September 16, 2003 update to course:

RE4820: Introducing the SurePoint[™]: Selling and Supporting the IBM SurePoint Solution (SK2T-0461)

Note: This document is intended to supplement the base course. The information in this document will be included in the next release of the course.

New SurePoint[™] Solution Models

On September 16, 2003, IBM Retail Store Solutions added two new models to the IBM SurePoint Solution Flat Panel Touch Display family. Both models feature Universal Serial Bus (USB) connectivity and industry-standard analog video support. Model 4WT has pearl white covers and Model 4GT has iron gray covers. All other features are identical for both models.



Model 4WT

Five-in-one performance

The new SurePoint Solution models offer a variety of input options to provide five-in-one performance:

- A touch screen, for easy, intuitive operation
- A 32-key, programmable keypad for familiar key-entry of data
- A convenient magnetic stripe reader, available with or without a keypad
- A thumb-operated *pointing device* to ease navigation
- A built-in speaker and microphone to enable full multimedia capability

Designed for retail

The SurePoint Solution is designed to meet the needs of the demanding retail environment. The IBM SurePoint Solution Flat Panel Touch Display with USB:

- Can be adjusted for different in-store lighting conditions
- Is protected against accidents with its spill-resistant covers
- Uses less power and emits less heat than a CRT
- Features an optional manager's keylock
- Accommodates full-motion video
- Saves valuable counter space with its slim profile and integrated, distributed, and wall mount configurations

Prerequisites

• The IBM SurePoint Solution Flat Panel Touch Display with USB attaches to IBM POS system units and PCs via standard USB or powered USB interfaces and analog video interfaces. Systems without powered USB will



need a power brick to power the display. The following IBM POS systems are supported:

- o SurePOS[™] 700 Series systems
- SurePOS 300 systems
- USB-enabled SurePOS 4694 systems
- SurePOS 500 and 600 Series systems, although these will more typically use an RS-232 model of the SurePoint Solution
- Drivers are available for USB attachment using one of the following:
 - 4690 OS V2.3 or later. 4690 OS includes JavaPOS.
 - Windows® 2000 Professional (when available)
 - With Point of Sale Subsystem (POSS) for Windows support from POSS Suite V1.1
 - With OPOS and JavaPOS support from POSS Suite V1.2
 - Windows 98 Second Edition
 - With POSS/Win, OPOS and JavaPOS support from Point-of-Sale Suite V1.0
 - Drivers may be downloaded from the Web site:

http://www.ibm.com/solutions/retail/store

- A sound card is required to use the optional speaker and microphone system.
- Keylock, MSR and keypad support is available on both models 4WT and 4GT. The keylock, keypad/MSR support logic feature (FC 1900) is required.

Physical Specifications – Models 4WT and 4GT

Width: 300 mm (12 in) Height: 244.9 mm (10 in) Weight: 1.75 kg (3.9 lb) Weight (with keypad/MSR): 2.25 kg (4.9 lb) Weight (with MSR): 1.95 kg (4.34 lb)

Viewable area: 246 x 185 mm Color range: up to 256K colors Maximum resolution: 800 x 600 @ 60-75 Hz



	Touch Display	MSR **	MSR with Keypad**
Width	12 in (300 mm)	2.5 in (64 mm)	5.3 in (132 mm)
Depth	1.8 in (46 mm)	1.5 in (39 mm)	1.6 in (40 mm)
Height	10 in (244.9 mm)	7.6 in (191 mm)	7.6 in (191 mm)
Weight	3.9 lbs (1.75kg)	0.44 lbs (0.2 kg)	1 lb (0.5 kg)

** The weights for the MSR and MSR with Keypad are in addition to the display weight.

When integrated, the MSR adds 1.7 inches (43 mm) to the width of display and the MSR and Keypad adds 4.4 inches (112 mm) to the width of the display.

Operating environment

Temperature: 0 to 40 degrees C (32 to 104 degrees F) Relative Humidity: 8 to 80 (percent) Wet Bulb (Caloric Value): 27 C Electrical Power: kVA .02 Leakage and Starting Current: <0.25ma / 100 V

Availability

Planned availability for models 4WT and 4GT is October 10, 2003.

Additional information

Part number and feature code charts follow this section. For more information on the new SurePoint Solution models, check the Retail Store Solutions Web site at:

http://www.ibm.com/solutions/retail/store

Both the "Products" and "Support" sections should be helpful.

Feature Codes and Part Numbers

4820 Model Number	Description	Comments	AAS Part Number	SAP Part Number (US only)	Geo /All
4WT (Base version)	12" SurePoint USB Touch Display, Pearl White, IOR	Attaches to 4694, 4800, 4810 or PC	14J0612	14J0613	All
4WT with FC 1900	MSR/Keypad/Lock Support Logic, USB (Factory Only Feature)	Prerequisite for all MSRs and Keypad FC's 3970, 3971, 3972, 3973, 6320, 6321 and Lock SC's 9200 & 9202 – 9211	14J0615	14J0616	All
4GT (Base version)	12" SurePoint USB Touch Display, Iron Gray, IOR	Attaches to 4694, 4800, 4810, 4840 or PC	14J0618	14J0619	All
4GT with FC 1900	MSR/Keypad/Lock Support Logic, USB (Factory Only Feature)	Prerequisite for all MSRs and Keypad FC's 3970, 3971, 3972, 3973, 6320, 6321 and Lock SC's 9200 & 9202 - 9211	14J0621	14J0622	All

Notes: FC = Feature Code IOR = IBM On-site Repair Information in the Description column in parenthesis indicates either pre- or co-requisites or the country where the item is available

Description	Feature Code	AAS Part Number	SAP Feature Code (US only)	Geo /All
USB Signal Cables:				
Powered USB display cable, Integrated, 0.7m ¹	5575	08L2143	01L1636	All
Powered USB Display Cable, Distributed, Medium Length, 1.8m ¹	5572	07K5155	07K5153	All
Powered USB Display Cable, Distributed, Long Length, 3.8m ¹	5570	08L2144	01L1637	All
Standard USB Display Cable, Distributed, 3.8m ²	5574	14J0624	47L8705	All
Video Cables:				
Short Analog Video Cable, 0.8m	3469	07K5125	47L8747	All
Medium Analog Video Cable, 1.8m	3474	07K5126	25L7095	All
Long Analog Video Cable, 3.8m	3475	07K5127	25L7094	All
Analog Video to DVI-I Adapter cable, 0.3m ³	5635	99J9349	99J9355	All
Power Cords:				
Power cord 1.0m (USA, Canada)		07K4019		US / Canada
Power cord 1.0m (Argentina)		67P0010		LA
Power cord 1.0m (Australia)		07K4020		AP
Power cord 1.0m (Austria, Belgium, France, Germany, etc.)		07K4021		EMEA
Power cord 1.0m (Denmark)		07K4022		EMEA
Power cord 1.0m (South Africa)		07K4023		EMEA
Power cord 1.0m (Japan)		07K4024		AP
Power cord 1.0m (Switzerland)		07K4025		EMEA
Power cord 1.0m (Italy, Chile, etc.)		07K4026		EMEA , LA
Power cord 1.0m (Korea)		07K4027		ÁP
Power cord 1.0m (Israel)		07K4028		EMEA
Power cord 1.0m (UK, Hong Kong, etc.)		07K4029		EMEA , AP
Specify for Power Cords (when customer				
wants a cord that is not the country default):				
Power cord 1.0m (Austria, Belgium, France, Germany)	PC01	07K4021		EMEA
Power cord 1.0m (Denmark)	PC02	07K4022		EMEA
Power cord 1.0m (South Africa)	PC03	07K4023		EMEA
Power Cord 1.0m (UK, Ireland)	PC04	07K4029		EMEA
Power cord 1.0m (Switzerland)	PC05	07K4025		EMEA
Power cord 1.0m (Italy)	PC06	07K4026		EMEA
Power cord 1.0m (Israel)	PC07	07K4028		EMEA

Attaches to SurePOS 4694 models equipped with Powered USB and all SurePOS 700 Series systems ² Attaches to SurePOS 300, SurePOS 500and 600 Series, and PC systems ³ Required for SurePOS 700 Series systems

Description		Feature Code	AAS Part Number	SAP Feature Code (US only)	Geo /All
Specify for Power Supply Voltage:					
Specify Code for Low Voltage Power Supply 100-125 VAC	' -	2900			
Brick, universal			10N0950		All
No brick - Powered USB (FC5575, 5572, 5570)	, or		9992900		All
Specify Code for High Voltage Power Supply 200-240 VAC	y -	2901			
Brick, universal			10N0950		All but NA
No brick - Powered USB (FC5575, 5572 5570)	2, or		9992901		All but NA
Stands:					
	WT)	4209	07K5164		All
	WT)	4210	07K5132		All
	WT)	4211	07K5162		AP
, , , , , , , , , , , , , , , , , , , ,	WT)	4212	07K5137		All
	WT)	4214	07K5136		All
	WT)	4215	07K5135		All
	WT)	4216	07K5133		All
	WT)	4217	07K5134		All
	GT)	4298	47P9293		All
Weighted Distributed Stand, Iron Gray (4GT)		4299	07K7940		All
Weighted Distributed Stand, Pearl White (4WT)		4300	07K6080		All
	WT)	7290	42P8200	55P6004	All
Integrated Mount, Tall, 4694, Wide (4	WT)	7291	42P8201	55P6005	All

Description	Feature Code	AAS Part Number	SAP Feature Code (US only)	Geo /All
Otan da				
Stands – SurePOS 720, 740, 780 (Integrated				
configuration only): Integrated mount, short, for wide model	7295			1
Pearl white / Storm gray	2920	10N1350	10N1351	
(Model 10D,42D,42T,46D,46T,4WT,46R,48D,48T)	2920	10111330	10111331	
Iron gray (Model 1FR,4FD,4FT,4GT)	2921	10N1321	10N1322	
	2021			
Integrated mount, Tall, for wide model	7296			
Pearl white / Storm gray	2920	10N1352	10N1353	
(Model 10D,42D,42T,46D,46T,4WT,46R,48D,48T)				
Iron gray (Model 1FR,4FD,4FT,4GT)	2921	10N1323	10N1324	
late metad manual. Object for a surrous model	7007			
Integrated mount, Short, for narrow model	7297 2920	1011254	1011255	+
Pearl white / Storm gray (Model 10D,42D,42T,46D,46T,4WT,46R,48D,48T)	2920	10N1354	10N1355	
Iron gray (Model 1FR,4FD,4FT,4GT)	2921	10N1311	10N1310	1
	2921	10111311	10111310	
Integrated mount, Tall, for narrow model	7298			
Pearl white / Storm gray	2920	10N1356	10N1357	
(Model 10D,42D,42T,46D,46T,4WT,46R,48D,48T)				
Iron gray (Model 1FR,4FD,4FT,4GT)	2921	10N1316	10N1314	
Hinge Covers – for configurations without an IBM stand:				
Hinge Cover, Iron Gray	5099	10N0981	14J0950	
Hinge Cover, Pearl White	5100	10N0923	25L7104	
*				
I/O Devices:				
MSR, 3-Track, Pearl White (4WT)	3970	07K5138		All
MSR, JUCC, Japan/Korea, Pearl White (4WT)	3971	07K5139		AP
MSR, 3-Track, Iron Gray (4GT)	3972	07K7941		All
MSR, JUCC, Japan/Korea, Iron Gray (4GT)	3973	07K7942		AP
Keypad/MSR, Pearl White (4WT)	6320	07K5140		All
Keypad/MSR, JUCC, Pearl White (4WT)	6320	07K5140 07K5141		All
	0021	0/10/41		
Pointing Device, USB, Pearl White (4WT)	6511	07K5144		All
Pointing Device, USB, Field, Pearl White (4WT)	6611	07K5144		All
Cable Asm, Pointing Device, Extension (4WT)	6615	07K5143		All
Speaker/Mic Kit, Factory, Pearl White (4WT)	6960	07K5145		All
Speaker/Mic Kit, Field, Pearl White (4WT)	6970	07K5145		All
	0070		1	2.41
Cable Asm, Speaker Kit, Short (FC 6960 or 6970)	6975	07K5146		All
Cable Asm, Speaker Kit, Long (FC 6960 or 6970)	6977	07K5147		All

Description		Feature Code	AAS Part Number	SAP Feature Code (US only)	Geo /All
Keylocks:					
Non-operative lock	(FC 1900)	9200	4783923	4783923	All
Lock insert (2)	(FC 1900)	9202	33G3352	33G3352	All
Lock insert (3)	(FC 1900)	9203	33G3353	33G3353	All
Lock insert (4)	(FC 1900)	9204	33G3354	33G3354	All
Lock insert (5)	(FC 1900)	9205	33G3355	33G3355	All
Lock insert (6)	(FC 1900)	9206	33G3356	33G3356	All
Lock insert (7)	(FC 1900)	9207	33G3357	33G3357	All
Lock insert (8)	(FC 1900)	9208	33G3358	33G3358	All
Lock insert (9)	(FC 1900)	9209	33G3359	33G3359	All
Lock insert (10)	(FC 1900)	9210	33G3360	33G3360	All
Lock insert (11)	(FC 1900)	9211	33G3361	33G3361	All
Key Change Kit	(FC 1900)	9521	4783922	4783922	All
Publications:					
Pub, Installation and Servio	ce, French	2928	07K4003		EMEA
Pub, Installation and Service, German		2929	07K4004		EMEA
Pub, Installation and Service, Japanese		2930	07K4005		AP
Pub, Installation and Service, Spanish		2931	07K4007		EMEA ,NA, LA
Pub, Installation and Servio	ce, Italian	2932	10N0726		EMEA
Pub, Installation and Servio	ce, Canadian French	2935	07K4003		NA
Pub, Installation and Servic Portuguese	Pub, Installation and Service, Brazilian		07K4001		LA
Pub, Installation and Servio	ce, Portuguese	2922	10N0727		EMEA
Pub, Installation and Service	Pub, Installation and Service, US English		07K4000		All
Pub, Installation and Service	Pub, Installation and Service, Korean		07K4006		AP
Pub, Installation and Service, Chinese		2973	07K4002		AP
Pub, Safety Messages, All		Base	01L1858		All
Specify Code for No Installation and Service Guide		9809	9999809		All