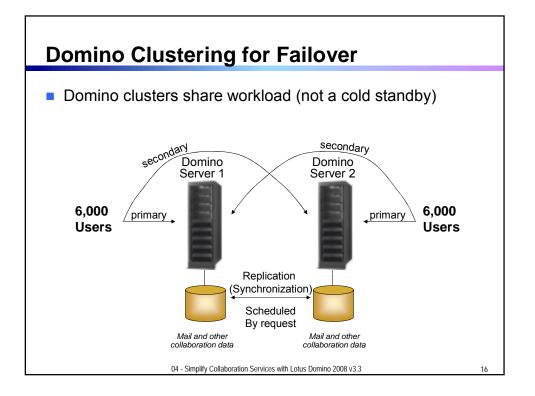


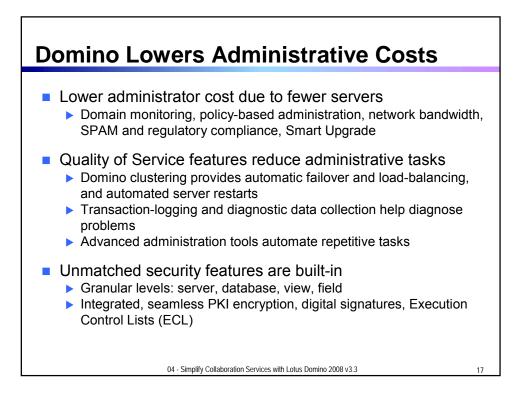
	Domino Collaboration Solution	Microsoft Collaboration Solution
Server Hardware	\$535,300 2 servers	\$502,000 21 servers
Server Software		
E-mail / calendar	\$98,800	\$27,900
Presence aware. / IM	Included	\$400
Teamrooms	Included	Included
Monitoring, database, hub	Included	\$9,700
Client Access Software		
Server CAL	\$0	\$1,235,500
E-mail / calendar	\$1,866,700	\$946,300
Presence aware. / IM	Included	\$190,000
Teamrooms	Included	\$288,000
Server Support and Environmentals	\$206,400	\$2,167,200
TOTAL	\$2,707,200	\$5,367,000

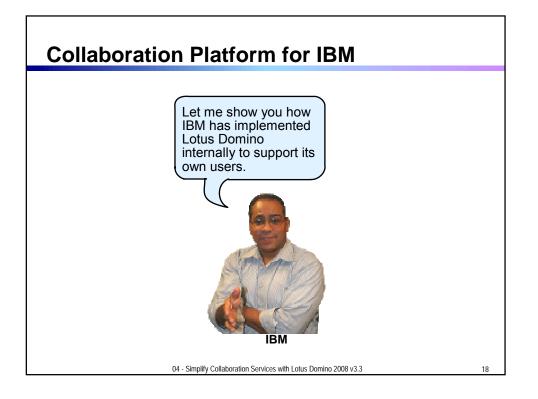
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OwerEdge Servers and sizing from Dell Exchange Advisor; Server costs for IBM L 04 - Simplify Collaboration Services with Lotus Domino 2008 v3.3

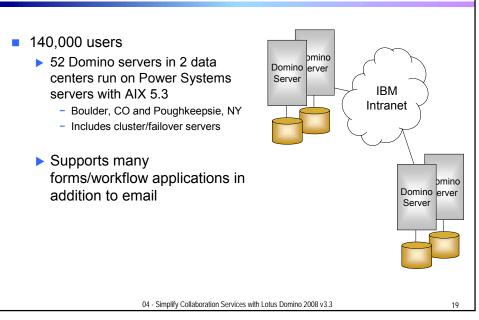
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	Domino Collaboration Solution	Microsoft Collaboration Solution
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Teamrooms	Included	\$288,000
Server Support and Environmentals	\$206,400	\$2,167,200
TOTAL	\$2,707,200	\$5,367,000
+ Personal Productivity	\$0	\$450 x 12,000 = \$5,400,000
TOTAL	\$2,707,200	\$10,767,000

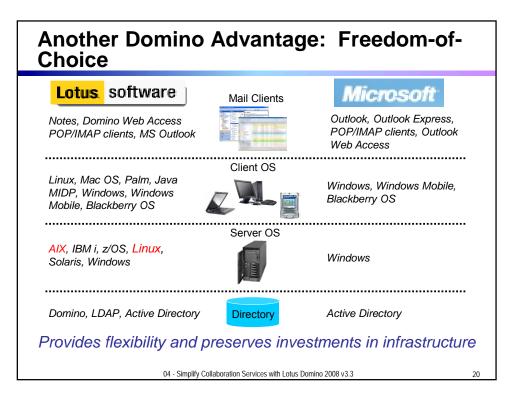






Lotus Domino Infrastructure for IBM North America





	Domino	Exchange	
Multiple versions of software on same server	Yes	No	
Operating System changes required for upgrade?	No requirement	Upgrades to Exchange have prerequisites for Windows upgrades For example, Exchange 2003 required Windows 2000 systems to upgrade to Windows 2003 first.	
Migration of users to new version	 No user outage Steps for migration 1. Replicate mail file from old server to the new server 2. Run in parallel to verify new environment. When ready 3. Redirect client to new server via address book change 	User outages Different options Move mailboxes Update in place Export / Import mail	

