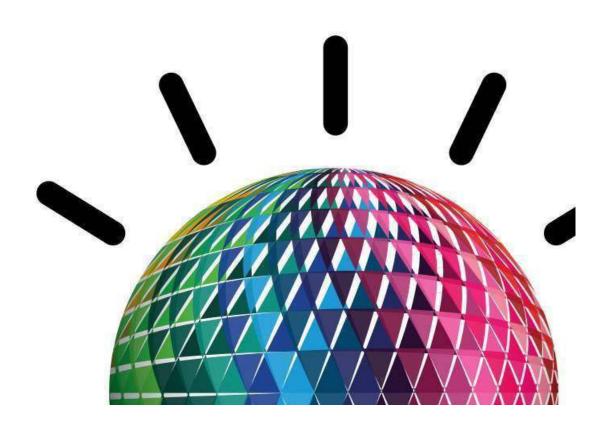
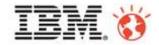


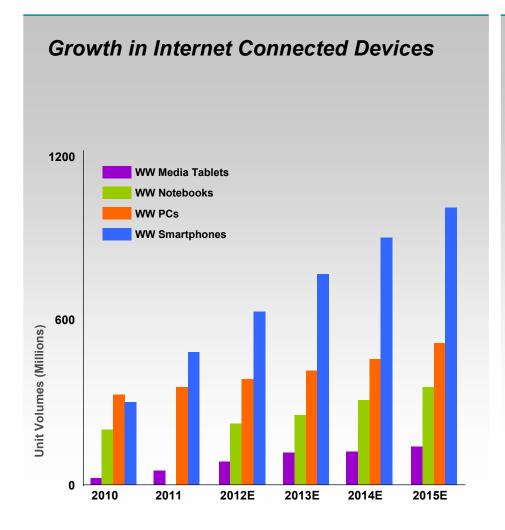
Worklight - FINA/IBM radionica

Hrvoje Živko

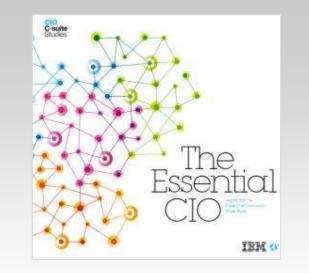


Mobilnost je prioritet





Mobile and Cloud are top spending priorities for ClOs¹



Dramatic Growth in Mobile Devices

- Mobile data traffic exceeded voice in 2010²
- Shipments of Smartphones exceeded total PC shipments for the first time in 2011³
- 10 Billion mobile connected devices are expected to be in use by 2020³

Source: Wells Fargo Securities, January 23, 2012 "Fostering the People: The Shift to Engagement Apps"

Mobilno tržište je teško predvidljivo



1995 Palm

500,000 units sold in 6mts. 70% market share



2001 Nokia

40% Market share of all mobile phones





2008 RIM

Fastest growing stock. 56% of smartphones, 77% 3yr CAGR (19.7% share in 10/11



2011 Apple

Most valuable company in the world, 27.3% of US smartphones

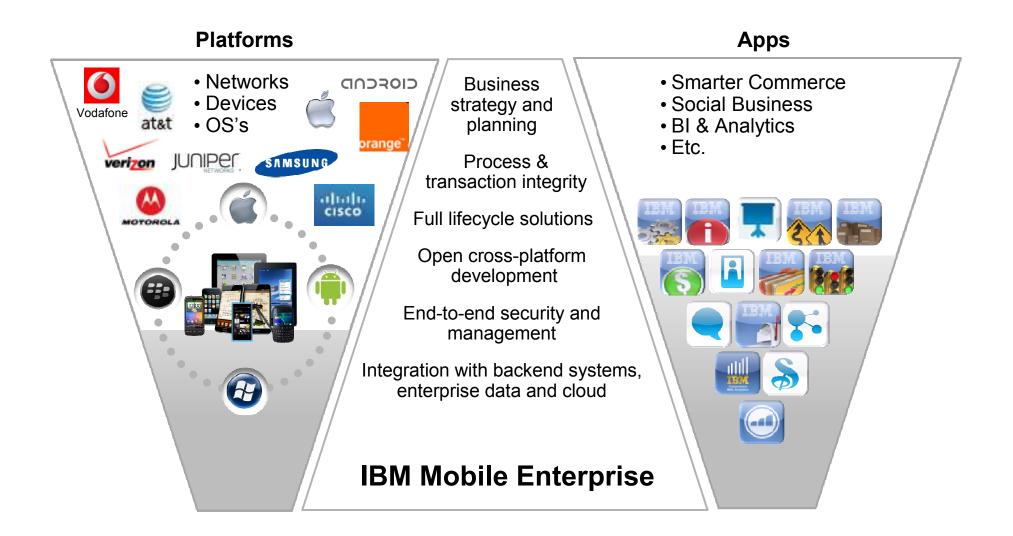
2013+ Android

Has 43.7 of the US smartphone market 10/11



IBM Mobile Enterprise – "opet" middleware





IBM-ov mobilni portfolio



Client Initiatives



Build mobile applications Connect to, and run backend systems in support of mobile



Manage mobile devices and applications Secure my mobile business



Extend existing business capabilities to mobile devices

Transform the business by creating new opportunities

IBM Sample Offerings

- Worklight
- Cast Iron
- Developer
- WebSphere Application Server Web 2.0 and Mobile Feature Pack
- IBM Websphere Portal Mobile Experiences

- IBM Endpoint Manager for Mobile devices
- IBNI patiental Appocan
- IBM Security Access Manager
- Ider tity Manager

- Mobile Application Platform Management
- IBM GBS Strategy & Transformation and Mobile Solutions Practice
- Social Collaboration Software
- IBM Lotus Notes Traveler
- IBM WebSphere Commerce

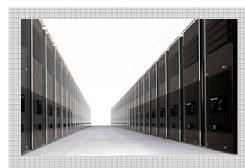
IBM Mobile Foundation

Mobilne aplikacije - izazovi





Creating rich, yet cost-effective mobile apps in a fragmented technological landscape.



Connecting the enterprise back-end services in a secure and scalable manner



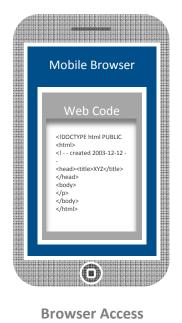
Controlling the growing portfolio of applications deployed "in the wild"

Worklight tipovi aplikacija



Browser Access

Written in HTML5 JavaScript and CSS3. Quick and cheap to develop, but less powerful than native.



Hybrid Apps - Web

HTML5 code and Worklight runtime libraries packaged within the app and executed in a native shell.



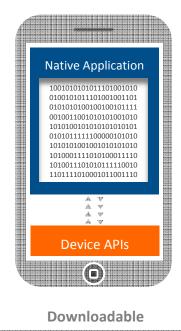
Hybrid Apps - Mixed

User augments web code with native language for unique needs and maximized user experience.

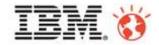


Native Apps

Platform-specific. Requires unique expertise, pricy and long to develop. Can deliver higher user experience.



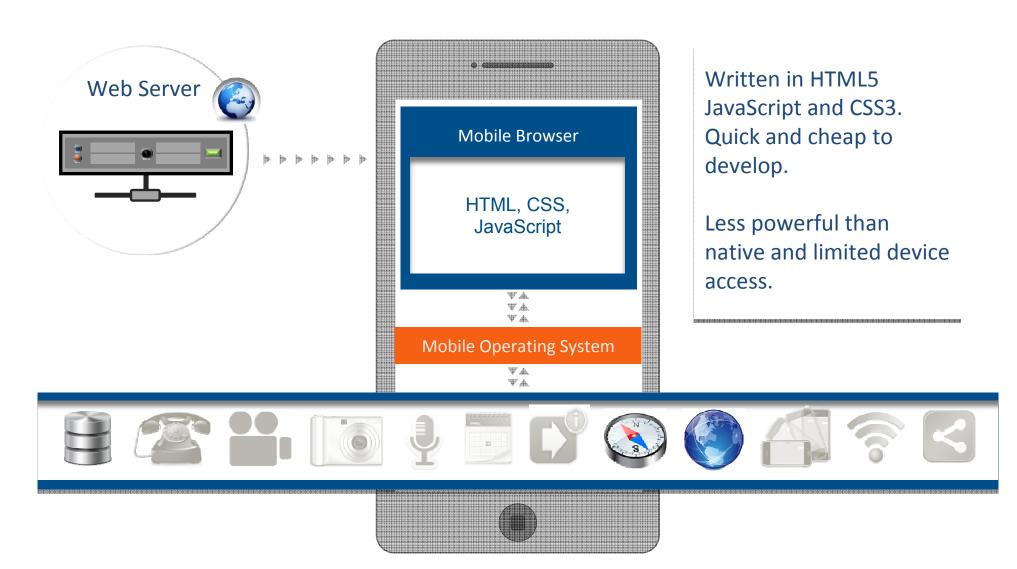
Nativne (downloadable) aplikacije





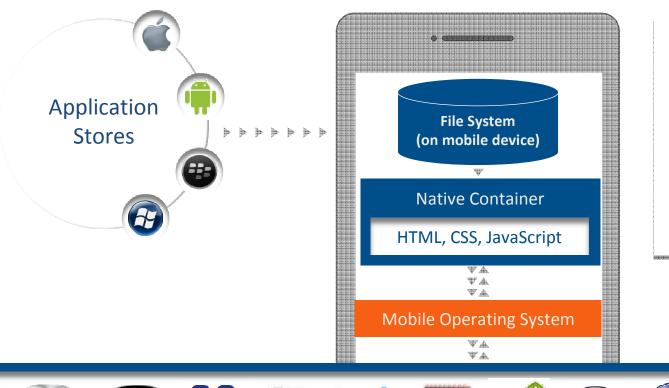
Web aplikacije





Hibridne aplikacije





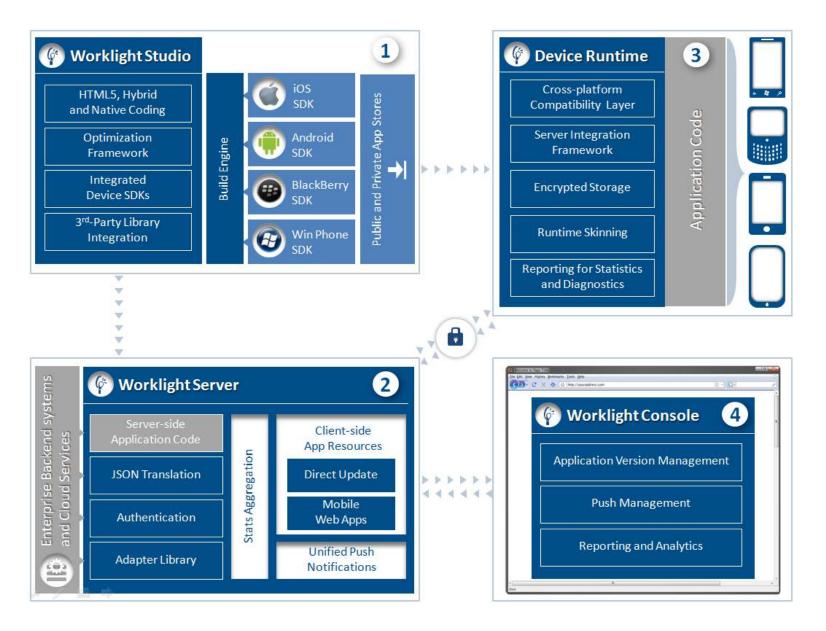
Combines best of both worlds:

Primarily written in HTML5, CSS, JS while allowing full access to device capabilities.



Worklight arhitektura



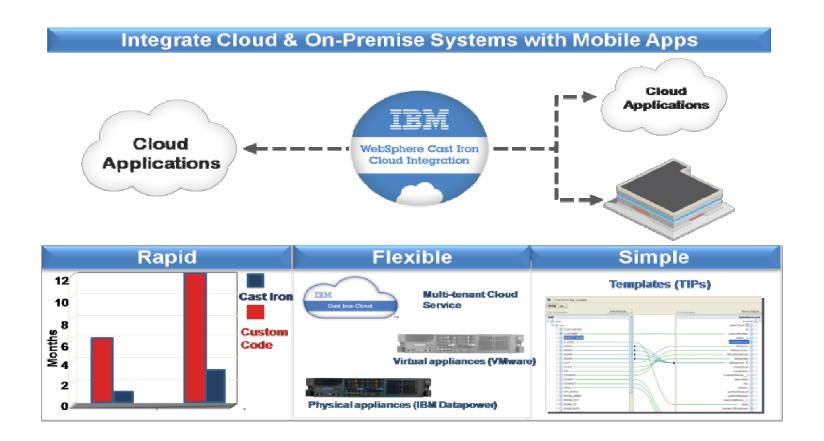


Integracija – ako trebate više – Cast Iron

1 2

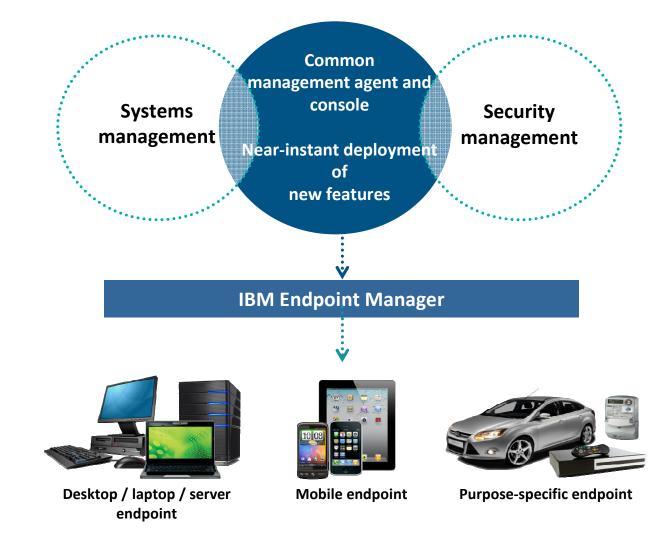


Simple and flexible integration for all connectivity projects, allowing you to rapidly integrate SaaS and back-end systems with mobile apps



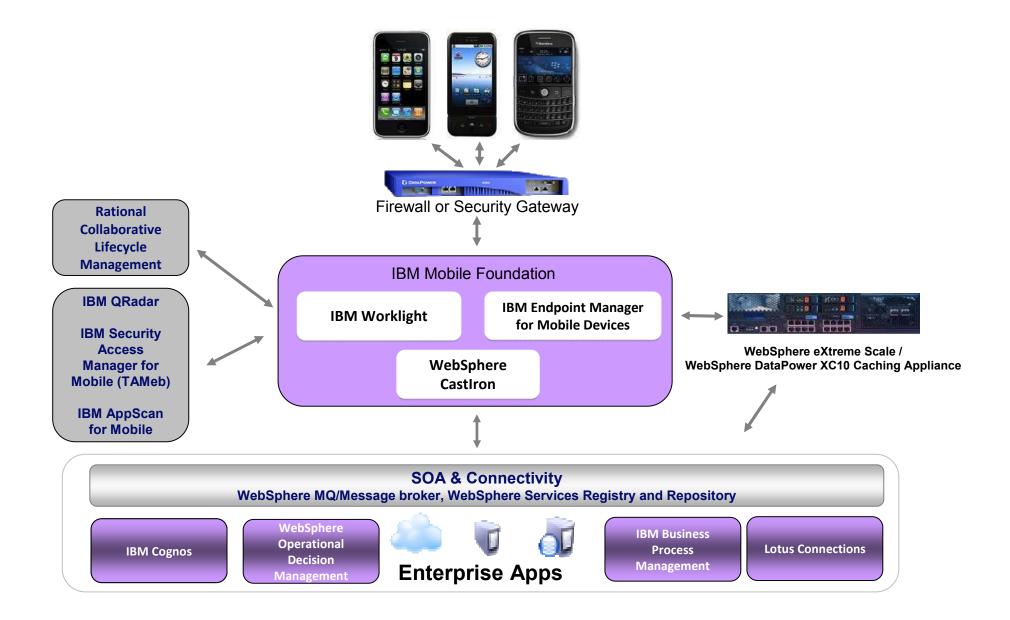


IBM Endpoint Manager za još lakšu kontrolu i automatizaciju



IBM Mobile Foundation – arhitektura



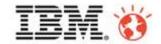


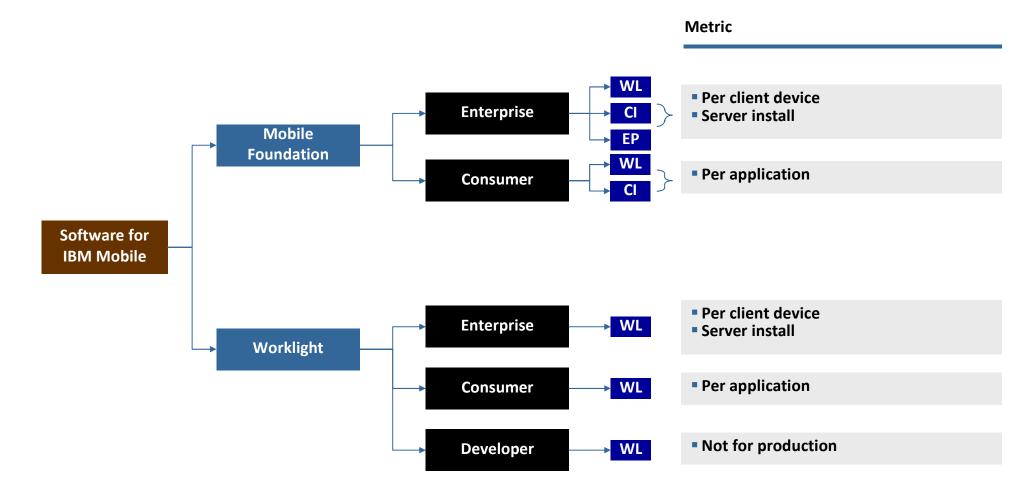
IBM pomaže u stvaranju mobilnih rješenja



US CELLULAR	Boosts campaign volume and performance through mobile marketing	Telco
OTTAWA HOSPITAL	Brings mobile technology to the bedside to help care-givers make better decisions, collaborate, and improve patient experience	Health Care
KURIMOTO	Lowers barriers to technical collaboration and product innovation through social mobility	Manufacturing
CITY OF FORT WORTH	Creates unprecedented levels of coordination between public safety agencies, creating timely and accurate emergency response when people's lives are at stake	Government
VCC	Saves 400 employee-hours per month because they can work five times faster while in the field	Construction
<us bank=""></us>	Estimates 30-40% of business will come through mobile devices in the near future	Banking

Licensing Options







Kuda i kako dalje?



Starting page:

http://www-01.ibm.com/software/mobile-solutions/worklight/

FREE Worklight Developer Edition download:

http://www.ibm.com/developerworks/downloads/ws/worklight/index.ht ml

FREE introductory training course:

http://www-304.ibm.com/jct03001c/services/learning/ites.wss/us/en?pageType=co urse_description&courseCode=VW501