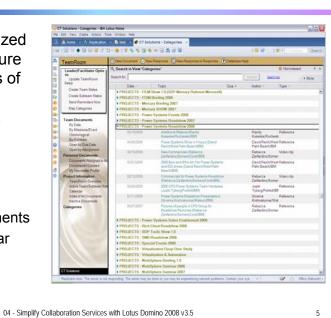
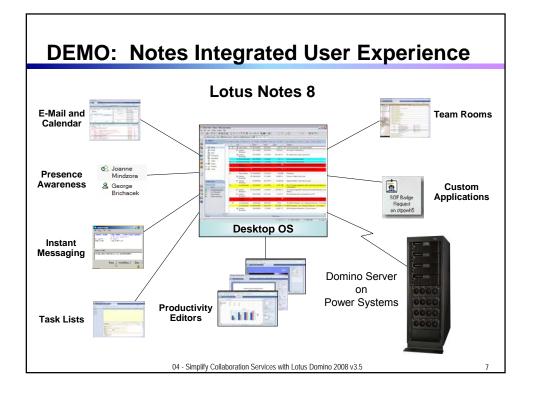




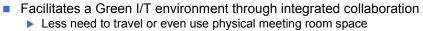
- Provide centralized location to capture work and status of team
 - Project status
 - Document repository
 - Discussion database
 - Task assignments
 - Team calendar



IBM's Productivity Editors – A Free Alternative to Microsoft Office Presentation Editor. Spreadsheet Editor, Document Editor Presentation Editor Includes most common editing features to satisfy a majority of business users Natively supports the Open Document Format (ODF) standard Document Includes support for Office formats Editor (97, 2000, XP, 2003) and PDF Implemented in Java, derived from OpenOffice Fully integrated into the Notes client Also available as standalone free download (IBM Lotus Symphony) Spreadsheet Editor http://symphony.lotus.com/software/lotus/symphony/home.jspa 04 - Simplify Collaboration Services with Lotus Domino 2008 v3.5

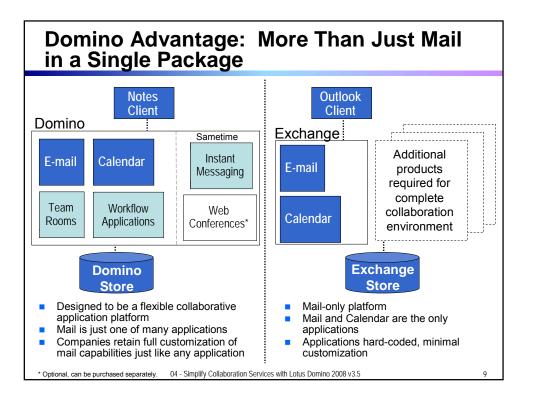


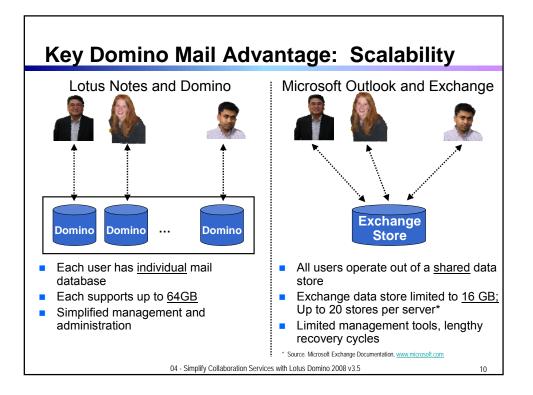
Domino Architecture Provides Collaborative Application Platform

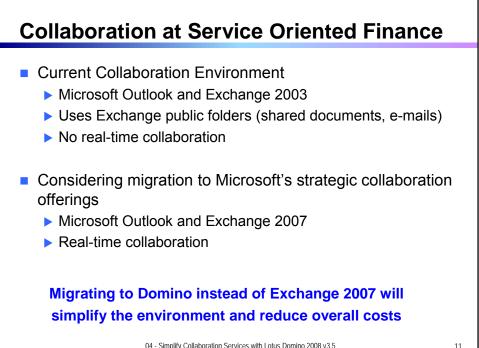


- Reduces facilities costs and carbon footprint while increasing productivity
- Domino's workflow integrates the entire user experience
 - Built in forms routing, approval, digital signatures and data collection capabilities
 - Microsoft/Exchange solution requires numerous additional products and servers
 - Operations Manager, SQL Server, Communications Server, SharePoint, ...
- Underlying architecture designed for extensibility and Composite Application support
 - Notes applications can now be combined with Java applications (Web Services, other Eclipse components, portlets...)
 - Loose coupling between applications, components and plug-ins allow exchange of data
- Applications are presented in *either* the Notes client or a web browser

04 - Simplify Collaboration Services with Lotus Domino 2008 v3.5

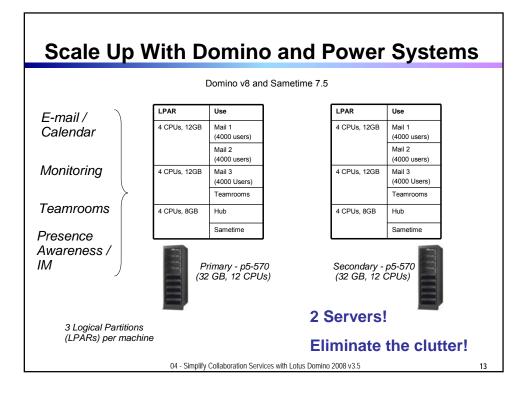






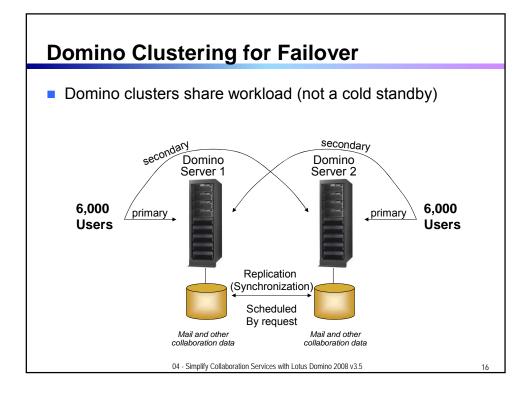
04 - Simplify Collaboration Services with Lotus Domino 2008 v3.5

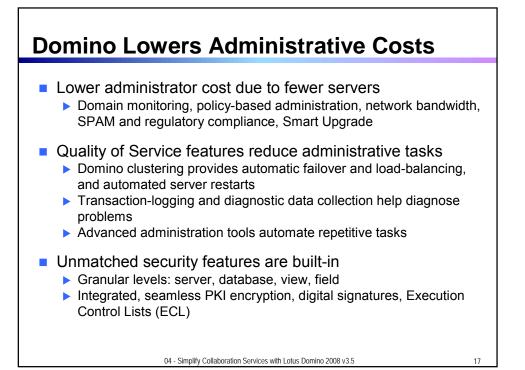
Microsoft Clutters Your Infrastructure With Too Many Servers Microsoft's Recommendation for 12,000 user Collaboration Environment* Three CCR clusters -Тwo 64-bit СРU 🐖 🐖 64-bit СРU Two 64-bit CPU Fach server E-mail / 64-bit CPU 200 4 core 4 GB RAM 4 core 4 GB RAM 4 core 4 GB RAM 8 core Calendar 22 GB RAM Exchange 2007 Mailbox Services Exchange 2007 Edge Services Exchange 2007 Hub Services Exchange 2007 Client Access Services Two 64-bit CPU 2-wav 3.0GHz Monitoring CPUs 4 core 4 GB RAM 2 GB RAM Operations Manager 2007 + SQL Server 2005 Exchange 2007 Unified Msg Services 2-way 3.0GHz 2-way 3.0GHz CPUs Active 2-way 3.0GHz Presence CPUs Directory 2 GB RAM CPUs 2 GB RAM 2 GB RAM Awareness / Live Communications SQL Server IM 2005 Server 2007 2-way 3.0GHz 2-way 3.0GHz 21 Servers! Teamrooms CPUs CPUs * Source: Microsoft TechEd 2007, UNC306 "Exchange 2007 Hardware Sizing", Office Live Communications Server 2005, 2 GB RAM 2 GB RAM Windows SharePoint SQL Server Windows SharePoint Services v3, "Planning and Architecture" section. Services v3 2005 04 - Simplify Collaboration Services with Lotus Domino 2008 v3.5 12

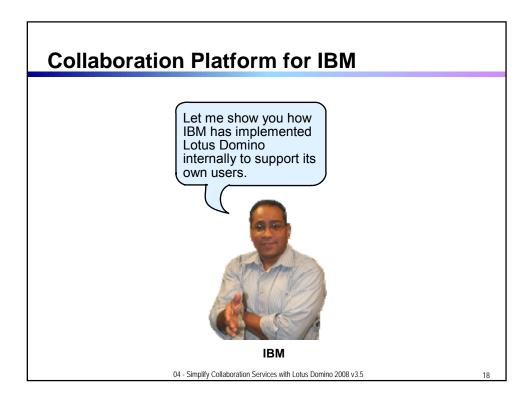


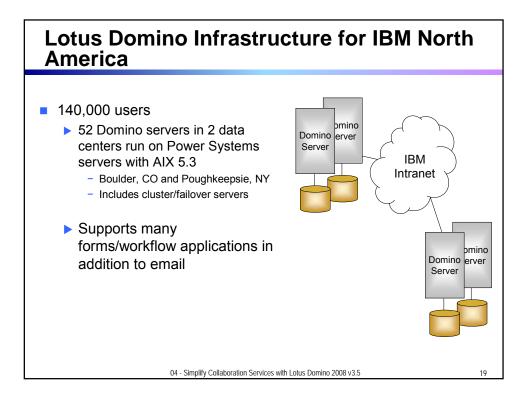
	Domino Collaboration Solution	Microsoft Collaboration Solution
Server Hardware	\$535,300 2 servers	\$502,000 21 servers
Server Software		
E-mail / calendar	\$98,800	\$27,900
Presence aware. / IM	Included	\$400
Teamrooms	Included	Included
Monitoring, database, hub	Included	\$9,700
Client Access Software		
Server CAL	\$0	\$1,235,500
E-mail / calendar	\$1,866,700	\$946,300
Presence aware. / IM	Included	\$190,000
Teamrooms	Included	\$288,000
Server Support and Environmentals	\$206,400	\$2,167,200
TOTAL	\$2,707,200	\$5,367,000

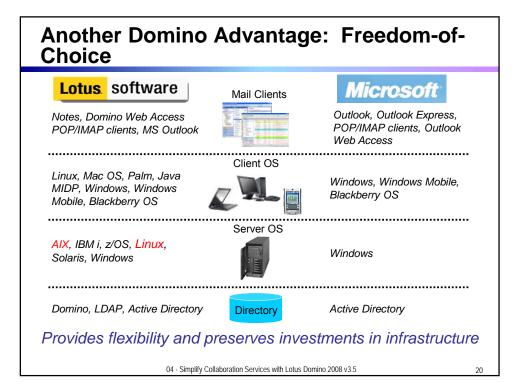
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+ Personal Productivity	\$0	\$450 x 12,000 = \$5,400,000
TOTAL	\$2,707,200	\$10,767,000











	Domino	Exchange
Multiple versions of software on same server	Yes	No
Operating System changes required for upgrade?	No requirement	Upgrades to Exchange have prerequisites for Windows upgrades For example, Exchange 2003 required Windows 2000 systems to upgrade to Windows 2003 first.
Migration of users to new version	 No user outage Steps for migration 1. Replicate mail file from old server to the new server 2. Run in parallel to verify new environment. When ready 3. Redirect client to new server via address book change 	User outages Different options Move mailboxes Update in place Export / Import mail

