



IBM BusinessConnect

Ključ do rešitev 2014

Misli prihodnost. Bodi sprememba.

GH Bernardin | 23. oktober 2014

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Private Cloud Operational Excellence

Rick Skanron, IBM



What is Cloud Operational Excellence?

Create

Deploy

Manage

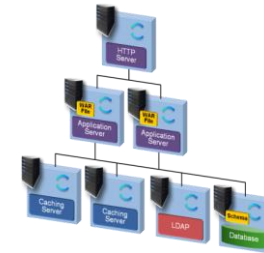
Kill

Empower your end-user with a self-service delivery of infrastructure and software



Integrate deployed applications automatically to your management tools and processes

Accelerate application and middleware deployments through workload patterns and Chef recipes



Wind-down services within regulatory guidelines; release all resources in a timely and efficient manner



Client stories

"With one click in four minutes we can give the fully managed server to our customer. The history has been that when we create the new solution, we need to make sure the backups are up and running, secure, patched, monitored and it needed to go through five to six teams inside Enfo...With SCO, we can actually do it with one click in a matter of minutes." -- Juha Kukka, Enfo



INTERNATIONAL FINANCIAL
DATA SERVICES



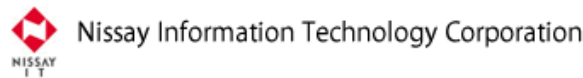
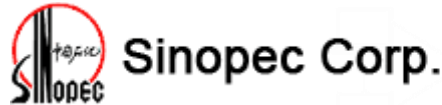
Local Touch - Global Reach



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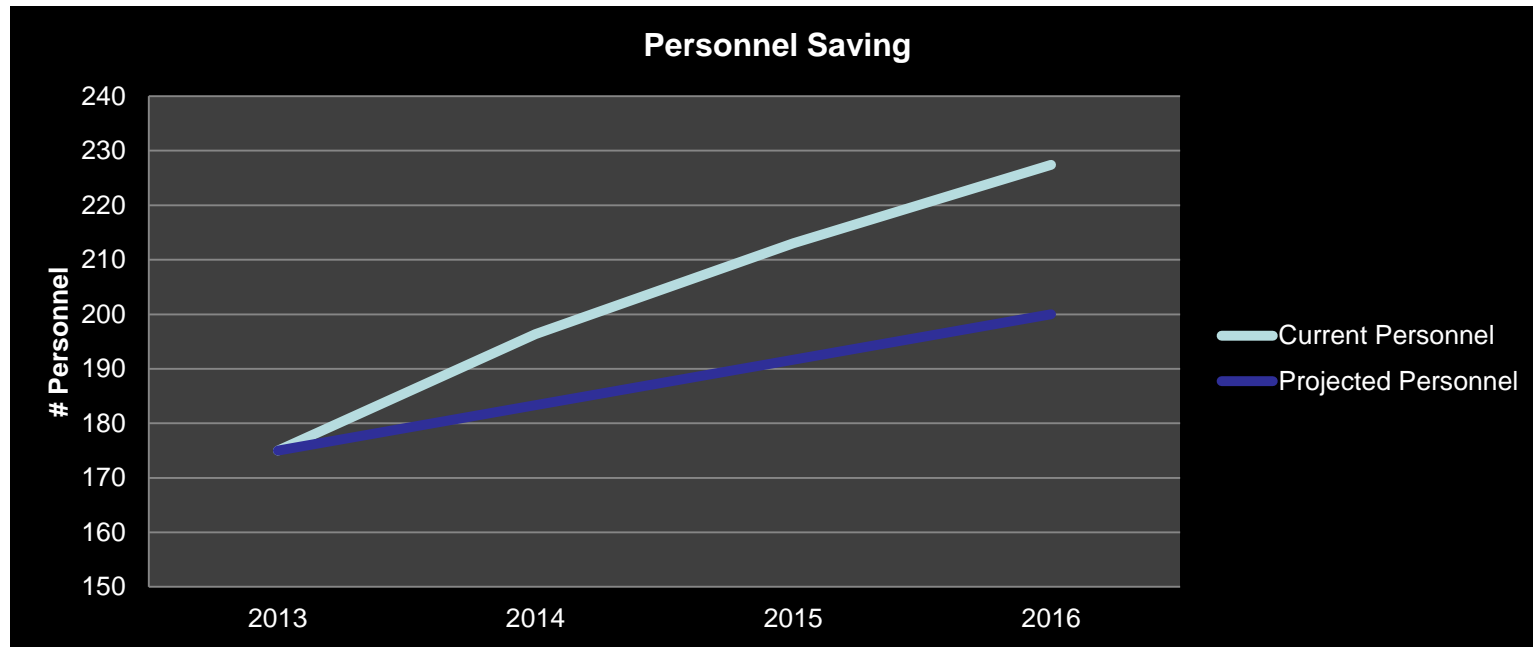
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Example business case

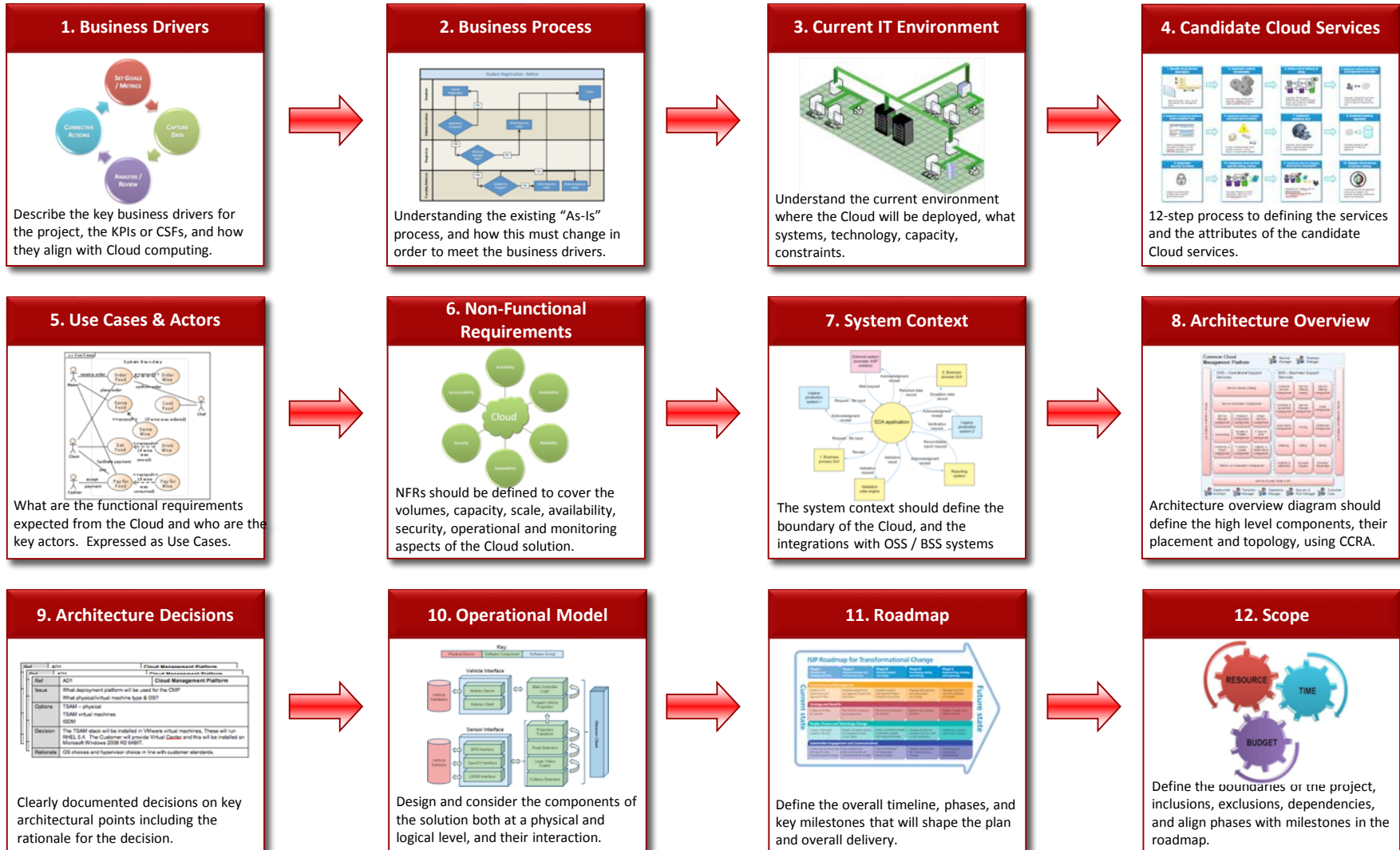
Year	2013	2014	2015	2016	Total
Current Personnel	175	196	213	227	
Projected Personnel	175	183	192	200	
Personnel Saving	£0	£325,367	£1,067,697	£1,370,726	£2,763,790

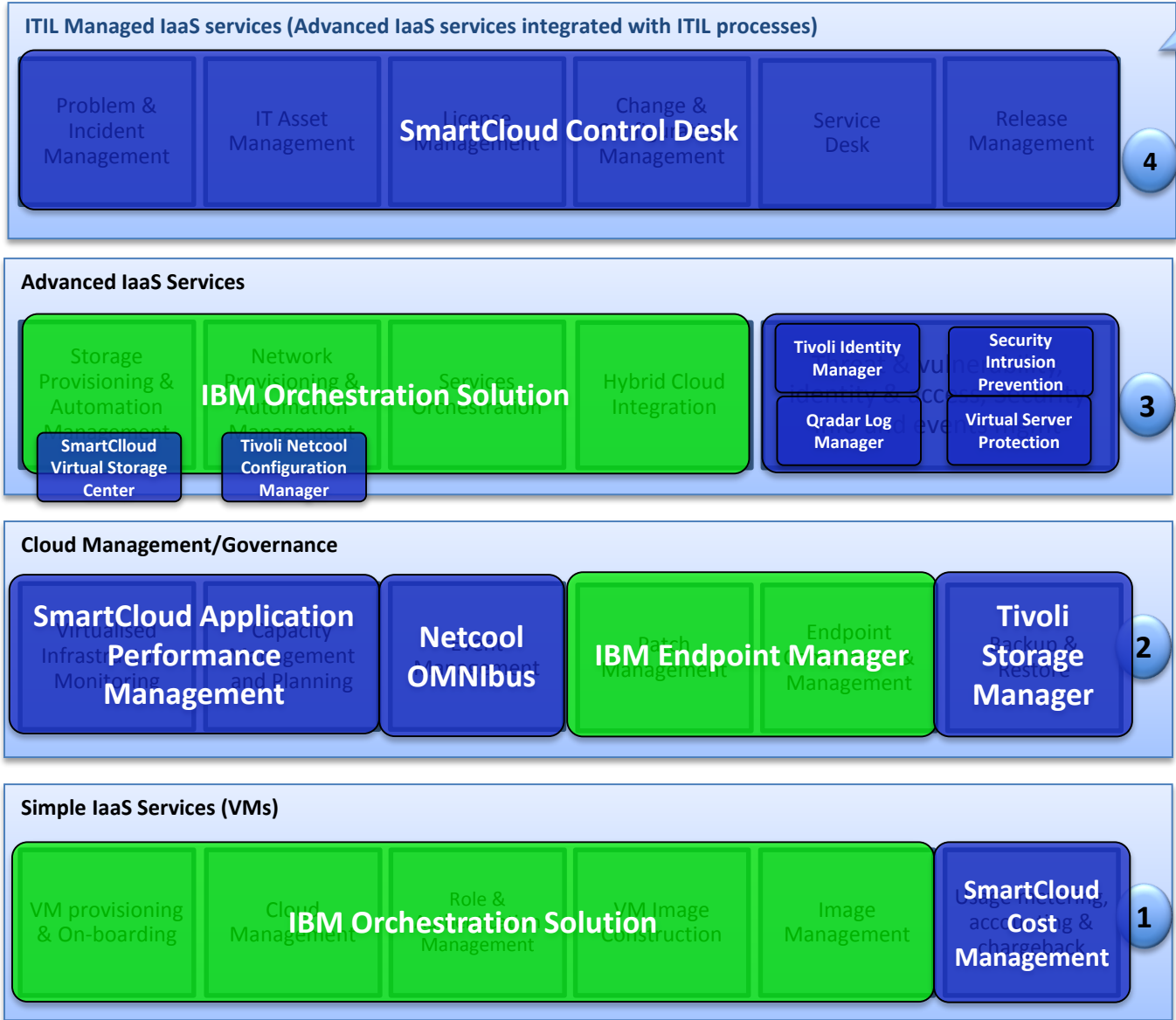


Use the simple BVA tool!



Cloud Adoption Workshops





Advanced IaaS services integrated with ITIL process
 Allows to completely integrated the cloud world with the remaining part of the enterprise by including the cloud infrastructure and services in the enterprise ITIL processes.

Advanced IaaS Services (VMs, Storage, Network, and combinations)
 Allows creating a more sophisticated cloud infrastructure for delivery of complex and critical IaaS services in highly demanding environments.

Cloud Management/Governance
 Complements first macro-pattern by adding management capabilities that allow to manage aspects like SLAs, security, resiliency, capacity planning, etc... for both the infrastructure that provides the cloud and the cloud service itself.

Simple IaaS Services (VMs)
 Entry point in the IaaS cloud space. It allows to start building a multi-tenant cloud infrastructure and model delivering simple VMS (configured with proper network and storage) that covers 70 % of requests from business lines.



Quickstart services engagements

- IBM SWG services has 2 ideal services offerings to get ICO up and running quickly in your clients environment as follows:
 - **IaaS** – Get ICO installed and provisioning virtual machines on a single hypervisor in just 10 days
 - **PaaS** – Get ICO installed and provisioning at least 2 ‘multi-tier’ workloads on 2 environments, ie. Hypervisor + Public cloud in just 30 days
- These are ideal for smaller clients, service providers or anyone who needs quick time to value

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