





Marc van Zadelhoff IBM Tivoli Business Development

IBM Governance and Risk Management

Business alignment, visibility and control



CIO's Top Priorities Are to Deliver Business Agility/Innovation While Retaining a Resilient Business

Complexity



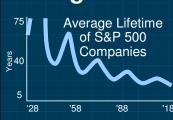
Increased complexity makes change much harder

Compliance



Changing regulatory environment requires security, privacy and ongoing audit capabilities

Change



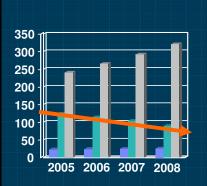
Increased competitive pressure while IT has an increasing role in every business process

Rising Cost of Operations



The cost of operations continues to increase at 10% CAGR ... twice the rate of the IT budget

Inability to Innovate



Increased focus on development project spend due to higher % of costs going to keeping the lights on ... creates a dual focus of doing the right thing and doing things well



What is Compliance?

- Compliance
 - Acting according to certain accepted standards
 - Princeton University WordNet
 http://wordnet.princeton.edu/perl/webwn?s=compliance
- Regulatory Compliance
 - The combined set of organizational capabilities, processes, supporting infrastructure and tools, data and information, and operational and financial controls required to satisfy the requirements set forth by all applicable regulatory agencies



Key Regulations Affecting IT and Compliance

Privacy Regulations

1999 Gramm-Leach-Bliley Act (GLBA) US

1987 Computer Security Act US 2000 PIPEDA Canada

1995 EU Data Protection Directive EU 2000 COPPA and CIPA US

> 1996 HIPAA US

2003 California Individual Privacy (SB1386) California

1997 Personal Health Information Act Canada 2006 PCI DSS v1.1 Industry

1998 Data Protection Act UK

Financial Integrity and Solvency Regulations

2005 8th Company Law Directive (Euro SOX) EU

2002 Sarbanes-Oxley Act US 2006 Financial Instruments and Exchange Law (J-SOX) Japan

2002
Corporate Law
Economic Reform
Program
Australia

2012 Solvency II EU

> 2003 Basel II EU

Other Regulations

2006 Federal Rules of Evidence US

2001 USA PATRIOT Act US



CIOs with effective IT governance...

Enhance business performance

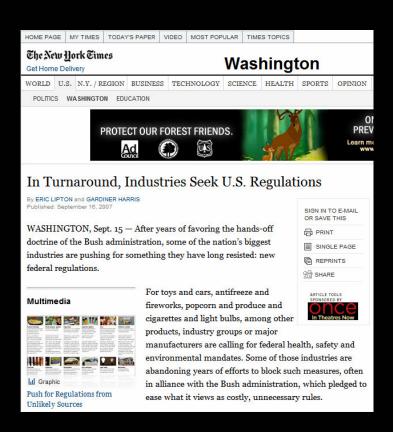
- Maintain visibility of end to end service to help ensure service quality
- Improve time to value and manage costs of strategic initiatives

Improve business resilience

- Reduce risks and protect confidential intellectual property
- Minimize and control impact of planned and unplanned disruptions

Achieve compliance

- Create alignment with internal and external policies and regulations
- Effectively prioritize and get more value from IT investments







Your Strategic IT Initiatives are the Starting Point And Catalysts for Making Improvements

Service Management

- Enterprise Architecture
- Service Quality Management
- Change Management

Business Resilience

- Availability Management
- Business Continuity
- Disaster Recovery

Security

- Corporate Information Security
- Identity and Access Control
- Data governance and compliance

*CIO Note: Establishing an enterprise wide architecture initiative is an important project for enabling better IT governance and compliance.



IBM Process Approach to IT Governance and Compliance Putting policy into practice via process

"Do the right things..."

COMPLIANCE

80

GOVERNANCE

"...and do things right"

Business Imperatives

- Risk Mitigation
- Time to Value
- Regulations
- Innovation



Business Results

- Performance
- Resilience
- Compliance

Based on Industry Best Practices and IBM experience



5 Steps to Good Governance

GOVERNANCE

- 1. Standardize on a process for applying IT governance and risk management —helps ensure you have the supporting implementation expertise and technology to make it actionable
- 2. Choose one IT initiative that makes sense you don't need to tackle IT governance and risk management generally—focus on specific programs or initiatives as catalysts for making improvements

Business Imperatives

- Risk Mitigation
- Time to Value
- Regulations
- Innovation

Strategic IT Initiatives

Frameworks and Best Practices:

CoBIT ITIL v3 Val IT eTOM

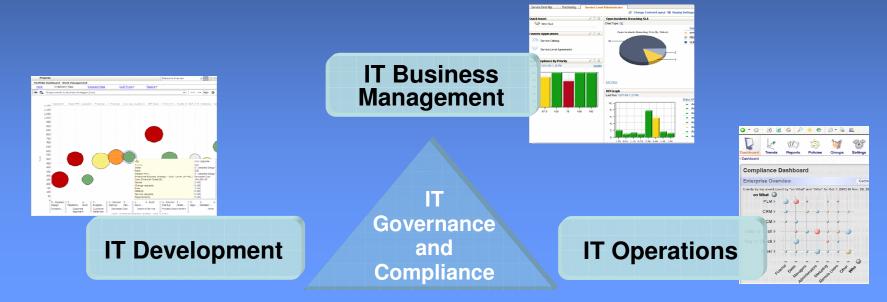
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5 Steps to Good Governance Implement 'Audit Ready' Visibility and Control

- 3. Establish key dashboards for visibility across IT silos to monitor and measure project outcomes relative to objectives, policies and risk tolerances
- 4. Implement fine-grain process and management controls and automate where possible to help eliminate human error and improve process consistency
- 5. Underpin your enterprise architecture with a standards-based data integration and data sharing platform that spans development and operations processes with common workflow and policy integration





IBM's Approach to Service Management Architected to Clarify Prioritization and Improve Efficiency

Enable service priority and leverage best practices:

Process management supports organization automation and alignment with business goals

Bridge silos and reduce friction:

Provides a collaborative team-based software delivery platform to reduce friction

Accelerate tasks and improve effectiveness:

Automate development and delivery tasks

Process Management

Service Management Platform
Software Delivery
Service Delivery
and Support

Development
Efficiency
Operational
Management

Optimized Infrastructure

Visibility to information & service context:

Service delivery and support platform serves as the foundation for automation

Receive service context:

Operational management products deliver task level automation

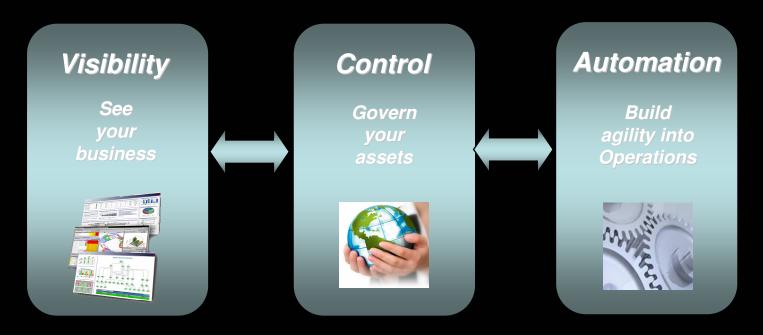
Gain insight, establish best practices: Identify opportunities for added efficiency, business value and growth

Leverage flexible, reliable, available, and secure resources



IBM Service Management (ISM)

An Integrated Approach to Getting Business Results



Only IBM delivers integrated visibility across Business & IT Audiences.

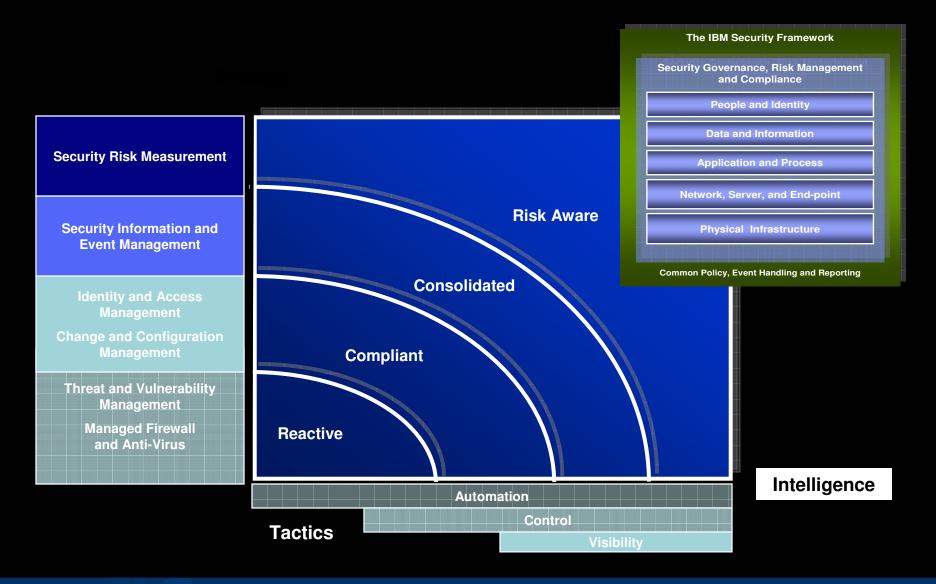
e.g. Contextual LoB, Compliance, Security, Service, & Domain Dashboards Only IBM delivers integrated control across Business & IT Assets.

e.g. EAM, IT Asset Mgmt, Change & Config, Access & Identity Mgmt, Data Mgmt. Only IBM delivers integrated automation across Business & IT Operations.

e.g. Enterprise Ops, Service provider Ops, IT Ops, Security Ops, Storage Ops...



ISM – From reactive security to risk aware enterprise





The IBM Security Framework on-demand protection to stay ahead of outsider and insider threats

The IBM Security Framework

Security Governance, Risk Management and Compliance

People and Identity

Data and Information

Application and Process

Network, Server, and End-point

Physical Infrastructure

Common Policy, Event Handling and Reporting



• Demonstrable policy enforcement aligned to regulations, standards, laws, agreements (PCI, FISMA, etc..)

IDENTITY & ACCESS

 Enable secure collaboration with internal and external users with controlled and secure access to information, applications and assets

DATA SECURITY

• Protect and secure your data and information assets

APPLICATION SECURITY

· Continuously manage, monitor and audit application security

INFRASTRUCTURE SECURITY

 Comprehensive threat and vulnerability management across networks, servers and end-points



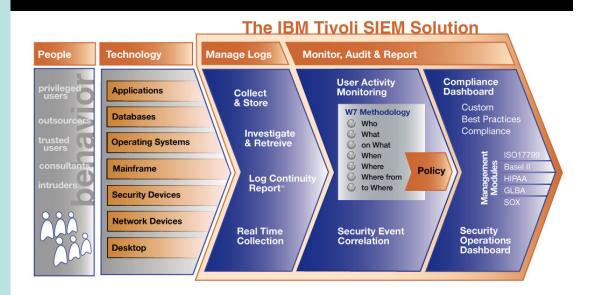


Security Compliance

Aligning IT security to business priorities

Goals

- Proactive real-time monitoring of network & systems for compliance with security policies
- Monitor platforms from mainframe to distributed & devices
- Historical reporting to demonstrate compliance
- Clearly define & communicate potential security incidents so they can be handled correctly
- Ensure that preventive, detective and corrective measures are in place to protect information systems & technology from malware



IBM solutions

- Tivoli Security Information & Event Mgr.
- Tivoli Compliance Insight Manager
- Tivoli Security Operations Manager
- Tivoli Security Compliance Manager
- Tivoli zSecure suite



Capabilities for IBM Security & Privacy

Tivoli Compliance Insight Manager

- Roll-your-own compliance modules thru wizard for advanced report definition
- Flexible automated report distribution
- Advanced toolkit for adding new log collectors, parsers, and normalization
- Integrates with Tivoli Identity Manager & Tivoli Access Manager for event collection and reporting
- Agentless iSeries event collection and reporting

Tivoli zSecure suite

- Fingerprinting and modification detection of z/OS sequential datasets
- Support for new DB2 V9 audit events
- XML based reporting enhancements and documentation
- New component released in Sept 2007: zSecure Manager for RACF z/VM

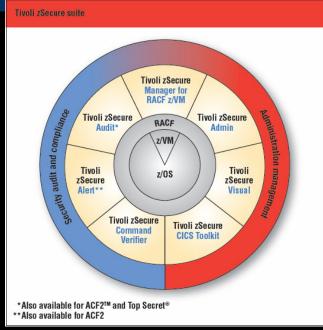


IBM Tivoli zSecure Suite

The Tivoli zSecure suite adds a user-friendly layer onto the mainframe that enables superior administration coupled with audit, alert and monitoring capabilities for Resource Access Control Facility (RACF)

Key Features

- The zSecure suite improves the efficiency of mainframe administration and enhances the ability for the mainframe to be the hub of enterprise security.
- Administration and provisioning:
 - zSecure Admin enhances user management
 - zSecure Visual offers a Microsoft® Windows® GUI
 - zSecure CICS Toolkit for simplified RACF security management
 - zSecure Manager for RACF z/VM provides combined audit & admin for VM environment
- Audit, monitoring and compliance:
 - zSecure Audit provides event detection, analysis & reporting and system integrity audit & analysis
 - zSecure Alert provides intrusion detection and alerting
 - zSecure Command Verifier offers automated security monitoring



Benefits Summary

- Administration and provisioning:
 - Reduce administration time, effort and cost
 - Reduce training time needed for new administrators
- Audit, monitoring and compliance:
 - Helps to pass audits more easily
 - Can improve security posture
 - Save time and costs through improved security and incident handling
 - Can increase operational effectiveness



Introducing the IBM Tivoli zSecure Suite

Tivoli zSecure

Audit*

Tivoli

zSecure

Alert**

Tivoli zSecure suite

and compliance

Compliance and audit solution that enables you to automatically analyze and report on security events and detect security exposures

Real-time mainframe threat monitoring allows you to identify changes in event configurations that could hamper your compliance efforts and notify administrators promptly

Policy enforcement solution that enforces compliance to company and regulatory policies by preventing erroneous commands

*Also available for ACF2™ and Top Secret®

**Also available for ACF2

Combined audit and administration for RACF in the VM environment

Enables more efficient and effective RACF administration, using significantly less resources

Reduces the need for scarce, RACF-trained expertise through a Microsoft Windowsbased GUI for RACF administration

Allows you to perform mainframe administrative tasks from a CICS environment, freeing up native-RACF resources

Tivoli zSecure

CICS Toolkit

Tivoli zSecure Manager for RACF z/VM

RACF

z/VM

z/OS

Tivoli zSecure

Command

Verifier

Tivoli zSecure

Admin

Tivoli

zSecure

Visual

dministration mana



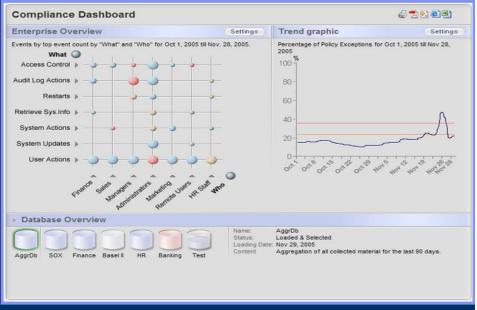
Assessing and Monitoring Compliance: Tivoli Compliance Insight Manager

Tivoli Compliance Insight Manager provides an enterprise security compliance dashboard with indepth privileged user monitoring capabilities, all powered by a comprehensive log and audit trail collection capability

Key Features

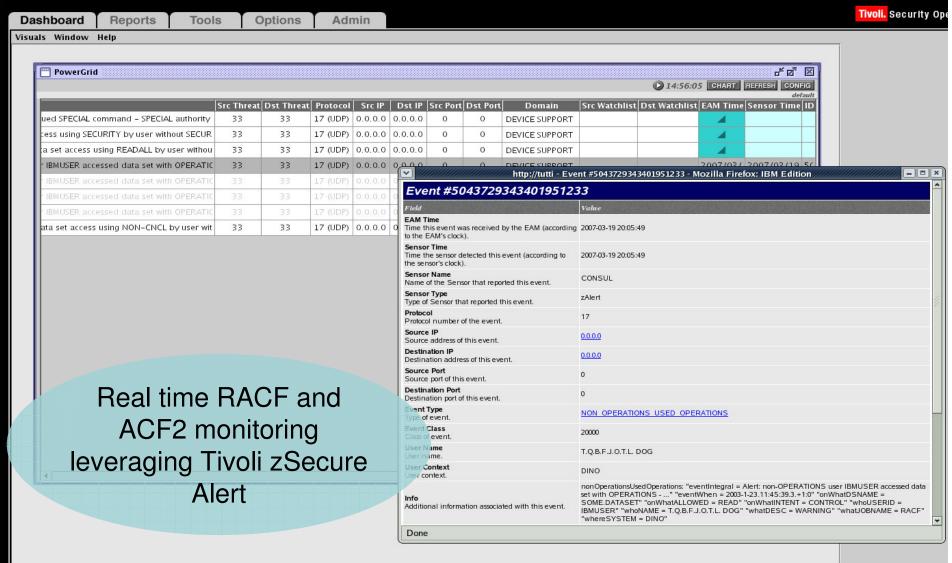
- Compliance management modules and regulationspecific reports
- Unique ability to monitor user behavior, including PUMA (Privileged User Monitoring and Audit) reporting
- Broadest, most complete log and audit trail capture capability
- W7 log normalization translates your logs into business terms
- Easy ability to compare behavior to regulatory and company policies – auditors no longer need RACF expertise to monitor activities
- Enabler event source integrates the OS and mainframe database events into TCIM's enterprise compliance dashboard







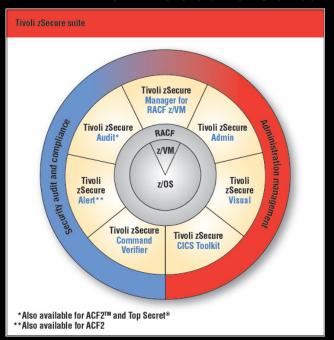
Integration with Tivoli Security Operations Manager





A cornerstone for Tivoli's System z Security Strategy

IBM Tivoli zSecure Suite



Enterprise Security
Monitoring and
Audit Reporting

Enterprise Identity and Access
Management

Tivoli Compliance Insight Manager (TCIM) Tivoli Security
Operations
Manager (TSOM)

Tivoli Identity
Manager (TIM)
for z/OS

Tivoli Federated Identity Manager (TFIM) for z/OS

Tivoli
Directory
Server (TDS)
for z/OS

Tivoli
Directory
Integrator (TDI)
for z/OS

^{*} Also available for ACF2 and Top Secret

^{**} Also available for ACF2



Enterprise Security Hub Solution

- IBM offers the total solution for the enterprise security hub
 - Most secure and resilient hardware platform, providing reliability, availability, and scalability
 - Integrated security features in the operating system, including digital certificates and PKI
 - Data and communications encryption with support from ICSF and local key management
 - Most reliable security server
 - Most comprehensive mainframe security administration & audit
 - Comprehensive enterprise SIEM dashboard for audit and compliance management
 - Enterprise-wide identity and access management solutions in Tivoli security portfolio
 - Security, recoverability, and scalability to support centralized services offerings for SOA implementations





Make Synchronizing Business and IT Actionable Supporting the IT Governance and Compliance Lifecycle with Measurable Business Value

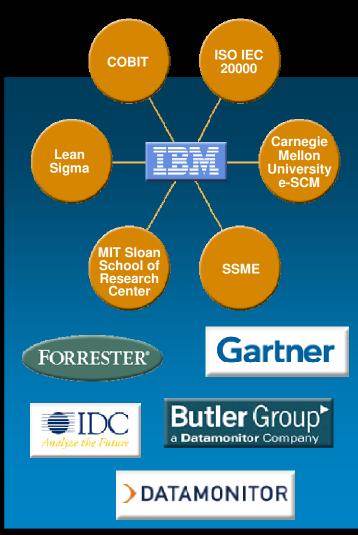
- **1** Enhance business performance
 - Maintain visibility of end to end service and ensure service quality
 - Improve time to value and manage costs of strategic initiatives
- Improve business resilience
 - Reduce risks and protect confidential intellectual property
 - Minimize and control impact of planned and unplanned disruptions
- 3 Achieve compliance
 - Create alignment with internal and external policies and regulations
 - Effectively prioritize and get more value from IT investments



IBM Leadership

Around Service Management in the Market Includes ...

- 25 years of thought leadership with thousands of customer engagements
 - Continued leadership in support of open standards
- IBM leadership with customers:
 - Finance: 96 of top 100 customers
 - Communications: 20 of top 20 customers
 - Healthcare: 9 of top 10 customers
 - Retail: 8 of top 10 customers
- Leadership in multiple analyst categories
 - WW operations leader five years in a row
 - Application lifecycle mgmt tools market leader
 - IT Systems Management leader





Why IBM?

Breadth and Depth of Solution

Only vendor that delivers breadth of security and compliance capabilities to address infrastructure, applications, information, people and identities

Extensive Integration

Integrates with all types of business data (structured, semi-structured, and unstructured) for addressing information & data security needs and all major application types (web, legacy, and ESB for SOA) for securing business process

Open Standards

Open security platform and leadership in Web Services security, policy management and federated identity

Product Leadership

Analyst attested leadership in markets for user and infrastructure security and compliance software and services.

Best in class System z security

Leadership in mainframe security with RACF, z/OS security, identity & access and compliance enabling clients to leverage System z as the enterprise security hub

A core element of IBM Service Management

Security integration with key ITIL processes out of the box: Incident, Problem, Change, Release, SLA, Configuration, Availability.

Breadth of Service Management offering

IBM offers full breadth of end-to-end asset and service management solutions that operate on a common web services infrastructure.

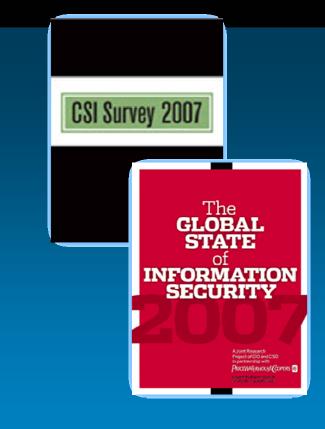


Thank You



Impact of a Breach

- Average annual loss up 80% over 2006
- Financial Fraud overtook Virus Attacks as the greatest source of losses
- Data breach-related attacks rank #1, 3, 4, and 5 as most costly incidents by dollar amount
- 43% of U.S. companies have no overall security strategy
- Employees beat hackers as the most likely security incident source
- 46% of respondents suffered a security incident



Just released: FBI/CSI Survey, PricewaterhouseCoopers Studies

Sources: CSI Computer Crime and Security Survey 2007; Global State of Information Security 2007



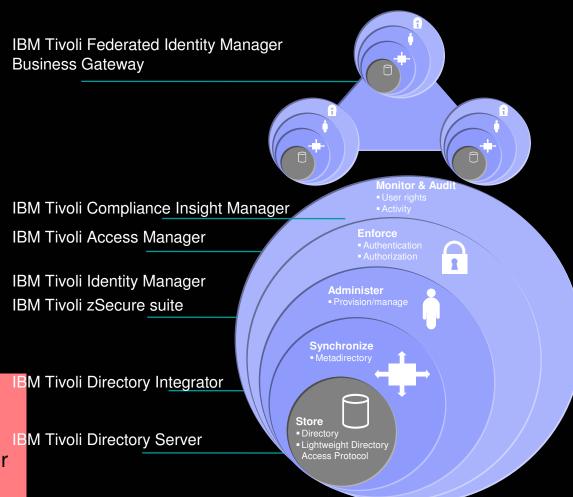


Identity & Access Management

Manage users, identities, access rights, enforce & monitor user activity on all IT systems

Goals

- Enable single sign on
- Manage identity lifecycle: provision, deprovision.
- Monitor account activity: dormant accounts, irregular activity.
- Review / recertify access periodically
- Automate manually-implemented processes for controlling access to IT resources
- Centralize access policy and related internal controls
- Properly verify authenticity of all users based on potential liability



IBM solutions

- Tivoli Identity Manager
- Tivoli Access Manager
- Tivoli Federated Identity Manager
- Tivoli zSecure Suite





Data Security

Protecting a critical enterprise asset

Goals

- Comprehensive protection for all data and information in the enterprise structured, unstructured and semstructured data
- Facilitate the discovery, classification, defense, and monitoring of critical intellectual property and sensitive enterprise information in disparate information stores (databases, email, laptops, pervasive devices, etc.)

IBM solutions

- Tivoli Access Manager
- IBM FileNet P8 with Records Crawler and IBM Classification module
- Tivoli zSecure suite
- Tivoli Key Lifecycle Manager (2008)

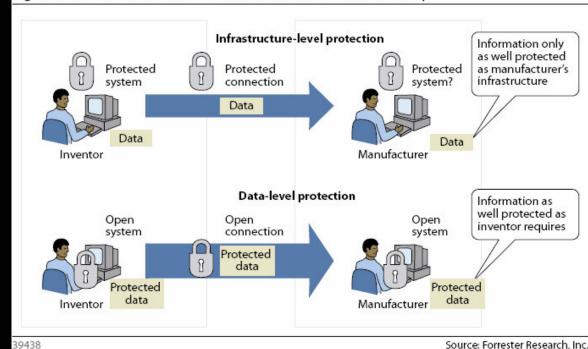
Old Security model

Defensive, threat-protection oriented

Manual, audit-based policy enforcement

Focused on securing infrastructure

Figure 1 Data-Level Protection In An Inventor-Manufacturer Relationship



New security model

Securely designed from the ground up Automated policy enforcement Focused on securing data

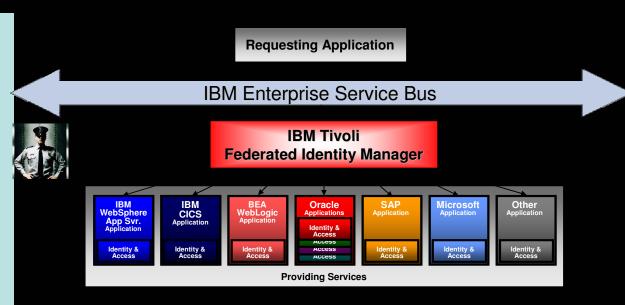




Application Security - SOA

Goals

- In an SOA environment, provide secure access and federate identity across these services
- Externalize core security services from the application
- Ensure security administrators make changes NOT developers.
- Ensure changes to security are auditable



IBM solutions

- Tivoli Federated Identity Manager
- WebSphere Enterprise Service Bus (ESB)
- WebSphere Message Broker
- WebSphere DataPower



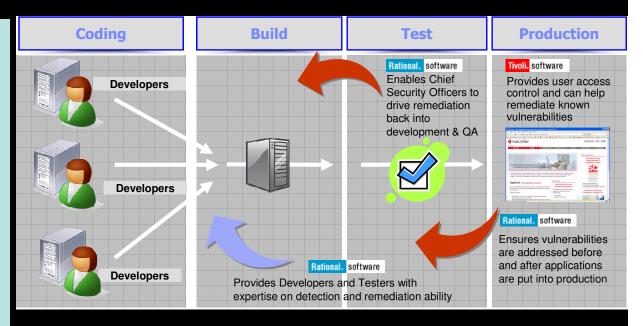


Application Security – vulnerability management

Security policy management for an application from creation through production.

Goals

- Define application security standards and requirements
- Build security into app design and model threats
- Build and test individual and composite applications
- Configure infrastructure for application policies; deploy applications in production
- Continuously manage, monitor and audit application security



Rational AppScan & Tivoli provide security that spans the application lifecycle

IBM solutions

- Rational AppScan
- Tivoli Access Manager
- Tivoli Federated Identity Manager
- Tivoli Identity Manager





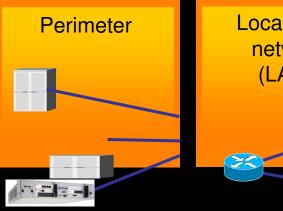
Infrastructure Security Management

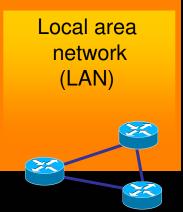
Comprehensive threat and vulnerability management across networks, servers and end-points

Goals

- Protect the enterprises through detection and management of network threats at the network core and perimeter
- Prevent intrusions and protect all endpoints and host systems
- Centrally manage and monitor security operations.
- Investigate and respond to security events

Security Information & Event Management







IBM solutions

- Tivoli Security Information and Event Manager
- ISS Proventia Appliances
- Intrusion prevention
- Firewall
- Universal threat management

- Intrusion prevention
- Anomaly detection service
- · Vulnerability management
- Remediation
- Compliance and risk management
- Vulnerability protection service
- Host protection (server and desktop)
- Layer 4 7 protection (content, URL, Web)



Analyst Accolades



FROST & SULLIVAN



FROST & SULLIVAN



Title

ISS Network Security, Firewalls and Managed Services Leader

Identity Management (TIM, TAM, FIM, TDI, TDS)

Wave: User Account Provisioning (TIM) Leader

Wave: Enterprise Security Information Leader Management (Consul inSight)

MQ: User Provisioning (TIM)

MQ: Security Information & Event Management (TSOM, Consul InSight)

MQ: Web Access Management (TAM)

Managed Security Services (Marketshare)

Marketshare: Identity and Access Management

Leader

Challenger

Leader

Leader

2006/7 Status

Leader

Ranked #1



Resource Center

CCR2 Newsletter Article

 http://www.ibm.com/software/tivoli/features/ccr2/ccr2-2007-09/innovativemainframe.html

zSecure data sheets, solution sheets, and white papers

http://www-306.ibm.com/software/tivoli/products/zsecure/

zSecure Manuals

 http://publib.boulder.ibm.com/infocenter/tivihelp/v2r1/index.jsp?topic=/com.ib m.zsecure.doc/welcome.htm

Redbooks & Redpapers

http://www.redbooks.ibm.com/

IBM Tivoli Security and System z Redpaper

http://www.redbooks.ibm.com/redpieces/abstracts/redp4355.html?Open