



IBM Passport Advantage Software

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- PVU Licensing for System z10 IFLs

February, 2008



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Information as of February 26, 2008. Refer to link on page 9 for most current information

Notice

This presentation includes customer consolidation examples which are based on relative processor core performance estimates. While these estimates are calculated by IBM using internal performance benchmarks, actual performance may vary based on each customer's unique server configuration and workload, among other factors.

Any errors in the presentation are unintentional and will be corrected promptly upon being brought to IBM's attention. Should any such errors occur, this does not relieve customers from their responsibility to obtain licenses for, and to be in compliance with, the required level of authorized use for each product.

Agenda

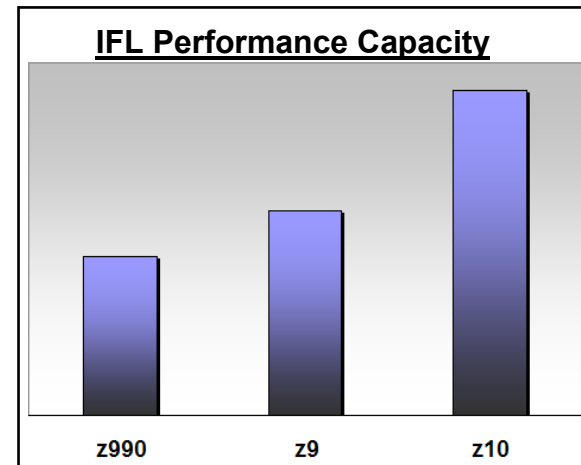
- z10 Integrated Facility for Linux (IFL) Highlights
- Price / Performance Comparison
- PVU Table
- z10 Processor Chip Architecture
- PVU Licensing for IBM System z10 IFL Summary

z10 Integrated Facility for Linux (IFL) Highlights

- z10 hardware technology is the next generation of the System z server technology replacing z9 and z990

- Up to 60% performance capacity increase over z9 technology

- ▶ Up to 100% increase over z990
- ▶ Fewer IFLs needed for equivalent workload



- Processor Value Unit (PVU) Licensing for Passport Advantage middleware on IFLs

- ▶ Each z10 IFL requires 120 PVUs
 - Same PVU requirement as for IBM POWER6 processor cores
- ▶ z9 and prior hardware continues to require 100 PVUs

Price / Performance Comparison*

- Assuming Equivalent Software Workload:

| z990 IFL | | |
|-------------|--------------|-----------------------|
| System z990 | PVUs per IFL | PVU Licenses Required |
| 32 IFLs | 100 | 3,200 |

Vs.

| z10 IFL | | |
|------------|--------------|-----------------------|
| System z10 | PVUs per IFL | PVU Licenses Required |
| 16 IFLs | 120 | 1,920 |

% Software Price / Performance Advantage: **+40%**
(equivalent workload)

PVUs required for same workload:

- ✓ z10 = 1920 PVUs
- ✓ z990 = 3200 PVUs

z10 has 40% SW price/performance advantage over z990

| z9 IFL | | |
|-----------|--------------|-----------------------|
| System z9 | PVUs per IFL | PVU Licenses Required |
| 26 IFLs | 100 | 2,600 |

Vs.

| z10 IFL | | |
|------------|--------------|-----------------------|
| System z10 | PVUs per IFL | PVU Licenses Required |
| 16 IFLs | 120 | 1,920 |

% Software Price / Performance Advantage: **+26%**
(equivalent workload)

PVUs required for same workload:

- ✓ z10 = 1920 PVUs
- ✓ z9 = 2600 PVUs

z10 has 26% SW price/performance advantage over z9

*Estimates based on IBM Internal Benchmarks

PVU Table



Table of Processor Value Units (PVUs) per Core¹

| Processor ² Families | | Processor Type | | | | | | PVUs per Processor Core |
|---------------------------------|-------------------------------------|----------------|---------------|---------------|---------------|---------------|----------------|-------------------------|
| Vendor | Brand | One-Core (1) | Dual-Core (2) | Quad-Core (4) | Hexa-Core (6) | Octi-Core (8) | IFL Engine | |
| IBM | POWER6 | | ■ | | | | | 120 |
| IBM | System z10 | | | | | | ■ ³ | |
| IBM | POWER5 | | ■ | | | | | 100 |
| IBM | System z9, z990, S/390 ⁴ | | | | | | ■ ³ | |
| Fujitsu | SPARC64 VI | | ■ | | | | | |
| HP | PA-RISC | | ■ | | | | | |
| Intel® | Itanium® | | ■ | | | | | |
| Sun | UltraSPARC IV | | ■ | | | | | |
| Any | Any single core | ■ | | | | | | 50 |
| IBM | PowerPC 970 | | ■ | | | | | |
| IBM | POWER5 QCM | | | ■ | | | | |
| AMD | Opteron | | ■ | ■ | | | | |
| Intel® | Xeon® | | ■ | ■ | | | | |
| Sun | UltraSPARC T2 | | | ■ | ■ | ■ | | |
| IBM | Cell/B.E. TM | ■ ⁵ | | | | | | 30 |
| Sun | UltraSPARC T1 | | | ■ | ■ | ■ | | |

4 Tiers

▶ Processor Value Unit Table

[PVU website](#)

Link: http://www-306.ibm.com/software/lotus/passportadvantage/pvu_licensing_for_customers.html

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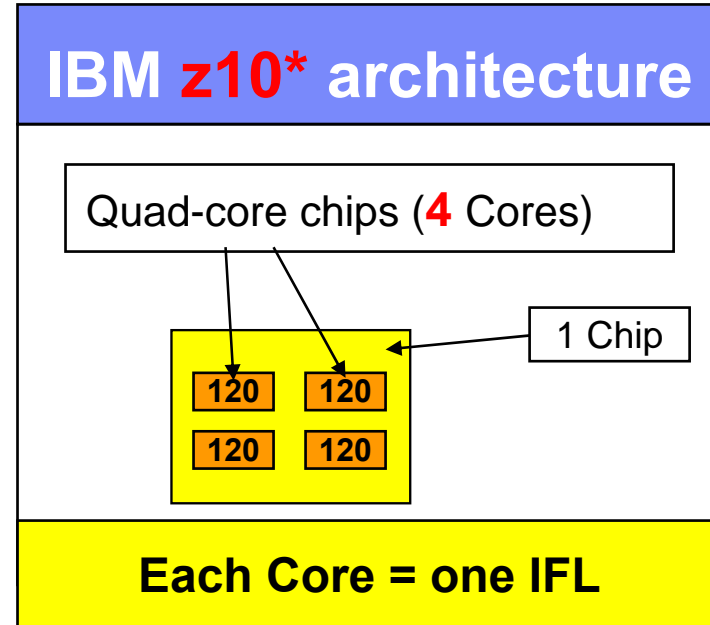
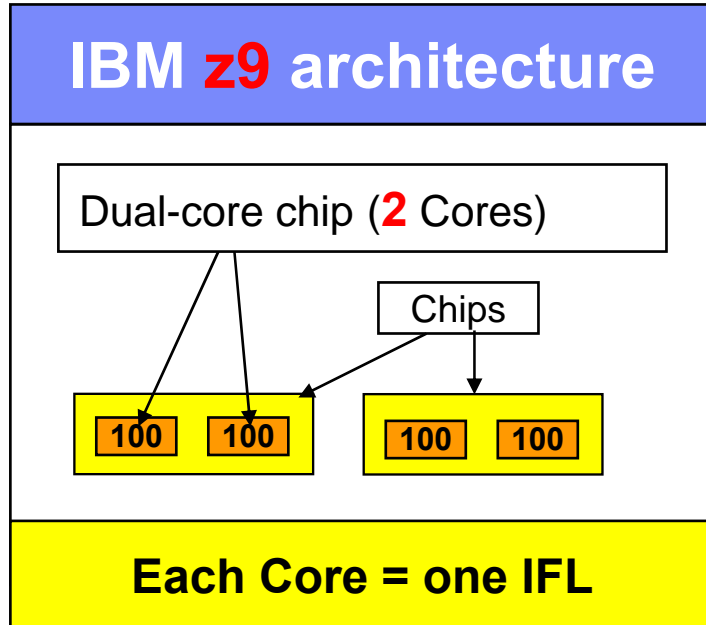
Notes:

³ Each IFL or CP engine is equivalent to 1 processor core.

⁴ Refers to System z9, eServer zSeries, or System/390 servers.

IFL = Engine = Core

- The IBM System z10 has quad-core processor chips (4 cores per chip)
 - ▶ The System z9 has dual-core processor chips (2 cores per chip)
- PPA Software continues to be licensed per PVU, which is determined by number of IFLs (i.e. core)



*Each IFL requires 120 PVUs for software licensed on a PVU basis (480 PVUs for all 4 engines on a quad-core processor chip)

PVU Licensing for IBM System z10 IFL Summary

- **Realize the Value of Software on a Superior Performer**
 - ▶ z10 performance per IFL is significantly higher than z9 and z990
 - ▶ Handles more workload with same number of IFL Engines, and/or
 - ▶ Runs equivalent workload with fewer IFL Engines
 - ▶ Additional value from sub-capacity licensing, where available

- **120 PVU's per IFL (IFL = one Core)**
 - ▶ PVU requirement reflects superior value
 - ▶ Provides significantly improved software price / performance
 - ▶ Apply existing PVU licenses toward z10 migration
 - Only purchase additional PVUs if current entitlements are insufficient

- **Substantial Customer Savings**
 - ▶ On new workload growth
 - ▶ Consolidation from competitor technology



PVU licensing customer link: [PVU website](http://www-306.ibm.com/software/lotus/passportadvantage/pvu_licensing_for_customers.html)

http://www-306.ibm.com/software/lotus/passportadvantage/pvu_licensing_for_customers.html

Sub-capacity offering customer link:

<http://www-306.ibm.com/software/lotus/passportadvantage/subcaplicensing.html>