BIG DATA AND THE ENTERPRISE A PERSPECTIVE FROM FEATURED GARTNER ANALYST DONALD FEINBERG

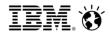
Donald Feinberg, Vice President and Distinguished Analyst, Gartner Inc.

Mark Simmonds, IBM Enterprise Architect and Senior Product Marketing Manager, IBM Software Group

July 11, 2013

Featured Analyst Firm





Agenda

- Big data in the enterprise
- An analyst's perspective
- Making big data a reality IBM System z Information Management solutions
- Summary and Call to Action
- Q&A







- Business models under constant pressure
- Customers are more demanding and connected
- Great relationships trump great products



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Big Data is All Data and All Paradigms

Transactional & Application Data

Machine Data

Social Data

Enterprise Content

Volume· Velocity· Variety· Variety• Structured• Structured• Unstructured• Unstructured• Throughput• Ingestion• Veracity• Volume

"We have for the first time an economy based on a key resource [Information] that is not only renewable, but self-generating.....Running out of it is not a problem, *but drowning in it is*." – John Naisbitt



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Majority of today's analytics based on relational / structured data





Demand for <u>differently</u> structured data to be seamlessly integrated, to augment analytics / decisions

Data Warehouse

Integration

Business

Analytics

IMS

DB2 for z/OS

Information

Governance

- Analytics and decision engines reside where the DWH / transaction data is
- "Noise" (veractity) surrounds the core business data
 - Social Media, emails, docs, telemetry, voice, video, content
- Expanding our insights getting closer to the "truth"
 - Lower risk and cost
 - Increased profitability

"Circle of trust" widens



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zEnterprise and Big Data

A significant data source for today's business critical analytics

• Data that originates and/or resides on zEnterprise

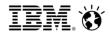
- 2/3 of business transactions for U.S. retail banks
- 80% of world's corporate data

Businesses that run on zEnterprise

- 66 of the top 66 worldwide banks
- 24 of the top 25 U.S. retailers
- 10 of the top 10 global life/ health insurance providers
- The downtime of an application running on zEnterprise = apprx 5 minutes per yr
- 1,300+ ISVs run zEnterprise today
 - More than 275 of these selling over 800 applications on Linux







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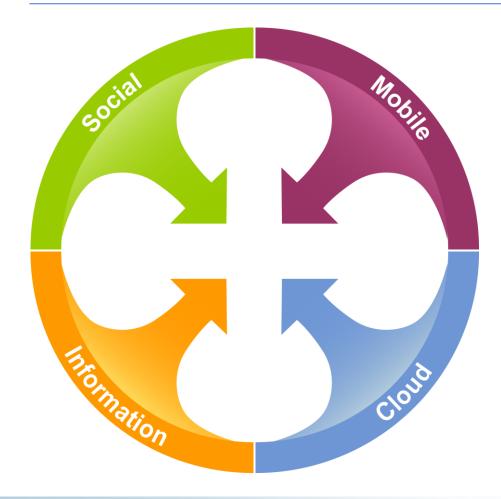
Information 2020: Beyond Big Data

Donald Feinberg VP & Distinguished Analyst Gartner, Inc.

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The NEXUS ... Biggest Information Technology Inflection Point in 35 Years!



- What happened the last time?
 - From accounting and finance to operations management and market analysis
- What were the answers?
 - Client/server
 - Relational data
 - Operating systems
 - Server technology
 - Business Intelligence & DW
 - Not "unstructured" but different structure

This time the challenges include the variety and velocity of data in social systems and mobility platforms. The answers are Information Management and Cloud.



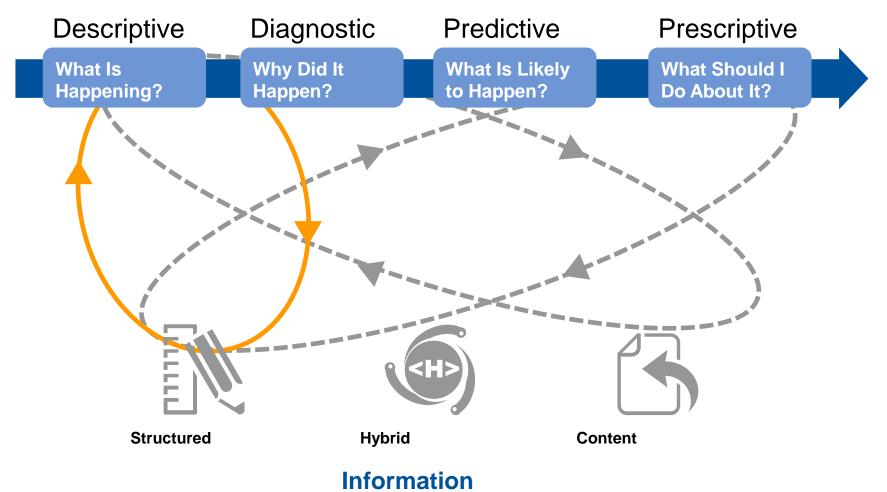
Excitement

Confrontation Fear



Emerging Analytic Linkages

Analysis





The New World of Information: Fragmenting Technical Landscape

MANAGE STORE Centralized → Federated File, in-memory, graph, column ... ← EDW/CMS SHARE/COLLAB. Web → Any device OT, social, mobile, & Bus apploLTP **ANALYZE** syndicated, open Fragmented/ Asset leverage Distributed GOVERN Distributed

Information Driving Business Performance — Cause or Effect?

Through 2016, organizations integrating high-value, diverse, new information types and sources into a coherent information management infrastructure, will outperform their industry peers financially by more than 20%.

Supporting the SPA:

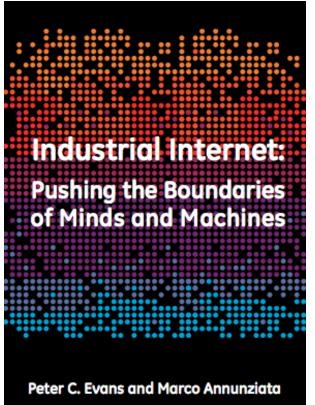
- It is generally accepted that unstructured data comprises 60% to 80% of all information assets in an organization (e.g., documents, email and images).
- Adoption rates for text mining and analytics as well as e-discovery are rising. Anecdotally, 5% to 15% of analytics already utilize some form of sentiment or social analysis to augment structured data analytics.
- The total worldwide volume of data is growing at 59% per year, with the number of files growing at 88% per year.
- Organizations that focus on risk management, measure/monitor business performance metrics and use integrated information in their business insights ("Value Integrators," IBM) exhibit >30% ROIC, >49% CAGR and orders of magnitude superior EBITDA relative to their peers.*

Alternate position to the SPA:

- Innovative business processes and superior market awareness are the driving differentiators of leading companies, and integrated information assets are merely a byproduct of advanced leadership in other areas of organizations.
- Unstructured data yields a lower value-to-noise ratio than structured data.
- Effective analysis of information permits lagging organizations to close the gap toward leaders, but will continue to be overwhelmed by superior senior leadership skills.
- It is the analysis of information that leads to high levels of performance, and integration alone is ineffective.

^{*}Source: "The New Value Integrator," Insights from the Global Chief Financial Offers Study. IBM, 2010.

Treat Information as an Asset





November 26, 201







DATA

Traditional IM



- Requirements based
- Top-down design
- Integration and reuse
- Technology consolidation
- World of DW and ECM
- Competence centers
- Better decisions
- Enterprise

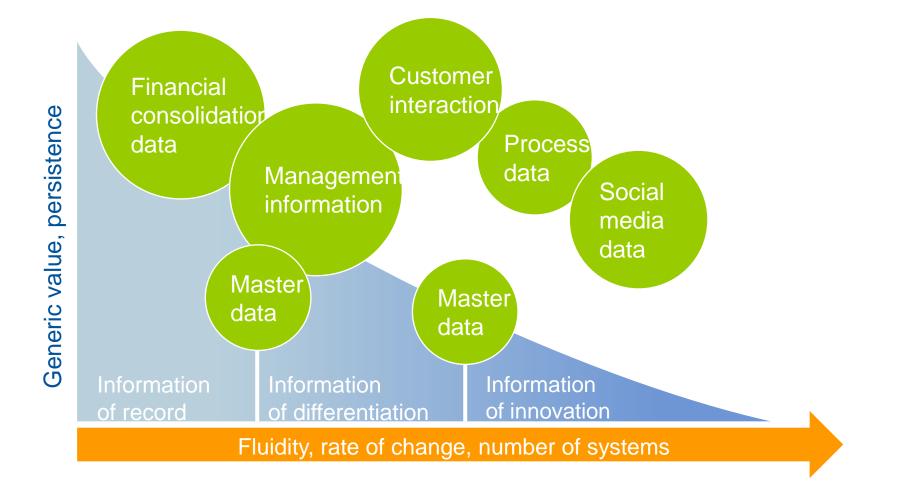
"Big Data" Style



- Opportunity oriented
- Bottom-up experimentation
- Immediate use
- Tool proliferation
- "World of Hadoop"
- Hackathons
- Better business
- Marketing (+)

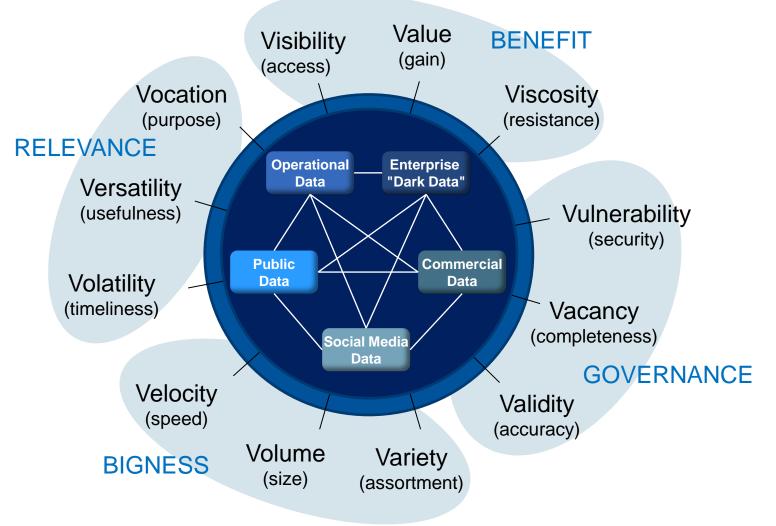


Not All Information Requires a Big Data Approach



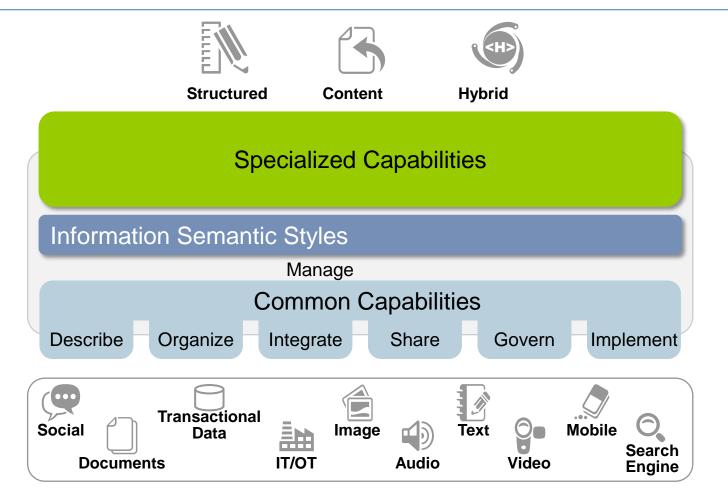


Beyond Big Data and Beyond Gartner's Original "3Vs"





Liberating Your Information With the Logical Data Warehouse



Externalizing Capabilities Leads to Agnostic Information Infrastructure.



Recommendations

- Prepare for the disruption that will be caused by the Nexus of Forces
- Research and begin pilot projects using the Logical Data Warehouse
- Do not jump into Big Data at the sacrifice of management of the other data in the organization
- Remember, there is more to Big Data beyond Volume, Velocity and Variety

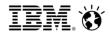


Information 2020: Beyond Big Data

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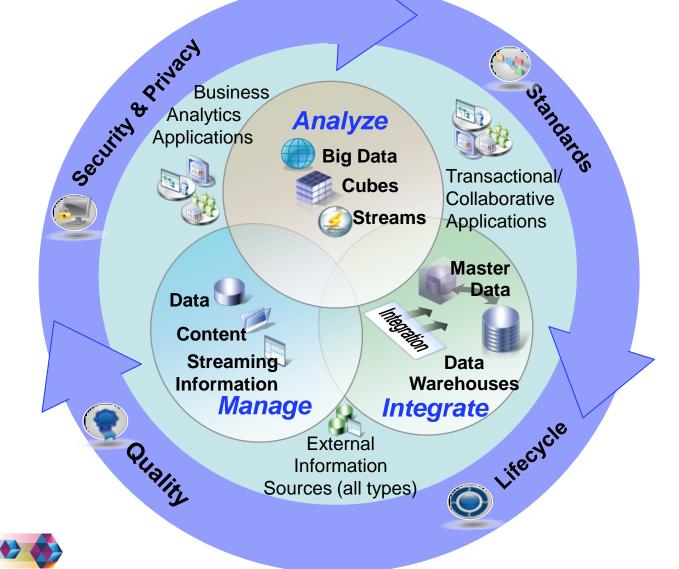
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The Enterprise : A federated, interdependent eco system of information..



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Forward Thinking Organizations are creating value from Big Data

The power of Data coming together...



...with the power of Technology...



...to deliver Improved Business Outcomes

1. Enrich your information base with Big Data Exploration

- 2. Improve customer interaction with Enhanced 360° View of the Customer
- ~
- 3. Optimize operations with Operations Analysis
- 4. Gain IT efficiency and scale with Data Warehouse Augmentation



5. Prevent crime

with Security and Intelligence Extension



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Implementing a Mission Critical Big Data Application



Big Data Exploration

Find, visualize, understand all big data to improve decision making





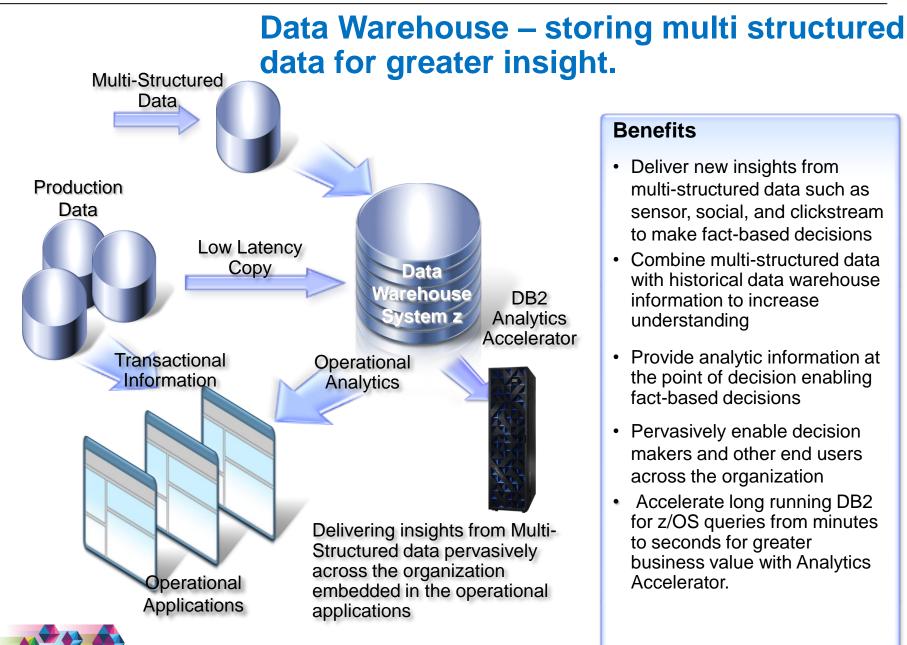
GPS & sensor information volumes exceeded the capabilities of the existing system. It was redesigned as an enterprise mission critical application using DB2 for z/OS and System z data sharing to now provide the availability and scalability to meet the current and future requirements for this solution.

What sets zEnterprise apart for Big Data & Analytics Infrastructure



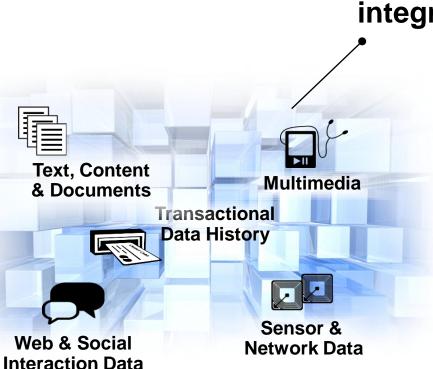
| Timely, accurate and secure information | Superior availability, scalability and performance | Reduced costs and complexity | Rapid deployment and expansion |
|--|--|---|--|
| Co-location of data warehousing, business analytics, transactional data Reduced data movement Lower latency and near real time data Rapid acceleration of complex queries High security (EAL 5+) | High availability (99.999%) Performs at 100% capacity Prioritization of critical queries & workloads Integrated disaster recovery | Processors, disk, memory added dynamically without outage Pre-install then activate as needed Flexible deployment options | Centralized, scalable infrastructure Virtualization Start with your final architecture |

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ACCESS, COMBINE & MANAGE a relevant mix of information



IBM Analytics on zEnterprise enables you to blend different sources and integrate them together

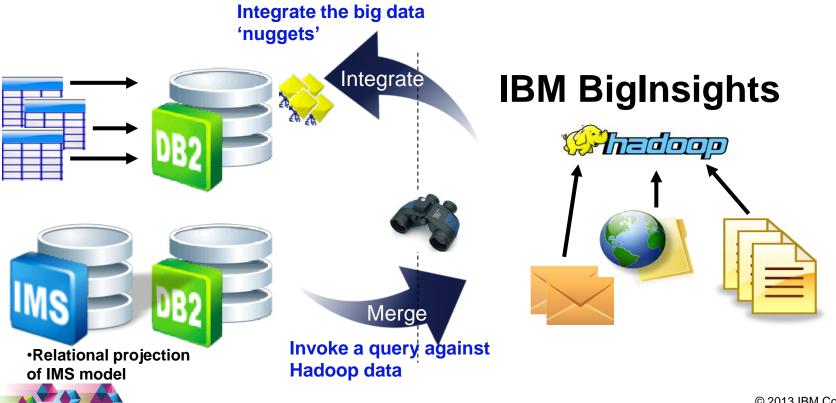
- Access big data sources with a single analytics solution
- Integrate big data results with structured enterprise data without the requirement to move source data off of zEnterprise for faster analysis
- Accelerate and cost effectively store large volumes of data, simply and cost competitively for more timely analysis
- Maintains the security and control of your most important corporate asset – your data



Enhancing Big Data Analytics with IMS and DB2 for z/OS

| Much of the world's operational data | | Unstructured data sources are growing | |
|--------------------------------------|--|---|--|
| resides on z/OS | | fast | |

- 1. Merge this data with trusted OLTP data from zEnterprise data sources
- 2. Integrate this data so that insights from Big Data sources can drive business actions
- IMS & DB2 connectors & DB capability to allow BigInsights to easily & efficiently access each data source
- DB2 connectors & DB capability to allow DB2 apps to easily and efficiently access Hadoop data sources



DB2 11 Major Themes Building on the Success of DB2 10

- Performance Improvements
 - Improving efficiency, reducing costs, no application change
 - 0-5% for OLTP, 5-15% for update intensive batch
 - 5-20% for query workloads
 - Exploitation of new zEC12 hardware features
- Continuous Availability Features
 - Improved autonomics which reduces costs and improves a
 - Making online changes without affecting applications
 - Online REORG improvements, less disruption
- Enhanced business analytics
 - Faster, more efficient performance for query workloads
 - SQL improvements and IDAA enhancements
 - Temporal and SQLPL enhancements
 - Transparent archiving
- Simpler, faster DB2 version upgrades
 - No application changes required for DB2 upgrade
 - Access path stability improvements
 - Product stability: support pre GA customer production





IBM announced DB2 11 Early Support Program → Learn more



DB2 11 Support for Big Data

- Goal: integrate DB2 for z/OS with IBM Hadoop based BigInsights Bigdata platform
 - Enabling traditional applications on DB2 z/OS to access Big Data analytics.
- Analytic jobs can be specified using JSON Query Language (Jaql)
 - Submitted to BigInsights
 - Results stored in Hadoop Distributed File System (HDFS).
- A table UDF (HDFS_READ) reads the Bigdata analytic result from HDFS, for subsequent use in an SQL query.
- Must have a variable shape of HDFS_READ output table
 - DB2 11 supports generic table UDF, enabling this function



TECHNOLOGY Deliver dramatically faster analysis

IBM DB2 Analytics Accelerator

A high performance appliance that integrates Netezza technology with zEnterprise technology, to deliver dramatically faster business analysis

- Speeds up complex queries up to 2000x
- Lowers the cost of long term storage
- Minimizes data latency
- Improves security and reduces risk
- Complements existing investments







Big Data & Analytics on IBM zEnterprise

Bringing it all together > Driving greater insight



Big Data Innovation *with IBM zEnteprise*



Operations Analysis

Analyze a variety of machine data for improved business results



Banco do Brasil purchases the **largest ever** DB2 Analytics Accelerator solution to drive customer insight from operational data. The 120-way system can hold 1.28 Petabytes of data. Queries that previously took **11 hours to run now complete in 26 seconds**, over 1500 times faster!

Banca Carige chooses System z to provide real time analytics as part of their Big Data client solution

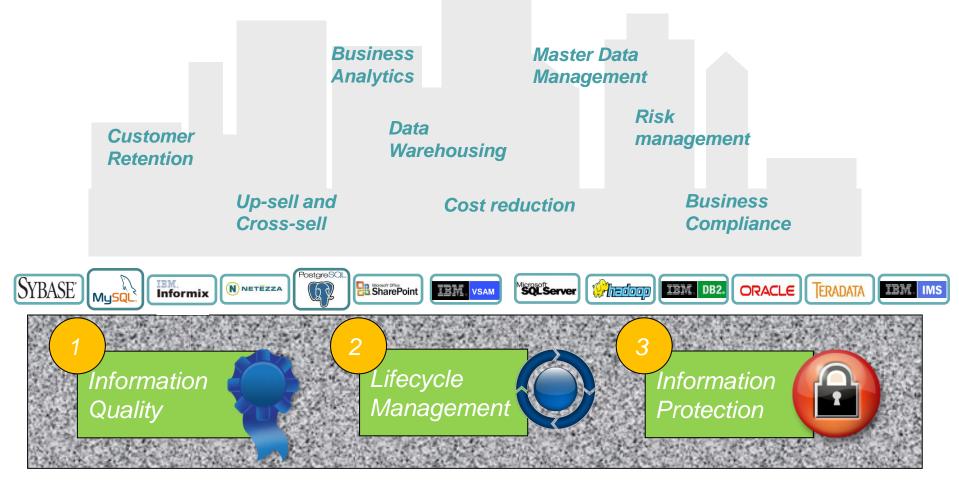








Enterprise wide information Governance solutions multiple platforms, data stores and data types



Information Governance underpins and is foundational to your Information Management projects





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IBM understands your big data requirements



IBM understands all kinds of data

- Game-Changing Innovation such as Watson, IBM DB2 Accelerator for z/OS, streaming analytics, Hadoop implementations, expert integrated systems; 20 years of patent leadership, best of breed databases / data warehouses – DB2 for z/OS, IMS....
- Business-Ready Capabilities big data and analytics capabilities, integrated and hardened for serious use, with mission and business critical qualities of service unmatched in the industry



IBM knows how to turn data into value

- Client Expertise deep industry know-how and solutions with global reach
- Strong Ecosystem growing investment with 360+ business partners & 100+ universities
- Build on Current Investments enhance existing analytics and information infrastructure with unparalleled breadth and depth of new capabilities



IBM continued investments in big data and analytics processing

- **\$16B+ in Acquisitions** coupled with game-changing innovations
- **IBM zEnterprise** The platform with the highest levels of integrity, qualities of service and governance for your business critical applications and processes.
- Analytics Solution Centers visited by 4000+ organizations accessing global expertise



Take Action Now!

Next steps:

- For additional information including whitepapers and demos, please visit:
 - <u>IBM big data for z web site</u>
 - <u>Analytics on zEnterprise</u>
 - Information Governane
- Education
 - Free online education at bigdatauniversity.com
 - 70,000+ registered students
- Community
 - Join Big data and World of DB2 for z/OS on LinkedIn
- Further developments:
 - Watch for future webcast and announcements
- Wanting to experiment on a big data integration project but not sure where to start? Partner with IBM Silicon Valley and other laboratories nearest you..



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| Enroll now! | View sample completion document | Balázs (USA) The training material has short, easy to dig available transcripts allowing to execute th the videos. Each command line in the trans the examples easy to reproduce. There is 's users both on 32bit and 64bit. Everything described in the course materials. Online se excellent, most questions were answered b issue. The curriculum associates the chant | e same commands after watching cript can be cut and pasted making very good support for Windows works right out of the box as support on the Course Forums is before even I encountered the |





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