



IBM MobileFirst Protect: Secure & Manage your mobile enterprise

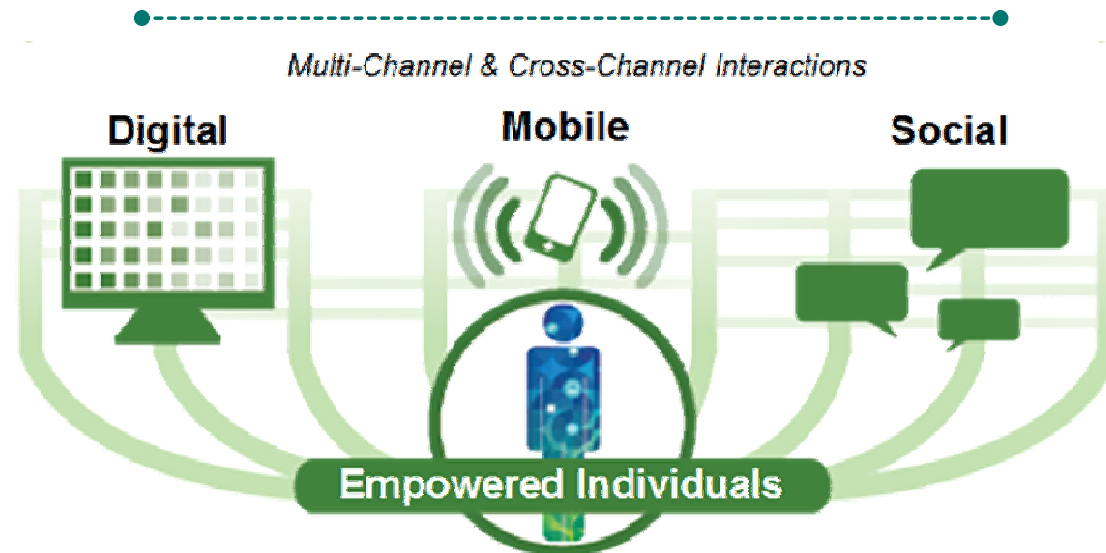
SolutionsConnect Philippines March 2015

Stephen Downie – Growth Markets, Unified Endpoint Management



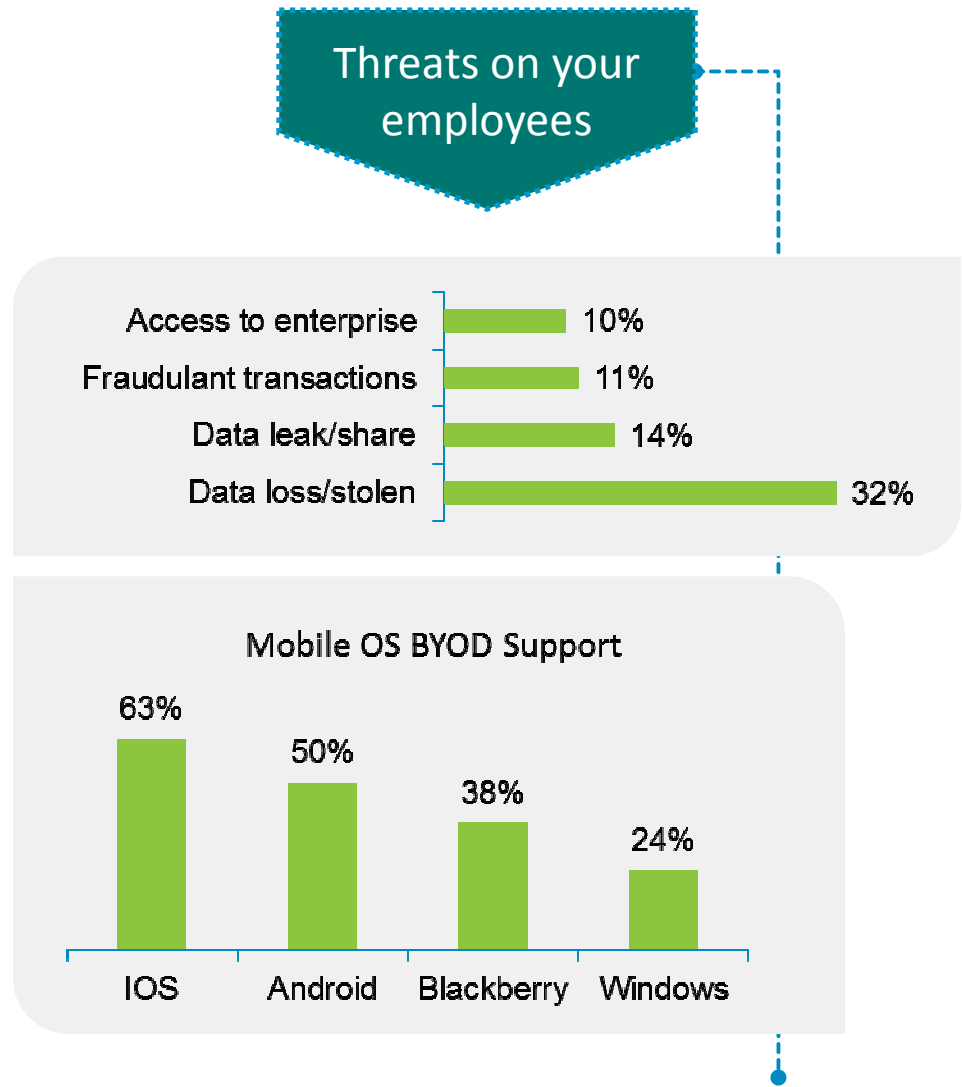
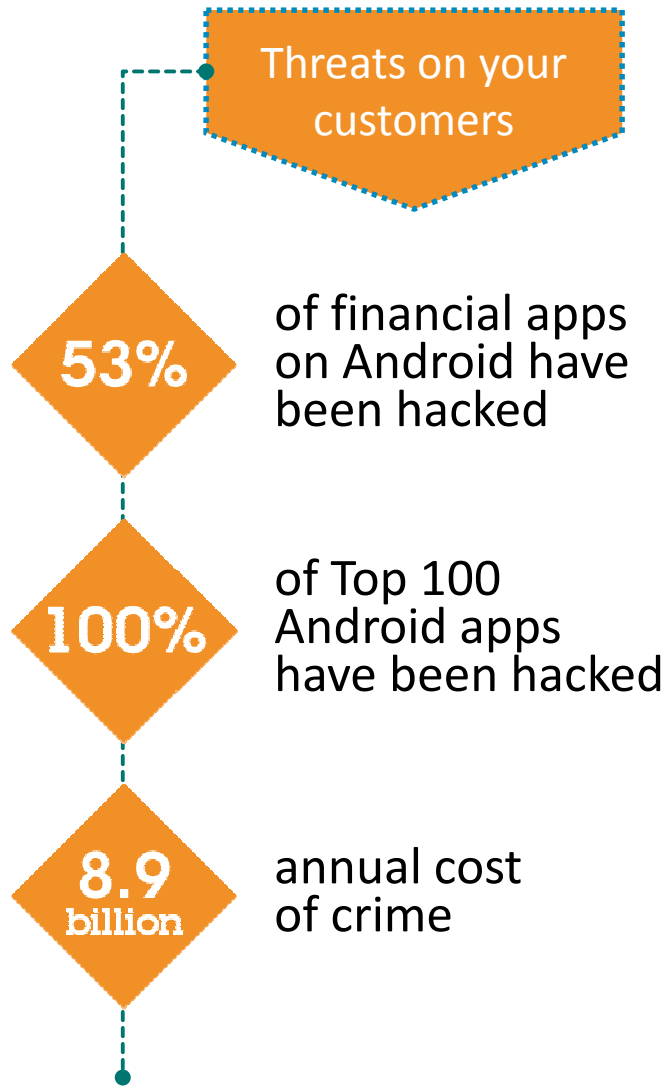


Digital and mobile technologies are making your customers and employees more empowered than ever...





But security threats are ever present





CIOs and CISOs want to deliver a great user experience on leading devices but cannot compromise on best-of-breed security

Chief Information Officer



Chief Information Security Officer



How do I manage rapid deployment of devices in a cost-effective way?

How do I enable my workforce with the right apps with the right user experience at the right time?

What do I do with all of our old devices? I need to protect my investment!

How do I ensure all devices accessing our network are secured and encrypted?

How do I ensure proper authorized access to private customer data and protect against fraud?



CIOs and CISOs are looking for a modern mobile security solution

Legacy Mobile Security Experience	IBM's Mobile Security Experience
End-to-end proprietary architecture	Leverage best-of-breed systems and partners (Identity, Email, Network Security, EMM, Apps)
Email and messaging-oriented solutions	Apps and Content in addition to secure email
On-premises deployment only	Choice of simple cloud, on-premises or hybrid deployment options depending on customer needs
Complex deployment and integration project measured in months	Fast and easy deployment task measured in days
Dedicated IT headcount needed to support	Just a task for an IT administrator – set and forget

IBM MobileFirst Protect delivers exceptional end user experience with:



Best-in-Class



Simplified Security



Ease of Deployment

IBM MobileFirst Protect
safeguards my data and
my company's data



When my work tablet – containing my credit card information and patients' data – was being attacked by malware without my knowledge, it could have been devastating for me and my practice. Luckily, my company discovered it immediately and was able to secure the data, protecting me and my patients.

Katy is a retail associate working to find the perfect gift for Jane's son.

While accessing Jane's customer information. Special care is taken to ensure her customer data is protected.

Customer data is protected on the device and through secured transmission.

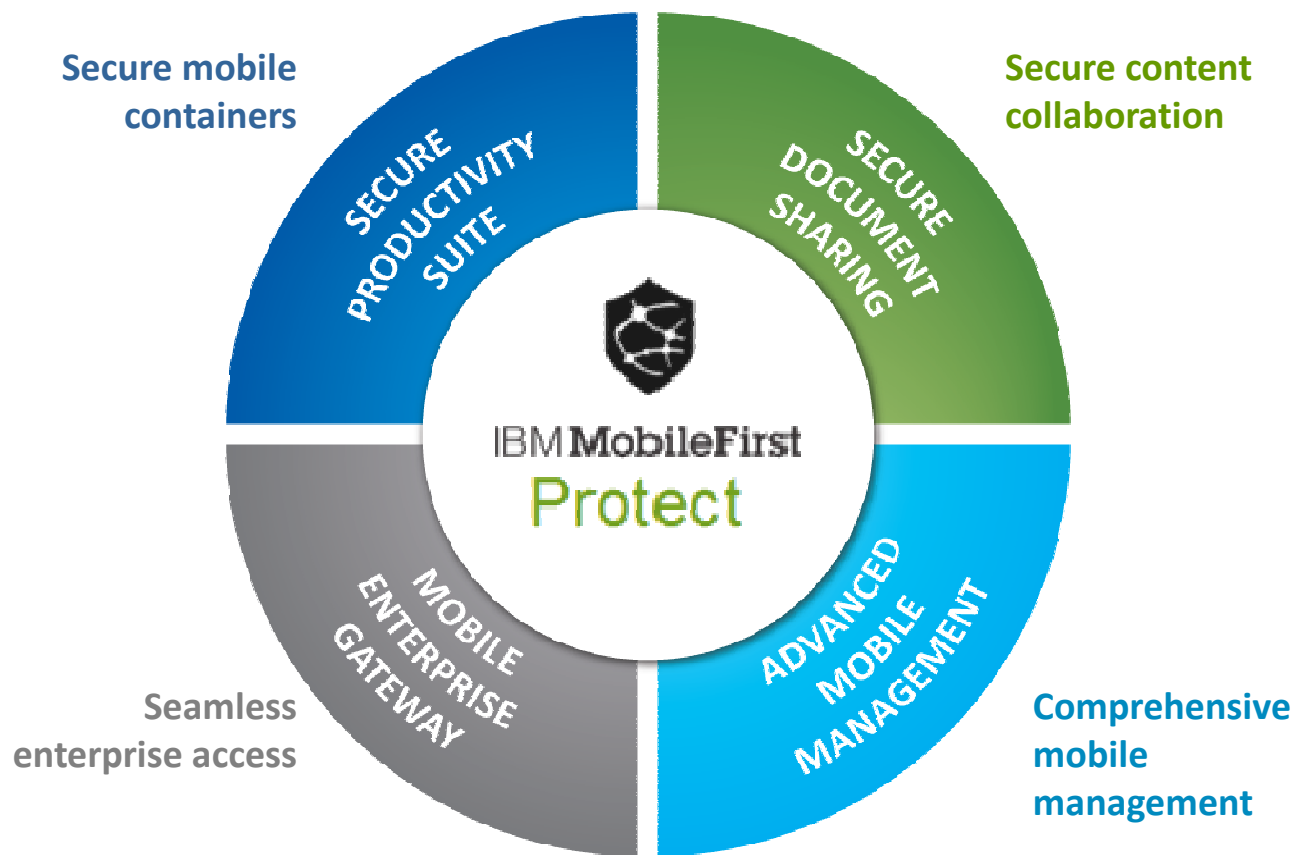
Additional controls are used to ensure the device has not been compromised

Context-aware security protects all customer data and transactions across devices, apps, and the enterprise, which improves usability. Separating customer data on the device ensures no other apps can access it, ensuring customer privacy.



IBM MobileFirst Protect:

One security and management platform for all your mobile assets



New in Q4

- Threat Protection / Prevention
- Zero-day iOS 8 support
- Content Management Updates
- Content access from End User Portal
- Shared folders
- Gmail integration for device discovery & access controls
- Windows Phone
- Certificates for Email and Wi-Fi configuration
- Kiosk mode
- Secure Container / Secure Mail
- iOS Notifications for Exchange 2013



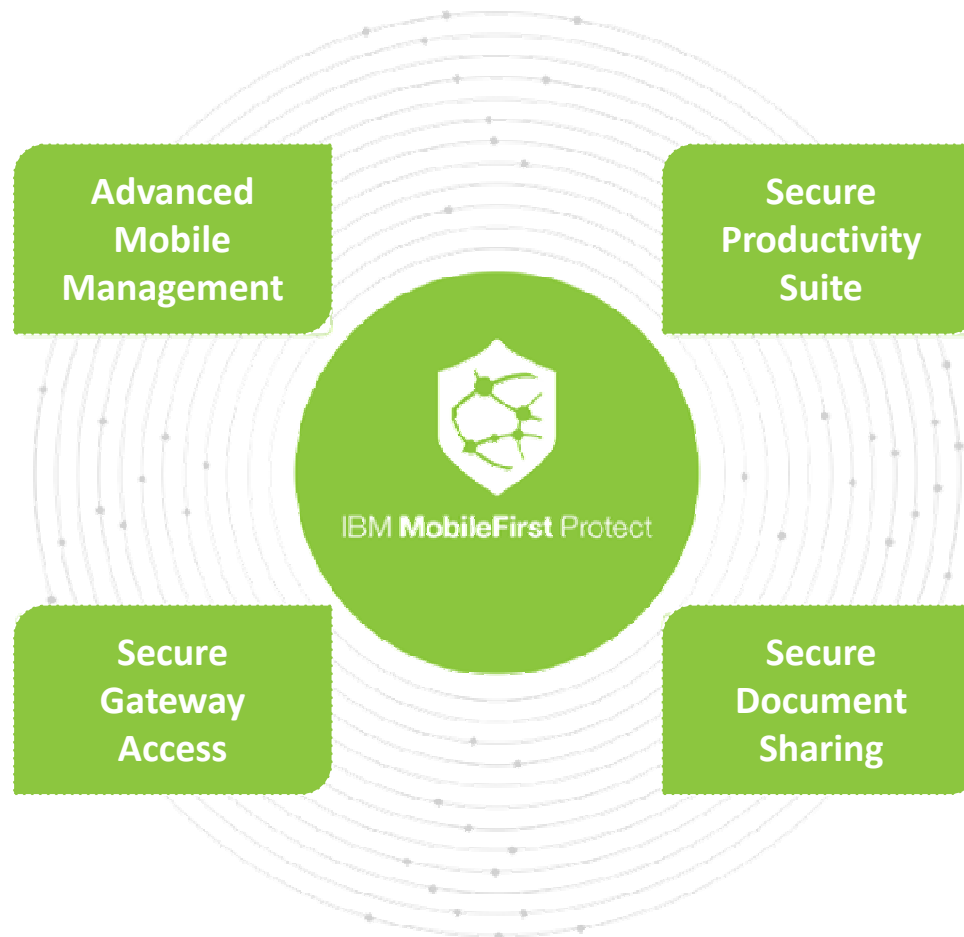
IBM MobileFirst Protect: Comprehensive security to enhance employee productivity and protect sensitive enterprise data

Manage and secure enterprise-owned and personal BYO devices

- Mobile device management
- Mobile application management
- Mobile expense management

Simple, secure access to behind-the-firewall resources

- Mobile enterprise gateway for browser
- Mobile enterprise gateway for docs
- Mobile enterprise gateway for apps



Isolate and contain work emails, Web access and app data to prevent data leaks:

- Secure mail
- Secure browser
- Application security

Securely view, distribute, create, edit and share documents via mobile device:

- Mobile content management
- Secure editor
- Secure document sync



IBM MobileFirst Protect: Easiest to Deploy and Scale



Mobile Device, App, and Content Management & Security platform

For organizations that are...

- Embracing multi-OS environments (iOS, Android, Windows Phone)
- Allowing Bring-Your-Own-Device (BYOD) programs
- Developing and deploying mobile apps (public and private)
- Enabling corporate content on mobile devices securely (push and pull)
- AND MORE....



IBM MobileFirst Protect: Dual Persona to Separate Work and Personal

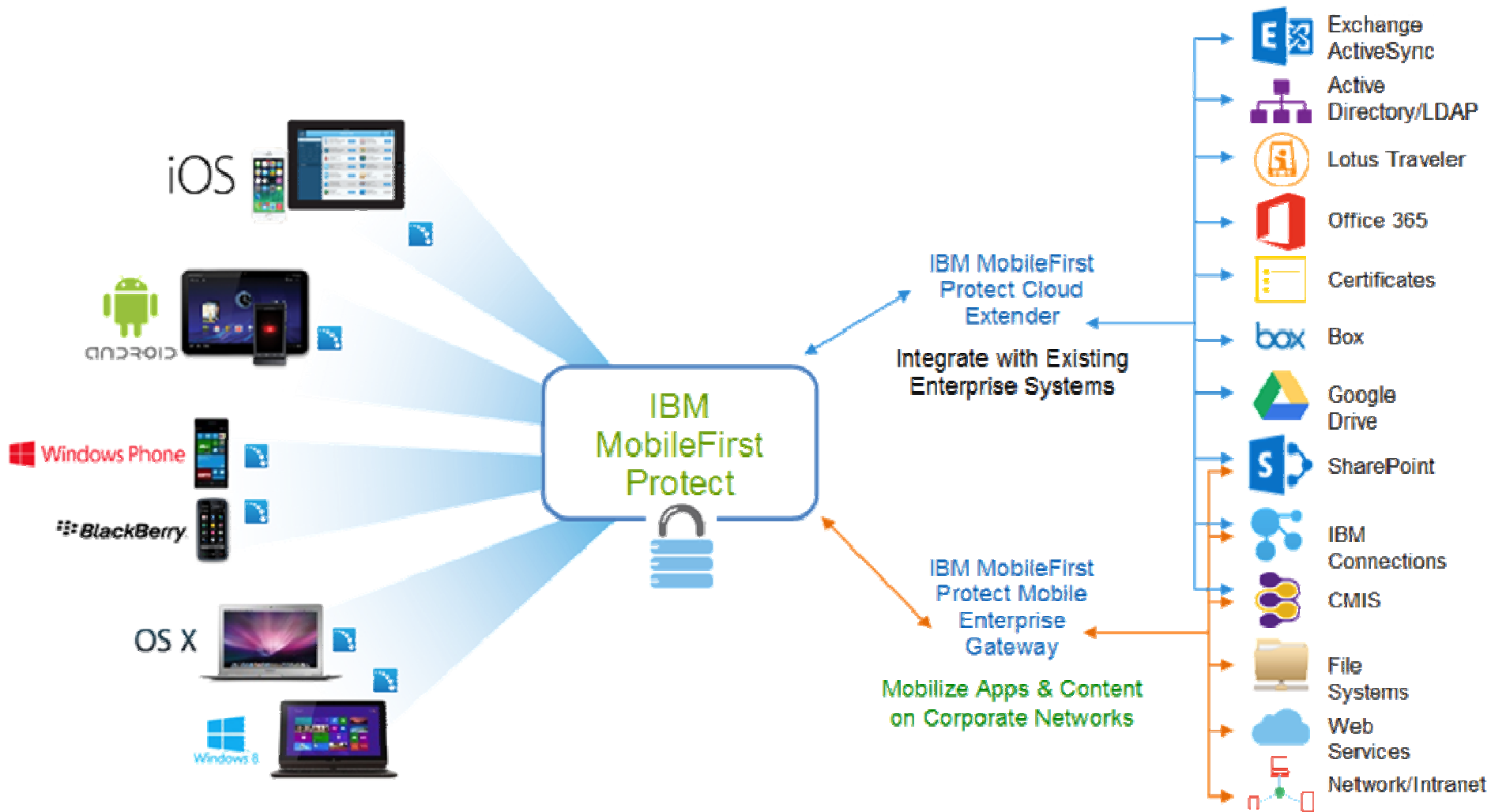
- Secure Mail
- Application Security
- Secure Browser
- Secure Document Sharing



WorkPlace Container for Mobile Collaboration



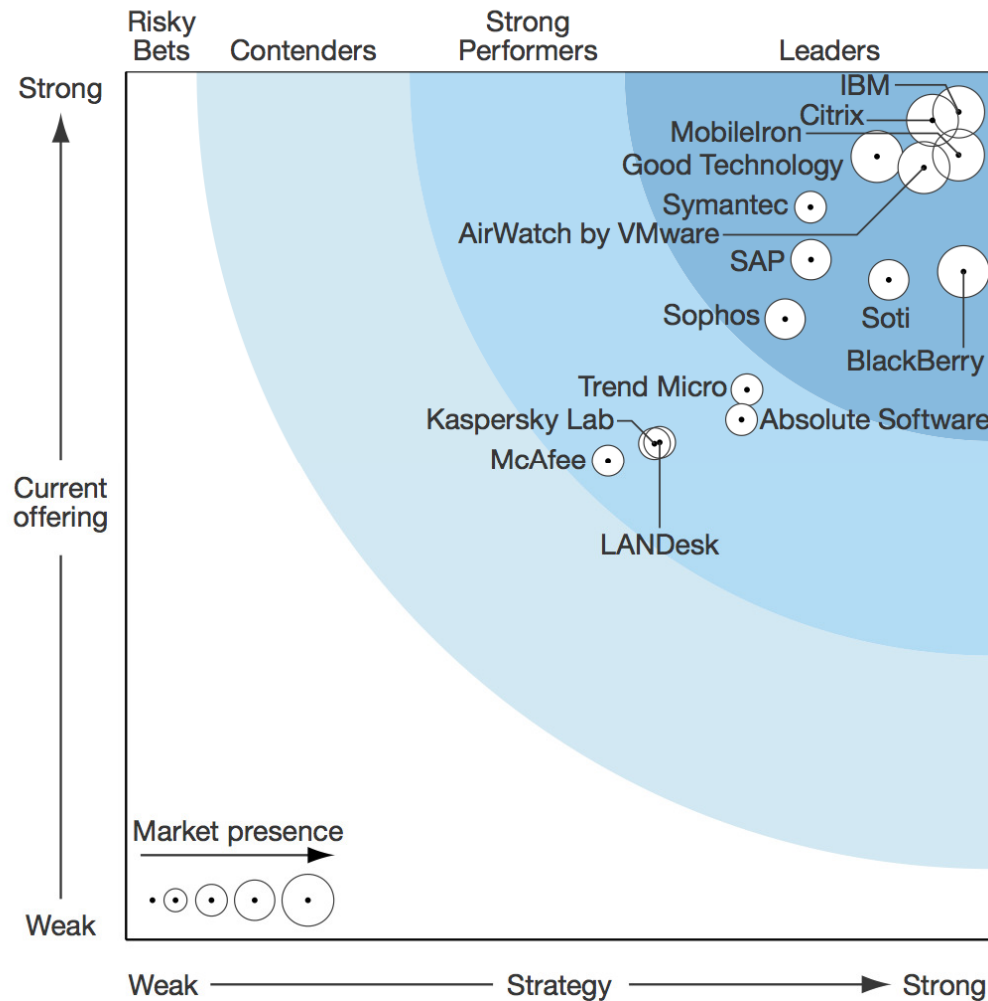
Seamless Enterprise Integration





Best-in-Class Devices and Management

Figure 2 Forrester Wave™: Enterprise Mobile Management, Q3 '14



IBM: A Leader in Enterprise Mobility Management

IBM is a Leader in the 2014 Forrester Wave for Enterprise Mobile Management, ranked Highest in Current Offering and received top scores in 20 out of 27 categories.





Why IBM

1

Best in Class Security Solution:

- We are leaders in MDM
- Best in class – Apple Devices & MDM
- Offered on-prem/cloud
- Ease and speed of migration

2

Security is more than encryption:

- Risk-aware applications
- Anti-malware
- Fraud protection

3

Enterprises need complete **Security and Management solutions** for both employee- and customer-facing app opportunities



IBM's Industry-leading MobileFirst Portfolio

200+
IBM SOFTWARE APPS
are available today in App Stores,
with almost **1,000,000 downloads**

IBM named
A LEADER
among Global
Digital Marketing
Agencies

IBM named
A LEADER
for **application**
security testing

100%
OF THE TOP 100
communication
service providers
use IBM software

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managed services

IBM LEADS in
Worldwide Mobile
Application
Development,
Testing, Management
& Infrastructure Services

**Software & Information
Industry Association (SIIA)
honored IBM**

for Best Mobile Development
Solution
(May 2013)

//CODiE//
2013 SIIA CODIE WINNER



Thank You!

Learn: ibm.com/mobilefirst

Try: ibm.com/bluemix

Watch: youtube.com/IBMMobileEnterprise





Why IBM MobileFirst Protect?

Fastest Time to Trust



60% deployed IBM MobileFirst Protect in less than 4 hours



75% deployed IBM MobileFirst Protect in less than 8 hours



0%

100%



Sales & customer support at no additional charge



24x7 customer support by phone, chat or email



Community, forums, blogs, on-demand webinars



A LEADER 2014
Mobile Enterprise Mobility Management
Gartner Magic Quadrant



A LEADER 2014
Enterprise Mobile Management
The Forrester Wave™



A CHAMPION 2014
Mobile Device Management
Info-Tech Research Vender Landscape Award

IBM MobileFirst

As Jane prepares to purchase a present for her son at a retail store...



Jane is sent a “one time password via text” to add extra security without alarming her.

The threat goes unnoticed to Jane, improving her mobile experience while simplifying her shopping experience.

Her bank notices potential fraudulent activity happening overseas.

Security and Protection extends beyond employees to customers. Ensuring personal information is secured and accessed by only the people who are allowed to access it helps enterprises manage threats on customers.

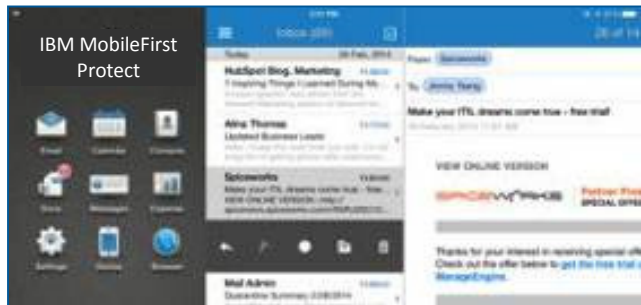


Protect User, Device, Data and Transactions
with IBM Security Access Manager

- 1** **Context Aware** security means you authenticate when you need to, which provides a better user experience
- 2** **Protect** against targeted attacks and web vulnerabilities
- 3** **Detect Insider Fraud**



IBM MobileFirst Protect: Secure Productivity Suite

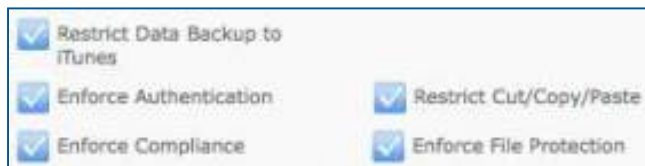
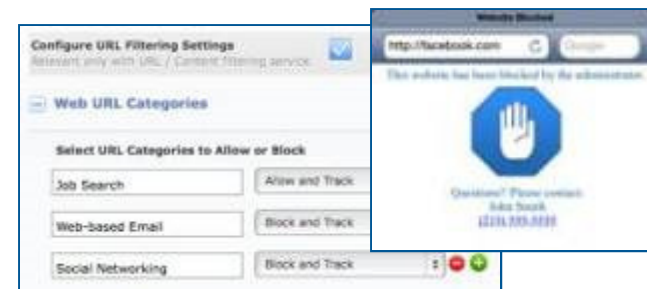


Secure Mail

- Contain email text & attachments to prevent data leakage
- Enforce authentication, copy/paste & forwarding restrictions
- FIPS 140-2 compliant, AES-256 bit encryption for data at rest

Secure Browser

- Enable secure access to intranet sites & web apps w/o VPN
- Define URL filters based on categories & whitelisted sites
- Restrict cookies, downloads, copy/paste & print features



Application Security

- Contain enterprise apps with a simple app wrapper or SDK
- Enforce authentication & copy/paste restrictions
- Prevent access from compromised devices



IBM MobileFirst Protect: Secure Document Sharing

Mobile Content Management

- Contain documents & files to prevent data leakage
- Enforce authentication, copy/paste & view-only restrictions
- Access IBM MobileFirst Protect distributed content & repositories such as SharePoint, Box & Google Drive



Secure Editor

- Create, edit & save content in a secure, encrypted container
- Collaborate on Word, Excel, PowerPoint & text files
- Change fonts & insert images, tables, shapes, links & more

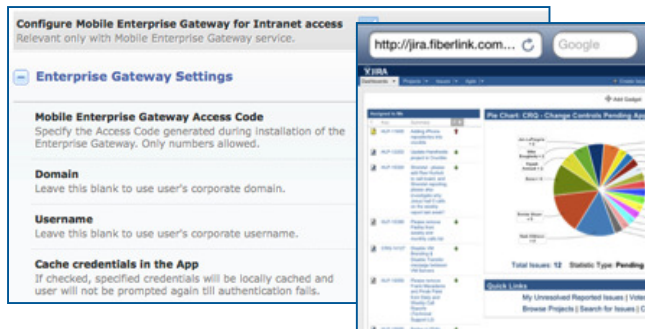
Secure Document Sync

- Synchronize user content across managed devices
- Restrict copy/paste & opening in unmanaged apps
- Store content securely, both in the cloud & on devices





IBM MobileFirst Protect: Mobile Enterprise Gateway

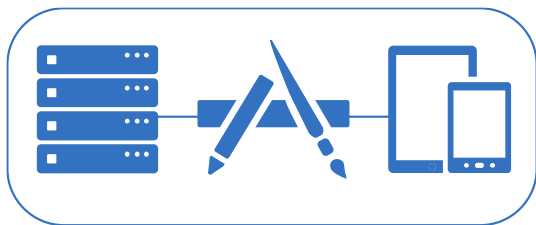


Mobile Enterprise Gateway for Browser

- Enable IBM MobileFirst Protect Secure Browser to access enterprise intranet sites, web apps & network resources
- Access seamlessly & securely without needing a VPN session on mobile device

Mobile Enterprise Gateway for Docs

- Enhance MaaS360 Mobile Content Management with secure access to internal files, e.g. SharePoint & Windows File Share
- Retrieve enterprise documents without a device VPN session



Mobile Enterprise Gateway for Apps

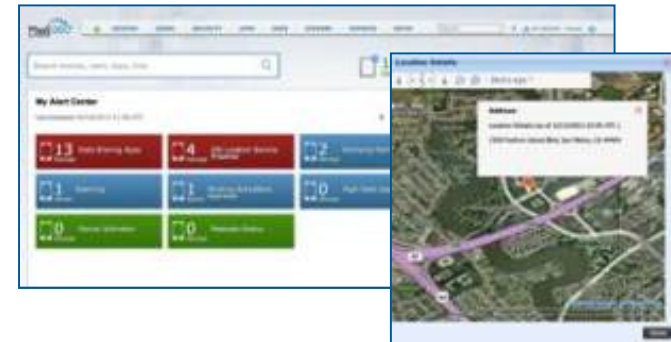
- Add per app VPN to IBM MobileFirst Protect Application Security to integrate behind-the-firewall data in private apps
- Incorporate enterprise data without a device VPN session



IBM MobileFirst Protect: Mobile Enterprise Gateway

Mobile Device Management

- Manage smartphones, tablets & laptops featuring iOS, Android, Windows Phone, BlackBerry, Windows PC & OS X
- Gain complete visibility of devices, security & network
- Enforce compliance with real-time & automated actions

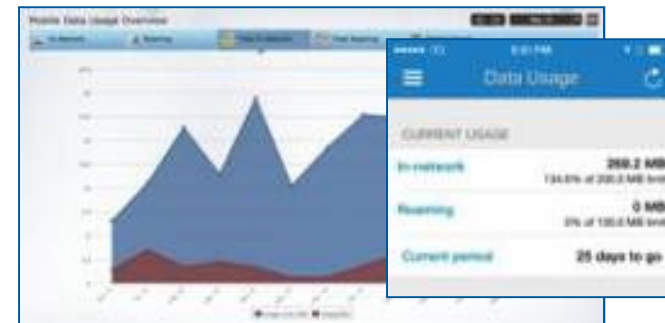


Mobile Application Management

- Deploy custom enterprise app catalogs
- Blacklist, whitelist & require apps
- Administer app volume purchase programs

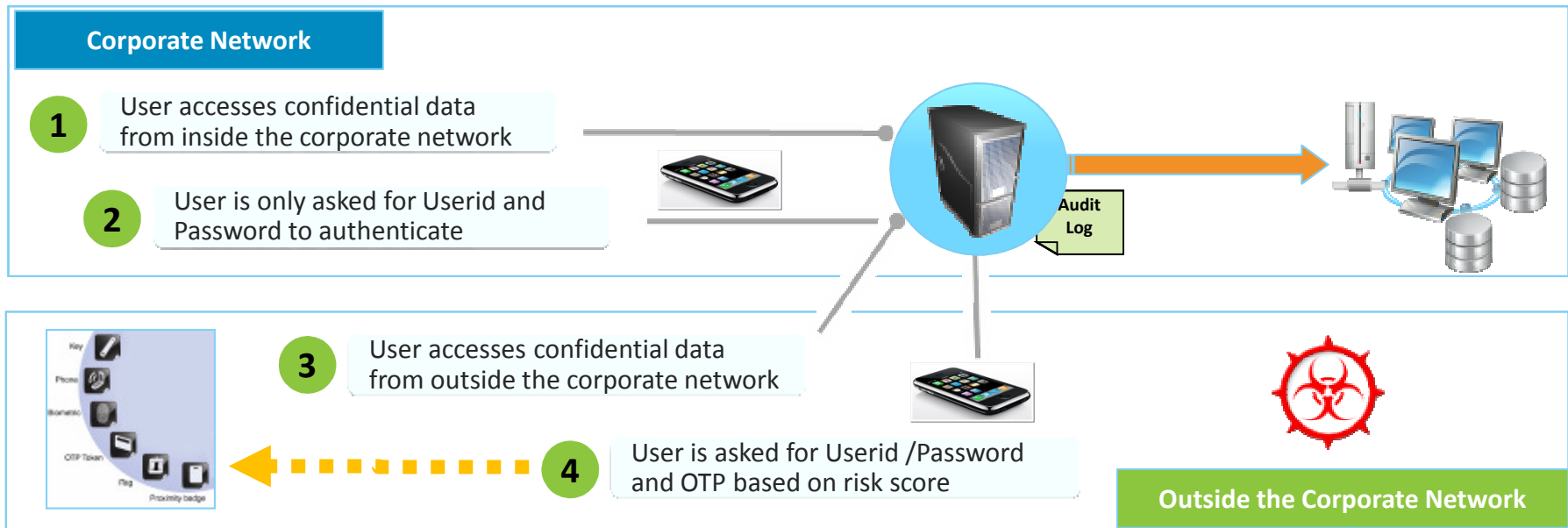
Mobile Expense Management

- Monitor mobile data usage with real-time alerts
- Set policies to restrict or limit data & voice roaming
- Review integrated reporting and analytics





Context-aware access to secure mobile user access



- Risk-based Access feature to determine and score risk levels using user attributes and real-time context (e.g. location, device)
- Enforce mobile user access based on risk-level (e.g. permit, deny, step-up authenticate)
- Support mobile authentication with built-in One-Time Password (OTP) and provide ability to integrate with 3rd party strong authentication vendors, as needed



Secure access and protect the content against targeted attacks and web vulnerabilities

IBM Security Access Manager
Proxy Appliance (AMP 5100)



Access Operations	Grant/Deny
An authorized user requests access to the portal and SSO	Grant
Password is stolen, session is hijacked and HTTP content is compromised	Deny
HTTP content contains common vulnerabilities such as SQL Injection, Cross site scripting, Cross-site request forgery	Deny
Enforce step-up authentication or risk-based access to restore authorized user access	Grant

Access Management in a multi-perimeter world
Integrated Web Access and Web Content Protection in a Single Appliance
(Powered by X-Force)



Detect insider fraud

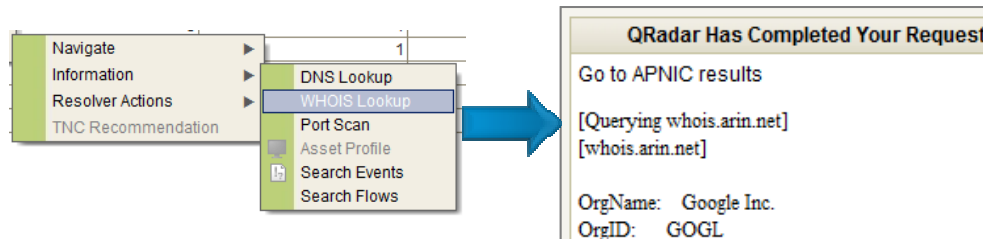
Potential Data Loss
Who? What? Where?

Magnitude	
Description	Potential Data Loss/Theft Detected
Attacker/Src	10.103.14.139 (dhcp-workstation-103.14.139.acme.org)
Target(s)/Dest	Local (2) Remote (1)
Network(s)	Multiple (3)
Notes	Data Loss Prevention Use Case. Demonstrates QRadar DL authentication ...

	Event Name	Source IP (Unique Count)	Log Source (Unique Count)	Username (Unique Count)	Category (Unique Count)
	Authentication Failed	10.103.14.139	OracleDbAudit @ 10.101.145.198	Multiple (2)	Misc Login Failed
	Misc Login Succeeded	10.103.14.139	OracleDbAudit @ 10.101.145.198	scott	Misc Login Succeeded
	DELETE failed	10.103.14.139	OracleDbAudit @ 10.101.145.198	scott	System Action Deny
	SELECT succeeded	10.103.14.139	OracleDbAudit @ 10.101.145.198	scott	System Action Allow
	Misc Logout	10.103.14.139	OracleDbAudit @ 10.101.145.198	scott	Misc Logout
	Suspicious Pattern Detect	10.103.14.139	Custom Rule Engine-8 :: qradar-vn	N/A	Suspicious Pattern Detected
	Remote Access Login Fa	10.103.14.139	Custom Rule Engine-8 :: qradar-vn	N/A	Remote Access Login Failed

Who?
An internal user

What?
Oracle data



Where?
Gmail

Threat detection in the post-perimeter world
User anomaly detection and application level visibility are critical to identify inside threats

