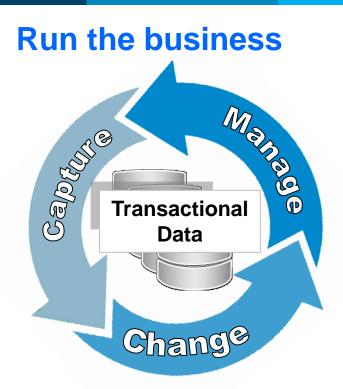


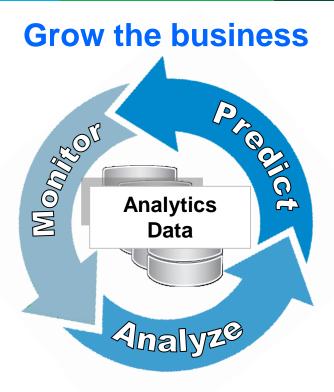
System z Is Optimized For Critical Data Workloads

The New zEnterprise – A Cost-Busting Platform

IBM CPO System z Customer Briefing 2013

Business Depends On Critical Data



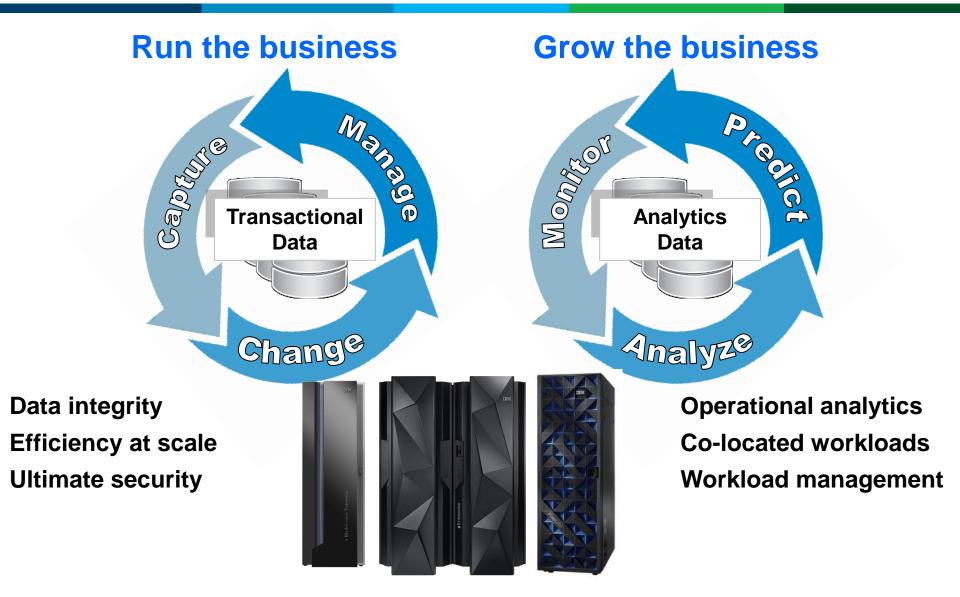


Accounts Orders Inventory Reservations Sales Order history Inventory changes Historical metrics

What Workloads Should Be Run On System z?

- Global Scale Transaction Processing
- Critical Data Workloads
- Large Scale Batch Processing
- Co-located Business Analytics

IBM zEnterprise System Is Optimized For Critical Data



IBM zEnterprise EC12 Is Optimized For Transactional Data



- Transactional integrity with rock solid CICS, IMS, and DB2
- Unique design for efficiency at scale for both processing and data
- Trusted security and availability

Global Business Requires Transactional Efficiency At Scale

Trusted by the world's top businesses

2/3 of all business transactions for US retail banks run directly on mainframes

DB2 on z/OS runs on

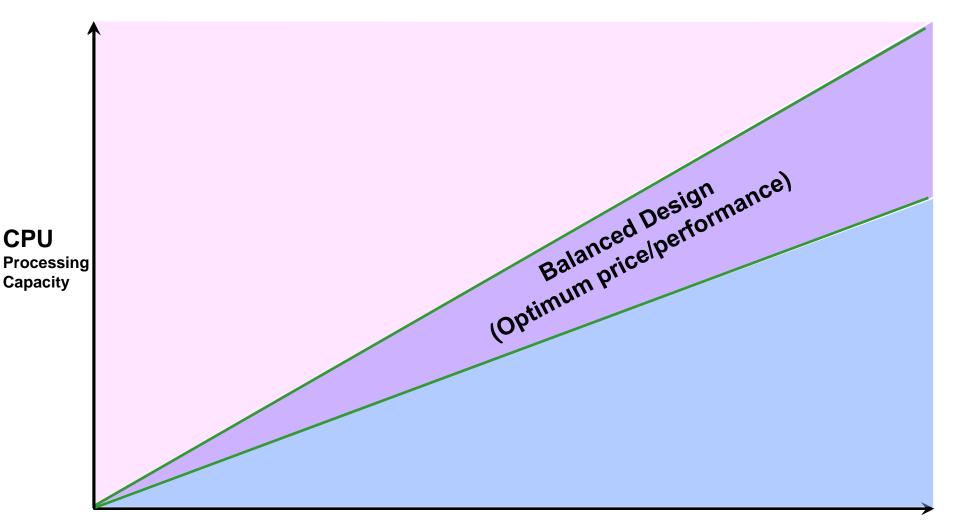
all 65 of the world's top banks,

24 of the top 25 US retailers, and

9 of the top 10 global insurance providers

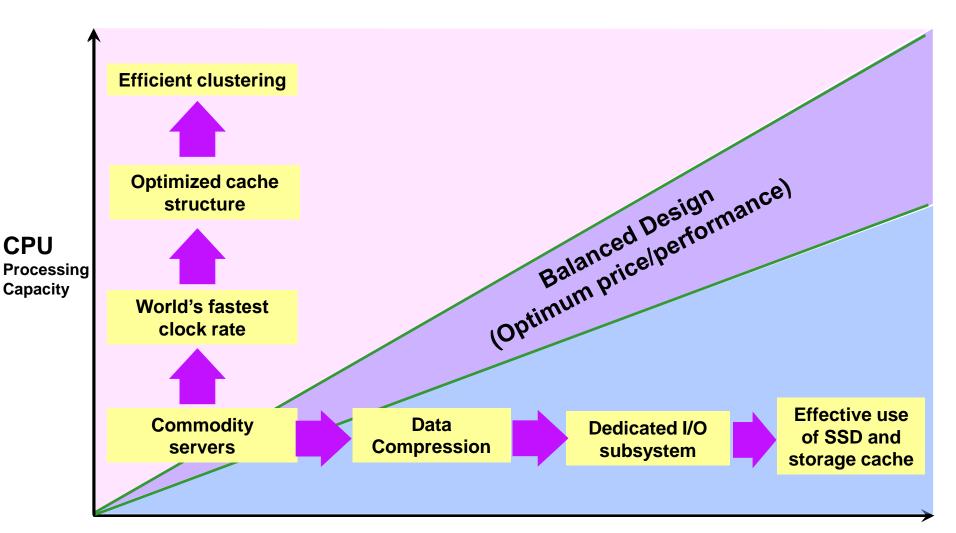
"Millions of users unknowingly activate CICS every day, and if it were to disappear the world economy would grind to a halt." *Phil Manchester, Personal Computer Magazine*

Transaction Processing Requires A Balance Of Capabilities



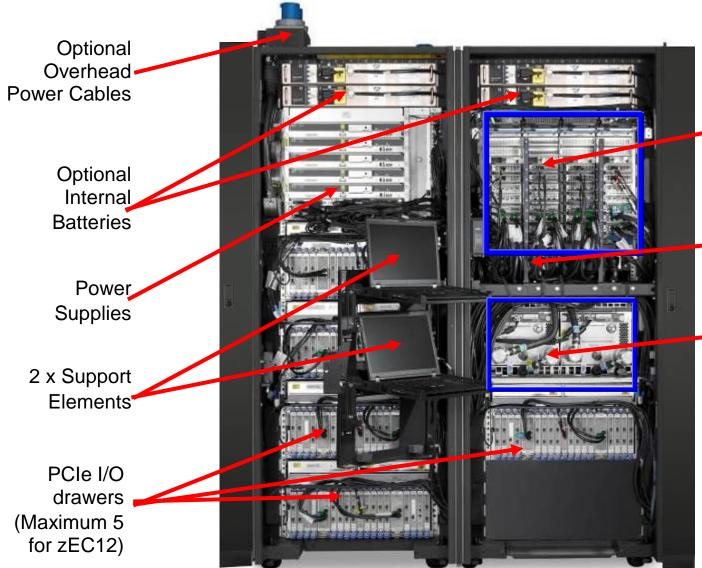
IOPS (Input Output Operations per Second)

zEnterprise EC12 Design Is Unique And Optimized For Transaction Efficiency At Scale



IOPS (Input Output Operations per Second)

Air-cooled zEC12 Under The Covers



Processor Books with Flexible Support Processors (FSPs), PCIe and HCA I/O fanouts

PCIe I/O interconnect cables and Ethernet cables FSP cage controller cards Radiator with N+1 pumps, blowers and motors

The New zEnterprise EC12 Delivers Unmatched **Processing Capacity**

World's fastest processor

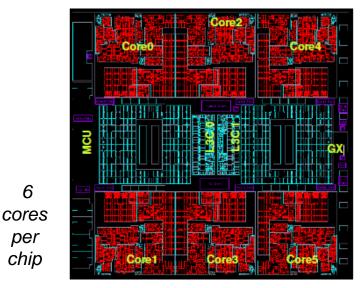
- 5.5 Ghz clock rate
- 120 total processors (101 configurable)
- 6 cores per chip
- Hardware Transactional Memory

More cache

- 8MB on-chip cache/core
- Separate optimizations for instructions and data in L1 and L2 processor cache
- On-chip L3 shared cache doubled to 48MB
- Total book-shared L4 cache doubled to 1.5GB

Large SMP system image

Over 78,000 MIPS capacity

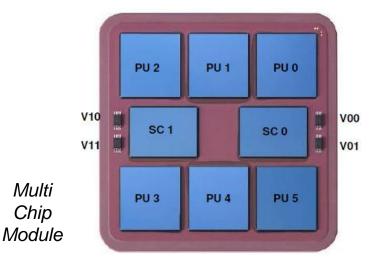


6

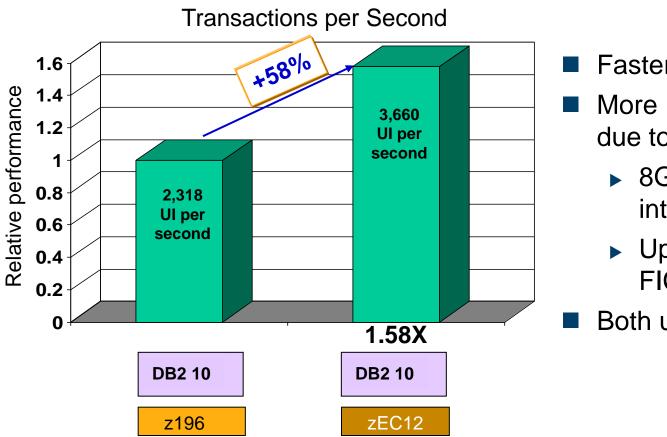
per chip

Multi

Chip



Continuous Processing Improvements For Transactional Workloads

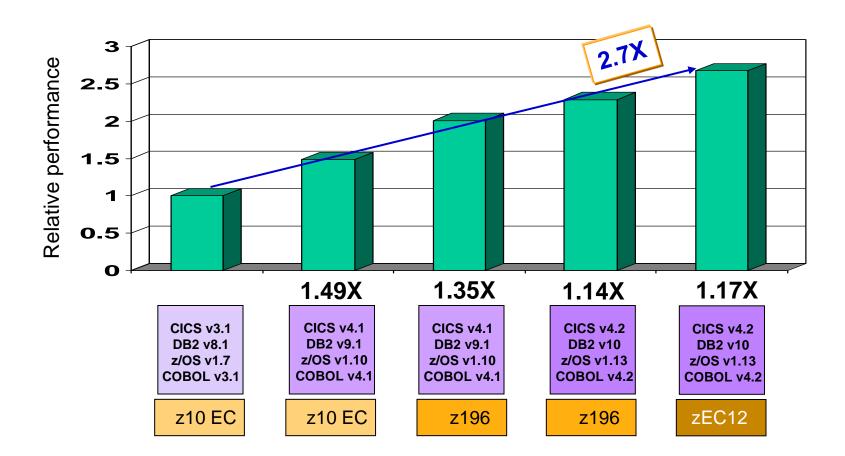


- Faster processors
- More I/O bandwidth due to:
 - 8GBps PCIe interface
 - Upgrade to FICON Express8S
- Both using SSDs

Database I/O Intensive Performance Study

Performance measured in User Interactions per second. z196 results run on GA1. Results may vary.

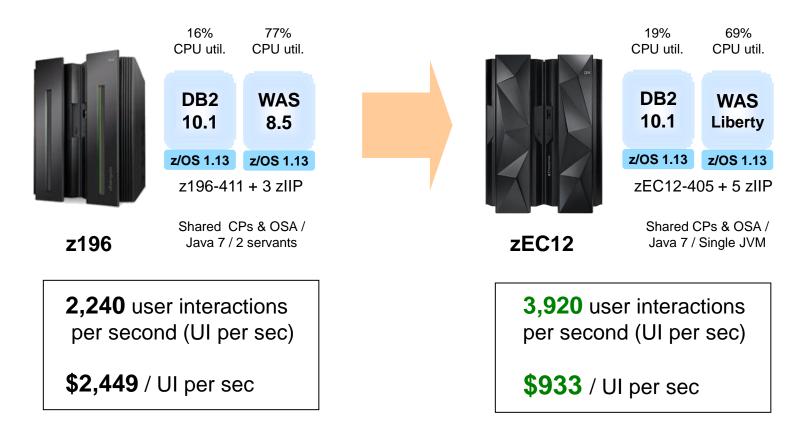
Continuous Processing Improvements For Transactional Workloads



IBM internal core banking transactional workload (Friendly Bank)

Performance measured in User Interactions per second. z196 results run on GA1. Results may vary.

Continuous Processing Improvements For Transactional Workloads



WAS Liberty also exhibited faster startup, smaller memory footprint and reduced response time.

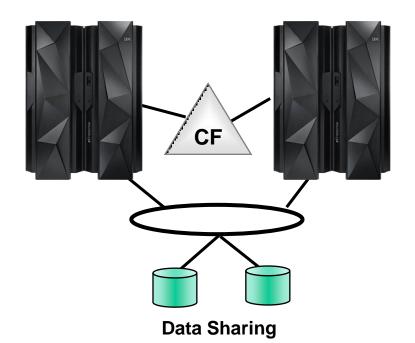
zAAP offload increases from 62% to 97%.



zEC12 Parallel Sysplex Clusters Provide Even More Processing Power

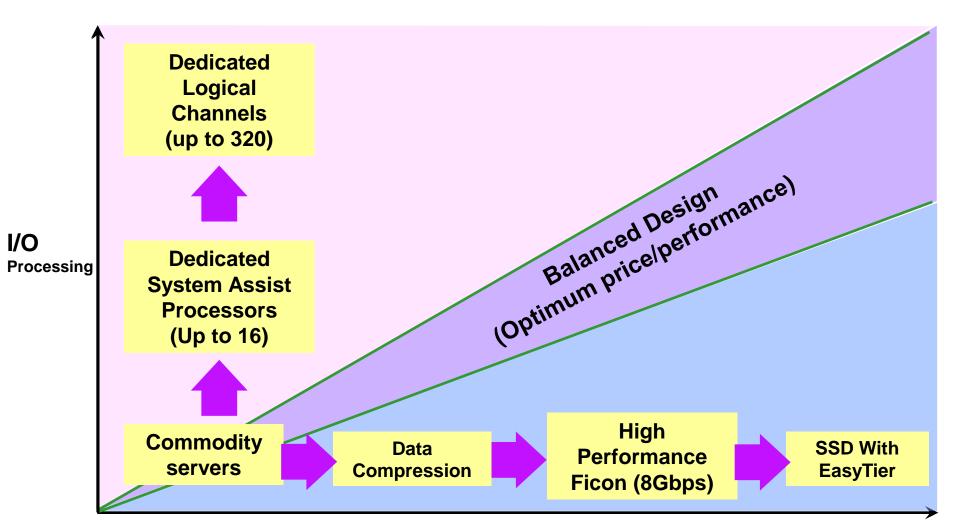
- Specialized hardware Coupling Facility
 - Dedicated processor with specialized microcode to coordinate shared resources
 - High speed inter-connect to clustered systems
 - Hardware invalidation of local cache copies
 - Special machine instructions
- Exploited by IMS, CICS, DB2, MQ, and other middleware on z/OS to achieve near-linear transaction processing scale

Delivers efficiency at scale



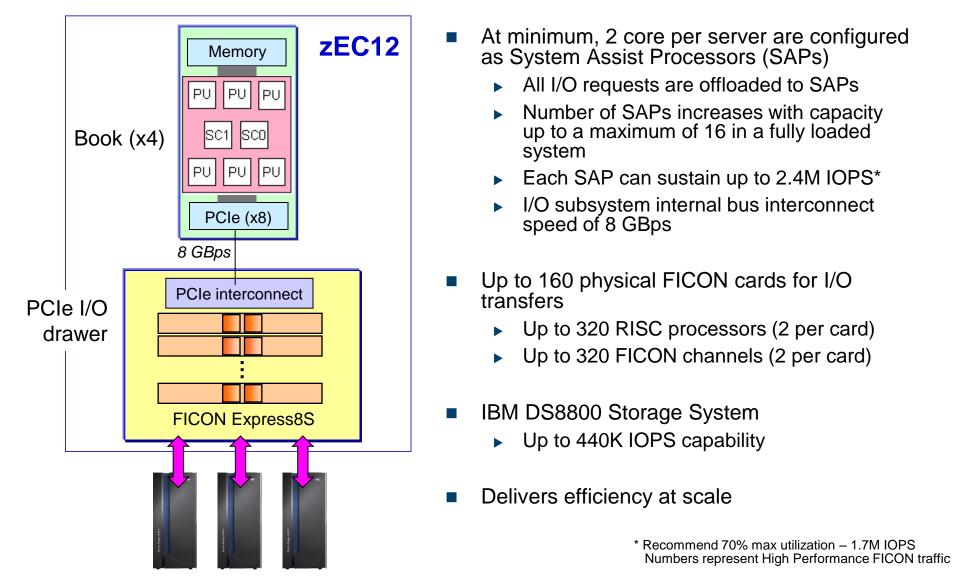
Cluster up to 32 nodes for a total of 3,232 configurable cores

zEnterprise EC12 Delivers Unmatched I/O Processing Capabilities



IOPS (Input Output Operations per Second)

zEC12 Has A Dedicated I/O Subsystem Which Can Deliver 1.7M I/O Operations Per Second



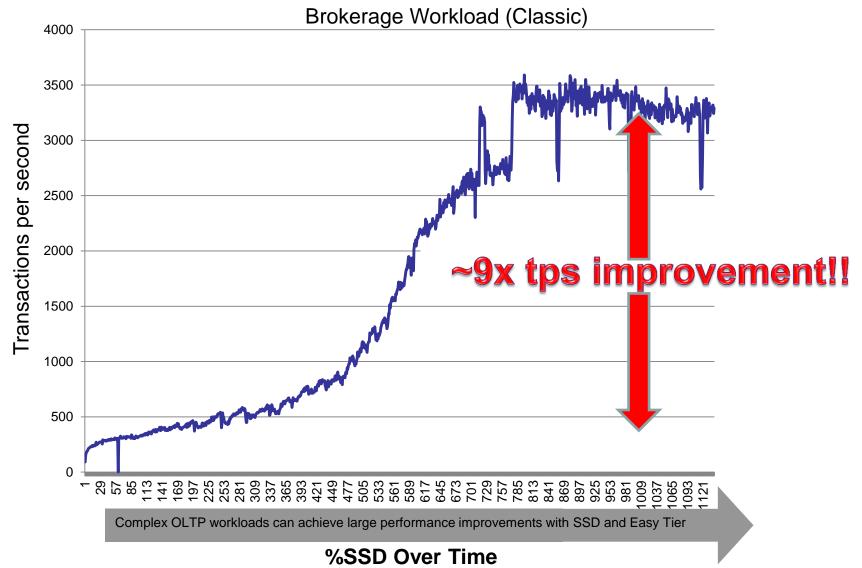
IBM DS8000 Smarter Storage Is Self-Optimizing To Improve Performance And Productivity

- Easy Tier migrates most frequently accessed data to faster storage
 - Less frequently accessed data moved to high capacity storage
- Migration based on actual usage
 - No administrator intervention
 - No missed hot spots
 - No application changes needed
- Performance gains up to 11.5x on I/O intensive workloads*



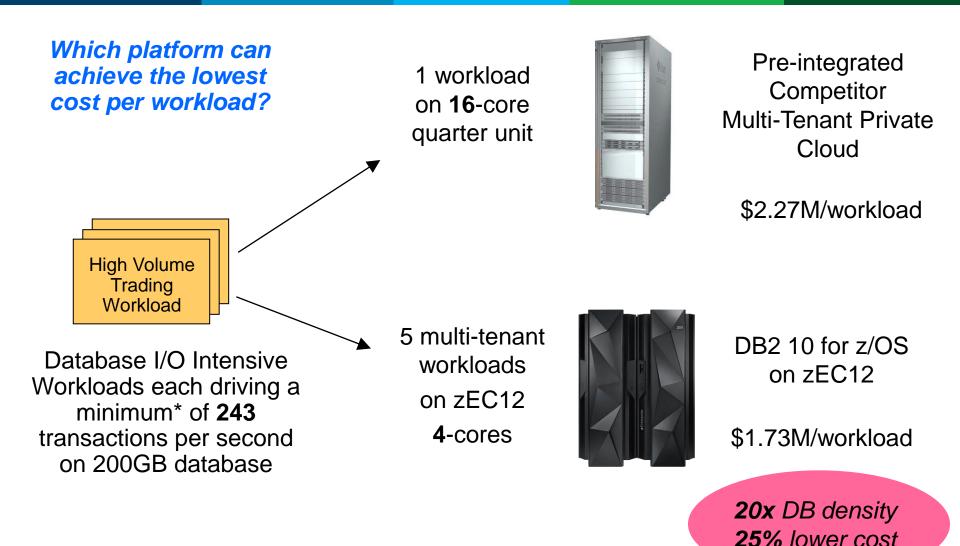
* Note: Based on IBM internal study of Brokerage database workload run on Easy Tier with 95% migration to SSD vs. well tuned baseline running on all HDDs. Performance measurements were specific to the configuration used. Your results may vary. Contact IBM to see what we can do for you. 01. System z is Optimized for Critical Data Workloads

Transaction Workloads Can See Up To 9x Throughput Benefit Using SSDs



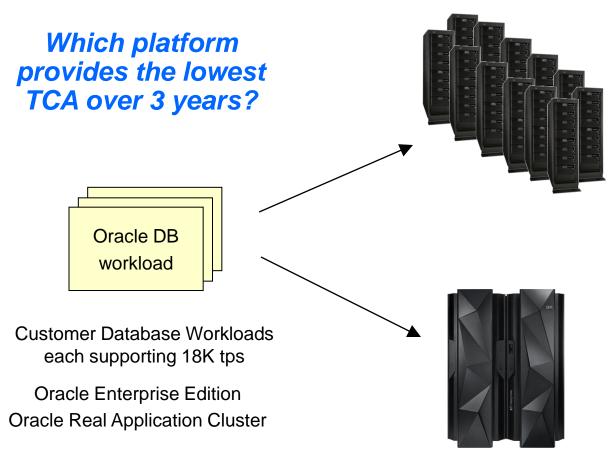
Brokerage Workload (Classic)

zEnterprise EC12 Efficiency At Scale – Multi-tenant Database Workloads



* Maximum TPS was measured at 270 based on 70 ms injection interval for customer threads. SLA requires no more than 10% degradation in throughput, yielding a minimum TPS of 243

Efficiency At Scale – Consolidated Oracle DB Workloads Benefit From Linux On System z's I/O Bandwidth



3 Oracle RAC clusters 4 server nodes per cluster

12 total HP DL580 servers (192 cores)

\$13.2M (3 yr. TCA)

3 Oracle RAC clusters 4 nodes per cluster Each node is a Linux guest zEC12 with 27 IFLs

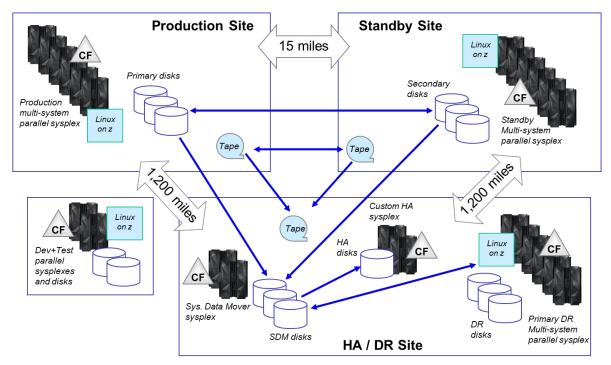
\$5.7M (3 yr. TCA)



TCA includes hardware, software, maintenance, support and subscription. Workload Equivalence derived from a proof-of-concept study conducted at a large Cooperative Bank.

State-Of-The-Art Global Scale Transaction Processing

- 1B CICS trans/day
- 4,000 IMS trans/sec
- 14M ACH transactions in 2.5 hours
- 6-way sysplex
 - ► 30ms response
 - 216 engines at primary site
 - 200K MIPS



- Zero outages, zero customer impact
- Linux is Active-Active in the two data centers, with zero downtime
 - 15% Linux, growing at 30% p.a.
- "Crazy about security overall, and the z system has a fortress around it"

Trusted Resiliency – Protect Critical Data End To End

dark **READING**

10 Top Government Data Breaches Of 2012

SQL injection, post-phishing privilege escalation, and poorly secured back-up information all played their part in exposing sensitive government data stores this year

Nov 29, 2012 | 04:26 AM | 1 Comment



Privacy Rights Clearinghouse noted **230** security breaches during 2012, involving 9 million sensitive records ...

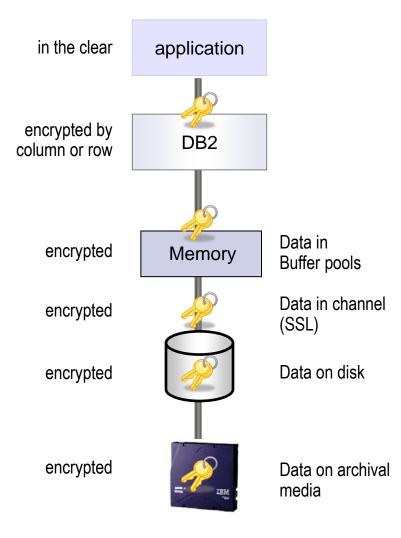
System z security breaches: **0**

Source: http://www.privacyrights.org/data-breach/new

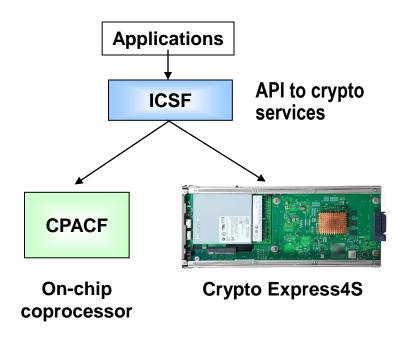
http://www.darkreading.com/database-security/167901020/security/news/240142846/10-top-government-data-breaches-of-2012.html http://whnt.com/2013/01/16/zaxbys-computers-possibly-compromised-diners-alerted/

DB2 Top To Bottom Data Security

- DB2 supports encryption at every level
 - In memory, buffers, disk, and archival media
 - Table, index, logs, and backup copies
- DB2 provides multiple options for table encryption
 - Row and column level encryption
- DB2 supports Multi-Level Security (MLS)
 - Allows users with different access authority to safely access the same database image
- DB2 uses either CPACF or Crypto Express4S for encryption



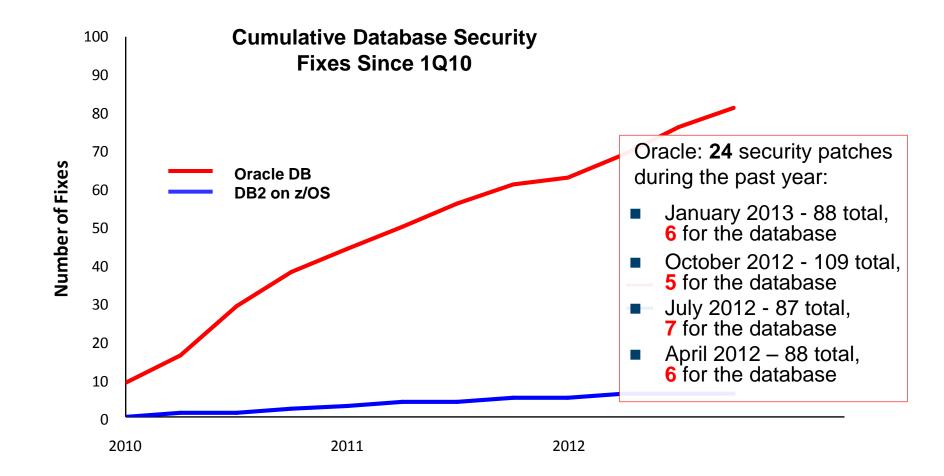
zEnterprise EC12 Hardware Accelerators For Encryption



Transparently use whichever accelerator is available

- Central Processor Assist for Cryptographic Function (CPACF)
 - Included free of charge, one coprocessor <u>per core</u>
 - 290-960 MB/sec bulk encryption rate
 - Support DES, SHA-1/2, AES
- Crypto Express4S Card
 - For SSL acceleration, clear key RSA operations
 - ► FIPS 140-2 Level 4
 - Dynamically configurable
 - Coprocessor or Accelerator

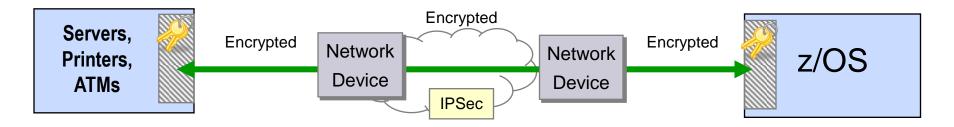
DB2 Maturity Delivers A Proven Track Record For Data Security



Source: http://www.oracle.com/technetwork/topics/security

Communications Server End-To-End Data Security

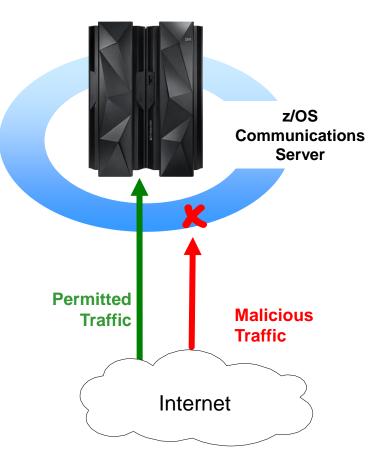
- z/OS Communications Server Encrypts Network Data End-to-End
- Multiple styles of encryption for network traffic
 - Application layer encryption, Network layer encryption, Virtual Private Networks with IPSec
- Application Transparent Transport Level Security (AT-TLS) transparently encrypts application data
 - ► Used by DB2, FTP, CICS Sockets, etc.
- TCP/IP SSL processed by crypto processor



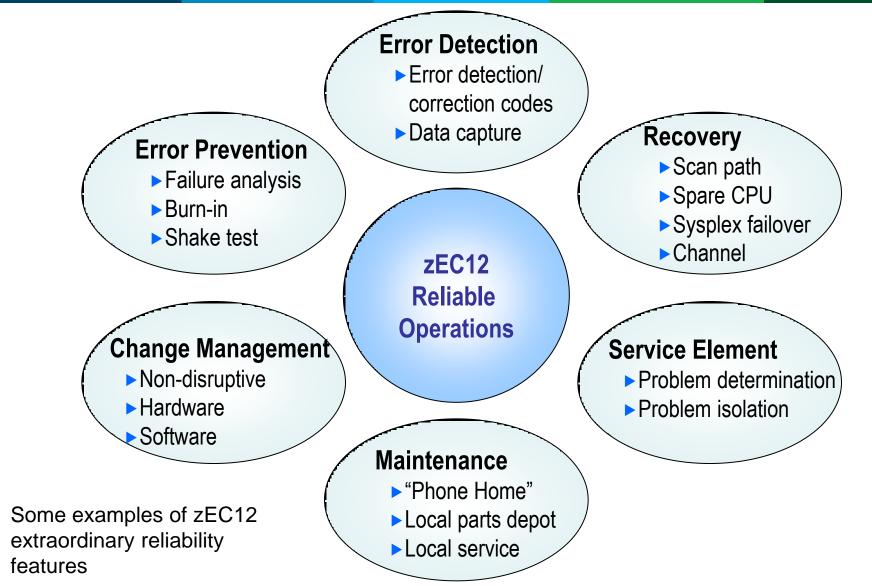
zEC12 – End-to-end network encryption

Defense Against Network Attacks

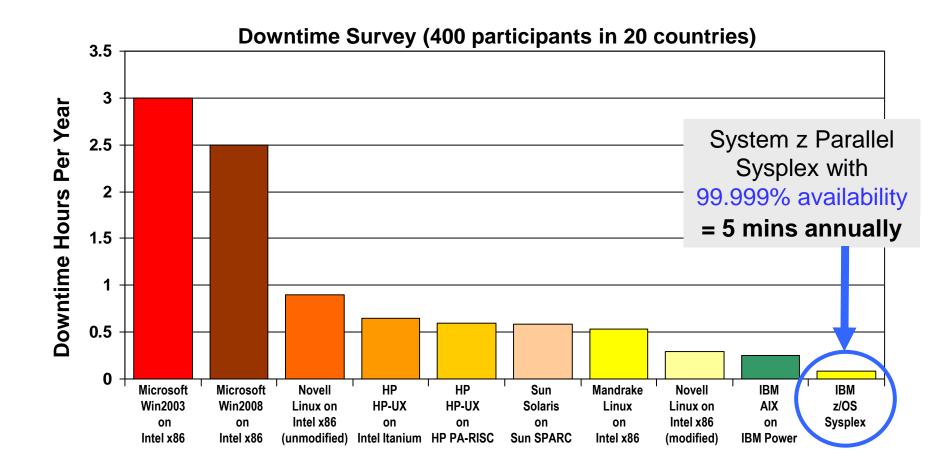
- z/OS Communications Server detects network traffic attacks
- Automatic application of defensive mechanisms
 - Evaluates inbound encrypted data for suspect activity
 - Policy controls connection limits, packet discard
 - Detects anomalies in real-time
 - Avoids overhead of per packet evaluation against known attacks
- Scan detection and reporting
 - Can map the target of an attempted attack
- Integrates with Tivoli Security Operations Manager



Trusted Reliability – Comprehensive Protection To Ensure Availability Of Critical Data

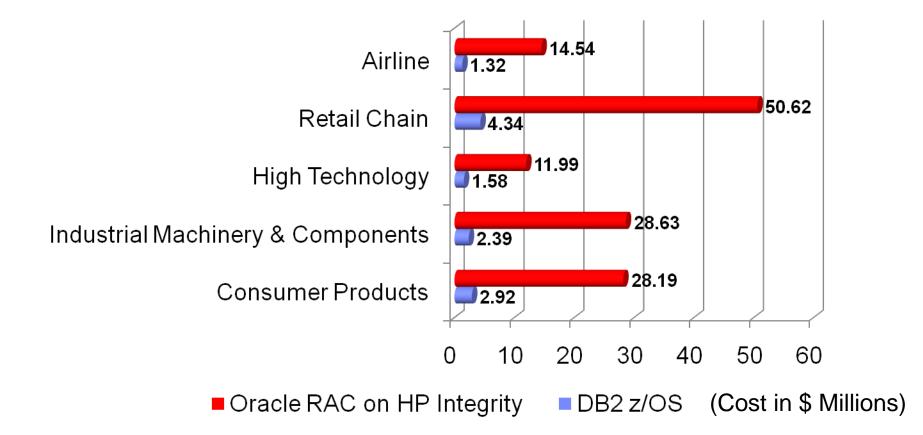






Source: ITIC: ITIC 2009 Global Server Hardware & Server OS Reliability Survey; July 2009; <u>http://itic-corp.com/blog/2009/07/itic-2009-global-server-hardware-server-os-reliability-survey-results/</u>; Results are measured in minutes per year. *Note: All operating systems included in the survey are not included in this chart. Fifteen operating systems on various processor architectures were included in the survey. The chart will be updated when the full report is available.

Cost Of Downtime For SAP On DB2 z/OS Trumps That Of SAP On Oracle RAC



Source: ITG 1005: Business Case for IBM System z – Bottom Line Impact of Availability and Recovery For SAP Enterprise Systems

Leading The World For Critical Data Workloads

IBM zEC12



Efficiency at scale

Ultimate security

Ultimate availability

zEC12

Smarter Planet, Smarter Cities Need A Smarter Infrastructure For Critical Data

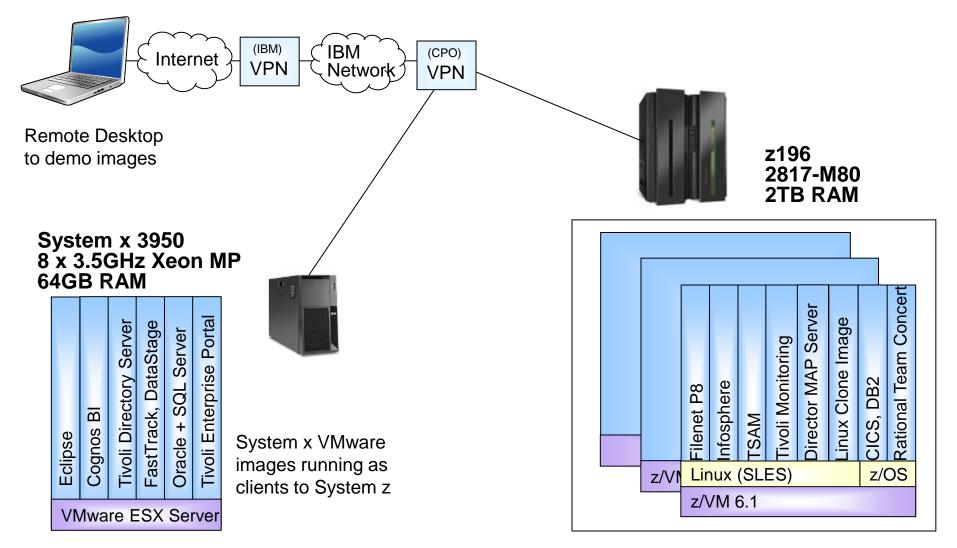
- Not just banks, insurance, logistics, travel companies
- Smarter Cities have critical data workload requirements
 - Global Scale Transaction Processing
 - Large Scale Batch Processing
 - Co-located Business Analytics

For example, IBM's Smarter Cities Intelligent Operations Center

DEMO: Smarter Cities – Common Alerting Protocol – Example of how it works



DEMO: Architecture



Agenda

60 minutes	System z Is Optimized For Critical Data Workloads
10 minutes	Break
60 minutes	World's Fastest Analytics
10 minutes	Break
60 minutes	Simplify Your Solution Delivery Challenges/Academic Initiative
45 minutes	Lunch
60 minutes	Surround Critical Data Workloads With A Private Cloud
10 minutes	Break
60 minutes	What System z Can Do That Intel Can't
10 minutes	Break
60 minutes	TCO Lessons From Customer Engagements
	Close

Notice Regarding Specialty Engines (e.g., zIIPs, zAAPs and IFLs):

Any information contained in this document regarding Specialty Engines ("SEs") and SE eligible workloads provides only general descriptions of the types and portions of workloads that are eligible for execution on Specialty Engines (e.g., zIIPs, zAAPs, and IFLs). IBM authorizes customers to use IBM SE only to execute the processing of Eligible Workloads of specific Programs expressly authorized by IBM as specified in the "Authorized Use Table for IBM Machines" provided at

www.ibm.com/systems/support/machine_warranties/machine_code/aut.html ("AUT").

No other workload processing is authorized for execution on an SE.

IBM offers SEs at a lower price than General Processors/Central Processors because customers are authorized to use SEs only to process certain types and/or amounts of workloads as specified by IBM in the AUT.