



### Agenda

- Why Flash?
  - Flash storage system product details
- Reference Configurations
  - Attach variations for Power Servers
- Impact to the applications/workloads
  - Low Latency Value Proposition





## What our clients struggle with....

In the last 10 years:

- CPU speed: increased roughly
   8-10x
- DRAM speed: increased roughly 7-9x
- Network speed: increased roughly 100x
- Bus speed: increased roughly
   20x
- Storage speed: increased only
   1.2x ... until now 35X

All parts of the infrastructure improve when storage improves – use Flash as an accelerator!!



## **RamSan Benefit**





# **<u>12X</u>** Application benefit by only changing storage latency!



## RamSan Benefit(2)

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## Solution: In the Enterprise.....



- Microseconds, not Milliseconds
- Supplement RAID, don't replace
  - Hot files on RamSan
  - RAID gets faster
  - More RAID cache available
  - CPU utilization rises
- Consolidate / Reduce
  - Servers
  - Recurring software costs
  - Power / Warranty / Mgmt costs
- Dedicate VMFS/VMDK to RamSan LUN



## What Makes the RamSan a Better SSD?

#### Microseconds, not Milliseconds....



## RamSan-720/820 Architecture



### **Energy and TMS**

- 5 watts for a 100GB LUN
  - Same as a child's night light

- 100 watts for 100,000 IO operations per second
  - Same as a traditional 100W bulb

- 600 watts for 6 GB/S of throughput
  - Same as a home stereo system

- 110v power at 30 pounds
  - Same as an average microwave oven









## Focus on IBM/TMS Shared Flash Systems



#### RamSan-710/810

SLC (710) / eMLC (810) Flash

100/25 us R/W Latency

1-5 or 2-10 TB

450K/400K IOPS (4K)

5/4 GB/s

1U rackmount, 4x 8Gb FC ports, 4x 40Gb QDR InfiniBand

List Price Range (NA) \$49K- \$149K

Model	ТВ	Flash	Price
710	1,2,3,4, 5	SLC	45-149K
810	2,4,6,8, 10	eMLC	45-149K
720	5 or 10	SLC	174-325K
820	10 or 20	eMLC	174-324K

#### RamSan-720/820

RamSan-720

SLC (720) / eMLC (820) Flash

100/25 us R/W Latency

5, 10, or 20 TB w/HA (6/12/24 TB non-HA)

#### 500K/450K IOPS (4K)

5/4 GB/s

1U rackmount, 4x 8Gb FC ports, 4x 40Gb QDR InfiniBand

List Price Range (NA) \$174K- \$324K



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## **Reference Configurations**



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## **RamSan Competitive Positioning**



## **Reference Configurations**



- Direct Attach
  - Fibrechannel cabled directly from AIX/VIOS HBAs into RamSan FC ports
  - With 4 FC ports, allows 4 servers to go fast, or two with high availability
- Paired Direct Attach
  - Similar to above, but two RamSan's with AIX/VIOS employing mirrored volume groups
- SAN Attached
  - 4 ports of RamSan into Brocade/Cisco fabric switch
  - Dozens of Power servers then go fast
- Paired SAN Attach
  - Similar to above, but with two RamSan's with AIX/VIOS employing mirrored volume groups
- SVC with paired RamSan
  - Optimal performance from SVC
  - All the nines
  - Host offload of mirroring responsibility
  - Allows other SVC value props
    - Flash copy, thin provisioning, replication services, real time compression, easy tiering, Cloud management solutions



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## Low Latency Value Proposition



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## Key Client Messages for IBM Shared Flash Systems



Application Architects/Owners, Line of Business Managers	CIOs, IT Directors, Other Executives
<ul> <li>Cut user complaints</li> <li>Scale to more users</li> <li>Cut response times</li> <li>Simplify solutions</li> </ul>	<ul> <li>Best economics: quick ROI, low TCO, potential license cost savings</li> <li>Low power and space requirements</li> <li>Best support, especially vs. startups</li> </ul>
Database Administrators	Infrastructure Owners (Server or Storage Teams)
<ul> <li>Remove I/O waits</li> <li>Cut query times</li> <li>Speed up applications</li> <li>Avoid vendor lock-in (vs. Exadata)</li> </ul>	<ul> <li>Easy integration with existing infrastructure</li> <li>Low power and space requirements</li> <li>Best support, especially vs. startups</li> </ul>



#### Application Sweet Spots: Do More, Do it Faster!



#### **OLTP Databases**

 Financial, gaming, real-time billing, trading, real-time monitoring, query acceleration (DB2/Oracle), etc.

#### **Analytical applications (OLAP)**

 Business intelligence, batch processing, ERP systems, reporting, massive data feeds, etc.



#### Virtual Infrastructures

VDI, Consolidated virtual infrastructures, user profiles, etc.

#### **HPC/Computational Applications**



 Simulation, modeling, rendering, FS metadata, scratch space, video on demand, thread efficiency, etc.

#### **Cloud-scale Infrastructures**

 On-demand computing, content distribution, web, caching, metadata, GPFS, active file management, etc.

Financial

Government

**E-Commerce** 

HPC

Telecom





#### **IBM Flash Storage- What's New**

Visit our new IBM Website at:

## ibm.com/systems/storage/flash

Find product information, case studies and more!

Other questions?

AskTMS@us.ibm.com



