

A new era of thinking.

#BizCoMaroc

Comment mettre en oeuvre une infrastructure agile

Anthony CIROT

Director of Cloud, IBM France

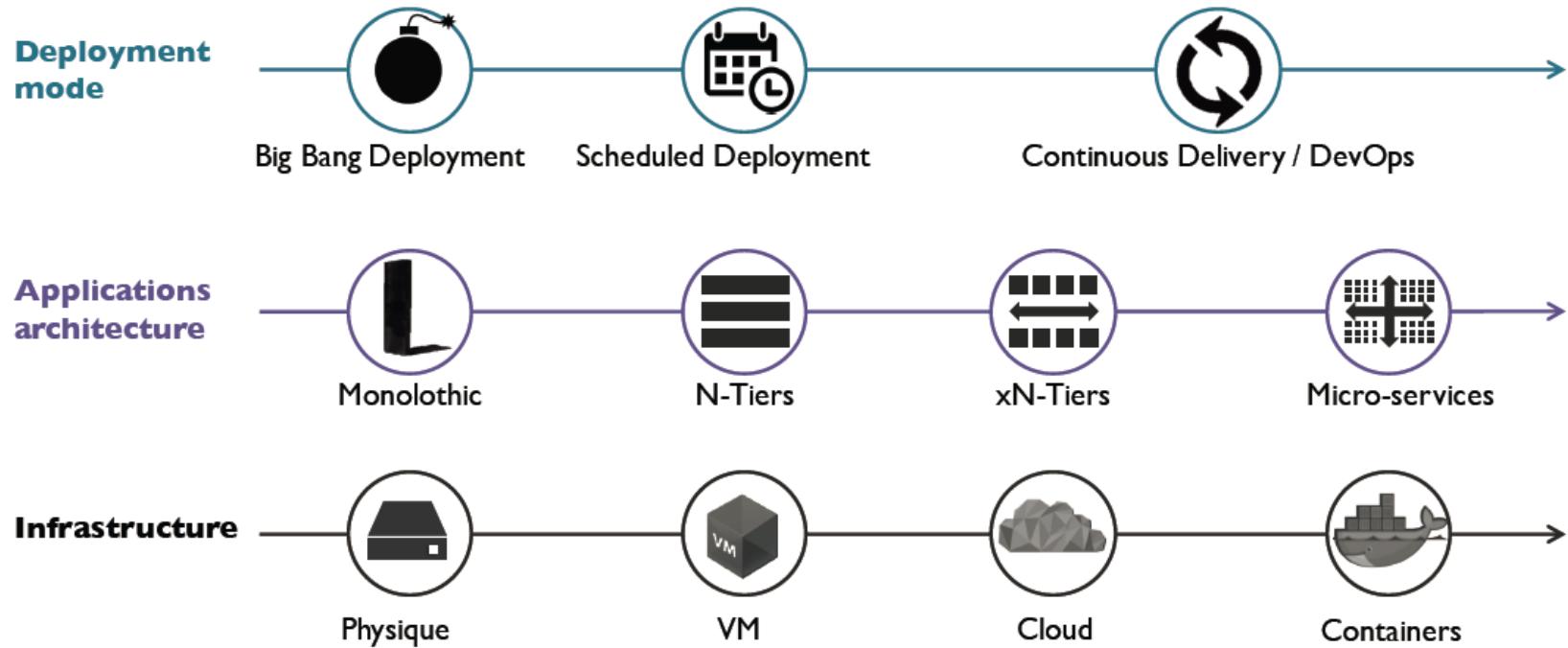


**The new design point,
every system:**

Knows you.
Knows the world.
Never stops learning.

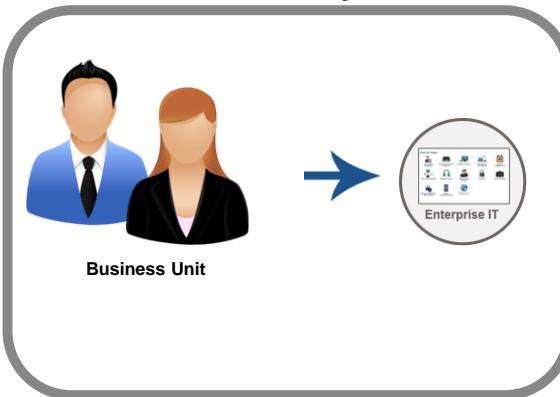
**This demands
Enterprise Hybrid I.T.**

Chronologie technologique

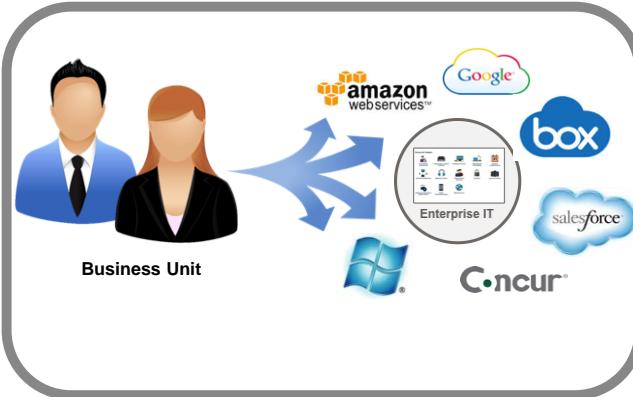


Le dilemme de l'IT : les nouveaux modes de sourcing

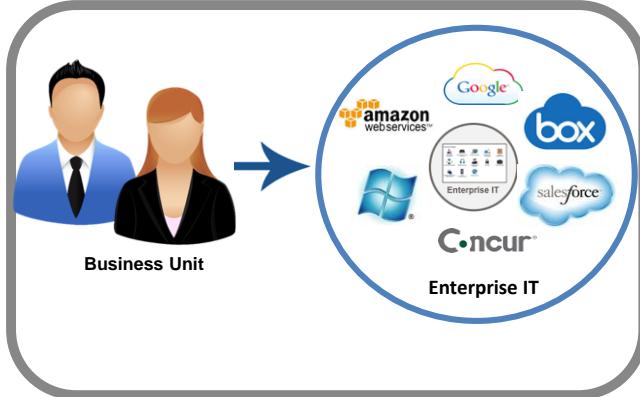
IT is the only service



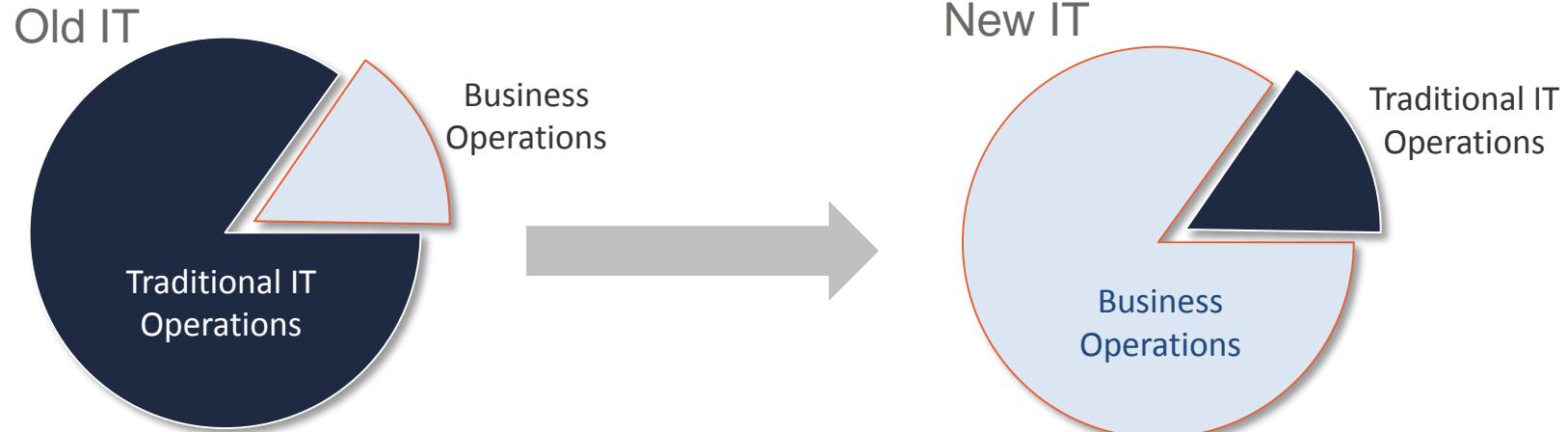
IT is one of many service providers



IT is the broker



Des changements fondamentaux sont nécessaires



Sourcing and provider management

Dynamic pricing and catalog management

Order management across many vendors

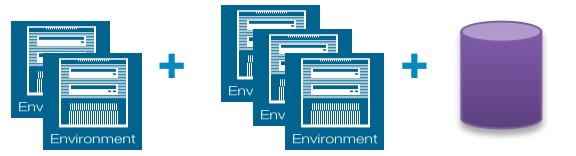
Billing and cost management

Evolution des Workloads

Traditional IT



Applications



Web Servers

App Servers

Database



Cloud-Enabled



Applications



Web Servers

App Servers

Database



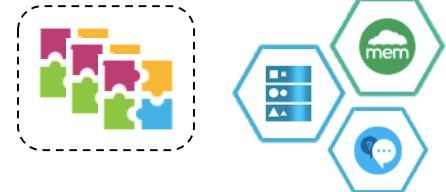
Local

Dedicated

Shared



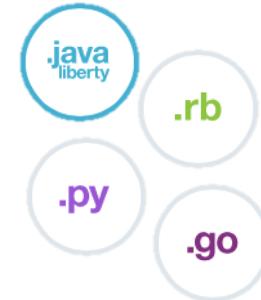
Cloud-Native



Applications

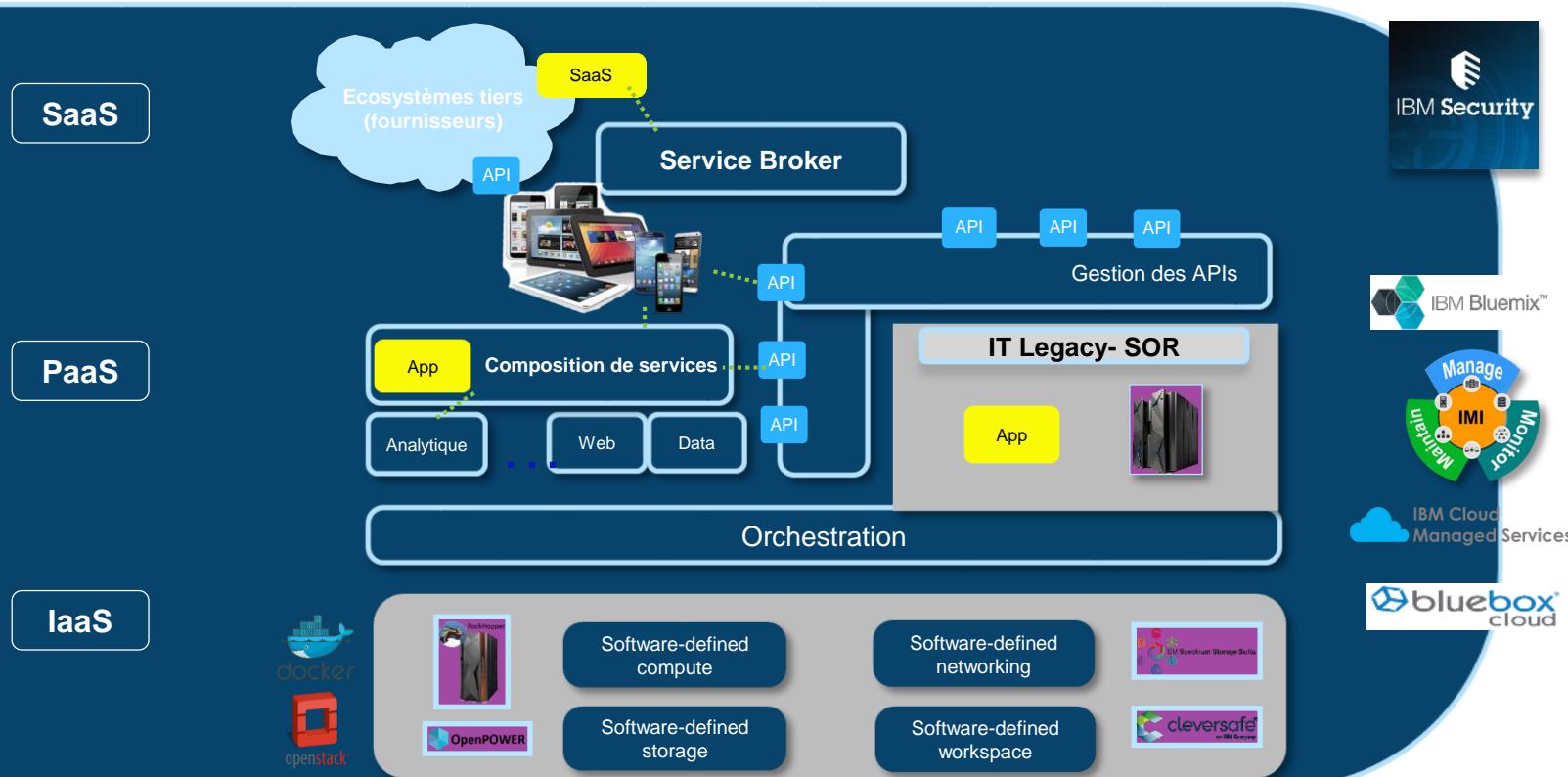


Services



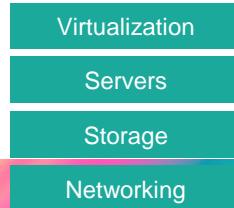
Managed Runtimes

Enterprise Hybrid IT : Architecture de Référence

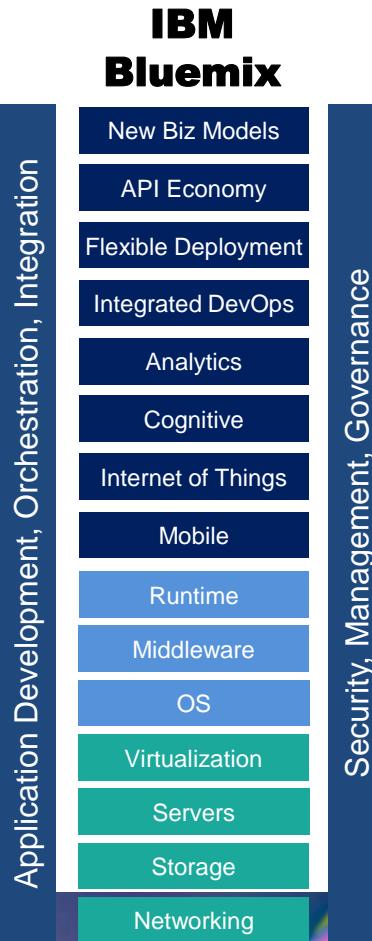
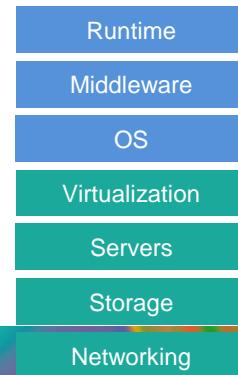


IBM BlueMix : La plateforme ready-to-use Hybrid IT

Infrastructure as a Service



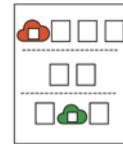
Platform as a Service



IBM BlueMix : La plateforme ready-to-use Hybrid IT



Cloud Broker : le Self Service Enterprise IT



Design

Compare



Screen

myGravitant®

FIND EVERYTHING YOU NEED TO DO CLOUD RIGHT

Gravitant offers resources and services that help users throughout the IT process: plan, consume and manage.

WHAT DO YOU WANT TO ACCOMPLISH?

PLAN

Get started on the right foot by screening your app, selecting the best target infrastructure and comparing providers.

BUY

Central marketplace allows users to select standard services, design a custom application architecture and track orders.

MANAGE

Comprehensive set of dashboards to view capacity and usage, manage spending and view all assets in a single place.

Screen Application
Compare Cloud Providers

Shop Packaged Solutions
Build a Custom Solution

View Reports
Manage Orders
Manage Bills



Order



Monitor



Manage

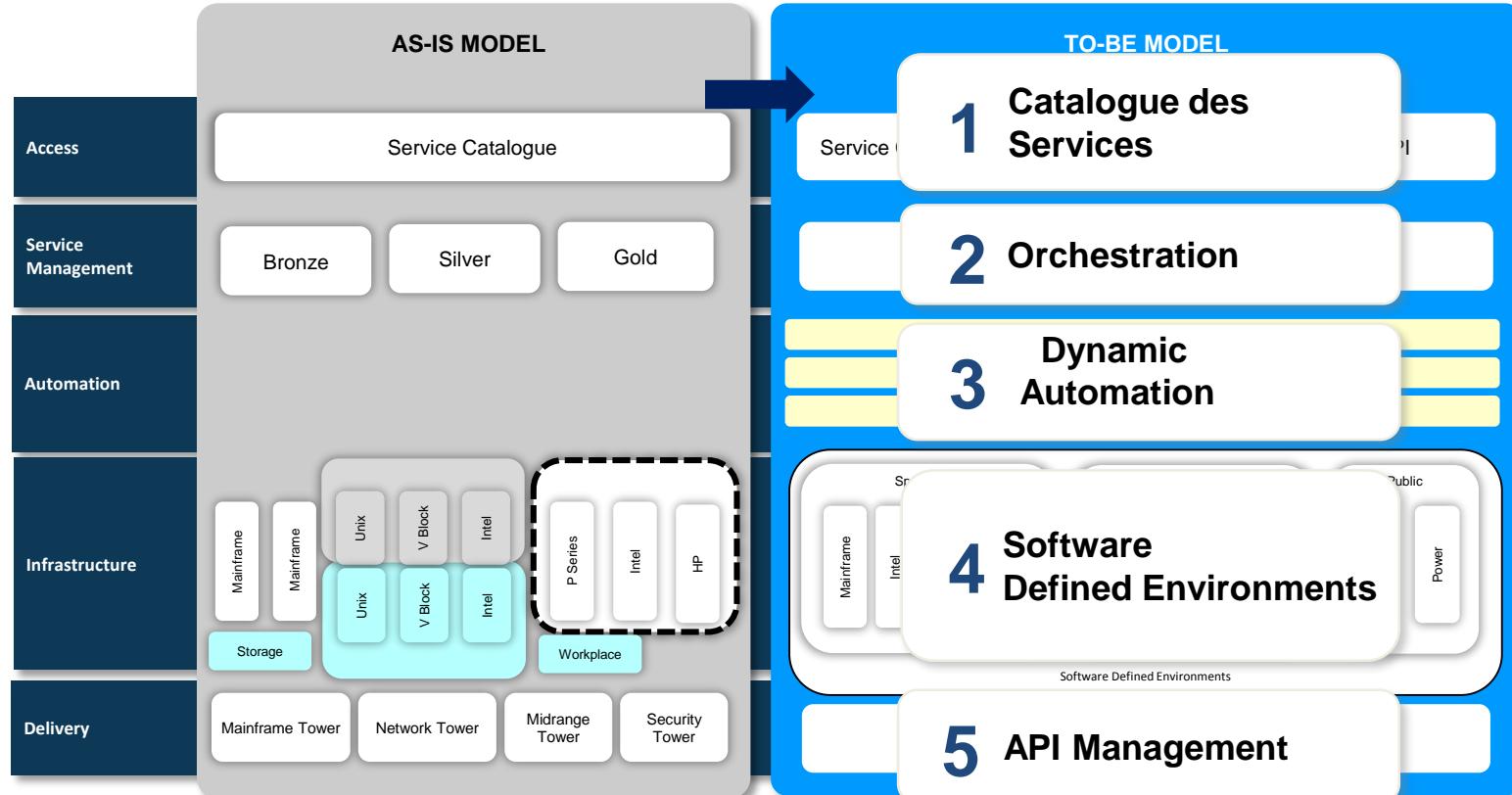
Illustration Broker

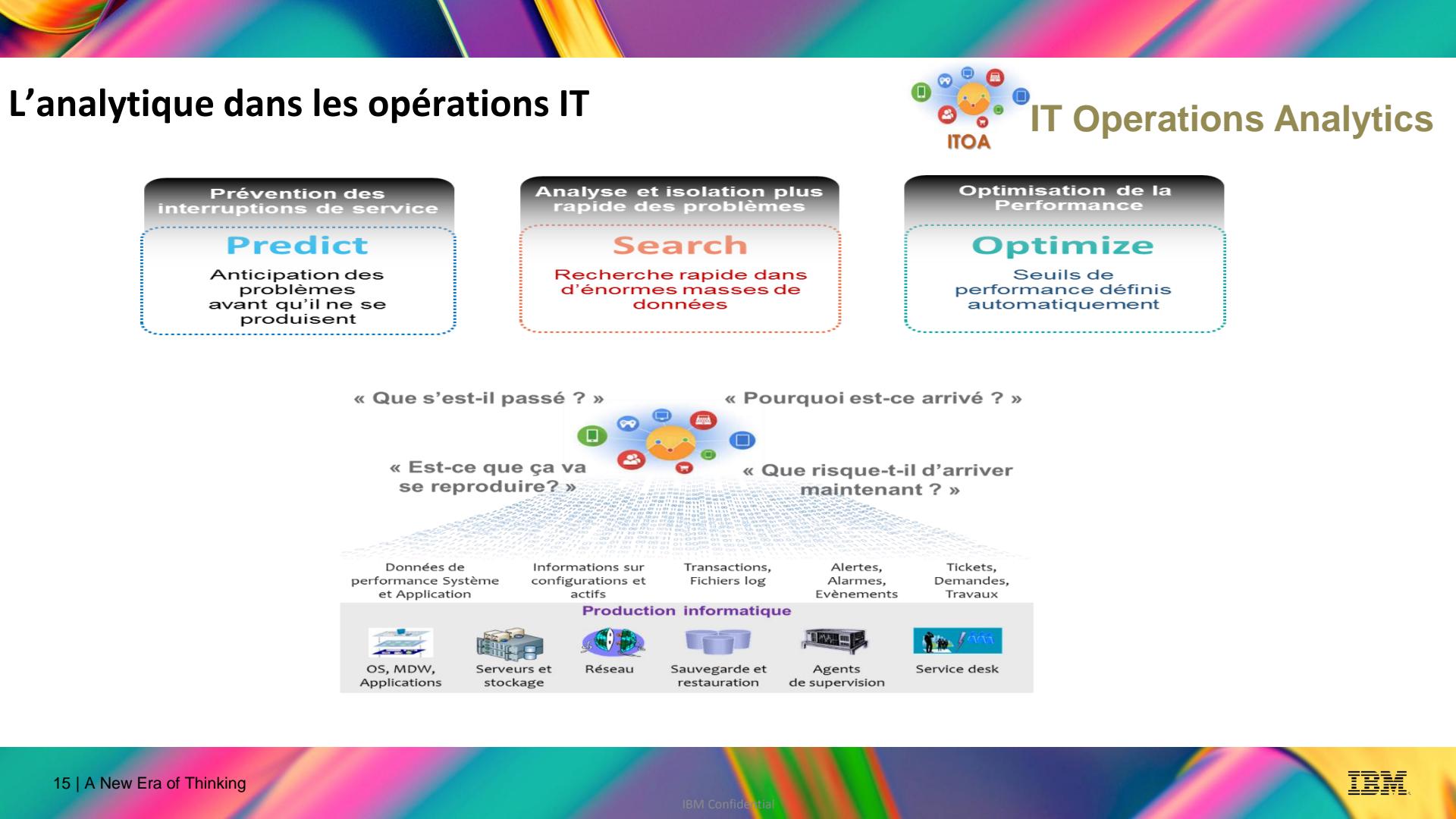
IBM

Compare Cloud Providers

Cloud Provider	Coverage (% of req. capabilities)	Quality of Service	Regional Price Range (Amount spent per month)
 amazon web services Amazon Elastic Compute Cloud	 112%	 3.59	Starting at \$1.0K Up to \$2.0K Select
 Google Compute Engine Google Compute Engine Cloud	 110%	 4.48	Starting at \$886.8 Up to \$953.8 Select
 Microsoft Azure Microsoft Azure Cloud	 111%	 2.36	Starting at \$1.4K Up to \$2.1K Select

Impact de l'Entreprise Hybrid IT sur les Métiers





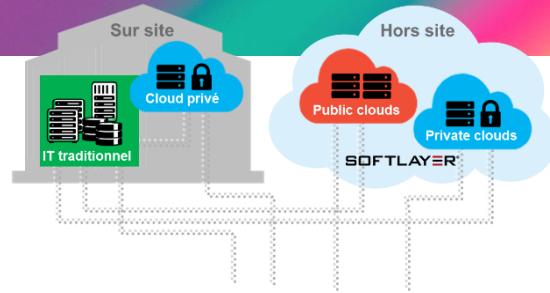
L'analytique dans les opérations IT



IT Operations Analytics



Les Services Managés IBM



Pick the level of service you need					Pick the components you want							
▪ Monitoring ▪ Management ▪ Reporting or any other service					▪ Basic ▪ Advanced ▪ Base or incremental SLA							
Cloud Management	Provisioning	Cloud performance & capacity	Image lifecycle management	Metering & chargeback								
Monitoring	Platform monitoring	Network monitoring	Storage monitoring									
	Middleware monitoring	Groupware monitoring	Database monitoring									
Management	Advanced pack ² Platform management	Advanced pack Middleware management	Advanced pack Groupware management	Advanced pack Security management								
	Advanced pack ² Network management	Advanced pack Backup management	Advanced pack Database management	Advanced pack Storage management								
Reporting	Call center services	Advanced pack Capacity reporting and management										
					Base services Services management Incident Problem Change Reporting Standard SLA Premium SLA							
					Customer Premise, 3rd party, or IBM hosted environment							

Hybrid IT : Comment démarrer ?

1 Envisager

Identifier les intérêts métiers



WORKSHOP FOR THE BUSINESS

2 Evaluer

Etude de l'existant et Gap analysis

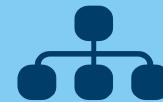


Etude des Workloads Prioritaires



3 Ebaucher

Elaboration de la stratégie d'utilisation du Cloud



Aide à la décision d'architecture

4 Concevoir

Création des Business cases



Etude d'impact sur l'organisation et la gouvernance associée

Conception de la solution



Gestion opérationnelle de la solution



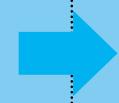
feedback

feedback

feedback



Roadmap initiale



Etats des lieux
Roadmap modifiée

Décisions stratégiques et techniques

Plan de transition

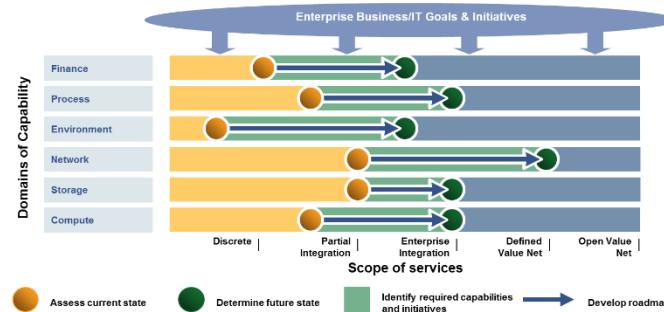
Cas client bancaire : Structuration des ateliers

Atelier 1 : Infrastructure

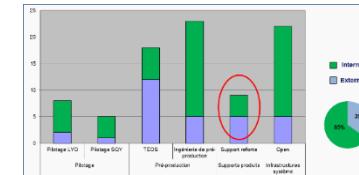
Atelier 2 : Application et gestion de la donnée

Atelier 3 : Service Management,
Organisation

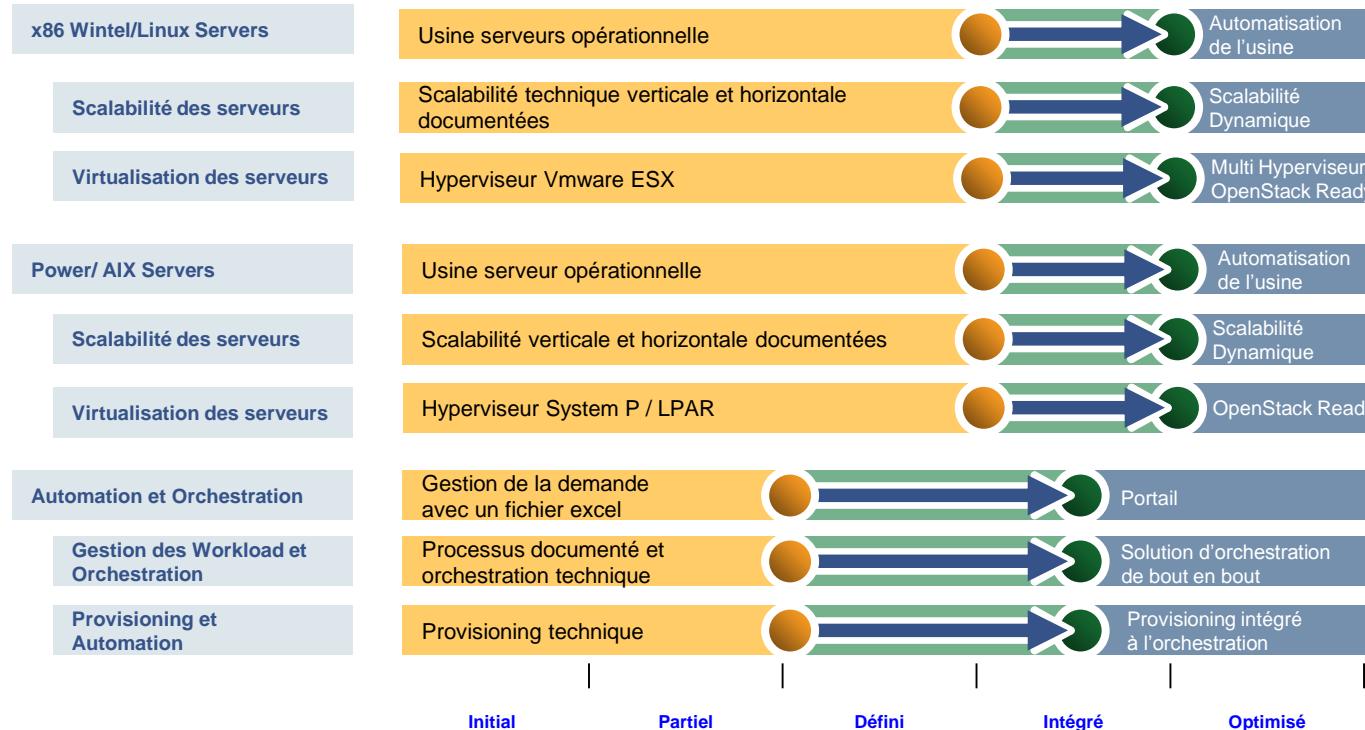
- Analyse des capacités actuelles
- SWOT
- Cadrage de la cible



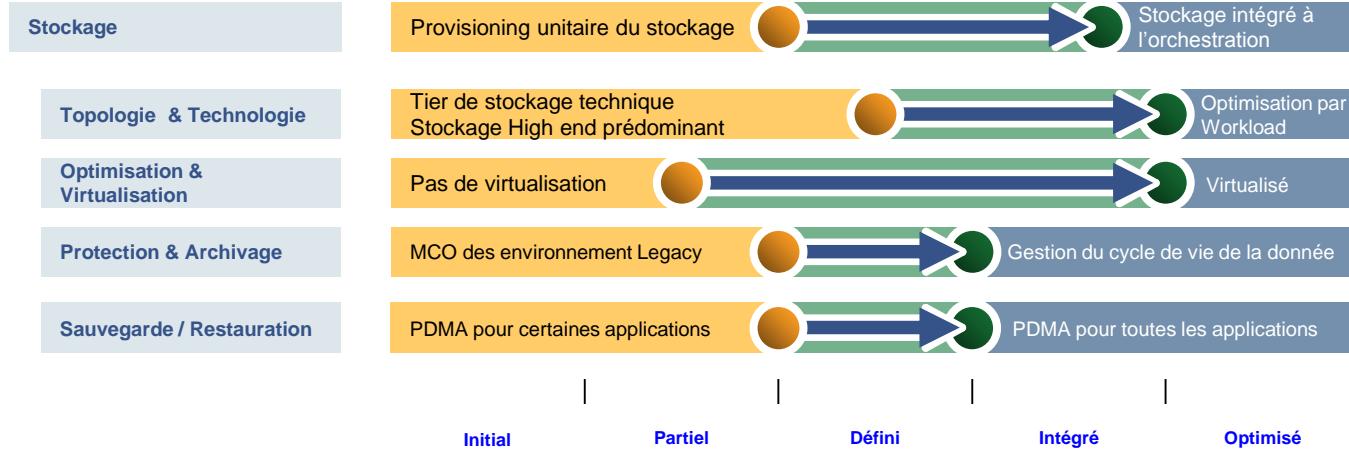
- Analyse quantitative (répartition, inducteurs de charges, ..)



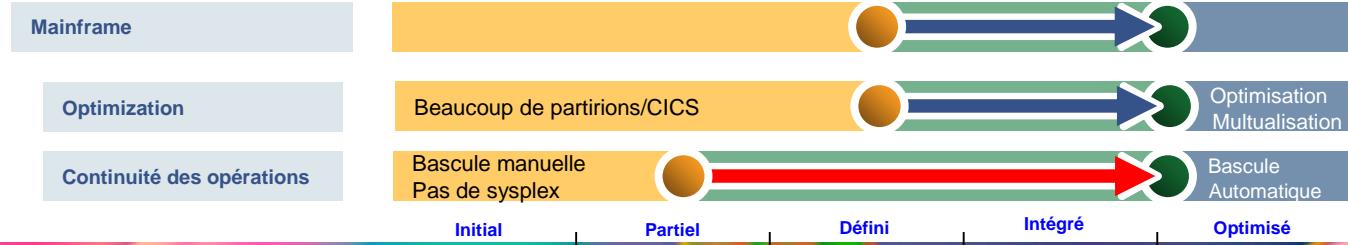
Analyse de l'existant OPEN



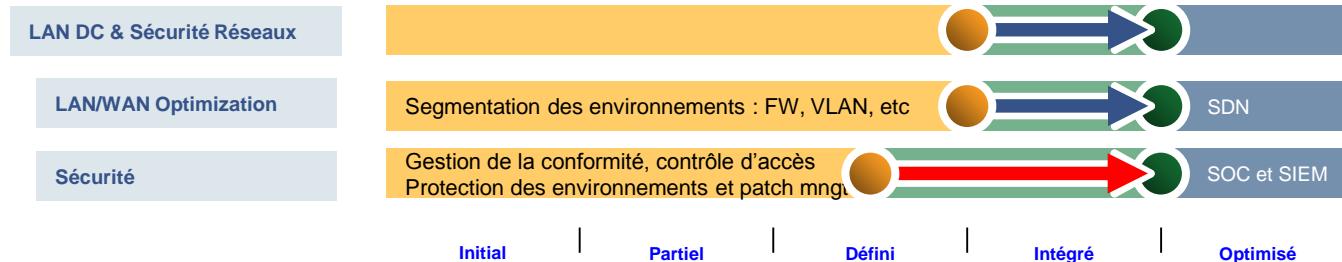
Analyse de l'existant OPEN



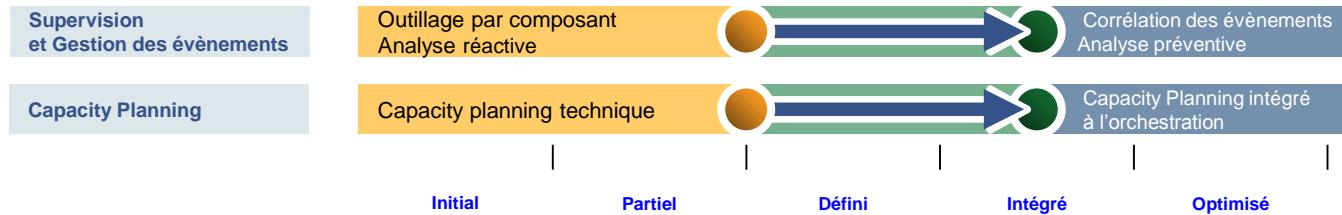
Analyse de l'existant Mainframe



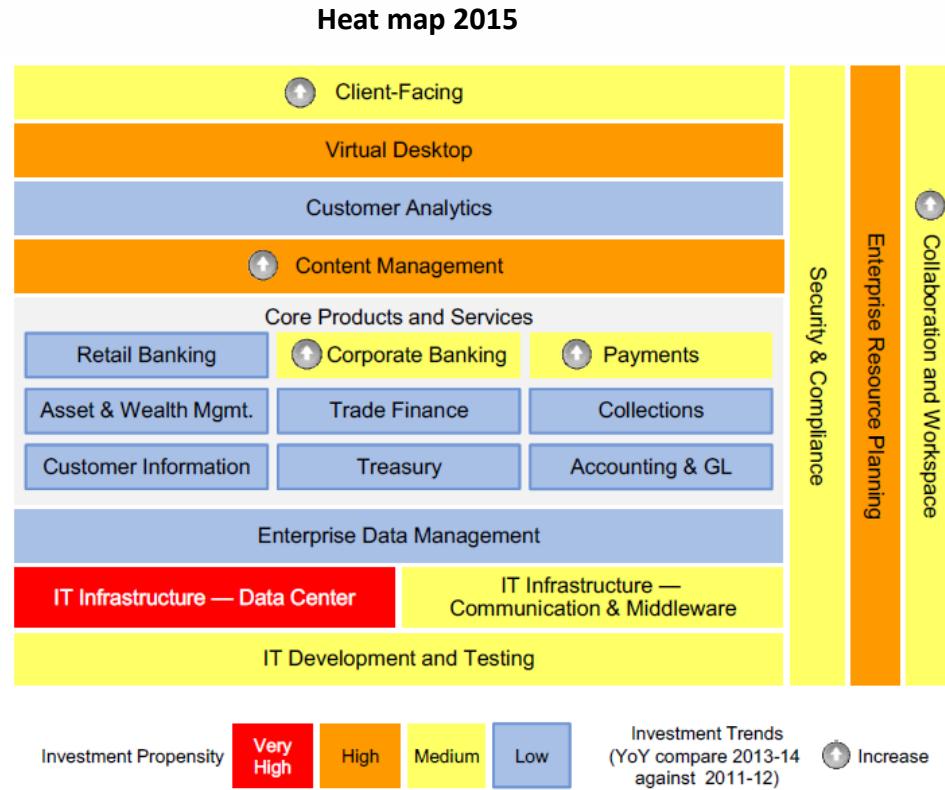
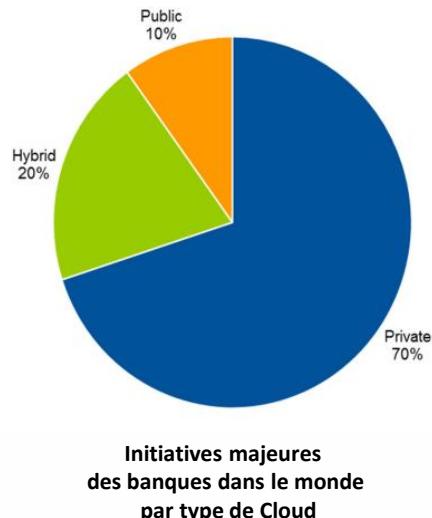
Analyse de l'existant LAN DC et sécurité Réseau



Analyse de l'existant Service Management



Une majorité des banques sur les déploiements de cloud privé



Source: Gartner

Our mission:

We are the women and men
who design, build, and run
the foundational systems that
the world relies on.

**The backbone of
the world's economy.**