

# Bayer Business Services speeds business intelligence with SAP and IBM

#### Overview

#### ■ Challenge

Bayer MaterialScience (BMS), one of the three Bayer AG subgroups, was seeking approaches to cope both now and in the future with the rapid growth in data volume generated within its SAP Netweaver Business Intelligence (BI) data warehouse system. If it could collate data and produce meaningful information more rapidly, the company would be well positioned to respond to a fast-changing marketplace.

# ■ Why Become an On Demand Business?

Bayer operates a very large SAP application. The Bayer MaterialScience unit itself uses a large SAP Netweaver BI data warehouse application (base 17,000 SAPS, dynamically extendable to 22,000 SAPS).

» On Demand Business defined An enterprise whose business processes—integrated end-to-end across the company and with key partners, suppliers and customers can respond with speed to any customer demand, market opportunity or external threat.



Investing in high-performance analytics has enabled the company to discover more about itself and its customers more quickly.

#### ■ Solution

Bayer Business Services (4,400 employees, €816 million in sales), the Bayer group's international competence centre for IT-based services, implemented a brandnew, very high-performance information analysis system solution, based on SAP Netweaver BI with business intelligence accelerator functionality and IBM BladeCenter® technology in a full workload prototype scheduled to go into production in the next few months.

## ■ Key Benefits

Remarkably faster business query results mean that Bayer MaterialScience can answer ad hoc and "what-if?" questions more quickly, producing meaningful information that helps the company to innovate and stay ahead of its competitors.

Bayer AG in Leverkusen, Germany, is a worldwide leader in the pharmaceutical and chemical industries. The company has more than 300 operating units, which employ 93,700 people on five continents. Bayer MaterialScience (BMS) is one of the key Bayer business units, with almost 18,800 employees and annual net sales of €10.7 billion in 2005.





# Driving innovation through On Demand Business

#### **On Demand Business Benefits**

- Up to 50 percent improvement in data warehouse query performance
- Faster production of meaningful information that helps Bayer
   MaterialScience innovate and compete
- Very high degree of cost-efficiency and scalability

BMS produces high-quality chemicals for industrial use, including polyurethanes, polycarbonates, adhesives, sealants and coatings. Bayer Business Services is the preferred partner for providing IT-based services to an innovative and successful enterprise.

To manage and guide this complex global business, Bayer MaterialScience executives use advanced dashboarding and analytical tools, which take data from the underlying SAP software and provide reporting on all aspects of business performance, including production, sales and supply chain operations.

Gathering and analyzing data across such a large enterprise, using a large SAP application, has led to a rapid growth in the volume of data in existing systems. A data volume of 2TB has already been exceeded by Bayer MaterialScience, with a forecast growth of more than 1TB per annum, reaching 20TB by 2012. One of the consequences has been a slowdown in system response time. Bayer MaterialScience therefore sought an approach to structure its SAP NetWeaver BI data warehouse system to be faster and future-viable.

Dr Lothar Burow, head of BMS Business Intelligence Services, says, "Bayer MaterialScience has high ambitions to improve response times by at least 50 percent. The task was to answer the questions 'How quickly can we get the required information?,' 'How can we reduce the costs?,' and 'What technology is the right long-term strategy?' with a stable, reliable solution that would take the strain off existing systems."

Bayer Business Services developed a proof of concept for BMS. The advantages of Bayer Business Services were that it was one of the very few IT service providers to have experience in dealing with SAP installations of this size, and that their prototype used genuine data. Bayer Business Services kicked off by analyzing whether the performance gain was feasible by optimizing the database as implemented in the SAP NetWeaver BI data warehouse system. The answer was negative. As noted by Peter Kossmann, Bayer Business Services Proof of Concept project leader, "Adopting the usual approach of performance optimization—ramping up CPU and I/O performance—was not enough on its own: targeted solutions were needed." Bayer Business Services commenced testing of alternative databases and investigating a number of proprietary hardware/software solutions to accelerate the SAP NetWeaver BI data warehouse.

- "Choosing IBM
  Systems Solution for
  BI Accelerator technology ensures that
  Bayer Business Services
  has a high-performance,
  cost-effective solution
  that is highly scalable,
  and one that offers
  room for future growth."
- Peter Kossmann,
   Proof of Concept Project leader,
   Bayer Business Services

#### Ramping up performance

Bayer Business Services chose to add the brand-new Business Intelligence Accelerator (BI Accelerator) functionality to its SAP Business Intelligence solution. The BI Accelerator functionality was designed specifically to solve the challenge of analyzing very large data sets at high speed by deploying advanced software on high-performance hardware, creating the capability to slash the time taken to deliver actionable management information.

Peter Kossmann reports, "Prior to the general availability of BI Accelerator, only IBM was able to deliver a full-scope infrastructure solution, and to show how to achieve the expected performance increase." In addition to the infrastructure solution, Bayer Business Services took the existing systems into account: the SAP systems database was also optimized during the six-month project period.

#### Approaching high-speed analysis

To improve the speed of data analysis, Bayer Business Services will add the new BI Accelerator technology to the existing SAP Business Intelligence solutions, with SAP NetWeaver BI data warehouse drawing the data from an Oracle database running on IBM System p5° 595 servers under IBM AIX° 5.3. The BI Accelerator runs on the high-performance IBM BladeCenter model HS20 Blades with Intel® Xeon™ EM64T processors, running 64-bit Linux,® linked to the IBM TotalStorage® DS4300 storage system.

The IBM Systems Solution for BI Accelerator uses the IBM DS4300 storage server solutions with redundant components, offering very high availability and reliability, with point-in-time copying and volume copying for disaster recovery and synchronous and asynchronous mirroring options. These IBM System Storage offerings are designed to be affordable, scalable storage options for consolidation and clustering applications. Bayer Business Services has implemented GPFS, IBM's clustered file system deployed in the IBM Cluster 1350, which provides transparent access to data from multiple systems with very high data integrity and resilience.

The data is extracted and loaded into the IBM Systems Solution for BI Accelerator, with the IBM BladeCenter servers providing the high-performance computing power required for such tasks as returning the results to the management information systems. With around 2,000 users querying a database of approximately 3TB, the solution has been designed from the outset to scale rapidly without loss of performance.

### **Key Components**

#### Software

- IBM GPFS on SUSE Linux
- SAP R/3
- SAP NetWeaver Business Intelligence 7.0 with BI Accelerator functionality
- Oracle database on IBM AIX 5.3

#### Hardware

- IBM System p5 595 servers
- IBM TotalStorage DS4300 storage system
- IBM Systems Solution for BI Accelerator, including ten IBM BladeCenter model HS20 Blades with Intel Xeon EM64T processors
- IBM Cluster 1350

#### Why it matters

By focusing on speed of information delivery, Bayer MaterialScience accelerated its business intelligence and invested in a greater understanding of in-house business performance data including production, sales and the supply chain area of the business. This has allowed Bayer to respond to changes in the market more quickly.

Peter Kossmann says, "Bayer MaterialScience will now be able to expect quick responses for analyses even on complex data sets, delivering query results to the management dashboard more quickly. We will be able to make the best use of the data by providing a more solid and timely basis for management decisions."

#### Up to 50 percent performance boost

The starting configuration of the IBM Systems Solution for BI Accelerator solution in general uses six IBM HS20 Blades, creating a system capable of managing 20 parallel user sessions, handling 250 million rows of 500 bytes. The IBM and SAP solution is scalable to a fully populated BladeCenter chassis of 14 Blades, able to manage 100 parallel user sessions handling 1,000 million rows of 500 bytes.

With the addition of the new BI Accelerator to the existing SAP solutions, query performance at Bayer MaterialScience has improved by up to 50 percent. Peter Kossmann: "The IBM BladeCenter brings a very high degree of cost-efficiency and scalability to the configuration, which is important for our ability to deploy the solution both to other Bayer operating units and to external customers."

#### Accelerating competitive advantage

The SAP NetWeaver BI Accelerator software is optimized for the IBM BladeCenter platform. Modular by design, BladeCenter is highly scalable and offers a low total cost of ownership. Only IBM BladeCenter systems are able to hold such a high density of Blades within a single chassis, and adding more Blades to the BladeCenter produces an almost linear increase in performance for the BI Accelerator software, ensuring that the customer is easily able to enhance the system as the database workload grows.

Peter Kossmann continues, "The ability to collect and analyze data so quickly has a high value to Bayer MaterialScience. With the right information at the right time, managers can better understand the business and the market."

#### For more information

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