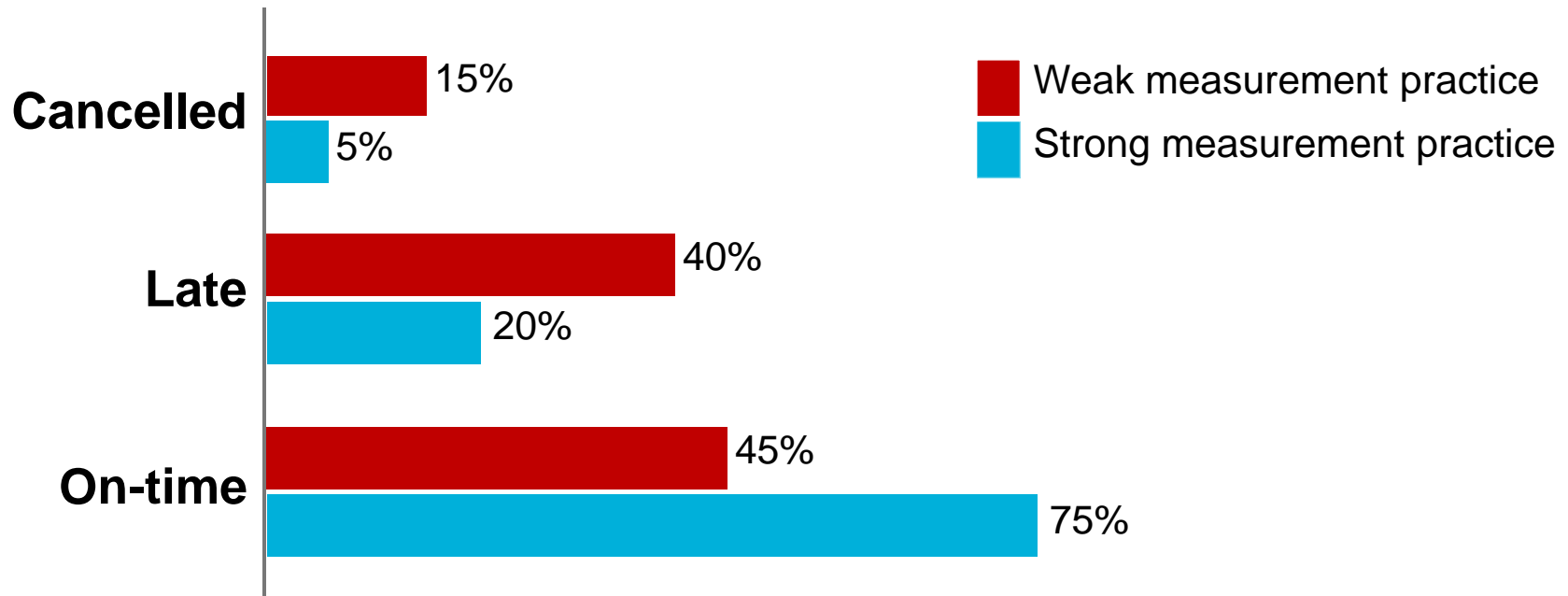


Maximizes time to value by:

- ✓ Making information immediately accessible to the team in the context of their work
- ✓ Empowering teams to collaborate and regularly review software artifacts
- ✓ Providing a single source of truth hosted in a shared repository for all team members

Imperative 4: Development Intelligence

Measurement Practices Impact Project Success



Source: Capers Jones, *Measurement, Metrics and Industry Leadership*, 2009 and *Software Engineering Best Practices*, McGraw Hill, 2010.

Improves predictability by:

- ✓ Applying business intelligence techniques to software and systems development
- ✓ Enabling fact-based decision making
- ✓ Steering projects and programs to deliver on-time

Imperative 5: Continuous Improvement



“Successful analytics requires taking it beyond software and reporting, and into the realm of management practices and operations improvement.”

Information Management Online, February 23, 2011

Reduces cost by:

- ✓ Delivering “out of the box”, customizable, development process templates
- ✓ Improving delivery through ongoing adoption of best practices and automation
- ✓ Promoting both incremental and breakthrough improvement

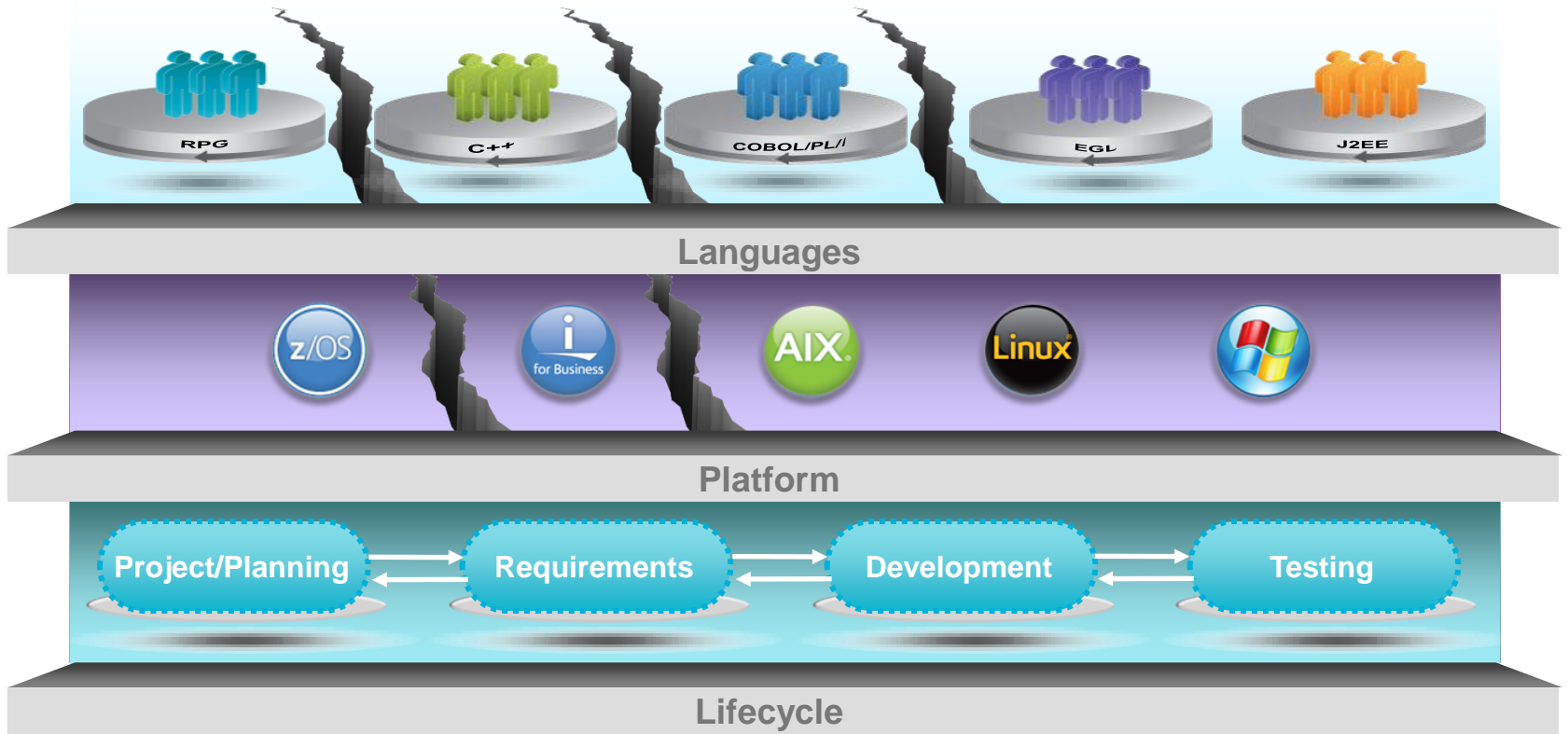
The Five Imperatives of Application Lifecycle Management

Improve productivity 4-6% annually

1. Accelerate **time to delivery** with real-time planning
2. Improve **quality** with lifecycle traceability
3. Maximize **time to value** with in-context collaboration
4. Refine **predictability** with development intelligence
5. Reduce **costs** with continuous improvement



Remaining Enterprise Integration Barriers



Enterprise Modernization Solutions

Increase flexibility

Revitalize Applications



Boost productivity

Empower People



Maximize business agility

Unify Teams



Improve system utilization

Optimize Infrastructure



- **Increase flexibility** by revitalizing existing application portfolios
- **Boost productivity** and accelerate innovation with modern skills
- **Maximize business agility** by bridging organizational silos
- **Improve system utilization** by leveraging hardware capabilities

jazz

Maximize organizational agility and performance by unifying development teams and modernizing skills



COBOL Fun Facts

200x more COBOL transactions/day than **Google searches**

**5 billion new COBOL
LOC yearly**

**250 billion LOC of
COBOL** in existence

COBOL training **no longer offered** at most universities

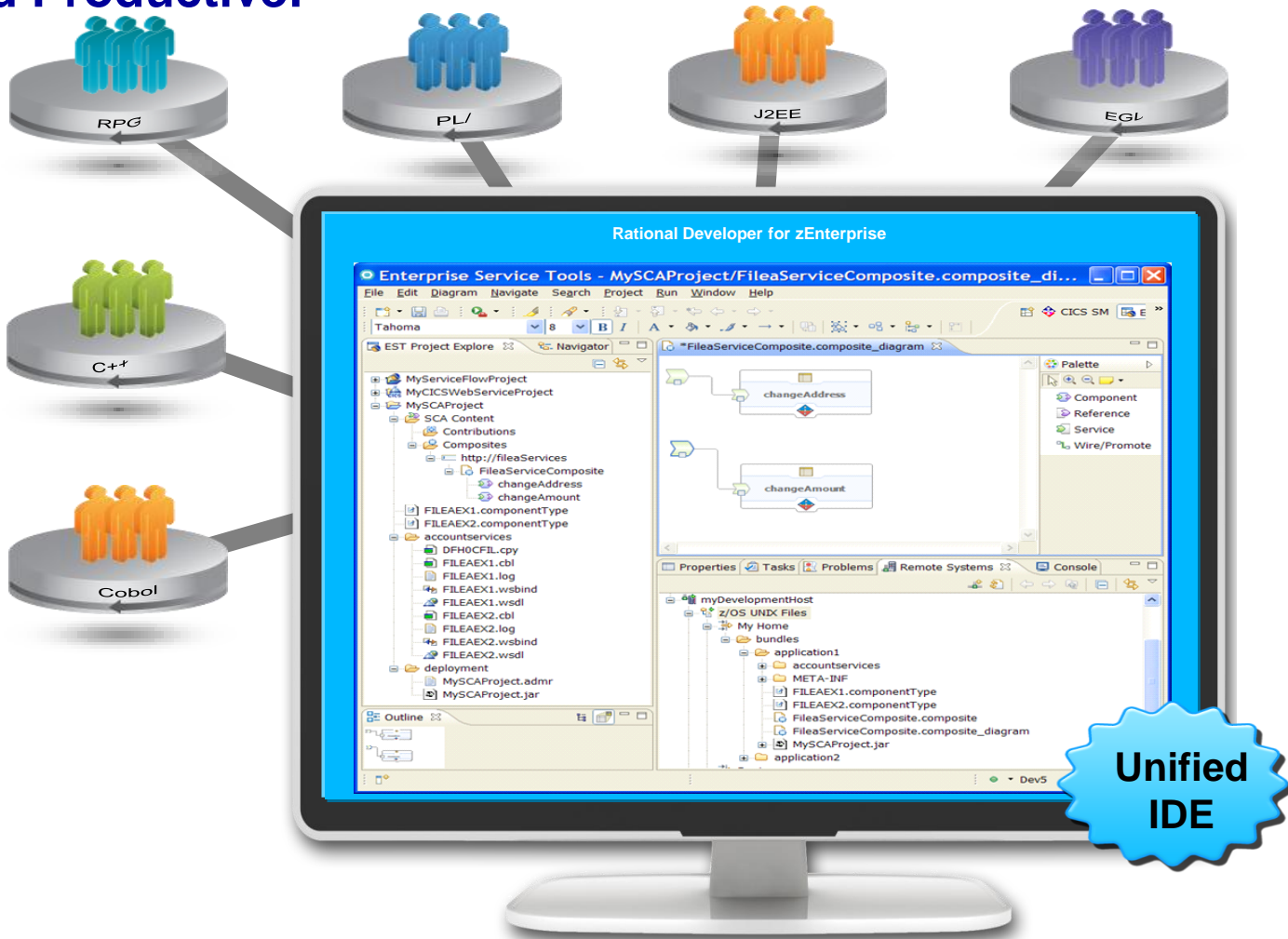
80% of all active code is
COBOL

85% of all transactions are
COBOL

ISPF...Modern? Productive?

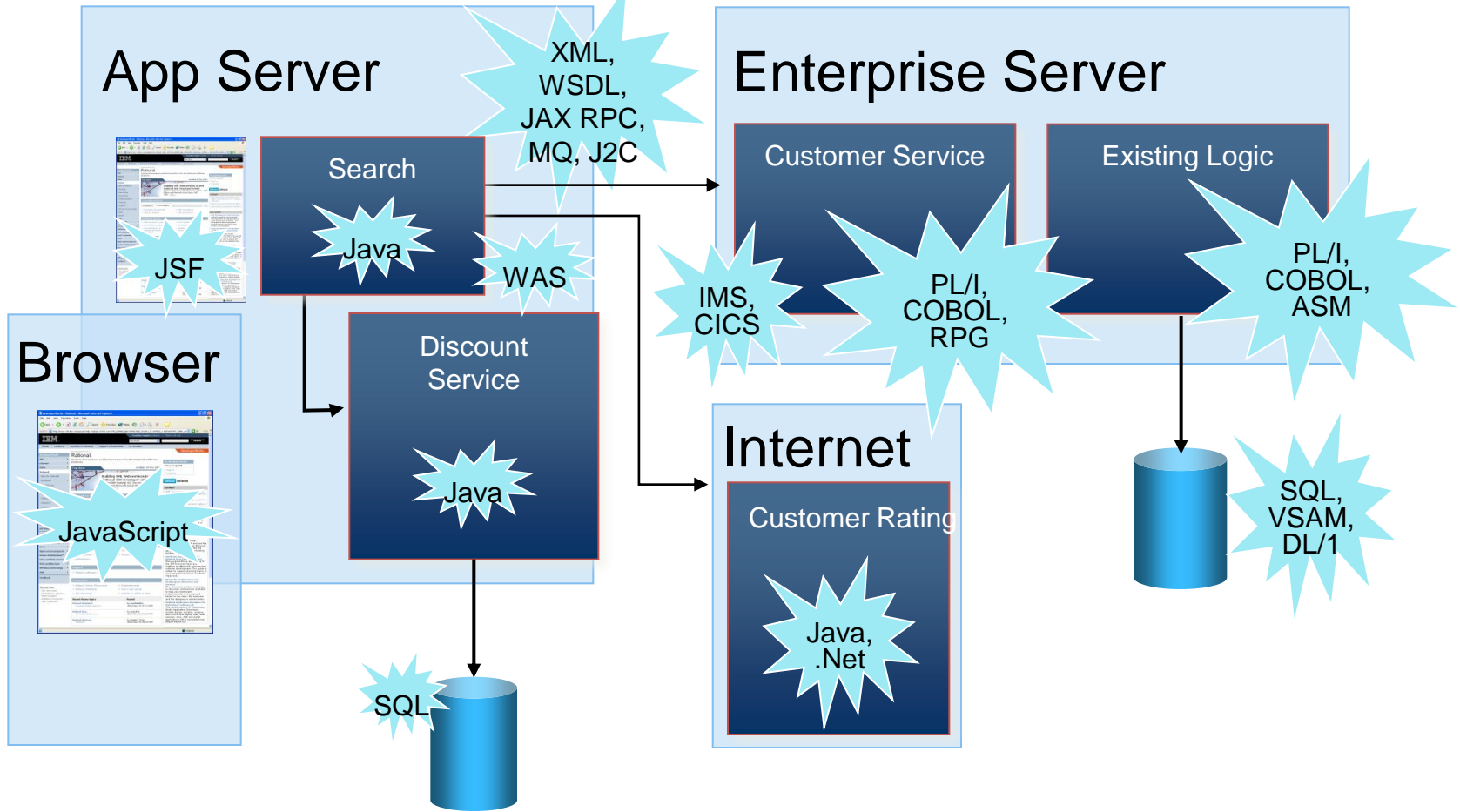
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EDIT
***** DDS0001.TEST.COBOL (BNCHS601) - 01.07 Columns 00001 00072
***** Top of Data *****
000001 IDENTIFICATION DIVISION.
000002 PROGRAM-ID. BNCHS601.
000003 AUTHOR. JON SAYLES.
000004 INSTALLATION. COBOL DEV Center.
000005 DATE-WRITTEN. 01/23/88.
000006 DATE-COMPILED. 01/23/88.
000007 SECURIY. CONFIDENTIAL PATIENT DATA.
000008
000009 *****
000010 *****
000011 *REMARKS.
000012 *
Command ==>
File Edit Edit_Settings Menu Utilities Compilers Test Help
VIEW
DDS0001.TEST.COBOL (BNCHS602) - 01.02 Columns 00001 00072
000256 100-MAINLINE.
000257 MOVE "100-MAINLINE" TO PARA-NAME.
x88858 * DISPLAY "100-MAINLINE".
000259 * Validate patient type and insurance coverage
000260 * PERFORM 300-FIELD-EDITS THRU 300-EXIT.
000261
000262
000263 IF RECORD-ERROR-FOUND
000264 ADD +1 TO RECORDS-IN-ERROR
000265 PERFORM 710-WRITE-TRMTERR THRU 710-EXIT
Command ==>
Mâ a 24/006
```

Modern and Productive!

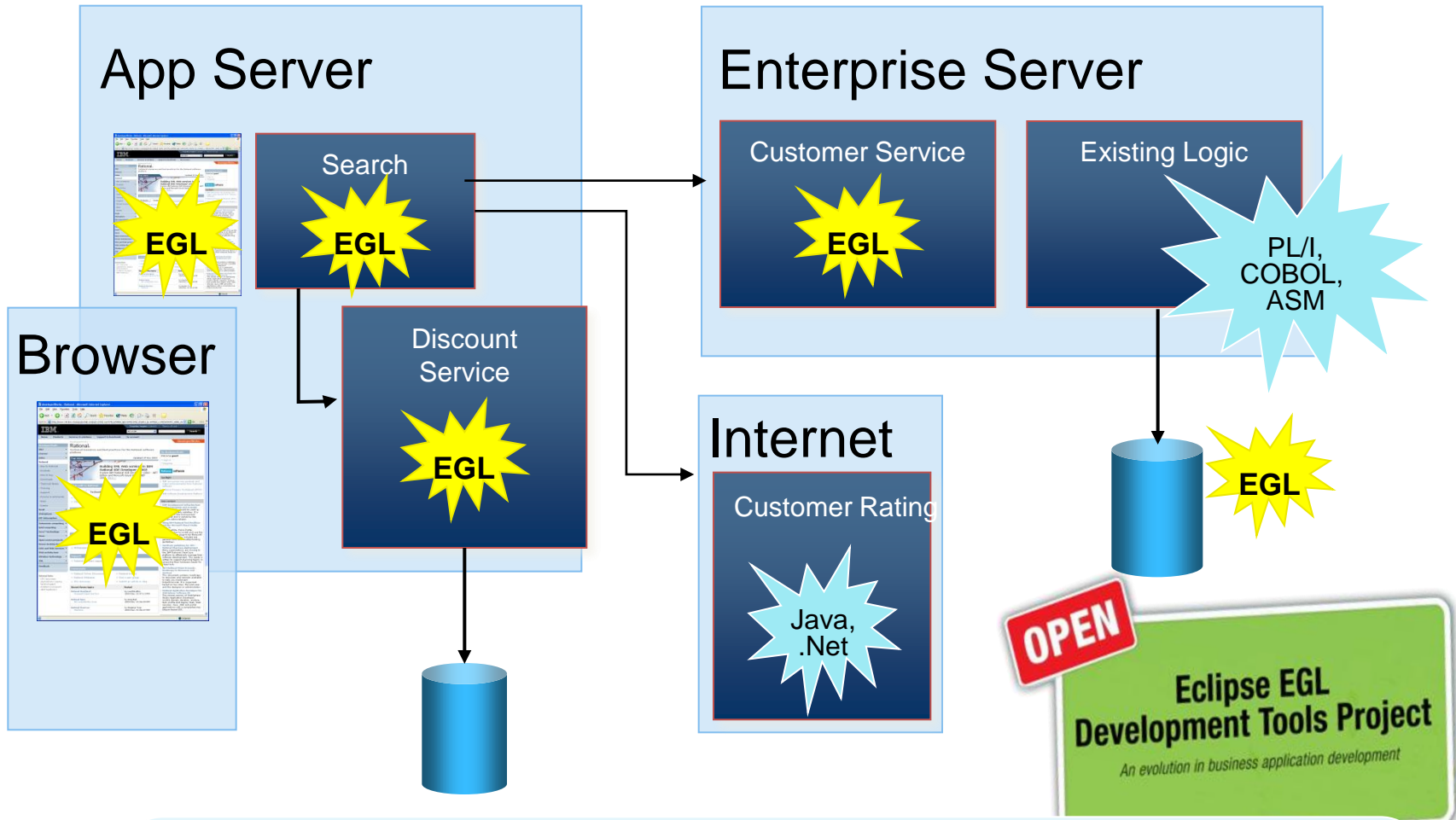


- Rational Developer for System z
- Rational Developer for zEnterprise
- Rational Developer for Power Systems
- Rational Application Developer
- Rational Business Developer
- Rational Programming Patterns for System z

Middleware Complexities Exposed

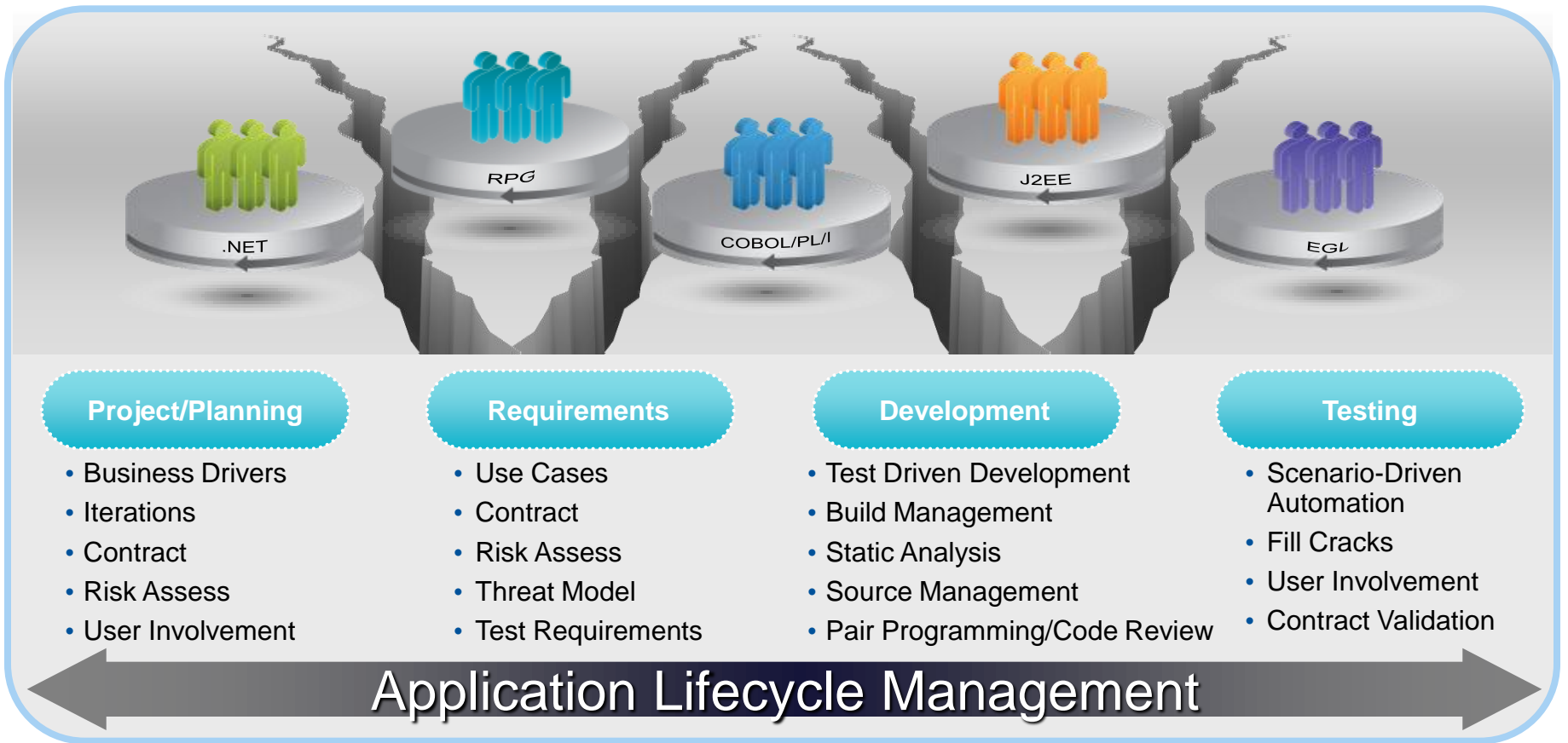


Middleware Complexities Hidden

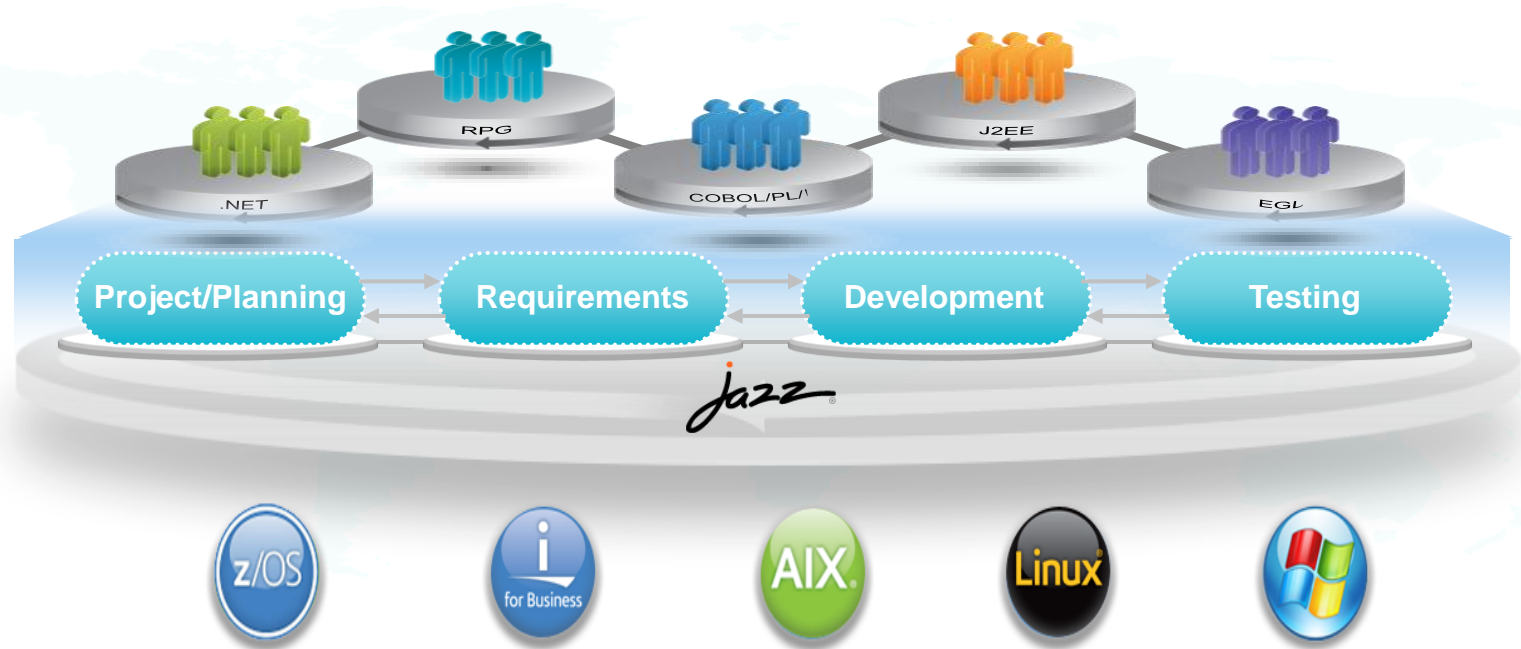


- Rational Business Developer
- Rational Developer for System z with EGL
- Rational Developer for zEnterprise
- Rational Developer for Power Systems
- Rational Developer for I for SOA Construction
- Rational Migration Extension for Natural
- Rational Migration Extension for CA
- Rational Migration Extension for Rich UI
- Rational Migration Extension for IBM i

Disconnected Teams and Infrastructure

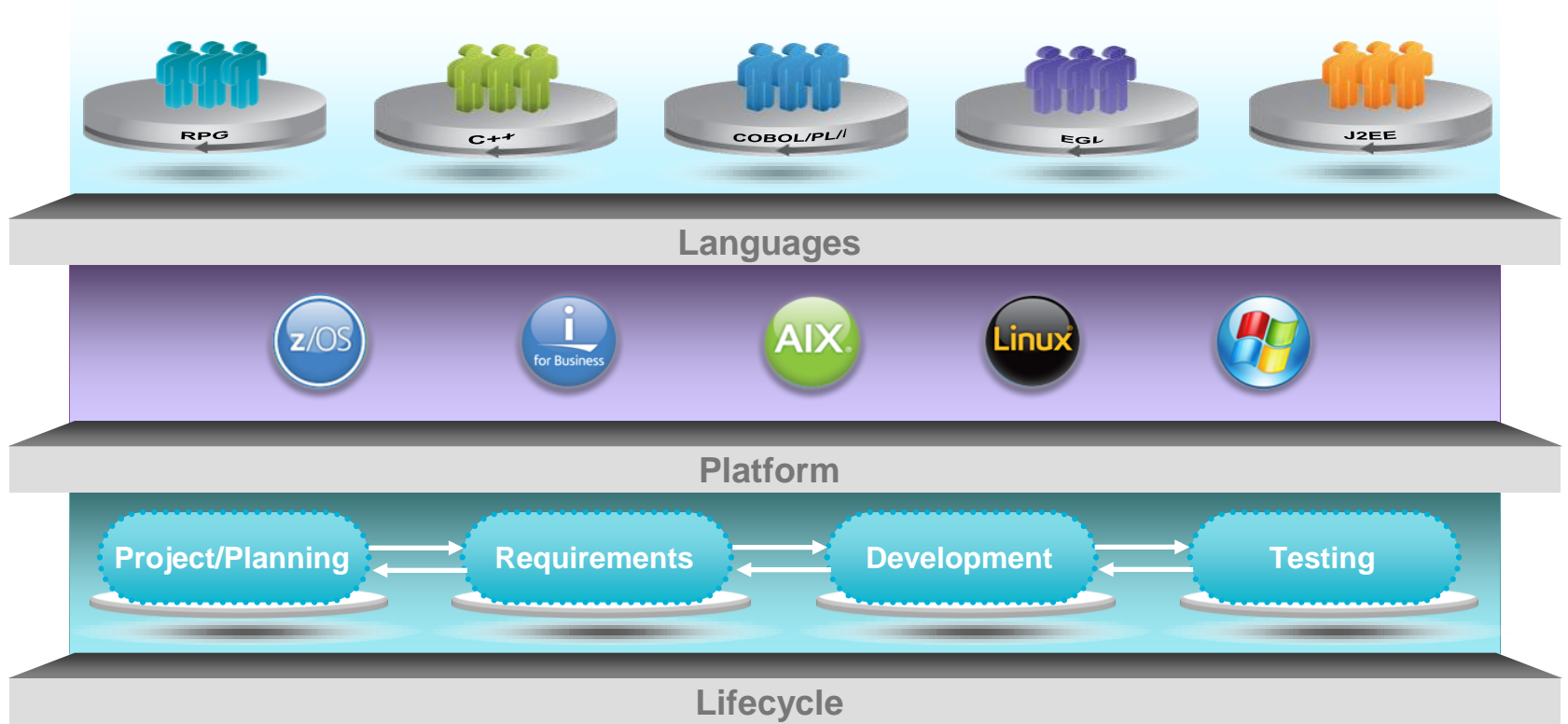


Integrated Teams and Infrastructure

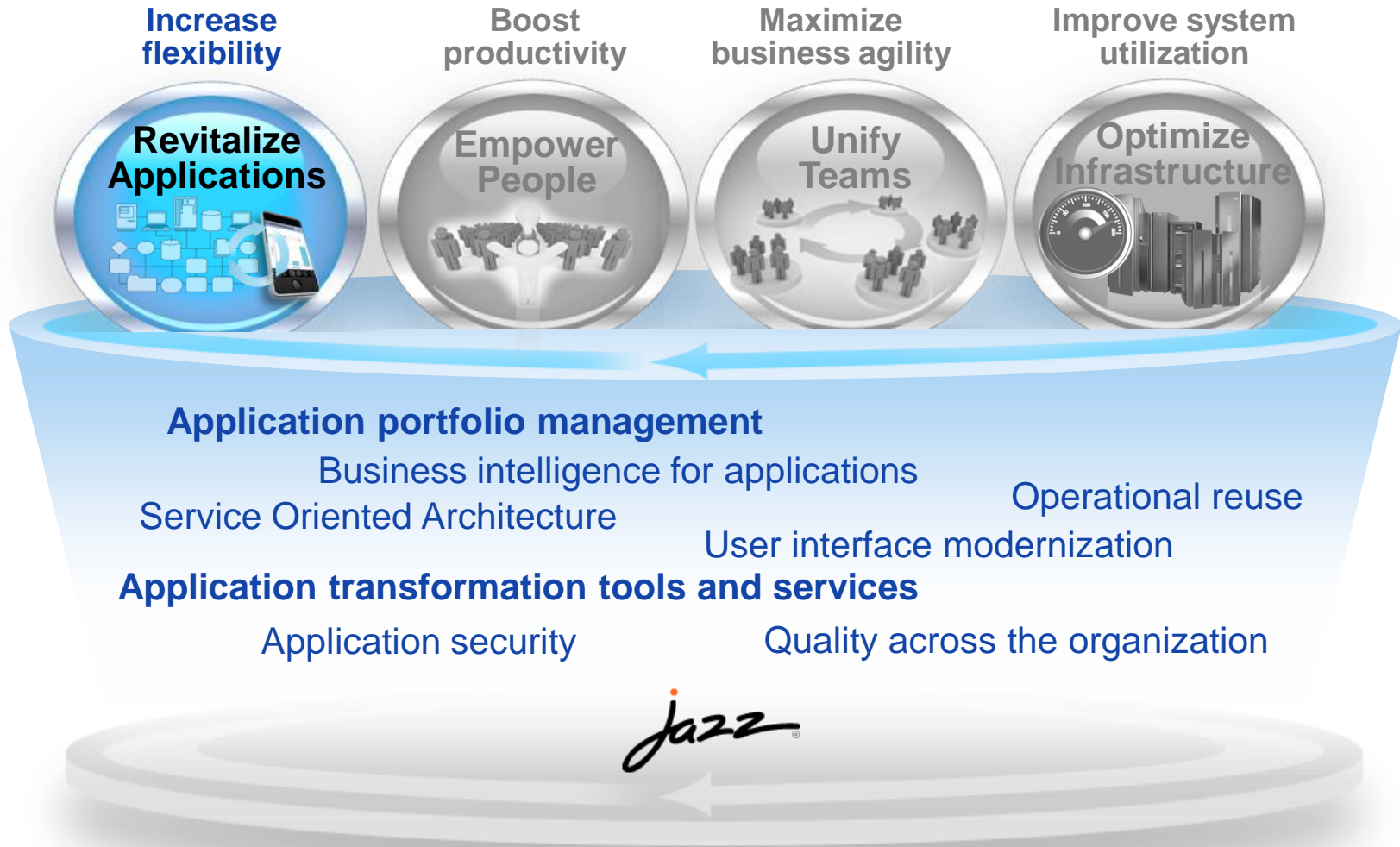


- Rational Team Concert
- Rational Requirements Composer
- Rational Software Architect Design Manager
- Rational Quality Manager
- Rational Build Forge

Integrations That Really Do Matter!



Increase flexibility by revitalizing existing application portfolios



Enterprises want to...

Align their application portfolio to the business' overall strategy

Increasing Business Pressures

Minimize costs for maintaining and operating existing systems

Enable new business opportunities through new and innovative systems

Minimize risk exposure (Compliance, Schedules, Security, ...)

Drive business process optimization through technology



Aging population possessing key domain, business and technology knowledge

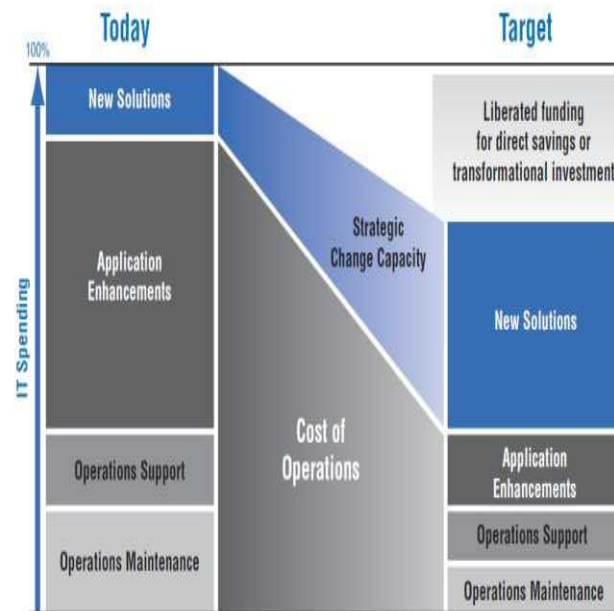
Complexity driven by continued expansion of technology options

Duplicated and competing capabilities and technologies

Degrading maintainability as a result of aging technology and brittle architectures

Increasing IT Constraints

Insufficient Strategic Spend

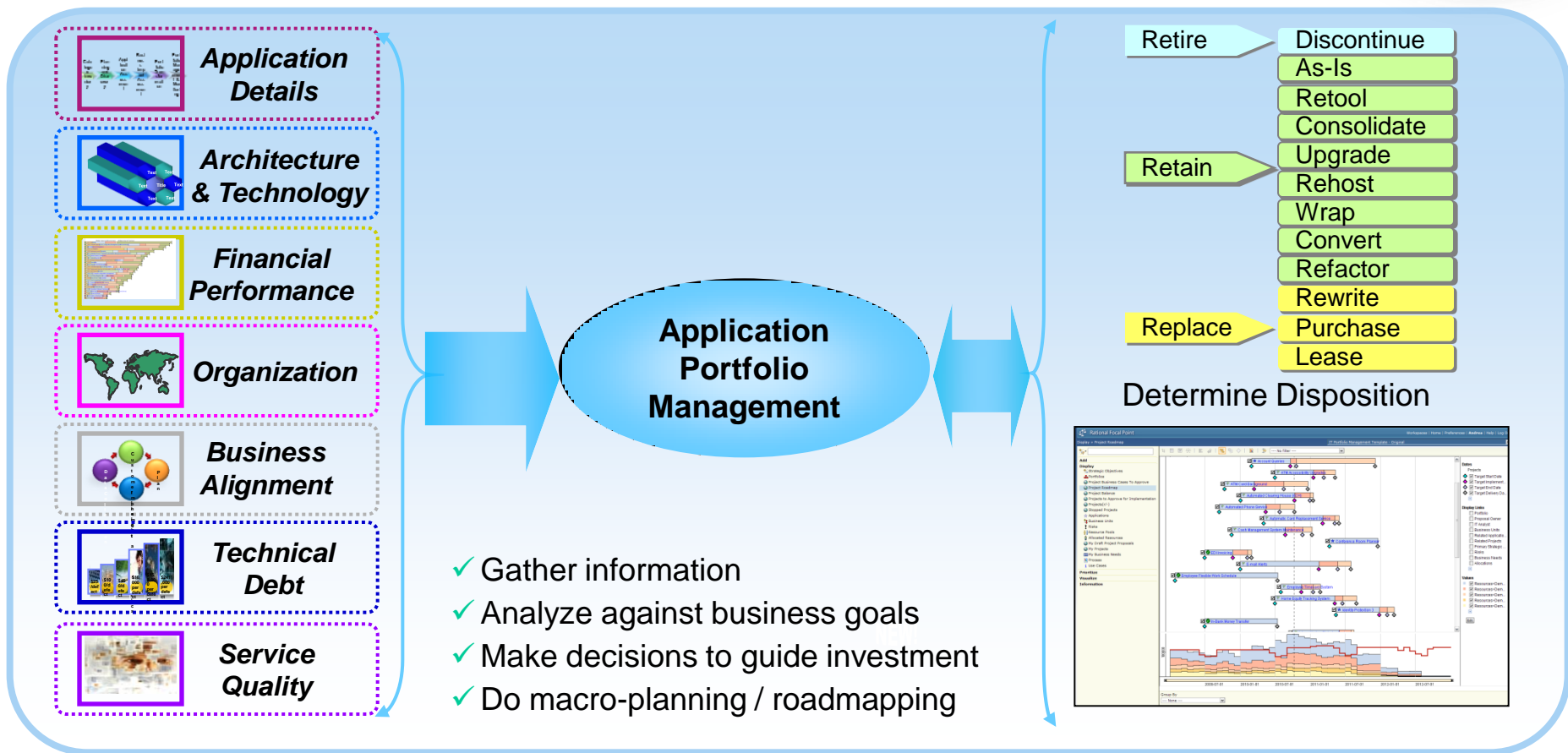


But...

Lack of business and IT information makes decision making ad-hoc, error prone and politically driven versus analytical and fact-based. Limited awareness of applications (usage, design, relationship to business requirements, etc.) increases cost, slows development delivery and reduces quality.

Solution: Comprehensive application portfolio management

Helps organizations proactively make faster and better-informed decisions



“Smarter APM and associated application revitalization has enabled IBM’s IT to cut maintenance costs by 20% and defects by 58%.”

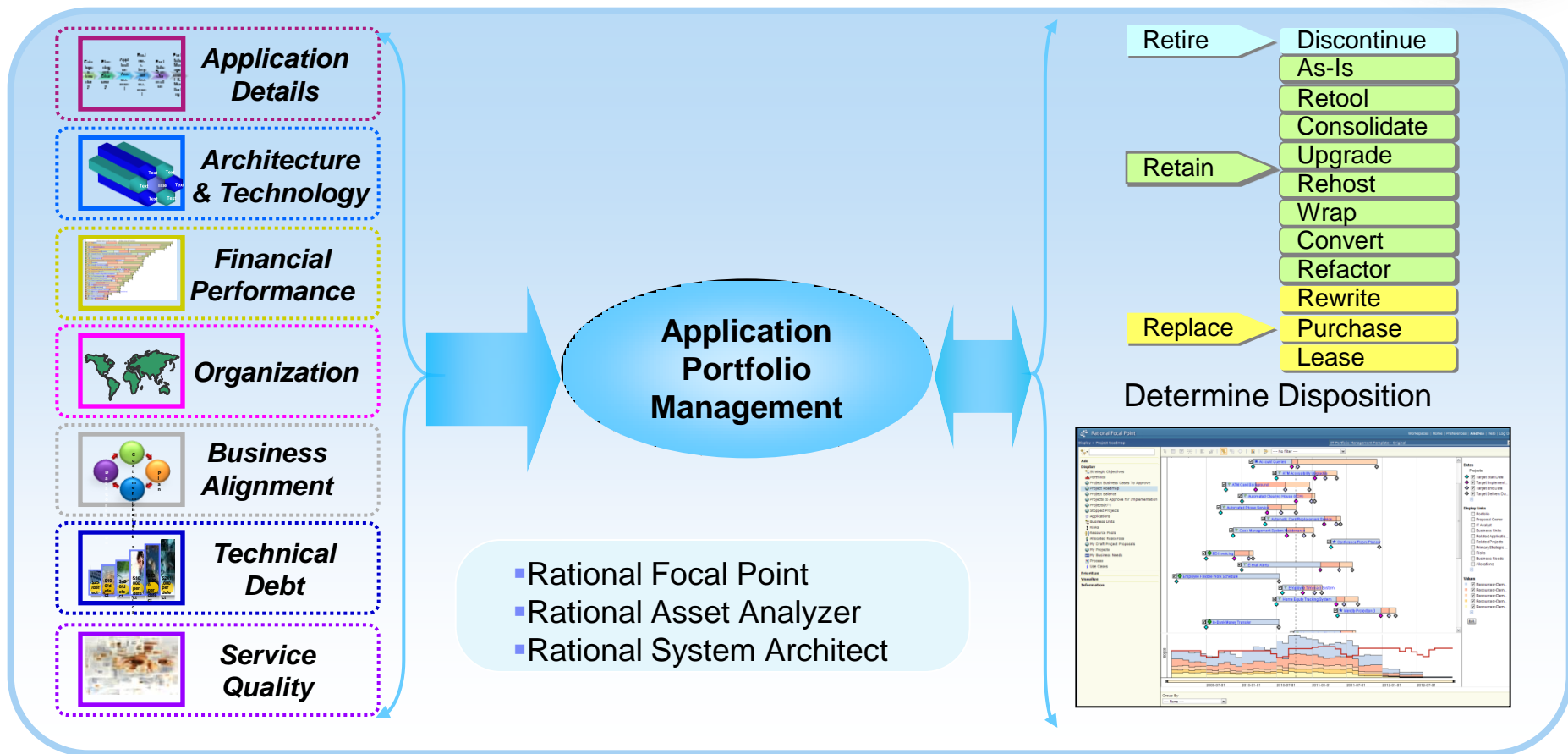


— IBM Corporation



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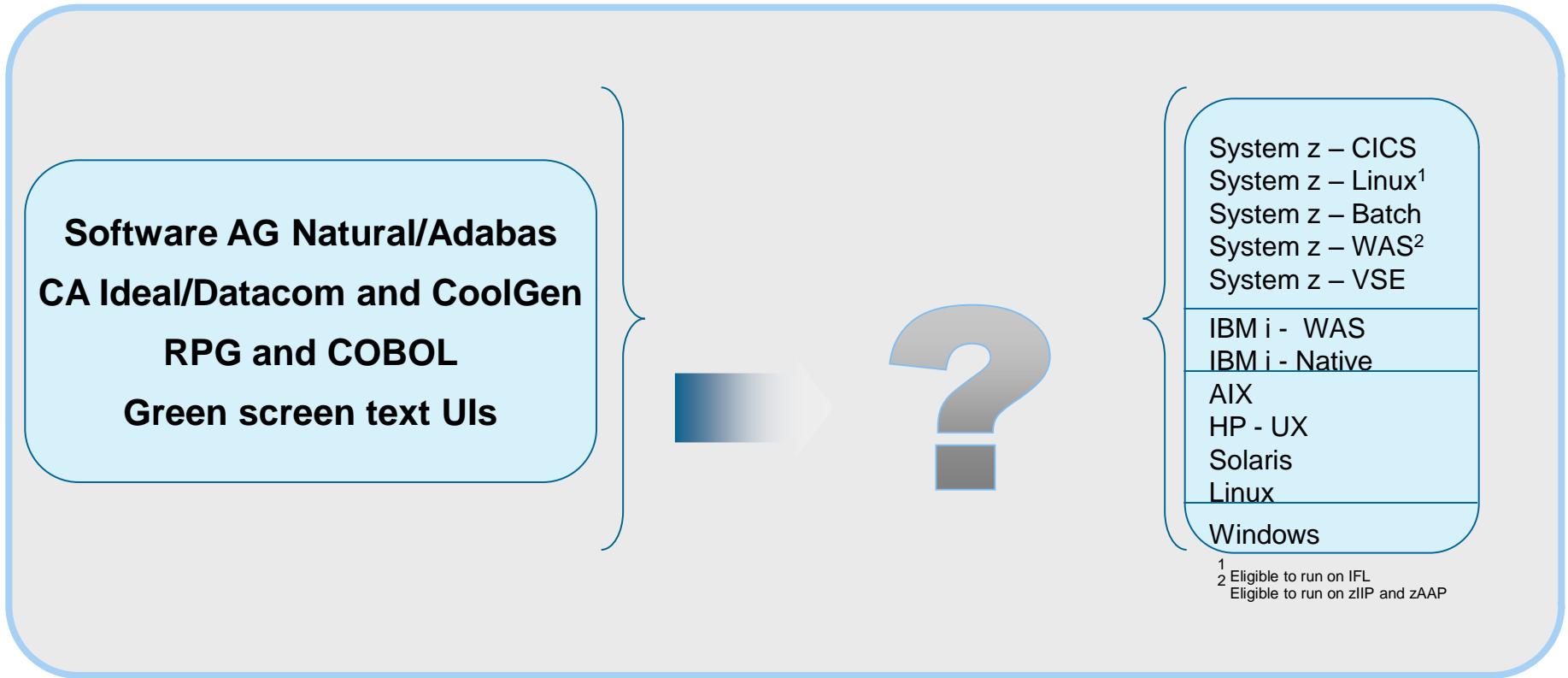


— IBM Corporation



Enterprises want to...

Reduce tool support costs and move to modern platforms, languages, and tools for their multiplatform application development



But...

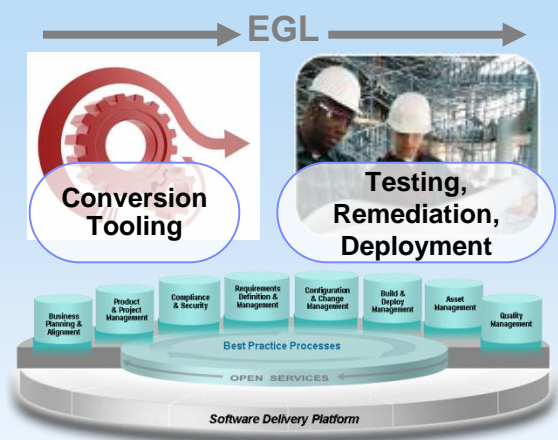
They are using older languages and/or are stuck on poorly supported, expensive, legacy development platforms



Solution: Application transformation tools and services

Migrate from older languages and expensive tools to modern development platforms, languages, databases and tools

Software AG Natural/Adabas
CA Ideal/Datacom and CoolGen
RPG and COBOL
Green screen text UIs



- System z – CICS
- System z – Linux¹
- System z – Batch
- System z – WAS²
- System z – VSE

- IBM i - WAS
- IBM i - Native

- AIX
- HP - UX
- Solaris
- Linux

- Windows

¹ Eligible to run on IFL
² Eligible to run on zIIP and zAAP

- ✓ Greatly reduced development platform support costs
- ✓ More flexible, integrated development environment

Operating costs were reduced 55 percent by migrating from the VAGen legacy application to Java. “The migration to EGL combines the best of both worlds: The stability of IBM System z and the flexibility of Java.” Massive cost savings are also included!

— Frank Landewee, project manager, Atos Origin GmbH, Essen

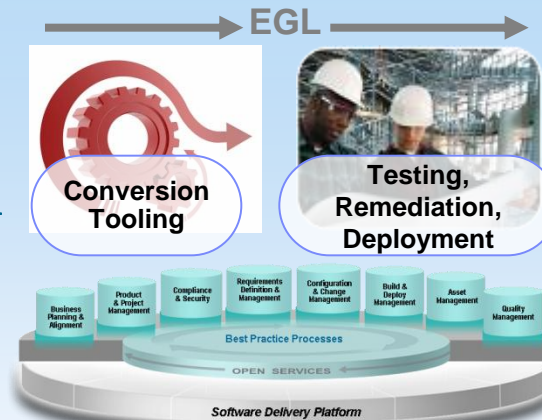




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Improve application performance by exploiting latest hardware



Enterprises want to...

Reduce application development MIPs usage and increase development autonomy

Application Development



Operations



Cost

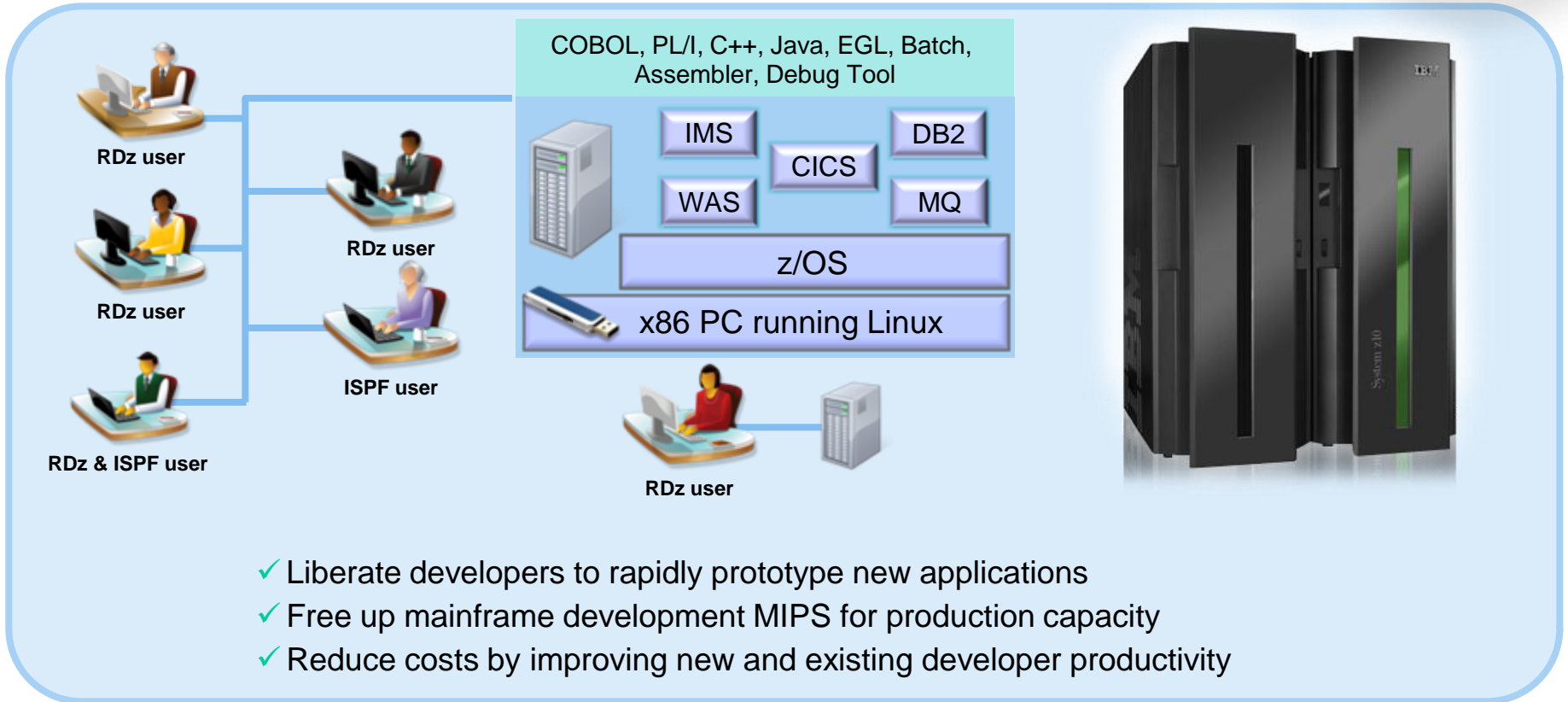


But...

Testing requires System z MIPs and negotiation for time with the production team



Solution: Test mainframe applications on x86 Linux server



- ✓ Liberate developers to rapidly prototype new applications
- ✓ Free up mainframe development MIPS for production capacity
- ✓ Reduce costs by improving new and existing developer productivity

“RDz Unit Test gives our developers the ability to have their own z/OS environment to prototype, compile, debug and test while our customers make the necessary changes to their test, QA and production environments... This shortens our time to delivery, shortens our project cycles, makes our customers happy and increases our margins...At the price... it’s a no brainer.”

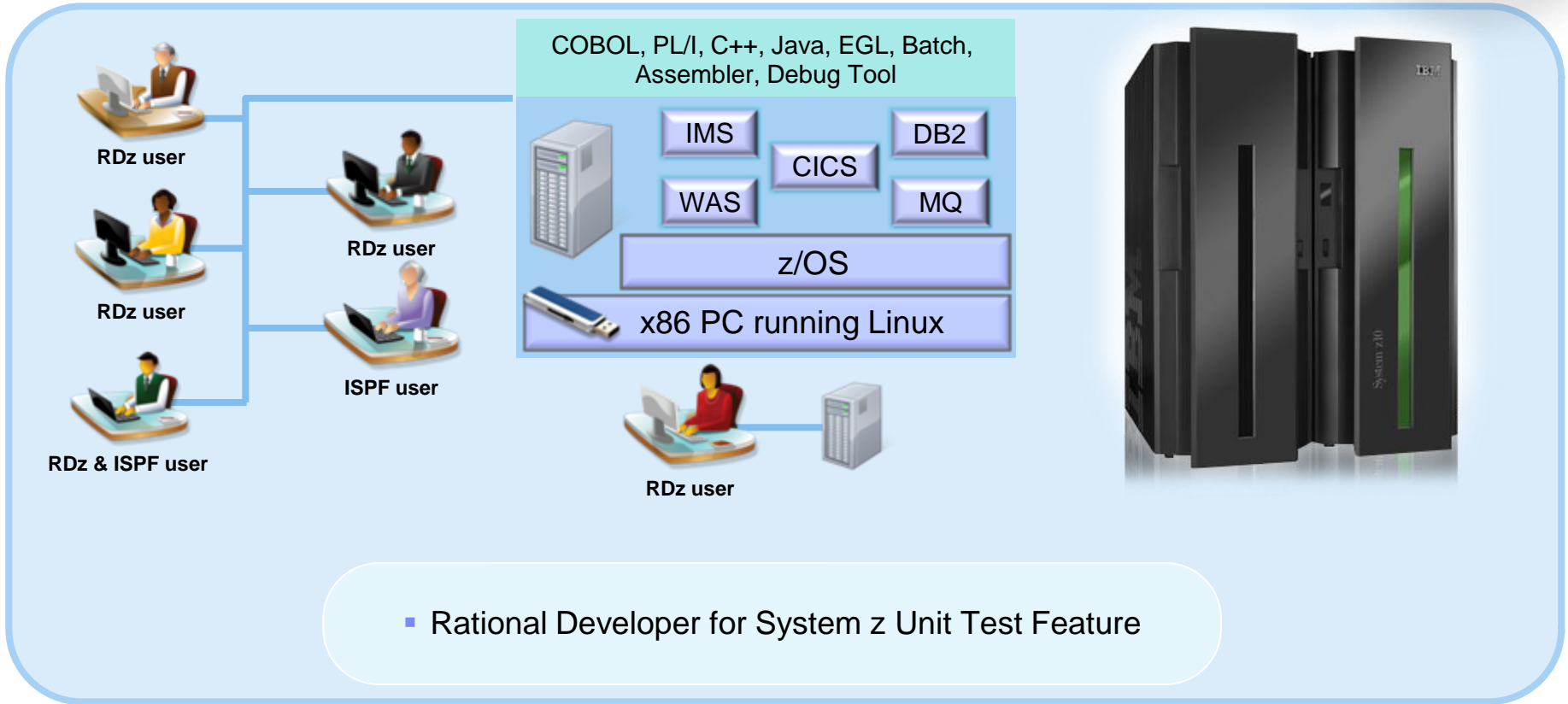
— Eric Simone, CEO, ClearBlade



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Getting started

Next steps to modernize your enterprise applications



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QUESTIONS

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