

The Gold Standard for Enterprise Computing

Mainframe Skills – The Myths and the Reality



- ... which might discourage companies from consolidating onto the platform
- ... or lead others to consider moving off the mainframe altogether



...Let's looks at the facts and try to understand the real picture



Mainframe usage is growing and is projected to continue

Finally, despite regular declarations that "the mainframe is dead," the research shows this has never been further from the truth. In reality, the mainframe is working harder than ever. Almost two-thirds of **respondents (62 percent)** are now using mainframe applications, which were initially designed to perform back-end functions, to now support **external-facing services**, such as e-commerce (chart 9). This is putting added pressure on the mainframe and, in turn, increasing MIPS. This is evidenced by the fact that 68 percent of respondents believe that the **increase in mobile applications** is driving higher MIPS usage (chart 10).

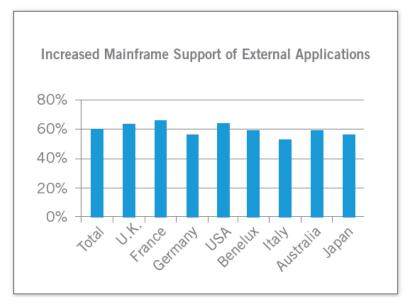


Chart 9: 62 percent of companies are using their mainframes to support external applications, such as online banking.

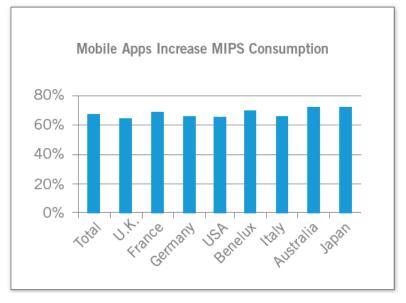
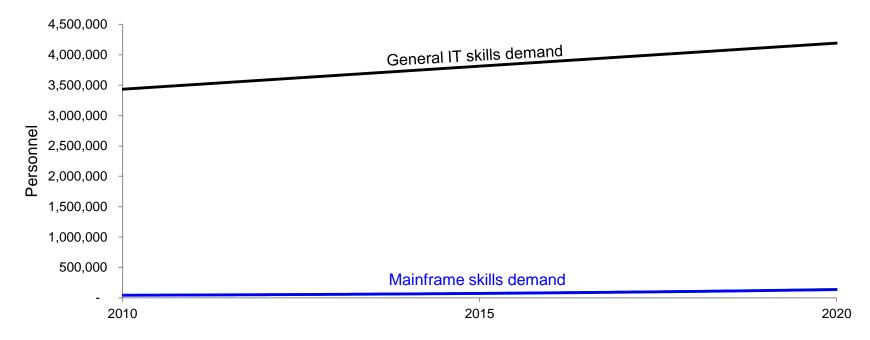


Chart 10: 68 percent of respondents believe that the increase in mobile applications is driving higher MIPS usage.

Compuware commissioned Vanson Bourne to study the impact of new IT trends and models. In September 2012, the independent research firm interviewed 520 CIOs from large enterprises across a range of industries in the U.S., Europe & Asia.



The potential mainframe skills shortage is a very small portion of a projected general IT skills shortage



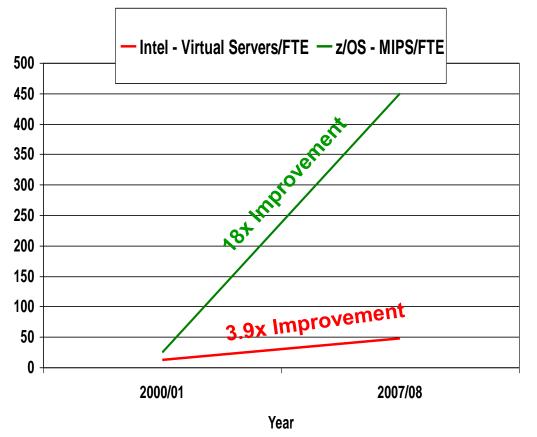
- IBM-CPO projects 80,000 additional mainframe positions needed WW by 2020 (35,000 in US)
 - 25,000 mainframe jobs filled from 2005-13
 - IBM Academic Initiative has trained 64,000 since 2003
- US government predicts 2M additional IT positions needed by 2020 in the US alone
 - Many retiring from non-mainframe IT
 - Far more jobs than graduates forecasted

Mainframe skills are <2% of the full problem – and being addressed

Source: US Bureau of Labor Bureau of Labor Statistics (2013 Occupational Outlook, March 2013); IBM CPO



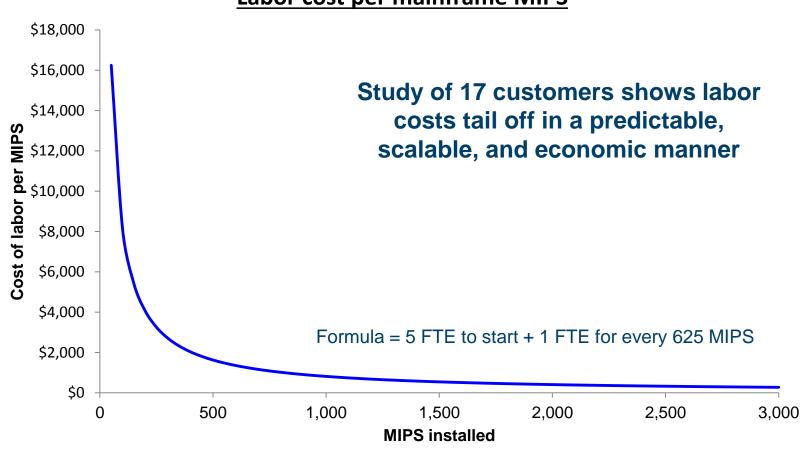
Mainframe administration costs are typically less than distributed administration costs



- Mainframe servers drive increased labor productivity
 - Primarily because of large scale consolidation and consistent structured management practices
- Distributed servers achieve lesser gains
 - Due to smaller scale consolidation with ad hoc management practices



Eagle studies validate that adding workload to mainframes *reduces* labor cost per unit of work



Labor cost per mainframe MIPS

Source: IBM Eagle Team

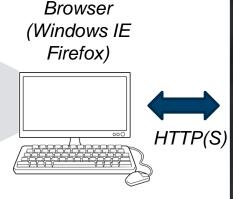
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Today, mainframe system administrators use the latest workstation-based tools

IBM z/OS Management Facility (z/OSMF) - a modern, browser-based console for management of day-to-day operations and administration

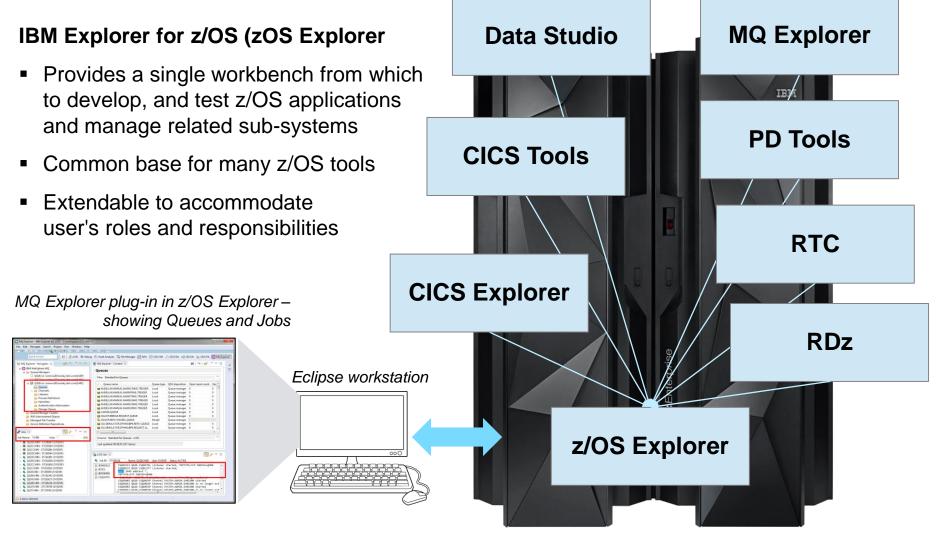
- Maximizes productivity of a diversified workforce
 - Simplification of tasks
 - Enhanced collaboration
 - Reduced learning curve
- Role-based, scenario-based
- Integrates with other tools





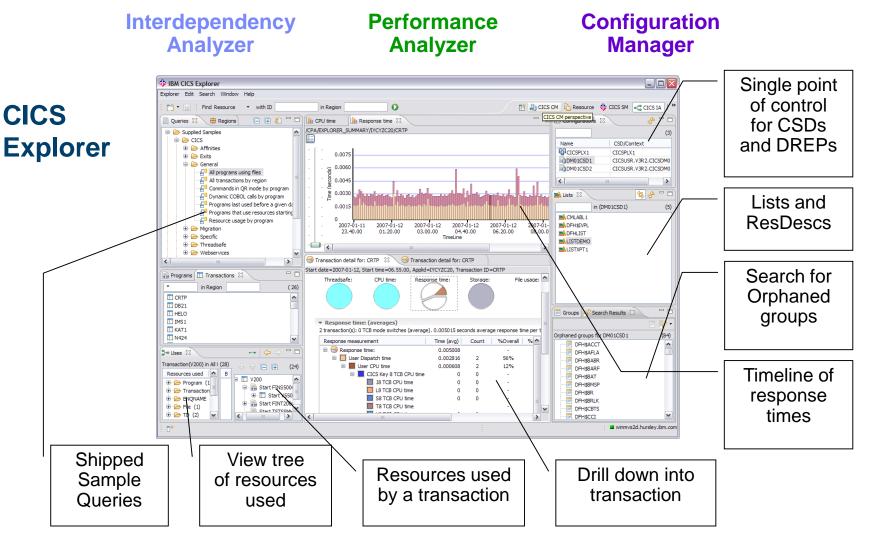


z/OS administrators work from an Eclipse-based integration platform



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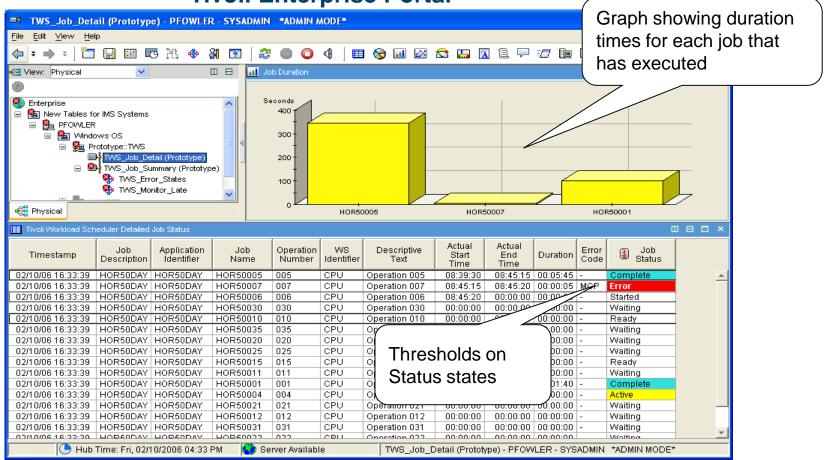
DEMO: CICS administration for the new generation





An entire enterprise can be efficiently managed with intuitive, GUI-based capability

Tivoli Enterprise Portal



(Tivoli Enterprise Portal was used in the demos in module 1)



COBOL continues to be alive and well!

Is Cobol being used in your organization to develop new business applications?

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No: 44%	
Don't know: 3%	
Base: 131 IT professionals	

Vec: 53%

To what extent do your organization or systems use these programming languages?				
Language name	A lot	A little	None	
Cobol	48%	16%	37%	
JavaScript	41%	41%	19%	
Java	39%	40%	22%	
C#	26%	25%	50%	
VB.net	25%	38%	38%	
Visual Basic	22%	49%	30%	
Base: 202 IT professionals. Percentages may not add up to 100 because of rounding.				

See "Leaving the Myth business to the ancient Greeks and Romans: COBOL is dead ... seriously?" (http://get.syr.edu/news_alt.aspx)

http://www.computerworld.com/s/article/9225099/Cobol_brain_drain_Survey_results?taxonomyId=154&pageNumber=1



Languages should be selected using "fit-for-purpose"

COBOL's use

- building mission critical applications in the business logic and data management layers
- ✓ where records are processed and calculated
- ✓ where performance is important in delivering high service levels
 - sub-second response time is needed
- ✓ where you need to get programmers to learn a language quickly and that the resulting code needs to be readable by non-programmers
- not for the presentation layer where chasing a mouse around a screen is required

Compared to more modern programming languages such as Visual Basic, C#, C++ and Java, how does Cobol rate for these characteristics:

Function	Much better/ Somewhat better	About the same	Worse/ Much worse
Batch processing	82%	12%	4%
Transaction processing	65%	24%	9%
Handling business-oriented features	55%	21%	19%
Run-time efficiency	54%	33%	8%
Security	39%	38%	15%
Reporting	45%	37%	17%
Development cost	39%	32%	17%
Maintenance cost	43%	29%	18%
Ability to hire programmers	13%	25%	55%
Agility	15%	33%	45%
Base: 131 IT professionals			

From: http://get.syr.edu/news_alt.aspx?recid=269

http://www.computerworld.com/s/article/9225099/Cobol_brain_drain_Survey_results?taxonomyId=154&pageNumber=2

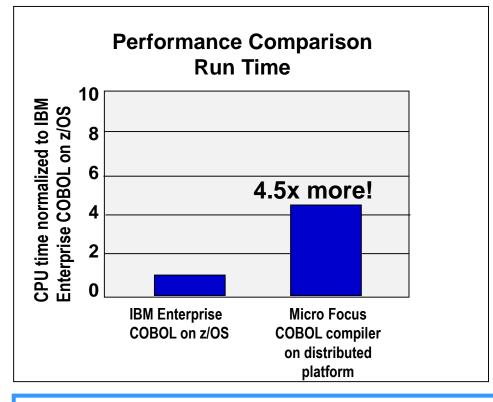
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Jettisoning CICS/COBOL can be problematic, risky and expensive

- Moving applications off the mainframe with a Micro Focus compiler can lead to significant performance issues
- HP (a major rehosting competitor) estimates that 20% of COBOL lines will need to be rewritten under Micro Focus

"COBOL and the mainframe run well together, and that's where I want to keep it."

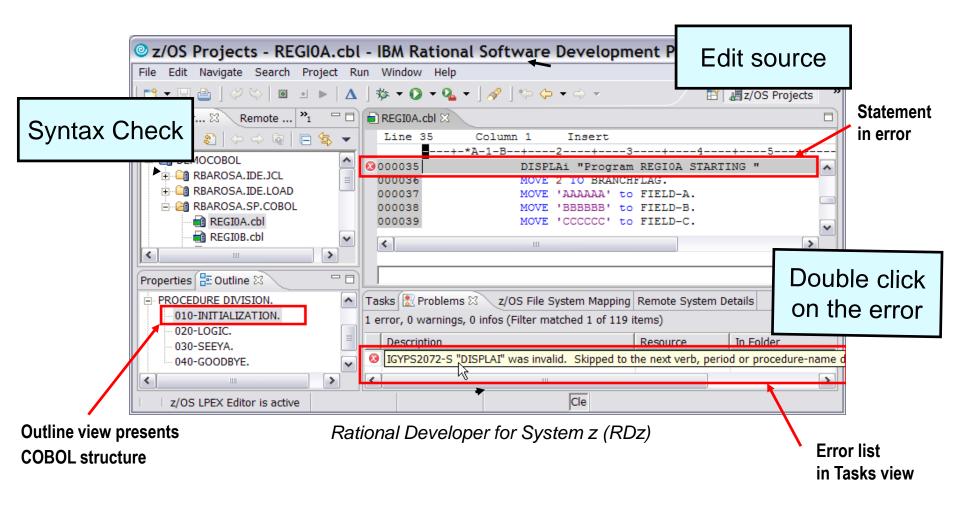
David Brown managing director of the IT transformation group at BNY Mellon



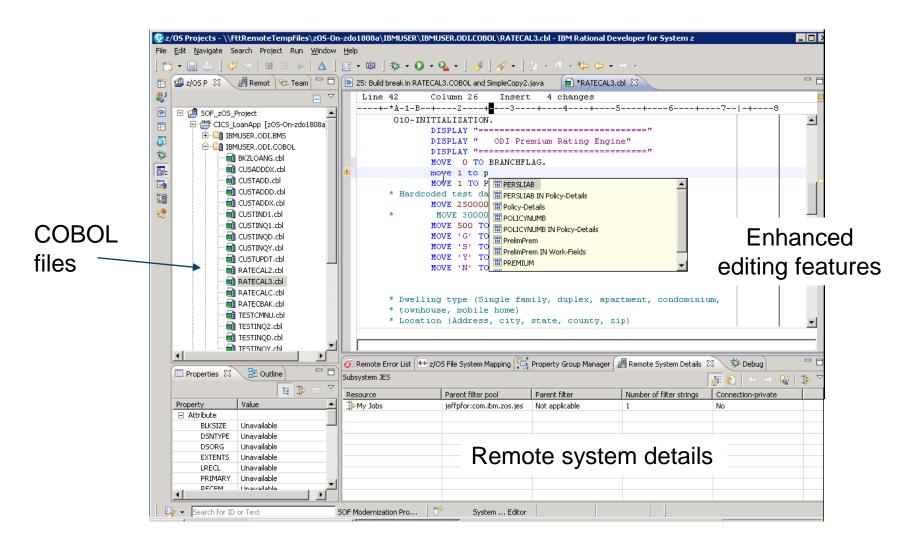
"Millions of users unknowingly activate CICS every day, and if it were to disappear the world economy would grind to a halt." *Phil Manchester, Personal Computer Magazine*



Today, COBOL application development is simplified using Eclipse-based graphical editing tools



DEMO: COBOL development using state-of-the-art Eclipse-based tools

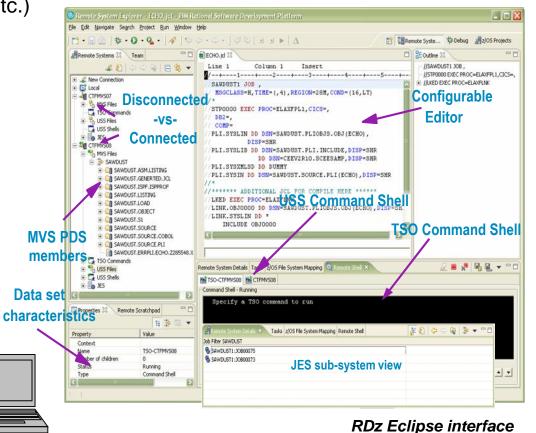


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Use a single, rich, integrated interface for all zEnterprise development

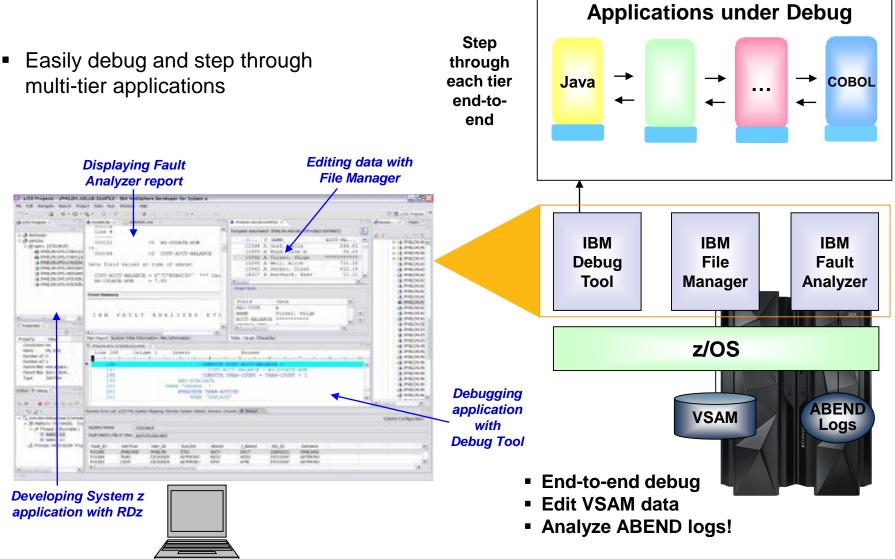
Rational Developer for System z

- Supports all mainframe languages (COBOL, PL/I, C/C++, ASM, Java, etc.) and runtimes (CICS, IMS, Batch, USS, DB2, WAS, etc.)
- Fully supports development and reuse of all mainframe assets
- Connected and disconnected modes
 - Connect to z/OS for debug, job generation, etc.
 - Disconnect and reduce mainframe MIPS usage and costs
- Includes Web Services and JSON wrappers





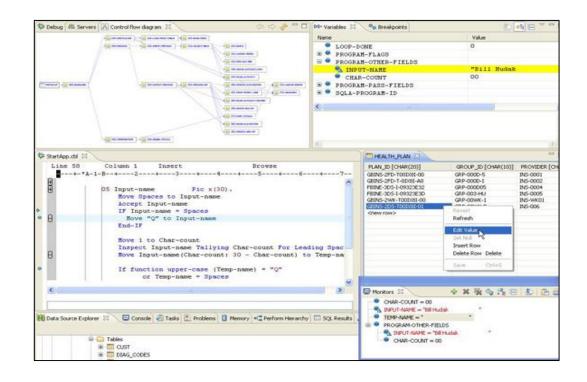
Mainframe Problem Determination Tools (PDT) are integrated into the workstation development environment





DEMO: Grow and enhance the skills set of development teams through use of multi-faceted, integrated tools

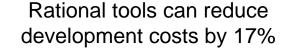
- RDz makes it easy for Java developers to also contribute to COBOL applications
- Features in RDz enable cross-fertilization of development skills
 - Results in more unified team, back-filling capabilities, enabling future growth
 - Reduces overhead and cost of multiple tool sets

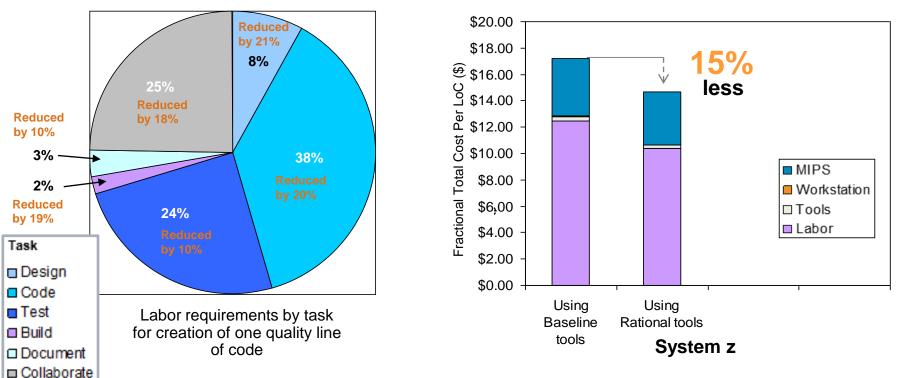




Models show how modern, Eclipse-based tools can reduce development labor time and costs

Rational tools can reduce development labor by 17%





Source: IBM. Original pie slices depict use of baseline tools. Pie slide reduction as a result of using Rational tools.



The mainframe may be 50 years old, but it continuously evolves for *tomorrow's* business requirements!

- Linux has been running on System z for over 10 years
- Web Services enablement has been available for years
- Transactional data on zEnterprise can easily be made available to mobile devices
- Mobile app development is integrated into mainframe development tools
- Compilations and unit testing can be done off-platform to reduce mainframe costs
- zEnterprise and Rational have solutions to help businesses undergo a DevOps transformation



zEnterprise has tools that enable a DevOps approach for continuous development and operations

Today, customers expect better product quality and shorter release cycles. Businesses must meet this challenge, while keeping costs low

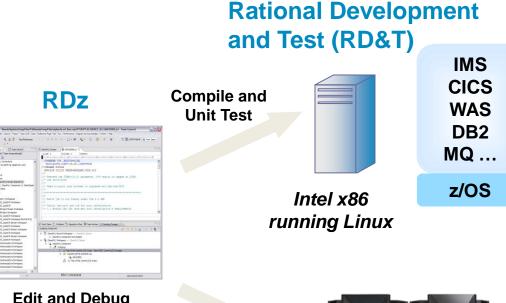
DevOps:

- A movement that addresses this challenge
- Unites Development and Operations around a continuous and agile delivery model
- Enables Testers to have production-like environments
- Ensures an integrated view to govern and manage end-to-end delivery pipeline





Today, compilation and unit test can be done off-platform to reduce costs and simplify operations



Edit and Debug



Deploy and Run



No interruptions to mainframe operations

- Compile and Unit Test on an Intel x86 server running Linux
- RD&T server runs z/OS and all mainframe software
- Continuously updated to emulates the latest releases of zEnterprise hardware and software
- Enables developers to rapidly prototype new applications
- Eliminates costly delays by reducing dependencies on operations staff



Using the right tools can yield significant business benefits

Business challenge	Business benefit of Rational Development & Test	
Application quality issues	Higher-fidelity environment than simulators provided by competitors	
Cost of mainframe development	Development and Test MIPS can be re-allocated for higher value production workloads	
Developer productivity affected by test system availability	More control in hands of developers – reduces dependency on test personnel	
Slow time to market	Reduces delays, improves testing speed and accuracy	
Competitive development costs at scale	Brings System z development and test in line with Unix and Windows	

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Rational solution packages for zEnterprise help to automate the development and testing cycles for DevOps agility

For development teams...

Integrated Solution for System z Development

> Rational Developer for System z

Rational Asset Analyzer

Rational Team Concert

Rational Development and Test



For test teams...

Continuous Integration Solution for System z

Rational Team Concert

Rational Development and Test

Rational Quality Manager

Rational Test Workbench



Nationwide embraces DevOps to drive continuous delivery across platforms and improve speed to market

50% increase in software quality over the last three years

90% on-time delivery vs. 60% previously

70% decrease in user downtime

58% of developers moved to industry top quartile in productivity measures



"We're more agile as a business and more responsive to our customers. Collaboration has become an expected part of our culture."

> - Steve Farley, Vice President, Application Development Center, Nationwide



Through the Academic Initiative, IBM is working to train new developers and administrators

- Since its inception in 2003, the program has grown significantly benefiting schools, students, and clients
- Market place demand for enterprise systems resources over the last decade has remained strong
- Our clients have expressed continued interest in expanding the program to ensure a healthy ecosystem

Growth K+Students r 1K Schools

Program Investment \$10M+ over in 10 years

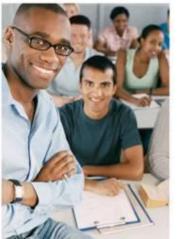


64K+Students Over 1K Schools in 67 countries





Job Seekers



http://www.ibm.com/university/systemz

Corporate Engagement 360+ companies actively recruiting



Professional Connections 9 Communities



NTABATA

IBM zEnterprise Academic Initiative

Major Academic Institutions and Key Recruiters

STRAGUSA	UNIVERSITY OF ARKANSAS	EBERHARD KARLS UNIVERSITÄT TÜBINGEN	1830
Recruiters	Recruiters	Recruiters	Recruiters
Cigna Compuware EMC Fidelity JP Morgan Chase	Baldor BB&T Dillards JB Hunt Wal-mart	Daimler Dt. Bank SAP	CROC Lusoft Rosoboronexport
	TOLET, UNIVER	WHERSITY OF TECHNOLOGY WHITE 1949 THE RE 2 A	L'École EPSI d'ingénierie informatique
Recruiters	Recruiters	Recruiters	Recruiters
HSBC Tivit	China Construction Bank	Citi	Bull Groupama

Use the Job Board to find needed skills



Welcome to the System z Job Board

Are you looking to hire talented System z professionals? Are you seeking a career with System z technology?

Then you've found the right place! This web site connects IBM System z clients, partners and businesses with students and professionals seeking System z job opportunities.

Special limited-time offer! Employers who hire a candidate through Systemzjobs.com and agree to publicize their hiring success can receive a voucher to send an employee to an instructor-led online System z course (valued at \$1,200). Once you make a connection through Systemzjobs.com, simply send an email to zskills@us.ibm.com to request your voucher. First-come, first-served!

Job Seekers

View Job Opportunities

Browse the hottest new jobs in the enterprise computing industry.

Receive job alerts

Set up a job agent so that jobs matching your search will be emailed to you.

Create a free account

Store job openings and manage your job search through your My Career account.

Access your account

Log in to your free My Career account.

Employers/Recruiters

Post a job

Post your System z job here to attract the most qualified candidates from universities and industry.

Create a free account

Manage your job posts through your My Recruiting account.

Access your account

Log in to your free My Recruiting account.

http://systemzjobs.com



We want every mainframe client to know...

The Academic Initiative!

- Locate schools teaching enterprise systems to recruit new talent
- Partner with IBM to build new skills for your business zskills@us.ibm.com
- Advertise job opportunities to students and experienced professionals systemzjobs.com
- Use resources to assist with building employees skills (internal training programs) www.ibm.com/systems/z/education/skills_coursematerials.html
- Build credentials through the Mastery Test www.ibm.com/certify/mastery_tests/ovrZ05.shtml
- Online mainframe education (certificates) <u>www.idcp.org/learnzos.html</u>
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