nsConnect

a of Smart

celerate Big Data & alytics with M PureData System

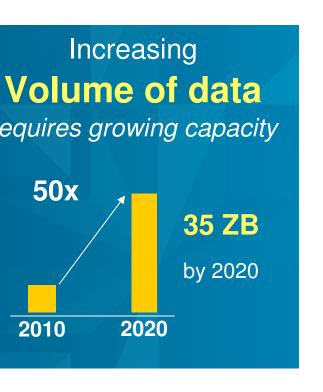
Marko Milek

Data & Analytics Technical Leader, ASEAN

Software



ay's increasing demand on data systems







marter approach to meeting data challenges is required ace complexity - Accelerate time to value - Improve IT econo

time for a new class of expert integrated systems

PureSystems

Built-in Expertise

Capturing and automating what experts do



Integration by Design

Deeply integrating and tuning hardware and software

Simplified Experience

Making every part of the IT lifecycle easier

PureData



Data Platform

vering Big Data Platform Services

- Workload optimized performance
- Data load ready in hours
- Integrated management
- Automated maintenance
- Single point of support



erent applications drive different data workloads



Transaction Processing



Reporting and Analytics



Operational Analytics



Any Structure Analytics

a systems need to be optimized for different data workloads

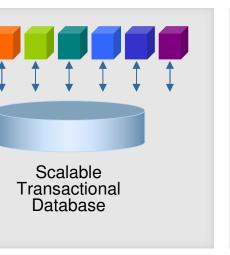








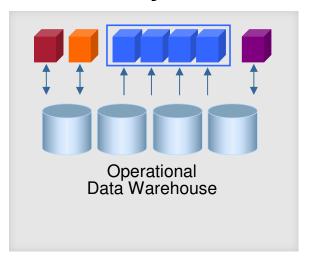
Transaction Processing



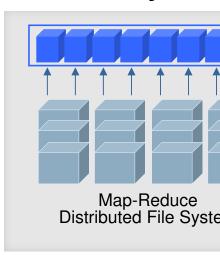
Reporting and Analytics



Operational Analytics



Any Structur Analytics



vering workload optimized performance

Meeting Big Data Challenges – Fast and Easy!

ı**re**Data

for Transactions

ps like Management

cluster services for transactional at and scalability

PureData

System for Analytics

For apps like Sales Analysis

Data warehouse services optimized for high-speed, peta-scale analytics and simplicity

Powered by Netezza Technology

PureData

System for Operational Analytics

For apps like Real-time Fraud Detection

Operational data warehouse services optimized to balance high performance analytics and real-time operational throughput

PureData

Ne

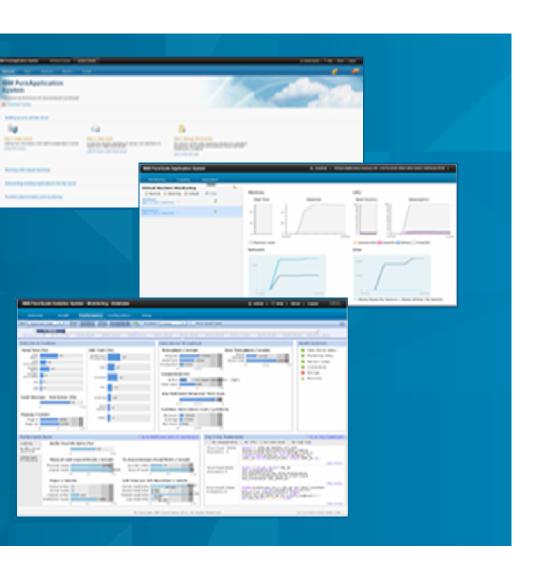
System for Hadoop

For apps like Big Data Exploration

Hadoop services optimized for exploration of large volumes of with any type of structure; and a queryable archive to augment traditional data warehousing

.

olified, integrated system management



- Consistent IBM PureSystem conso to manage all resources and workl
- Role-based security and tasks
- System firmware and OS updates applied with no planned downtime
- Single point of contact for support

Data is an expert integrated system for big data

IBM Big Data Platform



PureData

For Hadoop

Optimized system to accelerate big data analytics and online archive with appliance simplicity



Optimized system delivering data services for analytics & reporting

For Operational Analytics

Optimized system delivering data services for operational analytics

For Transactions

Optimized system delivering data services for transactions

ITEData System for Transactions

Optimized exclusively for transactional data workloads

- Handles 100+ databases on 1 system
- Up to 30x database scalability
- Up to 10x storage space savings
- Database node recovery in seconds
- Supports DB2 applications unchanged
- Supports Oracle Database applications with minimal change

nt examples



Global Leader in Payment Processing

- DB2 Cluster provides advantages over competition
- Lower cost payment routing improves competitiveness
- Easily handles transaction volumes during shopping peaks
- Extreme high availability at the required scale



Leading Research Institution

- Simplified IT infrastructure for capturing, managing and applying scientific data
- System fully loaded, tested and deployed in hours
- Database clusters developed in minutes



Transportation Giant

- Consolidated server environment by approx. 90%
- Able to scale easily to manage increased workloads
- Gained powerful database platform and increased ability of IT systems to manage large workloads efficiently

olified deployment of high availability

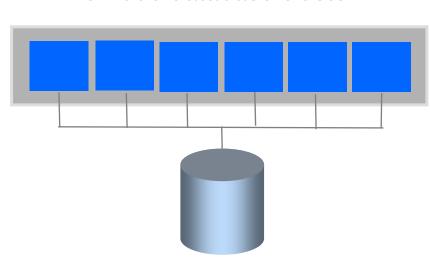
interrupted access to data with consistent performan

litional systems – d it yourself

er several days/weeks:

efine High Availability topology onfigure HW/SW/Network et up storage pools stall multiple operating systems stall database instances et up primary and secondary anagement systems et up database members et up backup processes est, tune, reconfigure

6-node database cluster



PureData System with built-in exper

In minutes,

Just specify database description and topology pattern

į

olified deployment of multiple databases

eploy topology and databases in minutes using patter

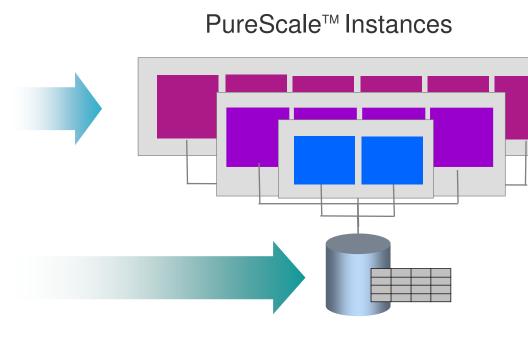
ology patterns

omatically creates, configures and deploys atabase system topology with built-in undancy and high performance

abase patterns

omatically creates, configures and deploys

I or client-specified databases optimized for
esactional workloads



ireData System for Analytics





- 10-100x faster than traditional custom systems
- 20x concurrency and throughput for tactical qu
- Patented MPP hardware acceleration
- No indexing, No tuning, No storage administrati
- High speed data ingest
- Richest set of in-database analytics

Powered by Netezza Techno



Up to 2000X faster than before Growing by 30% every month

"Netezza has allowed us to reduce the complexity of regulatory reporting and processing of exchange data from days down to minutes."

Edwin Marcial, Chief Technology Officer



Up and running 6 months before having any training 200X faster than Oracle system

ROI in less than 3 months

"Allowing the business users access to the Netezza box was what sold it."

Steve Taff, Executive Dir. of IT Services





1 PB on Netezza
7 years of historical data
100-200% annual data
growth

"NYSE ... has replaced an Oracle IO relational database with a data warehousing appliance from Netezza, allowing it to conduct rapid searches of 650 terabytes of data."

ComputerWeekly.com





Reduced the time to perform quintillions of computations from 27 hours to 12 minutes

"Once we had the data on Netezza we were able to do the same analysis and much more complex analysis in minutes."

Dr. Murali Ramanathan, SUNY Buffalo



| PureData System for Analytics – new model | fastest performing Netezza technology to date!

celerate Performance of Analytic Queries

- 3X faster performance¹ for Big Data analytics
- 128 GB/sec effective scan rate per rack² to tackle Big Data faster

Increase Efficiency
of your Data Center

- 50% greater data capacity per rack³ helps optimize data center efficiency
- More capacity and less power per rack than both Oracle and Teradata

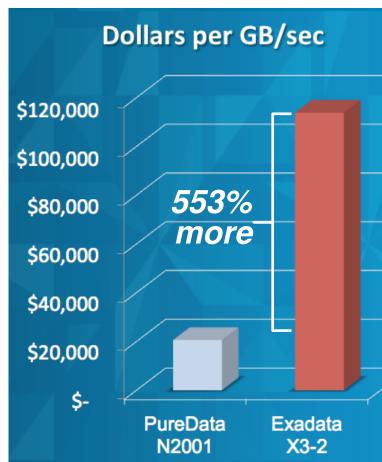
Simplicity and ase of Administration

- Improved system management and resilience to spend less time managing and more time delivering value
- 70% fewer service calls
 with more spare drives and faster disk regeneration

end less on PureData than Oracle Exadata aster performance!

aring dollars per GB per second...

will cost you more than 500% to scan the same gigabyte of data!



¹ IBM PureData System for Analytics N2001 = \$2,637,300 list price/128 GB per sec. = \$20,603.91/GB/sec. 128 GB/sec scan rate assumes an average of 4x out of the box compression across the system. Oracle list price /100 GB/ per sec. = \$113,842.80/GB/sec. Oracle scan rate from Oracle X3 datasheet at http://www.oracle.com/us/products/database/exadata-db-machine-x3-2-1851253.pdf and http://www.oracle.com/us/corporate/pricing/technology-price-list-070617.pdf. Individual results may vary. This comprision is configurate.

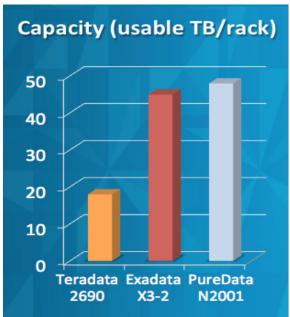
Increase Efficie of your Data Ce

ease data center efficiency faster, more efficient systems

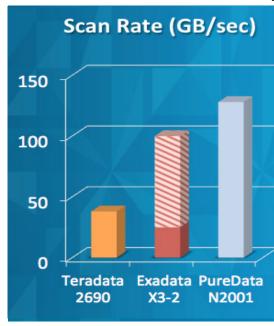
PureData uses Less Power than other systems¹



PureData has More Capacity than other systems 2,3



PureData has "Out of the bo Faster Scan Rates than other sy

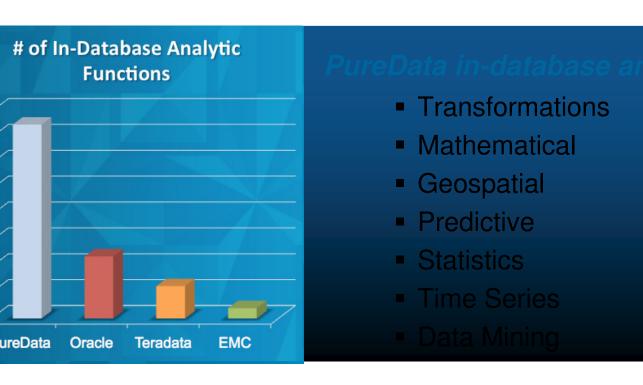


- ureData Offers more than 160% greater capacity than Teradata 2690 Uses 40% less power than Oracle X
- stem for Has more than a 200% faster scan rate than Teradata!
- nalytics Nearly 30% faster scan rate than Oracle X3-2

- Less floor space
- Less power/cooling per data center t

Teradata 2690 data sheet claims 8.8kW power per rack. IBM PureData System for Analytics N2001 is 2 Oracle high performance drives provide 45TB per rack before compression per Oracle X3-2 datasheet. IBM PureData System for Analytics N2001 pre-compression capacity is 48 TB per rack Claims are based on out of the compression of the compression capacity is 48 TB per rack. 3 300 GB drive capacity for Teradata 2690 is 18.2 TB before compression per http://www.teradata.com/News-Releases/2011/Fifth-Generation-Teradata-Data-Warehouse-Appliance Performance-and-Triple-the-Data-Capacity/. IBM PureData System for Analytics N2001 pre-compression capacity is 48 TB per rack. Claims are based per rack and on out of the compression capacity is 48 TB per rack.

y the richest set of in-database analytics



- SDK for developing your own analytics
- 3rd party analytics
- Speed development and reuse of analyt

- ✓ No data movement
- ✓ Analyze deep and wide data
- ✓ High performance, parallel computation

1

ireData System for Operational Analytics



Optimized exclusively for operational analytic data workload

- Handles 1000+ concurrent operational queri
- Continuous ingest of operational data
- Up to 10x storage space savings
- In-database analytics for leading applications
- Policy-based workload management
- Supports DB2 applications unchanged and Ora Database applications with minimal change

nt examples



Pakistan's Leading Natural Gas Provider

- Real time tracking & predicting patterns of supply and demand for 2.2 million customers
- Automatic and instantaneous refresh of reports replaced a month-long reporting cycle
- Enables quick identification of leaks and pilferage

Leading Korean Retail Chain

- Market basket analysis enables cross-selling and up-selling
- Hundreds of concurrent operational queries & batch processing
- 60% data reduction with compression for storage savings
- 30% reduction in TCO and 2.5x faster batch processing
- Real-time fraud assessment, customer care and business analytics
- 80 million transactions on peak days
- >2500 avg. concurrent users
- >5 TB of data loaded per day including throughout peak hou

A Leading Global Credit Card Provider

PureData System for Operational Analytics



Optimized for a mix of interactive and analytic queries

- Preset and configured for top performance, throughput, and efficient resource utilization
- Continuous ingest of operational data
- Balanced throughput and performance through dynamic self-tuning
- Policy-based automatic workload manageme
- Up to 10x storage space savings via adaptive compression





Optimized exclusively for any structure analytic data worklo

- Accelerate Hadoop analytics with appl simplicity
- Integrated system management
- Application development accelerators
- Easily leverage data across the big data platfor
- Enterprise security, governance and high availa

simplify Big Data ...

From custom and complex

...To organized simplicity



Designed to...

- Simplify the building, deploying and management of a Hadoop cluster
- Speed the time-to-value for Hadoop and unstructured data
- Maximize the overall analytic ecosystem
- Provide enterprise security and platform management

its of IBM PureData System for Hadoop

n Expertise

Accelerate Big Data
Time to Value

fied Experience

Simplify Big Data option & Consumption

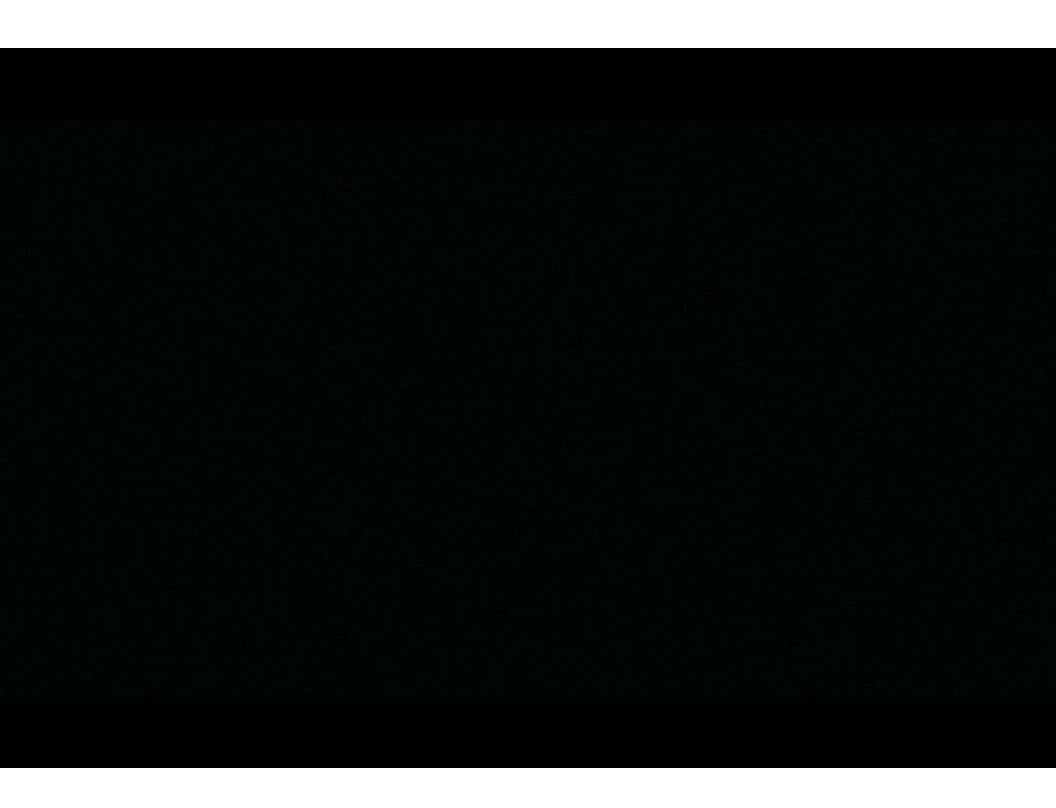
ation by Design

lement Enterprise Class
Big Data

- Deploy 8x faster than custom-built solutions¹
- Built-in visualization to accelerate insight
- Built-in analytic accelerators²
 unlike big data appliances on the market
- Single system console for full system administration
- Rapid maintenance updates with automation
- No assembly required, data load ready in hours
- Only integrated Hadoop system with built-in archiving tools²
- Delivered with more robust security than open source software
- Architected for high availability

¹ Based on IBM internal testing and customer feedback. "Custom built clusters" refer to clusters that are not professionally pre-built, pre-tested and optimized. Individual results may vary.

² Based on current commercially available Big Data appliance product data sheets from large vendors. US ONLY CLAIM.



Experience Program: Let us prove it at no charge

uided analysis of business value
ureSystems Technology Demonstration
n-Site Trial & Support
No charge execution of on-site
service engagement
Trial period use of PureSystems
Access to a technical advocate for
usage questions and advice
Single point of IBM support and maintenance



ibm.com/puresystems

ureData



- A platform for today's analytic challenges
 IBM Big Data Platform
- A new class of Expert Integrated Systems
 IBM PureSystems
- A workload optimized data system
 PureData System
- A way to experience the value PureExperience

