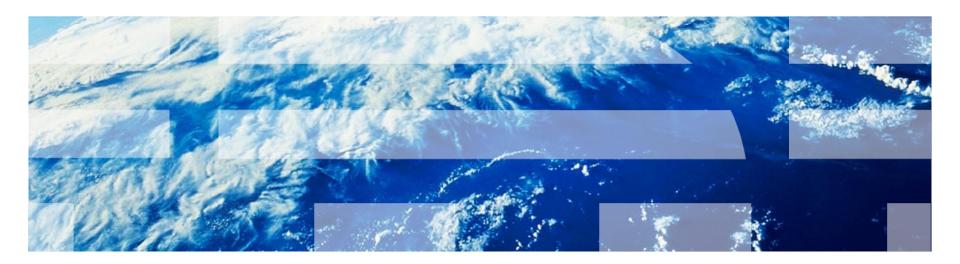


Rational Quick Start



Deployment plan assumptions

- Implementation services described is focusing on minimal adaptions
 - Purpose is to focus initially on the out of the box functionality and make adaptions in a controlled fashion, through new releases of the tool/platform
- Integrations and migrations are not part of the estimates given
 - Migrations and integrations need to be planned carefully in order not to impact Your ongoing business
 - Migrations and integrations will be planned during the assessment phase
- Activities are described on a high level and will be refined and staffed together with You
- A successful deployment is dependent upon an well planned and communicated deployment plan.
 Special consideration must be given to the organisational change aspects of the project: communication, share success stories, stakeholder management and education.

The IBM Quick Start approach will help you get started with the toolsuite in a timely manner

for a smarter planet

Our 1-2-3 services delivery model provides a customized approach to address your specific needs.

0		Installation (1 week*) Install the products in Your environment
1	ASSESS	 Assessment and Planning (1-2 weeks*) Understand your strategy, goals and constraints and provide recommendations Understand business drivers and pain points. Identify and prioritize candidate projects.
2	ADOPT	 Implementation (6-12 weeks*) Prepare Your CoE and Pilot teams Define your usage model Implement a set of capabilities by taking a project team through the full solution life cycle
3	ROLLOUT AND SCALE	 Mentoring Services (3-6 months*) Execute the enterprise deployment plan to implement the solution across the organization, pilot- & pioneer projects Typical activities include creating centers of excellence, project mentoring, and train-the-trainer workshops

*Average timeframes noted; timeframe may vary by Your need and services offering selected.

Migrations and integrations to legacy tools are not included in this scope

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Assessment and Planning



The Assessment and Planning phase will aim to capture sufficient information to make specific recommendations and plans for implementation of your solution. IBM will collaborate with you to understand your current situation, goals and constraints.

- Participants:
 - Key leadership from practice areas and stakeholder organizations, Center of excellence
 - Key pilot team stakeholders
- Value Proposition
 - Confirm and review business plans for software delivery initiatives with IBM's "expert testimony"
 - Quantify your "as-is" performance and set "to-be" targets with incremental milestones of improvement
- Key Activities
 - Planning Workshop
 - Assessment Workshop
 - Collaborative discussion on current status, future goals and adoption requirements
- Deliverables
 - Deployment plan that includes the scope of the rollout
 - Tool architecture
 - Adoption Roadmap
- Resources
 - Typically 2-3 IBM Consultants

Integration to other products are not included in this quick start



Implementation



The Implementation follows a prescriptive approach which will implement a usage model for your organization. IBM will use best practices, provide expert advice, and mentoring to your core team based on worldwide industry and client experiences.

- Participants:
 - Development/project organization
 - Center of excellence
- Value Proposition
 - Scope out the right amount of change and initiate project(s) with high impact
 - Quantify expectations, timeframes and uncertainties
 - Ensure that project is a catalyst for longer-term measured improvements
- Key Activities
 - Mentor your center of excellence team
 - Define Usage Model and Configure Solution
 - Pilot the solution with your core team
 - Measure outcomes and adjust solution to optimize value
- Deliverables
 - Initial implementation & documentation of usage model
 - Enabled core team
 - Repeatable process
- Resources
 - Typically 2-3 IBM Consultants

Integration to other products are not included in this quick start

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Pilot/Pioneer Services



Our IBM experts will collaborate with your team to ensure a efficient and smooth rollout. The rollout will drive incremental enterprise/project/program-wide deployment of the solution leading to enhanced productivity, better collaboration and increased product value.



- Participants:
 - Your core team and Domain, Program and Project organizations
 - Pilot/Pioneer projects
- Value Proposition
 - Accelerate time to value: Reduce project ramp-up times
 - Provide expertise to the projects to ensure an effective use of the tool suite.
 - Minimize "downtime" related to unfamiliarity to the tool suite and way of working
- Key Activities
 - Support CoE during pilots
 - Organization change leadership, mentoring, asset development and learning continuum
 - Adaptions to usage model
 - Establish distributed core team
- Deliverables
 - Prescribed strategy for adoption, on-boarding, measuring and learning
 - Repeatable Adoption Framework
- Resources
 - 1-2 IBM Consultants during a 2-3 months period