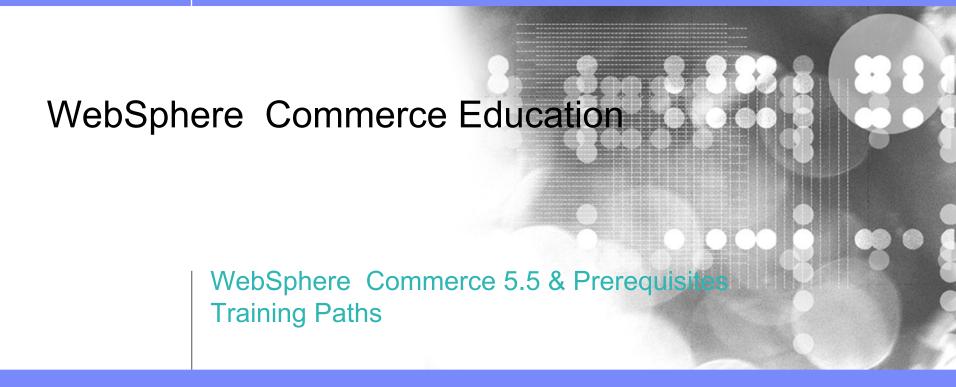
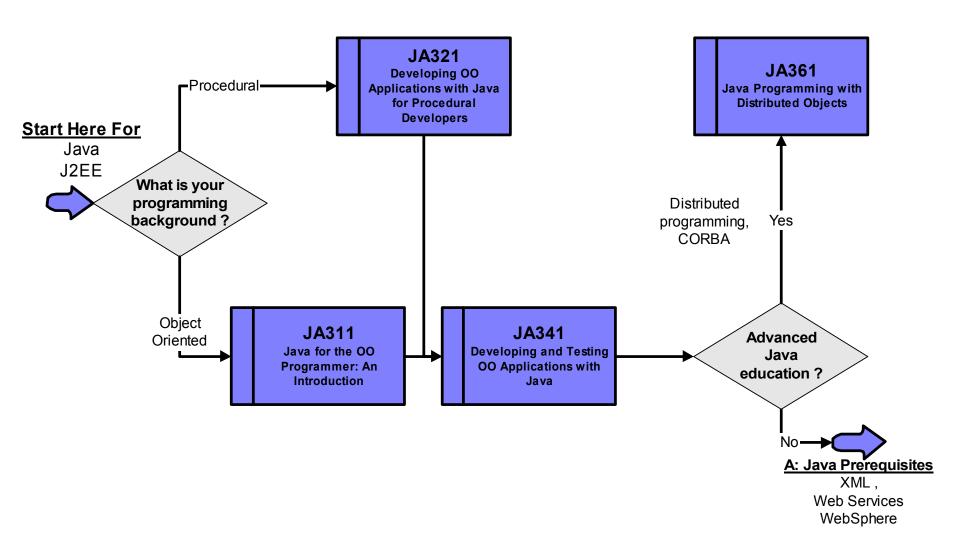


IBM IT Education Services



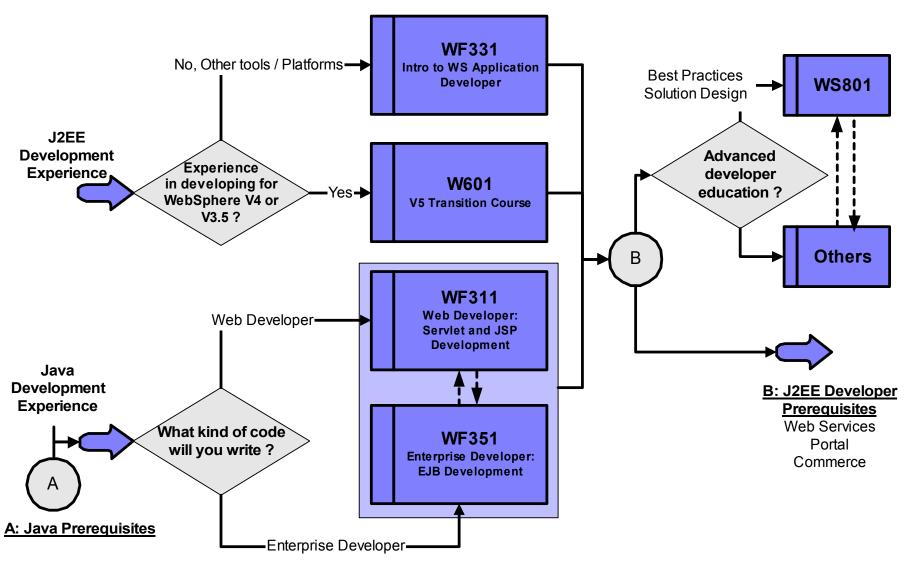


Java



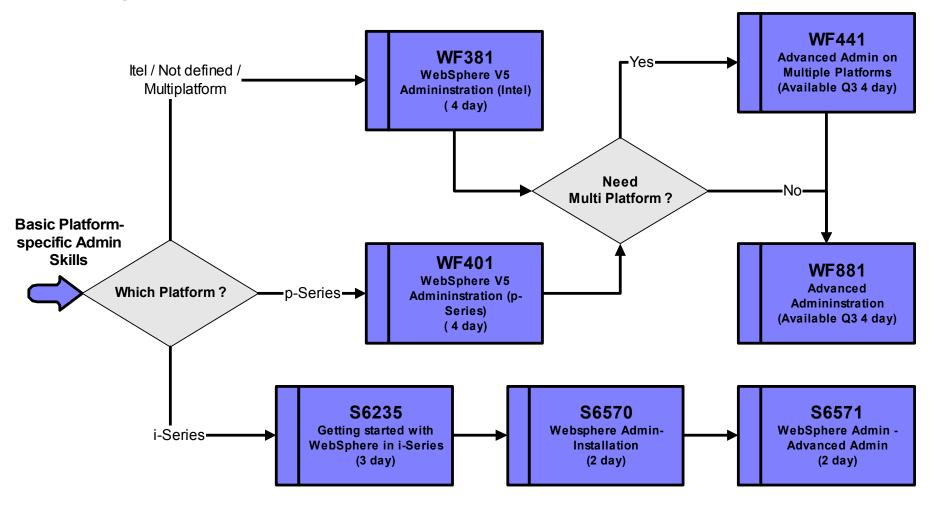


J2EE & WebSphere Development



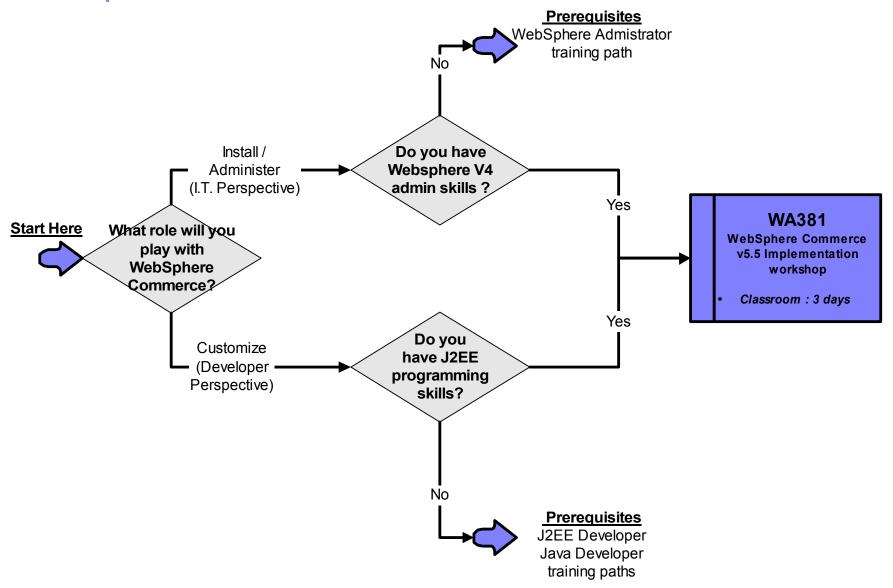


WebSphere Administration





WebSphere Commerce Server





Tiered Approach to Education



Tier 4: Classroom Training

- 1000+ Classrooms worldwide
- Most with a high concentration of technical Labs
- Experienced Instructors

 Gold Standard in Technical Education



Tier 3: IBM e-Tutorial

- · Online, Self Paced courses
- Instructor guided. Access to instructor via instant messaging
- Flexible, 24/7 take the classes on your own schedule!
- Up to 120 days to complete each course (varies by course)
- Hands on Labs on our e-Lab Servers
- Same Content as classroom with enhancements to suit the medium.



Tier 2: IBM Alliance CBT Library

- Interactive Computer Based Education
- Comprehensive Library
- · Delivered online or via CDs

Includes Lab simulations

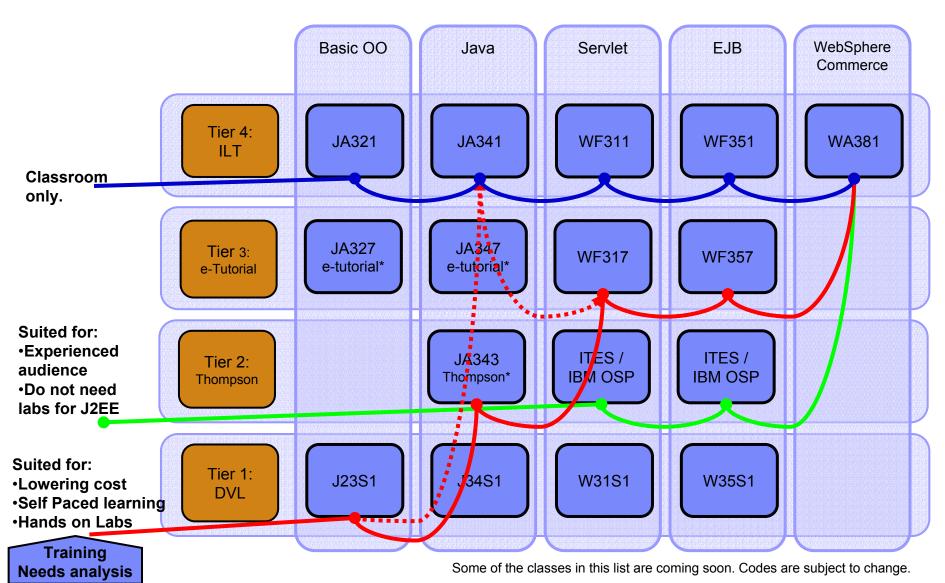


Tier 1: Digital Video Library

- Learn from high quality IBM instructors
- Delivered in easy to use CD ROM format that can be played on your desktop
- Instructor Lectures, captured on Video
- Student notes on CD



Sample Blend Roadmaps: Developers





Summary

- Courses can be tailored to meet your team's custom requirements!
 - Team sizes as small as 7!
 - For more information about tailored education services, please visit us on the web at www.ibm.com/training/custom
- Blended Learning Offerings
 - Ideal solutions for managing an extended team transition
 - A blended solution can be custom-designed for your team
 - Please visit us at www.ibm.com/services/learning/us