Building a Better Infrastructure With IBM Middleware on IBM Power Systems

IT Accounting in a Virtualized Environment

IT Accounting in a Virtualized Environment

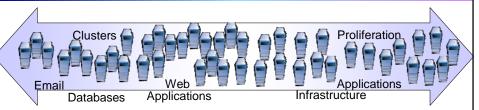
Now that we have consolidated, how do I account for multiple clients sharing the same system?



Service Oriented Finance CIO

08 - IT Accounting in a Virtualized Environment 2008 v3.0

Accounting for Sprawling Dedicated Servers



- Accounting is simplistic
 - ▶ One application = one server = one client that pays
- Systems are underutilized
 - Additional costs for hardware and software
 - ▶ More systems to administer and maintain
 - ▶ Increased costs for real estate, power and cooling

08 - IT Accounting in a Virtualized Environment 2008 v3.0

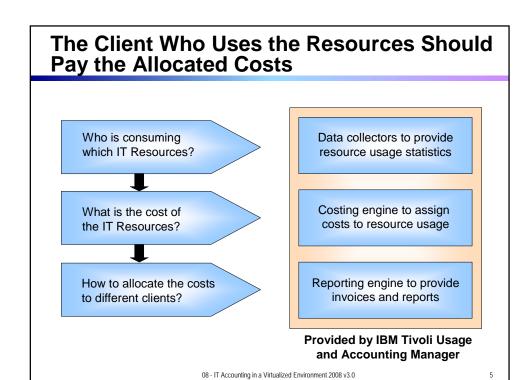
3

Accounting in a Virtualized Environment



- Higher utilization of systems, storage and network but the challenges are:
 - ▶ How to allocate costs fairly?
 - ▶ How to prove that the resources were used?
- Need actual usage data for accurate accounting!

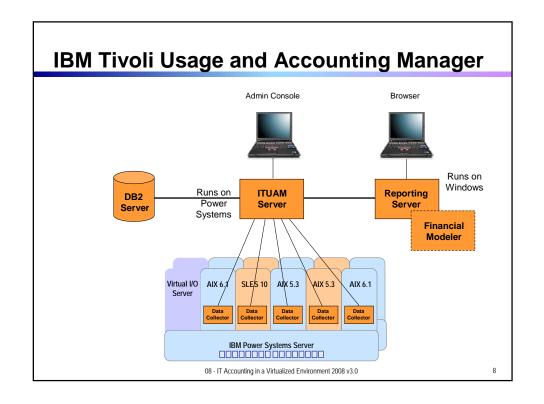
08 - IT Accounting in a Virtualized Environment 2008 v3.0



IBM Tivoli Usage and Accounting Manager

- Resource usage data collectors
 - ▶ Collectors are available for operating systems, middleware and applications
 - ▶ Uses native utilities to collect and forward usage information
- Costing engine
 - Assigns cost equal to usage X calculated rate
- Reporting engine
 - Creates invoices and reports

Collectors for ITUAM					
ITUAM Base Collector Pack	Windows Server Linux AIX Solaris HP-UX	• RedHat • SuSE • IBM i • z/VM	VMware Citrix Storage AIX Advanced Accounting Virtual I/O Server		
TDS for z/OS Base	Mainframe Storage	• CICS • Print	• DB2		
ITUAM Enterprise Collector Pack	SAP WebSphere DB2 Lotus Notes Cisco Netflow Proxy Servers	Tivoli Storage Manager Apache Oracle Microsoft Exchange Print Veritas Netbackup	TPC for Data IIS SQL Server Sendmail File Transfer Sybase (Windows)		
ITUAM Service Offering Extensions	ERP Systems Network External Services Internet/Telecom	 other Databases Human Resources Operating Systems	3 rd Party Systems Output Devices Storage Sub-systems		



Model for Cost Accounting in a Virtualized Environment

- Identify data center monthly costs (fixed and variable) in budget categories
- For each budget category:
 - 1. Measure usage of resources by each client
 - Calculate a rate such that rate = monthly cost / total usage
 - Assign cost to each client assigned cost = client usage X rate
- Create an invoice by totaling assigned costs for each budget category

08 - IT Accounting in a Virtualized Environment 2008 v3.0

Q

Categorize Costs using the WebSphere Consolidation Scenario

Power Systems One Time Charge Server Acquisition \$ 725,582 Connectivity Acquisition \$ 38,322 Disk Acquisition \$ 98,719 Software Licenses \$ 80,699 Migration Cost \$ 336,993 Total OTC (Cost of migration) \$ 1,280, 314

Power Systems Annual Cost

	Year 1	Year 2+
Power and Cooling	\$ 4,214	\$ 4,214
Space	\$ 1,125	\$ 1,125
Annual Server Maintenance	\$ 33,564	\$ 33,564
Annual Connectivity Maintenance	\$ 1,533	\$ 1,533
Annual Disk Storage Maintenance	\$ 3,949	\$ 3,949
Annual Software Support	\$ 1,499	\$ 17,339
Annual Enterprise Network	\$ 13,824	\$ 13,824
Annual System Administration	\$ 82,889	\$ 82,899
Total Annual Costs	\$ 142,596	\$ 158,436

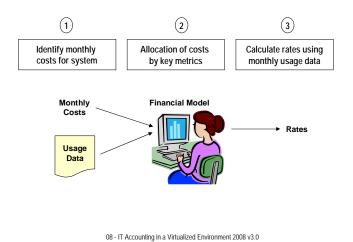
Acquisition Charges	Annual Costs
Server	\$ 145,116
Network Purchase	\$ 7,664
Storage Costs Recovered	\$ 19,744
Software over 5 Years	\$ 16,140
Services	\$ 67,399
Environmentals	
Power	\$ 4,214
Space	\$ 1,125
Maintenance	
Server	\$ 33,564
Network ^{1.}	\$ 15,357
Storage	\$ 3,949
Software	\$ 1,499
Staff	
Administrators	\$ 82,889

1. Combined Annual Connectivity Maintenance and Annual Ethernet Network Charg

08 - IT Accounting in a Virtualized Environment 2008 v3.0

DEMO: ITUAM Financial Modeler Example

Use the "Financial Modeler" tool to calculate the rates required to recover the monthly costs



The state of the s

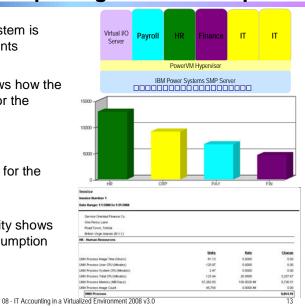
ITUAM Reporting Server

- View invoices online
 - ▶ Drill down for additional detail without assistance
- A wide range of reports are provided standard with the product
 - ▶ Custom reports can easily be created for specific needs
- Export reports to a file
 - > Spreadsheets, pdf files, email
- Publish reports to the web
 - ▶ Report format, spreadsheet, pdf files

08 - IT Accounting in a Virtualized Environment 2008 v3.0

DEMO: ITUAM Reporting Server Example

- The demonstration system is shared by multiple clients
- The usage report shows how the costs are distributed for the month
- Each invoice shows a breakdown of charges for the month
- The drill-down capability shows specific resource consumption for the month



IT Resource and Usage Accounting Benefits

- Supports Virtualized Environments
 - ▶ Identify costs and usage trends in large shared environments
- Increased Client (Business Unit) Satisfaction
 - ► Real usage = accurate billing
 - Accountability = improved services
 - Alignment between business and IT costs
- Continued Infrastructure Improvement
 - Understanding costs can lead to managing costs
 - Usage comparisons can lead to more effective investments

ITUAM Customer Examples

- Healthcare Insurer
 - ▶ System z CICS, DB2, Batch and TSO. Normalization between 2 systems. Rolling out UNIX and Windows. 168 UNIX and 300 Windows servers.
 - Replaced 2 homegrown systems after merger. Corporate finance is the user and owner of the system. Wanted federated auditabilty. ITUAM only product to meet all RFP requirements
- Insurance and Financial Products Broker
 - System z, UNIX, Novell and Windows. Primavera importing for labor accounting. Including inventory information, Storage Area Network (SAN) and telecom costs.
 - Memo billing now and will move to chargeback in the future
- Aerospace Manufacturer
 - Both System z and distributed systems. Billing \$18-20M per month across 5,000 cost centers. 40K pieces of hardware. Including labor, telecom and project costs. Feeding SAP GL and using web reporting.
 - Replaced RYO system
- State Government
 - System z, telecom, UNIX, Windows, labor, Oracle, SQL Server, & Exchange
 - Wanted to replace multiple billing systems with a single integrated system and meet government audit requirements

08 - IT Accounting in a Virtualized Environment 2008 v3.0

15

Summary

Track resource usage and the associated costs in a Virtualized Environment with the IBM Tivoli Usage and Accounting Manager.



08 - IT Accounting in a Virtualized Environment 2008 v3.0

