

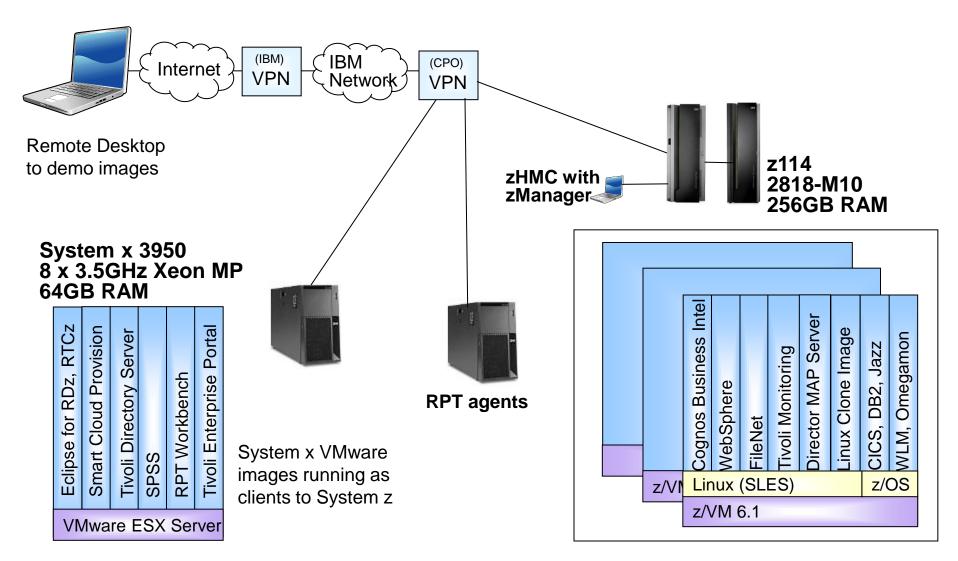
System z Is Optimized For Critical Data Workloads

The New zEnterprise – A Cost-Busting Platform

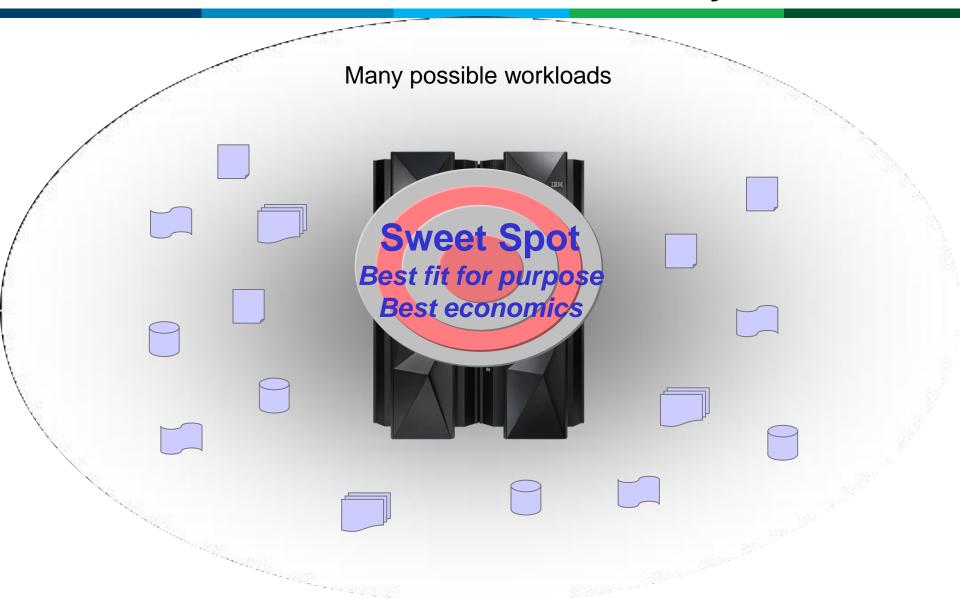
Agenda

60 minutes	System z Is Optimized For Critical Data Workloads
10 minutes	Break
60 minutes	World's Fastest Analytics
10 minutes	Break
60 minutes	Simplify Your Solution Delivery Challenges/Academic Initiative
60 minutes	Lunch
60 minutes	Best Fit Workloads For System z Private Clouds
10 minutes	Break
60 minutes	What System z Can Do That Intel Can't
10 minutes	Break
60 minutes	TCO Lessons From Customer Engagements
	Close

DEMO: Architecture



What Workloads Should Be Run On System z?



What Workloads Should Be Run On System z?

Critical Data Workloads

- Transaction Processing
- Batch Processing
- Co-located Business Analytics
- Consolidated on one platform

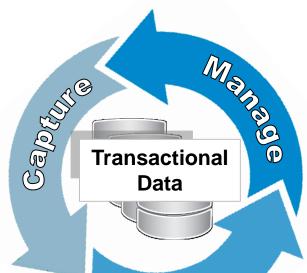
What Makes System z Optimum For These Workloads?

- Concentrated processing power in a single complex
- Cache structures optimized for larger working sets
- Dedicated I/O sub-system with large scale I/O bandwidth
- DS8000 storage systems capacity and performance
- "Perfect" workload management
- DB2 Analytics Accelerator facilitates co-located analytics
- Industry-leading RAS and security
- Better labor productivity

Result: Unbeatable Performance With Best Economics

IBM zEnterprise System Is Optimized For Critical Data

Run the business



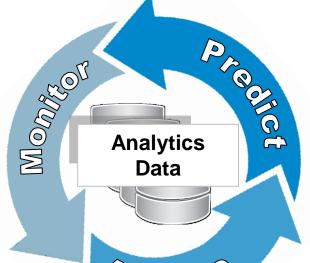
Change

Data integrity
Efficiency at scale
Ultimate security





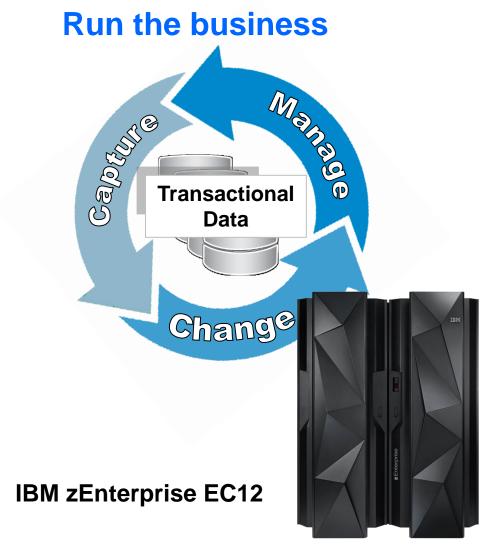




Analyze

Operational analytics
Co-located workloads
Workload management

Let's Focus On Transactional Workloads



- Transactional integrity with rock solid CICS, IMS, and DB2
- Unique design for efficiency at scale for both processing and data
- Trusted security and availability

Global Business Requires Transactional Efficiency At Scale

Trusted by the world's top businesses

2/3 of all business transactions for US retail banks run directly on mainframes

DB2 on z/OS runs on

all 65 of the world's top banks,

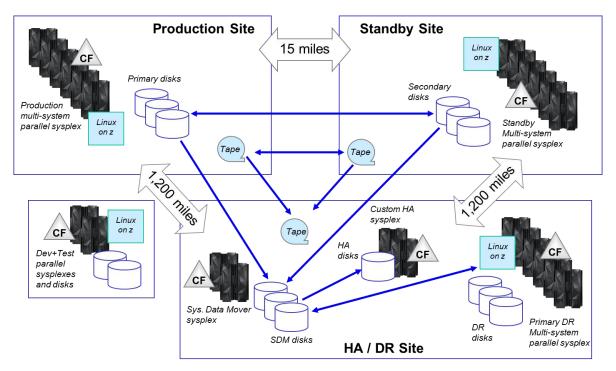
24 of the top 25 US retailers, and

10 of the top 10 global insurance providers

"Millions of users unknowingly activate CICS every day, and if it were to disappear the world economy would grind to a halt." Phil Manchester, Personal Computer Magazine March 1994

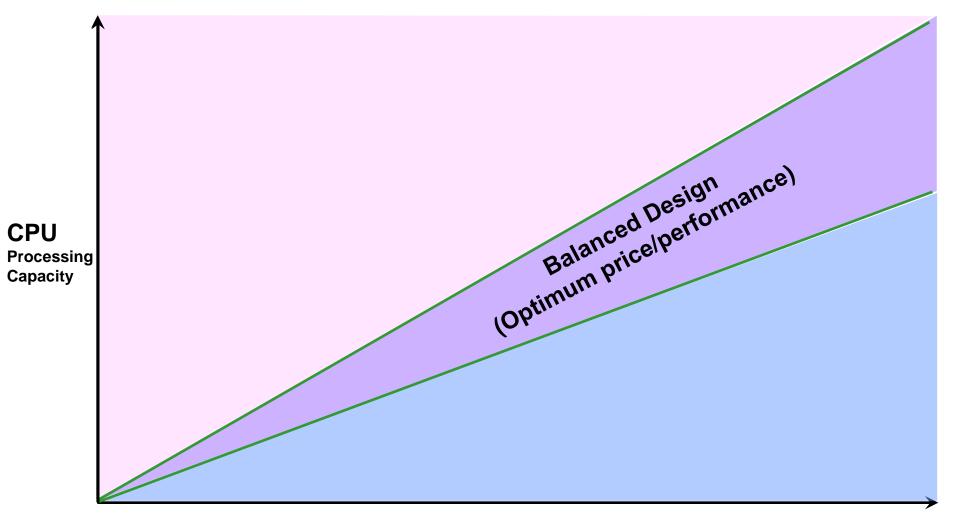
State-Of-The-Art Global Scale Transaction Processing

- 1B CICS trans/day
- 4,000 IMS trans/sec
- 14M ACH transactions in 2.5 hours
- 6-way sysplex
 - ▶ 30ms response
 - 216 engines at primary site
 - ▶ 200K MIPS



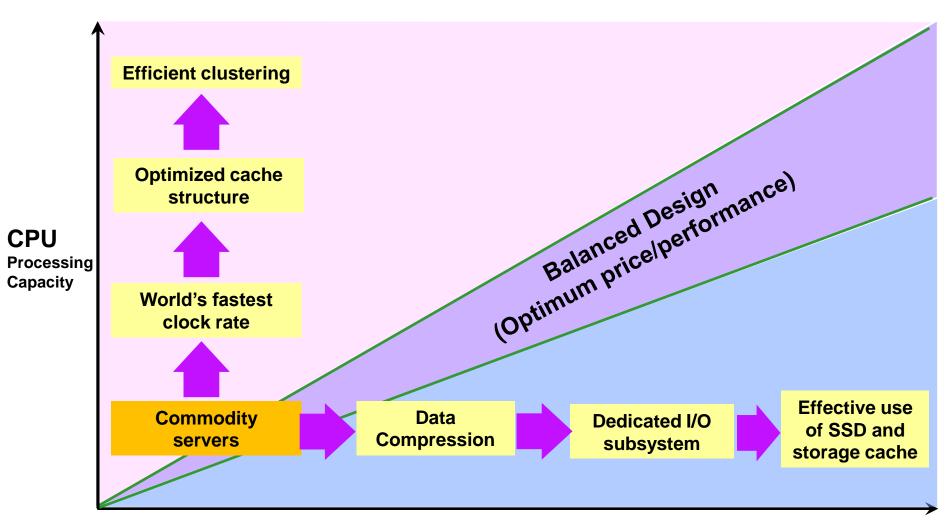
- Zero outages, zero customer impact
- Linux is Active-Active in the two data centers, with zero downtime
 - ▶ 15% Linux, growing at 30% p.a.
- "Crazy about security overall, and the z system has a fortress around it"

Transaction Processing Requires A Balance Of Capabilities



IOPS (Input Output Operations per Second)

zEnterprise EC12 Design Is Unique And Optimized For Transaction Efficiency At Scale



IOPS (Input Output Operations per Second)

Air-cooled zEC12 Under The Covers

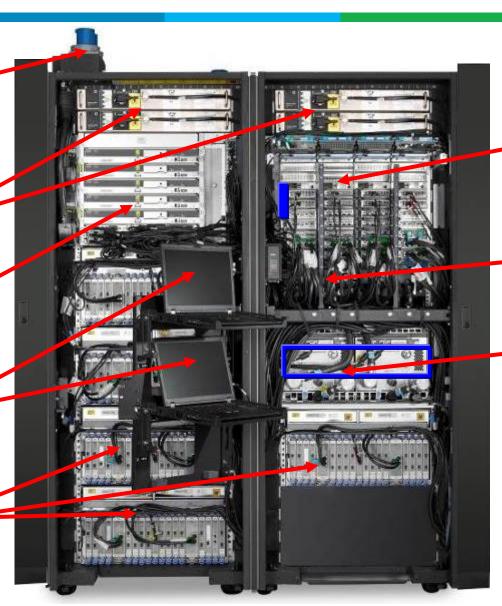
Optional Overhead Power Cables

> Optional Internal Batteries

Power Supplies

2 x Support Elements*

PCIe I/O drawers (Maximum 5 for zEC12)



Processor Books with PCIe and HCA I/O fanouts

PCIe I/O interconnect cables and Ethernet cables FSP cage controller cards

Radiator with N+1 pumps, blowers and motors

The New zEnterprise EC12 Delivers Unmatched **Processing Capacity**

World's fastest processor

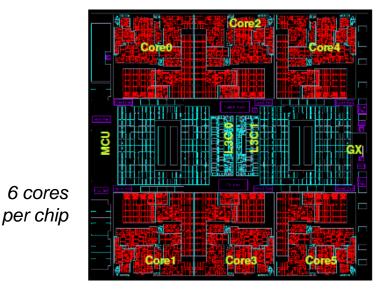
- 5.5 GHz clock rate
- ▶ 120 total processors (101 configurable)
- 6 cores per chip

More memory

- 48MB on-chip L3 shared cache
 - 8MB on-chip cache/core
- 1.5GB total shared L4 cache
 - 384MB per book
- Up to 3TB main memory

Multi Chip Module

One per book

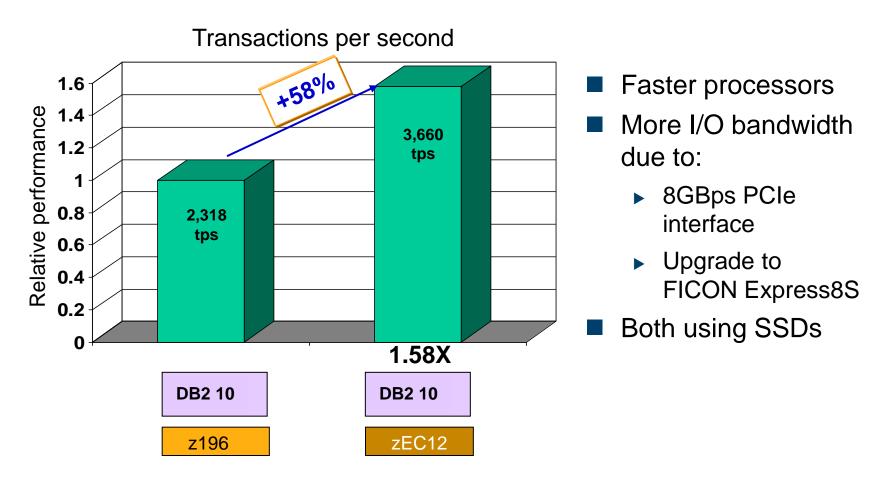


Large server design

Over 78,000 MIPS capacity



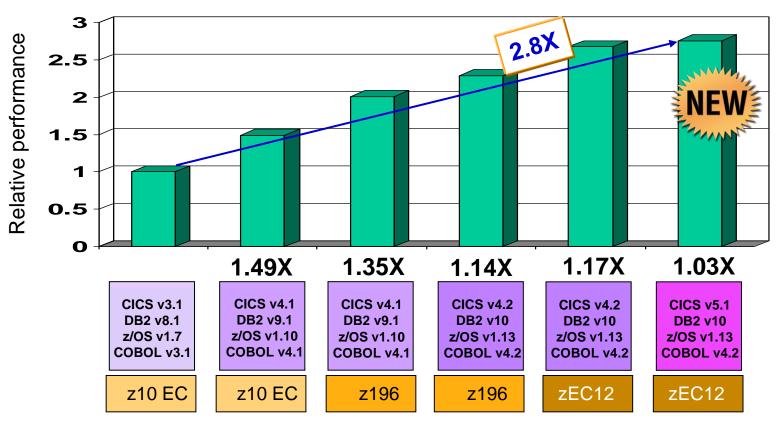
Continuous Processing Improvements For Transactional Workloads



Database I/O Intensive Performance Study

Continuous Processing Improvements For Transactional Workloads

IBM internal core banking transactional workload (Friendly Bank)



CICS 5.1 adds significant new functionality (e.g. Liberty profile, mobile, cloud, etc.) AND boosts performance by 3%!

Continuous Processing Improvements For Transactional Workloads

z196-411 + 3 zIIPzEC12-405 + 5 zIIP 5,826 MIPS 7,648 MIPS 58% DB₂ WAS DB₂ WAS zIIP 10.1 8.5 10.1 84% Liberty zIIP 42% z/OS 1.13 z/OS 1.13 z/OS 1.13 z/OS 1.13 **GP** 16% GP 1 UI = 1.74M instructions 1 UI = 2.31M instructions zEC12 z196

- WAS Liberty offloads more Java processing to zAAP or zIIP
- New generation specialty processors provide more MIPS

2,240 User Interactions per second (UI per sec)

\$2,449 / UI per sec



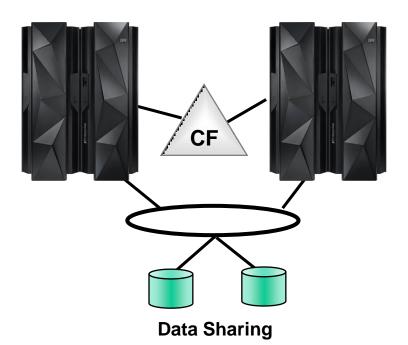
3,920 User Interactions per second (UI per sec)

\$933 / UI per sec

75% more throughput at 62% lower cost

zEC12 Parallel Sysplex Clusters Provide Even More Processing Power

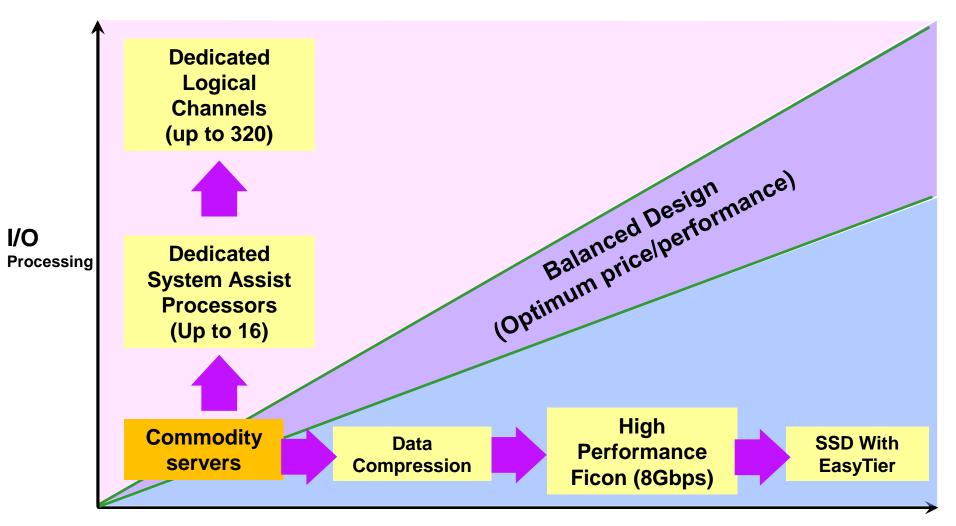
- Specialized hardware Coupling Facility
 - Dedicated processor with specialized microcode to coordinate shared resources
 - High speed inter-connect to clustered systems
 - Hardware invalidation of local cache copies
 - Special machine instructions
- Exploited by IMS, CICS, DB2, MQ, and other middleware on z/OS to achieve near-linear transaction processing scale



Cluster up to 32 nodes for a total of 3,712 cores

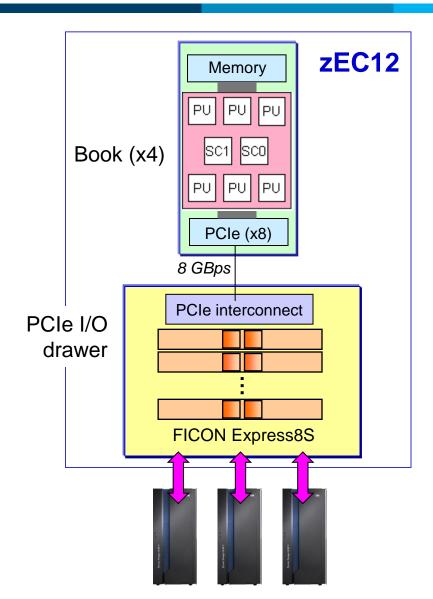
Delivers efficiency at scale

zEnterprise EC12 Delivers Unmatched I/O Processing Capabilities



IOPS (Input Output Operations per Second)

zEC12 Has A Dedicated I/O Subsystem For High I/O Bandwidth



Up to 16 dedicated System Assist Processors (SAPs)

- All I/O requests are offloaded to SAPs
- ▶ 16 SAPs can sustain up to 2.4M IOPS*
- ► I/O subsystem bus speed of 8 GBps
- Number of SAPs increases from 4 to 16 according to system size

Up to 160 physical FICON cards for I/O transfers

- Up to 320 RISC processors (2 per card)
- Up to 320 FICON channels (2 per card)
- 8 Gbps per link, 288 GB/Sec I/O aggregate per zEC12

■ IBM DS8800 Storage System

- Up to 440K IOPS capability
- Delivers I/O efficiency at scale

^{*} Recommend 70% max utilization – 1.7M IOPS Numbers represent High Performance FICON traffic

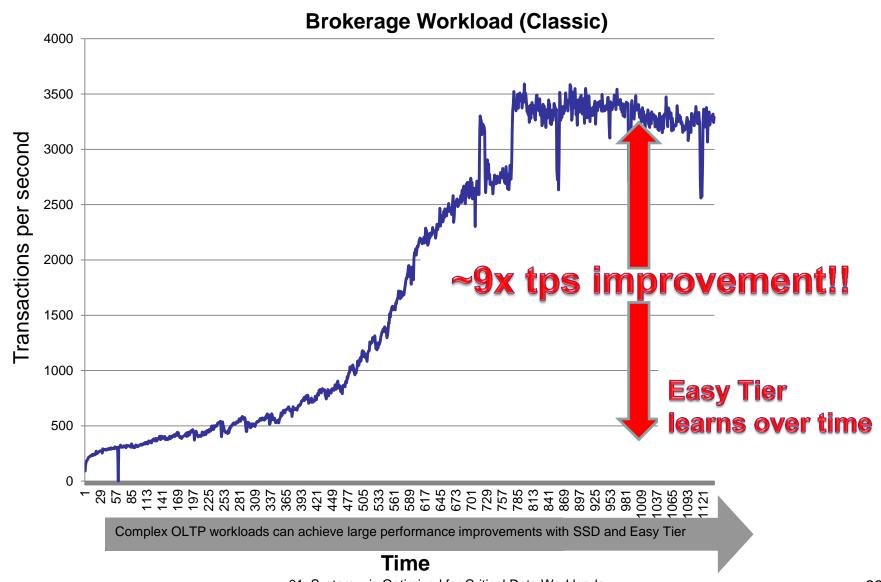
IBM DS8000 Smarter Storage Is Self-Optimizing To Improve Performance And Productivity

- Easy Tier migrates most frequently accessed data to faster storage
 - Less frequently accessed data moved to high capacity storage
- Migration based on actual usage
 - No administrator intervention
 - No missed hot spots
 - No application changes needed
- Performance gains up to 9x on I/O intensive workloads*



^{*} Note: Based on IBM internal study of Brokerage database workload run on Easy Tier with 95% migration to SSD vs. well tuned baseline running on all HDDs. Performance measurements were specific to the configuration used. Your results may vary. Contact IBM to see what we can do for you.

Transaction Workloads See Up To 9x Throughput Benefit Using SSDs, Automatically



zEnterprise EC12 Efficiency At Scale – Multi-tenant Database Workloads

Which platform can achieve the lowest cost per workload?

1 workload on **16**-core quarter unit



Pre-integrated
Competitor Multi-Tenant
Private Cloud

\$2.27M per workload (TCA)

High Volume Trading Workload

Database I/O Intensive
Workloads each driving a
minimum* of **243**transactions per second
on 200GB database

5 multi-tenant workloads on zEC12 **4**-cores



DB2 10 for z/OS on zEC12

\$1.66M per workload (TCA)

20x DB density25% lower cost

^{*} Maximum TPS was measured at 270 based on 70 ms injection interval for customer threads. SLA requires no more than 10% degradation in throughput, yielding a minimum TPS of 243

Efficiency At Scale – Consolidated Oracle DB Workloads Benefit From Linux On System z's I/O Bandwidth

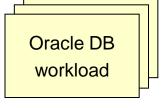
Which platform provides the lowest TCA over 3 years?



3 Oracle RAC clusters 4 server nodes per cluster

12 total HP DL580 servers (192 cores)

\$13.2M (3 yr. TCA)



Customer Database Workloads each supporting 18K tps

Oracle Enterprise Edition
Oracle Real Application Cluster



3 Oracle RAC clusters 4 nodes per cluster Each node is a Linux guest zEC12 with 27 IFLs

\$5.7M (3 yr. TCA)



TCA includes hardware, software, maintenance, support and subscription.

Workload Equivalence derived from a proof-of-concept study conducted at a large Cooperative Bank.

Trusted Resiliency – Protect Critical Data End To End

dark READING

10 Top Government Data Breaches Of 2012

SQL injection, post-phishing privilege escalation, and poorly secured back-up information all played their part in exposing sensitive government data stores this year

Nov 29, 2012 | 04:26 AM | 1 Comment



Privacy Rights
Clearinghouse noted
292 US hacking
breaches from 2012
through May 2013,
involving 9.5 million
sensitive records ...

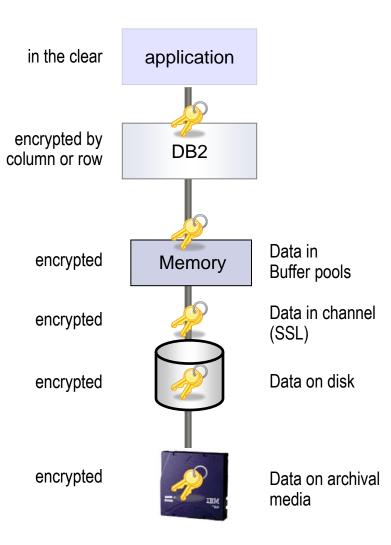
System z breached data records: **0**

Source: http://www.privacyrights.org/data-breach/new

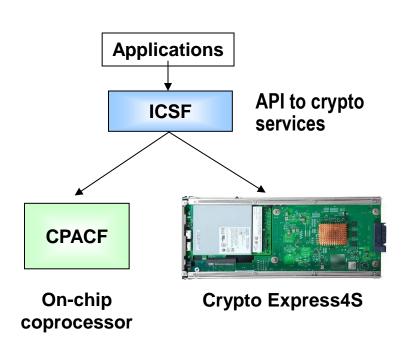
http://www.darkreading.com/database-security/167901020/security/news/240142846/10-top-government-data-breaches-of-2012.html http://whnt.com/2013/01/16/zaxbys-computers-possibly-compromised-diners-alerted/

DB2 Top To Bottom Data Security

- DB2 supports encryption at every level
 - In memory, buffers, disk, and archival media
 - ▶ Table, index, logs, and backup copies
- DB2 provides multiple options for table encryption
 - Row and column level encryption
- DB2 supports Multi-Level Security (MLS)
 - Allows users with different access authority to safely access the same database image
- DB2 uses either CPACF or Crypto Express4S for encryption



zEnterprise EC12 Hardware Accelerators For Encryption



Transparently use whichever accelerator is available

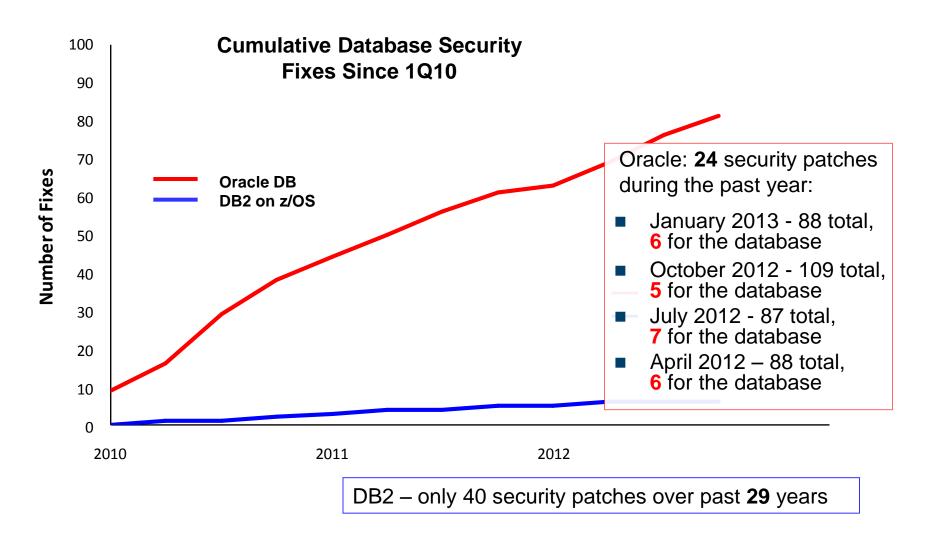
Central Processor Assist for Cryptographic Function (CPACF)

- Included free of charge, one coprocessor per core
- 290-960 MB/sec bulk encryption rate
- Support DES, SHA-1/2, AES

Crypto Express4S Card

- For SSL acceleration, clear key RSA operations
- ▶ FIPS 140-2 Level 4
- Dynamically configurable
 - Accelerator
 - Or Coprocessor (CCA, EP11)

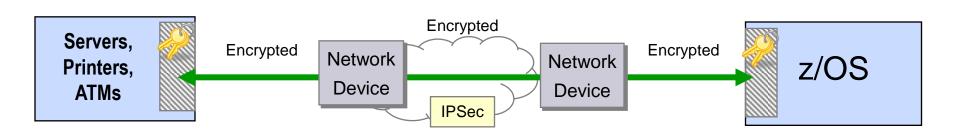
DB2 Maturity Delivers A Proven Track Record For Data Security



Source: http://www.oracle.com/technetwork/topics/security

Communications Server End-To-End Data Security

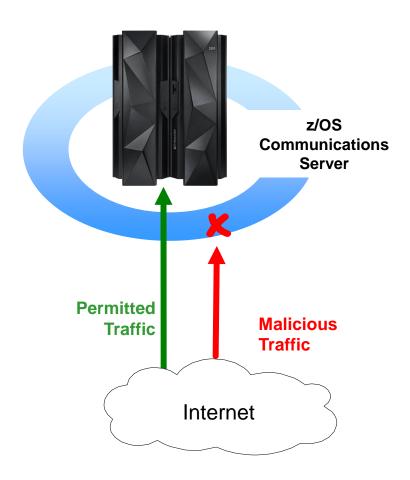
- z/OS Communications Server Encrypts Network Data End-to-End
- Multiple styles of encryption for network traffic
 - Application layer encryption, Network layer encryption, Virtual Private Networks with IPSec
- Application Transparent Transport Level Security (AT-TLS) transparently encrypts application data
 - Used by DB2, FTP, CICS Sockets, etc.
- TCP/IP SSL processed by crypto processor



zEC12 – End-to-end network encryption

Defense Against Network Attacks

- z/OS Communications Server detects network traffic attacks
- Automatic application of defensive mechanisms
 - Evaluates inbound encrypted data for suspect activity
 - Policy controls connection limits, packet discard
 - Detects anomalies in real-time
 - Avoids overhead of per packet evaluation against known attacks
- Scan detection and reporting
 - Can map the target of an attempted attack
- Integrates with Tivoli Security Operations Manager



Virtualized System z Security Is Superior To Other Platforms And Augmentation Costs Less

Security Natively Covered by Platform

Security Level Description	MF	x86	UNIX
Normal corporate	100.00%	21.00%	35.00%
Credit card processing involved	100.00%	14.00%	26.00%
Banking	100.00%	8.00%	14.00%
Healthcare	100.00%	7.50%	11.00%
Research	78.00%	3.00%	8.00%
Defense	64.00%	1.00%	3.00%

Major security deficiencies on distributed platforms

Distributed platforms require *considerable additional expense*

On System z most security requirements are standard

Little additional augmentation required on System z

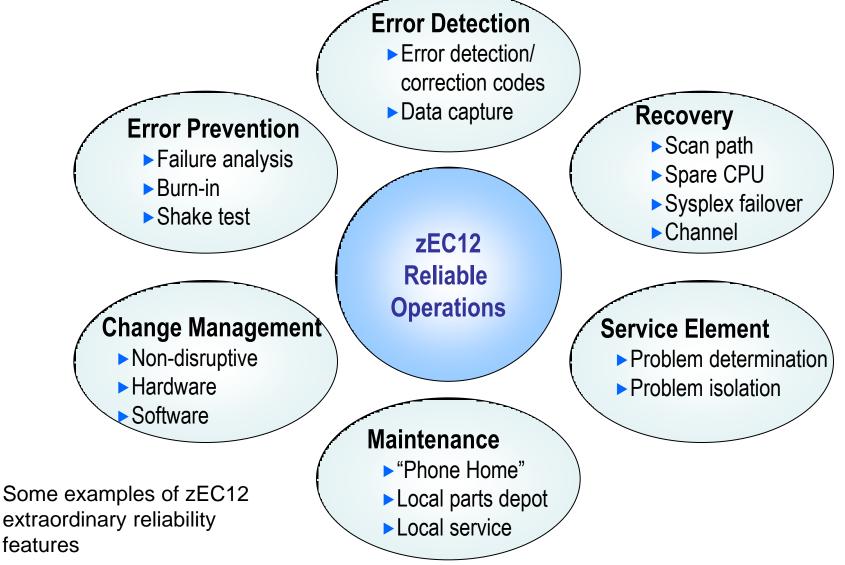
Incremental Cost to Achieve Required Security

Security Level Description	MF	x 86	UNIX
Normal corporate	0.00%	25.20%	12.10%
Credit card processing involved	0.00%	38.40%	16.90%
Banking	0.00%	63.70%	22.40%
Healthcare	0.00%	81.60%	30.70%
Research	2.10%	134.80%	56.90%
Defense	4.30%	187.90%	97.50%

Source: "Comparing Virtualization Alternatives – What's best for your business?"

© 2012, Solitaire Interglobal Ltd. http://public.dhe.ibm.com/common/ssi/ecm/en/zsl03192usen/ZSL03192USEN.PDF

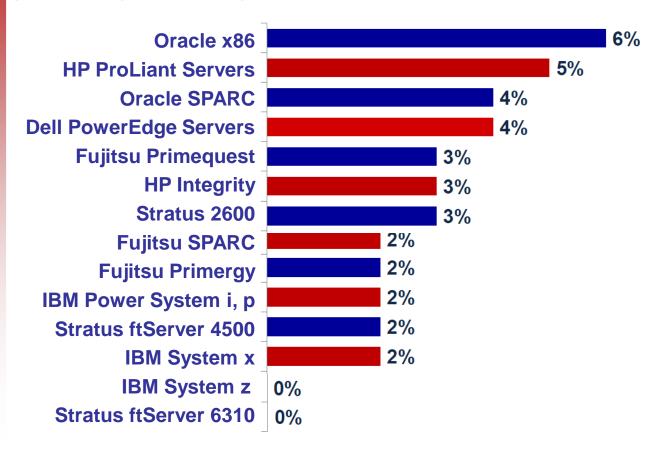
Trusted Reliability – Comprehensive Protection To Ensure Availability Of Critical Data





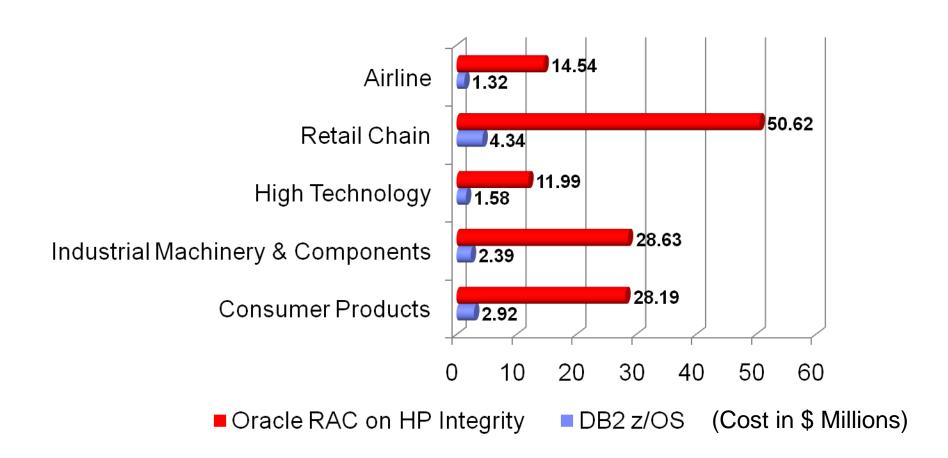
"IBM's System z Mainframes Recorded The Least Amount Of Downtime Of Any Hardware Platform"

Downtime of more than four hours on each server hardware platform (2012-2013)



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Cost Of Downtime For SAP On DB2 z/OS Trumps That Of SAP On Oracle RAC



Source: ITG 1005: Business Case for IBM System z – Bottom Line Impact of Availability and Recovery For SAP Enterprise Systems

Smarter Planet, Smarter Cities Need A Smarter Infrastructure For Critical Data

- Not just banks, insurance, logistics, travel companies
- Smarter Cities have critical data workload requirements
 - Global Scale Transaction Processing
 - Large Scale Batch Processing
 - Co-located Business Analytics

For example,

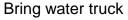
IBM's Smarter Cities Intelligent Operations Center

DEMO: Smarter Cities – Common Alerting Protocol – Example of how it works





- 1 Fire hydrant is struck by a car
 - Maintenance crew fills out a order which will take 4 days

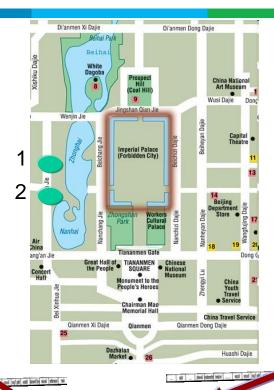


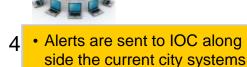


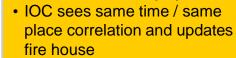
Extra long hose



 Fire truck gets better information on equipment choice









2 Fire breaks out on same block



3 Fire is reported

Leading The World For Critical Data Workloads

IBM zEC12



zEC12

Data integrity

Efficiency at scale

Ultimate security



Notice Regarding Specialty Engines (e.g., zIIPs, zAAPs and IFLs):

Any information contained in this document regarding Specialty Engines ("SEs") and SE eligible workloads provides only general descriptions of the types and portions of workloads that are eligible for execution on Specialty Engines (e.g., zIIPs, zAAPs, and IFLs). IBM authorizes customers to use IBM SE only to execute the processing of Eligible Workloads of specific Programs expressly authorized by IBM as specified in the "Authorized Use Table for IBM Machines" provided at

www.ibm.com/systems/support/machine_warranties/machine_code/aut.html ("AUT").

No other workload processing is authorized for execution on an SE.

IBM offers SEs at a lower price than General Processors/Central Processors because customers are authorized to use SEs only to process certain types and/or amounts of workloads as specified by IBM in the AUT.