

Driving Transformation for Greater Value

# Enabling High Performance & Developing a Collaboration & Trust Culture

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### 2013: A nexus of global talent challenges

### Workforce Challenges

- #1-Skills
- # 2 Younger Workforce
- #3 Global Talent Imbalance



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### Social Business is not simply about technology

Social Business is about;

- \* your people
- \* how they interact
- \* & how they develop
- \* to better meet your business objectives

It is about *'humanising'* business processes within the unique culture of your organisation





IBM LeadershipConnect Driving Transformation for Greater Value

What we want

## "Enabling High Performance & Developing a Collaboration & Trust Culture"

# But how?



One such initiative has revolved around Social Learning

 "Social learning means *learning from* other people. As we're no longer sitting side by side in one location, it's brought about by technology."

## INFORMAL No Classes,

- Lifetime Learning
- Observation & discovery
- Conscious or subconscious
- Intentional or unintentional
- Self-directed
- Ask a peer, mentor, or expert
- Impromptu conversations
- Trial and Error
- Read an article

# Workplace learning: It's formal, informal, and social

- FORMAL
- Classes / courses
- Curriculums
- Assessments
- Training programs
- Seeded discussions
- Conscious / Intentional
- Graded
- Directed
- Top Down
- Just in Case

### SOCIAL crosses the chasm between formal & informal

Kerry Mcguire

20

Sr.

P

My status in topic

Contributors (1)

create

Get involved! > change

Jenny M. Chow

w3 Home BluePages H

search

share this topic I am learning this

view access settings

view change history

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## **Example: IBM's Progression**

IDC \*

		<b>Passitalong</b> share your expertise						
Get started with IBM Con	nections on w3. Learn how.							
IBM Connections Home Profile	es → Communities → Apps →	HOME TEAM KNOWLEDGE PATH TOPIC PEOPLE Q						
Files		Topics matching tag 'BTOU' > Module 4: Strategy Review	2					
Upload a File New Folder		Module 4: Strategy Review	-					
Pinned Files My Files Shared With Me Shared By Me	Social & Informal Learning Briefing - CLC.ppt Public   Ian David Bird created on May 4, 2010   1/2 people Tags: informal-learning, social-networking, strategy Share Add to Folders Stop Following Add Comment State 1LX	Duration (HH:MM): N/A ************************************	My s					
Public Files Trash  Plinned Folders Add frequently-used folders here by clicking the pin icon S <sup>2</sup> .  My Folders Folders Shared With Me	Description: No description for this file         Size: 4.52 MB         Download this file         Comments (1)       About this File         Folders       Sharing         Versions (1)         Sort by:       Date ^	<b>Topic Overview</b> The Strategy Review Meeting should be led by the CSE, supported by the lead solution Architect. This meeting should be conducted after both the Commercial Strategy Workshop and the Solution Strategy Workshop are complete to brief leadership stakeholders on the approach to selling and solutioning the deal. This review provides an avenue for early discussion of the direction the team is taking and provides an opportunity to discuss alternatives before detailed solution design						
Public Folders PRACTITI	Montressa L. Washington commented on June 14, 2010 (version 1) Ian, I am doing a 30 min presentation on Thurs. June 17 to American Airlines, your present Add a comment	Informal Learning Exchange         ILX Home       Explore       Share       Q&A         Welcome to the ILX						
PRACTITI	Index and the second	The ILX is an enterprise-wide Informal Learning Channel that provides the guidance and for IBMers to create, share, and collaborate relevant and reliable informal learning conternation with the short video to learn more about the ILX.          Watch this short video to learn more about the ILX.         Explore the ILX for great content that is created everyday by people in IBM.         enter search term						



### **Our Challenge with Learning**

### >30,000 learning activities via Formal learning programs



- We learn from many sources internal, external, on the job, people
- Much of what we learn sits outside 'formal learning'
- We learn "informally" from each other, the content we create and consume
- "Other" content can be found in many different places

### Problem: We did't harness "Informal" or support people as they "Create"



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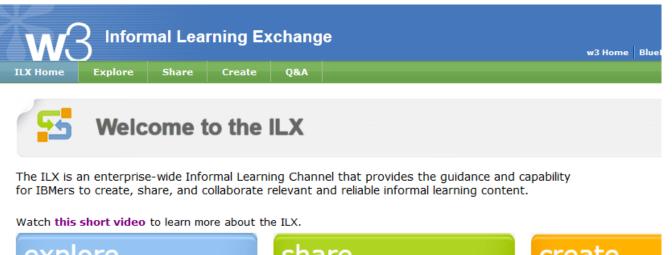
### **Informal Learning Exchange**

### http://learning.atlanta.ibm.com/i dir/ilxdashboard.nsf/Pages/Home

Connects users & content

Enables creation & consumption

Integrated into work







**Informal Learning Exchange** 

• Develop & build the guidance on how to

Review information on how to create content that delivers the most impact.

 Enable IBMers to create & find



the informal content they

create

 Enable others to have shared at



and consume what others the point of need!

## Keep it simple, make it visual and social

share it



create it



### https://w3-03.sso.ibm.com/services/practitionerportal

Enables content & network connections

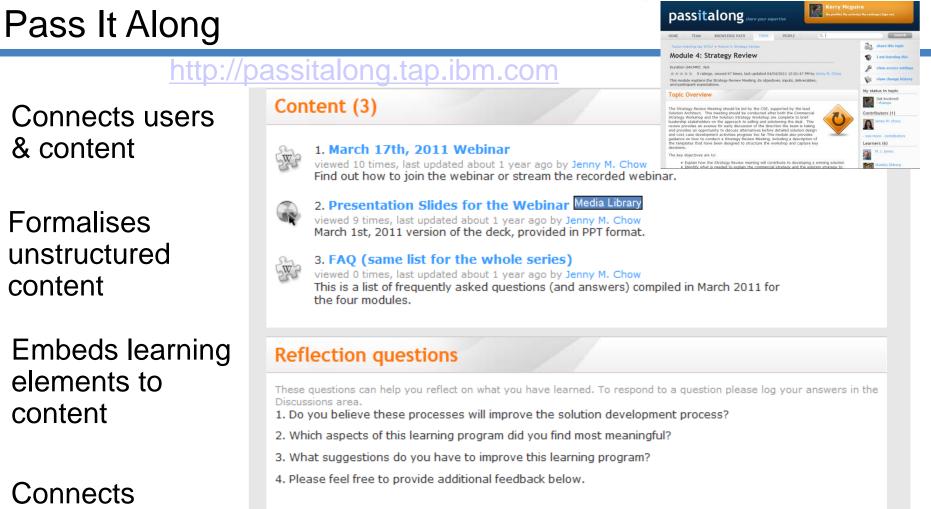
# Formalised content

PR	ACT	ITIONER	brought to you				Translate th English
Find	Learn	Collaborate	Contribute	My place	Asset Hub	Tell a friend	24
My IBI	M network	Communities	My channels				

'My IBM network' provides you with a graphical view of your IBM professional network as defined in 2 IBM network tools, and enables you to stay in touch with the sharing and find useful across multiple GBS content sources. Use it to tune into what your direct network is saying, view the latest content being shared your direct and see the knowledge sharing and learning content that is most collectively popular across your IBM network.

People in your network – ?	Buzz in your network – ?
Network for: McGuire, Kerry (K.)	Share your status with your network:
10 colleagues are 1 degree from you. 1588 colleagues are 2 degrees from you.	Post status
24184 colleagues are 2 degrees from you. 24184 colleagues are 3 degrees from you.	
	Network buzz for networks:
Your 1st degree network diagram [Show list]	Lotus Connections & SmallBlue 👻
Networks: Lotus Connections & SmallBlue V GO	Sources:
Sort by: Division   Country   Social proximity	🕼 Profiles 🖉 🛍 Blogs 😡 GO
Legend	
	No entries have been published by the people in your network.
	······································
	Portlet social rating information
	Recently shared content in your network – ?

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### Discussions (0)

(groups) content

into topics

add post

recent | popular | people in my teams | completion feedback

There are no discussions.



"Evolve" to a Single Point of Entry to a universal Social tool set

IBM LeadershipConnect

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Make it 'natural'

Make learning a part of everyday activities

Build a culture of trust that supports teams & collaboration



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### **Integrated Capabilities of IBM Connections**



Home

See what's happening across your social network



**Profiles** Find the people you need



### Communities

Work with people who share common roles and expertise, media gallery and ideation



### Files

Post, share, and discover documents, presentations, images, and more



### Wikis

Create web content together



### Activities

Organise your work and tap your professional network



### Forums

Exchange ideas with, and benefit from the expertise of others



### **Social Analytics**

Discover who and what you don't know via recommendations and metrics



### **Micro-blogging**

Reach out for help or share news with your social network



### **Bookmarks**

Save, share, and discover bookmarks

### Blogs



Present your own ideas, and learn from others

### Mobile

Access Connections anywhere, anytime with mobile & tablet access





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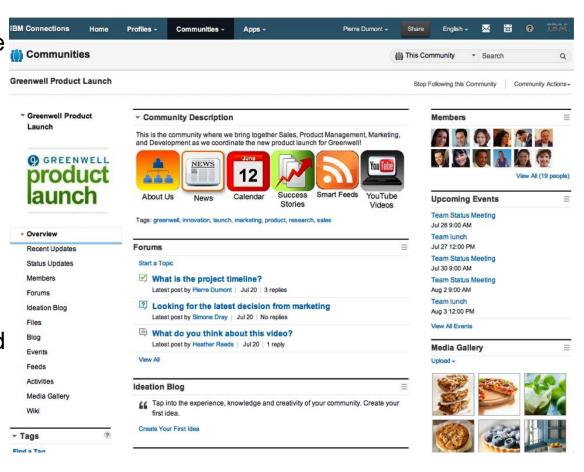
**Typical Social Business Implementation Model** 

Enterprise Social Software Is A Catch-all Term That Encompasses a Whole Suite Of Features



# Communities

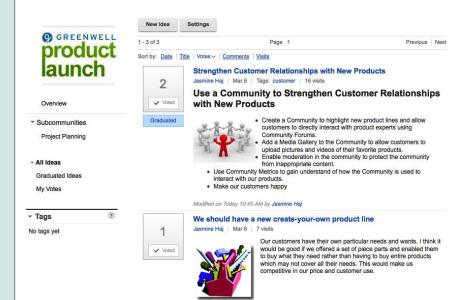
- Help people who share common interests to exchange and share information and ideas
- Create public, private and moderated communities
- Share files, watch videos in the media gallery, vote on ideas, plan projects, share using blogs, wikis, forums, and more in a community
- Calendar provides a central place to plan and coordinate team events





# Ideation

- Gather structured feedback through Ideation Blogs from people
- Generation and filtering of the best ideas
- Post ideas and gather feedback in a more efficient and structured way
- Allow voting and comments from to bring popular ideas to surface
- Facilitate moving the best ideas to development of the idea via use of Activities





# Community Metrics

- Reports / dashboard to monitor adoption and community vitality
- Comprehensive set of metrics of all
   Connections services and page views
- Targeted Users
  - Business Owner / IT Owner
  - Community Owner
- Supports extensibility
- Flexible drill down and data slicing
- Create custom reports or modify existing ones

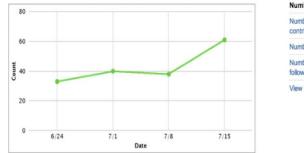
#### Participation

Leaders need to know how many people contribute and consume content in the community. Participation metrics answer questions like, "How many wiki pages were created in the past year?"

View table

#### Number of visits

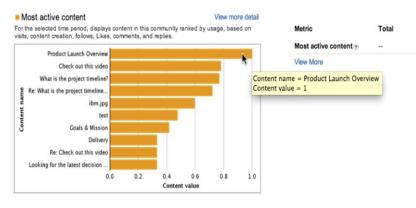
For each segment (day, week, month, or year) of the selected time period, displays the number of visits to this community, including anonymous users and repeat visitors.



Metric	Total	Max
Number of visits ?	172	
Number of unique contributors (2)		6
Number of new updates 🐑	71	
Number of unique people following the community @		0

#### - Content

Leaders need to know about the content that is shared in the community and the type of value it brings to members. Content metrics answer questions like "Which content do members value most?"







Yao Pang Alex Song Settings Help Log Out

# Moderation

Lotus Connection:

Public Comm

Content Appro → Blogs Entries

Comments

Forums
 Flagged Conte

Blogs
 Files
 Forums

Home Profiles ▼ Communities ▼ Apps ▼

- Higher quality community participation through moderation
- Get the benefits of community participation, while also having the confidence of being able to moderate and govern activity and content in your customer communities

nunities My Comm	unities	_	📰 This Community 🔹	Search
mo			Follow this Commu	Community Actions
oval	You are in: Alex's Demo > Content Approval - Blog Entries Content Approval - Blog Entries View and manage entries for all blogs.			Create Subcommunity Edit Community Moderate Community Customize
s	Register         Rejected           Approve         Reject         Delete           1-10 of 10         10         Delete	Page 1		Mail Community Leave Community Delete Community
ent	Entry Name Submitted Blog Post	Updated ~ July 23	Submitted By Samantha Daryn	
	Submitted Blog Post	July 22 June 29	Christina Milan Jim Lendler	
	Submitted Blog Post	June 28	Jim Lendler	
	Submitted Blog Post Submitted Blog Post	June 28 June 28	Dan Misawa Kristin MacGyver	
	Submitted Blog Post Submitted Blog Post	June 24 June 21	Samantha Daryn Samantha Daryn	
	Submitted Blog Post Submitted Blog Post	June 21 June 21	Pierre Dumont Dan Misawa	
	Show: 10   25   50 items per page			Previous   Next

Home Demo Help IBM Lotus Support Forums How to Bookmark Server Metrics About IBM Lotus Connections on Ibm.com Submit Feedback

- Protect the community
   from inappropriate content
- Community members and owners can participate in the moderation process

# IBM Manager Community Value Survey Enabling IBM Leaders' Development





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Article Discussion History		Edit	Tag this article ?
Table of Contents			Add taos + ex: ajax, big_blue
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		Join the community	✓ Other people's tags
>>> IBM Manager Commun Improve and improvise with managers from arou		If you are a people manager, you are, by definition, a member of the IBM Manager Community. Because this community is an opt-in social network, you can choose to accept invitations to the community's activities.	carreer_plan communities community ibm_manager manager_comm
Overview		People Managersclick here to join the IBM Manager Community.	manager_comm
their leadership effectiveness, regardless of their ge	twork forum that enables people managers at all levels enhance eography. The community accelerates the growth of managers ion, and mentoring. Members of this community connect through nections, and meet face-to-face whenever possible.	If you are an HR Partner or a Learning Partner, please drop a note to <u>khalid.raza@in.ibm.com</u> for membership.      Related links     IBM Manager Communitywhere     managers trade best practices and lessons learned through forum topics and blog	Search bluepedia Search titles only Search author
This self-sustaining community is designed to help people manager	rs be more competent and less alone in their leadership. As a	feeds.	GO
<ul> <li>part of the community, you will be able to:</li> <li>Access all information related to IBM managersall the tools</li> <li>Engage in discussions and dialogsshare your thoughts and</li> <li>Showcase yourself; get to know your peersknow who's wh</li> <li>Get invites to exclusive community events and sessions, suc</li> <li>Participate in community watercooler callsinformal calls an practices, and network.</li> <li>Identify opportunities that can enhance your career growth we invest in the manager pipeline by developing the next wave</li> </ul>	learn from others. o and show who's you! h as the IBM Manager Community Practical Tip Series. hongst managers to provide and seek help, share and learn best within IBM.	<ul> <li>Virtual World spaceswhere managers build their skills and knowledge.</li> <li>Participate in a Managers Collaborating in a Virtual World session and collect your merit badge.</li> <li>LEADing@IBMwhere managers and leaders access leadership resources, including links to face-to-face and virtual learning opportunities.</li> <li>Manager Portalwhere managers go for self-service help with transactional</li> </ul>	Create a new article Anyone can contribute to Bluepedia. Learn how to <u>author great articles</u> , then go ahead and enter your new title below and click <b>Go</b> to begin
Emerging success factors	Needs addressed	aspects of their work.	writing!
Success factors for this community include: • Reduced learning time as a result of peer-to-peer learning • Reduced cost in catering to varied learning needs • Increased comfort, resulting from collaboratively dealing with ambiguity • Enhanced productivity due to collaborative leadership	The community provides learning opportunities that help managers become better leaders. So far, members have expressed a desire for empowerment around: • Understanding HR policies and procedures • Aligning strategy and execution • Handling crucial conversations • Recognizing business challenges and opportunities • Providing constructive coaching and feedback		Browse article tags ?

asset\_reuse business\_uni...



### Members are leveraging social learning through the community

- 1. Networking with peers: 78% respondents access peer managers for networking and learning.
- 1. Information and best practices how others deal with issues: 58% respondent access peer managers for problem-solving.
- **1. Experiential learning of other leaders:** 76% respondents collaborate with other IBMers who think in same fashion.
- 1. Watercooler sessions: 63% respondents informally connect with other managers through watercooler sessions.
- 1. 74% respondents obtain relevant **people management information** in the community, and a chance to collaborate on it.



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### Some positive words from members..



### Gunter Luyten

gunterluyten@be.ibm.com 32-2-263-6481 M: 32-496-551-123 Brussels, BE Global Technology Services Manager, Global Security Operations - IBM Security Services



### Andrea Freile

freile@ar.ibm.com 541-1-4005-4318 M: 549-11-5799-2254 Buenos Aires, B, AR Integrated Technology Delivery, Service Management Service Management Account Management Senior Manager Assistant: Ibel Lourdes Saafigueroa

I like the informational sessions for Managers, giving concrete advice on specific topics around people management and how we can be better managers.



### Tom Bock

tombock@us.ibm.com

M: 🔛 🔻 1-203-470-4432 🔇

Southbury, CT, US Global Technology Services BCRS Delivery Manager Assistant: Susan Kort



### Josh Sampays

josh sampays@uk.ibm.com

44-1962-815879 Hursley, GB IBM Software Group, Application and Integration Middleware Software Manager - User Technologies

Learning how other managers are dealing with issues is valuable. It sometimes generates ideas I have not thought about.

Really value the watercooler sessions. I ran manager surgeries in Hursley. Now I recommend the watercooler sessions.

I receive useful information, and it is also great to see the

same issues are faced by managers across the world, and



### Zandra Hall

zhall@us.ibm.com

1-404-487-2934 Atlanta, GA, US IBM CHQ, Human Resources Global EO & Compliance Leader Assistant: Aquilah Moore

The value I gain is the ability to share experiences and learn from them. For example, there was a manager from an acquisition that was having a problem and since I also came from an acquisition I was able to share some of my previous learnings so that hopefully things would be easier for her. Concurrently, there were experienced IBMers on the call whose experiences I learned from as well about performance management and how best to engage in performance and development discussions to drive productivity.

And many more...



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## And things we need to address



### Werner Lindemann

werner.lindemann@za.ibm.com 27-11-302-9852 M: 27-83-409-2062 Johannesburg, ZA Global Technology Services Vice President: Global Technology Solutions (GTS), Sub-Saharan Africa Assistant: Robyn-Lee O'Connor

saenz@us.ibm.com

1-818-539-3950 S

M: 1-562-682-5802 🕓

El Segundo, CA, US Global Technology Services Vice President Assistant: Estelle Hayashi

None ... it's irrelevant to me

somehow we need to mentor our management team...they need to lead with courage...you don't get that from a webwhatever



### Robert Murphy more info

robmurph@us.ibm.com

I-720-396-8803 M: 1-202-425-5069
Washington, DC, US Global Technology Services
Manager / Executive Consultant - Governance & Relationship Optimization
Assistant: Dianne Council

### Wes Nagata

wnagata@us.ibm.com 1-206-587-2982 Seattle, WA, US Integrated Technology Delivery, Server Systems Operations Manager - Account Architecture Integration Services

Not much. There is too little time and too much info floating around. The HR community isn't supporting first line managers adequately. I can't spend enough time with my people because of the workload issues. Value has been limited. Difficult to keep up with email and communities are no different. All of the electronic media seems to be competing for attention. Finding what I need however, remains to the majority of how my time is spent.

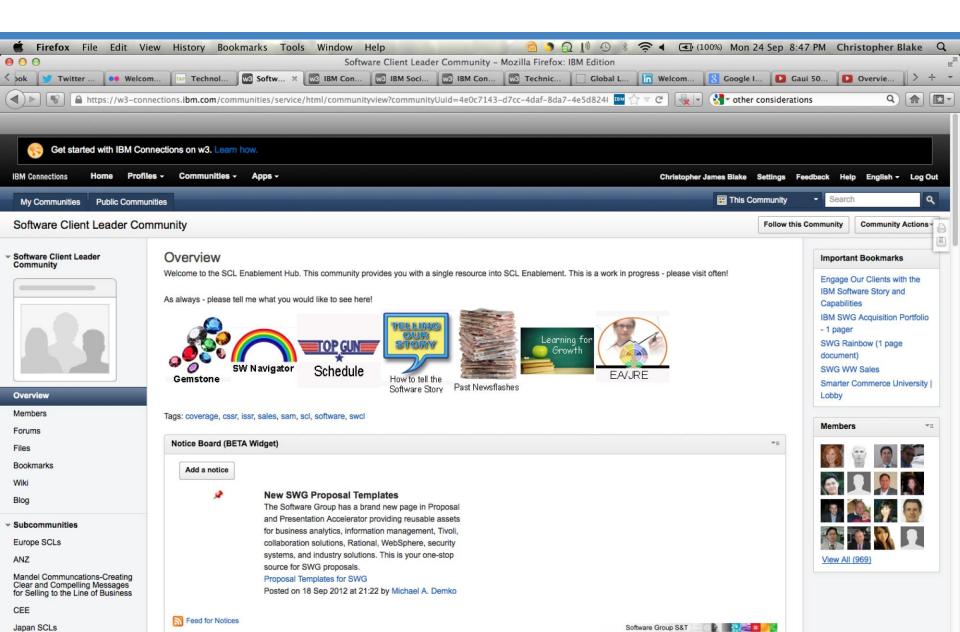


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Get started with IBM Connections Home Profile	nections on w3. Learn how. s - Communities - Apps - Christopher James Blake Settings	Feedback Help English → Log Out
My Communities Public Commun	itles	- Search
Мас	Follow th	is Community Actions
→ Mac	Overview	Important Bookmarks
Mac@	Welcome to the Mac community at IBM. Many IBMers have switched to the Mac, and it's easier than ever to use a Mac at IBM. Anyone with an interest in the Mac is welcome to join the community. Visit Mac@IBM for answers to frequently asked questions, Mac software downloads, and more. If you still have questions, please post them to the Mac forum. <i>Please do not mail the community.</i> Post a message to the Mac forum instead. Tags: apple, ipad, iphone, ipod, mac, mac@ibm, macintosh, os, osx, x	Apple OS X Security Alerts Apple OS X Security settings Apple Store discounts for IBM employees Mac FAQ Mac@IBM Mac@IBM in Japan
Overview	Bookmarks     *=       Add a Bookmark	VPN Access to IBM
Members	Change your AT&T VPN password	Members *=
Bookmarks	Updated by ROBERT B. SEIFERT   Sep 14   Tags: at&t change password vpn	
Forums Feeds	Problem with printing PDFs from Safari Updated by David A. Byrd   Aug 16   Tags: pdf printing safari	
Files	CheatSheet	
Blog	Updated by Ken Krause   Aug 15   Tags: mac shortcuts	
Wiki	Updated by Ken Krause   Aug 15   Tags: mac shortcuts	🙇 🚳 🗩 🗑
<ul> <li>Bluegroup association "mac"</li> </ul>	how to remove 'Top Sites' in Safari     Updated by Nicholas D. Sanabria   Jul 28   Tags: how-to mac osx performance safari tune-up	<u>View All (9091)</u>
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Get started with IBM Cor	nections on w3. Learn ho	м.	_	_		
IBM Connections Home Profile	es - Communities -	Apps -	Christopher James Blake Settings	Feedback Help	English +	Log Out
My Forums Public Forums			This Forum	Search		٩
Social and Informal Learnin	g Community of Exp	erts			Community	Actions
Enterprise Business B	114 replies Last Post - D Gail M. Hock 70 Posts	Post your paragraph about your experience here to be counter earn the new Connections 2.5 Merit Badge! Jul 2 2009   Tags: none We know that it's hard to build collaboration into new learning designs if you aren't familiar with the latest of a Connections 2.5 Merit Badge that is designed to help you learn the various services in Connections. Of email footer and other places. As you go through the exercises (self-paced), consider how you might use the technology - for working, bu	collaboration technologies. Because of tha Once you've earned it you can include it pro ut more importantly as something useful in:	It Howard, Laurie & oudly in your Beehing	l have crea ve profile, ye	ated Your
Events (BETA Widget) Forums Blog Activities Bookmarks		<ul> <li>complete them we'd ask that you come back to this discussion topic and post a comment/reply and answere the second seco</li></ul>	gns?	the badge!! We wa	ant to use y	your
Files Wiki Feeds		experiences as an agenda item on our first Community call which we'll schedule later this month of Have fun, and if you have any feedback please post those comments as well. Join this community to reply	or early August.			
<ul> <li>▼ Topic Tags</li> <li>⑦</li> <li>No tags yet</li> </ul>	Ralph Van Crombrugge 2 Posts	Re: Be among the first 20 community members to earn the new Connections 2.5 Merit Badge! Jul 3 2009 in response to Gail M. Hock Well thought ! I can imagine a lot of work has been required in doing this.				

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View as cloud

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## **Between Communities**

Partice Communitie       © Communities       © Communities       © Communities            • Beg         • Communities           • Comm		For the latest news about IBM Connections on w3, please visit this wiki.	
Normality Public Community   Partial   Pag   Pag   Pag   Page    Page    Page    Page	Lotus. Connections Home	rofiles Communities Blogs Bookmarks Activities Files Wikis English	▼   Help   w3 Home   Feedback   Support Forum   Log In
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him bon.com industry information innovation insurance integration it learning lotus management marketing mobile notes oracle performance portal process project rational smal-group sales sap security service services sing storage strategy support swg system systems team technical technology test tivol tools	v Tags ②	BAO Community Germany         1,258 members   Updated by Bettina Dietrich   Today 2:10 PM   Tags: analytics, analytics_solution_center, asc, bao, berlin, business, business_analytics, play, solution         Business Analytics & Optimization (BAO) deckt die gesamte Wertschöpfungskette eines strategischen Informationsmanagements ab. die relvanten Informationen zu extrahieren und für die ze         Center for Advanced Learning - AP & Moderated         25 members   Updated by Ruhi N. Grewal   Today 2:10 PM   Tags: cal, elearning, india, training         Lotus Connections - iWidget/Gadget Developers         115 members   Updated by S. Laval   Today 2:10 PM   Tags: communities, connections, development, extensibility, integration, iwidget, iwidgets, lc,         The purpose of this community is to share and discuss ideas and problems for widget development for Lotus Connections within IBM. Community function when you post a new forum topic to reach out         Image: Industry Virtual Team         37 members   Updated by Kamila Borecka   Today 2:10 PM         Opictives of the Industry Virtual Community is to share Industry related education	1       Image: Second sec
transformation web Mit Community Blog und Bookmarks über Collaboration Themen top informiert bleiben Automatische Updates mit den Community Feeds		Image: State of the state	6       GBS Canada       62         7       Gadget Developers       61         8       Advanced Learning       59
websphere GBS Canada Technical Leaders' Class & Moderated	transformation web		

140 members | Updated by Leo Marland | Today 2:08 PM | Tags:



### **Between Communities**

### Components

Community badges



### Mini-Dashboard

New<br/>MembersNew<br/>ItemsScoreRank152412365

37 members Objectives	<ul> <li>Virtual Team</li> <li>Updated by Kamila Borecka   Today 2:10 PM</li> <li>s of the Industry Virtual Community is to share Industry related education ands &amp; Geos. Community</li> </ul>		New Members 15	New Items 24	Score	Rank
Ramia Borocka 11 Posts	PARTICIT EBL Masterciaes 28-27 October La Gaude, France       Image: Consection of the service of the	5 3 1 2 1 2 1 2 2 1 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2	3 4	5 6 0		
0	Delivery Status of Courses on Industries that L&K has scheduled     Avg 28 2010	1 - 0.9 -		$\sim$		

#### Leaderboard **BAO Community** 257 1 . . Industry Virtual Team 193 2 37 members Top Gun Pawel Stefanski PAN IOT E&U Masterclass Last post by Kamila Borecka | Sep 17 2010 🔍 An overview of eLearning Last post by Kamila Borecka | Aug 30 2010 PRIVATE-L7-HPMT 108 3 . . Cloud insider 89 GapingVoid Alpha 64 4 5 IBM Social Business 62 62 6 GBS Canada 7 Gadget Developers 61 8 Advanced Learning 59 ...

### **Preview Pane**





**Within Communities** 

			For the latest news about IBM (	Connections on w3, please v	isit this wil	ki.						
Lotus. Connections Home Pr	ofiles Communities Blogs	Bookmarks Activities	Files Wikis				Engl	lish 🔻 📔 Ya	niv Corem   H	lelp   w3 Home	Feedback Support Forum	Log Out
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### Leaderboard

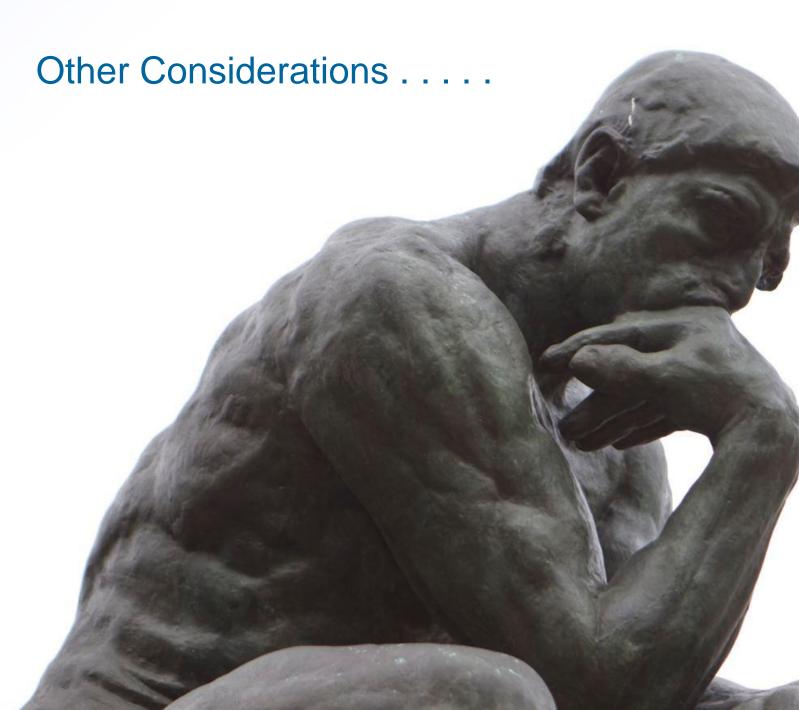
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# IBM LeadershipConnect Driving Transformation for Greater Value

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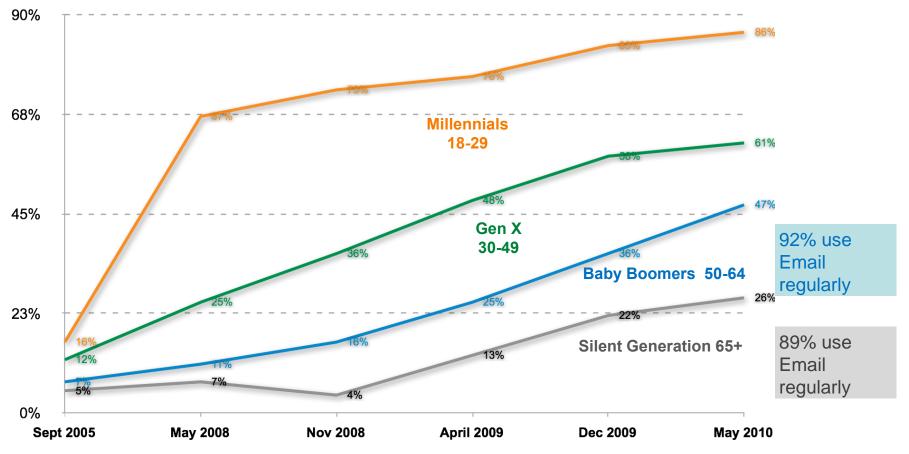
# IBM LeadershipConnect Driving Transformation for Greater Value

Generational differences in the way we communicate



Youth are More Likely To Use Social Technologies

#### Percentage of adult users who use social technologies



Source: Pew Research Center's Internet & American Life Project Surveys, September 2005 – May 2010. http://pewinternet.org/Reports/2010/Older-Adults-and-Social-Media/Report.aspx?view=all

#### 05 - Empower Your Workforce



Driving Transformation for Greater Value

The Future Of Mail Is A Hybrid We Call "Social Mail"

Traditional Mail	Social Mail
Individual emails	Managed conversations threads that incorporate forums posts, microblog status updates, and activity streams
Static email attachments	Integrated social file sharing
Standalone email address books	Dynamic social profiles and networks
Standalone personal calendar	Shared group and social calendaring
Excessive and disruptive switching between multiple, standalone, communications tools	Seamless, integrated environments with email, instant messaging, social sharing, voice, and video



Driving Transformation for Greater Value

#### Social Mail Makes Every Employee More Effective

# There are two types of users in an organisation

# 1

## "I prefer to use email to communicate"



*"Employees spend up to half their time processing email"* 

- Courtney Rubin, "Study: Employees are Unproductive Half the Day;" Inc.com, March 2, 2011, www.inc.com/news/articles/201103/workers-spendhalf-day-being-unproductive.html.

2

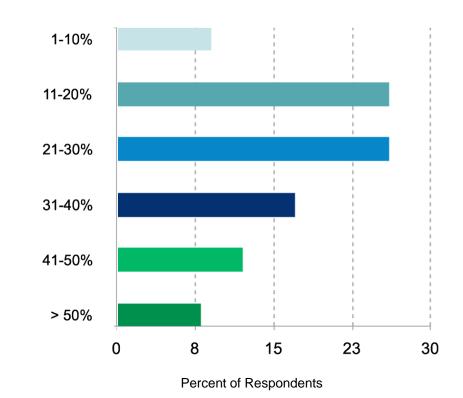
# "I prefer to use social networking to communicate"



*"20% of business users will use social networking instead of email as their primary communication source by 2014"* 

Business Gets Social," July 2011, www.gartner.com/technology/research/businessgets-social/.

# Both types of users will benefit from social mail



Source: IDC's social business survey 4Q2010.

ftp://ftp.software.ibm.com/software/lotus/pub/lotusweb/232546\_IDC\_Future\_of\_Mail\_is\_Social.p

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Driving Transformation for Greater Value

### Consideration – It's a Mobile World









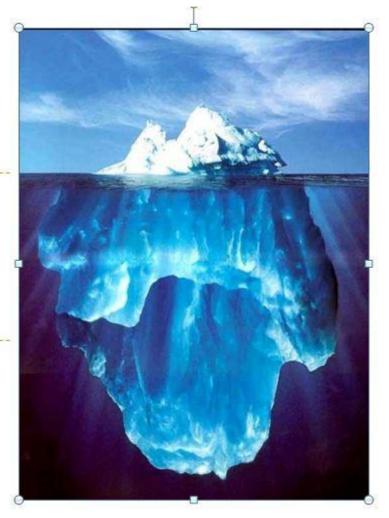
Driving Transformation for Greater Value

#### Consideration - Culture, Culture, Culture

Formal policies, systems & practices

Informal practices & symbolic actions

Beliefs, values & attitudes







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#### IBM can assist in your transformation

**Best Practices for Social Business Adoption** 

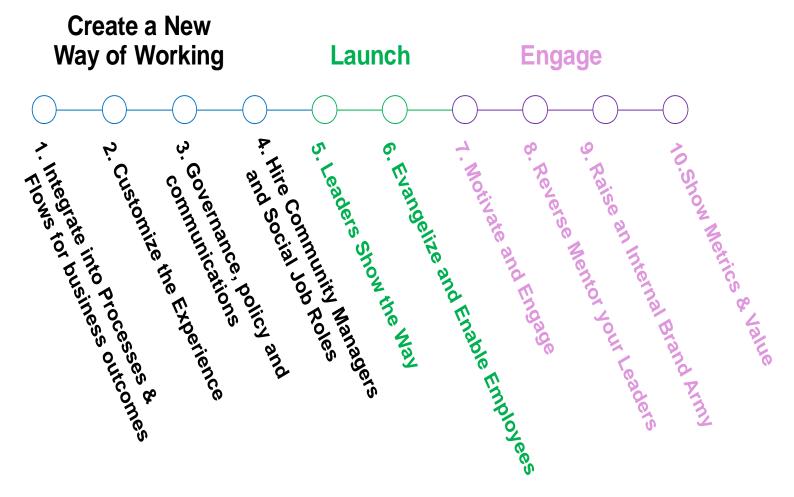




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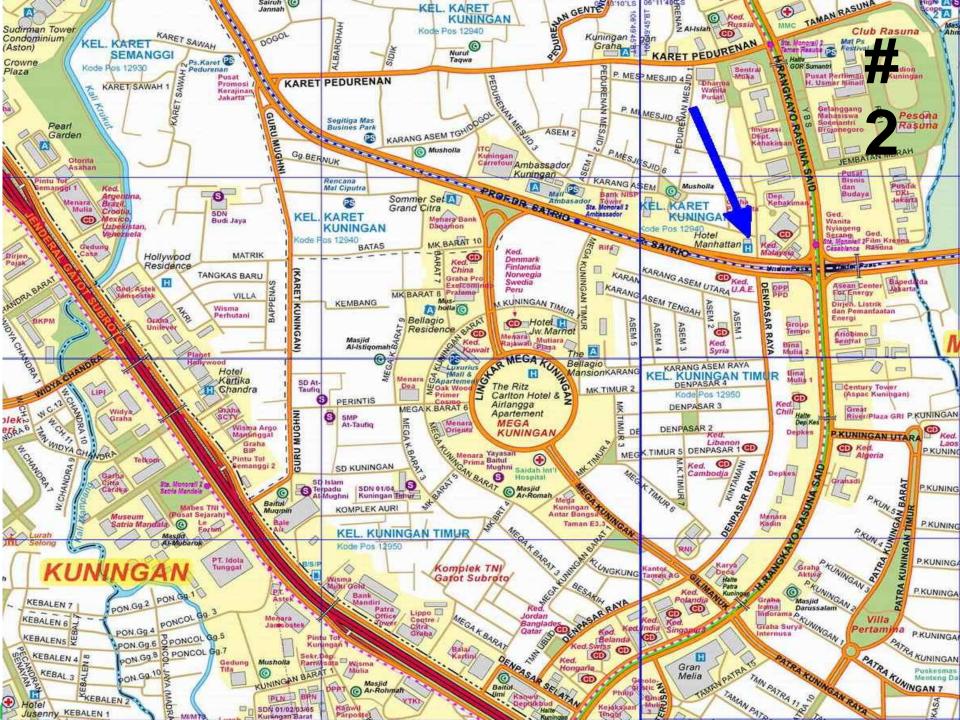
#### IBM can assist in your transformation

#### **Best Practices for Social Business Adoption**

















# 7

# CHANGE AHEAD

It needs to start before learning design. It needs to start with change management



Driving Transformation for Greater Value



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**Christopher Blake** ASEAN Regional Collaboration Executive IBM Software Group

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