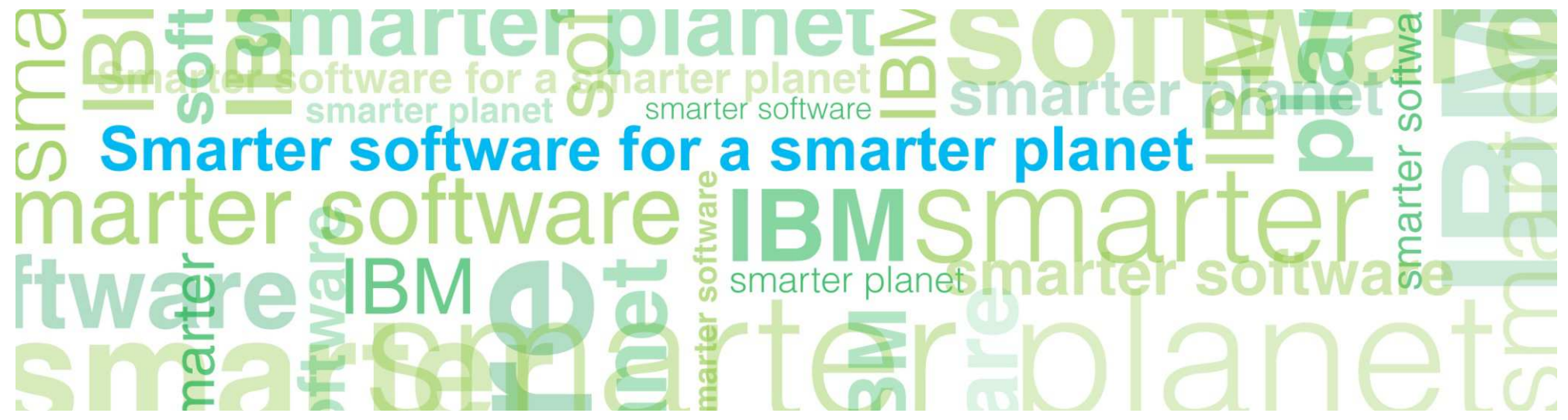


# IBM Independent Integrated Systems

*Erhan Ekici*  
*Technical Sales*  
*20.09.2012*

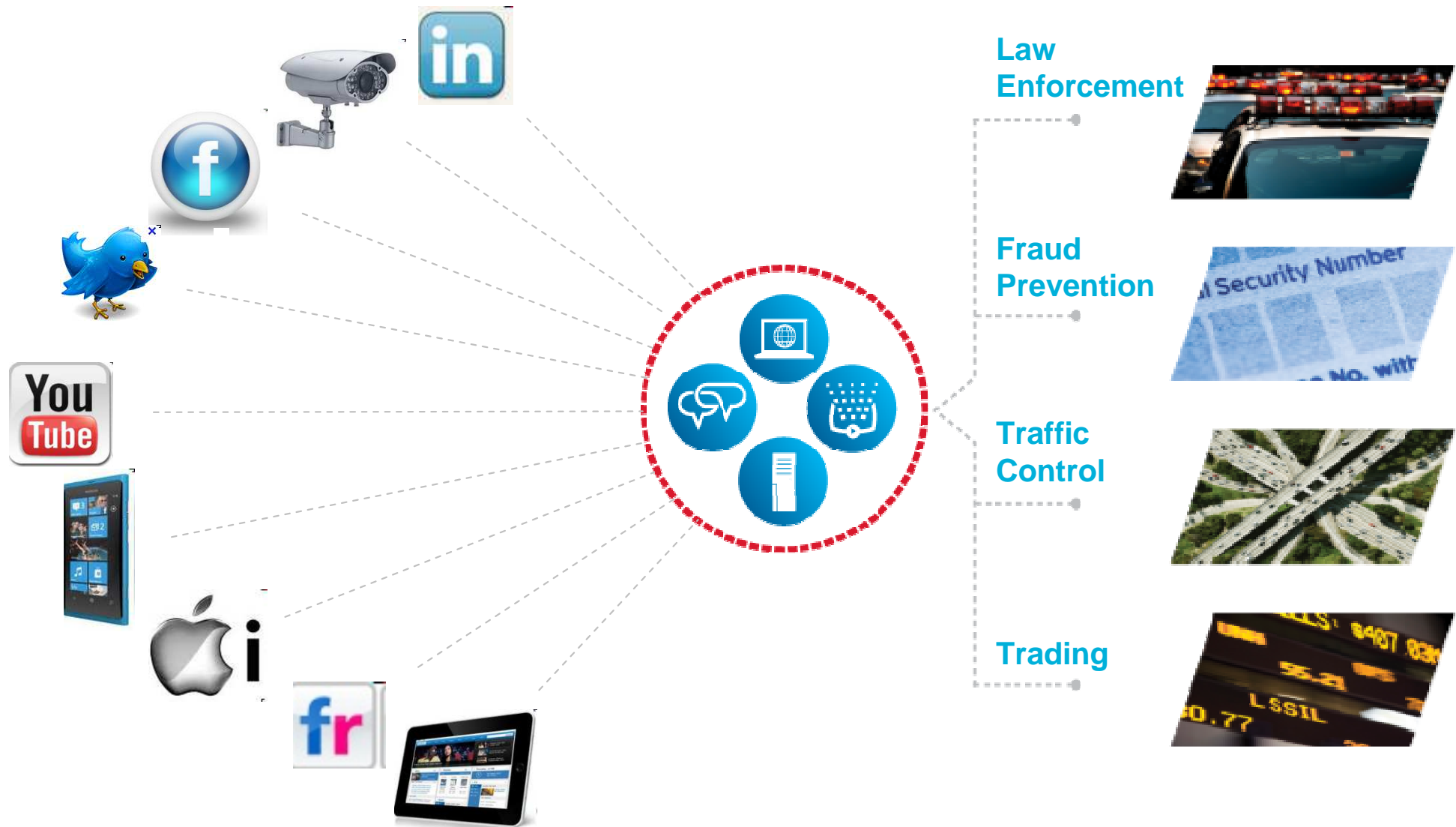


# Agenda

- Current IT Challenges
- Introducing IBM PureApplication System Application System
- Deployment Models
- IBM PureApplication System Architecture
- IBM PureSystems Centre
- Q & A



# Smarter Planet



# What are today's pressures and realities

Innovation-driven CIOs believe IT can have the highest impact by creating new revenue sources<sup>1</sup>

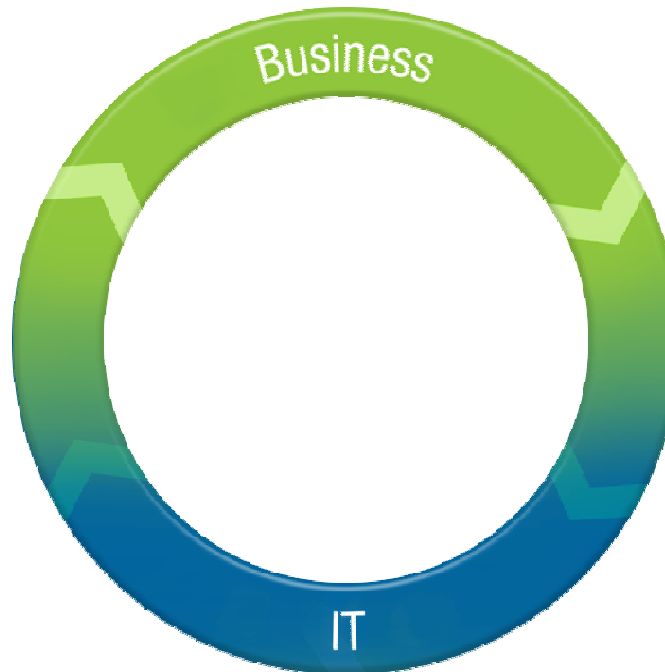
## Consumerization

- Mobility
- Social business
- Iterative solutions

75% of organizations face yearly business model changes affecting applications<sup>2</sup>

## Business Demands

- Address opportunities more quickly
- Drive business innovation
- Leverage technology more strategically



## IT Needs

- Deliver new capabilities faster
- Shift resources from maintenance to transformation
- Control growing complexity

1) 2011 CIO Study  
2) 2010 IBM Internal Study

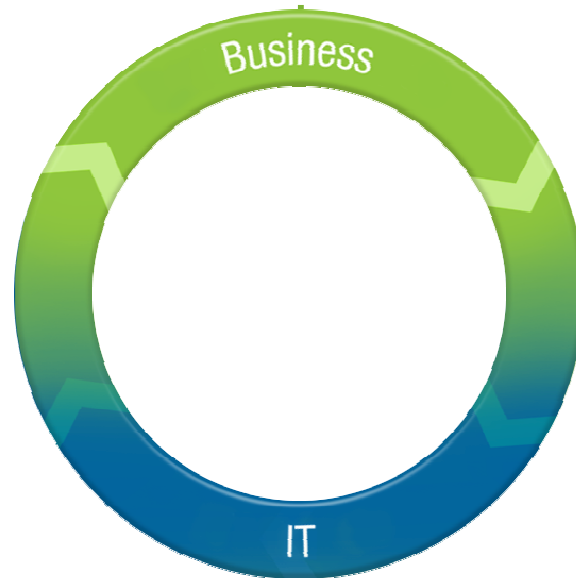
# You experience the barriers of time, cost and risk today

## *Aligning IT and business goals*

### Business Goals

Grow top and bottom line by:

- Driving business innovation
- Make new markets
- Respond to competitive threats
- Enhance the customer experience



### IT Reality

#### Getting Up and Running

- 2-3 months to specify and procure
- 2-3 months to integrate, configure and deploy

#### Development Operations

- 3-6 months to go from development to production

#### Ongoing Effort

- 1-3 months to troubleshoot and tune
- Ongoing effort and downtime to maintain, scale and upgrade

### Typical Results:

- 34% of new IT projects (US) deploy late
- 55% experience application downtime for major infrastructure upgrades once deployed

From a commissioned study conducted by Forrester Consulting on behalf of IBM

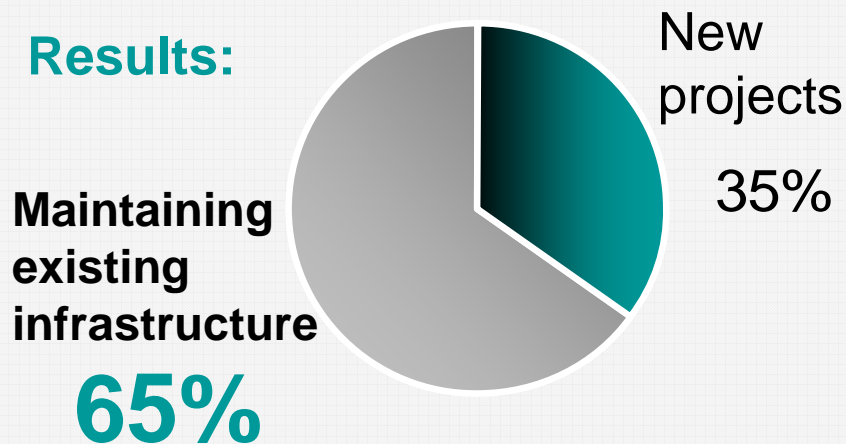
# Only 1 in 5 can allocate more than half their IT budget to innovation

## Least efficient data centers

### Use of new technology:

- 43% first and fast technology adoption
- 1% move virtual machines to meet desired outcomes
- 21% use storage virtualization
- 3% use a storage service catalog (tiered storage)

### Results:

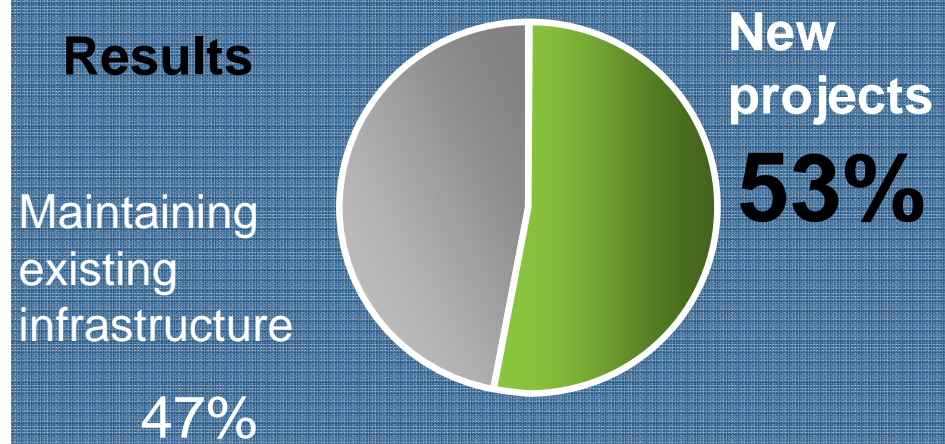


## Most efficient data centers

### Use of new technology:

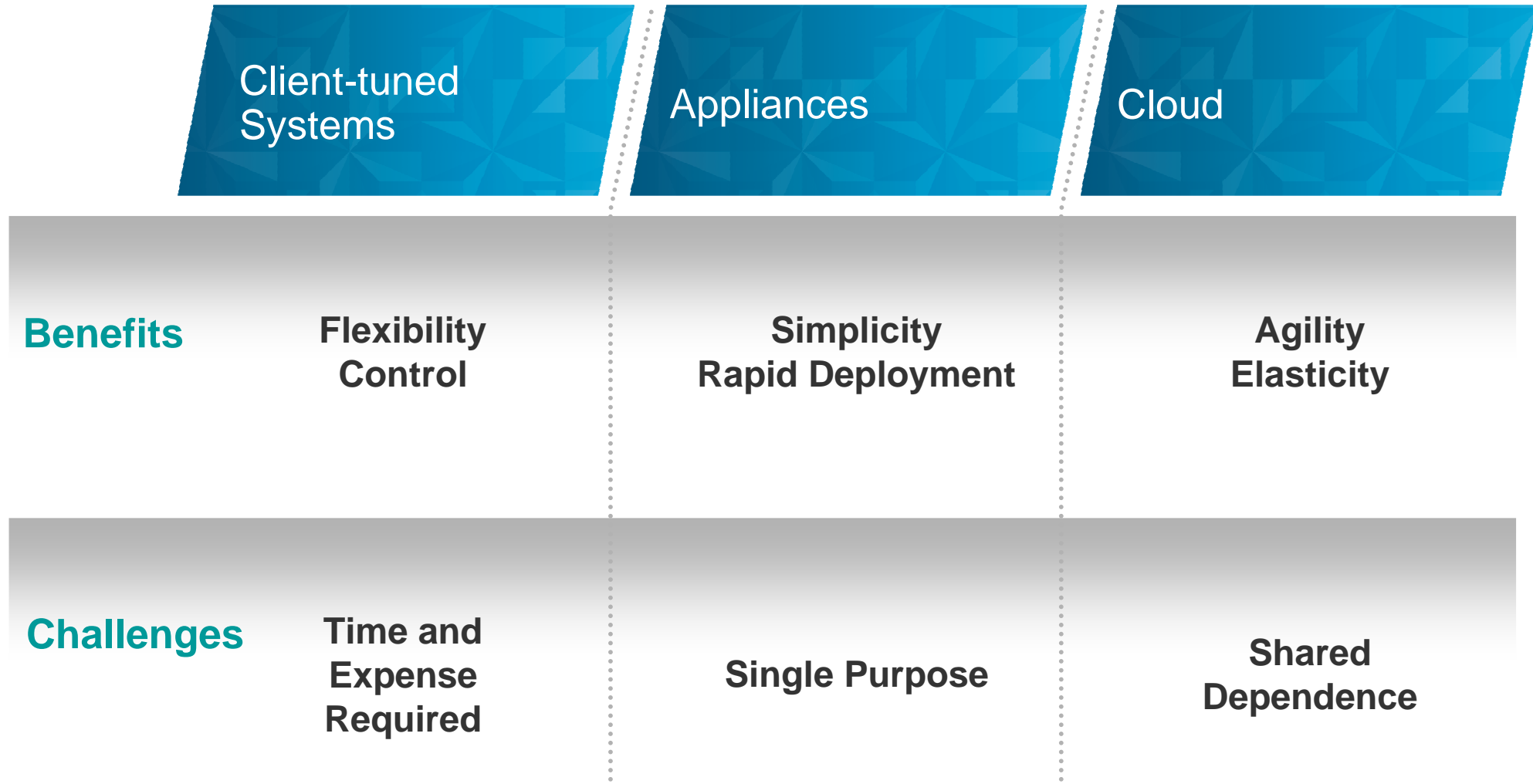
- 86% first and fast technology adoption
- 58% move virtual machines to meet desired outcomes
- 93% use storage virtualization
- 87% use a storage service catalog (tiered storage)

### Results



Source: 2012 IBM Data Center Study: [www.ibm.com/data-center/study](http://www.ibm.com/data-center/study) ( <http://www.ibm.com/data-center/study> )

# Clients have tried various approaches to close the gap



*What if you could have the best of all three?*

# Building custom systems is not sustainable

## Up & Running

### Specify/Design

Takes 30 days for an IT infrastructure system

### Procure

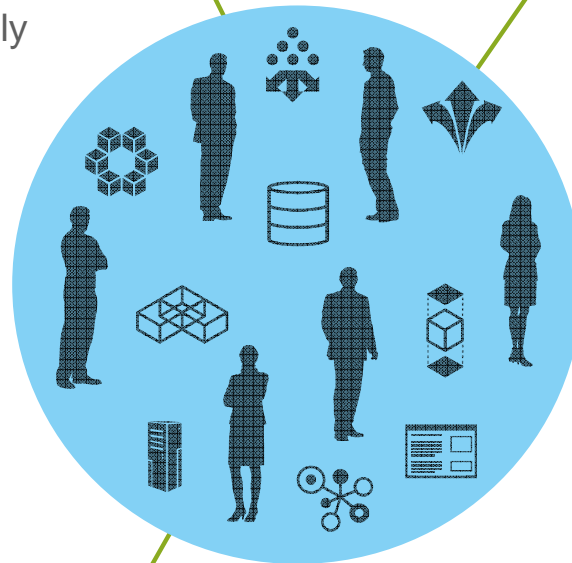
Software & hardware ordered separately taking 5-20 days

### Integrate

Components arrive as “bag of parts” – requiring optimization

### Deploy

Can take weeks to months



## Ongoing Effort

### Customize/Tune

Meeting SLAs requires customization and ongoing tuning

### Scale

Lack of dynamic elasticity results in cumbersome re-allocation of resources

### Manage

Managing and monitoring with multiple tools is time consuming

### Maintain

Separate fixes require separate testing

### Upgrade

Months to plan, procure and test; days of downtime

## Development Operations

### Provision

Takes 30-60 days for a development or test environment

### Configure

Modified and non-standard Dev/Test/Production configurations cause errors and delay production deployments by weeks



# Cloud computing is delivering value today

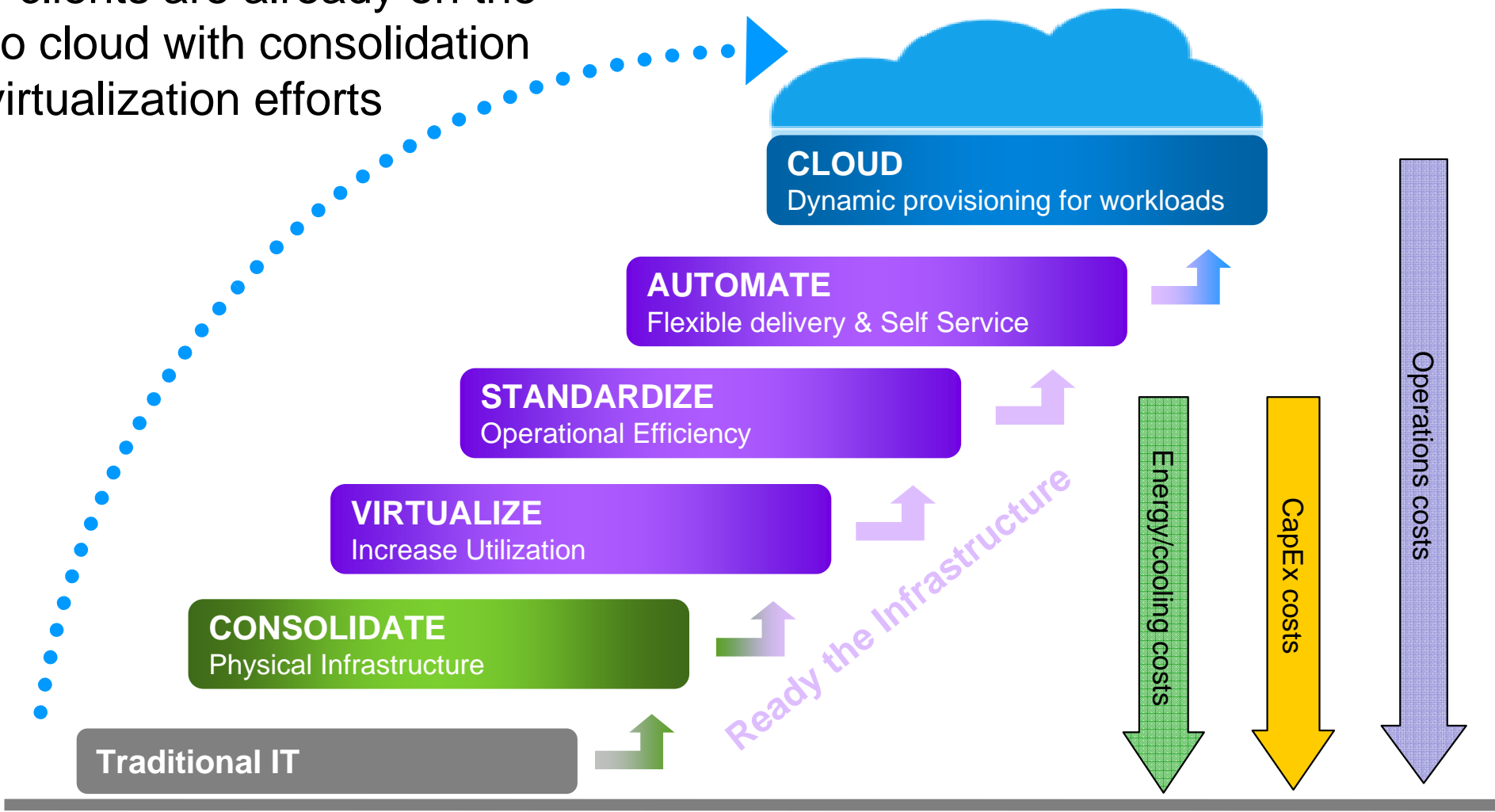
- **Cloud is:**
  - A new consumption and delivery model
- **Cloud addresses:**
  - Cost reduction
  - Scale
  - Utilization
  - Self-service
  - IT agility, flexibility and delivery of value
- **Cloud represents:**
  - The industrialization of delivery for IT supported services
- **Cloud includes:**
  - Deployment models: public, private, hybrid
  - Delivery models: Infrastructure as a Service (IaaS), Platform as a Service (PaaS), Software as a Service (SaaS) and Business Process as a Service
  - Focus on the End user – self service delivery

**IBM and clients are seeing benefits from cloud computing**

Test provisioning	Weeks	Minutes
Change management	Months	Days/hours
Release management	Weeks	Minutes
Service access	Administered	Self-service
Standardization	Complex	Reuse/share
Metering/billing	Fixed cost	Variable cost
Server/storage utilization	10–20%	70–90%
Payback period	Years	Months

# Evolution

Many clients are already on the way to cloud with consolidation and virtualization efforts



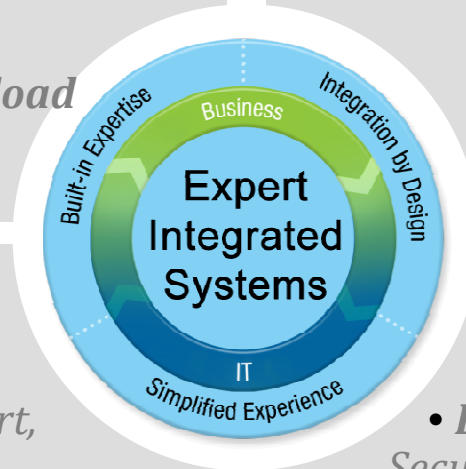
# What does that mean for you?

## Agility

- *Months to hours, Time for deployment of new application projects dramatically decreases.*
- *Accelerate the industrial capabilities wide and open ecosystem*
- *Flexible compatibility to the workload Without re-purchasing*

## Efficiency

- *Effective datacenter usage.*
- *Improve the maintenance lifecycle, without any outages.*
- *Cost effective, switch the traditional IT approach to applicable IT costs.*



## Simplicity

- *Time saving, from delivery to support, test and publishing*
- *Stay away from delays*
- *Fast and simple protection, integrated system renewals*

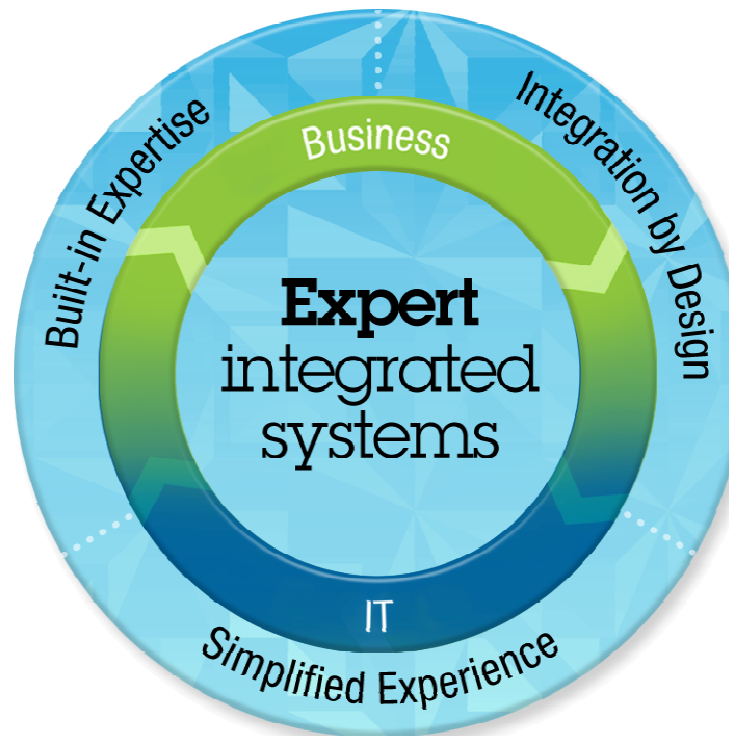
## Control

- *Low risk and cost with otomation Security and flexibility brings a smooth scalability*
- *Maximum flexibility with open standarts and architectures.*
- *Smart Cloud Computing*

The time has come for a new breed of systems  
*Systems with integrated expertise and built for cloud*

### Built-in Expertise

*Capturing and automating what experts do* – from the infrastructure patterns to the application patterns



### Integration by Design

*Deeply integrating and tuning hardware and software* – in a ready-to-go workload optimized system

### Simplified Experience

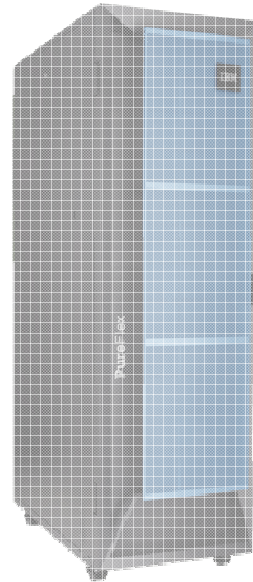
*Making every part of the IT lifecycle easier - with integrated management of the entire system and a broad open ecosystem of optimized solutions*

# PureSystems

# Announcing the First Two Members of the IBM PureSystems Family

## PureFlex

**Infrastructure System:**  
*Expert at sensing and anticipating resource needs to optimize your infrastructure*



## PureApplication

**Platform System:**  
*Expert at optimally deploying and running applications for rapid time-to-value*



**Built-in expertise ■ Integration by design ■ Simplified experience**

# IBM PureApplication System integration by design



## Optimizes the complete solution stack:

- All hardware and software components factory integrated and optimized
- Virtualized across the stack for efficiency
- Unified management, monitoring & maintenance
- Integrated and elastic application and data runtimes
- Application patterns allocate system and application resources for optimal performance, security and reliability

# IBM PureApplication System

## *A Simple, Efficient, Flexible, Virtualized Application Platform*

### Complete, Ready-to-Go Systems

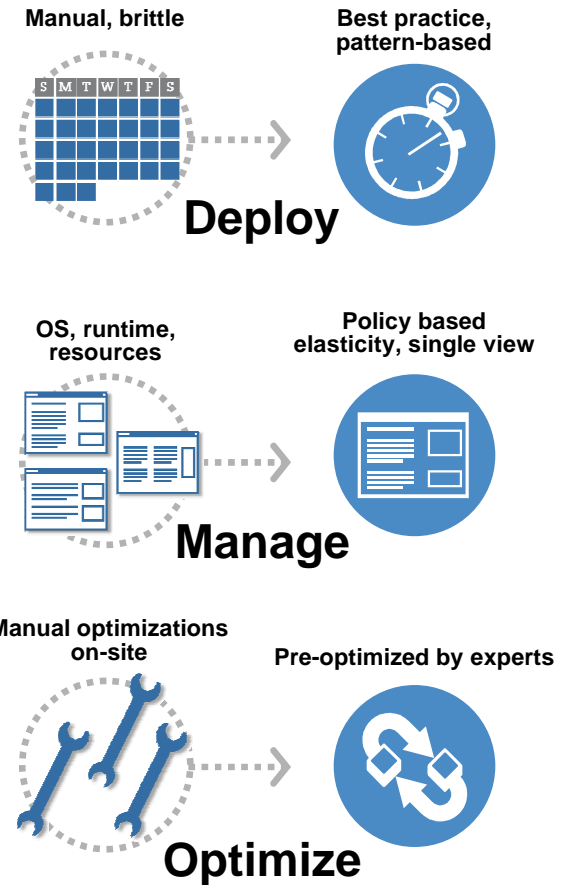
- Pre-integrated, up and running in <4 hours
- Pre-optimized for enterprise application workloads

### Simplify Ongoing Tasks

- Single point of platform and application management
- Repeatable self service application provisioning

### Built for Cloud

- “Platform as a Service”
- Elastic application runtimes



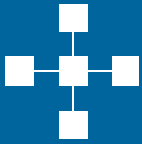





# IBM PureApplication System

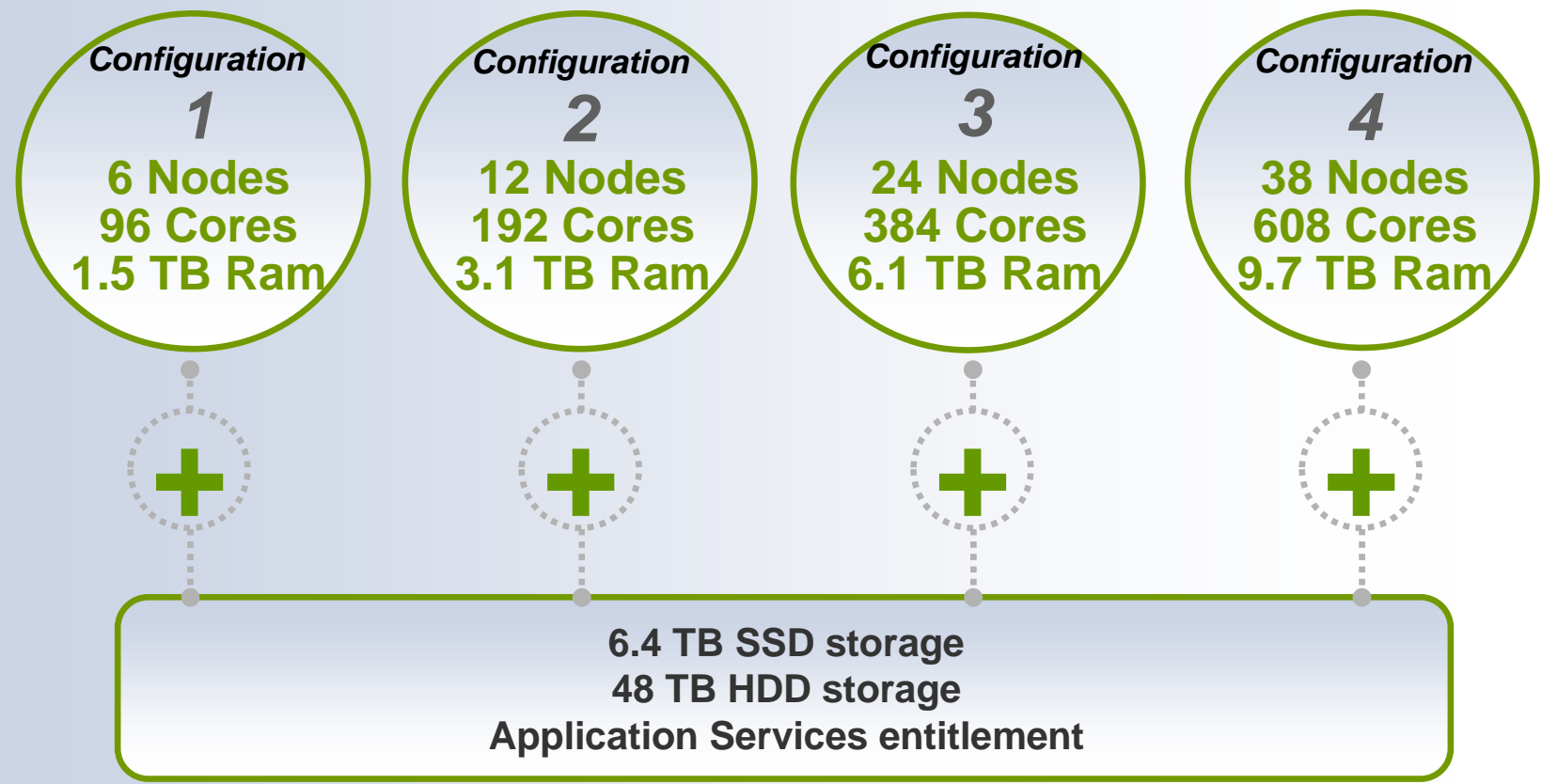
## Combining virtualized workloads with scalable infrastructure



## Examples of IBM PureApplication System use cases

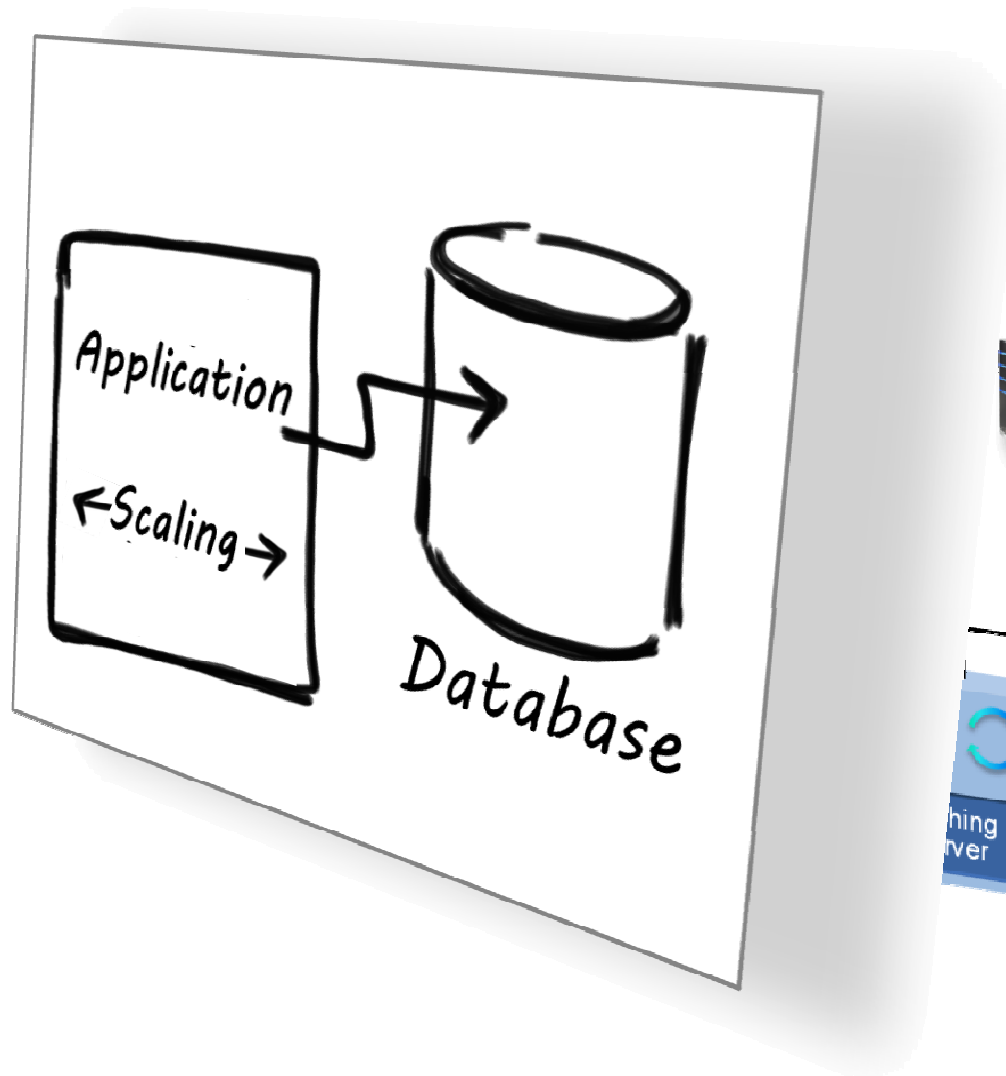
Initiative	Use Case EXAMPLE	IBM PureApplication System Value
 <b>Consolidate</b>	<b>Consolidate 100s of applications on single system</b>	Single system supports 100s of web application workloads to drive <b>90% utilization for optimal resource efficiency.</b>
 <b>Optimize</b>	<b>Upgrade and optimize current web application</b>	Manage, tune, and upgrade with no downtime your platform resources via a single management console to drive <b>55% reduction in cost and required management time and 98% reduction in unplanned outages.</b>
 <b>Innovate</b>	<b>Launch self-service applications efficiently</b>	Web application deployment pattern of expertise can yield up to <b>100X faster deployment with reduced risk</b>
 <b>Accelerate Cloud</b>	<b>Deliver IT services</b>	Deeply integrated Cloud deployment and application infrastructure and server virtualization can <b>reduce time to provision from 45 days to minutes</b>

# IBM PureApplication System configurations

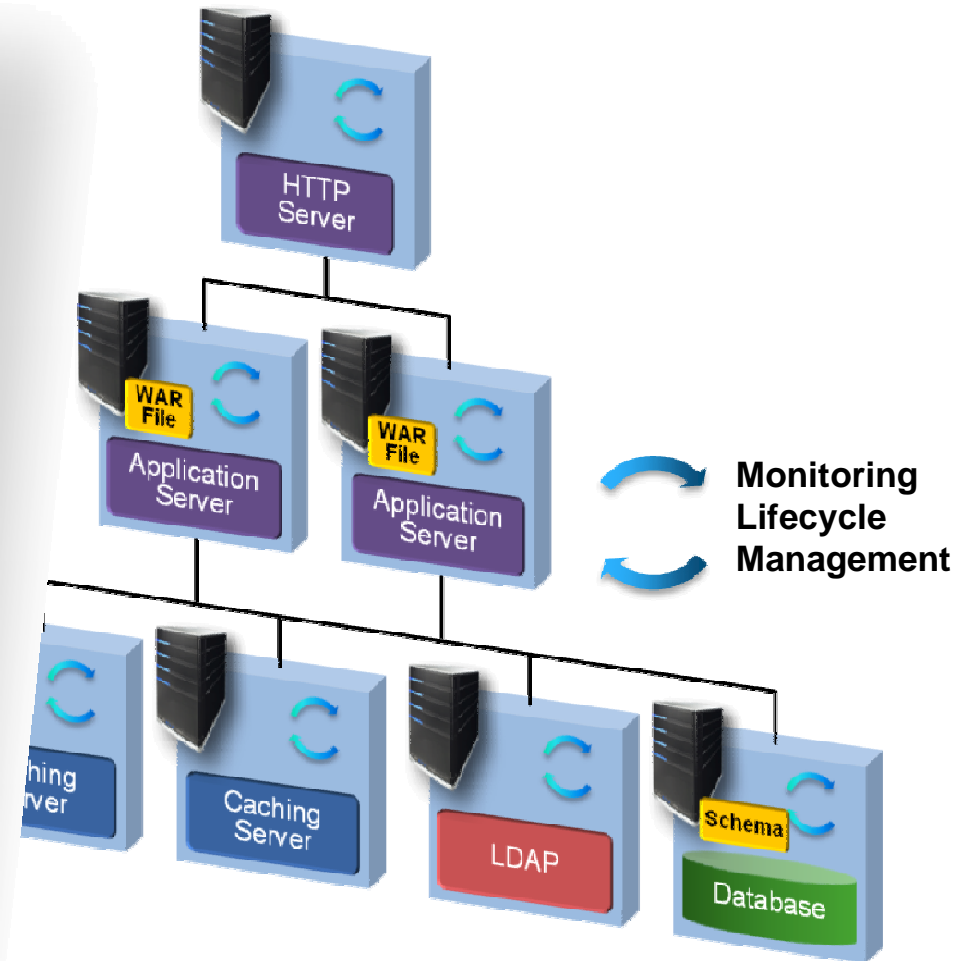


Upgrade to larger systems *without taking an outage!*

What the business wants...



What's required...



# What will be needed tomorrow...

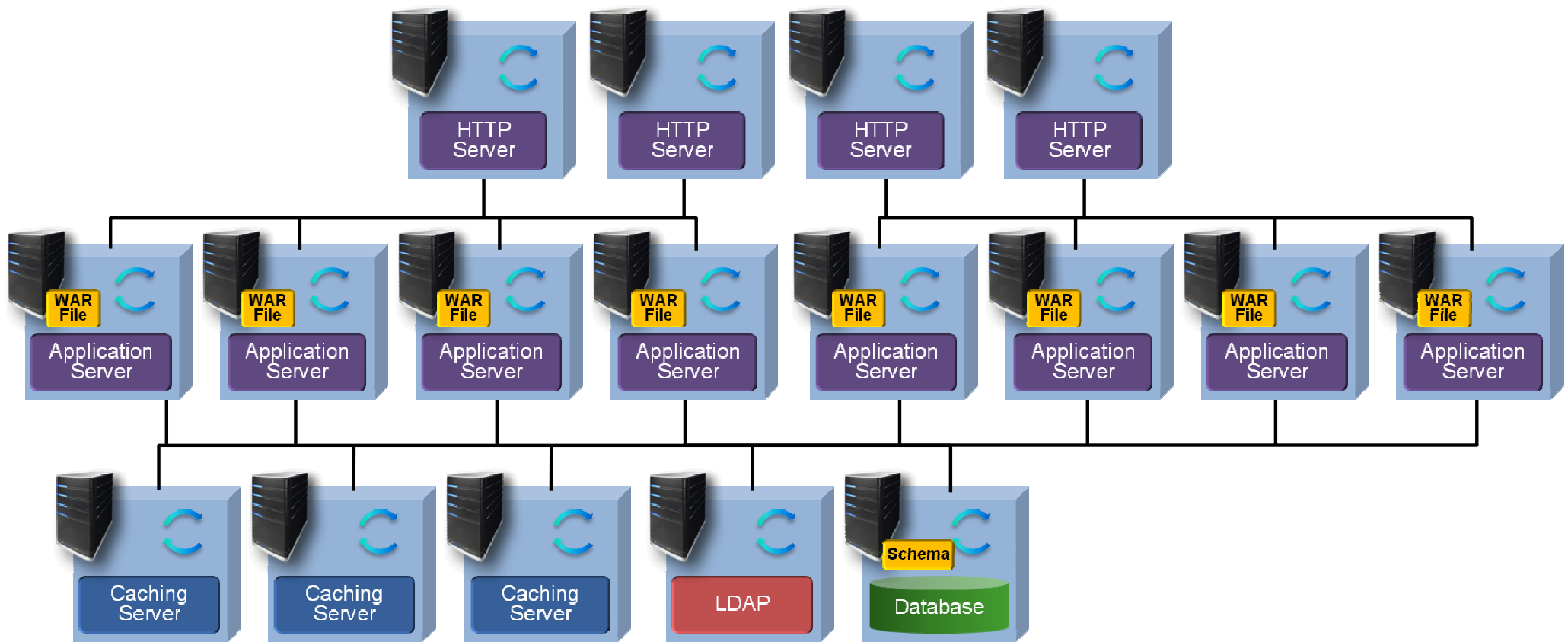


Diagram | List View | Source

Save | Save As | Layout | Undo | Redo

Hints

Assets

Asset name

Application Components

- Additional archive file
- Enterprise Application  
WebSphere Application Server
- Existing Web Service Provider Endpoint
- Policy set
- Web Application  
WebSphere Application Server

Database Components

- Data Studio web console
- Database  
DB2
- Existing Database  
DB2
- Existing Database  
Informix
- Existing Database  
Oracle
- Existing IMS Database

Messaging Components

- Existing Messaging Service  
WebSphere MQ
- Queue  
WebSphere MQ
- Topic  
WebSphere MQ

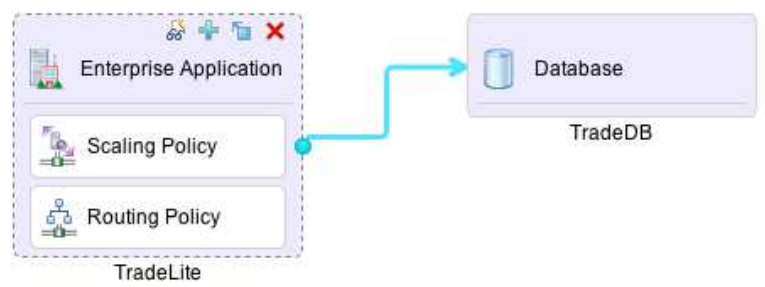
OSGi Components

- Existing OSGi Bundle Repository
- OSGi Application  
WebSphere Application Server

Transaction Processing Components

- Existing CICS Transaction Gateway
- Existing IMS TM

+ Add policy for application



Enterprise Application  
WebSphere Application Server

Name: TradeLite

EAR file: artifacts/tradelite.ear [Edit] [Delete]

Total transaction lifetime timeout (seconds):

Async response timeout (seconds):

Client inactivity timeout (seconds):

Maximum transaction timeout (seconds):

Interim fixes URL: Click select button to update

Select

Ignore inapplicable ifix updates:

Maximum Session Count:

Scaling Policy  
Web/Enterprise Application

Enable session caching:

Maximum Session Cache Grid Size: UNCAPPED

Scaling Type: Response Time Based

Scaling in and out when Web response time is out of threshold range(ms):

Range: 1000 - 5000

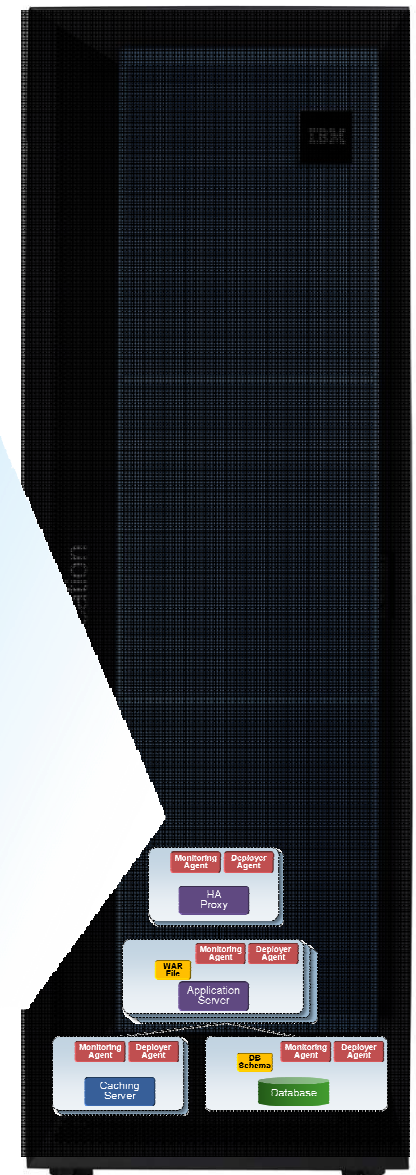
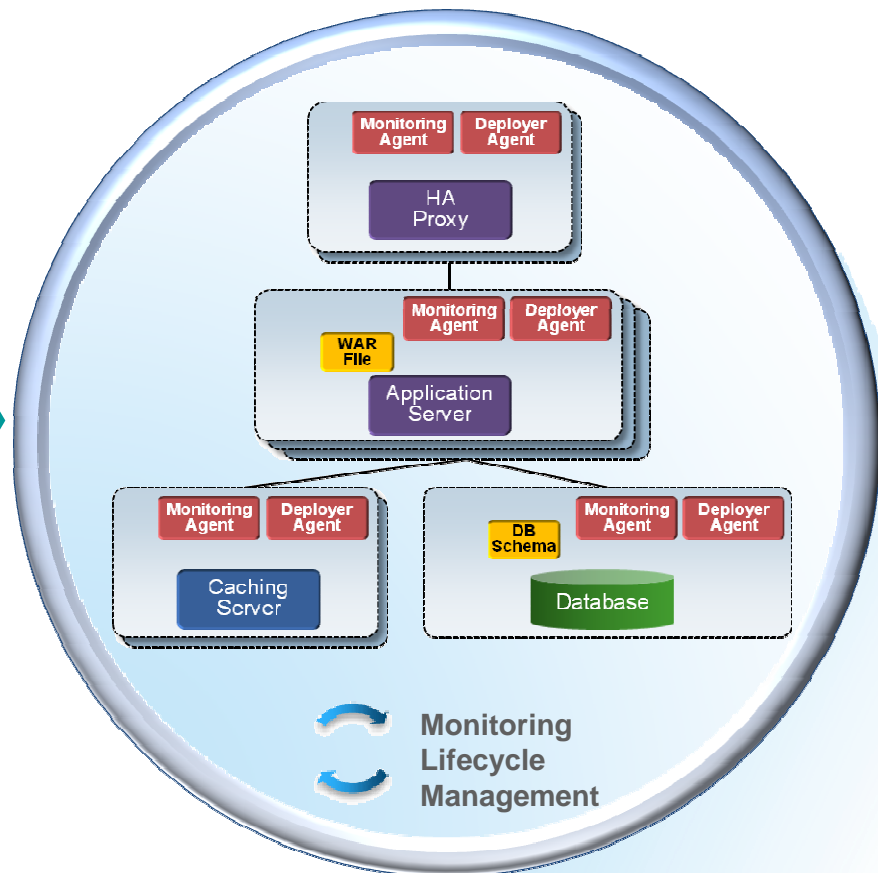
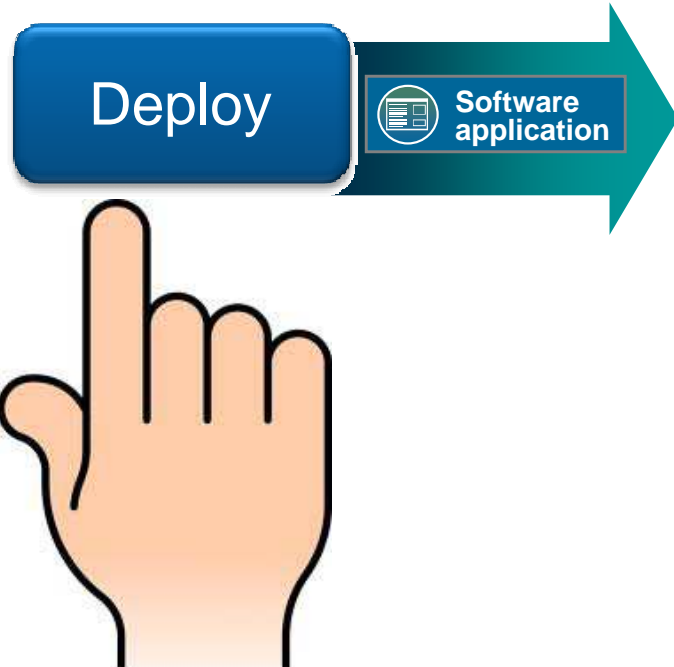
Instance number range of scaling in/out:

Range: 1 - 10

Minimum time (seconds) to trigger add or remove:

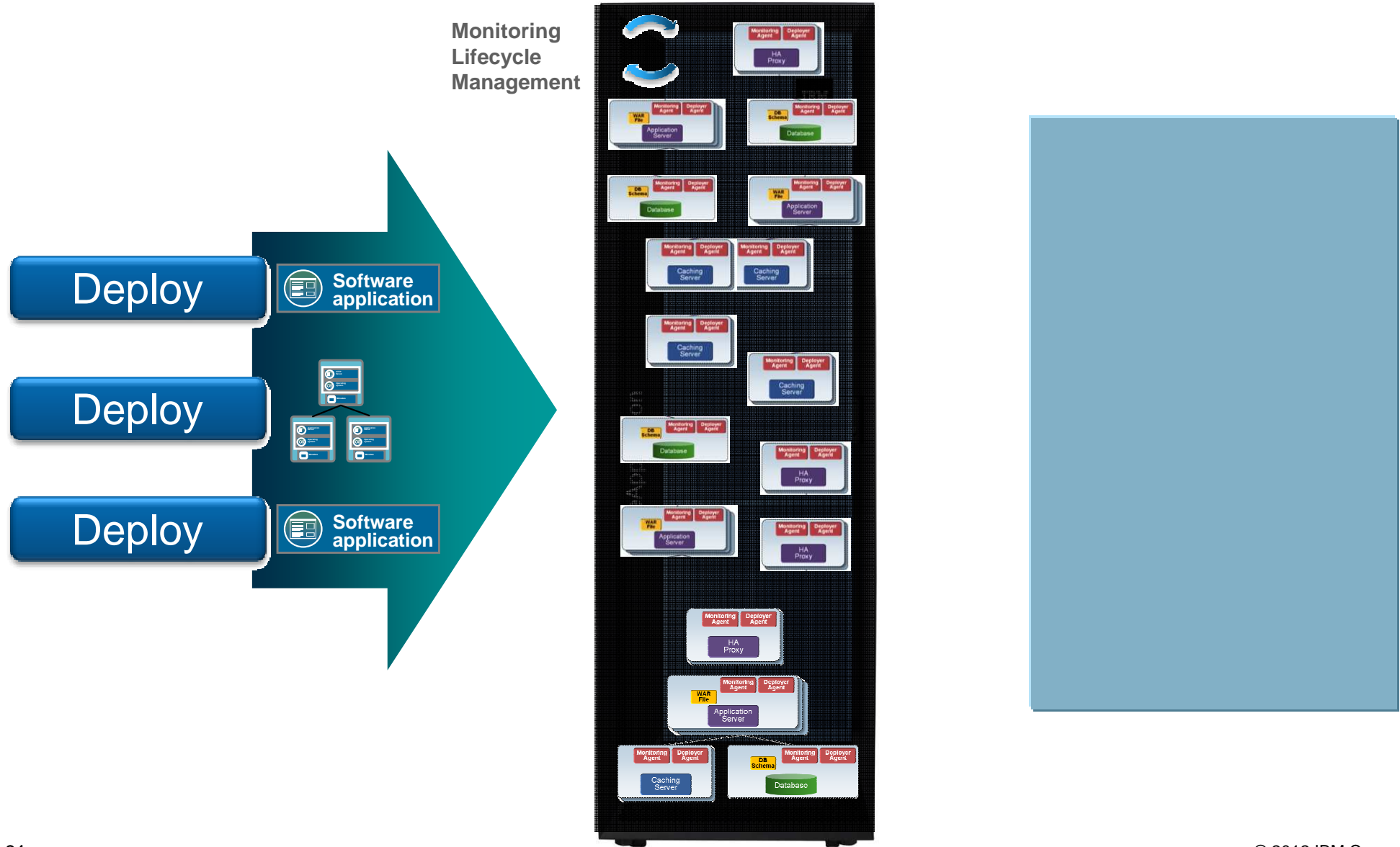
# Initiates a fully scalable Web Application

## PureApplication



# Continuous Application Level Monitoring and Management

## PureApplication

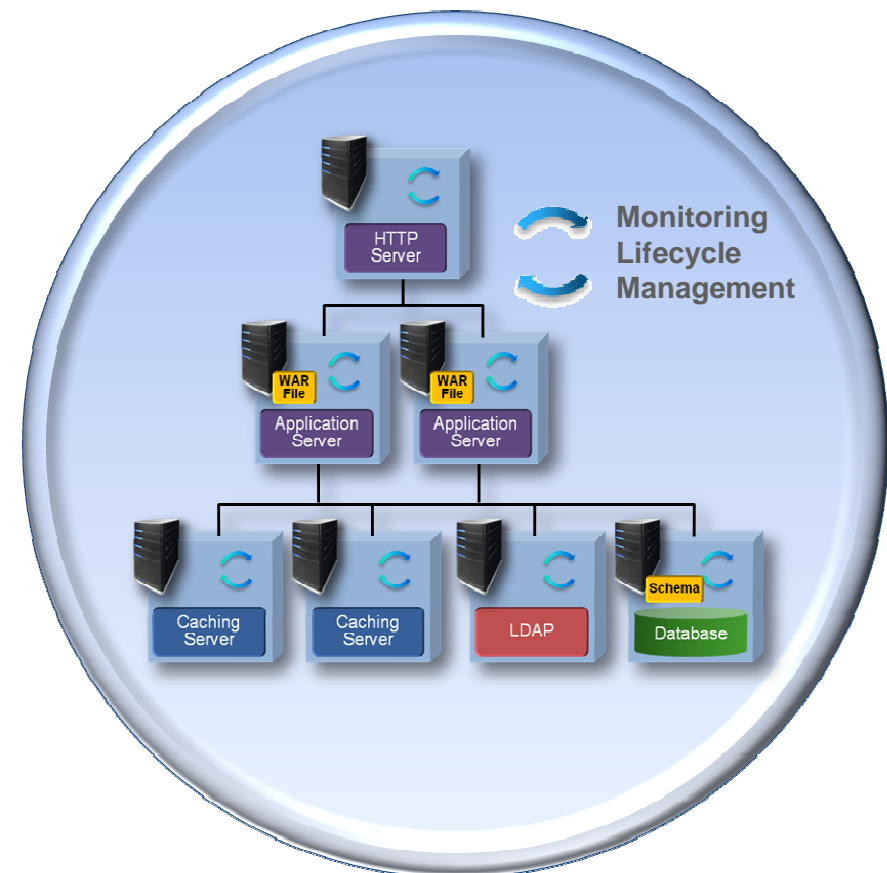




**Patterns of Expertise:** Proven best practices and expertise for complex tasks learned from decades of client and partner engagements that are captured, lab tested and optimized *into a deployable form*

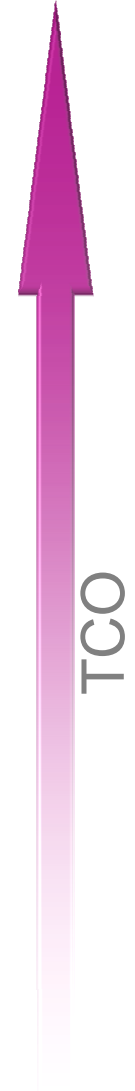
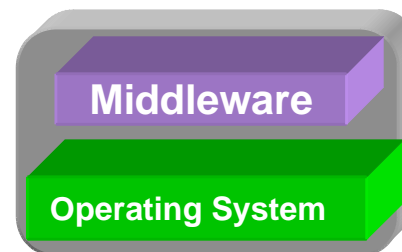
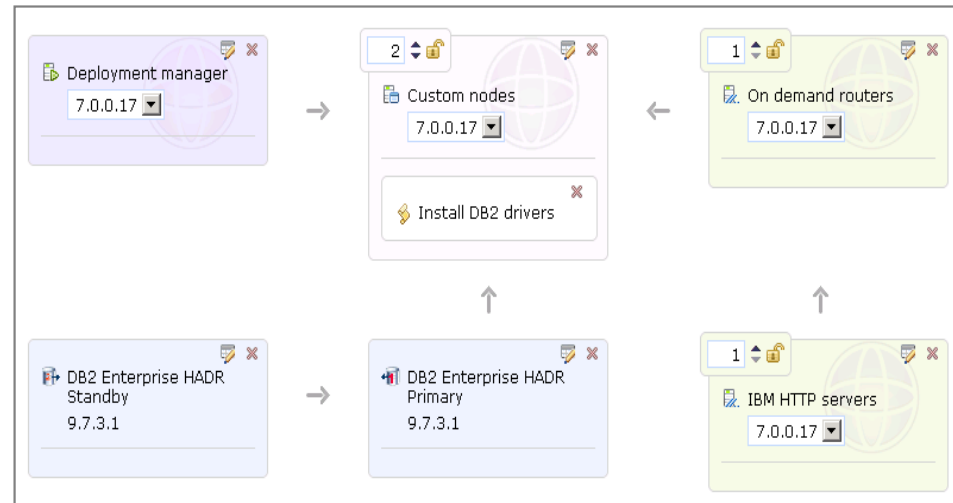
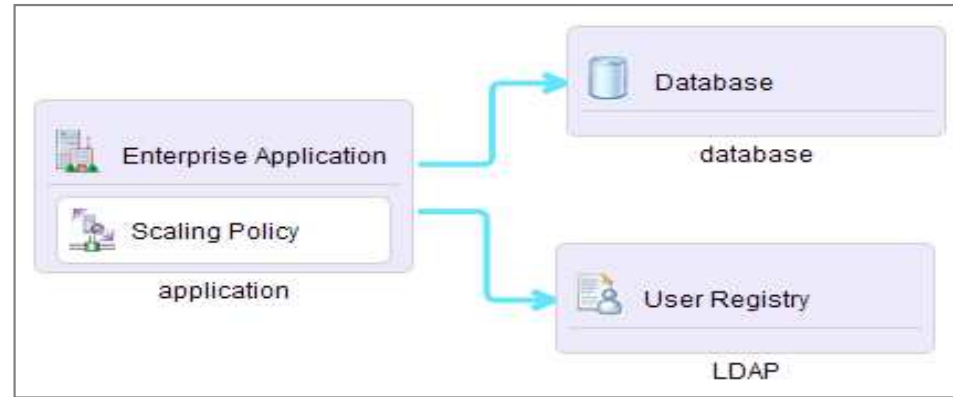
## What is a Pattern?

- The pre-defined architecture of an application
- For each component of the application (i.e. database, web server, etc)
  - Pre-installation on an operating system
  - Pre-integration across components
  - Pre-configured & tuned
  - Pre-configured Monitoring
  - Pre-configured Security
  - Lifecycle Management
- In a **deployable form**, resulting in **repeatable deployment** with **full lifecycle management**
- **Delivering** superior results:
  - **Agility:** Faster time-to-value
  - **Efficiency:** Reduced costs and resources
  - **Simplicity:** Simpler skills requirements
  - **Control:** Lower risk and errors

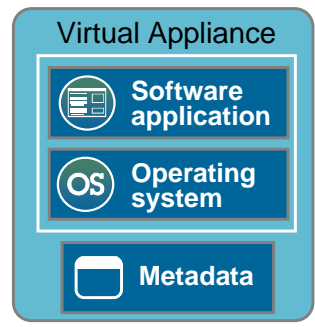


# Deployment Model - Concepts At A Glance

- **Virtual Applications**
  - Application Awareness
  - Highly standardized and automated
  - Integrated lifecycle management
  
- **Virtual Systems**
  - Topology Awareness
  - Ability to create custom patterns
  - Traditional administration model
  
- **Virtual Images**
  - Basic management/runtime services
  - Complete control over contents

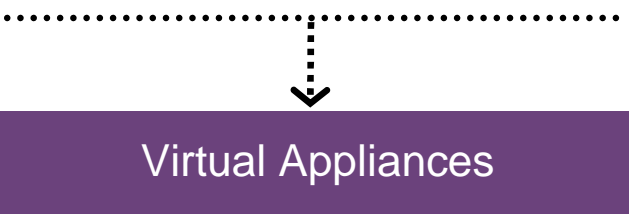


# IBM PureApplication Pattern Types

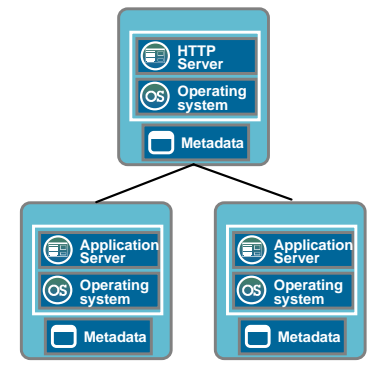


## Virtual Appliances

- Standard software installation and configuration on OS
- Traditional administration and management model
- Infrastructure driven elasticity

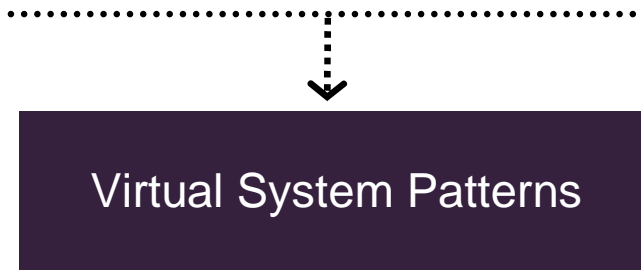


Standard TCO  
**existing** applications



## Virtual System Patterns

- Automated [deployment of middleware topology patterns](#)
- Traditional administration and management model
- Application and infrastructure driven elasticity
- Extend pattern by creating custom image

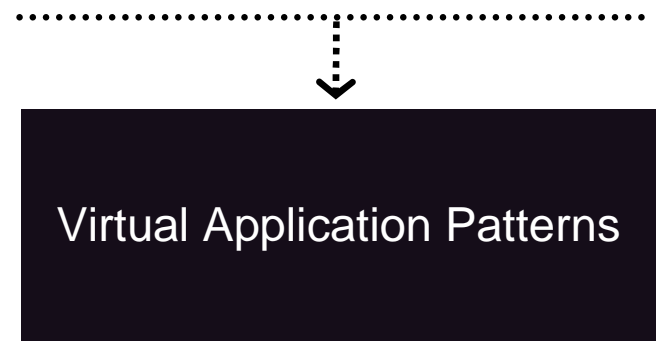


Improved TCO  
**virtualized** applications



## Virtual Application Patterns

- Highly automated [deployments using expert patterns](#)
- Business policy driven elasticity
- Built for the cloud environment
- Leverages elastic workload management services



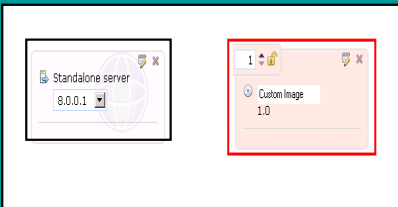
Best TCO  
**cloud** applications

# PureApplication System Deployment Models

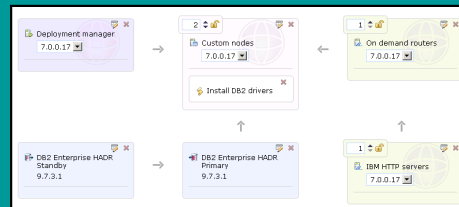
Flexibility

Labor Saving

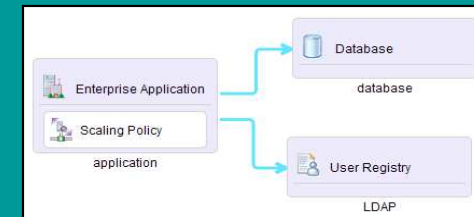
## Custom Images



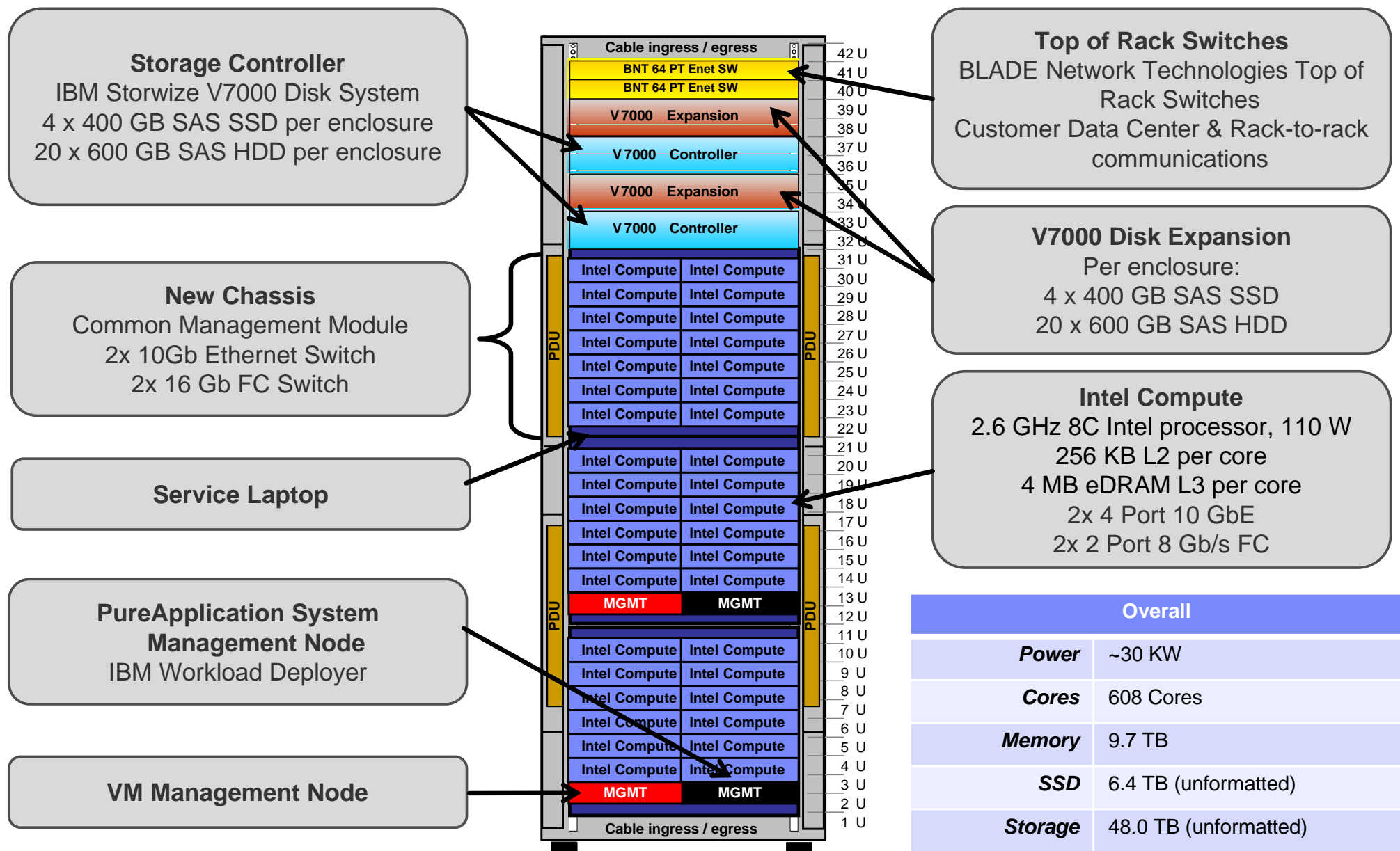
## Virtual Systems



## Virtual Applications



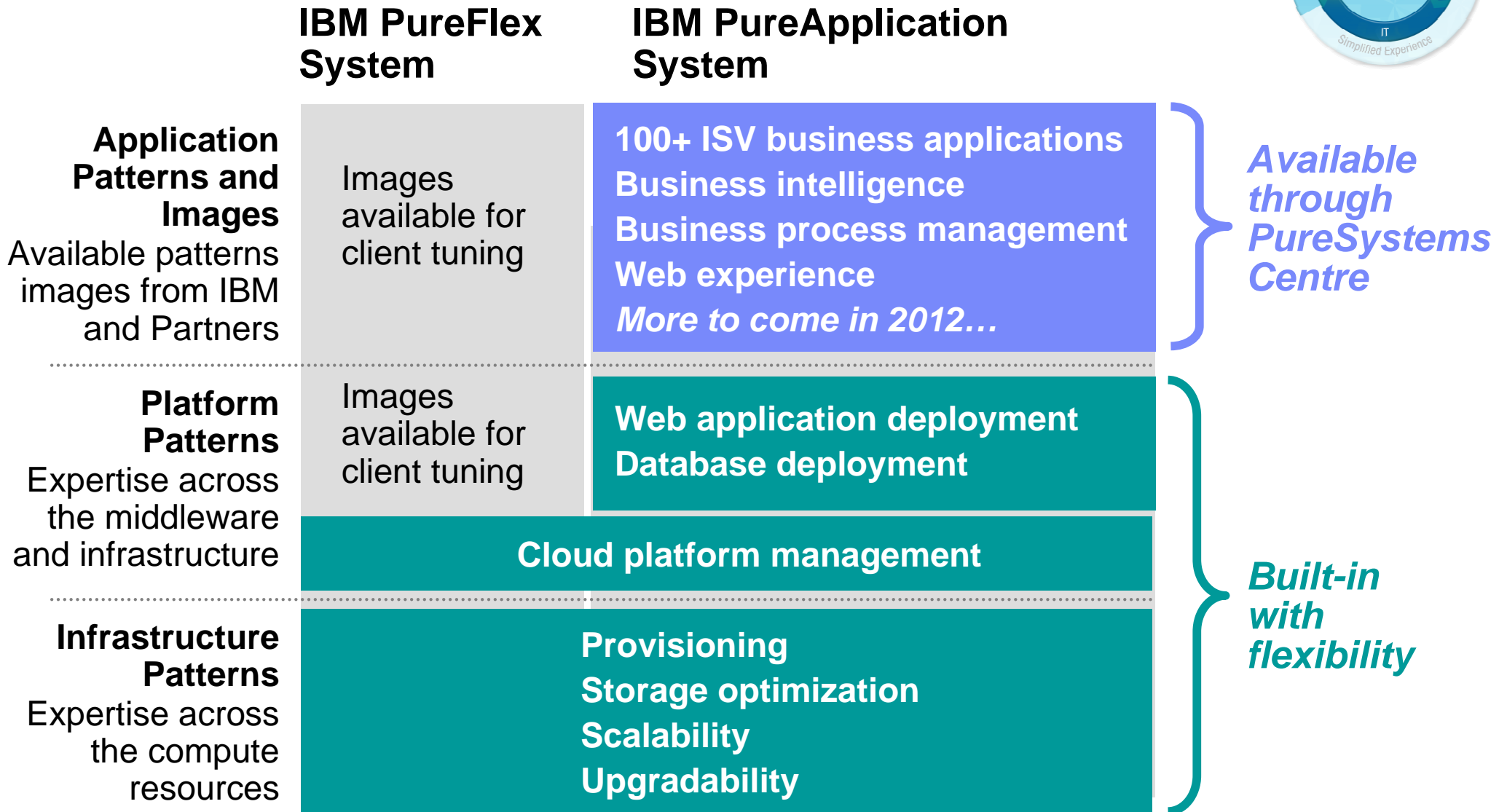
# IBM PureApplication System Full Rack High Performance Model



	PureApplication System	“Integrated” Alternatives	
Time to Value	Ordering	Single part number for entire system	Starting point “foundations” require customization
	Delivery (hardware)	Racked and cabled at factory	Some require on-site racking and cabling
	Delivery (software)	Pre-installed, complete system management tool	Some installed on-site, all require separate infrastructure and cloud management tools
	Installation	Ready to deploy applications within four hours	Typical on-site integration, requires weeks or months
	Upgrading	Single part number, no downtime required	Custom orders, downtime may be required
	Patterns	Deploys IBM, ISV, and custom patterns to improve automation, maintenance, and lifecycle management	Limited or no pattern support
Cost of Ownership	Hardware mgmt	Integrated hardware management and monitoring	Separate hardware management tools
	Cloud mgmt	Integrated cloud management and monitoring	Separate cloud management tools
	Application mgmt	Integrated application management and monitoring	No application management included
	Support	Single support organization for all components, covered by single contract	Separate support organizations or companies based on component
	Patch delivery	Single, bundled system fixpack for all hardware components including integration testing	Separate patches for all hardware components with no integration testing
	Patch installation	Automatically sequenced to require no downtime	Requires manual sequencing for each patch
	Virtualization	Fully virtualized with deep VM awareness	Either basic VM monitoring, or no virtualization at all
	Licensing	Includes hypervisors, operating systems, provisioning, middleware (WAS, DB2), monitoring	Hypervisors, operating systems, provisioning, middleware, monitoring all separately licensed
	License tracking	Automatic license tracking for easier management	No license tracking included
	Dynamic scale	Responds automatically to changes in demand	No dynamic scaling capabilities included
Open standards	Open platform for extensibility using standards-based tools and components	Some introduce risk of vendor “lock-in”	

# IBM PureSystems extensible with “patterns of expertise”

*Including built-in cloud capabilities*



## Pre-Entitled Software Shipped with PureApplication System

- Clients have entitlement to run the following S/W on the full capacity of the System
  
- Virtual System (Hypervisor images)
  - IBM OS Image for Red Hat Systems 2.0.0.1 (includes Red Hat V6.2)
  - IBM WebSphere Application Server HV v7.0.0.23 – includes Intelligent Management Pack
  - IBM WebSphere Application Server HV v8.0.0.3 – includes Intelligent Management Pack
  - IBM WebSphere Application Server HV v8.5 – includes Intelligent Management Pack
  - DB2 V9.7-FP5, V10.1 Enterprise HV
  - Advanced Middleware Configuration HV 1.0 (for application onboarding) – same as Rational Automation Framework 3.0.0.3
  
- Virtual Application Patterns:
  - Application Pattern for Java Pattern v1.0.0.1
  - IBM Web Application Pattern 1.0.0.5 (based on WAS v7)
  - IBM Web Application Pattern 2 .0.0.2 (based on WAS v8)
  - IBM Transactional Database Pattern v1.
  - IBM Data Mart Pattern v1.1.0.3
  
- Shares Services and Tools
  - Foundation Patten 2.0.0.3
  - Image Construction and Composition Tool 1.2

• Included in PureApplication System  
 • No upper limit on usage within the system  
 • Refer to Information Center for updated list



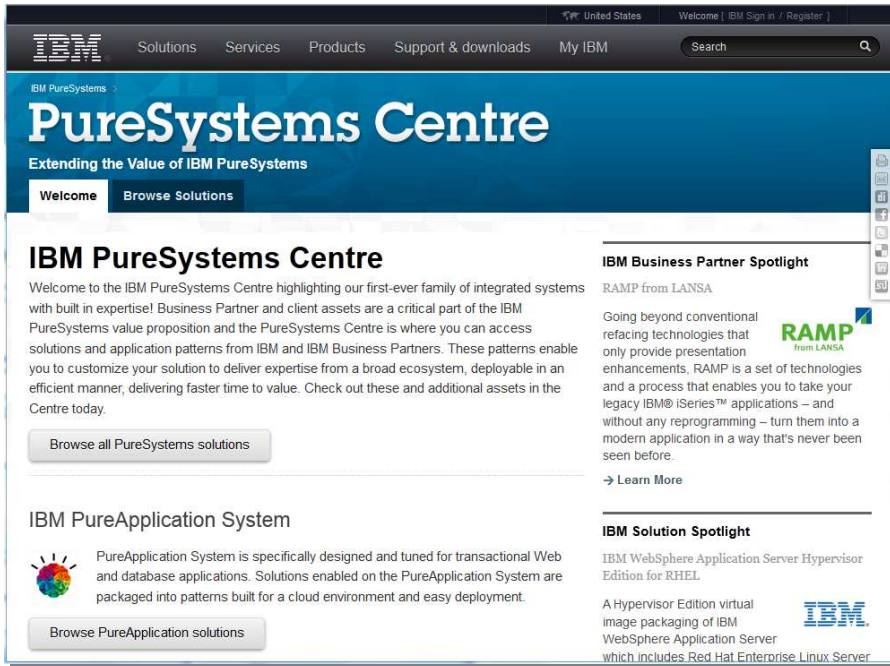
# Software

	GA	<u>Separately Purchased</u>	2H12
<p><b><u>Pre-Entitled</u></b></p> <p><b>Patterns</b></p> <ul style="list-style-type: none"> <li>• Web Application</li> <li>• Transactional Database</li> <li>• DataMart</li> <li>• Java Application</li> </ul>	<p><b>Patterns</b></p> <ul style="list-style-type: none"> <li>• Business Process Management Pattern</li> <li>• Portal Pattern</li> <li>• Web Content Management Pattern</li> <li>• Messaging Extension for Web App Pattern</li> <li>• SLA Management for SOA Governance Pattern</li> </ul>		
<p><b>Images</b></p> <ul style="list-style-type: none"> <li>• WAS 7</li> <li>• WAS 8</li> <li>• WAS 8.5</li> <li>• DB2 9.7</li> <li>• DB2 10</li> <li>• RAFW 3.0.0.3</li> </ul>	<p><b>Images</b></p> <ul style="list-style-type: none"> <li>• BPM Std and Advanced Editions</li> <li>• Informix</li> <li>• Message Broker 8.0</li> <li>• MQ 7.0.1</li> <li>• WebSphere Portal 7.0</li> <li>• Web Content Management 7.0</li> </ul>		
			<ul style="list-style-type: none"> <li>• Business Intelligence Pattern</li> <li>• Decision Management Pattern</li> <li>• IBM Connections Pattern</li> <li>• Integration Pattern (C&amp;I)</li> <li>• InfoSphere MDM Pattern</li> <li>• Mobile Pattern</li> <li>• InfoSphere Infoserver Pattern*</li> <li>• WebSphere Commerce Pattern*</li> <li>• Predictive Enterprise Pattern*</li> <li>• CastIron Pattern*</li> <li>• Maximo Pattern*</li> </ul>
			<ul style="list-style-type: none"> <li>• InfoSphere Information Server</li> <li>• IBM Connections</li> <li>• WODM</li> <li>• InfoSphere MDM*</li> <li>• WTX w/Launcher*</li> <li>• WebSphere Commerce*</li> <li>• CastIron*</li> </ul>

# Extensibility From The Broadest Ecosystem Is Made Easy

## New IBM PureSystems Centre:

- Gain access to a broad community of IBM and certified partner expertise
- Download optimized, deployable application patterns from 100+ leading ISV partners
- Search by solution area, industry or system
- Download fixes and patches
- Access to developer community



*Thanks*

**IBM®**

