

MQSeries Family

- the next wave



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Business benefits to our channel partners



Allows you to build on your investment

Allows you to build on our leader ship

Allows you to grow into new markets



MQSeries Journey



- Environment coverage
- ✓ Reliability
- ✓ Ease of Use
- Open Standards
- Vision and Execution



MQSeries Highlights

IBM MQSeries

Partners

Usage

- ▶>5000 customers
- >350 of IBM's top 500 customers
- >>66% of NA and European banks
- ▶ In heavy production usage

Achievement

> 65% w/w market share in messaging engines

Recognition

- >300 positive press articles w/w in '98
- ▶7 major industry awards
- **▷** Strong analyst interest

Brand

- MOM category established, MQSeries becoming de facto standard
- Extension to Integration, Workflow
- ▶ Investing for growth

■ Fast growing Industry

- >250 partners with MQSeries offerings in the marketplace
- ▶ Established companies, start-ups
- ► Channel, product, services, consultants

Skills+services

- >1800 Certification test passes from nearly 500 companies
- ▶ 150 listed services companies

■ Product Development

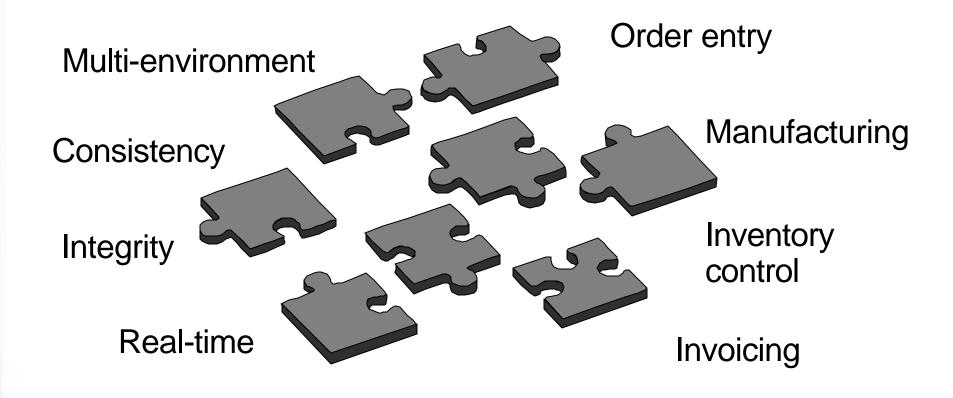
- >1250 members of PID program
- >150 supporting ISVs with ~250 products in market place.





Business Integration with MQSeries family

Cross functional processing







MQSeries- A New Dimension

New **Programming** Interfaces **MQSeries Product Family** New **MQSeries Workflow** People & Processes Visual Task Lists Modelling **Tools MQSeries Integrator** • Transforms, Rules, New Routing APIs **Platform** • Templates, Utilities Support **M@Series** Messaging Services Standard Formats Languages, Adapters

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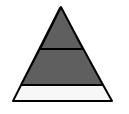
IBM Copyright 1999

MQSeries June '99 announce



Messaging

Application developer defines integration connections



⋆ point-to-point integration



Content rules define integration connections

hub+spoke integration

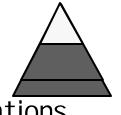


Business needs define integration connections

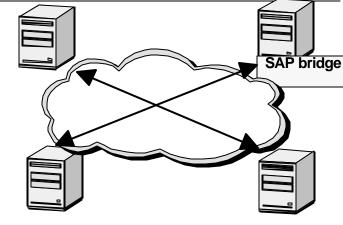
Integration steps visually defined

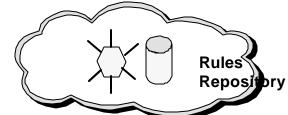
Visual Workflow

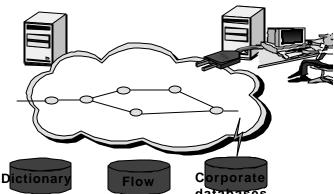
Business needs define tasks and roles of people and applications







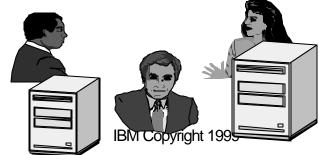














MQSeries Family for Business Integration

MQSeries

- Assured delivery
- Heterogeneous connectivity
- New high-level APIs

MQSeries Integrator

- Modularity, reusability
- Open framework, visually programmable
- Leverages data in corporate QBMS

XML

- Openness with standards
- Consistency through tooling
- Extensibility and flexibility

MQSeries Workflow

- Business process management
- Java, scalability enhancements





New Software

Open message broker framework

- Visual (GUI) tools for message construction and flow
- Open for customer and partner tools integration
- Leverages data in corporate database
- Integrated dynamic publish/subscribe (content-based)

Implementing with mature and emerging standards

- Java for program portability and e-business support
- XML for format interchange
- SQL for filters and content manipulation

APIs that deliver productivity

- AMI for programmer off-load and message handling simplification
- CMI for message construction and analysis
- JMS for Java standards support

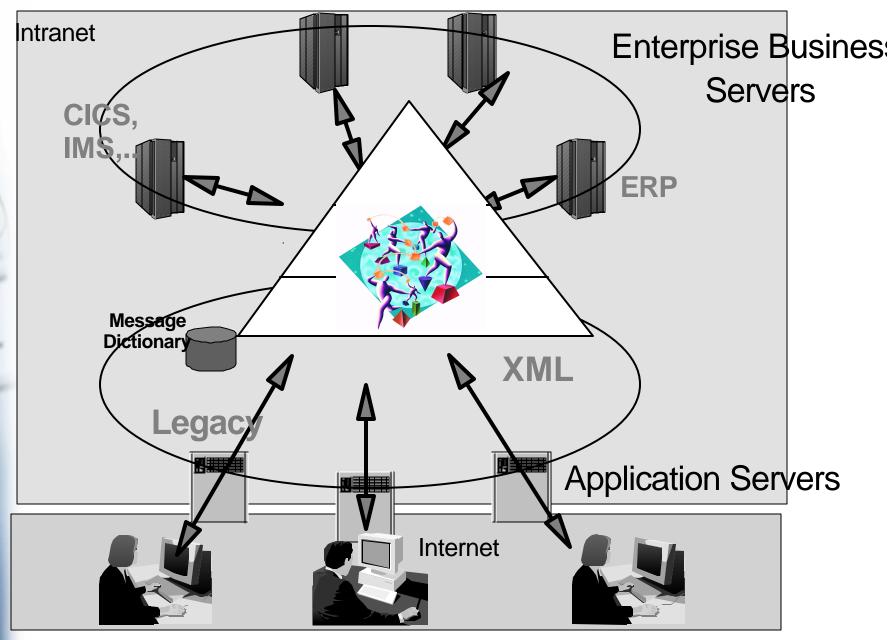
Enhanced workflow product

- Java client API and XML system messaging
- More interoperability with "Business Integration Tooling" initiative





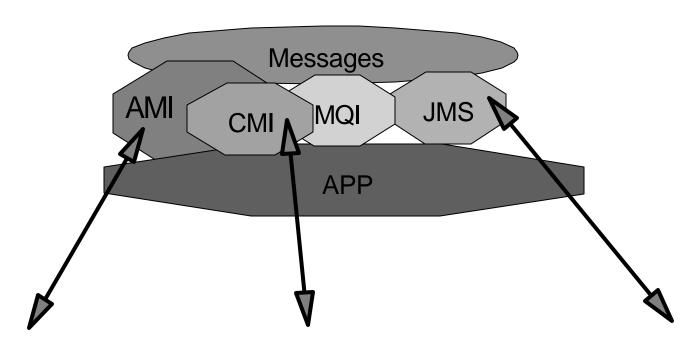
MQSeries - The Enterprise Integrator







The New Fully Interoperable APIs



AMI (App Messaging Interface) CMI (Common Message Interface) JMS (Java Messaging Servi

- High level of abstraction, moves message handling logic into the middleware Policy name "How" Service name "Where"
- Bindings for Java, C, C++, COBOL,...
- Construction and analysis using Emerging Java standard logical view of message
- Supports a range of physical representations, e.g. XML, Cobol copybook, C/C++ Header
- underpinned by MQSeries
- Interoperable with other MQSeries applications, MC **AMI**





Partner Opportunity with the APIs

MQI (classic interface)

- 1800 certified specialists
- significant partner business
 - products
 - services

AMI (Application Messaging Interface)

- High level interface business logic separated from communication handling
 - Policy name "How"
 Purchase Order submit, query, track, security, encrypt, retries, re-route, compress
 - Service name "Where"
 distribution list, print formatted, send e:mail

CMI (Common Message Interface)

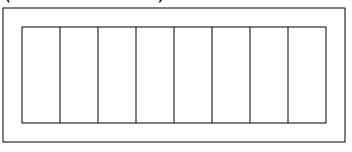
- Message analysis and construction
 - Tools using CMI to create user optimised views





Logical Message Model

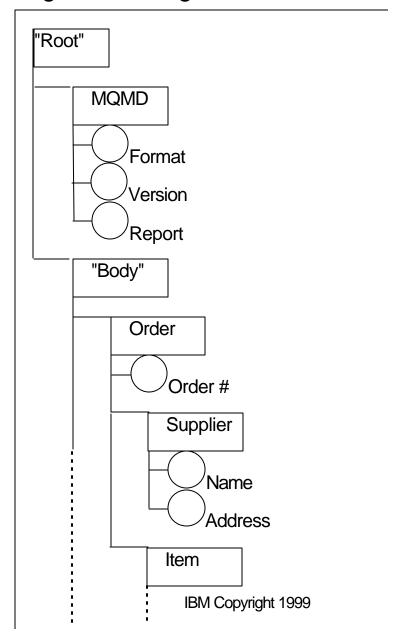
Physical message format ("wire format")



Parsed

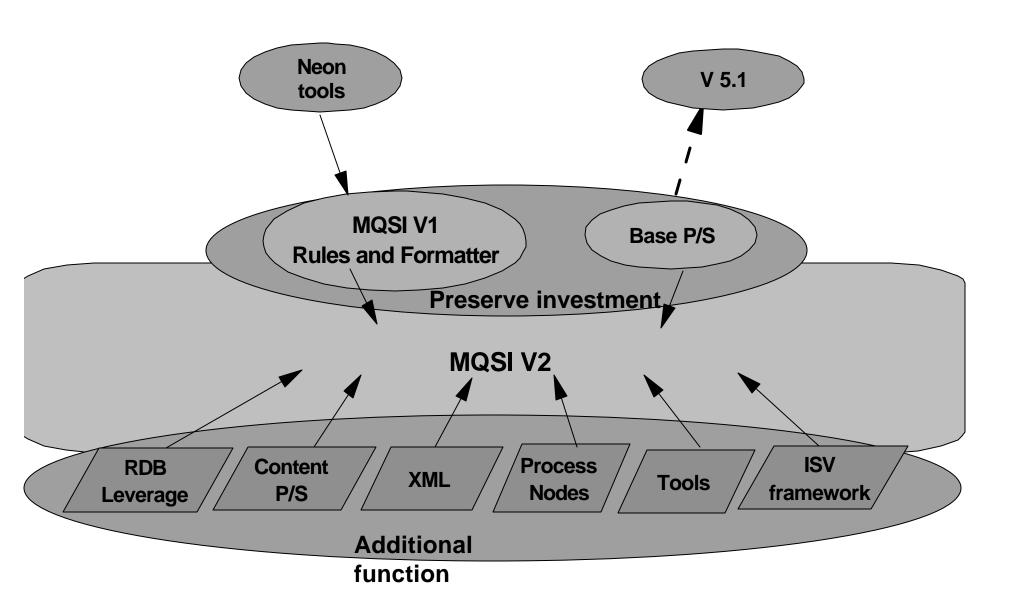
Constructed

Logical message format





MQSI V2





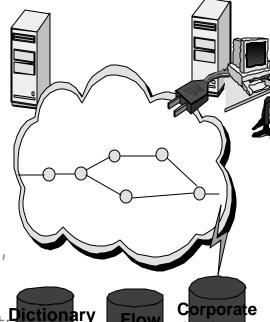
Visual Integration...

e-business Graphical Construction and Management Tools automating Business Integration

MQSeries Integrator V 2.0

- Includes Version 1 Rules and Formatter
- Comprehensive open architecture enabling dynamic, distributed, event -driven application integration.
- Reduces programming costs and skill-levels, substitutionary middleware for programming
- Supplies applications and corporate databases with the right information in the right format
- Logical business view, what does the business want done with this information
 - check and route a purchase order
 - publish a discount offer







MQSeries Integrator Version 2.0



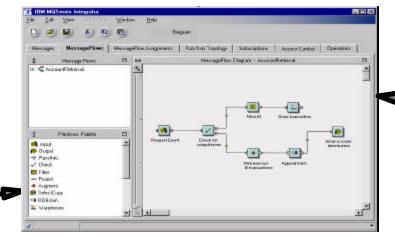


Framework

Partners

Customers

Process Palette

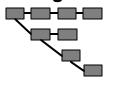


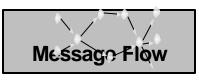


Internals











Interfaces







Standards





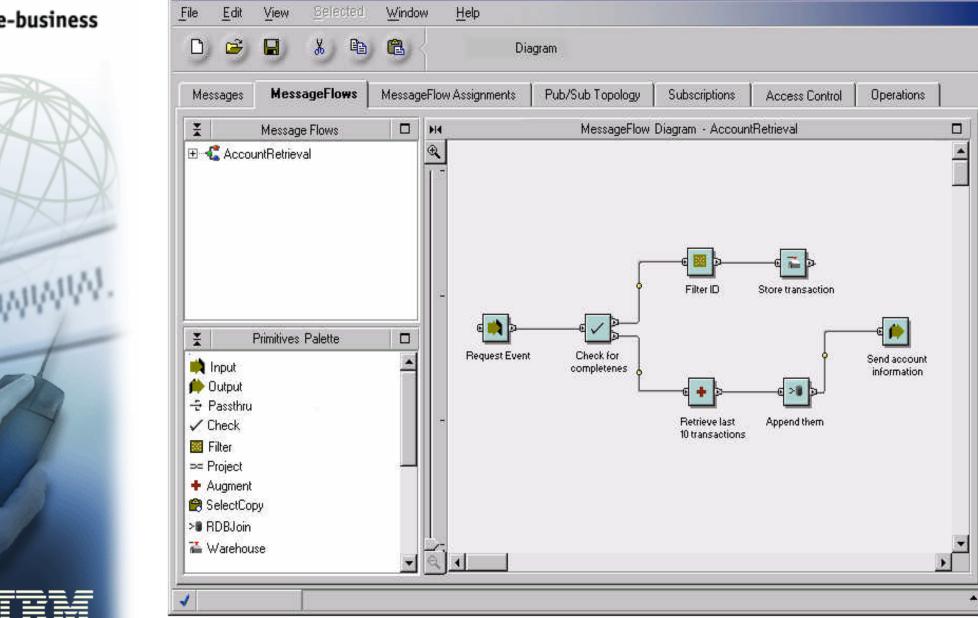






Processing tasks are drag and dropped

e-business



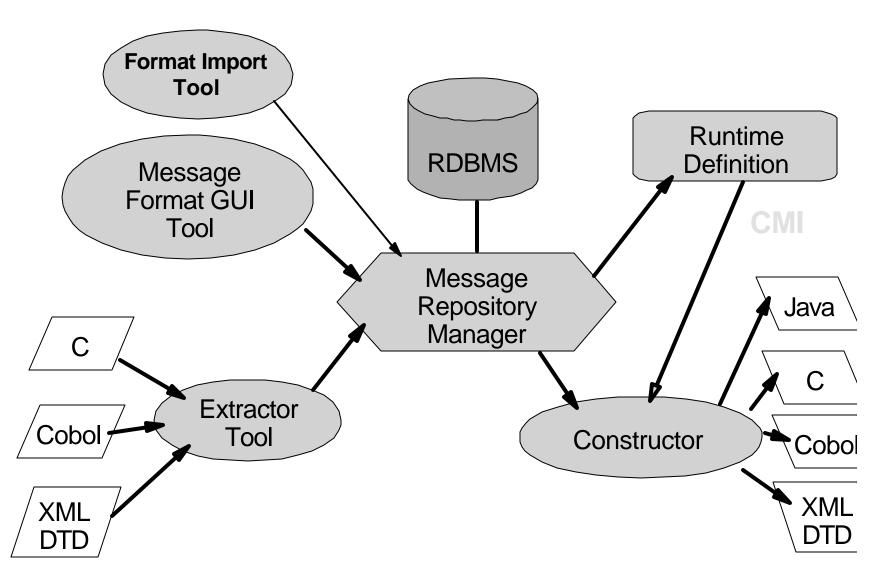
IBM MQSeries Integrator



Message Format Services - Definition

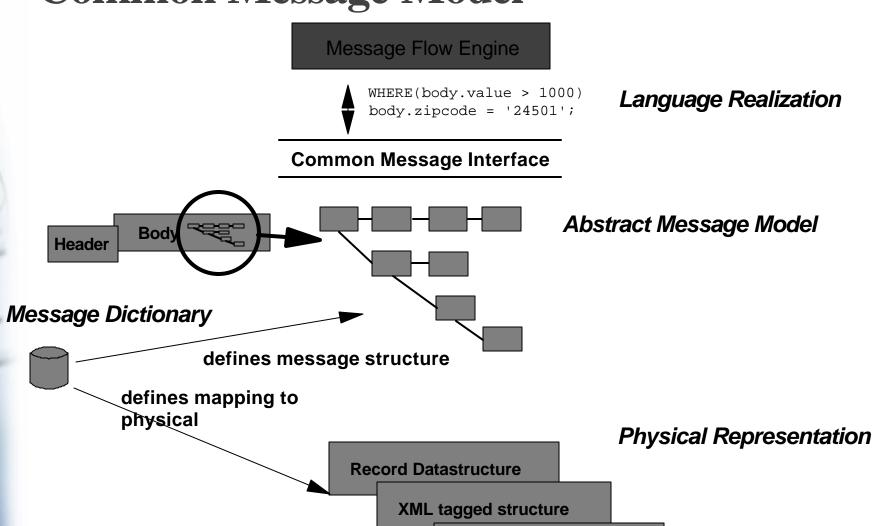
e-business







Common Message Model



etc....





MQSeries publish/subscribe

- Combines publish/subscribe with existing messaging models
 - Flexible, independent coupling of applications
 - Combined model enables many flows beyond standard pub/sub model (push/pull/query/advertise/..)
 - Application can mix publish/subscribe with other messaging styles to create enhance business event processing
- Range of quality of service provided
 - as per existing MQSeries, from transactional assured-delivery to lightweight non-persistent
 - applies to publications and subscription requests
- Scaleable multi-broker architecture
- Message compatibility with rules and transformation system
 - Headers consistent with MQSI V1 for publications and messages
 - Use of MQSI V1 to create publications from message content
- Dynamic changes
 - Subscriptions re/deregistered by message to broker





Partner Opportunity with MQSI V2

(a few examples of exploiting the pluggable framework)

Process Nodes

- Formatters, computation, data cleansing
- ERP adapters SAP price enrichment JD Edwards stock levels
- VB programmable capability filter and store for analysis
- Business activity 'clip art'

Adapters

- Wire format connectors
- Dictionary entries
- Syntax and semantic understanding

Electronic Commerce

- B2B
- publish/subscribe

Traditional opportunities for sales, support, education and services still exist



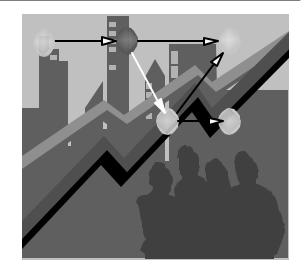


Visual Workflow

e-business

MQSeries Workflow V3.2

Integrate people and application tasks
Work distribution and work list management
Automation reduces cycle time and cost



Platform support

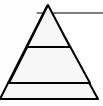
- Win NT, AIX, HP-UX, Sun Solaris, OS/2, OS/390

Interface enhancements

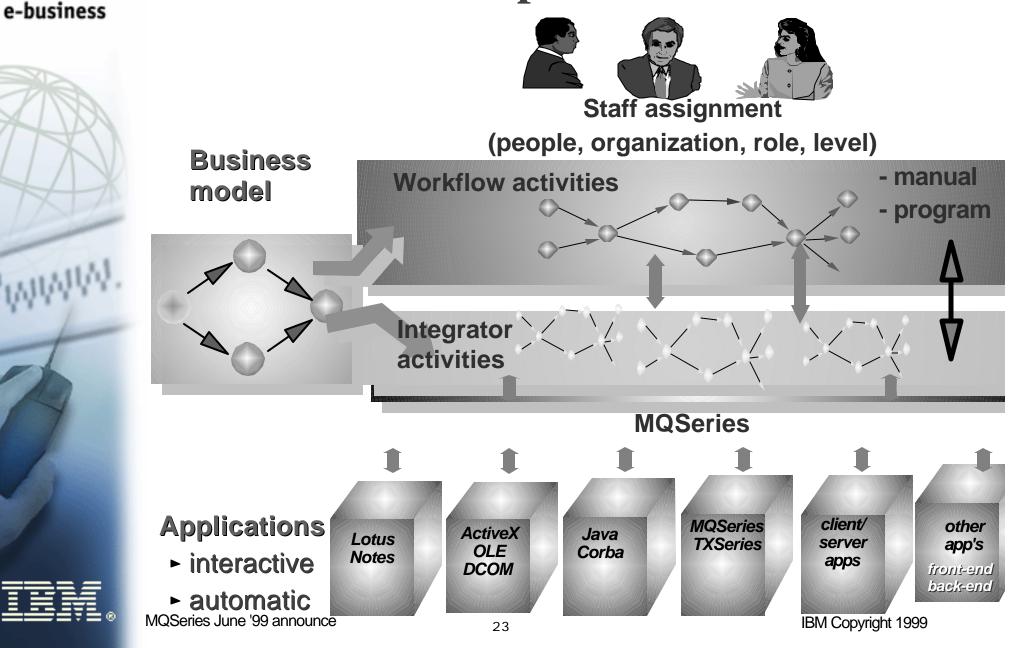
- Java, XML
- Activities may be coded in Java
- Clients may communicate in Java
- Initiation and completion by an XML message







Improve Synergy between Business Model and Implementation





Announce Contents

MQSeries Workflow V3.2 **Business Integration Tools** HP-UX, Solaris (2Q/99), OS/390 (4Q/99) (SOD)

MQSeries Integrator V2.0/

AIX, NT (4Q/99)

(incl Business Integration Tools) HP-UX, Solaris, OS/390 (SOD)

MQSeries Integrator V1.1

OS/390 (1Q/00), AS/400 (4Q/99) AIX, NT, HP-UX, Solaris (Refresh)

Common Message Interface **Application Messaging Interface**

MQSeries Support for JMS

(SOD)

AIX, NT, HP-UX, Solaris (3Q/99 - via Web)

OS/390 (SOD)

(3Q/99 - via Web)

AS/400 (4Q/99), Linux (SOD), Tru64 Unix

(SOD)

MQSeries V5.0

MØSeries V5.1

MQSeries Lite for Windows & PvC (SOD)

Solaris on Intel (PRPQ)





Additional Partner Opportunities

Workflow

- extend current portfolio to deploy workflow
- exploit the new Java and XML capabilities
- deploy with new platforms and scalability

Linux, Compaq True64, Pervasive Computing

extend current portfolio to new platforms

Publish / Subscribe

exploit transactional publish / subscribe model to extend your customers into transaction e:business

XML, JMS

- extend current portfolio to utilise these exciting new technologies
 - Microsoft, SAP, have joined IBM/Sun/etc in the XML organisation





How will we communicate with our BP's

- ✓ 15th June MQSeries home page goes live " www.ibm.com/software/ts/mqseries.
- ✓ 15th June SMI Database will have
 All collateral Available for partners to access.
- √ 15th June ISV and GSI community mailing
- ✓ 17th June Business Partner Software Program Mailing MQSeries Family Announcement brochure
- ✓ 23rd June USA Satellite broadcast June Announce to be featured.





(Last Slide) Your Next Steps ...



→ MQSeries Announcements

http://www.software.ibm.com/ts/mqseries

Business Integration
http://www.software.ibm.com/big

→ IBM Installation Services

http://www.as.ibm.com/asww/offerings/mww31bE.htm