Migration from BPI to PartnerWorld

Information for Retail Store Solutions Business Partners is now integrated into PartnerWorld®.

The Business Partner InsiderInfo (BPI) Web site is no longer being updated, and registration for access is no longer being accepted. Find your RSSD information in PartnerWorld now.

Here is how to find us in PartnerWorld:

1. Start at the IBM PartnerWorld home page www.ibm.com/partnerworld/ and click on "Products and technologies" found in the left nav panel.
2. This opens up subheadings under "Products and technologies" in the left nav panel. Click on "Point-of-sale systems and kiosks." AND YOU'RE THERE!

When you became an IBM authorized Business Partner, you were given an ID and password to access restricted areas in PartnerWorld. As you know, PartnerWorld is a worldwide marketing and enablement program for IBM Business Partners. Three membership levels and a variety of communities offer the flexibility to meet your unique business needs.

Members of PartnerWorld for Systems & Services (the community where our BPI information resides) enjoy a comprehensive set of benefits to address their business needs.

Marketing and sales support, enabling you to sell IBM's broad range of products, services and e-business solutions.

Education on IBM's extensive portfolio of business, sales and technical offerings.

Technical support enabling you to provide customers with pre-sales and post-sales support.

Incentives including business development funds, performance bonuses and other financial incentives.

Financing offerings including financial planning tools and purchase/lease options for your customers. Plus services like inventory financing, accounts receivable financing and customized solutions.

As we get comfortable in our new home, we will be able to provide easier access to a broader range of services and benefits. We're very excited about this information integration and the added value it will bring to our Business Partners.

Need help?
If you experience trouble accessing areas in PartnerWorld, the links below will be helpful.

Contact PartnerWorld:
http://www-1.ibm.com/partnerworld/pwhome.nsf/weblook/cpw_index.html
Find the phone number to call for assistance, based on your location. Also find Frequently Asked Questions.

PartnerWorld membership:
http://www-1.ibm.com/partnerworld/pwhome.nsf/weblook/mem_index.html
This link has the following links:
 Welcome guide
 Benefits
 Requirements
 Join
 User IDs and profiles
 http://www-1.ibm.com/partnerworld/pwhome.nsf/weblook/mem_ids.html
 Business services
 Awards