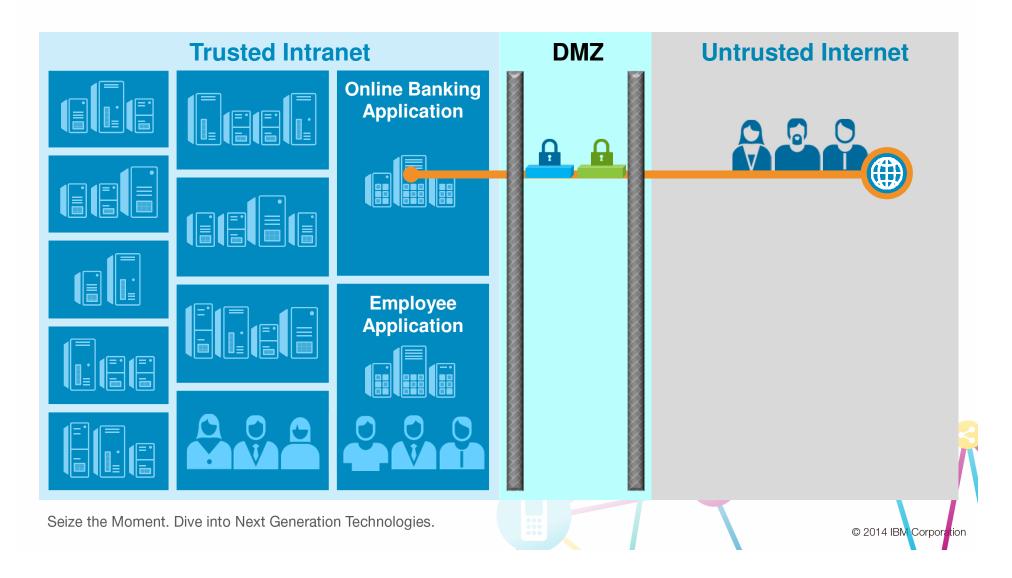
Seize the Moment. Dive into Next Generation Technologies.



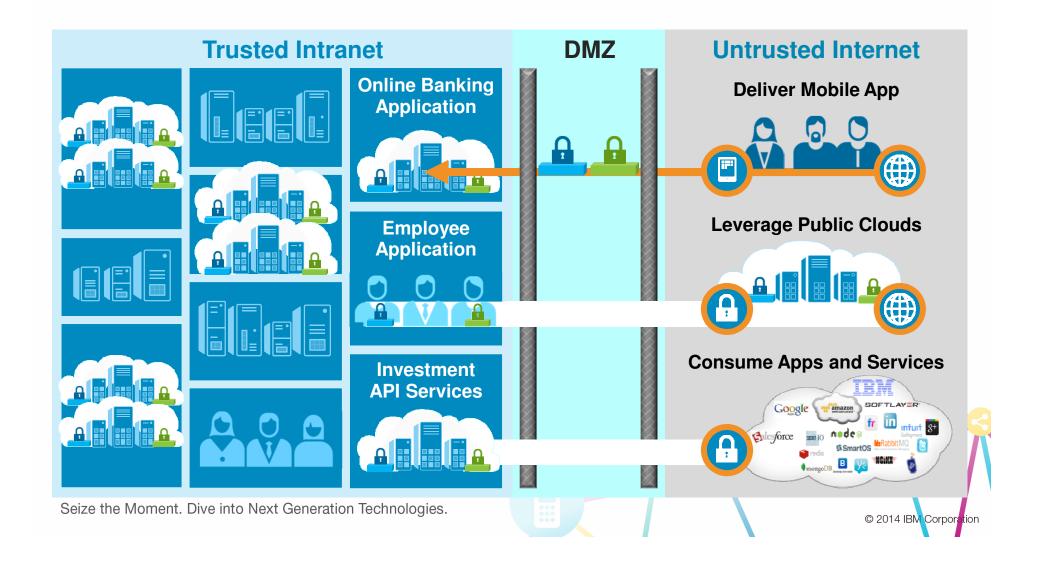


Traditional IT infrastructures *IT security is obtained* through the Demilitarized Zone (DMZ)



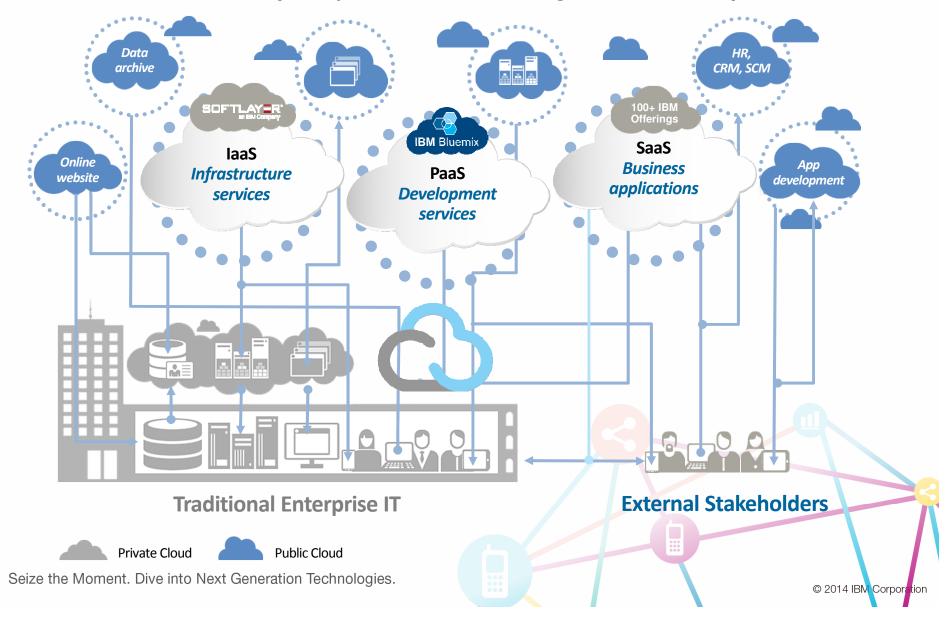


Cloud IT infrastructure - Moving toward enterprise security obtained through "application zones"





Cloud is rapidly transforming the enterprise





Security is in fact, a key inhibitor for growth in cloud adoption

73%

of firms
discovered cloud
usage outside of
IT or security
policies.1

50%

of firms are
worried about
unauthorized
access of leakage
of sensitive data.²

75%

of security breaches take days, weeks or even months to discover.³

- 1. 2013, IDC US Cloud Security Survey
- 2. Sept 2013, Information Week Cloud Security and Risk Survey
- 3. Verizon 2014 Data Breach Investigations Report

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Cloud is an opportunity to radically transform security practices



Traditional Security

Manual, static, and reactive



Cloud-enhanced Security

Standardized, automated, customizable, and elastic

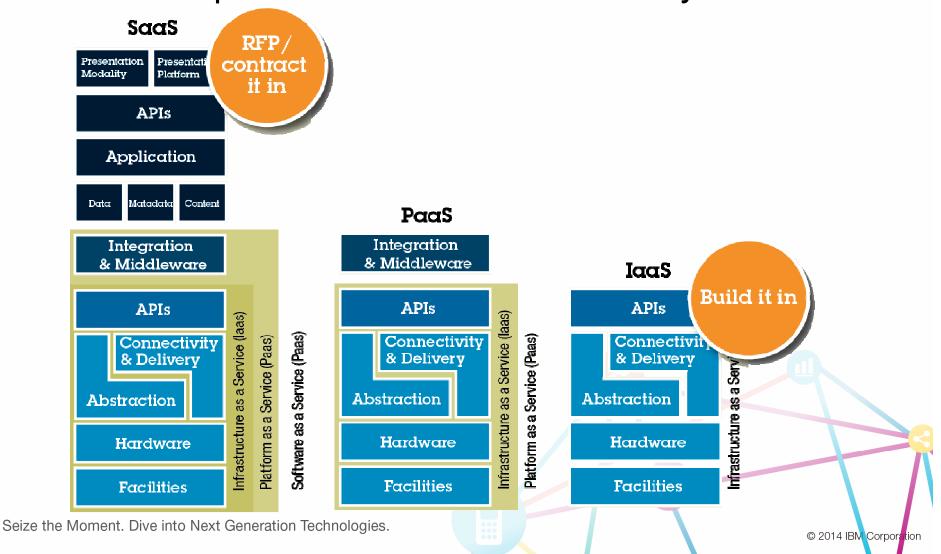


Cloud security is an opportunity to improve defenses and reduce risk



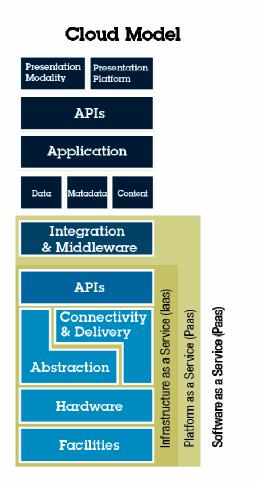
Know your and your provider's security responsibilities at each cloud layer







Your strategy begins by assessing compliance and controls



Source: The Cloud Security Alliance

Example: PCI Compliance

Security Control Model

Compute & Storage

Physical

Applications SDLC, binary analysis, scanners, webapp firewalls, transactional sec.

Information DLP, CMR, database activity monitoring, encryption

Management

GRC, IAM, VA/VM, patch management, configuration management, monitoring

Network

NIDS/NIPS, firewalls, DPI, anti-DDoS, QoS, DNSSEC, OAuth

Trusted Computing Hardware & Software RoT & API's

Host-based firewalls, HIDS/HIPS, integrity & file/log management, encryption, masking

Physical plant security, CCTV, guards

Compliance Model

PCI

- ☐ Firewalls
- Code review
- □ WAF
- Encryption
- Unique user IDs
- Anti-virus
- Monitoring/IDS/IPS
- Patch/vulnerability management
- Physical access control
- Two-factor authentication

HIPA A

GLBA

SOX

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Your focus needs to be on three imperatives for improving security

How can I understand who is accessing the cloud from anywhere, at anytime?

How can I fix vulnerabilities and defend against attacks before they're exploited?

Protect workloads

and data in the cloud

How can I obtain a comprehensive view of cloud and traditional environments?

Govern the usage of cloud



Detect threats with visibility across clouds



"Going to the cloud gives me a single choke point for all user access – it provides much more control." "Cloud gives me security APIs and preconfigured policies to help protect my data and workloads" "I can take advantage of centralized cloud logging and auditing interfaces to hunt for attacks."





Where should customers turn?

Security Intelligence and Vulnerability Management N alienvault. Blue Coat Guidance :#LogRhythm EMC² Vigilant by Deloitte. PROLEXIC DOWN ATTRICATED tenable QUALYS' RAPIDI splunk> tripwire symantec. NIKSUN NetiQ. **Identity & Access Applications Network Endpoint** Mobile Fraud **Data** CISCO SOURCE ire **vm**ware: symantec. EMC² EMC² IMPERVA Good 6 (intel) Security 🛡 SafeNet ORACLE' Check Point **O 4STPARAMETER** Mobile Iron TREND. Ca Vormetric **VERACODE** FERTIDET Threat Metrix. **SOPHOS** Check Point → WhiteHat JUNIPer symantec. symantec. KASPERSKY **SOPHOS** Guardian Analytics **QUALYS** 🚚 paloalto Symantec. DELL (intel) source 🛡 eset altalia Organia **PingIdentity** (intel) Security 🛡 cisco EMC² F-Secure. 🎒 okta WEBROOT Accertify. ARBOR ■Trustwave¹ ZSCaler Microsoft VERDASYS. enelogin CİTRIX **NICE**® Mppthority **Entrust** Entrust √ FireEye □ Lumension Microsoft **Managed Security Services**

symantec.

veri7on



IBM is uniquely positioned to offer Security for the Cloud

	IBM Cloud
40	IBM global data centers expanded from 25
15	Countries and 5 continents covered by IBM Cloud
500	IBM developers working on cloud open source
40K+	IBM Cloud experts with deep industry knowledge
80%	Of Fortune 100 companies use IBM Cloud capabilities
30K+	IBM Cloud clients
300K+	Trading communities connected to IBM's B2B cloud network
10B+	Commuters get to work with the help of IBM Cloud

	IBM Security
13	Security market segments with industry leading capabilities
10	IBM Security Operations Centers (SOCs)
133	IBM Security supported countries
6K+	IBM Security professionals worldwide
10K+	IBM Security customers worldwide
270M+	Endpoints protected from the cloud
20B	Customer security events monitored each day
FORCE	Industry leading security research team



IBM Security will be essential to clients in 2015

Optimize security program

Integrate security silos, reduce complexity, and lower costs

Stop advanced threats

Use analytics and insights for smarter integrated defense

Protect critical assets

Use context-aware, role-based controls to help prevent unauthorized access

Safeguard cloud and mobile

Employ cloud and mobile initiatives to build a new, stronger security posture





Optimize your security program



Assess and transform your security maturity

Build a next generation security operations capability

Get help from the experts





Stop advanced threats



Protect against fraud and targeted attacks

Detect advanced threats with security intelligence

Deploy integrated security





Protect critical assets



Use context-aware controls to prevent unauthorized access

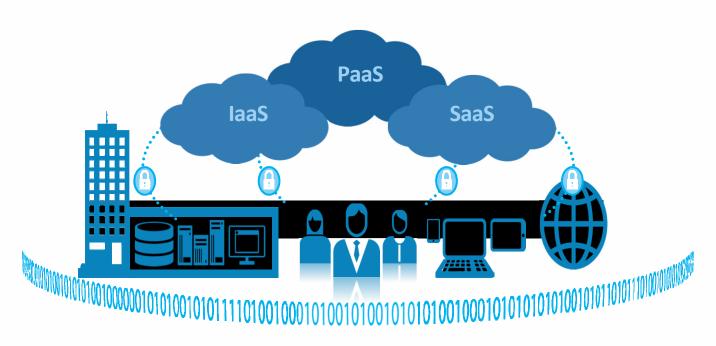
Identify and protect your "crown jewels"

Manage application security risk





Safeguard cloud and mobile



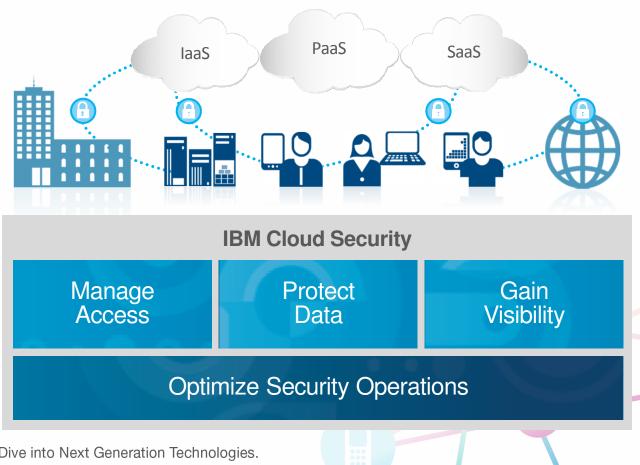
Maintain cloud visibility and control

Help protect the mobile enterprise



Introducing the world's most comprehensive portfolio of cloud security products and services

IBM Cloud Security



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Help securely connect people, devices, and applications to the cloud



Manage identity and access with speed

NEW! Cloud Identity Services

Easily onboard and manage users through IBM-hosted infrastructure and expertise



Safequard access





NEW! Cloud Sign On Service (for Bluemix)

Allow developers to quickly introduce single sign on to web and mobile apps via APIs with OpenID, OAuth 2.0 support

NEW! Cloud Access Manager (for SoftLayer)

Defend cloud applications with pattern-based protection, multi-factor authentication, and context-based access control



Govern privileged user access **NEW! Cloud Privileged Identity Manager** (for SoftLayer)

Audit privileged SoftLayer accounts and track app-to-app credentials

Manage Access

Protect Data





Identify vulnerabilities and prevent attacks targeting sensitive data









Protect enterprise data in cloud repositories

NEW! Cloud Data Activity Monitoring (for SoftLayer and AWS)

Automatically discover, classify, and assess, monitor, and audit sensitive data access in cloud repositories

NEW! Cloud Data Encryption and Key Management (partner offerings for Bluemix and SoftLayer)

Store and encrypt data in data services and manage keys on Bluemix (with Cloudant or Analytics Warehouse Service)

Encrypt data and manage keys on SoftLayer (with Vormetric)









Discover vulnerabilities in cloud and mobile apps

NEW! Cloud Web and Mobile Application Analyzer Services (for Bluemix)

API-based access to application scanning services to help developers easily identify and remediate vulnerabilities in web applications (Dynamic Analyzer) and mobile apps (Mobile Analyzer) prior to placing them into production or app stores

Manage Access

Protect Data

Gain Visibility

Optimize Security Operations



Continuous monitoring for security breaches and compliance violations

Dynamically analyze security posture of users, apps, networks, and other assets across the enterprise and in the cloud

NEW! Cloud Security Intelligence

(QRadar support for hybrid clouds and SoftLayer)

- Integration with multiple cloud services
 - IBM SoftLayer
- Qualys
- Amazon CloudTrail
- CloudPassage
- Salesforce.com
- IBM Security Trusteer Apex

Zscaler

- OpenStack
- Deployment on SoftLayer and/or Amazon Web Services for visibility across physical, virtual, and cloud infrastructures





Manage Access

Protect Data

Gain Visibility

Optimize Security Operations



Optimize security intelligence and operations for the cloud

Deploy intelligence-driven security maturity across all environments



NEW! Security Intelligence and Operations Consulting Services

Assess security practices, plan, design and build out world-class Security Operations Centers to extend security to the cloud IBM security experts to help keep your cloud secure and compliant



NEW! Cloud Security
Managed Services
(for SoftLayer)

Highly trained analysts in global Security Operations Centers manage security and provide emergency response services Enhanced monitoring and correlation of hybrid cloud security events



NEW! Intelligent Threat Protection Cloud

Consolidated view using big data, visualization, and intelligent threat analysis with expert knowledge to respond to security incidents

Manage Access

Protect Data

Gain Visibility





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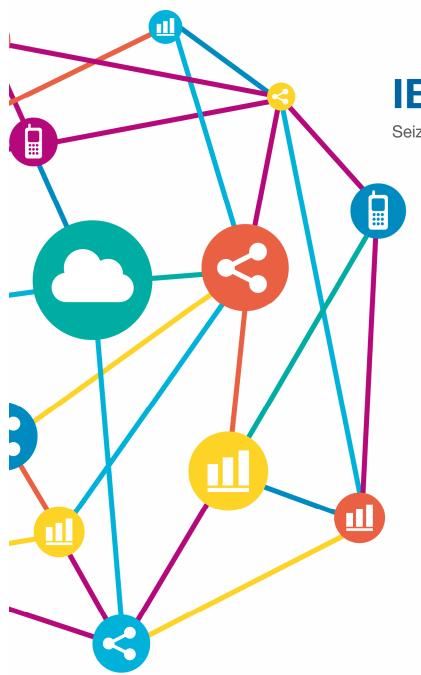
SecurityIntelligence.com



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Thank You

