

## Phoenix Informatica Bancaria S.p.A. heightens security with digital surveillance for critical banking systems.

### Overview

**Phoenix Informatica Bancaria S.p.A.**  
Trento, Italy  
[www.phoenixspa.it](http://www.phoenixspa.it)

### Industry

- Banking

### Services

- IBM Global Technology Services



*"By teaming up with IBM, we've gained a nearly impenetrable security solution that has created peace of mind for us and for our clients."*

—Lorenzo Piazzoli, chief information officer,  
Phoenix Informatica Bancaria

**Located in the city of Trento in northern Italy, Phoenix Informatica Bancaria S.p.A. (Phoenix) provides information technology (IT) solutions for Casse Rurali and Credito Cooperative banks across Italy. The company employs 500 people.**

### Challenge

As an IT provider for two major Italian banks, Phoenix Informatica Bancaria not only needs to provide 24x7 support for critical banking systems, but it also must protect the systems—which store confidential, sensitive information—from external threats. In the past, the company had relied upon multiple security guards to patrol its holdings, which was expensive and inefficient. With the opening of two new data centers, Phoenix recognized the opportunity to reduce security risks and cut costs by implementing an automated, integrated surveillance solution.

### Solution

Using a digital security solution, Phoenix can protect its clients' critical banking systems with only one security guard. The new solution employs an extensive network of digital video cameras and intrusion detection units to constantly monitor the facilities. When a sensitive area is breached, the guard is immediately alerted by the system. The General Electric Secure Perfect solution was implemented by IBM Global Technology Services.

### Benefits

- Helps to reduce overall security costs
- Automated alerts help improve security coverage at both facilities
- Savings can be reinvested in other protection systems, such as fire alarms



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U.S.A.

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10-07  
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