

IBM System z Technology Summit

Moving to cloud?

System z provides key capabilities for
optimizing workloads on
Private/Hybrid Cloud



Rapid growth of next generation technologies supported seamlessly on zEnterprise

System z scaling model and security to manage and optimize both



Systems of Record

Social, Mobile, Analytics
Smarter Infrastructure



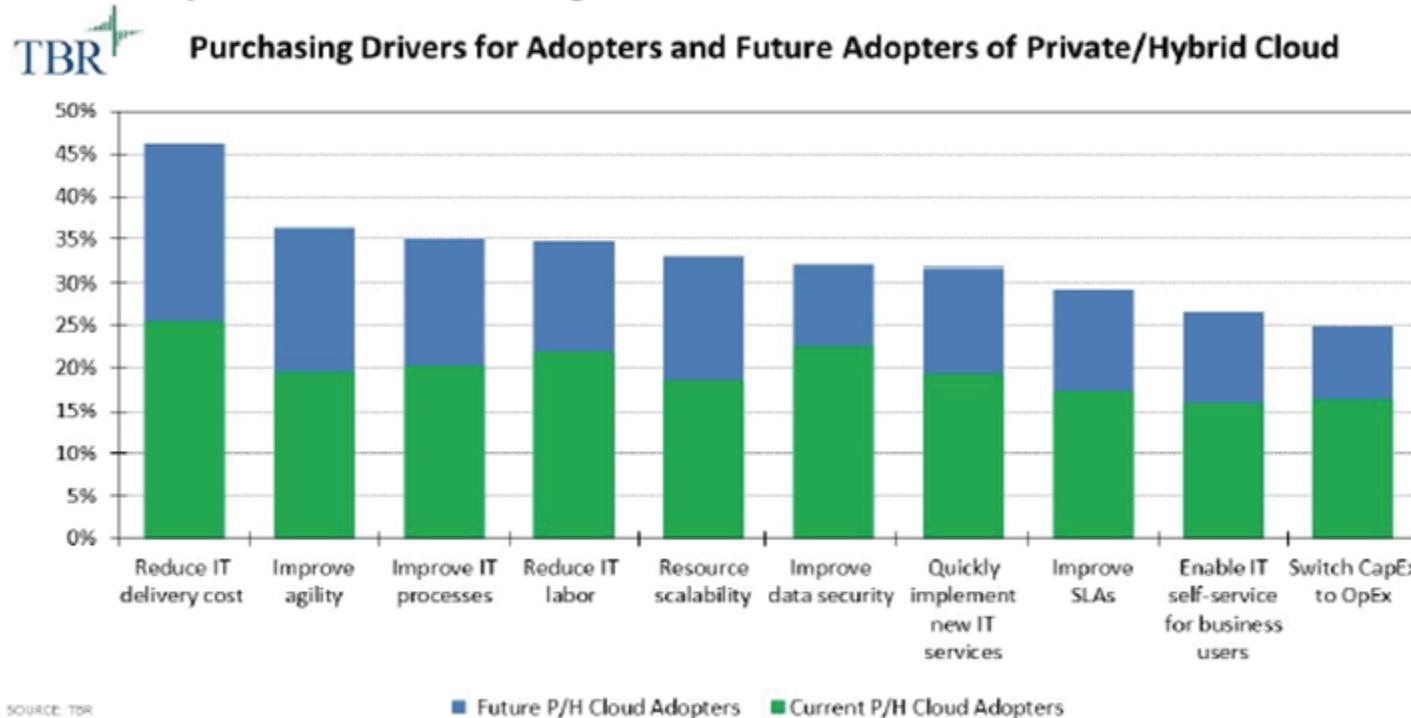
Systems of Engagement

- Business Transactions
- Quality of Service
- Command & Control
- Facts and data “source of truth”
- z/OS

- Mobile and Social
- Dynamic
- Interactions and Collaboration
- Insight, trends, analytics
- Linux on System z

What are we hearing: top cloud adoption drivers

Path to Private/Hybrid Cloud Purchasing

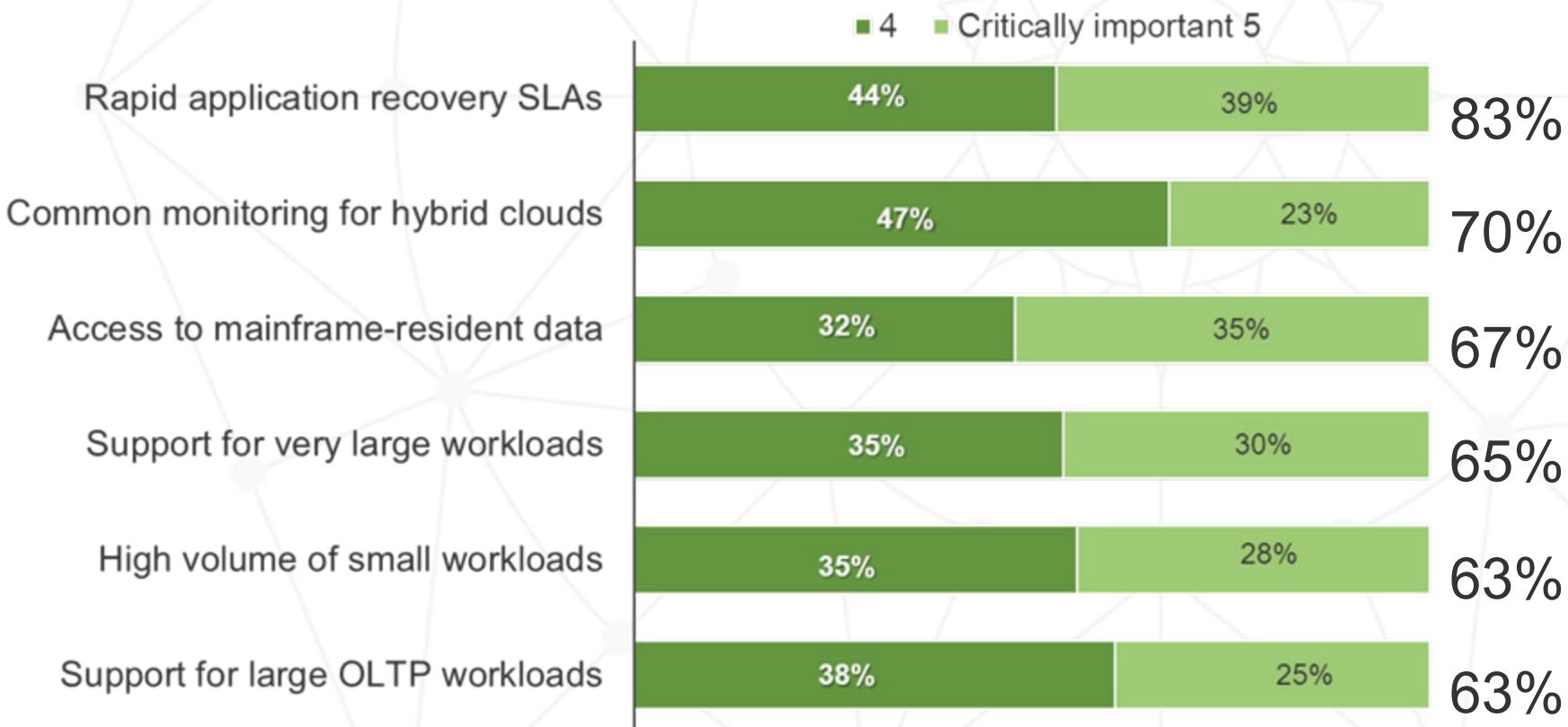


★ Reduce IT Delivery Cost
• Improve Agility
• Improve IT processes

Source: TBR Private/Hybrid Workload Adoption Report, 2012

Forrester shows importance of mainframe infrastructure services in support of cloud workloads

How important is it for your cloud platform to have the following *workload characteristics*? (Top 6 factors)



Base: 200 North American and European hardware and infrastructure decision-makers

Source: A commissioned study conducted by Forrester Consulting on behalf of IBM, October, 2012

Exploiting Cloud on System z provides significant business value day one and increased value over time

Customers can move across roadmap as business requirements grow

Toda
y
**Infrastructure
Teams**

1 Virtualization
Optimization

Image
Management

**Dev & Operations
Teams**

2 Workload
Optimized Cloud

Workload Optimized
Patterns

DevOps

CIO / IT Executive

3 Cloud Enabled
Data Center

Self Service
Provisioning

Usage Metering and
Chargeback

Tomorrow
C Suite/LOB

4 Enterprise
Cloud

Fit for Purpose
Workloads

Disaster Recovery

Enterprise Security



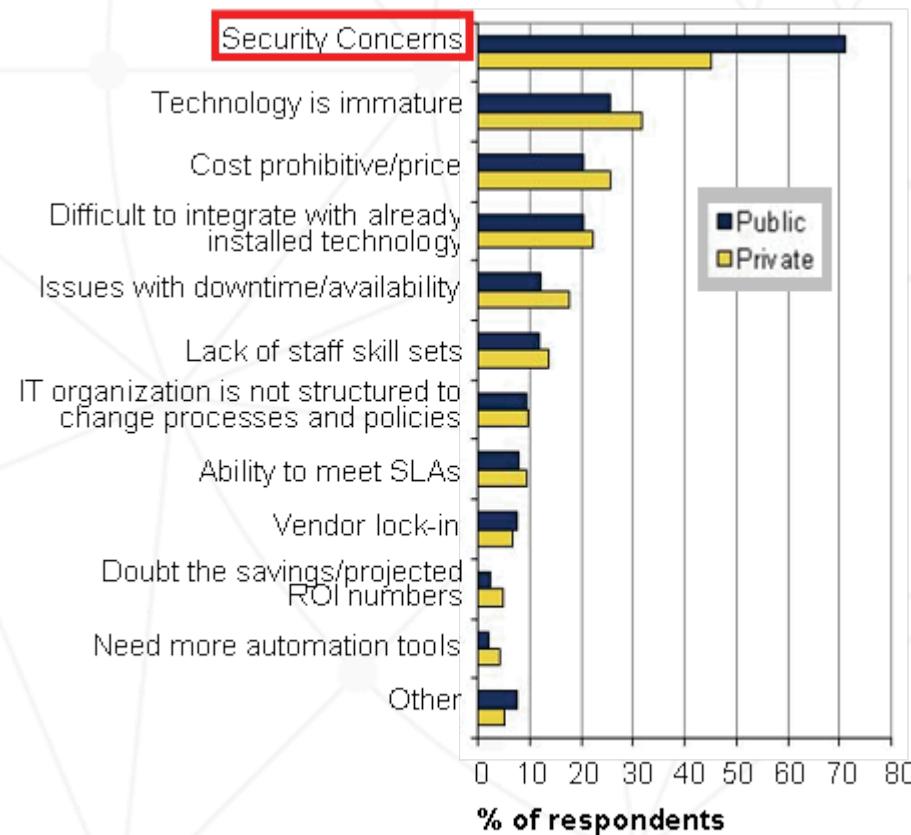
International
Organization for
Standardization



Common Cloud platform built on an open standards reference model

In addition to strategic goals, there are challenges for moving to public and private cloud

Q: What do you see as top 2 challenges in moving to public/private cloud?



Are you exploiting
the full promise of
cloud computing?

#1

Economic benefits of
cloud will continue to
be the #1 driver of
adoption through 2016
for most companies

<\$1 Per day per Linux virtual server

55% Lower TCO

90% Less floor space

80% Less energy

70% Labor savings

→ IBM.com/Mainframe50

IBM

But customers seeing value of deploying Cloud on zEnterprise

Increased Productivity
90%+ utilization



Higher Utilization
100,000 virtual servers



- Advanced workload management provisions resources on the fly for 90%+ utilization
- License savings due to zEnterprise power/scale
- 79% less TCA vs. leading public cloud alternatives
- Maintain service levels with up to 100% CPU utilization
- “Shared everything” architecture
- Manage up to 100,000 diverse virtual servers
- Scalability with 24X more scale than x86

Credit Union Systems for Brazil (Sicoob) avoids \$1.5M in annual costs with IBM mainframe cloud consolidation



Business Challenge:

- Goal of being primary provider of financial services to members
- Needed flexible, secure and scalable IT infrastructure to support reliable 24/7 service and mobile access.

Solution:

- Private System z cloud running 300 production environments
- Replacing distributed, Intel processor-based servers with Linux on z virtual servers

Business Results:

- Avoid \$1.5m per year in energy costs, while growing 600%

“We grew by nearly 600 percent; Internet banking grew by 200 percent; for mobile solutions, growth was 600 percent. It would not have been possible to support this growth without IBM System z.”

IBM offers hybrid/private cloud across platforms with open “fit for purpose” approach

z Enterprise secure cloud for data



zEnterprise EC12

Power Systems for compute intensive applications



Power 770, Power 780,
Power 795

System x reduced cost & data → insight



System x eX5, x3640

Pure Systems for workload optimized design



Pure Systems

Flexibility to choose platform that meets business requirements

- Management tools are **consistent** and **interoperable** across platforms
- Open standards approach avoids vendor lock-in
- **Now supported for deploying into SoftLayer**

Benefits:

- Reduced administration costs and increased staff productivity
- Lower total cost of ownership including software licensing savings
- Decreased risk with improved automation and workload consolidation

Nationwide Insurance cuts costs with smart workload consolidation of Cloud on System z



Business Challenge:

- 3,000 distributed servers inefficient and costly. 80-90% capacity unused, software licenses on every server
- Need to standardize development in Fit-for-Purpose model
 - Take advantage of best platform that met characteristics
- Monitoring/capacity management spans x, z and p based on SLA

Solution description:

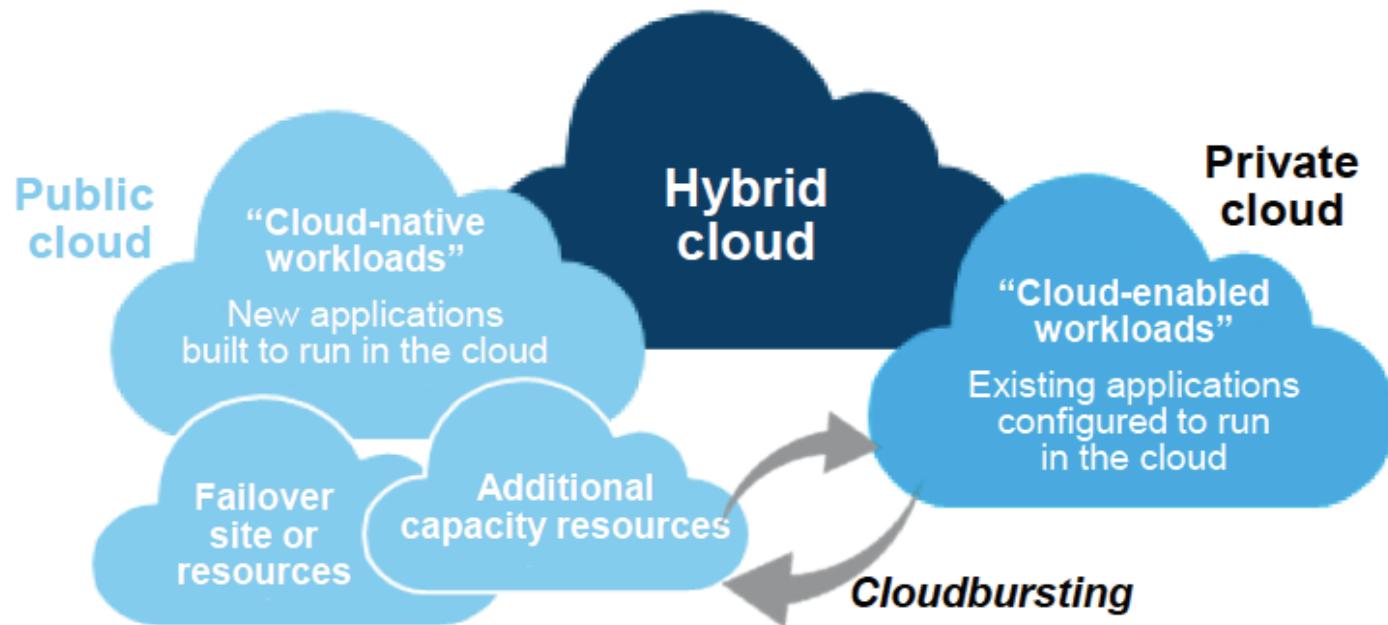
Consolidated distributed servers to Linux virtual servers running WAS, DB2, and z/VM on System z creating a multi-platform private cloud optimized for all its different workloads

Customer Value:

- Application Development
- 80 percent reduction in power, cooling and floor space requirements

“The creation of a private cloud built around the z196 servers supports our business transformation goals by enabling the rapid, seamless deployment of new computing resources to meet emerging requirements,” Jim Tussing, CTO for Operations, Nationwide

Hybrid clouds enable companies to effectively leverage cloud capabilities for both new and legacy workloads



Retain control of the IT environment and protect proprietary systems and data

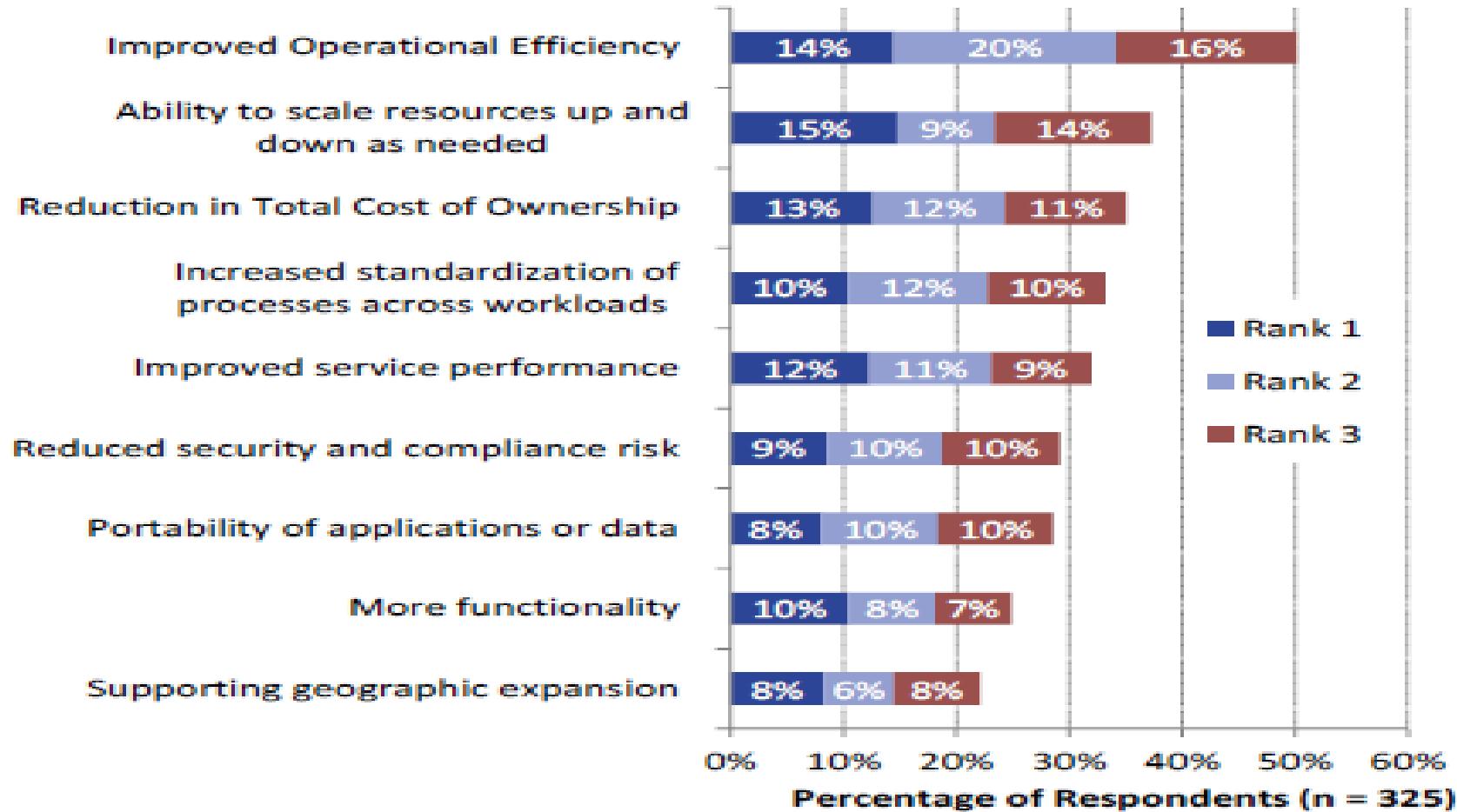
Address rapidly escalating scalability and processing demands required by analytics and innovation

Maintain regulatory compliance and desired service levels

Benefits of a Hybrid Cloud



BENEFITS PERCEIVED IN USING HYBRID CLOUD SERVICES



SOURCE: TBR

Complete solution for cloud workloads on System z includes number of key components to simplify usage and operations

Cloud Management



Self Service Catalog

Pre-defined menu of Services

SmartCloud Orchestrator

Cloud Automation

Open, scalable platform

Cloud Marketplace

Pattern sharing/re-use,
from engine

Rich set of ready
to use patterns

Add on:

- Cost management
- High Availability
- Security
- Application Performance Management

Infrastructure Management

IBM Wave

Simple, intuitive, graphical
z/VM management tool

OM XE for z/VM and Linux

Monitor z/VM and
Linux guests

Ops Mgmt/Backup & Archive

Key set of **z/VM tooling**



Cloud Management Suite for System z provides critical workload provisioning to zEnterprise



- Easily move cloud services to System z with standardized, open orchestration
 - Provision workloads to z Linux from Orchestration running on x86
- Fully automate deployment and lifecycle management of cloud services across workloads
- Simplify cloud operations and increase productivity with OMEGAMON monitoring of services
- Increase availability of cloud data with easy to implement storage backup/recovery
- Runs on z/VM V6.3 with Linux on z

The thing I like about the product is its simplicity and flexibility. Frequently simplicity comes with a cost—narrow constructs necessary in order to be repeated easily. But here, it's the architecture that provides the simplicity and the 'drop-in' functionality via patterns provides the flexibility. IBM Business Partner

Introduction to IBM Enterprise Cloud System

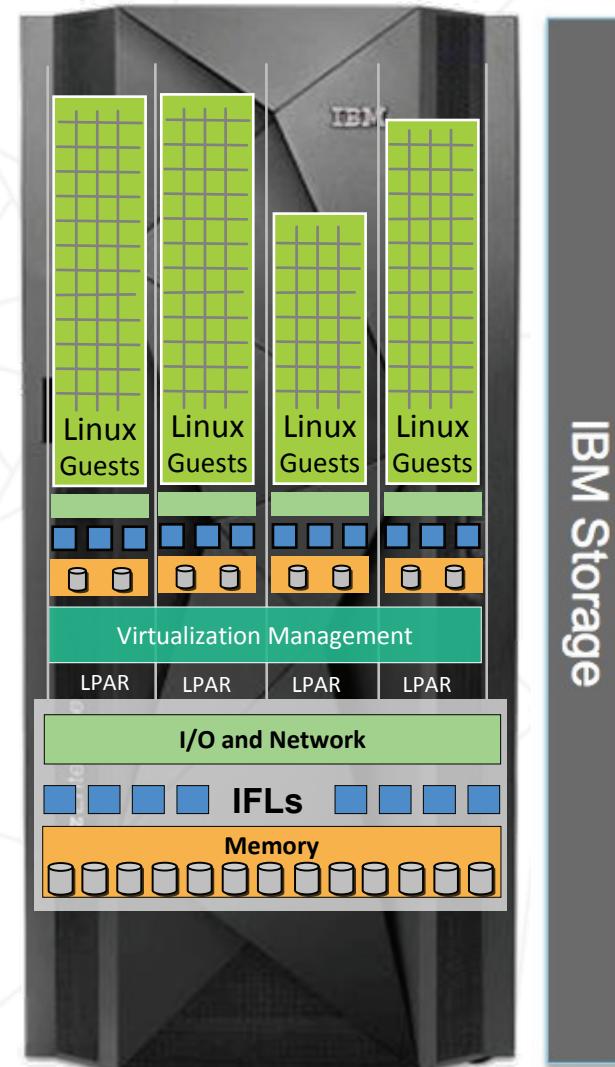
Converged Infrastructure-as-a-Service solution, providing a highly available, secure, cloud platform based on System z technology

- **Pre-configured and integrated system**

- Includes Processor, Disk, Hypervisor, Cloud Management Software and Services
- Pre-installed cloud management software that leverages open source such OpenStack and Linux to deliver orchestration, provisioning and monitoring
- Integration performed at IBM's Customized Solution Center and onsite by STG Lab-Based Services

- **Flexible configurations**

- No fixed sizes - flexibility on hardware configurations allow customers to choose the right amount of resources for their workload
- Sample configurations will be provided to Sales Team as guidance and comparison



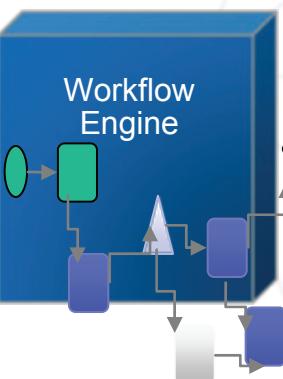
Manage all components of Data Center Lifecycle with Cloud based on open standards fit for purpose approach

Service Orchestration

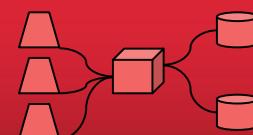
Provision Patterns



The Organization for the Advancement of Structured Information Standards



Resource Management
Onboard, provision, manage
CPU, Storage and Network

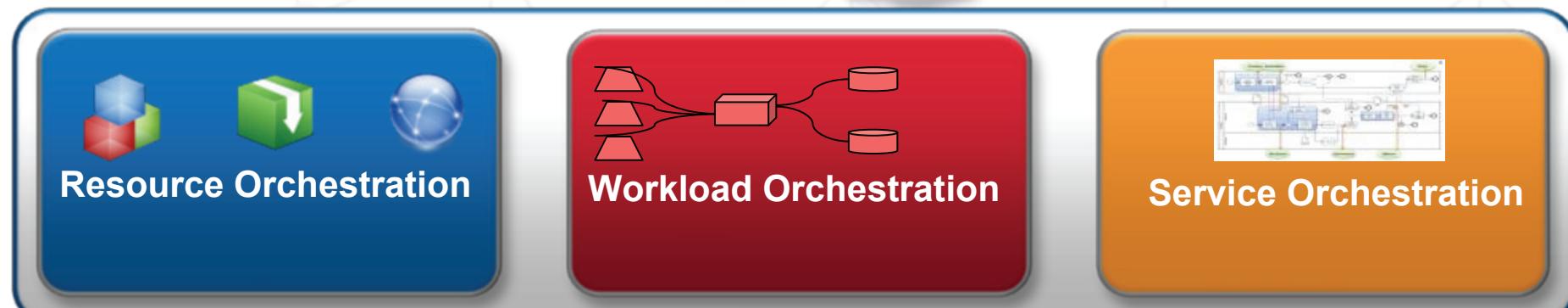
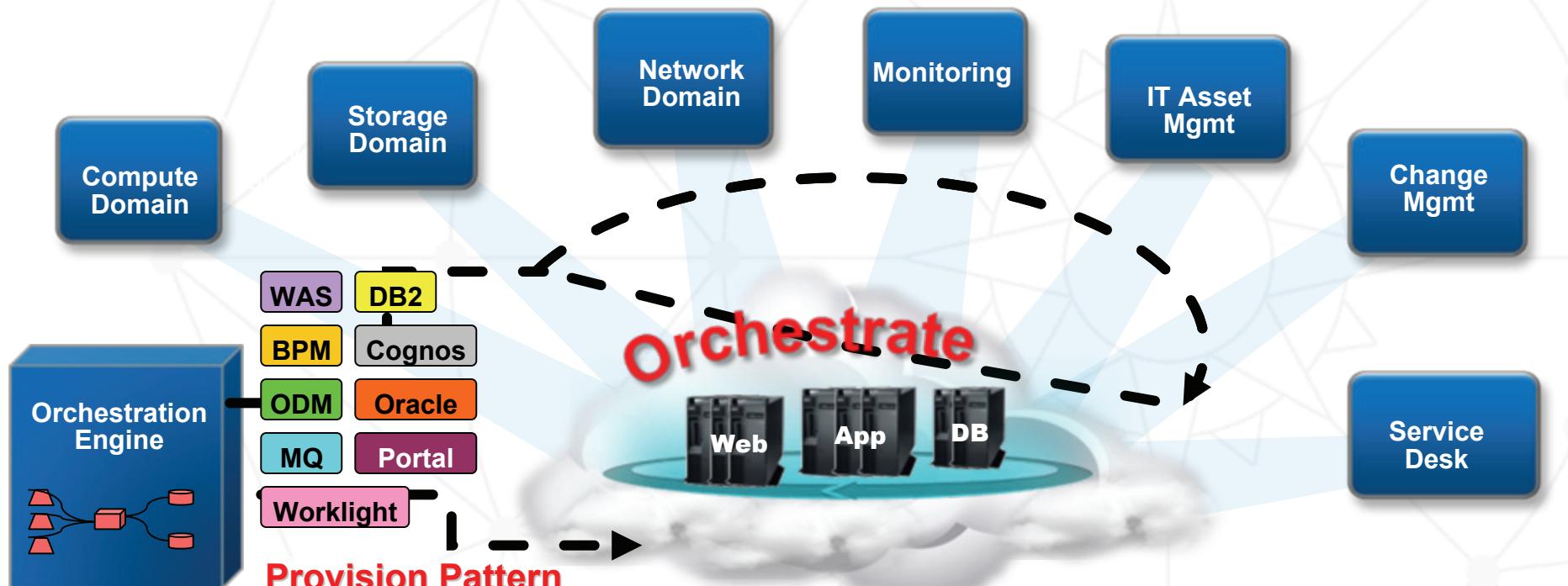


Workload Management
Workload aware placement,
optimization and operation



Service Management
Manage the lifecycle of
business applications

Orchestrator for End-to-End Workload Management



IBM SmartCloud Orchestrator

IBM SmartCloud Orchestrator

z103 | Domain: Default | Project: admin | Help | About | Log Out IBM

Home Self-Service My Requests Instances Images & Patterns Components Reports Configuration Administration My Inbox

IBM SmartCloud Orchestrator

Download Tooling

Setting up the self-service

- Step 1: Create the processes to fulfill self-service offerings**
Create processes or human services in Business Process Manager and make them available externally.
[Download Business Process Manager Process Designer](#)
- Step 2: Create self-service categories**
Create categories in the Self-Service Categories view in order to organize self-service offerings.
[Add self-service categories](#)
- Step 3: Create self-service offerings**
Create offerings in the Self-Service Offerings view.
[Add self-service offerings](#)

Setting up orchestration actions

Request self-service offerings

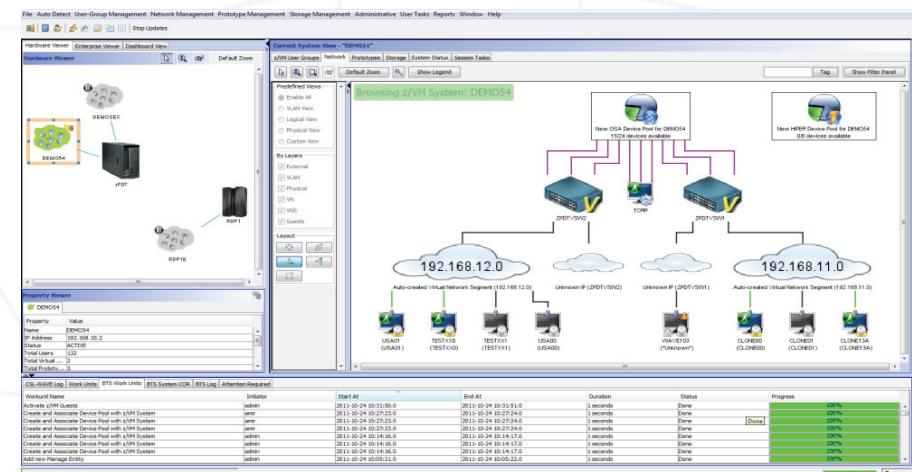
Setting up your private cloud

Working with virtual applications

IBM Wave for z/VM – High Level Overview

IBM Wave for z/VM (formerly CSL-WAVE) provides the graphical interface that simplifies and helps to automate the management of z/VM and Linux on System z virtual servers.

- **Monitors and manages virtual servers and resources** from a single graphical interface
- **Simplifies and Automates** tasks
- **Provisions virtual resources** (Guests, Network, Storage)
- **Supports advanced z/VM capabilities** such as Single System Image and Live Guest Relocation
- **Allows delegation of administrative capabilities** to the appropriate teams



A simple, intuitive graphical tool providing management, provisioning, and automation for a z/VM environment, supporting Linux virtual servers.

Enhanced visibility and management with OMEGAMON XE for z/VM and Linux saving time and money

Cloud Monitoring



Increased Performance & Availability

- zVM Live Guest Relocation & Single System Image

Cloud Health Visibility and Optimization

- Performance and Availability metrics/analytics

Extensible Cloud Environment

- Business Expansion based on capacity planning
 - Grow without adding hardware

Client Success

- Cloud service provider **consolidates 59 development & test labs into 6.**
- Increased utilization by **increasing VM density by 58%**

Cloud on System z workload backup/recovery with Tivoli Storage Manager Extended Edition

Cloud Backup/Recovery



Performance: High-performance, scalable backups and restores that minimize network traffic .

Disaster recovery: Performs automated, scheduled asynchronous replication of backup data and metadata

Flexibility: Data protection and disaster recovery for more than 500 different disk, tape and virtual tape storage

Scalability and reliability Management of up to four billion data objects on single server architecture built on IBM DB2®

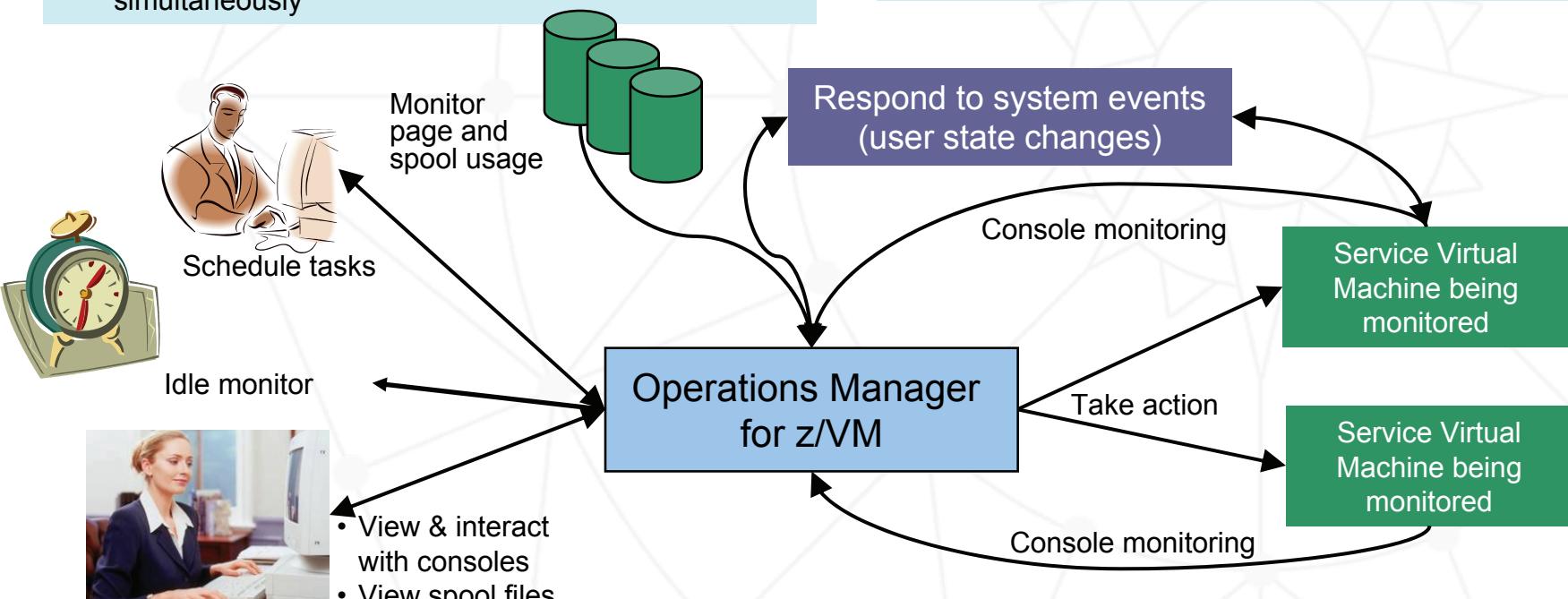
Operations Manager for z/VM

Increase productivity

- Authorized users to view and interact with monitored virtual machines without logging onto them
- Multiple users view/interact with a virtual machine simultaneously

Improve system availability

- Monitor virtual machines and processes
- Take automated actions based on console messages
- Reduce problems due to operator error



Automation

- Routine activities done more effectively with minimal operations staff
- Schedule tasks to occur on a regular basis

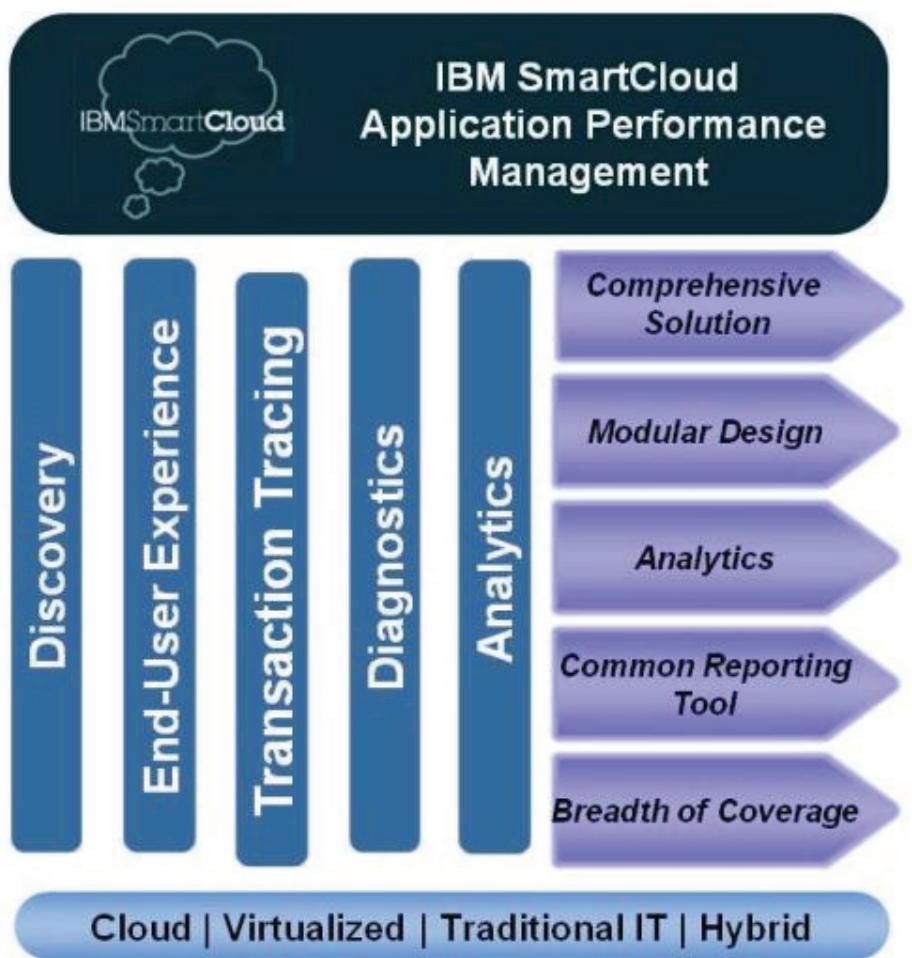
Integration

- Fulfill take action requests from performance monitoring products (e.g. OMEGAMON XE on z/VM and Linux)
- Send alerts to email, central event management systems (e.g. Netcool\OMNIbus), etc.

Intelligently manage Cloud infrastructures across heterogeneous platforms

SmartCloud APM

- Comprehensive application/workload solution
- Modular design to get started quickly and add capabilities as needed.
- Analytics to improve capacity utilization and optimize performance
- Common reporting tool, based on Cognos, makes reporting simple and easy to customize
- Single trusted source of information for accurate and fast problem diagnostics



Track, allocate and report resource usage accurately including chargeback

Cloud Cost Management



Assess shared computing resource usage

- Insights into relationships between virtualized and physical IT assets
- Usage metering coverage to help determine costs based on allocation and utilization.
- End user visibility into cost implications of services requesting .
- Mechanism for chargeback with accurate metering and cost rating tool
- Integrates secure cloud usage reporting with the cloud provisioning and management so users can manage infrastructure costs

Cloud Management for System z support continues to evolve with new capability for cloud, analytics and mobile

3

- zEnterprise supports both **Systems of Record and Systems of Engagement**, including Cloud on System z
- IBM System z cloud support based on **open standards with fit for purpose** capability across all architectures
- Integrate system Z with modern cloud and mobile interfaces with consistent APIs with E2E management

Service Management Connect

Connecting future of service management

- Transparent development
- Product roadmaps
- Code downloads and demos
- Access to the System z experts
 - Forums
 - Blogs
 - Wikis
- Best practices
- Submit requirements

The screenshot shows the 'Service Management Connect' page on developerWorks. At the top, there's a summary box with the following statistics:

- › 250+ System z blog entries from the IBM experts
- › 4.5 million hits in 2012
- › 100 featured IBM expert profiles

Below this, the main content area features a large banner with the title 'Service Management Connect' and a call-to-action button 'View Communities'. The page has a navigation bar with tabs: 'Overview' (which is selected), 'Executive Center', and 'Partner Connect'. The main content area displays a grid of community icons with their names: Application Performance Management, Asset Management, Business Service Management, Cloud/Virtualization Management, Data Center Automation, Endpoint Management, Integrated Service Management, Network and Service Assurance, Process Automation, Security and Risk Management, Storage Management, and System z. To the right, there are two sidebar boxes: one for 'Subscribe to the newsletter' and another for 'Follow Service Management Connect' (with links to Twitter, Facebook, and YouTube). At the bottom, there's a section for 'Request Product Enhancements' with a photo of a woman and a text input field.

Thank
You

IBM System z Service Management critical for moving to Mobile, Big Data and Cloud

IBM continues to improve z/OS environment to support new technologies

- IBM SmartCloud Analytics – Log Analysis z/OS Insight Packs 1.1.0.1
- IBM Service Management Suite for z/OS V1.2
- IBM Tivoli OMEGAMON Performance Management Suite for z/OS V5.3.0
- IBM Tivoli OMEGAMON XE on z/OS 5.3.0, IBM Tivoli OMEGAMON Dashboard Edition on z/OS 5.3.0, IBM Tivoli OMEGAMON XE for Messaging for z/OS 7.3.0, IBM Tivoli OMEGAMON XE for CICS on z/OS 5.3.0, IBM Tivoli OMEGAMON XE for Storage on z/OS 5.3.0
- IBM Tivoli System Automation for z/OS V3.5
- IBM Automation Control for z/OS V1.1.1
- IBM Tivoli NetView for z/OS V6.2.1
- IBM Tivoli NetView Monitoring for GDPS V6.2.1
- IBM Tivoli Workload Scheduler for z/OS V9.2

Learn More: <http://www-01.ibm.com/software/os/systemz/itsm/>

Follow us on Service Management Connect:

<https://www.ibm.com/developerworks/servicemanagement/z/>

And, Mainframe Insights:

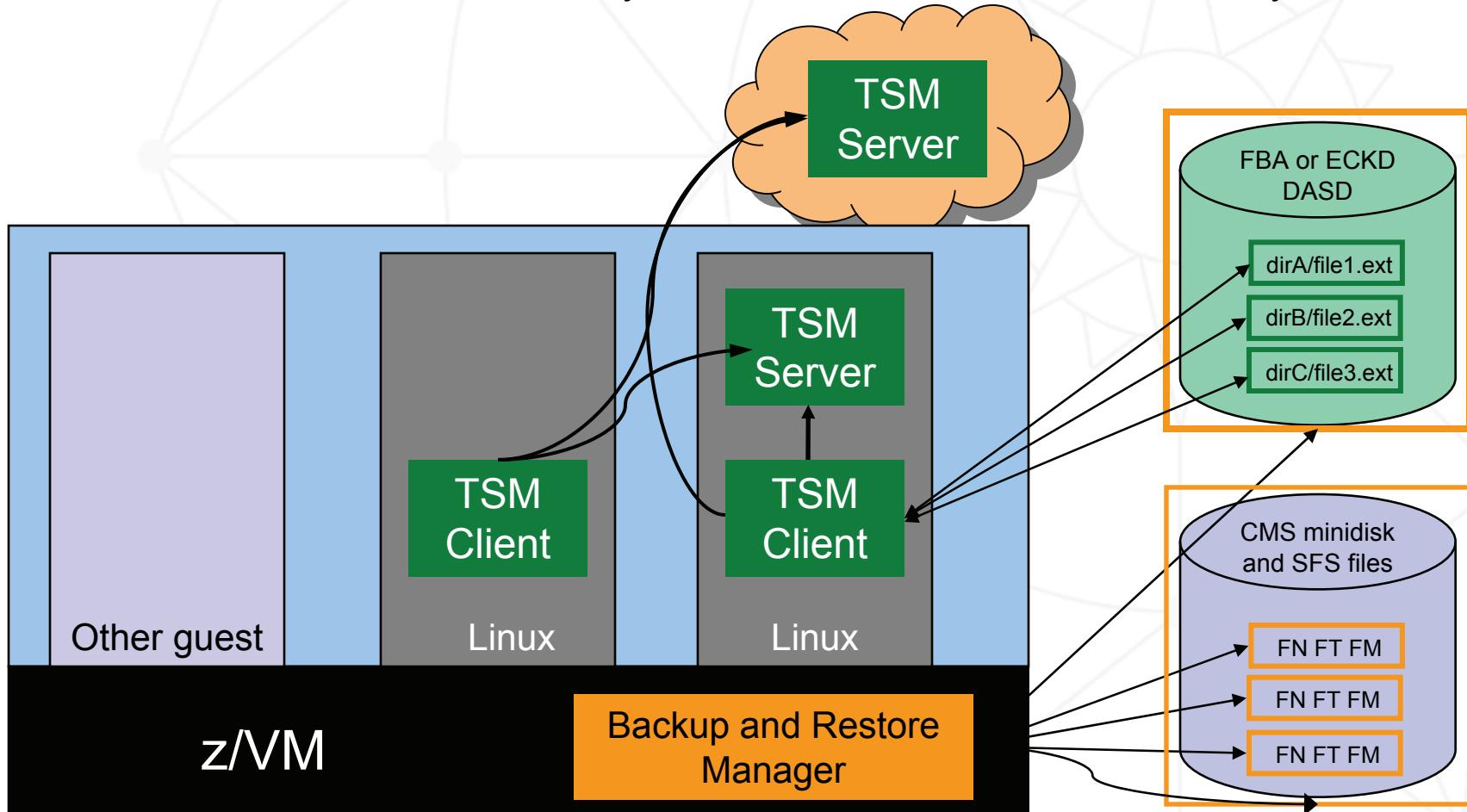
https://www-304.ibm.com/connections/blogs/systemz/?lang=en_us

Twitter: @ServMgmtConnect @systemz #mainframe #servicemgmt

Backup and Restore Manager and Linux Guests

Using Backup and Restore Manager with Tivoli Storage Manager

Choose the solution that meets your needs – or combine for file recovery and DR



Operations Manager for z/VM & OMEGAMON XE on z/VM and Linux



➤ OMEGAMON XE on z/VM and Linux

- Performance monitoring for z/VM and Linux guests
- Part of Tivoli Management Services (TMS) infrastructure

➤ Operations Manager for z/VM

- Monitor consoles of z/VM service machines and guest user IDs
- Take actions based on console messages
 - Respond to “take action” requests from OMEGAMON
- Schedule routine tasks

