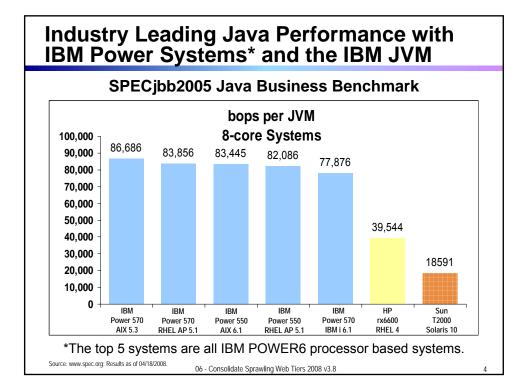
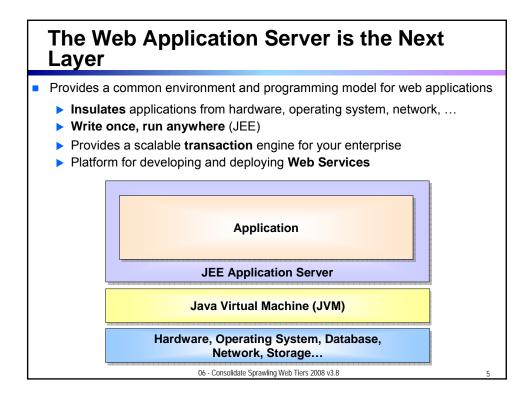
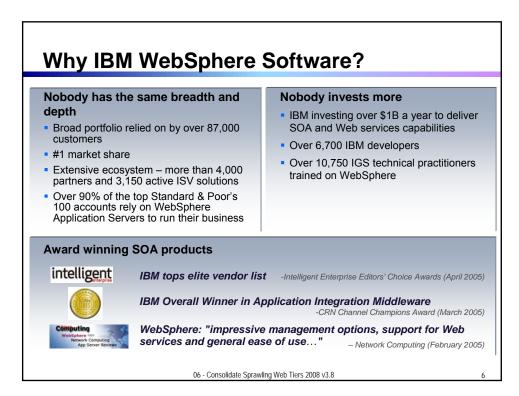
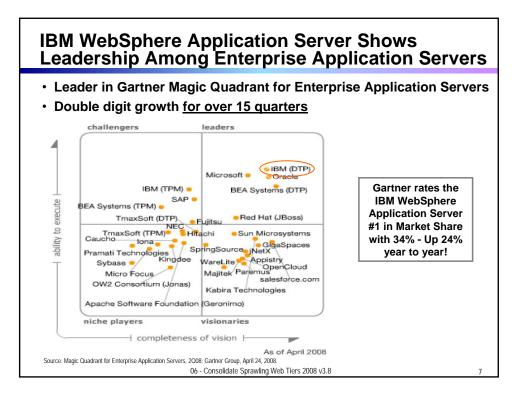


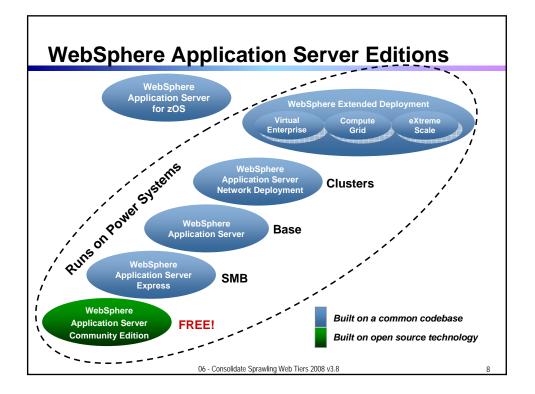
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WebSphere Application Server 6.1 Exploits Power Systems 64-bit Hardware and OS's

- Leverages large memory
 - caching large amounts of data in memory
 - avoiding slower access resources like databases or disks
 - BLOB's (binary large objects) is a good case, in 32-bit, sometimes not able to cache the entire object in the Java heap
- Java heaps can be configured much larger than the ~2-3GB limitations of the 32-bit platforms to enhance performance
- Double precision 64-bit mathematical computations are better for
 - computational intense applications
 - statistical applications, simulation and modeling applications
 - apps that use security and encryption

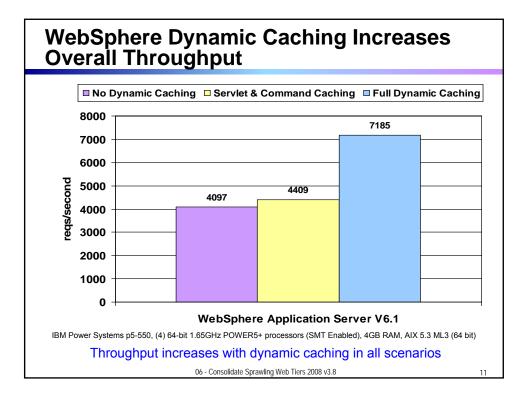
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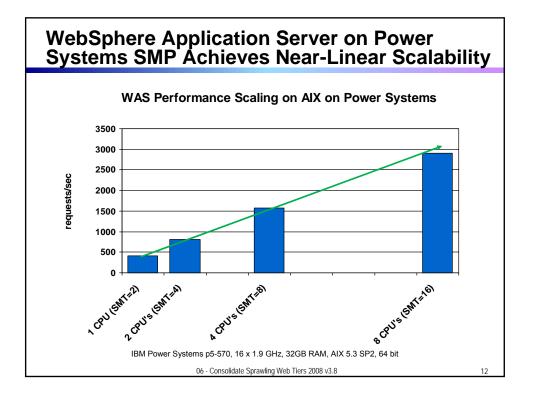
WebSphere Application Server Caching Improves Performance

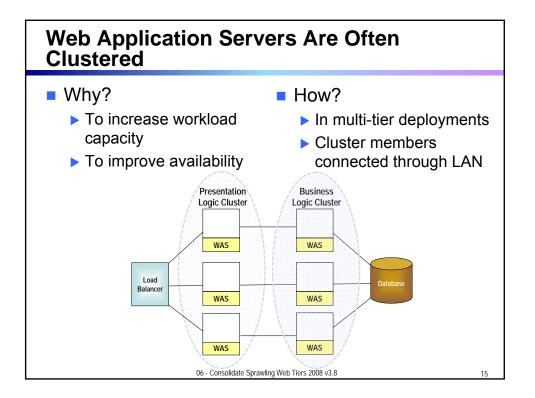
- WebSphere Application Server supports caching of static content
 HTML pages
 Craphic files (a.g., IBC)
 - Graphic files (e.g., JPG)
 - Java class libraries
- WebSphere Application Server also supports caching of dynamic content produced by
 - Java servlets
 - JavaServer Pages (JSP)
 - WebSphere command objects
 - Web services objects
 - Java objects
- What was the name given to IBM's patented dynamic caching technology?
 - "DynaCache"

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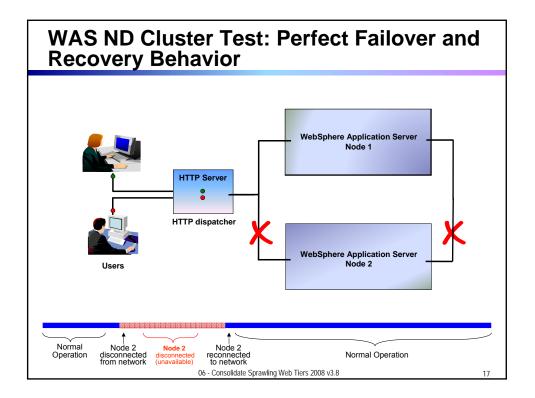


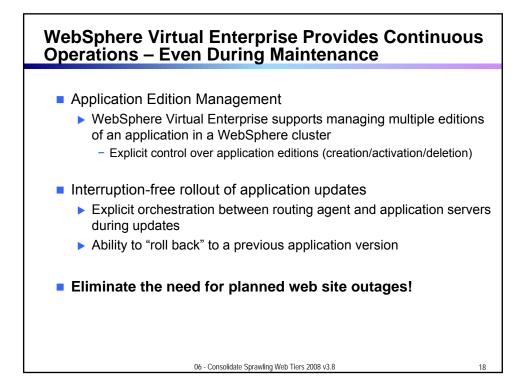
WebSphere Network Deployment (ND) Provides Clustering Capability

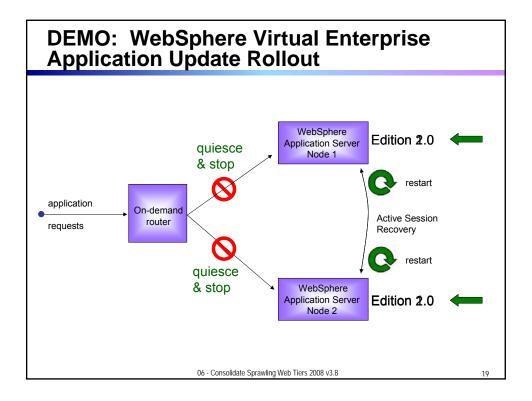
- Built-in clustering capability eliminates single points of failure and also provides
 - Capacity to handle workloads greater than one server
 - Workload management to balance client requests across application servers
 - Server failover capability to automatically redirect requests to a redundant server
- Enables isolation of application servers, each application server
 - Loads from local file system
 - Runs its own services (JNDI, security)
 - Logs distributed transactions
- Built-in High Availability Manager reduces the amount of time it takes to recover

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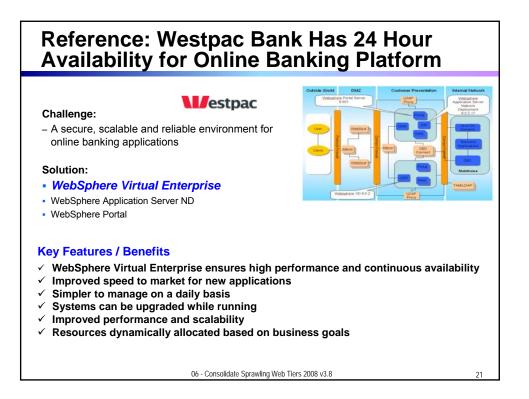


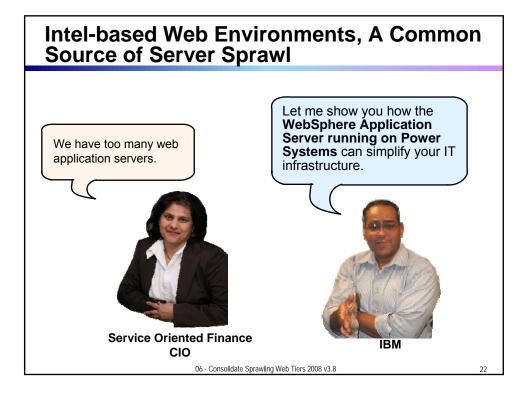
WebSphere XD Is Designed for the Data Center with More Complex Requirements

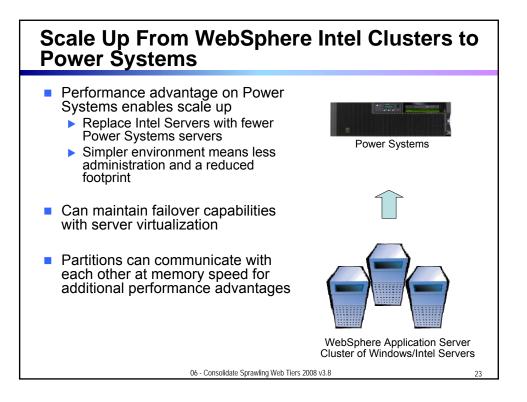
- WebSphere Virtual Enterprise
 - Eliminates planned outages
 - Quickly provisions application workloads using dynamic clusters
 - Ensures defined service levels are met by intelligently routing application service requests
- WebSphere eXtreme Scale
 - Processes large transaction volumes using in-memory data grid
 - Scales linearly
- Compute Grid
 - Enables the "batch-like" Java workloads to run in WebSphere Application Server environment

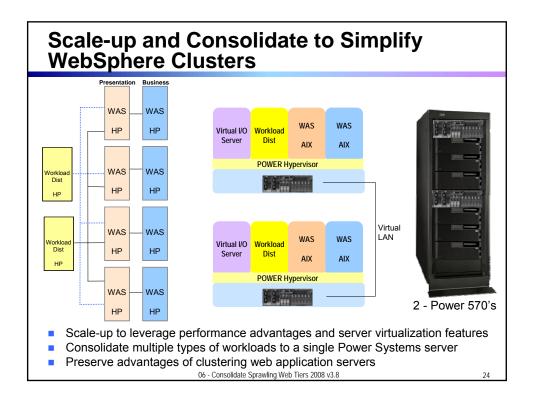
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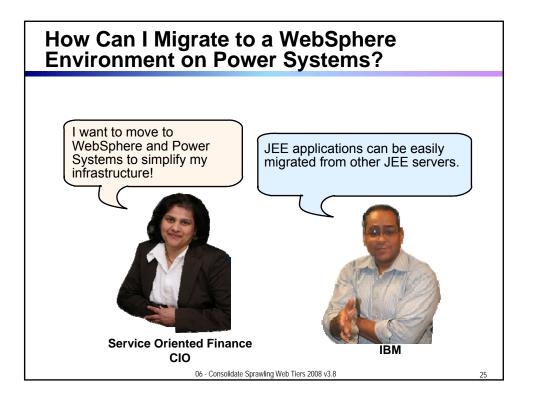
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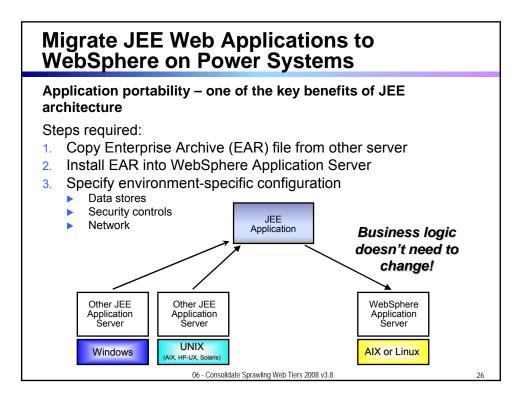


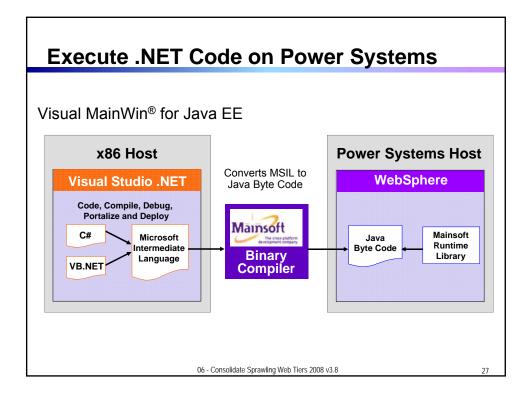












WebSphere Application Server Consolidation Business Case

- Current environment
 - JEE application on WebSphere Application Server on Red Hat Linux
 - 30 HP Integrity rx2600 servers
 - 2 workload distributors
 - 14 presentation tier nodes
 - 14 business logic tier nodes
 - HP servers are used at 27% capacity

Annual Cost Per Unconsolidated Server*

Power and Cooling	\$731
Floor Space	\$987
Annual Server Maintenance	\$829
Annual Connectivity Maintenance	\$213
Annual Disk Maintenance	\$203
Annual Software Support	\$3,263
Annual Enterprise Network	\$1,024
Annual System Adminstration	\$20,359
Total Annual Costs	\$27,609

* Source: IBM internal consolidation project

For 30 unconsolidated servers, annual costs are **\$828,280**

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Consolidation Cost Summary and Comparison

Power Systems One Time Charge

Server Acquisition	\$ 725,582
Connectivity Acquisition	\$ 38,322
Disk Acquisition	\$ 98,719
Software Licenses	\$ 80,699
Migration Cost	\$ 336,993
Total OTC (Cost of migration)	\$ 1,280, 314

Power Systems Annual Cost

	Year 1	Year 2, 3
Power and Cooling	\$ 4,214	\$ 4,214
Space	\$ 1,125	\$ 1,125
Annual Server Maintenance	\$ 33,564	\$ 33,564
Annual Connectivity Maintenance	\$ 1,533	\$ 1,533
Annual Disk Storage Maintenance	\$ 3,949	\$ 3,949
Annual SW Support	\$ 1,499	\$ 17,339
Annual Enterprise Network	\$ 13,824	\$ 13,824
Annual System Administration	\$ 82,889	\$ 82,899
Total Annual Costs	\$ 142,596	\$ 158 436

Price Sources — Power 570 and maintenance, Red Hat Linux and maintenance: IBM Technical Sales; WebSphere Application Server: IBM.com Passport Advantage Express Software Catalog; HP Integrity and maintenance: HP TPC-C benchmark report.

81% reduction in energy consumption

97% reduction in floor space costs

Unconsolidated Annual Cost

Power and Cooling	\$ 21,930
Space	\$ 29,610
Annual Server Maint	\$ 24,880
Annual Connectivity Maintenance	\$ 6,390
Annual Disk Storage Maintenance	\$ 6,090
Annual SW Support	\$ 97,890
Annual Enterprise Network	\$ 30,720
Annual System Administration	\$ 610,770
Total Annual Costs	\$ 828,280

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Operational cost savings = \$ 669,844 per year, break even in 23 months 06 - Consolidate Sprawling Web Tiers 2008 v3.8

WebSphere Application Server Cash Flow Analysis

