

IBM Connected 2013

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Managing threats in the digital age

Addressing security, risk and compliance





Agenda

Managing threats in the digital age
 Addressing security, risk and compliance
 Taking action





Security has moved from an IT issue to an ongoing business concern



WIKILEAKS

Unauthorized release of classified records

IMPACT

Close to \$100M for the U.S. Army alone; damaged foreign relations worldwide



STUXNET

Targeted changes to process controllers refining uranium

IMPACT

Degraded ability to safely process and control highly volatile materials



EPSILON

Theft of customer data affected > 100 companies

IMPACT

Up to \$4 billion in costs for initial clean-up and longer term litigation risks





What's the risk?



Hackers obtained personal information on 70 million subscribers.

April 2011: Malicious outsiders stole name, address (city, state, zip), country, email address, birth date, PlayStation Network/Qriocity password and login, and handle/PSN online ID, and possibly credit card numbers from 70 million Sony PlayStation users.



SQL injection is fast becoming one of the biggest and most high profile web security threats.

April 2011: A mass SQL injection attack that initially compromised 28,000 websites shows no sign of slowing down. Known as LizaMoon, this malicious code is after anything stored in a database.



Unprotected test data sent to and used by test/development teams as well as third-party consultants.

February 2009: An FAA server used for application development & testing was breached, exposing the personally identifiable information of 45,000+ employees.



Hundreds of thousands of secret reports regarding US wars in Iraq and Afghanistan published on WikiLeaks.

December 2010: A private in the US military, downloaded top secret military documents and passed them to journalist for publication. This puts US national security at risk as well as the lives of those named in reports.





Organizations face difficult decisions

- - Limited time, lots of regulation, growing costs of compliance
 - Requirements for privacy/security by user role add complexity
 - 73% of security professionals say the volume of database attacks will increase
 - \$7.2M USD is the average cost of a data breach
 - 95% of compromised records originated in database servers
 - 88% of organizations surveyed had at least one data breach
- **Leverage home grown approaches** ... however:
 - Manual approaches lead to higher risk and inefficiency
 - Requirements for privacy/security by user role add complexity
 - New source of threats: outsourcing, web-facing applications, stolen credentials, insiders
- Implement a holistic data protect strategy

Don't focus just on one or two databases but extend your efforts to become enterprisewide — encompassing hundreds and thousands of databases.

-- Why Enterprise Database Security Strategy Has Become Critical, Forrester Research, Inc, July 13, 2011

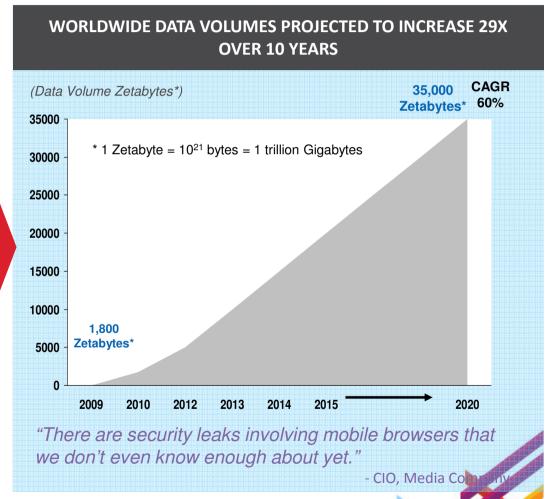






The world is becoming more digitized and interconnected, opening the door to emerging threats and leaks

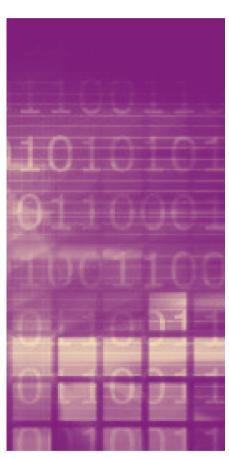




*Source: International Telecommunications Union. "Global Number of Internet Users, total and per 100 Inhabitants, 2000-2010." United Nations. http://www.itu.int/ITU-D/ict/statistics/material/excel/2010/Internet users 00-10 2.xls; Ericsson. "More than 50 billion connected devices – taking connected devices to mass market and profitability." February 14, 2011. https://www.ericsson.com/news/110214 more than 50 billion 244188811 c; IDC "Digital Universe Study," sponsored by EMC. May 2010



Security challenges are increasing in number and scope...



EXTERNAL THREATS

Sharp rise in external attacks from non-traditional sources

- Cyber attack
- Organized crime
- Corporate espionage
- Government-sponsored attacks
- Social engineering

INTERNAL THREATS

Ongoing risk of careless and malicious insider behavior

- Administrative mistakes
- Careless inside behavior
- Internal breaches
- Disgruntled employees actions
- Mix of private / corporate data

COMPLIANCE

Growing need to address a steadily increasing number of mandates

- National regulations
- Industry standards
- Local mandates







...and will continue to have a significant impact on C-level priorities*

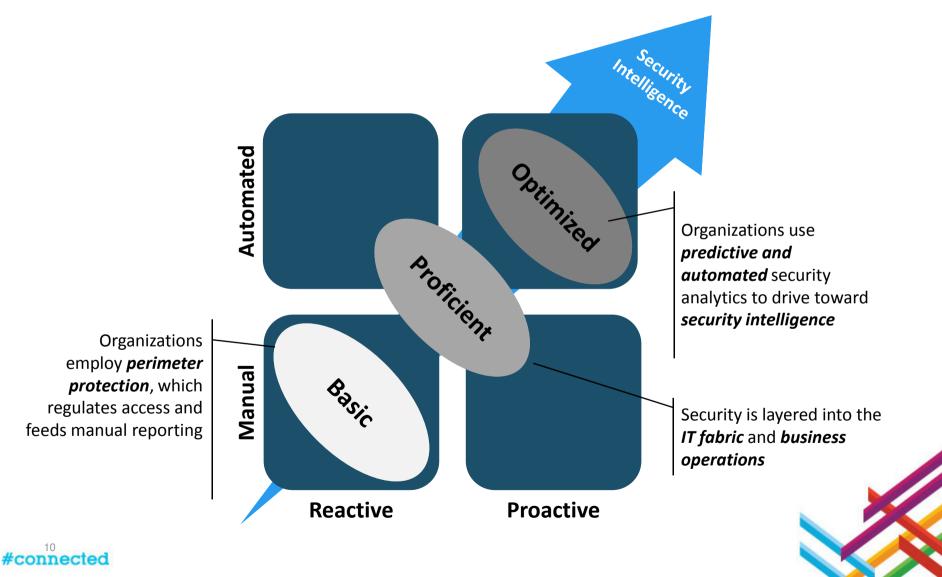
	CEO	CFO/COO	CIO	CHRO	СМО
CxO priority	Maintain competitive differentiation	Comply with regulations	Expand use of mobile devices	Enable global labor flexibility	Enhance the brand
Security risks	Misappropriation of intellectual property Misappropriation of business sensitive data	Failure to address regulatory requirements	Data proliferation Unsecured endpoints and inappropriate access	Release of sensitive data Careless insider behavior	Stolen personal information from customers or employees
Potential impact	Loss of market share and reputation Criminal charges	Audit failure Fines, restitutions and criminal charges	Loss of data confidentiality, integrity and/or availability	Violation of employee privacy	Loss of customer trust Loss of brand reputation

^{*}Source: Discussions with more than 13,000 C-suite executives as part of the IBM C-suite Study Series





Increased threats and compliance requirements require more automated, proactive approaches to security...Guardium





and must take a balanced approach to managing physical, technological and human assets

Security Domains	Today		Tomorrow: Security Intelligence			
People	Manage identities per application		Employ role-based dashboard and privileged user management	pu		
Data	Deploy access control and encryption	Monitor usage and cont		Apply advanced correlation and deep analytics		
Applications	Scan for vulnerabilities	Security Gap	Build securely from day one	ply advanced deep a		
Infrastructure	Block unwanted network access and viruses		Execute real-time advanced threat detection and forensics	Ap		
	Reactive •					



Addressing security issues in the boardroom

GETTING TO SECURITY INTELLIGENCE: A Three Point Plan

GET INFORMED

Take a structured approach to assessing business and IT risks

GET ALIGNED

Implement and enforce security excellence across the extended enterprise

GET SMART

Use analytics to proactively highlight risks and identify, monitor and address threats







Take a structured approach to assessing business and IT risks

RISK MANAGEMENT FRAMEWORK

2010 IBM Global IT Risk Study

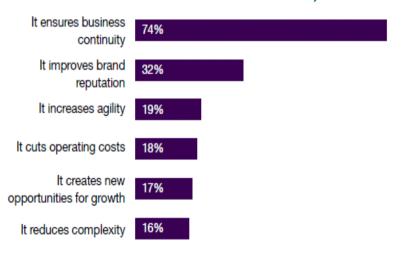


ADDRESSING RISK MANAGEMENT

- Align and integrate IT risk into the business' Enterprise Risk Management framework
- Identify key threats and compliance mandates
- Implement and enforce a risk management process and common controls framework
- Execute incident management processes when crises occurs

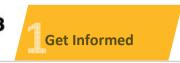
THE BENEFITS OF IMPROVING IT RISK MANAGEMENT

2010 IBM Global IT Risk Study



EMPOWERING THE RISK EXECUTIVE

- Appoint a C-level executive to manage security risk
- Maintain regular interlock with Board of Directors and peers
- Drive the IT risk conversation into the Enterprise Risk Management program





Client example: A large global financial institution revamped its IT governance and business controls to address audit challenges

SITUATION

A large financial institution:

- Received three adverse opinions from its external auditor, citing significant material issues including significant Sarbanes-Oxley (SOX) weaknesses
- Received multiple adverse IT security reports from its internal auditor
- Needed to implement strong controls based on industry best practices to address adverse audit reports and ensure
 the controls were regularly updated and improved

ACTION

Working with the CEO and CIO, IBM:

- Assessed information security governance by reviewing security processes and writing/updating policies, standards, and procedures
- Closed gaps identified by the assessment by establishing four IT governance committees, writing the committee charters, policies and procedures, and chairing the initial meetings until the client was comfortable taking them over
- Applied IBM's deep subject matter expertise and experience in implementing COBIT® to oversee quality control for contractors implementing business and IT controls

RESULT

The financial institution implemented an IT governance program with strong IT and business controls based on COBIT®

- Achieved a clean financial statement audit and SOX opinion from its external auditor
- This allowed the company to register a new common stock offering with the Securities and Exchange Commission (SEC) which increased investor confidence and increased its stock value.
- Institutionalized the IT governance lifecycle program to ensure continuous improvement





Implement and enforce security excellence across the extended enterprise

EXTENDED ENTERPRISE

CUSTOMERS



- Develop and communicate personal information policies
- Rapidly address privacy breaches



- Set clear security and privacy expectations
- Provide education to identify and address risks
- Manage and monitor system and data access



- Set security and privacy expectations
- Provide rapid incident transparency and response
- · Report on, and manage risk as part of normal business activities



- Ensure IT risk aligns with enterprise risk
- Contribute to control framework
- Conduct regular regulatory and company policy reviews



- Manage regulatory risk
- Demonstrate compliance with existing regulations
- Review and modify existing controls based on changing requirements





Client example: A U.S. health insurer becomes compliant with industry directives and governmental regulations

SITUATION

Faced with a multitude of audits each year, the company needed to respond to audits more consistently and reduce the impact on the business

- Establish compliance with new insurance industry regulatory requirements
- Implement an appropriate IT governance program to address these issues, given the central role IT played in the running of the business

ACTION

IBM worked with the Vice President and Information Compliance Officer and Business Unit Leaders to:

- Institute industry-standard IT governance controls that span all of the company's operations and business units
- Establish the standards for business partner Service Level Agreements
- Align business and IT, manage risk and ensure security in addition to compliance based on IT audit recommendations
- Monitor compliance with industry regulations and standards (e.g., HIPAA, NAIC Model Audit Rule)
- Implement IBM Security Access Manager for ebusiness

RESULT

As a result, the organization:

- · Reduced the effort needed for audit response by approximately 50%;
- Created a more effective, uniform response to audits that: supports regulatory compliance; imparts knowledge transfer through a collaborative "coaching" relationship; and implements IT governance company-wide





Use analytics to proactively highlight risks and identify, monitor and address threats

		People		Data	Applications	Infrastructure	
Security		Governance, risk and compliance			Advanced correlation and deep analytics		
Intelligence	Optimized	Role-based analytics Privileged user controls	Data now analytics dev		Secure application development Fraud detection	Advanced network monitoring/forensics Secure systems	
	Proficient	Identity management Strong authentication	Activity monitoring Data loss prevention		Application firewall Source code scanning	Asset management Endpoint / network security management	
	Basic	Passwords and user identities	Encryp Access c		Vulnerability scanning	Perimeter security Anti-virus	
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Client example: A global pharmaceutical company uses analytics to upgrade its security risk capabilities

SITUATION

A client needed a smarter way to address threats while reducing the cost and complexity of a multi-vendor security environment

- A lack of correlation between reported threats and vulnerability data made it difficult to identify truly critical incidents
- Skilled resources were needed to proactively monitor alerts real-time from multiple security devices and take action before a breach occurs

ACTION

Using IBM's Managed Services, IBM Intrusion Prevention and IBM X-Force Research:

- Millions of multi-vendor security events were analyzed across the customer's computing environment
- Sophisticated analytics processed real-time security event data
- Expert remediation guidance was used to rapidly correct issues and reduce vulnerability windows
- Reports allowed the organization to track and trend vulnerability and threat data over time to gain a broader view of their security posture

RESULT

In addition to taking a more proactive approach to threat management, the client has reduced its security management costs by 57%

- Reduced critical security events from 10,000 events per day to 15
- · Consolidated five vendor environments to one





Security is a C-suite responsibility

CEO	CFO	coo	CIO	CHRO	СМО
Prevent security risks from impacting shareholder value and trust	Know the financial implications of adverse security events	Evaluate impact of IT systems disruptions on ongoing operations	Understand the fallout effects of information security lapses across the business	Determine risks associated with unwarranted release of employee data	Address brand issues associated with security breaches

Prioritize the security risk management by business impact, instead of trying to protect against every conceivable threat





Where do you stand today?

People	 To what extent have you rolled out an identity program? How do you know what authorized users are doing? What is your plan to automate identity and role-based management? 	1.	What is your plan to assess your security risks?
Data	 In what ways have you classified and encrypted sensitive data? How do you know if sensitive data leaves your network? How do you monitor (privileged) access to data? 	 3. 	How do you detect threats and report compliance across domains? Do you have a log
Applications	 How is security built into your application development process from day one? How do you regularly test your website for vulnerabilities? What is your approach to test legacy applications for potential exposures? 	4.	retention and audit capability? Which processes do you use to handle incident response and disaster
Infrastructure	 How do you promptly patch connected devices? In what ways do you monitor in- and out-bound network traffic? How are you building security into new initiatives (such as cloud, mobile and the like)? 	5.	recovery? How do you involve key internal and external stakeholders in security matters?

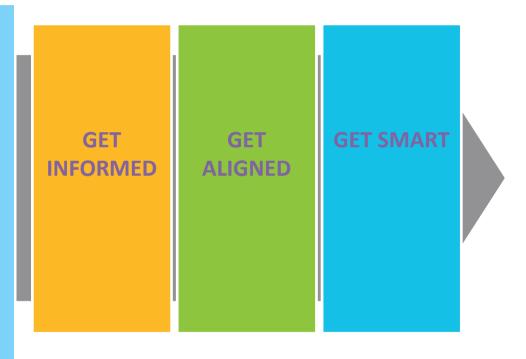


IBM's unique security expertise and approach...

UNIQUE EXPERTISE

- 21 billion events monitored per day
- 4,000+ managed services customers
- 10 security development labs
- 9 security operations centers
- 6,000+ technical experts
- 20+ leadership recognitions
- 2010 Security Company of the Year

SECURITY APPROACH

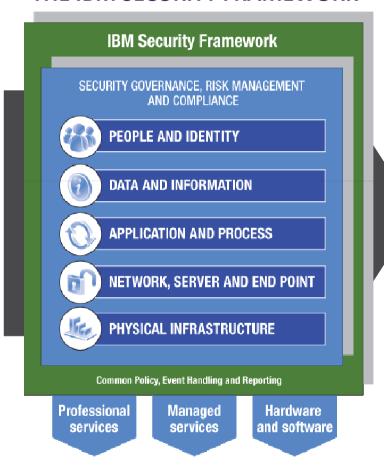






...is combined with IBM's depth of capabilities

THE IBM SECURITY FRAMEWORK



DEPTH OF CAPABILITY

SECURITY CONTROLS

- Governance
- Risk assessments
- Business and IT processes
- · Security architecture
- Privacy assessments
- Patch management
- Application security
- Data security/integrity
- Data leakage/loss prevention
- Endpoint security
- Network security
- · Identity and access management
- Incident management
- · Resiliency management
- Digital video surveillance

SECURITY INTELLIGENCE

- Advanced persistent threat analysis
- Continuous monitoring
- Vulnerability assessments
- Third-party ethical hacking
- Advanced security analytics
- Managed security services
- Security event management
- X-Force Intelligence



